



**DEPARTMENT OF PROCUREMENT SERVICES
NON-COMPETITIVE REVIEW BOARD (NCRB) APPLICATION**

Complete this cover form and the **Non-Competitive Procurement Application Worksheet** in detail. Refer to the page entitled "Instructions for Non-Competitive Procurement Application" for completing this application in accordance with its policy regarding NCRB. Complete "other" subject area if additional information is needed. Subject areas must be fully completed and responses merely referencing attachments will not be accepted and will be immediately rejected.

Department	Originator Name	Telephone	Date	Signature of Application Author
Department of Assets, Information, and Services (AIS) Contract Liaison	Sandra Blakemore	312-744-7709	10/7/2020	<i>John Szyszko SB</i>
Humberto Moya	Email Contract Liaison humberto.moya@cityofchicago.org	Telephone 312-744-7399		

List Name of NCRB Attendees/Department

John Szyszko / Department of Assets, Information, and Services (AIS) Gary Bell: Department of Assets, Information, and Services (AIS)
 Tuan Vuong / Department of Assets, Information, and Services (AIS) Humberto Moya: Department of Assets, Information, and Services (AIS)

Request NCRB review be conducted for the product(s) and/or service(s) described herein.

Company: AssetWorks LLC

Contact Person: John Compton Phone: 847-875-6754 Email: john.compton@assetworks.com

Project Description: AssetWorks LLC, the parent company of the Fleet Focus M5 application. Fleet Focus M5 is a powerful fleet management software system which AIS has been using since 1999 and is in integral part of its daily operations and administrative functions.

This is a request for:

New Contract

Amendment / Modification

Contract Type

Type of Modification

Blanket Agreement Term: 60 (# of mo)

Time Extension Vendor Limit Increase Scope Change

Standard Agreement

Contract Number: _____

Specification Number: _____

Modification Number: _____

Department Request Approval	Recommended Approval
<i>David Reynolds SB</i>	<i>[Signature]</i>
DEPARTