

**CITY OF CHICAGO  
DEPARTMENT OF PROCUREMENT SERVICES  
ROOM 403, CITY HALL, 121 N. LASALLE STREET**

FOR NCRB USE ONLY	
Date	<u>3-18-13</u>
Recommend Approval	<input checked="" type="checkbox"/>
Return To Dept.	<input checked="" type="checkbox"/>
Reject	<input checked="" type="checkbox"/>
Vote	<u>Yes</u>

**NON-COMPETITIVE REVIEW BOARD (NCRB)  
JUSTIFICATION FOR NON-COMPETITIVE PROCUREMENT**

**COMPLETE THIS SECTION IF NEW CONTRACT**

For contract(s) in this request, fill in each of the four (4) major subject areas below in accordance with the **Instructions for Preparation of Non-Competitive Procurement Form** on the reverse side. Complete "Other" subject area if additional information is needed. Subject areas must be fully completed. Responses merely referencing attachments will not be accepted.

Request that negotiations be conducted only with Webtech Wireless for the product(s) and/or service(s) described herein.

**This is a request for:**

One-Time Contractor Requisition #: <<Req No>>, copy attached or  Term Agreement or  Delegate Agency (Check one).

If Delegate Agency, this request is for "blanket approval" for all contracts within the <<proj description/name>> (Attach List).

Pre-Assigned Specification No.: \_\_\_\_\_

Pre-Assigned Contract No.: \_\_\_\_\_

**COMPLETE THIS SECTION IF AMENDMENT OR MODIFICATION TO CONTRACT**

Describe in detail the change in terms of dollars, time period, scope of services, etc., its relationship to the original contract and the specific reasons for the change. Indicate both the original and the adjusted contract amount and/or expiration date with this change, as applicable. Attach copy of all supporting documents. Request approval for a contract amendment or modification to the following:

Contract #: 15230

Company or Agency Name: Webtech Wireless

Specification #: 42819

Contract or Program Description: Mobile GPS Wireless Services, Equipment & Database

Modification #: 1

(Attach List, if multiple)

J. Mims  
Originator Name  
(mm/dd/yr)

2-1817  
Telephone

  
Signature

DoIT  
Department

2/11/2013  
Date


<input checked="" type="checkbox"/> <b>PROCUREMENT HISTORY</b>
1. Webtech Wireless was originally engaged under a sole source contract for GPS equipment and services that began September 6, 2007 (see attachment)
<input checked="" type="checkbox"/> <b>ESTIMATED COST</b>
1. see attached
<input checked="" type="checkbox"/> <b>SCHEDULE REQUIREMENTS</b>
1. The current Webtech Wireless contract expired September 5, 2012. The City has paid for Webtech Wireless software maintenance (see attachment)
<input checked="" type="checkbox"/> <b>EXCLUSIVE OR UNIQUE CAPABILITY</b>
1. Vendor has specialized expertise in designing, provisioning, hosting and operating large-scale GPS Vehicle Tracking technology; (see attachment)
<input checked="" type="checkbox"/> <b>OTHER</b>
MBE/WBE Compliance Plan - No stated goal. See Webtech Wireless letter in the attached documentation. OTHER - No additional information.


**APPROVED BY:**

  
DEPARTMENT HEAD OR DESIGNEE

2-13-13  
DATE

RICH BUTLER MAR 20 2013  
BOARD CHAIRPERSON DATE

CIO  
PRINT NAME  
  
CHIEF PROCUREMENT OFFICER

  
PRINT NAME  
DATE OF APPROVAL MAR 20 2013

SM  
3/19/13

**Non-Competitive Review Board (NCRB)  
Justification for Non-Competitive Procurement**

**Detailed Procurement History, Estimated Cost, Schedule Requirements & Exclusive or Unique Capability Responses**

Additional information for Webtech Wireless, Contract 15230, Specification 42819, Modification 152302

**Procurement History**

1. Webtech Wireless was originally engaged under a sole source contract for GPS equipment and services that began September 6, 2007 with a term of three years/two year extension.
2. This is a request for the continuation of the previous procurement from the same source.
3. The City is currently engaged in a joint procurement with Cook County to competitively source a new contract. An RFP has been issued (Cook County RFP No. 12-28-318), responses have been received and a joint City/County evaluation team will choose a future supplier. The Webtech contract was not extended earlier in 2012 because it was anticipated the RFP process would be completed more quickly than has been the case.
4. In 2007, the City determined that the City's then-incumbent GPS provider was not performing satisfactorily. A directive was issued to replace that incumbent prior to the 2007/2008 snow season. A committee with representatives from five Departments was formed, a set of requirements was developed and made available to potential vendors, and a pilot project was conducted with four vendors that responded to the requirements. The committee chose Webtech Wireless based on the results of the pilot, a sole source contract was granted.
5. The services will be needed until a vendor is selected from the Joint RFP for Automatic Vehicle Location GPS Services with Cook County. Depending on the vendor selected, and the time and effort required to replace existing equipment in 2500 city vehicles, it is possible that a future extension may be required to cover a lengthy transition period.
6. The City is currently participating in a joint procurement process with Cook County to competitively source a provider for these services. That RFP was issued in December 2012; selection of a provider is anticipated in March, 2013, and a contract could be in place by May or June, 2013.

**Estimated Cost:**

1. Annual costs for hardware, software, data hosting, in-vehicle equipment maintenance and support services to cover a fleet of up to 3,000 vehicles is estimated to be \$1,000,000. This is comprised of a fixed \$250,000 cost for software licensing and data hosting, a fixed \$100,000 cost for premium support of the in-vehicle equipment and a variable \$650,000 cost for equipment purchases, installs, de-installs and other fee-based services. The first two items are paid by DoIT; the third item is paid by the various user Departments based on fleet growth, vehicle changes, equipment breakage and other factors.
2. See item 1. That is an annual estimate.
3. The estimate for the fixed-cost items is based on contract pricing. The estimate for variable-cost items is based on program history.
4. The City has a substantial investment in the design and tooling, and may incur substantial expenses if another source is considered. The in-vehicle equipment is provided by Webtech, and may not be re-usable by other providers; replacing this equipment requires the purchase of new devices, de-installation service charges and a service call at the City's Fleet Management facility for each equipped vehicle. The City also receives an automated real-time data feed from Webtech and loads this data into internal systems used by employees and by the public. This software may have to be modified to accommodate a new provider.
5. The terms were renegotiated in 2010; some support work was in-sourced to City personnel, City-provided hosting servers were provided to Webtech and the City was granted a software and data hosting license. These terms replaced Webtech's monthly full-service pricing, and resulted in a savings to the City of several hundred thousand dollars a year for the fixed-price services. The City's current costs will be a factor in evaluating the responses to the RFP that is currently in progress.

**Schedule Requirements:**

1. The current Webtech Wireless contract expired September 5, 2012. The City has paid for Webtech Wireless software maintenance and support through 12/31/2012. The City has paid for Webtech Wireless equipment maintenance and support through 12/31/2012. The City began discussion of an RFP process with the County in 2011, but formal drafting did not begin until June, 2012, and an RFP was not published until December, 2012.
2. No, competitive bidding is in progress. The proposed Contractor is the only firm able to provide services at this time due to the embedded equipment, networking, data hosting and software resources that are required to provide continuing service.
3. Continuous service with the current provider is required until a competitive selection is made. The competitive RFP was issued in December 2012; Responses were delivered January 31, 2013. Evaluation is expected to be complete in March, 2013. Negotiations and a contract are anticipated to be in place by June, 2013, which would provide approximately three months to complete a transition to a new provider.
4. Webtech Wireless provides GPS locator devices that are currently installed, operational and used on a daily basis in approximately 2500 City vehicles. Terminating all vehicle tracking services would be a major disruption to daily operations in many City Departments; one prominent example is that Snow Command would lose the ability to track its plow fleet during storms and snow clearance events.

#### **Exclusive or Unique Capability**

1. Vendor has specialized expertise in designing, provisioning, hosting and operating large-scale GPS Vehicle Tracking technology, including the ability to deliver real-time data to internal City systems for use by employees and the public.
2. The vendor has competitors that offer similar products and services, including the personnel to deliver and support the services.
3. The vendor has provided the same scope of services to the City for the past five years, and has installed and maintained equipment and services in 2500 vehicles in the City's fleet.
4. The firm provides a lower-cost hosting and support model that is unusual if not unique. Instead of providing all equipment and services in a fully-managed service bundle, the firm is hosting City-provided hardware servers and the City has in-sourced all day to day end user support responsibilities; as a result, the fixed cost of providing services has been reduced by several hundred thousand dollars annually since 2010.
5. The City's fleet has 2500 vehicles equipped with Webtech technology, and all of the City's vehicle-tracking data is wirelessly transmitted to Webtech's hosting facility. Replacing this equipment would result in new hardware costs, de-installation and installation service costs, a service call for each vehicle, setup and testing of a new vendor's end-to-end solution, and the development of new software data feeds to the City's internal software systems.
6. The City has built a proprietary software system, Chicago Mobile Asset Tracker, which receives 1,000,000 GPS location updates each day from Webtech Wireless devices and integrates that data with an application that allows managers in approximately 12 City Departments to track and manage fleet assets. There is no alternative way for City fleet and operations managers to obtain this information than from the Webtech Wireless devices and the CMAT application that has been built to make use of this data. Competition is precluded only because this request is for the continuation of services and equipment from the current Vendor until a new Vendor is selected from the joint RFP with Cook County.
7. Some of the technology provided by Webtech is presumed to be proprietary, but competitive providers have comparable offerings with their own proprietary alternatives.
8. The City has purchased all equipment from Webtech during the term of the contract, and to our knowledge the equipment is not available from other suppliers. Webtech sub-contracts maintenance services (equipment installation, de-installation, repairs) to two local businesses but the City does not have direct contracts with those businesses.

#### **MBE/WBE Compliance Plan**

No stated goal. See Webtech Wireless letter in the attached documentation.

#### **OTHER**

No additional information.

# DPS PROJECT CHECKLIST

<b>For DPS Use Only</b>	
Date Received	
Date Returned	
Date Accepted	
CA/CN's Name	

**IMPORTANT: ALL INFORMATION SHOULD BE COMPLETED, ATTACH ALL REQUIRED MATERIALS AND SUBMIT FOR ROUTING TO THE DEPARTMENT OF PROCUREMENT SERVICES, ROOM 403, CITY HALL, 121 N. LASALLE STREET, CHICAGO, ILLINOIS 60602, ATTENTION: CHIEF PROCUREMENT OFFICER.**

**General Information:**

Date: 2/8/13	Need by (estimated date): imeed.	
Requisition No.: 79242	Contact Person:	Project Manager:
Specification No.: (If known) 42819	J. Mims	D. Hurdelbrink
PO No.: (If known) 15230	Telephone: x2-11817	Telephone: x4-9030
Modification No.: (If known)	Fax: -21497	Fax:
Previous PO No.: (If known)	Email: jmims@cityofchicago.org	Email: Dhurdelbrink@cityofchicago.org

Project Description: MOBILE GPS WIRELESS SERVICES, EQUIPMENT AND DATABASE HOSTING

**Funding:**

City:	<input checked="" type="checkbox"/> Corporate	<input type="checkbox"/> Bond	<input checked="" type="checkbox"/> Enterprise	<input type="checkbox"/> Grant*	<input type="checkbox"/> Other:
State:	<input type="checkbox"/> IDOT/Transit	<input type="checkbox"/> IDOT/Highway		<input type="checkbox"/> Grant*	<input type="checkbox"/> Other:
Federal:	<input type="checkbox"/> FHWA	<input type="checkbox"/> FTA	<input type="checkbox"/> FAA	<input type="checkbox"/> Grant*	<input type="checkbox"/> Other:

LINE	FY	FUND	DEPT	ORGN	APPR	ACTV	PROJECT	RPTG	\$ DOLLAR AMOUNT
	13	740	85	2015	0188				

Term Estimated Value \$1000000

\*IF GRANT FUNDED, ATTACH COPY OF THE APPROVED GRANT AND APPLICATION AND ANY OTHER TERMS AND CONDITIONS OF FUNDING SOURCE THAT MAY APPLY. GRANT FUNDS MUST BE COMMITTED OR SPENT BY DEADLINE: (DATE)

**Scope Statement:**

Attached is a Detailed Scope of Services and/or Specification. E-mail softcopy in Microsoft Word to DPS Unit Manager

**IMPORTANT:**

THIS IS A CRITICAL PORTION OF YOUR SUBMITTAL. IN ORDER FOR DPS TO ACCEPT YOUR SUBMITTAL YOU MUST COMPLETE THE SPECIFIC SCOPE REQUIREMENTS AS SET FORTH IN THE SUPPLEMENTAL CHECKLIST FOR THAT UNIT.

**Purchase Order Type (Check All That Apply):**

<b>New Request</b>	<b>Modification/Amendment</b>
<input type="checkbox"/> Blanket/Term/DUR/Agreement	<input checked="" type="checkbox"/> Time Extension**
<input type="checkbox"/> Master Agreement (Task Order)	<input checked="" type="checkbox"/> Vendor Limit Increase
<input type="checkbox"/> Standard/One-Time Purchase	<input type="checkbox"/> Scope Change/Price Increase/Additional Line Item(s)
<b>Forms</b>	<input type="checkbox"/> Other (specify):
<input type="checkbox"/> Requisition	
<input type="checkbox"/> Special Approvals	
<input type="checkbox"/> Non-Competitive Review Board (NCRB)	

Contract Term:

\*\* Requested Term (Number of Months): 12 months or until new vendor is selected

**Pre-Bid/Submittal Requirements:**

Mandatory Pre Bid/Submittal Conference?  Yes\*  No

Requesting Site Visit?  Yes  No

\*If yes, explain reasons why mandatory attendance is necessary.

**The following is a general description of what should be included in a Scope of Services or Specification:**

A clear description of all anticipated services and products, including: time frame for completion, special qualifications of prospective vendors, special requirements or needs of the project, locations, anticipated participating user departments, citation of any applicable City ordinance or state/federal regulation or statute.

**ARCHITECTURAL/ENGINEERING SUPPLEMENTAL CHECKLIST**

**Required Attachments:** Scope of Services, including location, description of project, services required, deliverables, and other information as required

**Risk Management**

- Current Insurance Requirements prepared/approved by Risk Management:  Yes  No
- Will services be performed within 50 feet of CTA train or other railroad property?  Yes  No
- Will services be performed on or near a waterway?  Yes  No

**If applicable, Pre-Qualification Category No.** **Category Description:**  
 For Pre-Qualification Program, attach list of suggested firms to be solicited

**Other Agency Concurrence Required:**  None  State  Federal  Other \_\_\_\_\_

**If Amendment request, please verify and provide the following:**

- Contractor's Name:
- Contractor's Address:
- Contractor's e-mail Address:
- Contractor's Phone Number:
- Contractor's Contact Person:

Attach Recommendation of **MBE/WBE/DBE Analysis Form**  Yes  No

**AVIATION CONSTRUCTION SUPPLEMENTAL CHECKLIST**

DOA sign-off for final design documents:  Yes  No

**Required Attachments:**

Copy of Draft Contract Documents and Detailed Specifications

**Risk Management:**

- Current Insurance Requirements prepared/approved by Risk Management:  Yes  No
- Will work be performed within 50 feet of CTA or ATS structure or property?  Yes  No
- Will work be performed airside?  Yes  No

\*NOTE: Any non-construction Aviation request, complete the applicable section.

Do bid documents contain Sensitive Security Information (SSI)?  Yes\*  No  Redacted  
 \*If yes, attach Confidentiality Statement

Attach Recommendation of **MBE/WBE/DBE Analysis Form**  Yes  No

**If Amendment request, please verify and provide the following:**

- Contractor's Name:
- Contractor's Address:
- Contractor's e-mail Address:
- Contractor's Phone Number:
- Contractor's Contact Person:

**COMMODITIES SUPPLEMENTAL CHECKLIST**

**Required Attachments:**

- Detailed Specifications (Scope of Services) including detailed description of the product, delivery location, user department contact, price escalation considerations
- Bidder's qualification, contract term and extension options
- Contractor's qualifications, citation of any applicable City/State/Federal statutes or regulations, citation of any applicable technical standards
- Price Lists/Catalogs, technical drawings and other exhibits and attachments as appropriate.

Attach Recommendation of **MBE/WBE/DBE Analysis Form**  
 Is this a **Revenue Producing contract?**

- Yes  No  
 Yes  No

**If Modification request**, please verify and provide the following:

- Contractor's Name:
- Contractor's Address:
- Contractor's e-mail Address:
- Contractor's Phone Number:
- Contractor's Contact Person:

**CONSTRUCTION SUPPLEMENTAL CHECKLIST**

**Required attachments:**

Copy of Draft (80% Completion), Contract Documents and Detailed Specifications

**Risk Management**

- Current Insurance Requirements prepared/approved by Risk Management:
- Will services be performed within 50 feet of CTA train or other railroad property?
- Will services be performed on or near a waterway?

- Yes  No  
 Yes  No  
 Yes  No

Attach Recommendation of **MBE/WBE/DBE Analysis Form**

- Yes  No

**If Modification request**, please verify and provide the following:

- Contractor's Name:
- Contractor's Address:
- Contractor's e-mail Address:
- Contractor's Phone Number:
- Contractor's Contact Person:

**PROFESSIONAL SERVICES SUPPLEMENTAL CHECKLIST**

**If New Request (Check applicable boxes):**

Is this a **Request for Information (RFI)**?

- Yes  No

Is this a **Request for Qualifications (RFQ)**?

- Yes  No

Is this a **Request for Proposal (RFP)**?

- Yes  No

If RFQ or RFP, did any outside Consultant provide advice or deliverables in developing the RFQ or RFP?

- Yes\*  No

\*If yes, Company Name: **PO#**

**Attach a narrative explaining the consulting services and deliverables provided.**

Is this a **Non-Competitive Procurement**?

- Yes\*  No

\*If yes, attach completed Non-Competitive Justification form, vendor proposal and completed MBE/WBE compliance plan (Schedules C-1 and D-1) submitted to the Non-Competitive Review Board.

Is this a request for **Individual Contract Services**?

- Yes\*  No

\*If yes and you seek a sole source contract to hire a person as a Consultant, attach completed Office of Compliance "Request for Individual Contract Services" approval form signed by Department Head, Office of Compliance & OBM.

Is this a **Revenue Producing contract**?

- Yes  No

Does this request involve the **purchase of Software**?

- Yes\*  No

\*If yes, is City required to sign a software license?

- Yes\*  No

\*If yes, attach descriptions of software and software license agreement.

**PROFESSIONAL SERVICES SUPPLEMENTAL CHECKLIST (continued)**

**Required Attachments (IF RFP/RFQ OR SOLE SOURCE):**

- Statement of Work (SOW), Deliverables or Scope of Services defined  
Does SOW involve any work in the public way?  Yes\*  No  
\*If yes, attach list of locations.
- Does SOW involve any public improvement to property that requires performance bond or prevailing wage?  Yes\*  No  
\*If yes, attach list of locations.
- Is City Council approval required?  Yes  No
- Project or Program Background Information
- Project Goals and Objectives
- Qualifications or Licenses/Certifications required for any disciplines
- Evaluation Criterion desired in RFP or RFQ
- Evaluation Committee (EC) members recommended. Attach list of names, titles and departments
- Technical and/or Functional Requirements, if applicable
- Cost Proposal/Schedule of Compensation structure (If Sole Source, over Contract Term by Milestone Deliverables)
- If an Information Technology (IT) project valued at \$100,000.00 or more, attach approval transmittal sheet from Information Technology Governance Board (ITGB)

Attach Recommendation of **MBE/WBE/DBE Analysis Form**  Yes  No

**If Amendment request, please verify and provide the following:**

- Contractor's Name:
- Contractor's Address:
- Contractor's e-mail Address:
- Contractor's Phone Number:
- Contractor's Contact Person:

**VEHICLES/HEAVY EQUIPMENT SUPPLEMENTAL CHECKLIST**

**Required Attachments:**

- Detailed Specifications including detailed description of the vehicle(s) or equipment, mounted equipment, if any, and options/accessories
- Special Provisions (Delivery, Warranty, Manuals, Training, Additional Unit Purchase Options, Bid Submittal Information, etc.)
- Delivery Location(s)
- Technical Literature
- Drawings, if any
- Part Number List (Manufacturer; or Dealer; or Other Source)
- Current Price List(s)/Catalog(s)
- Special Approval Form
- Exhibits and Attachments

Attach Recommendation of **MBE/WBE/DBE Analysis Form**  Yes  No  
Is this a **Revenue Producing Contract?**  Yes  No

**If Modification request, please verify and provide the following:**

- Contractor's Name:
- Contractor's Address:
- Contractor's e-mail Address:
- Contractor's Phone Number:
- Contractor's Contact Person:

**WORK SERVICES/FACILITY MAINTENANCE SUPPLEMENTAL CHECKLIST**

**Required Attachments:**

- Detailed Specifications (Scope of Services) including detailed description of the work, locations (with supporting detail), user department contacts, work hours/days, laborer/supervisor mix, compensation and price escalation considerations
- Bidder's qualification, contract term and extension options
- Contractor's qualifications, citation of any applicable City/State/Federal statutes or regulations, citation of any applicable technical standards
- Price Lists/Catalogs, technical drawings and other exhibits and attachments as appropriate
- If an Information Technology (IT) project valued at \$100,000.00 or more, attach approval transmittal sheet from Information Technology Governance Board (ITGB)

**Risk Management:**

- Will services be performed within 50 feet (50') of CTA train or other railroad property?  Yes  No
- Will services be performed on or near a waterway?  Yes  No
- Will services require the handling of hazardous/bio-waste material?  Yes  No
- Will services require the blocking of streets or sidewalks which may affect public safety?  Yes  No

- Attach Recommendation of **MBE/WBE/DBE Analysis Form**  Yes  No
- Is this a **Revenue Producing contract**?  Yes  No

**If Modification or Amendment request**, please verify and provide the following:

- Contractor's Name:
- Contractor's Address:
- Contractor's e-mail Address:
- Contractor's Phone Number:
- Contractor's Contact Person:



**CITY OF CHICAGO  
PRE-APPROVED  
MODIFICATION / OVERRIDE REQUISITION**

**Copy (Department)**

<b>DELIVER TO:</b>  006-2005 DOIT 50 W WASHINGTON Chicago, IL 60601	<b>REQUISITION:</b> 79242 For PO Number: 15230  <b>PAGE:</b> 1 <b>DEPARTMENT:</b> 06 - DEPT OF INNOVATION & TECHNOLO <b>PREPARER:</b> Judith A Mims <b>NEEDED:</b> <b>PRE-APPROVED</b> 2/8/2013
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**REQUISITION DESCRIPTION**

PO 15230 - Sole Source request for WEBTECH WIRELESS.  
 SPECIFICATION NUMBER: 42819  
 Mod Reason: TIME EXTENSION

**COMMODITY INFORMATION**

LINE	ITEM	QUANTITY	UOM	UNIT COST	TOTAL COST						
1	92045	1,000,000.00	USD	0.00	0.00						
MOBILE GPS WIRELESS SERVICES, EQUIPMENT AND DATABASE HOSTING											
<b>SUGGESTED VENDOR:</b> WEBTECH WIRELESS			<b>REQUESTED BY:</b> Judith A Mims								
DIST	BFY	FUND	COST CTR	APPR	ACCNT	ACTV	PROJECT	RPT CAT	GENRL	FUTR	TOTAL COST
1	013	0100	0062005	0149	220149	0000	00000000	000000	00000	0000	0.00
<b>LINE TOTAL:</b>											<b>0.00</b>
<b>REQUISITION TOTAL:</b>											<b>0.00</b>



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
01/28/2013

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Axis Insurance Managers Inc. 1108 West 8 <sup>th</sup> Avenue Vancouver, BC V6H 3Z5	<b>CONTACT NAME:</b> Dave Marsh <b>PHONE (A/C, No, Ext):</b> 604-708-6242 <b>FAX (A/C, No):</b> 604-731-3137 <b>EMAIL ADDRESS:</b> dmarsh@axisinsurance.ca <b>PRODUCER CUSTOMER ID#:</b>	
	<b>INSURERS AFFORDING COVERAGE</b> <b>NAIC #</b>	
<b>INSURED</b> Webtech Wireless Inc. 215 - 4299 Canada Way Burnaby, BC V5G 1H3	<b>INSURER A:</b> Chubb Insurance Company of Canada	
	<b>INSURER B:</b> Chubb Insurance Company of Canada	
	<b>INSURER C:</b> Federal Insurance Company	
	<b>INSURER D:</b>	
	<b>INSURER E:</b>	
	<b>INSURER F:</b>	

**COVERAGES**      **CERTIFICATE NUMBER:** AXIS8154      **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS	
A	<b>GENERAL LIABILITY</b> <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR GENERAL AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC	Y		35818962	07/01/2012	07/01/2013	EACH OCCURRENCE	\$ 1,000,000.
							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 1,000,000.
							MED EXP (Any one person)	\$ 10,000.
							PERSONAL & ADV INJURY	\$ 1,000,000.
							GENERAL AGGREGATE	\$ 2,000,000.
							PRODUCTS - COMP/OP AGG	\$ 1,000,000.
							BODILY INJURY & PROPERTY DAMAGE	\$ 1,000,000.
A	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS			35818962	07/01/2012	07/01/2013	COMBINED SINGLE LIMIT (Ea Accident)	\$ 1,000,000.
							BODILY INJURY (Per person)	\$
							BODILY INJURY (Per accident)	\$
							PROPERTY DAMAGE (Per accident)	\$
B	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DIC-GL RETENTION \$	Y		79746044	07/01/2012	07/01/2013	EACH OCCURRENCE	\$ 2,000,000.
							AGGREGATE	\$ 2,000,000.
								\$
								\$
C	<b>WORKERS' COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		Y/N N	71709068	08/19/2012	08/19/2013	<input type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTH -ER EL EACH ACCIDENT	\$ 500,000.
							EL DISEASE-EA EMPLOYEE	\$ 500,000.
							EL DISEASE-POLICY LIMIT	\$ 500,000.
A	Professional Liability			35818962	07/01/2012	07/01/2013	Aggregate Limit \$2,000,000.	

DESCRIPTION OF OPERATIONS/LOCATIONS/ VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

It is hereby understood and agreed that the City of Chicago is added as an Additional Insured but only with respect to the legal liability arising out of the operations of the Named Insured. A Waiver of Subrogation has been added in favour of the City of Chicago, its employees, elected officials, agents or representatives.

### CERTIFICATE HOLDER

### CANCELLATION

City of Chicago  
Department of Procurement Services, City Hall, Room 203  
121 North La Salle Street  
  
Chicago, IL 60602

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

Karen Milchem - Axis Insurance Managers



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DEPARTMENT OF INNOVATION AND TECHNOLOGY  
CITY OF CHICAGO

MEMORANDUM

**TO:** Jamie L Rhee  
Chief Procurement Officer  
Procurement Services

**FROM:** Brett Goldstein    
Chief Information Officer  
Innovation and Technology

**DATE:** February 14, 2013

**RE:** Webtech/ No Stated Goals  
PO. 15230  
Req. 79264

I have reviewed the attached letter dated September 18, 2012 from WebTech Wireless. Because of the proprietary nature of WebTech's products (both hardware and software) and that they cannot be procured through resellers, I concur with their request for *No Stated Goals* language to be included in the sole sourced agreement.

attachment

cc: NCRB  
D. Hurdelbrink/DoIT  
J.Mims/doIT



**webtech**  
wireless

Webtech Wireless Inc.  
225 - 4250 Canada Way  
Burnaby, BC Canada V5G 1H3  
direct +1 604 434-7327

September 18, 2012

City of Chicago  
Department of Procurement Services  
City Hall, Room 403  
121 North LaSalle Street  
Chicago IL, 60602-1284

City of Chicago – Department of Innovation & Technology  
50 West Washington Street  
Chicago, IL, 60602

Attention: Deputy Chief Information Officer

Reference: Renewal of Professional Services Agreement (*Contract #15230, dated September 2007*)

Subject: Webtech Wireless Inc. as Sole Source Provider for City of Chicago

Dear Sir/Madam;

As requested by the City of Chicago, Webtech Wireless Inc. is providing this letter to confirm that our company is considered the exclusive and unique sole source provider of all Webtech Wireless Inc. AVL hardware, software and services for the City of Chicago.

Webtech Wireless Inc. is an end-to-end solution provider who designs and manufactures the hardware and software application provided to our customer, the City of Chicago. Our products have copyrighted proprietary source code and intellectual property that is owned by Webtech Wireless Inc. No other vendor or service provider has the right or source code for this service offering. No other vendor may use Webtech Wireless Inc.'s hardware and/or software or directly/indirectly infringe on Webtech Wireless Inc.'s source code and/or intellectual property.

Should you have any questions or require additional information, please contact me directly.

Sincerely,

Andrew Morden  
CFO  
Webtech Wireless Inc.



webtech  
wireless

InterFleet\*

nextbus\*

Quadrant\*

TELEMATICS  
FOR THE PLANET



Webtech Wireless Inc.  
225 4299 Canada Way  
Burnaby, BC Canada V5G 1H9  
direct +1 604 436-7117

September 18, 2012

City of Chicago  
Department of Procurement Services  
City Hall, Room 403  
121 North LaSalle Street  
Chicago IL, 60602-1284

City of Chicago – Department of Innovation & Technology  
50 West Washington Street, Chicago, IL, 60602

Attention: Deputy Chief Information Officer

Reference: Renewal of Professional Services Agreement (*Contract #15230, dated September 2007*)

Subject: Minority Business Enterprises & Women-owned Business Enterprises – “No Stated Goal”

Dear Sir/Madam;

This letter is in response to a request from the City of Chicago for Webtech Wireless Inc., at Suite 215, 4299 Canada Way, Burnaby, BC, to utilize a minimum of 25% minority and 5% women-owned business (MBE/WBE) under the referenced contract which spans a 3 year period and covers Webtech Wireless Inc.'s proprietary Quadrant hardware and software products.

Please note that this is the second 'No Stated Goal' letter which Webtech Wireless Inc. is providing with the first of such letter having been provided in April 2010 and approved by the City of Chicago. As we previously stated, Webtech Wireless Inc. proposes the following MBE/WBE utilization:

As it relates to Webtech Wireless Inc.'s proprietary software, the Quadrant Software, which the City of Chicago acquired and is licensed for their use under this contract, is pre-developed by Webtech Wireless Inc. at Webtech Wireless Inc.'s expense to our internal specifications. The software development is performed in house and consequently there are no direct opportunities for subcontracting work as the Quadrant Items have already been developed and released to the City of Chicago. Being based out of state, Webtech Wireless Inc. does not have opportunities to utilize City of Chicago's certified MBE/WBE's and therefore, we are unable to state or agree to a goal under the referenced contract.

By way of information, Webtech Wireless Inc. encourages the participation of small businesses, small disadvantaged business, women-owned business and HUBZone small business concerns in our corporate purchasing activities. As a means of strengthening and developing our supplier community, Webtech Wireless Inc. supports federal policies that promote small business concerns having the maximum practicable opportunity to participate in purchase orders and subcontractors for materials, supplies and services consistent with effective and economic purchasing practices.

Sincerely,

Andrew Morden  
CFO  
Webtech Wireless Inc.



webtech  
wireless

InterFleet

nextbus

Quadrant


ELEMATICS  
FOR THE PLANET



DEPARTMENT OF INNOVATION AND TECHNOLOGY

CITY OF CHICAGO  
**Memorandum**

Memo To: Jamie Rhee - Chief Procurement Officer

From: Brett Goldstein - Chief Information Officer, City of Chicago 

Date: February 8, 2013

RE: NCRB Amendment Request regarding Webtech Contract 15230, Specification 42819

The Department of Innovation and Technology seeks approval from the Non-Competitive Review Board to:

1. Extend the Webtech Wireless Contract 15230, Specification 42819, for a term of one year, to September 5, 2013, or until such time as a competitively-sourced contract is executed.
2. Increase the contract value by \$1,000,000, to cover estimated in-vehicle equipment, parts, hardware repair, installation, de-installation and similar services (\$750,000) and to cover data hosting services and software license maintenance and support (\$250,000).

There is no change in pricing as a result of the extension.

City of Chicago Departments, including Streets and Sanitation, Water Management, Transportation and others, have installed Webtech Wireless GPS Locator equipment in approximately 2500 City vehicles. This information is used to improve management of the City's fleet for routine operations and for major events and emergencies, such as snowstorms and floods. It is particularly critical during snow season, and is being used intensively as the transition from Ward-based refuse and recycling collection to Grid-based collection occurs.

The Webtech contract provides the City with the following:

- all in-vehicle GPS hardware (including locators and antennas)
- all equipment installation and de-installation services
- all hardware maintenance and repair services
- a data hosting service which collects and stores all vehicle location data
- a software application that allows City personnel to view, manage and create reports based on vehicle location data
- a real-time data feed of all vehicle locations that is continuously delivered to the City's Chicago Mobile Asset Tracker (CMAT) system, an in-house system used by personnel in all user Departments to maintain, manage and track information related to vehicles, routes, travel times, operators and other information.

The City is partnering with Cook County on a Request For Proposals (RFP) that will competitively source the City's future provider for GPS/Automatic Vehicle Location (AVL) technology. This joint RFP process began in 2012; the RFP has been issued and responses were delivered January 31, 2013. Evaluation and selection will occur in February and March, with negotiations and contract execution to follow.

During this joint RFP preparation phase the current Webtech Wireless contract expired. This request is to extend the Webtech contract for one year, until September 2013, or until such time as a competitively-sourced provider is selected and a new contract executed. If all City vehicles need to be converted to new or different equipment under the new contract, and if that project is expected to go beyond September 2013, a future extension of the Webtech contract may be requested for the purpose of an orderly transition.

Webtech Wireless is unique to the City enterprise for these reasons:

- City Departments depend on vehicle location data for day to day management; terminating this service would cause a major disruption to operations.
- GPS equipment provided by Webtech is installed in 2500 vehicles; removal or replacement of this equipment will require considerable time and cost
- All GPS vehicle location data is centrally collected and hosted by Webtech
- All GPS vehicle location data is provided to the City, for use in both internal and public-facing systems, by Webtech via an automated feed

Included with this request, please find:

- The NCRB Justification Form
- The completed DPS Checklist, which includes:
  - Insurance Certificate
  - Scope of Work
  - Written justification from the vendor
  - M/WBE Compliance Plan
  - Online EDS filing certification
  - Current and Valid Price Quotation (transactional and recurring)

Douglas Hurdelbrink, DOIT Director, Judith Mims, DOIT Contract Coordinator and Christopher Reiser, Streets and Sanitation Director, will be the primary representatives at the NCRB meeting.

attachments

NCRB  
J O'Brien/DPS  
J.Chan/DPS  
D. Hurdelbrink/DoIT  
C. Reiser/DSS  
J. Mims/DoIT



DEPARTMENT OF INNOVATION AND TECHNOLOGY  
CITY OF CHICAGO

## City of Chicago Scope of Work Enterprise Automatic Vehicle Location (AVL) Solution

### 1. Overview / Objectives

The City of Chicago requires a qualified provider to implement a scalable Automatic Vehicle Location (AVL) solution with Global Positioning System (GPS) products and services. The solution will support management of the City of Chicago's fleet of heavy vehicles, light trucks, service vehicles and specialty equipment. The AVL solution must accommodate future growth in the number and type of vehicles tracked.

### 2. Purpose

The purpose of this initiative is to enable the City to implement an AVL solution utilizing GPS products and services in order to support the operational functions of the City's fleets of heavy vehicles, light trucks, service vehicles and specialty equipment.

AVL solutions provide a means to automatically determine a vehicle's location and to electronically transmit the vehicle's coordinate position to a database system. The transmission can contain telemetric information obtained by specialized sensors installed on a vehicle that, for example, can report snowplow position and salt spreader usage (on heavy trucks), tire air pressure, engine diagnostic data, or fuel consumption.

Data provided by an AVL solution is a resource for managers, and is used to improve the operations and performance of city services.

### 3. City of Chicago Background

The City has had a large scale vehicle tracking program for its non-Public Safety fleet in operation for many years. This fleet, which includes vehicles from Streets and Sanitation, Transportation, Water Management, Fleet and eight other departments, numbers approximately 2500 vehicles. These vehicles are all currently equipped with Webtech Wireless™ locators. The City also licenses Webtech's Quadrant® software and has a hardware maintenance and support program with Webtech.

On a day-to-day basis, the City maintains and manages fleet information and monitors vehicle locations primarily with the custom-built Chicago Mobile Asset Tracker (CMAT) application. The CMAT system is a GIS-centric application that provides four key functions:

- A form-based interface to manage asset information (e.g., linking vehicles, locators and SIMs, grouping vehicles by Department, Division and other criteria, associating operators with vehicles, etc.),
- A visual interface to monitor the movement of assets on a City GIS map interface which also displays many other geospatial layers,
- Search and reporting capabilities that provide tabular and interactive map-based reports (such as vehicle route replays),
- The ability to integrate other City data sources and services into CMAT, and the ability to share CMAT data with other City systems.



CMAT currently receives a real-time feed from the GPS vendor (Webtech Wireless) and calls a City web service to reverse geocode the coordinates, add geographic information, and insert values for selected geographies.

CMAT is distinct from vendor-packaged management and tracking software in that it leverages the City of Chicago's GIS platform for geocoding services and for geographic data. CMAT has an interface component that allows the application to integrate other GPS data feeds; this is currently used to include and track mobile phones and tablets. CMAT integrates other City data feeds (such as 311 service requests) and services (such as camera viewers) into its database and user interface. CMAT also supplies data to other City systems.

Currently CMAT receives GPS data in real time via a push-feed from the GPS vendor. The data is processed and stored in the CMAT database. The diagram below provides an overview of the process.

#### **4. Scope of Work**

The general scope of work includes the following:

1. System architecture, design and implementation,
2. Hardware devices for vehicles,
3. Hardware installation, maintenance, repair and de-installation services,
4. Software development, configuration, customization and/or integration services, necessary to support the City of Chicago CMAT system,
5. Device and software training, and
6. Device and software maintenance and support.

#### **4.1 Required Elements**

##### **4.1.1 Hardware**

All hardware required to operate the system, including locators, antennas, mounting options and all network/connectivity considerations.

Locators must have the following configurable settings,

- a. Reporting interval (current City reporting interval is thirty (30) seconds and on turns),
  - b. Ignition on,
  - c. Ignition off,
  - d. Start,
  - e. Stop,
  - f. Turns (configurable by degrees or equivalent capability),
  - g. Snooze,
  - h. Snooze time, and
4. The solution must serve heavy duty, light duty and specialty vehicles.

##### **4.1.2 Software and Services**

All software required to transmit, receive, store and share data. All software required to manage and identify vehicles, equipment, operators and locations in real-time and with historical retrieval and playback capabilities. All software required to provide the City with a realtime data feed for all vehicle locations.

The solution must be compatible with the City's technology environment and the CMAT application.

The solution must include a comprehensive maintenance plan, including software upgrades and fixes, that covers all aspects of the vendor-provided software solution.

Specific services that must be included:

1. Installation services to equip City vehicles with GPS locators and any other equipment that may be purchased under this agreement,
2. Maintenance & repair services for equipment,
3. Data storage and hosting services for all GPS/AVL data.
4. Maintenance & technical support services for software and/or hosting,
5. A data feed mechanism that provides all GPS data to the City in real time,
  - a. A "push" data feed technology is required,
  - b. All available data must be included: GPS, vehicle diagnostics and any other data available, depending on how each vehicle is equipped,
  - c. Technical specifications, sufficient to allow the CMAT application to develop an interface to consume all data, must be provided
6. Training services (for City technical and operational support staff),
7. Consulting services,
  - a. Professional services as needed to implement, maintain, enhance and upgrade the solution

## **5. Deliverables**

### **5.1 Hardware and Hardware Implementation**

All requisite devices, wiring, mounts and other components to support vehicle tracking as outlined above.

### **5.2 Software and Services**

All requisite software and services to support the program, including the delivery of all GPS data in a real time, push data feed to CMAT.

### **5.3 Hardware and Software Maintenance and Support**

Comprehensive maintenance plan for both hardware and software/services components.

### **5.4 Documentation**

All requisite documentation related to the project.

## **6. Current City Context**

The City of Chicago has a fleet of approximately 2500 vehicles with wireless GPS locators that are installed and operational. Vehicle locations are reported to a hosted, third-party provider's system.

The City receives and processes a real time data feed of all vehicle location records City users monitor vehicle locations and movements, in real time and via playbacks from historical data, primarily through the City's proprietary CMAT application, a custom-built application that has been in use since 2005.

CMAT consumes and processes the data feed and stores vehicle location records in a City database. CMAT integrates the vehicle location data with the City's Esri GIS platform and with other mobile asset (phones and tablets) location data.

CMAT provides City management with an administrative interface to maintain information about Departments, vehicles, operators, groups, etc. CMAT provides a real time map-based view of vehicles and vehicle locations as well as reports, route replays, time tracking and other capabilities. CMAT also provides mobile asset location data to other City applications.

### 6.1 GIS Software

The City currently hosts and manages both ArcIMS 10 and ArcGIS Server 9.3 products from Esri.

### 6.2 GIS Database

The City manages a GIS database with approximately 300 layers. The basic datasets include cadastre, planimetry, infrastructure, administrative (jurisdictional boundaries), census (blocks and tracts), and orthoimagery. The adopted coordinate system is Illinois State Plane, East Zone, US Survey Feet, NAD 83 (NSRS2007) horizontal datum.

### 6.3 GIS Application Development

The City uses various technologies for custom development. The City has a portfolio of approximately twenty (20) applications and a set of GIS services that allow many City systems to access and use the GIS environment for geocoding, address cleansing/validation and many other purposes.

### 6.4 Standards and Considerations

The City's current hardware and software standards can be found here:

[https://www.cityofchicago.org/city/en/depts/doi/supp\\_info/hardware\\_softwarestandards.html](https://www.cityofchicago.org/city/en/depts/doi/supp_info/hardware_softwarestandards.html)

Approval:

Signature: Douglas Sundelbrin

Date: 2-7-13

Title: DIRECTOR - SOFTWARE DEVELOPMENT


Dept: INNOVATION + TECHNOLOGY



DEPARTMENT OF INNOVATION AND TECHNOLOGY

CITY OF CHICAGO  
**Memorandum**

Memo To: Jamie Rhee - Chief Procurement Officer

From: Brett Goldstein - Chief Information Officer, City of Chicago 

Date: February 11, 2013

RE: NCRB Amendment Request regarding Webtech Contract 15230, Specification 42819

The Department of Innovation and Technology is seeking approval from the Non-Competitive Review Board (NCRB) for an extension of a contract with Webtech Wireless. The current contract expired in September 2012, and this memo is a description of the reasons why this contract was not presented to the NCRB prior to its expiration.

The contract with Webtech Wireless was originally executed as a sole source, non-competitive contract in September, 2007. The contract was amended in 2010 to reduce the technology support costs associated with the service, and at that time it was extended for two years. That extension expired in September, 2012.

The City has spent approximately \$4.5 million dollars under this contract over the past five years. As a result, approximately 2500 City vehicles are equipped with GPS location tracking devices that report vehicle locations on a 24x7x365 basis, and the City has built systems that make this data available in a variety of ways to City managers and, with the Chicago Plowtracker application, to the public.

The City began collaborating with Cook County in 2011 in order to find ways to achieve efficiencies and reduce costs. One benefit of that collaboration has been the execution of a County contract for Geographic Information Systems that eliminated the need for both organizations to negotiate and manage separate contracts for the same technology.

The City and County have also collaborated on a joint RFP for GPS vehicle tracking technology, the subject of the Webtech Wireless contract, to eliminate duplicate procurement processes and to make collaborative decisions on the future technology direction for both organizations. That goal was established in 2011, and the work to develop and issue the RFP was performed in 2012. Responses to the RFP were delivered on January 31, 2013.

The City delayed taking action on a Webtech extension, anticipating that the competitive RFP process with Cook County, including the execution of a competitively-sourced contract, would be

completed in 2012. In hindsight, it was a mistake to make such an assumption because the RFP process has taken longer than expected.

During 2012 there was also a staff transition in the Department of Innovation and Technology, which resulted in a reassignment of responsibilities and new ownership of the Webtech Wireless relationship, technology and administrative processes. The failure to put this matter before the NCRB in a timely manner is also attributed in part to this change in personnel.

It is understood that this matter has not been handled as it should have been, and every effort will be made to prevent it from happening again. I appreciate your consideration of this letter.

attachments

cc: NCRB  
J. O'Brien/DPS  
J. Chan/DPS  
D.Hurdelbrink/DoIT  
C. Reiser/DSS  
J. Mims/DoIT



CERTIFICATE OF FILING FOR  
CITY OF CHICAGO ECONOMIC DISCLOSURE STATEMENT

EDS Number: 41166  
Certificate Printed on: 02/14/2013

Date of This Filing: 02/14/2013 12:30 PM  
Original Filing Date: 02/14/2013 12:30 PM

Disclosing Party: Webtech Wireless Inc.  
Filed by: Karyn MacCrimmon

Title: Corporate & Securities Manager

Matter: GPS equipment and services  
Applicant: Webtech Wireless Inc.  
Specification #: 42819  
Contract #: 15230

The Economic Disclosure Statement referenced above has been electronically filed with the City. Please provide a copy of this Certificate of Filing to your city contact with other required documents pertaining to the Matter. For additional guidance as to when to provide this Certificate and other required documents, please follow instructions provided to you about the Matter or consult with your City contact.

A copy of the EDS may be viewed and printed by visiting <https://webapps.cityofchicago.org/EDSWeb> and entering the EDS number into the EDS Search. Prior to contract award, the filing is accessible online only to the disclosing party and the City, but is still subject to the Illinois Freedom of Information Act. The filing is visible online to the public after contract award.



CITY OF CHICAGO  
ECONOMIC DISCLOSURE STATEMENT and AFFIDAVIT  
Related to Contract/Amendment/Solicitation  
EDS # 41166

**SECTION I -- GENERAL INFORMATION**

A. Legal name of the Disclosing Party submitting the EDS:

Webtech Wireless Inc.

Enter d/b/a if applicable:

The Disclosing Party submitting this EDS is:

the Applicant

B. Business address of the Disclosing Party:

215-4299 Canada Way  
Burnaby, BC V5G 1H3  
Canada

C. Telephone:

604-484-1316

Fax:

604-434-5270

Email:

andy.morden@webtechwireless.com

D. Name of contact person:

Mr. Andrew Morden

E. Federal Employer Identification No. (if you have one):

98-0361004

F. Brief description of contract, transaction or other undertaking (referred to below as the "Matter") to which this EDS pertains:

GPS equipment and services

Which City agency or department is requesting this EDS?

DEPT OF INNOVATION AND TECHNOLOGY

Specification Number

42819

Contract (PO) Number

15230

Revision Number

Blank

Release Number

Blank

User Department Project Number

06

## **SECTION II -- DISCLOSURE OF OWNERSHIP INTERESTS**

A. NATURE OF THE DISCLOSING PARTY

1. Indicate the nature of the Disclosing Party:

Publicly registered business corporation

Is the Disclosing Party incorporated or organized in the State of Illinois?

No

State or foreign country of incorporation or organization:

British Columbia, Canada



Registered to do business in the State of Illinois as a foreign entity?

No

**B. DISCLOSING PARTY IS A LEGAL ENTITY:**

1.a.1 Does the Disclosing Party have any directors?

Yes

1.a.3 List below the full names and titles of all executive officers and all directors, if any, of the entity. Do not include any directors who have no power to select the entity's officers.

**Officer/Director:** Mr. Scott Edmonds  
**Title:** Director, President & CEO  
**Role:** Both

-----  
**Officer/Director:** Mr. Andrew Gutman  
**Title:** Director  
**Role:** Director

-----  
**Officer/Director:** Mr. John Gildner  
**Title:** Director  
**Role:** Director

-----  
**Officer/Director:** Mr. Robert Kittel  
**Title:** Director  
**Role:** Director

-----  
**Officer/Director:** Mr. Leonard Metcalfe  
**Title:** Director  
**Role:** Director

-----  
**Officer/Director:** Mr. Andrew Morden  
**Title:** CFO & Corporate Secretary  
**Role:** Officer

-----  
**Officer/Director:** Mr. Larry Juba  
**Title:** COO  
**Role:** Officer

2. Ownership Information

Please provide ownership information concerning each person or entity having a direct or indirect beneficial interest in excess of 7.5% of the Disclosing Party. Examples of such an interest include shares in a corporation, partnership interest in a partnership or joint venture, interest of a member or manager in a limited liability company, or interest of a beneficiary of a trust, estate, or other similar entity. Note: Pursuant to Section 2-154-030 of the Municipal code of Chicago, the City may require any such additional information from any applicant which is reasonably intended to achieve full disclosure.

- Goodwood Inc. - 13.7% - EDS 41167

#### Owner Details

Name	Address
Goodwood Inc.	201-212 King Street West Toronto, ON M5H 1K5 Canada

### **SECTION III -- BUSINESS RELATIONSHIPS WITH CITY ELECTED OFFICIALS**

Has the Disclosing Party had a "business relationship," as defined in Chapter 2-156 of the Municipal Code, with any City elected official in the 12 months before the date this EDS is signed?

No

### **SECTION IV -- DISCLOSURE OF SUBCONTRACTORS AND OTHER RETAINED PARTIES**

The Disclosing Party must disclose the name and business address of each subcontractor, attorney, lobbyist, accountant, consultant and any other person or entity whom the Disclosing Party has retained or expects to retain in connection with the Matter, as well as the nature of the relationship, and the total amount of the fees paid or estimated to be paid. The Disclosing Party is not required to disclose employees who are paid solely through the Disclosing Party's regular payroll.

"Lobbyist" means any person or entity who undertakes to influence any legislative or administrative action on behalf of any person or entity other than: (1) a not-for-profit entity, on an unpaid basis, or (2) himself. "Lobbyist" also means any person or entity any part of whose duties as an employee of another includes undertaking to influence any legislative or administrative action.

If the Disclosing Party is uncertain whether a disclosure is required under this Section, the Disclosing Party must either ask the City whether disclosure is required or make the disclosure.

1. Has the Disclosing Party retained any legal entities in connection with the Matter?

Yes

2. List below the names of all legal entities which are retained parties.

**Name:** MK Electronics Inc.  
**Anticipated/  
Retained:** Anticipated  
**Business Address:** 2848 N. Cicero Ave.  
Chicago, IL 60641 United States  
**Relationship:** Subcontractor - MWDBE  
**Fees  
(\$\$ or %):** \$70,000  
**Estimated/Paid:** Estimated

---

3. Has the Disclosing Party retained any persons in connection with the Matter?

No

## SECTION V -- CERTIFICATIONS

### A. COURT-ORDERED CHILD SUPPORT COMPLIANCE

Under Municipal Code Section 2-92-415, substantial owners of business entities that contract with the City must remain in compliance with their child support obligations throughout the contract's term.

Has any person who directly or indirectly owns 10% or more of the Disclosing Party been declared in arrearage of any child support obligations by any Illinois court of competent jurisdiction?

No

### B. FURTHER CERTIFICATIONS

1. Pursuant to Municipal Code Chapter 1-23, Article I ("Article I")(which the Applicant should consult for defined terms (e.g., "doing business") and legal requirements), if the Disclosing Party submitting this EDS is the Applicant and is doing business with the City, then the Disclosing Party certifies as follows:

- i. neither the Applicant nor any controlling person is currently indicted or charged with, or has admitted guilt of, or has ever been convicted of, or placed under supervision for, any criminal offense involving actual, attempted, or conspiracy to commit bribery, theft, fraud, forgery, perjury, dishonesty or deceit against an officer or employee of the City or any sister agency; and
- ii. the Applicant understands and acknowledges that compliance with Article I is a continuing requirement for doing business with the City.

NOTE: If Article I applies to the Applicant, the permanent compliance timeframe in Article I supersedes some five-year compliance timeframes in certifications 2 and 3 below.

I certify the above to be true

2. The Disclosing Party and, if the Disclosing Party is a legal entity, all of those persons or entities identified in Section II.B.1. of this EDS:

- a. are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from any transactions by any federal, state or local unit of government;
- b. have not, within a five-year period preceding the date of this EDS, been convicted of a criminal offense, adjudged guilty, or had a civil judgment rendered against them in connection with: obtaining, attempting to obtain, or performing a public (federal, state or local) transaction or contract under a public transaction; a violation of federal or state antitrust statutes; fraud; embezzlement; theft; forgery; bribery; falsification or destruction of records; making false statements; or receiving stolen property;
- c. are not presently indicted for, or criminally or civilly charged by, a governmental entity (federal, state or local) with committing any of the offenses set forth in clause B.2.b. of this Section V;
- d. have not, within a five-year period preceding the date of this EDS, had one or more public transactions (federal, state or local) terminated for cause or default; and
- e. have not, within a five-year period preceding the date of this EDS, been convicted, adjudged guilty, or found liable in a civil proceeding, or in any criminal or civil action, including actions concerning environmental violations, instituted by the City or by the federal government, any state, or any other unit of local government.

I certify the above to be true

3. Neither the Disclosing Party, nor any Contractor, nor any Affiliated Entity of either the Disclosing Party or any Contractor nor any Agents have, during the five years before the date this EDS is signed, or, with respect to a Contractor, an Affiliated Entity, or an Affiliated Entity of a Contractor during the five years before the date of

such Contractor's or Affiliated Entity's contract or engagement in connection with the Matter:

- a. bribed or attempted to bribe, or been convicted or adjudged guilty of bribery or attempting to bribe, a public officer or employee of the City, the State of Illinois, or any agency of the federal government or of any state or local government in the United States of America, in that officer's or employee's official capacity;
- b. agreed or colluded with other bidders or prospective bidders, or been a party to any such agreement, or been convicted or adjudged guilty of agreement or collusion among bidders or prospective bidders, in restraint of freedom of competition by agreement to bid a fixed price or otherwise; or
- c. made an admission of such conduct described in a. or b. above that is a matter of record, but have not been prosecuted for such conduct; or
- d. violated the provisions of Municipal Code Section 2-92-610 (Living Wage Ordinance).

I certify the above to be true

4. Neither the Disclosing Party, Affiliated Entity or Contractor, or any of their employees, officials, agents or partners, is barred from contracting with any unit of state or local government as a result of engaging in or being convicted of

- bid-rigging in violation of 720 ILCS 5/33E-3;
- bid-rotating in violation of 720 ILCS 5/33E-4; or
- any similar offense of any state or of the United States of America that contains the same elements as the offense of bid-rigging or bid-rotating.

I certify the above to be true

5. Neither the Disclosing Party nor any Affiliated Entity is listed on any of the following lists maintained by the Office of Foreign Assets Control of the U.S. Department of the Treasury or the Bureau of Industry and Security of the U.S. Department of Commerce or their successors: the Specially Designated Nationals List, the Denied Persons List, the Unverified List, the Entity List and the Debarred List.

I certify the above to be true

6. The Disclosing Party understands and shall comply with the applicable requirements of Chapters 2-55 (Legislative Inspector General), Chapter 2-56 (Inspector General) and Chapter 2-156 (Governmental Ethics) of the Municipal Code.

I certify the above to be true

7. To the best of the Disclosing Party's knowledge after reasonable inquiry, the following is a complete list of all current employees of the Disclosing Party who were, at any time during the 12-month period preceding the execution date of this EDS, an employee, or elected or appointed official, of the City of Chicago.

None

8. To the best of the Disclosing Party's knowledge after reasonable inquiry, the following is a complete list of all gifts that the Disclosing Party has given or caused to be given, at any time during the 12-month period preceding the execution date of this EDS, to an employee, or elected or appointed official, of the City of Chicago. For purposes of this statement, a "gift" does not include: (i) anything made generally available to City employees or to the general public, or (ii) food or drink provided in the course of official City business and having a retail value of less than \$20 per recipient.

None

#### C. CERTIFICATION OF STATUS AS FINANCIAL INSTITUTION

The Disclosing Party certifies that, as defined in Section 2-32-455(b) of the Municipal Code, the Disclosing Party

is not a "financial institution"

#### D. CERTIFICATION REGARDING INTEREST IN CITY BUSINESS

Any words or terms that are defined in Chapter 2-156 of the Municipal Code have the same meanings when used in this Part D.

1. In accordance with Section 2-156-110 of the Municipal Code: Does any official or employee of the City have a financial interest in his or her own name or in the name of any other person or entity in the Matter?

No

#### E. CERTIFICATION REGARDING SLAVERY ERA BUSINESS

If the Disclosing Party cannot make this verification, the Disclosing Party must disclose all required information in the space provided below or in an attachment in the "Additional Info" tab. Failure to comply with these disclosure requirements may make any contract entered into with the City in connection with the Matter voidable by the City.

The Disclosing Party verifies that the Disclosing Party has searched any and all records of the Disclosing Party and any and all predecessor entities regarding records of investments or profits from slavery or slaveholder insurance policies

during the slavery era (including insurance policies issued to slaveholders that provided coverage for damage to or injury or death of their slaves), and the Disclosing Party has found no such records.

I can make the above verification

## **SECTION VI -- CERTIFICATIONS FOR FEDERALLY-FUNDED MATTERS**

Is the Matter federally funded? For the purposes of this Section VI, tax credits allocated by the City and proceeds of debt obligations of the City are not federal funding.

No

## **SECTION VII -- ACKNOWLEDGMENTS, CONTRACT INCORPORATION, COMPLIANCE, PENALTIES, DISCLOSURE**

The Disclosing Party understands and agrees that:

- A. The certifications, disclosures, and acknowledgments contained in this EDS will become part of any contract or other agreement between the Applicant and the City in connection with the Matter, whether procurement, City assistance, or other City action, and are material inducements to the City's execution of any contract or taking other action with respect to the Matter. The Disclosing Party understands that it must comply with all statutes, ordinances, and regulations on which this EDS is based.
- B. The City's Governmental Ethics and Campaign Financing Ordinances, Chapters 2-156 and 2-164 of the Municipal Code, impose certain duties and obligations on persons or entities seeking City contracts, work, business, or transactions. A training program is available on line at [www.cityofchicago.org/city/en/depts/ethics.html](http://www.cityofchicago.org/city/en/depts/ethics.html), and may also be obtained from the City's Board of Ethics, 740 N. Sedgwick St., Suite 500, Chicago, IL 60610, (312) 744-9660. The Disclosing Party must comply fully with the applicable ordinances.

I acknowledge and consent to the above

The Disclosing Party understands and agrees that:

- C. If the City determines that any information provided in this EDS is false, incomplete or inaccurate, any contract or other agreement in connection with which it is submitted may be rescinded or be void or voidable, and the City may pursue any remedies under the contract or agreement (if not rescinded or void),

at law, or in equity, including terminating the Disclosing Party's participation in the Matter and/or declining to allow the Disclosing Party to participate in other transactions with the City. Remedies at law for a false statement of material fact may include incarceration and an award to the City of treble damages.

- D. It is the City's policy to make this document available to the public on its Internet site and/or upon request. Some or all of the information provided on this EDS and any attachments to this EDS may be made available to the public on the Internet, in response to a Freedom of Information Act request, or otherwise. By completing and signing this EDS, the Disclosing Party waives and releases any possible rights or claims which it may have against the City in connection with the public release of information contained in this EDS and also authorizes the City to verify the accuracy of any information submitted in this EDS.
- E. The information provided in this EDS must be kept current. In the event of changes, the Disclosing Party must supplement this EDS up to the time the City takes action on the Matter. If the Matter is a contract being handled by the City's Department of Procurement Services, the Disclosing Party must update this EDS as the contract requires. NOTE: With respect to Matters subject to Article I of Chapter 1-23 of the Municipal Code (imposing PERMANENT INELIGIBILITY for certain specified offenses), the information provided herein regarding eligibility must be kept current for a longer period, as required by Chapter 1-23 and Section 2-154-020 of the Municipal Code.

I acknowledge and consent to the above

The Disclosing Party represents and warrants that:

F.1. The Disclosing Party is not delinquent in the payment of any tax administered by the Illinois Department of Revenue, nor are the Disclosing Party or its Affiliated Entities delinquent in paying any fine, fee, tax or other charge owed to the City. This includes, but is not limited to, all water charges, sewer charges, license fees, parking tickets, property taxes or sales taxes.

I am unable to certify the above to be true

Explain :

Webtech Wireless Inc. is in the process of applying for authority to transact business in Illinois and there are fees owing related to this application. The payment of these fees is in process.

F.2 If the Disclosing Party is the Applicant, the Disclosing Party and its Affiliated Entities will not use, nor permit their subcontractors to use, any facility listed by the U.S. E.P.A. on the federal Excluded Parties List System ("EPLS") maintained by the U.S. General Services Administration.



I certify the above to be true

F.3 If the Disclosing Party is the Applicant, the Disclosing Party will obtain from any contractors/subcontractors hired or to be hired in connection with the Matter certifications equal in form and substance to those in F.1. and F.2. above and will not, without the prior written consent of the City, use any such contractor/subcontractor that does not provide such certifications or that the Disclosing Party has reason to believe has not provided or cannot provide truthful certifications.

I certify the above to be true

## **FAMILIAL RELATIONSHIPS WITH ELECTED CITY OFFICIALS AND DEPARTMENT HEADS**

This question is to be completed only by (a) the Applicant, and (b) any legal entity which has a direct ownership interest in the Applicant exceeding 7.5 percent. It is not to be completed by any legal entity which has only an indirect ownership interest in the Applicant.

Under Municipal Code Section 2-154-015, the Disclosing Party must disclose whether such Disclosing Party or any "Applicable Party" or any Spouse or Domestic Partner thereof currently has a "familial relationship" with any elected city official or department head. A "familial relationship" exists if, as of the date this EDS is signed, the Disclosing Party or any "Applicable Party" or any Spouse or Domestic Partner thereof is related to the mayor, any alderman, the city clerk, the city treasurer or any city department head as spouse or domestic partner or as any of the following, whether by blood or adoption: parent, child, brother or sister, aunt or uncle, niece or nephew, grandparent, grandchild, father-in-law, mother-in-law, son-in-law, daughter-in-law, stepfather or stepmother, stepson or stepdaughter, stepbrother or stepsister or half-brother or half-sister.

"Applicable Party" means (1) all corporate officers of the Disclosing Party, if the Disclosing Party is a corporation; all partners of the Disclosing Party, if the Disclosing Party is a general partnership; all general partners and limited partners of the Disclosing Party, if the Disclosing Party is a limited partnership; all managers, managing members and members of the Disclosing Party, if the Disclosing Party is a limited liability company; (2) all principal officers of the Disclosing Party; and (3) any person having more than a 7.5 percent ownership interest in the Disclosing Party. "Principal officers" means the president, chief operating officer, executive director, chief financial officer, treasurer or secretary of a legal entity or any person exercising similar authority.

Does the Disclosing Party or any "Applicable Party" or any Spouse or Domestic Partner thereof currently have a "familial relationship" with an elected city official or department head?

No

### **ADDITIONAL INFO**

Please add any additional explanatory information here. If explanation is longer than 1000 characters, you may add an attachment below. Please note that your EDS, including all attachments, becomes available for public viewing upon contract award. Your attachments will be viewable "as is" without manual redaction by the City. You are responsible for redacting any non-public information from your documents before uploading.

List of vendor attachments uploaded by City staff

None .

List of attachments uploaded by vendor

None .

### **CERTIFICATION**

Under penalty of perjury, the person signing below: (1) warrants that he/she is authorized to execute this EDS on behalf of the Disclosing Party, and (2) warrants that all certifications and statements contained in this EDS are true, accurate and complete as of the date furnished to the City.

/s/ 02/14/2013

Karyn MacCrimmon

Corporate & Securities Manager

Webtech Wireless Inc.

This is a printed copy of the Economic Disclosure Statement, the original of which is filed electronically with the City of Chicago. Any alterations must be made electronically, alterations on this printed copy are void and of no effect.

**Non-Competitive Review Board (NCRB)**

**User Department Personnel Participating in the NCRB Meeting**

(Ref: Webtech Wireless, Contract 15230, Specification 48219, Modification 152302)

- Douglas Hurdelbrink, Director, Department of Innovation & Technology
- Judith Mims, Contract Coordinator, Department of Innovation & Technology
- Christopher Reiser, Director, Department of Streets and Sanitation



**webtech**  
wireless

**Sales Quotation**

City of Chicago Annual Fees

**Date:** February 7, 2013

**Account Rep:** Charlotte Harila

**Bill To**

**Ship To**

**Company** City of Chicago  
**Address** 50 Washington Street  
Chicago, IL USA 60602  
**Phone:** 312 744 9030 **Fax:**  
**Email:** douglas.hurdelbrink@cityofchicago.org  
**Attn:** Douglas Hurdelbrink

**Company** City of Chicago  
**Address** 50 Washington Street  
Chicago, IL USA 60602  
**Phone:** 312 744 9030  
**Email:** douglas.hurdelbrink@cityofchicago.org  
**Attn:** Douglas Hurdelbrink

**City of Chicago Enterprise System Fees**

Product Name	Description	Part Number	Qty.	Price	Ext. Price
Hardware Hosting in a Secured Site	Hardware Hosting in a Secured Site, Operations Server Maintenance & Systems Upgrades (1 per Year)	05-20-0002-00.0	12	\$10,000.00	\$120,000.00
Annual Mapping License - Tracking 3,000 vehicles	Annual Mapping License – Tracking Only (deCarta & Navteq) Covers 3,000 vehicles	06-20-0003-00.0	1	\$31,600.00	\$31,600.00
Annual Maintenance Fee for Enterprise Quadrant Software	Annual Maintenance Fee for Enterprise Core Quadrant Software	05-20-0001-00.0	1	\$83,600.00	\$83,600.00
Annual Maintenance Fee for Mapping Software	Annual Maintenance Fee for Mapping Software	06-20-0003-00.0	1	\$6,952.00	\$6,952.00

**Total (w/o Tax): \$242,152.00**

**Notes** All Prices in USD Dollars.

**City of Chicago Hardware Maintenance Fees**

Services	Description	Item Number	Qty.	List Price	Ext. Price
WT7000 Locator Gold – 1 Year Extension	Gold Maintenance Package for Webtech 7000 Locators installed at City of Chicago	09-00-0009-00.0	2,764	\$35.00	\$96,740.00
WTMDU Locator Gold – 1 Year Extension	Gold Maintenance Package for Webtech MDU Locators installed at City of Chicago	09-00-0009-00.0	37	\$60.00	\$2,220.00

**Total (w/o Tax): \$98,960.00**

**Notes** All Prices in USD Dollars.



WebTech Wireless Inc.  
215-4299 Canada Way  
Burnaby BC V5G 1H3  
direct +1 877 434 4844

February 7, 2013

City of Chicago  
Attn: Douglas Hurdelbrink  
50 Washington Street  
Chicago, IL 60602

Mr. Hurdelbrink,

This letter is to confirm that the pricing agreed to in contract 15230 between the City of Chicago and Webtech Wireless does not change as a result of extending the contract period for the 2013 calendar year. This includes the Price List provided in November 23, 2010.

Regards,

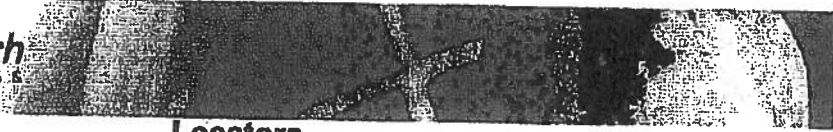
A handwritten signature in cursive script, appearing to read 'Karen Mongelli'.

Karen Mongelli  
V.P. of Government Sales & Account Management  
WebTech Wireless Inc.

# WebTech Wireless Custom Price List for City of Chicago

**NOTE: All prices listed in USD and discount structures are CONFIDENTIAL**

All prices valid for term of contract



## Locators

<b>Locator - WT5000G-L Quadrant Express Promotion</b> <i>Locator with GPRS modem. Basic tracking, 1 serial port, 2 IOs. Includes GSM stubby antenna, GPS long antenna and power/data cable.</i>	01-00-0026-00.0	\$250.00
<b>Locator - WT6000 NA</b> <i>Locator. Includes strip antenna, GPS long antenna and 3 cables (data, power, telemetry).</i>	01-00-0006-00.0	\$399.00
<b>Locator - WT7000E</b> <i>Locator (v6.2) with EDGE modem. Includes GSM stubby antenna, GPS long antenna, mounting bracket, and 6.2 power/data cable.</i>	01-01-0019-00.0	\$399.00
<b>Portable MDT CE-X Kit with WT5000L</b> <i>Locator with battery, MDT CE-X, PS/2 keyboard, PS/2 adapter, and cig adaptor. Large Pelican case.</i>	01-02-0012-00.0	\$741.00
<b>Portable MDT CE-X Kit with WT7000 L</b> <i>Locator with battery, MDT CE-X, PS/2 keyboard and adapter, cig adaptor. Large Pelican case.</i>	01-02-0010-00.0	\$841.00
<b>Portable MDT Kit with WT7000 L</b> <i>Locator with battery, MDT, PS/2 keyboard and adapter, cig adaptor. Large Pelican case.</i>	01-02-0007-00.0	\$671.00

## Locator Options

### VT6000

<b>Battery - Internal Battery Option - WT6000/E</b> <i>Rechargeable lithium polymer battery.</i>	70-10-0016-00.0	\$30.00
<b>Battery - Replacement Battery with Chassis - WT6000/E</b> <i>Rechargeable lithium polymer battery. Please specify exact model and region.</i>	03-03-0003-00.0	\$37.00
<b>Enable Aux WT1900 Satellite Controller - WT6000/E</b> <i>Dual-mode lithium cellular switching. Requires new cable.</i>	05-10-0010-00.0	\$28.00
<b>Enable Auxiliary Serial Port - WT6000/7000E</b> <i>Includes cable.</i>	05-10-0001-00.0	\$52.00
<b>Enable J1708 Interface - WT6000/7000E</b> <i>Requires configuration details to be specified and signed off by Solutions Engineer.</i>	05-10-0002-00.0	\$52.00
<b>Enable Trip Recorder - WT6000/7000E</b> <i>Second-by-second location, speed, heading log for 8 hours. Includes 2 free log requests.</i>	05-10-0004-00.0	\$84.00

### VT5000

<b>Battery - Internal Battery Option - WT5000L</b> <i>Rechargeable lithium polymer battery.</i>	70-10-0027-00.0	\$25.00
<b>Battery - Internal Battery Replacement - WT5000 L</b> <i>Includes backplate.</i>	70-10-0020-00.0	\$30.00
<b>Enable 1-Wire Temp Monitoring Kit - WT5000/6000/7000</b> <i>Supports 1 or 3 sensors.</i>	05-10-0006-00.0	\$21.00
<b>Enable Driver ID - WT5000/6000/7000</b>	05-10-0005-00.0	\$07.00

# WebTech Wireless Custom Price List for City of Chicago

**NOTE: All prices listed in USD and discount structures are CONFIDENTIAL**

**All prices valid for term of contract**

*Activate Driver Admin page, Driver status report, Driver Time sheet report.*

**Enable OBDII - WT5000/6000/7000** 05-10-0007-00.0 \$17.00  
*For use with OBDII Gateway. Requires configuration details to be specified and signed off by Solutions Engineer.*

**Enable WT1900 Satellite Controller - WT5000/6000/7000** 05-10-0011-00.0 \$28.00  
*Single mode Iridium use. No MDT.*

## Options

**Battery - Internal Battery Option WT7000** 03-03-0004-00.0 \$28.00  
*Rechargeable lithium polymer battery.*

**Enable Accelerometer Option - WT7000** 05-01-0042-00.0 \$28.00  
*Enable Accelerometer option for WT7000E.*

**Enable Bluetooth WT7000** 05-10-0018-00.0 \$60.00  
*Enable Bluetooth WT7000E voice, serial, dial up.*

**Enable CAN Interface - J1939 - WT7000** 05-10-0014-00.0 \$32.00  
*Requires configuration details to be specified and signed off by Solutions Engineer.*

**Enable CAN interface - J1979 - WT7000** 05-10-0013-00.0 \$60.00  
*Requires configuration details to be specified and signed off by Solutions Engineer.*

**Enable Telemetry** 05-10-0016-00.0 \$0.00  
*Enable Telemetry (in locator hardware)*

**Voice - Hands Free Kit - Bluetooth-WT7000** 03-05-0003-00.0 \$120.00  
*Hands free Kit (Bluetooth for WT7000E).*

## MDTs

**MDT 2000CE (DTNA Kit)** 03-09-0030-00.0 \$987.00  
*MDT 2000CE Kit, Includes MDT2000CE-S, Text to Speech and Voice recognition. Includes mounting bracket and MDT retractable cable with DTNA connectors.*

**MDT 2000E** 03-09-0003-00.0 \$293.00  
*Mobile Data Terminal. 8 line display. Includes mounting bracket and serial/power cable.*

**MDT2000 CE** 03-09-0024-00.0 \$714.00  
*Mobile Data Terminal 2000CE- Includes 2G DOC (Disk on Chip), Text to Speech and Voice Recognition should be ordered separately*

**MDT2000CE-S Kit** 03-09-0019-00.0 \$982.00  
*Includes MDT2000CE-S, Text to Speech and Voice recognition. Includes mounting bracket and MDT retractable cable.*

**MDT2000CE-X** 03-09-0025-00.0 \$518.00  
*Mobile Data Terminal CE-X. Includes mounting bracket, retractable cable.*

**MDT2000CE-X** 03-09-0025-00.0 \$518.00  
*Mobile Data Terminal CE-X. Includes mounting bracket, retractable cable.*

**MDT3100 - NEW** 03-09-0029-00.0 \$925.00  
*Mobile Data Terminal, WIN CE 6.0 based, full color touch screen. 7" - 800x400 TFT color WVGA Touch screen LCD Includes mounting bracket and serial/power cable.*

**Worker Safety Pendant Kit** 03-01-0009-00.0 \$487.00  
*Includes Intrinsically safe Worker Safety Pendant, Gateway, and the required adapter cable. Previously called IS Panic Button Kit.*

# WebTech Wireless Custom Price List for City of Chicago

**NOTE: All prices listed in USD and discount structures are CONFIDENTIAL**

*All prices valid for term of contract*

## Accessories

### VT6000

<b>Cable - Cigarette Power Adapter - WT6000</b> <i>Powers Locator only.</i>	03-11-0011-00.0	\$21.00
<b>Cable - Custom Cable w/ Noise Filter - WT6000</b> <i>WT6000 power cable (vehicle end), MDT cable, and Scosche In-line suppress filter. Includes WT6000 telemetry cable.</i>	03-09-0017-00.0	\$119.00
<b>Cable - J1708 6-pin Diagnostic Port Connector - WT6000/E</b> <i>6-pin port connector</i>	03-J1	\$21.00
<b>Cable - J1708 9-pin Diagnostic Port Connector - WT6000/E</b> <i>9-pin port connector</i>	03-J2	\$21.00
<b>Cable - MDT Tamper Detect Cable Assembly - WT6000</b> <i>Solder MDT Cable Out1 with Telemetry cable In6 for MDT tamper/malfunction detection.</i>	03-09-0015-00.0	\$62.30
<b>Cable - Power Cable - WT6000 (Locator End)</b> <i>Power cable for WT6000 (Locator end).</i>	70-06-0016-00.0	\$7.00
<b>Cable - Power Cable - WT6000 (Vehicle End)</b> <i>Power cable for WT6000 (vehicle end).</i>	70-06-0013-00.0	\$7.00
<b>Cable - Replacement Telemetry Cable - WT6000</b> <i>Replacement telemetry cable for WT4000 or WT6000 with DB15 connector.</i>	03-01-0004-00.0	\$20.30
<b>JBUS RS485 Converter with WT6000 Power Cable</b> <i>JBUS RS485 converter with WT6000 power cable.</i>	03-04-0020-00.0	\$160.30
<b>Telemetry - Temp Thermistor Probe - WT6000</b> <i>Temperature Sensor for WT6000, used with ADC input. Includes thermistor sensor. Requires telemetry activation and monthly.</i>	03-01-0003-00.0	\$22.40
<b>Voice - Replacement Mic for Hands Free - WT6000</b> <i>Replacement microphone for Hands Free Kit. Requires 2.5mm connector.</i>	70-10-0008-00.0	\$31.50
<b>Voice - Replacement Speaker for Hands Free - WT6000</b> <i>Replacement speaker for Hands Free Kit.</i>	70-10-0007-00.0	\$35.00
<b>Voice Kit Hands Free - WT6000NA</b> <i>Motorola hands free kit. Includes speaker, mic w/ 2.5mm connector. Requires Enable Voice - WT6000/7000/MDT.</i>	03-05-0001-00.0	\$66.50

### VT5000

<b>Adapter - 1-Wire Serial Connector - WT5000/6000</b> <i>1-wire (RJ11) - RS232 adapter. Required for use with WT5000/6000 Locator Driver ID kit.</i>	03-04-0003-00.0	\$20.30
<b>Adapter - WT1700 Bluetooth Adapter - WT5000/6000</b> <i>Includes WT1700 serial cable and WT1700 bluetooth adapter. Requires PPP serial port. No MDT. Please specify WT5000 or WT6000.</i>	03-11-0006-00.0	\$55.30
<b>Antenna - Dual Mode Mag Mount - WT5000/6000</b> <i>Mag mount GPS/GPRS antenna. MG0-U15-2C2L (North America).</i>	03-06-0012-00.0	\$125.30
<b>Antenna - Dual Mode Through Hole Mount - WT5000/6000</b> <i>Low profile GPS/GPRS through hole antenna. SMU-U16-3C2L North America - metal trailers/assets.</i>	03-06-0014-00.0	\$104.30
<b>Antenna - GPS Std Long Antenna - WT5000/6000/5800/7000</b> <i>GPS standard mag mount antenna with 5m cable.</i>	03-07-0004-00.0	\$32.90
<b>Antenna - GSM Std Stubby - WT5000/6000</b> <i>Quad-band, fixed, right-angle whip antenna.</i>	03-06-0008-00.0	\$13.30
<b>Antenna - GSM Strip Antenna EU - WT5000/6000</b> <i>GSM/GPRS strip antenna.</i>	03-06-0005-00.0	\$11.20
<b>Antenna - GSM/GPRS Strip Antenna NA - WT5000/6000/7000</b> <i>GSM/GPRS strip antenna, 3 meters/9 feet cable.</i>	03-06-0002-00.0	\$11.20



# WebTech Wireless Custom Price List for City of Chicago

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<b>Antenna - Mag Mount GSM-Only Unity Gain Whip - WT5000/6000</b> GSM mag mount antenna. Mag0-900-10FT RG-174 W/SMA (NA)	03-06-0011-00.0	\$49.90
<b>Cable - Cigarette Power Adapter - MDT/WT5000/6000</b> Powers Locator and MDT.	03-11-0009-00.0	\$31.50
<b>Cable - Cigarette Power Adapter - WT5000</b> Powers Locator only.	03-11-0010-00.0	\$21.00
<b>Cable - Replacement Power/Data Cable - WT5000</b> Spare or replacement power data cable for WT5000.	70-06-0005-00.0	\$13.30
<b>Driver ID Kit - Regular, With Holder - WT5000/6000/5800</b> Includes one IButton, IButton reader, IButton reader holder, 1-wire serial connector, 1-wire converter cable. Requires available serial port. Requires Enable Locator Driver ID.	03-04-0006-00.0	\$62.30
<b>Driver ID Reader - WT5000/6000/7000E</b> IButton Reader for WT5000/6000/7000E.	03-04-0002-00.0	\$17.50
<b>OBDII Gateway - WT5000/6000/7000</b> Light duty vehicle diagnostics interface. Requires configuration details to be specified and signed off by Solutions Engineer. Includes fail-safe Y-cable. Check with Support on potential safety issues related to B&B OBDII gateway with specific Chrysler/Dodge vehicles 2002-2007.	03-04-0007-00.0	\$139.30
<b>Telemetry - Door Sensor - Wide Gap - WT5000/6000/7000</b> Suitable for truck and trailer roller and swing doors.	03-01-0005-00.0	\$34.30
<b>Telemetry - Panic Button Kit (wired) - WT5000/6000/7000E</b> Includes toggle switch. If this kit is ordered without a Locator, the telemetry cable must be ordered separately. Requires telemetry activation and monthly.	03-01-0001-00.0	\$24.50
<b>Telemetry - Panic Button Kit (wireless) - WT5000/6000/7000E</b> Includes wireless remote (key fob). If this kit is ordered without a Locator, the telemetry cable must be ordered separately. Requires telemetry activation and monthly.	03-01-0002-00.0	\$83.30
<b>Telemetry - Starter Disable Relay Kit - WT5000/6000/7000</b> Normally closed contact. Includes relay and housing with diode. To be used with Locators.	03-14-0001-00.0	\$16.80
<b>Telemetry - Temp Sensor - 1 Wire (modified) - WT5000/6000</b> 1-wire modified (2x18AWG wires) with RS232 adapter. Required for use with temperature monitoring kit.	03-04-0009-00.0	\$31.50
<b>Telemetry - Temp Sensor - 1 Wire, 1 Sensor - WT5000/6000/7000E</b> 2m length for temperature monitoring. For WT7000E it should be ordered in quantities of 1 or 3 pieces only.	70-10-0024-00.0	\$32.20
<b>Telemetry - Temp Sensor Kit - 1 Wire, 1 Sensor - WT5000/6000</b> Includes 1-wire temperature sensor, 1-wire temp serial connector, and 1-wire converter cable. Requires Activation - Temperature Monitoring Kit Reporting. Requires Enable Locator 1-wire Temperature Monitoring Kit - WT5000/6000.	03-04-0010-00.0	\$69.30
<b>Telemetry - Temp Sensor Kit - 1 Wire, 3 Sensors - WT5000/6000</b> Includes three 1-wire temperature sensors, 1-wire temp serial connector, and 1-wire converter cable. Requires Activation - Temperature Monitoring Kit Reporting. Requires Enable Locator 1-wire Temperature Monitoring Kit - WT5000/6000.	03-04-0011-00.0	\$126.00
<b>TrackBox - WT5000 Waterproof Enclosure</b> Includes GPS antenna and power/data cable.	03-11-0007-00.0	\$102.20
<b>TrackBox Mount - WT5000</b> Metal bracket and latch to mount TrackBox.	03-11-0008-00.0	\$30.10
<b>ADT</b>		
<b>Bracket - Replacement Mounting bracket - MDT2000E</b> Spare or replacement MDT 2000E mounting bracket.	70-03-0006-00.0	\$14.70
<b>Cable - Replacement Serial Cable - MDT2000E</b> Replacement MDT 2000 serial/power cable.	03-09-0006-00.0	\$31.50
<b>Driver ID Button &amp; Holder - MDT/Locator</b> Includes IButton and holder.	03-04-0004-00.0	\$07.00
<b>Driver ID Reader - MDT2000CE-X</b> Driver ID Reader - MDT2000CE-X	03-09-0026-00.0	\$24.50

# WebTech Wireless Custom Price List for City of Chicago

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All prices valid for term of contract

<b>Driver ID Reader - MDT2000E</b> <i>IButton Reader for MDT2000E.</i>	03-09-0005-00.0	\$24.50
<b>Keyboard - Flexible &amp; Waterproof - PS/2 85-Key - MDT</b> <i>Requires PS/2 keyboard adapter.</i>	03-09-0023-00.0	\$37.80
<b>Keyboard - PS/2 84-Key - MDT</b> <i>Requires PS/2 keyboard adapter.</i>	03-09-0013-00.0	\$28.00
<b>Keyboard Adapter - PS/2 - MDT2000CE (X &amp; S)</b> <i>Supports PS/2 keyboards for MDT 2000CE-X or MDT2000CE-S.</i>	03-09-0027-00.0	\$52.50
<b>Keyboard Adapter - PS/2 - MDT2000E</b> <i>Supports PS/2 keyboards for MDT 2000E.</i>	03-09-0012-00.0	\$52.50
<b>Reader - Bar Code Wand Reader - MDT2000E</b> <i>Opticon. Bar code reader pen for MDT.</i>	03-09-0011-00.0	\$70.00
<b>Reader - Magnetic Card Reader - MDT2000E</b> <i>MDT magnetic card reader tracks I/II.</i>	03-09-0008-00.0	\$104.30
<b>Telemetry - Starter Disable Relay Kit - MDT</b> <i>Normally open contact. Includes relay and housing with diode. To be used with MDTs.</i>	03-14-0002-00.0	\$16.80
<b>Voice Kit Hands Free - MDT2000CE-S</b> <i>Includes MDT2000CE-S, Locator audio cable, mic for MDT2000CE voice, speaker for MDT2000CE voice. Requires Enable Voice Option - WT6000/7000/MDT.</i>	03-09-0021-00.0	\$112.00
<b>Class Not Assigned</b>		
<b>Adapter - 12v Wall Adapter with Socket</b> <i>12v wall adapter with cigarette lighter adapter socket.</i>	03-11-0005-00.0	\$42.00
<b>Adapter - DB9F/DB9F Null Modem Adapter</b> <i>Required to install OBDII gateway to secondary port.</i>	03-08-0005-00.0	\$10.50
<b>Antenna - GPS Short Antenna</b> <i>GPS short antenna with 0.5m (18") cable.</i>	03-07-0008-00.0	\$32.90
<b>Antenna - GPS Short Extended Antenna</b> <i>GPS extended antenna with 4m cable.</i>	03-07-0010-00.0	\$32.90
<b>Antenna - Std WIFI Stubby - WT5800</b> <i>WiFi antenna with SMA connector.</i>	03-16-0001-00.0	\$13.30
<b>Antenna - WT1900 Iridium Mag Mount</b> <i>Iridium Aero mag mount antenna with 3m (10') cable.</i>	03-16-0002-00.0	\$139.30
<b>Antenna - WT1900 Iridium Mag Mount Kit</b> <i>WT1900 Iridium mag mount Hirschmann antenna with 5m cable. Recommended for passenger cars, vans and small trucks.</i>	03-16-0008-00.0	\$69.30
<b>Antenna - WT1900 Iridium Through Hole Mount Kit</b> <i>WT1900 Iridium through hole mount Hirschmann antenna with 5m cable. Recommended for tractors. Includes mirror mount bracket.</i>	03-16-0009-00.0	\$83.30
<b>Cable - Cigarette Power Adapter Kit - WT7000E</b> <i>Powers Locator only.</i>	03-11-0012-00.0	\$21.00
<b>Cable - Iridium Cable - WT7000E</b> <i>WT7000E 6.2 to Iridium cable.</i>	70-06-0040-00.0	\$42.00
<b>Cable - OBDII Y-cable Fail Safe</b> <i>OBDII Y fail safe Y-cable.</i>	70-06-0037-00.0	\$17.50
<b>Cable - Replacement Cable - WT7000E DB15</b> <i>WT7000 DB15 replacement cable.</i>	70-06-0036-00.0	\$28.00
<b>Driver ID Kit - Regular, With Holder - WT7000E</b> <i>Includes one IButton, IButton reader, IButton reader holder, 1-wire adaptor. Requires Enable Locator Driver ID.</i>	03-04-0023-00.0	\$27.30
<b>Driver Visual Feedback - Calibre Front Pod LED</b> <i>LED provides visual feedback.</i>	03-04-0022-00.0	\$14.00
<b>Iridium thru hole mirror mount</b> <i>Mirror mount for Iridium thru hole antenna.</i>	03-10-0007-00.0	\$27.30

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<b>Pelican Case - Large Black Pelican Case 1400</b> <i>Large, black Pelican Case 1400. No foam.</i>	03-13-0001-00.0	\$94.50
<b>Pelican Case - Small Pelican Case 1150</b> <i>Ideal for both WT5000, WT6000 or WT7000 BUT cannot have MDT which requires large case. This case is not water tight.</i>	03-13-0002-00.0	\$94.50
<b>Power converter 110V to 12V - Locator power supply</b> <i>12V switching power supply. Used to power locator or MDT by connection to wall outlet.</i>	03-15-0002-00.0	\$56.00
<b>RJ11 to 1-wire interface connector (driver ID reader to WT7000E)</b> <i>RJ11 to 1-wire Interface connector for connecting the driver ID reader to the WT7000E.</i>	70-06-0041-00.0	\$10.50
<b>Telemetry - Momentary push button-dash mounted</b> <i>Momentary push button - Example application: GPS Time stamp for no garbage bin Indication - dash mounted (1/2 Inch hole)</i>	03-04-0035-00.0	\$41.30
<b>Telemetry - PLC ID Reader - JBUS</b> <i>WT-212P PLC reader, JBUS 9-32VDC. Harness sold separately.</i>	03-02-0001-00.0	\$84.00
<b>Telemetry - PLC ID Reader - Serial</b> <i>WT-222P PLC reader, serial 9-32VDC. Harness sold separately.</i>	03-04-0008-00.0	\$118.30
<b>Telemetry - PLC ID Reader Kit - JBUS</b> <i>Includes PLC reader, JBUS 9-32 VDC, and PLC JBus cable. Requires Enable PLC ID Reader.</i>	03-04-0013-00.0	\$93.10
<b>Telemetry - PLC ID Reader Kit - Serial</b> <i>Includes serial PLC reader and PLC serial cable.</i>	03-04-0012-00.0	\$132.20
<b>Telemetry - PLC ID Tag - 9-32V with Digital Input</b> <i>WT-102P PLC ID Tag, 9-32V with digital Input.</i>	03-19-0005-00.0	\$118.30
<b>Telemetry - PLC ID Tag Mini - 3 wire, 12V</b> <i>WT-110P PLC mini tag, 3 wire 12VDC.</i>	03-19-0002-00.0	\$56.00
<b>Telemetry - Radio Shut Off Switch Kit</b> <i>Includes toggle switch and relay kit. Used for shutting down the Locator's modem when vehicle may enter areas sensitive to explosions.</i>	03-01-0011-00.0	\$48.30
<b>Voice Dialer Call Button H/W</b> <i>One button answer, and single pre-programmed dial-out number.</i>	03-05-0002-00.0	\$24.50
<b>WT1900 Iridium Satellite Modem - No Antenna</b> <i>Iridium antenna and Locator not included. Includes WT1900 power cable if used with WT6000. Requires WT1900 WT5000 db9 cable if used with WT5000. Requires the Iridium cable if used with WT7000.</i>	03-04-0019-00.0	\$558.30

## Software

<b>Automated Forms Software - MDT2000E</b> <i>Basic Messaging &amp; digital Forms software for the MDT2000E</i>	04-03-0001-00.0	\$10.00
<b>Automated Forms Software (English) - MDT2000CE-X</b> <i>Digital Forms software for the MDT2000CE-X (English)</i>	04-03-0014-00.0	\$10.00
<b>Automated Forms Software (French) - MDT2000CE-X</b> <i>Digital Forms software for the MDT2000CE-X (French)</i>	04-03-0015-00.0	\$10.00
<b>Driver Logs Software - MDT2000E</b> <i>Basic Messaging, digital Forms, &amp; Driver Log (HOS) software for the MDT2000E</i>	04-03-0003-00.0	\$34.00
<b>Driver Logs Software (English) - MDT2000CE-X</b> <i>Driver Log (HOS) software for the MDT2000CE-X (English)</i>	04-03-0012-00.0	\$34.00
<b>Driver Logs Software (French) - MDT2000CE-X</b> <i>Driver Log (HOS) software for the MDT2000CE-X (French)</i>	04-03-0013-00.0	\$34.00
<b>External Display Support - MDT2000CE</b> <i>MDT 2000CE-S External Display support (not the display itself)</i>	05-12-0001-00.0	\$160.00

# WebTech Wireless Custom Price List for City of Chicago

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<b>Text to Speech Software - MDT2000CE-S</b> <i>Text to Speech option for MDT2000CE</i>	04-03-0005-00.0	\$160.00
<b>Voice Command Recognition Software - MDT2000CE-S</b> <i>Voice-Command software for the MDT2000CE-S</i>	04-03-0004-00.0	\$160.00
<b>Voice Dialer Software - MDT2000E</b> <i>Voice Dialer software for the MDT2000E</i>	04-00-0006-00.0	\$29.00
<b>Voice Dialer Software (English) - MDT2000CE-X</b> <i>Voice Dialer software for the MDT2000CE-X - English</i>	04-03-0018-00.0	\$29.00
<b>Voice Dialer Software (French) - MDT2000CE-X</b> <i>Voice Dialer software for the MDT2000CE-X - French</i>	04-03-0019-00.0	\$29.00
<b>Worker Safety Software - MDT2000E</b> <i>Worker Safety (Safety Check) software for the MDT2000E</i>	04-03-0002-00.0	\$24.00
<b>Worker Safety Software (English) - MDT2000CE-X</b> <i>Worker Safety (Safety Check) software for the MDT2000CE-X - English</i>	04-03-0020-00.0	\$24.00
<b>Worker Safety Software (French) - MDT2000CE-X</b> <i>Worker Safety (Safety Check) software for the MDT2000CE-X - French</i>	04-03-0021-00.0	\$24.00

## Portal Services

<b>Portal Services - Increase in Reporting Frequency (per week)</b> <i>Temporary increase of reporting frequency to 1 minute, is ordered in addition to the customer's monthly standard package</i>	06-01-0027-00.0	\$21.00
<b>Portal Services - Locator Software Maintenance Program</b> <i>Annual subscription - OTA updates, reconfigurations, engineering support (up to 2 updates per year)</i>	06-08-0003-00.0	\$24.50
<b>Reporting - 5 Minute Updates</b> <i>Standard reporting solution</i>	06-01-0004-00.0	\$20.30
<b>Reporting - 30 seconds Updates</b>	06-01-0030-00.0	\$30.00
<b>Reporting - 10 Min Updates + 1 hour Satellite - WT1900</b> <i>Dual mode 10-min updates cell + 1-hour satellite</i>	06-01-0029-00.0	\$14.70
<b>Reporting - 10 Minute Updates</b> <i>15-minute updates - limited to long haul transport customers</i>	06-01-0005-00.0	\$13.30
<b>Reporting - 1 Update per day</b>	06-01-0028-00.0	\$9.00
<b>Reporting - GPS Express Reporting</b> <i>15-minute updates - limited to GPS Express kit customers</i>	06-01-0007-00.0	\$13.30
<b>Reporting - GPS Trailer Sentry</b> <i>Exceptions based reporting: On/off hook, Sentry automated update, GPS odometer</i>	06-01-0008-00.0	\$8.40
<b>Reporting - GPS Trailer Sentry Plus</b> <i>Trailer Sentry plus TravelStop and 1-hour updates</i>	06-01-0009-00.0	\$12.60
<b>Reporting - GPS Trailer Sentry Plus15</b> <i>Trailer Sentry plus TravelStop and 15-minute updates</i>	06-01-0015-00.0	\$16.80
<b>Reporting - Personal Locator</b> <i>WT Personal Locator Monthly service fee for reporting - Default setting is every 5min/1km one record sent.</i>	06-04-0017-00.0	\$13.99
<b>Reporting - Quadrant Express Reporting</b> <i>5-minute updates - limited to Quadrant Express promotion</i>	06-01-0010-00.0	\$13.30
<b>Reporting - Turn-by-Turn Updates</b>	06-10-0002-00.0	\$48.30

# WebTech Wireless Custom Price List for City of Chicago

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## Portal Options

<b>Customer Branded Portal</b> <i>Replacing Quadrant logo with Customer logo in the upper left corner of the portal, Customer should supply the logo with the following dimensions: width="370" height="94"</i>	06-19-0000-00.0	\$1,120.00
<b>Portal Options - Alerts - After Hrs Use</b> <i>Subscription</i>	06-12-0001-00.0	\$0.70
<b>Portal Options - Find Nearest Vehicle - No Routing</b> <i>Find nearest vehicle option (FID 402) - does not include routing</i>	06-17-0008-00.0	\$0.00
<b>Portal Options - Find Nearest Vehicle - Routing</b> <i>Routing option - Find nearest vehicle with routing option (FID 425), cost per vehicle per month</i>	06-17-0009-00.0	\$0.70
<b>Portal Options - HOS Summary - Remaining Hrs in Duty Cycle</b> <i>FID 549 - Per vehicle per month</i>	06-01-0018-00.0	\$1.40
<b>Portal Options - Messaging Center</b> <i>500 text messages - overage: \$0.05/msg</i>	06-04-0002-00.0	\$7.00
<b>Reporting - 1-wire Temp</b> <i>Temperature Monitoring Kit reporting</i>	06-04-0013-00.0	\$4.90
<b>Reporting - Driver Logs</b>	06-04-0006-00.0	\$8.40
<b>Reporting - Driver Performance - J1708/CANJ1939</b> <i>Requires WT6000/E, with J1708 enabled, and MDT or Locator Driver ID</i>	06-04-0015-00.0	\$4.90
<b>Reporting - Driver Report Card and Score Card</b> <i>FID 541 - Per vehicle per month</i>	06-04-0016-00.0	\$1.40
<b>Reporting - Fuel Tax</b> <i>For North America</i>	06-04-0005-00.0	\$8.40
<b>Reporting - Telemetry - PTO Only</b> <i>Up to 2500 PTO messages, or single door open/close</i>	06-04-0011-00.0	\$4.90
<b>Reporting - Telemetry Center</b> <i>Up to 5000 telemetry messages</i>	06-04-0003-00.0	\$7.00
<b>Reporting - Transport Kit</b> <i>Includes Portal, Driver Log, Forms, Messaging, Vehicle Maintenance, J1708 Or OBDII reporting</i>	06-04-0010-00.0	\$11.90
<b>Reporting - Vehicle Performance - J1708</b> <i>Requires WT6000/E with J1708 enabled</i>	06-04-0009-00.0	\$4.90
<b>Reporting - Vehicle Performance - OBDII/CANJ1979</b> <i>Vehicle diagnostics reporting</i>	06-04-0012-00.0	\$4.90

## Activation

<b>Activation - Additional SIM Activation</b> <i>Activation of additional SIMs. Includes SIM.</i>	05-01-0011-00.0	\$36.00
<b>Activation - California Smog Checks</b> <i>Required for proper configuration of Locators and Quadrant to support California smog checks.</i>	05-10-0017-00.0	\$5.00
<b>Activation - Data Pump</b>	05-01-0008-00.0	\$24.00

# WebTech Wireless Custom Price List for City of Chicago

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*Optional data pump service add-on. Price is per vehicle.*

<b>Activation - deCarta Thick</b> <i>Quadrant activation with deCarta thick client. Price is per vehicle.</i>	05-01-0039-00.0	\$24.00
<b>Activation - deCarta Thin</b> <i>Quadrant activation with deCarta thin client. Price is per vehicle.</i>	05-01-0038-00.0	\$24.00
<b>Activation - deCarta Thin Express</b> <i>Quadrant Express activation with deCarta thin client. Price is per vehicle.</i>	05-01-0040-00.0	\$24.00
<b>Activation - Expedite</b> <i>Expedite activations.</i>	05-01-0009-00.0	\$25.00
<b>Activation - FIDs Activation Fee</b> <i>Activation service fee for new Quadrant feature (FIDs).</i>	05-01-0035-00.0	\$15.00
<b>Activation - Geofence Alert Report</b> <i>Activation of Geofence Alert Report (FID 552). Price is per vehicle.</i>	05-01-0046-00.0	\$5.00
<b>Activation - Google Mapping</b> <i>Quadrant activation with Google client. Price is per vehicle.</i>	05-01-0036-00.0	\$24.00
<b>Activation - J1708 Reporting</b> <i>Includes J1708 only.</i>	05-01-0026-00.0	\$10.00
<b>Activation - MapPoint Mapping</b> <i>Quadrant activation with MapPoint client.</i>	05-01-0037-00.0	\$24.00
<b>Activation - Mobile Forms</b>	05-01-0007-00.0	\$24.00
<b>Activation - OBDII Reporting</b> <i>Required for OBDII vehicle performance monitoring.</i>	05-01-0018-00.0	\$10.00
<b>Activation - Panic Button/Worker Safety Pendant</b> <i>Panic Button / Worker Safety Pendant activation.</i>	05-01-0043-00.0	\$19.00
<b>Activation - Personal Locator - Demo License Key - BlackBerry</b> <i>Demo license key for activating Personal Locator on BlackBerry.</i>	05-11-0001-00.0	\$0.00
<b>Activation - Personal Locator - Full License Key - BlackBerry</b> <i>Full license key for activating Personal Locator on BlackBerry.</i>	05-11-0003-00.0	\$39.99
<b>Activation - PLC ID Reporting</b> <i>Required for PLC ID applications such as trailer / tractor tracking.</i>	05-01-0025-00.0	\$7.00
<b>Activation - PPP Option Activation - WT7000E</b> <i>Enable and activate serial port and PPP.</i>	05-01-0022-00.0	\$100.00
<b>Activation - Quadrant Express deCarta</b> <i>Quadrant Express activation with deCarta thick client. Price is per vehicle.</i>	05-01-0033-00.0	\$24.00
<b>Activation - Quadrant Express Google</b> <i>Quadrant Express activation with Google thin client. Price is per vehicle.</i>	05-01-0032-00.0	\$24.00
<b>Activation - Quadrant Express MapPoint</b> <i>Quadrant Express activation with MapPoint client. Price is per vehicle.</i>	05-01-0031-00.0	\$24.00
<b>Activation - Quadrant Google Map with Find</b> <i>Google thin client map account setup with search feature. Price is per vehicle.</i>	05-01-0028-00.0	\$10.00
<b>Activation - Shift Set Up</b> <i>Price is per vehicle.</i>	05-01-0045-00.0	\$2.00
<b>Activation - Telemetry Center</b> <i>Optional add-on.</i>	05-01-0005-00.0	\$19.00
<b>Activation - Temp Monitoring Kit Reporting</b> <i>Required for 1-wire Temperature Monitoring Kit.</i>	05-01-0024-00.0	\$10.00
<b>Activation - Trailer Sentry</b> <i>Includes standard portal and telemetry center.</i>	05-01-0023-00.0	\$24.00
<b>Activation - Transport Kit</b> <i>Includes portal, driver log, forms, messaging, vehicle maintenance, J1708 or OBDII</i>	05-01-0010-00.0	\$36.00

# WebTech Wireless Custom Price List for City of Chicago

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*activation. Required for options: portal, driver log, forms, messaging, vehicle maint., vehicle performance.*

<b>Activation - Vehicle Maint. Center / Odom. &amp; Engine Hrs Report</b> <i>Vehicle Maintenance Center and Odometer &amp; Engine Hours Report activation.</i>	05-01-0041-00.0	\$10.00
<b>Activation - Vehicle Scorecard</b> <i>Price is per vehicle.</i>	05-01-0044-00.0	\$10.00
<b>Activation - WebTech Mexico Portal</b> <i>Mexico account activation in Spanish.</i>	05-01-0029-00.0	\$24.00
<b>Activation - WebTech Portal</b> <i>Standard account activation.</i>	05-01-0001-00.0	\$24.00
<b>Activation - WT1900 Satellite Modem</b> <i>Iridium network and portal activation.</i>	05-01-0004-00.0	\$45.00
<b>De-Activation - Quadrant Portal</b> <i>Portal deactivation.</i>	05-01-0030-00.0	\$0.00

## Warranty

<b>MDT Gold - 1 year Extension</b> <i>Total 2 years Warranty</i>	09-00-0007-00.0	\$35.00
<b>WT5000/6000 Locator Gold - 1 year Extension</b> <i>Total 2 years Warranty</i>	09-00-0005-00.0	\$35.00
<b>WT7000 Locator Gold - 1 year Extension</b> <i>Total 2 years Warranty</i>	09-00-0008-00.0	\$35.00
<b>Services - Firmware Upgrade - Locator - License Fee per Locator</b> <i>For out of warranty units</i>	05-07-0003-00.0	\$25.00

## Installation

<b>Installation - Accelerometer Option - Hard Mount &amp; Calibration</b> <i>Mount to solid frame using screws (back straps if required). Price based on when installed at same time as WT7000.</i>	05-02-0036-00.0	\$40.00
<b>Installation - Antenna - Roof Mount</b> <i>Installation of roof mount (GSM or dual). Requires hole to be drilled for cable pass-through.</i>	05-02-0013-00.0	\$25.00
<b>Installation - Custom Install</b> <i>Pricing varies on requirements. Custom quote required.</i>	05-02-0005-00.0	\$199.00
<b>Installation - Dash Mounted Accelerometer Event LED</b> <i>Dash mounted (double-sided tape). Price based on installing LED at same time as WT7000.</i>	05-02-0037-00.0	\$20.00
<b>Installation - Door Open Switch</b> <i>Wide gap door sensor for trailers. Installation of Door Open Switch with cable wire run with protective loom.</i>	05-02-0029-00.0	\$50.00
<b>Installation - Handsfree Voice Kit</b> <i>Installation of dash mounted speaker and mic. Preferred mounting method uses drill holes. Strain relief connection to Locator or MDT.</i>	05-02-0021-00.0	\$60.00
<b>Installation - Locator Driver ID Kit</b> <i>Installation of Locator Driver ID reader and holder.</i>	05-02-0028-00.0	\$20.00
<b>Installation - MDT</b> <i>Dash mounted. Preferred mounting method uses drill holes. Price based on installing MDT at same time as Locator.</i>	05-02-0007-00.0	\$30.00

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<b>Installation - Panic Button - Remote</b> <i>Receiver under dash mounted (wireless key fob).</i>	05-02-0020-00.0	\$35.00
<b>Installation - Panic Button - Wired</b> <i>Dash mounted using drill holes. Illuminated rocker switch.</i>	05-02-0018-00.0	\$10.00
<b>Installation - PLC Reader</b> <i>Installation of PLC Reader.</i>	05-02-0016-00.0	\$30.00
<b>Installation - PLC Tag</b> <i>Installation of PLC Tag.</i>	05-02-0030-00.0	\$30.00
<b>Installation - Self installer Qualification Program</b> <i>Over the phone qualification program for self installers. Up to 3 installers / up to 3 hrs total qualification time.</i>	05-02-0035-00.0	\$500.00
<b>Installation - Standard (with multiple vehicle install)</b> <i>Standard installation for passenger car, van and light duty trucks.</i>	05-02-0001-00.0	\$85.00
<b>Installation Trip Charge for single vehicles installation</b> <i>Standard installation for passenger car, van and light duty trucks.</i>	05-02-0039-00.0	\$80.00
<b>Installation - Telemetry - Cables &gt; 3m</b> <i>Required for extra cable runs. Price is based on every 3m. Includes wire and protective loom.</i>	05-02-0025-00.0	\$25.00
<b>Installation - Telemetry - In-Cab</b> <i>Installation of telemetry options such as starter disable, door triggers, PTO (with standard ON-switch and light, or an air switch installed by customers' certified mechanic. Not applicable to trailers.</i>	05-02-0022-00.0	\$40.00
<b>Installation - Telemetry - PTO External to Cab</b> <i>Interface to a go-to-ground switch on the trans/PTO. No interfacing is possible to a pulsed or active circuit.</i>	05-02-0024-00.0	\$100.00
<b>Installation - Telemetry - PTO Internal to Cab</b> <i>Interface to a go-to-ground switch on the trans/PTO. No interfacing is possible to a pulsed or active circuit.</i>	05-02-0023-00.0	\$80.00
<b>Installation - Temp - Additional Zones Trailer or Truck</b> <i>Installation of temperature probes in additional zones. Price based on when installed at same time as Temp Kit.</i>	05-02-0033-00.0	\$30.00
<b>Installation - Temp - One Zone Trailer</b> <i>For reefer trailers and straight trucks. Includes first zone.</i>	05-02-0032-00.0	\$100.00
<b>Installation - Temp - One Zone Truck</b> <i>For trucks with attached reefers. Includes first zone.</i>	05-02-0027-00.0	\$80.00
<b>Installation - Tractor</b> <i>For tractor and heavy duty trucks. Roof-mounted standard GPS cable via marker light.</i>	05-02-0009-00.0	\$100.00
<b>Installation - Trailer - Chassis</b> <i>For trailer chassis. Bolster-mounted GPS.</i>	05-02-0012-00.0	\$180.00
<b>Installation - Trailer - Fibreglass</b> <i>Installation for dry with fiberglass roof or reefer with fiberglass housing.</i>	05-02-0011-00.0	\$110.00
<b>Installation - Trailer - Flatbed</b> <i>Installation for flatbeds.</i>	05-02-0034-00.0	\$180.00
<b>Installation - Trailer - Metal</b> <i>Installation for dry with metal roof or reefer with metal housing.</i>	05-02-0010-00.0	\$100.00
<b>Installation - Vehicle Diagnostics - J1708</b> <i>Installation of J1708 interface. Price based on when installed at same time as Locator.</i>	05-02-0015-00.0	\$25.00
<b>Installation - Vehicle Diagnostics - OBDII</b> <i>Installation of OBDII interface. Price based on when installed at same time as Locator.</i>	05-02-0014-00.0	\$25.00
<b>Installation - WT1700</b> <i>Installation of Bluetooth WT1700. Price based on when installed at same time as Locator.</i>	05-02-0017-00.0	\$30.00



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**Installation - WT1900** 05-02-0019-00.0 \$90.00  
*Installation of satellite WT1900. Price based on when installed at same time as Locator.*

**De-Installation - Locator & Antenna** 05-02-0038-00.0 \$55.00  
*(trip charge of \$75 applies when less than 2 at one time)*

## 3rd Party Services

**Iridium 0K Data Plan - WT1900** 06-15-0001-00.0 \$15.00  
*No data included. Plus \$1.50 / kilobyte usage.*

**Iridium 12K Data Plan - WT1900** 06-15-0002-00.0 \$22.00  
*12 kilobytes included (~200 records) \$1.50 / KB overage.*

## Others

**Telemetry Test Kit - Jig Box** 03-15-0001-00.0 \$356.00  
*For development testing. Telemetry test jig box for Locators. Includes telemetry test box and 12V wall adaptor.*

**Custom Map Development** 05-05-0034-00.0 \$0.00  
*If business requirements necessitate a customized map solution, such as municipalities or other government organizations, WebTech Wireless is able to integrate GIS data with Quadrant's robust, real-time monitoring and control features. Our Solutions Engineering and Development experts are able to build a customized interface to meet your needs. Requirements assessment, development, Quality Assurance and support is provided. Please contact for Quotation*

**Custom Report Development** 05-05-0033-00.0 \$0.00  
*If you require your report information to be displayed in a specific way and we do not already offer a report that meets your needs, we can build a new report or customize an existing report. Requirement assessment, design specifications (provided to the customer) and development time are included. Please contact for Quotation*

**Data Interface Requirements Assessment (ASP)** 05-05-0026-00.0 \$1,600.00  
*Solutions Engineers review existing systems to identify interface requirements, then recommend the best API's and implementation process to establish the required data flow. A requirements specification of data interface requirements for further development is also provided.*

**Data Interface Requirements Assessment (Enterprise)** 05-05-0027-00.0 \$2,500.00  
*Solutions Engineers review existing systems to identify interface requirements, then recommend the best API's and implementation process to establish the required data flow. A requirements specification of data interface requirements for further development is also provided.*

**Data Pump Development Kit and operations support** 05-09-0006-00.0 \$5,000.00  
*One time fee, Includes: First 50 vehicles activation (at one time), Data Pump simulator, Documentation and sample codes, two and half day of implementation support (Net. Ops support), 4 hours of Technical support. Additional support: Professional services hourly support fees will be applied*

**Data Pump start up kit (Requires director's approval)** 05-09-0007-00.0 \$1,500.00  
*Includes: First 50 vehicles activation (at one time), Documentation, Data Pump simulator, 4 hours of presales and Technical support. Additional support: Professional services hourly support fees will be applied*

**Driver Administration** 05-05-0029-00.0 \$500.00  
*We register Driver names in Quadrant, create logins for the Mobile Data Terminal and associate logins with vehicles. Register drivers in Quadrant, \$500 per 100 drivers.*

**Electronic Forms Design for the Mobile Data Terminal** 05-05-0028-00.0 \$500.00  
*Design form for MDT, \$500 per form*

**Extended Driver ID Support** 05-05-0035-00.0 \$10.00  
*Large flash memory on the locator is required, Loaded as a file to the flash memory - Customer should supply the txt file in the correct format. There is a charge for set up (\$500) and also a \$10 fee per vehicle to upload (Contact WebTech for details)*

**Extended Geofence Support** 05-05-0006-00.0 \$10.00  
*Large flash memory on the locator is required, Loaded as a file to the flash memory - Customer should supply the txt file in the correct format. There is a charge for set up*

# WebTech Wireless Custom Price List for City of Chicago

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**(\$500) and also a \$10 fee per vehicle to upload (Contact WebTech for details)**

<b>Group Administration</b> We create groups of vehicles (or drivers) for streamlining of administrative tasks and fleet management views. Create groups of vehicle in Quadrant, \$500 per 100 vehicles or drivers	05-05-0030-00.0	\$500.00
<b>Installation Coordination</b> Installation coordination reduces costs associated with scheduling installation of hardware and keeps your fleet at maximum activity by reducing the amount of time required for installation. Our Installation Project Manager works with the installers to set the organize the installation process, verify quantity installed and install standards for each vehicle. \$10 per Locator / minimum 100 Locators / per location (city)	05-05-0025-00.0	\$10.00
<b>Installer Qualification</b> For customers who want to perform their own installations of WebTech Wireless hardware, our over-the-phone qualification process with our Installation Specialists ensures on-site technicians have the necessary skills required for optimal hardware functioning. Up to 3 installers / up to 3 hours total qualification time	05-05-0024-00.0	\$500.00
<b>Level 1 Technical Support Training Program</b> This 4-day, intensive, customized program trains Technical Support personnel to assess call requirements, troubleshoot top issues, and deploy corrective action. The results are competent Technical Support personnel who can: create and modify user accounts; test and troubleshoot Locator functionality; perform over-the-air configurations; and more. Instructor attends at customer site, up to 10 participants.	05-05-0031-00.0	\$15,000.00
<b>Level 2 Enterprise Operations Training Program</b> In this program, IT Specialists learn how to install, configure and support Quadrant Enterprise. The focus is hands-on practice with WebTech Wireless Operations Specialists of routine procedures required for optimal system functioning, including daily, weekly and monthly tasks. Tasks learned include: operations procedures and troubleshooting; creating server backups; starting and stopping Quadrant; monitoring server statistics; archiving procedures; escalating issues. Instructor attends at customer site, up to 10 participants.	05-05-0032-00.0	\$15,000.00
<b>Product Configuration (ASP)</b> Save time and money by accurately analyzing and assessing critical business requirements and existing data and ensuring the right solution is selected. We verify your reporting requirements, review all product selections, and produce accurate configuration files for manufacturing. Up to 2 hours	05-05-0022-00.0	\$500.00
<b>Product Configuration (Enterprise)</b> Save time and money by accurately analyzing and assessing critical business requirements and existing data and ensuring the right solution is selected. We verify your reporting requirements, review all product selections, and produce accurate configuration files for manufacturing. Call for Quote.	05-05-0023-00.0	\$0.00
<b>Service - Rule De-Activation</b> Subscription rules de-activation	05-01-0013-00.0	\$29.00
<b>Service - Rule Re-Activation</b> Subscription rules re-activation	05-01-0012-00.0	\$10.00
<b>Services - 1 Mo. Data History Restore - ADDITIONAL 10 vehicles</b> Restore Vehicle History for additional 10 vehicles. Priced per month period.	05-13-0002-00.0	\$75.00
<b>Services - 1 Mo. Data History Restore - FIRST 10 vehicles</b> Restore Vehicle History for up to 10 vehicles. Priced per month period. COMPLETE WITHIN 3 DAYS.	05-13-0001-00.0	\$380.00
<b>Services - Business Analyst (daily rate)</b> Professional Services- hourly rate:\$160, Daily rate:\$1,280	05-05-0011-00.0	\$1,280.00
<b>Services - Data History Restore - 24hour EXPEDITE FEE</b> Restore complete within 24 hours	05-13-0003-00.0	\$300.00
<b>Services - Firmware Upgrade (OTA) - Locator, MDT or Gateway</b> Professional service - Over the air firmware upgrade	05-07-0001-00.0	\$50.00
<b>Services - Installation Specialist (daily rate)</b> Professional Services- hourly rate:\$130, Daily rate:\$1,040	05-05-0007-00.0	\$1,040.00
<b>Services - Level 1 Technician (daily rate)</b> Professional Services- hourly rate:\$130, Daily rate:\$1,040	05-05-0004-00.0	\$1,040.00

WebTech Wireless Custom Price List for City of Chicago \*\*\*\*\*CONFIDENTIAL \*\*\*\*\*

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# WebTech Wireless Custom Price List for City of Chicago

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<b>Services - Level 2 Technical Support (daily rate)</b> <i>Professional Services- hourly rate:\$160, Daily rate:\$1,280</i>	05-05-0012-00.0	\$1,280.00
<b>Services - Level 3 Technologist (daily rate)</b> <i>Professional Services- hourly rate:\$200, Daily rate:\$1,600</i>	05-05-0015-00.0	\$1,600.00
<b>Services - Network Operations Engineering (daily rate)</b> <i>Professional Services- hourly rate:\$200, Daily rate:\$1,600</i>	05-05-0016-00.0	\$1,600.00
<b>Services - Program Manager (daily rate)</b> <i>Professional Services- hourly rate:\$250, Daily rate:\$2,000</i>	05-05-0020-00.0	\$2,000.00
<b>Services - Programmer /Engineer (daily rate)</b> <i>Professional Services- hourly rate:\$200, Daily rate:\$1,600</i>	05-05-0017-00.0	\$1,600.00
<b>Services - Project Administrator (daily rate)</b> <i>Professional Services- hourly rate:\$130, Daily rate:\$1,040</i>	05-05-0008-00.0	\$1,040.00
<b>Services - Project Manager (daily rate)</b> <i>Professional Services- hourly rate:\$200, Daily rate:\$1,600</i>	05-05-0018-00.0	\$1,600.00
<b>Services - Quality Assurance Specialist (daily rate)</b> <i>Professional Services- hourly rate:\$200, Daily rate:\$1,600</i>	05-05-0014-00.0	\$1,600.00
<b>Services - Solution Engineer (daily rate)</b> <i>Professional Services- hourly rate:\$200, Daily rate:\$1,600</i>	05-05-0019-00.0	\$1,600.00
<b>Services - Solution Specialist (daily rate)</b> <i>Professional Services- hourly rate:\$160, Daily rate:\$1,280</i>	05-05-0013-00.0	\$1,280.00
<b>Services - System Architect, Design (daily rate)</b> <i>Professional Services- hourly rate:\$250, Daily rate:\$2,000</i>	05-05-0021-00.0	\$2,000.00
<b>Services - Technical Writer (daily rate)</b> <i>Professional Services- hourly rate:\$130, Daily rate:\$1,040</i>	05-05-0009-00.0	\$1,040.00
<b>Training - A - Intro to Quadrant (2 hours online)</b> <i>On line - up to 4 participants</i>	05-06-0006-00.0	\$500.00
<b>Training - B - Certified Quadrant Dispatcher (1 day onsite)</b> <i>Up to 10 participants - one day - travel expenses extra</i>	05-06-0007-00.0	\$2,500.00
<b>Training - C - Certified Quadrant Driver Program (1 day onsite)</b> <i>Up to 10 participants - one day - travel expenses extra</i>	05-06-0011-00.0	\$2,500.00
<b>Training - D - Installation Training Course (1 day onsite)</b> <i>WebTech Wireless Installation Training Course fee per day, travel expenses extra</i>	05-06-0001-00.0	\$2,500.00
<b>Training - E - Additional Days</b> <i>Additional days added to any training program B, C or D</i>	05-06-0015-00.0	\$2,000.00

# WebTech Wireless Custom Price List for City of Chicago

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## INTERFLEET® QUOTE

Quantity	Item	Product Code	Per Unit	Installation Fee	Extended Cost
<b>In-Vehicle Devices</b>					
<b>Dead Reckoning MDU</b>					
1	InterFleet MDU with Dead Reckoning	G60DS24ZZUD	\$ 517.50	\$ 225.00	\$ 742.50
1	Dual Mode Antenna	ATNTSMSMWZZ	\$ 115.00	Included above	\$ 115.00
1	ChargeGuard for ensuring power on for one hour after ignition off.	MPCHARGECEGX	\$ 130.00	Included above	\$ 130.00
1	Speed Signal Conditioner	MPPDZZZY060	\$ 120.00	Included above	\$ 120.00
1	Dead Reckoning Cable	CBNA05FFDRZ	\$ 50.00	Included above	\$ 50.00
1	DB25-15 Wire Cable	CBMS15MOL25	\$ 50.00	Included above	\$ 50.00
<b>InterFleet MDU</b>					
1	InterFleet MDU	G56224FVZZ	\$ 467.50	\$ 150.00	\$ 617.50
1	Dual Mode Antenna	ATNTSMSMWZZ	\$ 115.00	Included above	\$ 115.00
1	ChargeGuard for ensuring power on for one hour after ignition off.	MPCHARGECEGX	\$ 130.00	Included above	\$ 130.00
1	DB25-15 Wire Cable	CBMS15MOL25	\$ 50.00	Included above	\$ 50.00
<b>InterFleet ATMEL MDU</b>					
1	InterFleet MDU with On-Board Internet Connectivity	G60DS86ZZFV	\$ 567.50	\$ 150.00	\$ 717.50
1	Dual Mode Antenna	ATNTSMSMWZZ	\$ 115.00	Included above	\$ 115.00
1	ChargeGuard for ensuring power on for one hour after ignition off.	MPCHARGECEGX	\$ 130.00	Included above	\$ 130.00
1	DB25-15 Wire Cable	CBMS15MOL25	\$ 50.00	Included above	\$ 50.00
1	DB-44 Cable	CBMS44MZHAR	\$ 50.00	Included above	\$ 50.00
1	Ethernet Cable	CBRJ45MMC15	\$ 20.00	Included above	\$ 20.00

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## Optional Devices

1	InterFleet ECM (Heavy Duty Vehicles)	MPTRDRJ1708	\$ 240.00	\$ 75.00	\$ 315.00
1	InterFleet ECM (Light Duty Vehicles)	MPTRDROBDII	\$ 240.00	\$ 75.00	\$ 315.00
1	Spreader Controller Interface Cable	CBDB09MFZ15	\$ 50.00		\$ 50.00
1	Hydraulic Pressure Sensors (Plow Up/Down or Wing Up/Down)	MPPS10C13ZZ	\$ 250.00	\$ 225.00	\$ 475.00
1	PROXIMITY SENSOR	MPE2PSCBZZZ	\$ 205.00	\$ 225.00	\$ 430.00
1	12 v sensor to for Sweeper integration	ILAB		\$ 50.00	\$ 50.00

## InterFleet Implementation

1	Web Site Set Up (incorporate client map data)		\$ 3,750.00	N/A	\$ 3,750.00
1	Optional .XML Interface (Live Data Feed allowing the City of Chicago to store data onsite in addition to the InterFleet Data Center. Can also be used for feeding data into other City Applications).		\$ 3,000.00	N/A	\$ 3,000.00
100	Project Management Hours		\$ 200.00	N/A	\$ 20,000.00

## Basic InterFleet Reports

1	Management Reports Set Up		Included	N/A	Included
<i>Includes but not limited to: Activity Summary, Monthly Activity Summary, Activity Summary with Idle %, Stops Report, Vehicle Status Report, Speed Report, Fuel Consumption Report, Driver Report, Engine Diagnostics Reports (i.e. OBDII Engine Connectivity).</i>					
1	Exception Reports Set Up		Included	N/A	Included
<i>Includes but not limited to: Stop Exceptions, Stops Within Landmarks Exceptions, Speed Exceptions, Mileage Exceptions.</i>					

## InterFleet License & Optional Reports

	InterFleet Module with Quadrant License for 1000 Vehicles (not valid as a standalone license)		\$ 100,000.00		\$ 100,000.00
1	Customer Service Report	REP_1001	\$ 9,600.00	N/A	\$ 9,600.00
1	Route Completion Report	REP_1002	\$ 19,200.00	N/A	\$ 19,200.00
1	Speed Exception Road Class Report	REP_1005	\$ 9,600.00	N/A	\$ 9,600.00
1	whereismysnowplow.com	REP_1003	\$ 12,000.00	N/A	\$ 12,000.00
1	Winter Operations/Salt Usage Report	REP_1018	\$ 1,000.00	N/A	\$ 1,000.00
1	Sweeper Report	REP_1017	\$ 1,000.00	N/A	\$ 1,000.00
1	Event Exception (i.e. Panic Alarm, Various Input Based Exceptions)	REP_1013	\$ 2,400.00	N/A	\$ 2,400.00
1	Unauthorized Driver Exception	REP_1014	\$ 2,400.00	N/A	\$ 2,400.00
1	Out of Class Driver Exception	REP_1015	\$ 2,400.00	N/A	\$ 2,400.00

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1	Off Route Exception	REP_1016	\$ 7,200.00	N/A	\$ 7,200.00
1	Idle Exception Report	REP_1009	\$ 600.00	N/A	\$ 600.00
1	No-Activity Exception Report	REP_1010	\$ 600.00	N/A	\$ 600.00

**Annual Maintenance for InterFleet & Optional Reports**

1	<b>InterFleet Module on Quadrant for 1000 Vehicles</b>		\$ 22,000.00	N/A	\$ 22,000.00
1	Customer Service Report *	REP_1001	\$ 2,112.00	N/A	\$ 2,112.00
1	Route Service Report	REP_1002	\$ 4,224.00	N/A	\$ 4,224.00
1	Speed Exception Road Class Report	REP_1005	\$ 2,112.00	N/A	\$ 2,112.00
1	whereismysnowplow.com	REP_1003	\$ 2,640.00	N/A	\$ 2,640.00
1	Winter Operations/Salt Usage Report	REP_1018	\$ 220.00	N/A	\$ 220.00
1	Sweeper Report	REP_1017	\$ 220.00	N/A	\$ 220.00
1	Event Exception (i.e. Panic Alarm, Various Input Based Exceptions)	REP_1013	\$ 528.00	N/A	\$ 528.00
1	Unauthorized Driver Exception	REP_1014	\$ 528.00	N/A	\$ 528.00
1	Out of Class Driver Exception	REP_1015	\$ 528.00	N/A	\$ 528.00
1	Off Route Exception	REP_1016	\$ 1,584.00	N/A	\$ 1,584.00
1	Idle Exception Report	REP_1009	\$ 132.00	N/A	\$ 132.00
1	No-Activity Exception Report	REP_1010	\$ 132.00	N/A	\$ 132.00

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The following license fees are based on the proposed 3,000 Vehicle Quadrant License, including the core Quadrant Perpetual License, deCarta and NavTeq Annual Map License, and Annual Maintenance Fees.

Quadrant Enterprise Server Description and License Pricing Structure for CoC. Effective June 2010					CoC Proposed Quota	
Selected or not (1/0)	Software Systems	Description	Comments	WebTech Part Number	3000 Vehicle License	5000 Vehicle License
1	Required	Quadrant Enterprise Core System License	Perpetual License	05-20-0001-00.0	\$ 380,000	\$ 500,000
1	Required	Enterprise Hardware Servers (please see following page for full description)	Current (used) system presently operating at City of Chicago (warranty not included)	N/A	\$ 50,000	\$ 50,000
<b>Map License Options</b>						
1	Mapping	Tracking Only (deCarta & Navteq)	Annual License	08-20-0003-00.0	\$ 31,600	\$ 52,667
0	Mapping	Tracking and Routing (deCarta & Navteq)	Annual License	08-20-0001-00.0	\$ 63,180	\$ 105,300
0	Mapping	Tracking Only with Satellite Imagery (Google)	Annual License	06-20-0002-00.0	\$ 80,000	\$ 133,333
<b>Quadrant Report Options</b>						
0	Optional	Quadrant Diagnostics		06-20-0004-00.0	\$ 20,500	\$ 25,400
0	Optional	Quadrant Driver Log System		06-20-0005-00.0	\$ 43,000	\$ 53,400
0	Optional	Quadrant Services Fleet Diagnostics		08-20-0008-00.0	\$ 20,500	\$ 25,400
0	Optional	Quadrant Driver Reporting		06-20-0006-00.0	\$ 10,500	\$ 12,700
0	Optional	Quadrant MDT Messaging		06-20-0007-00.0	\$ 20,500	\$ 25,400
0	Optional	Quadrant Trip Recorder Manager		06-20-0009-00.0	\$ 20,500	\$ 25,400
Required System with DeCarta/Navteq mapping and options selected					\$ 461,600	\$ 602,667
Annual Maintenance Fee (22% of Core and Selected Optional Quadrant License Fees )					\$ 94,600	\$ 121,000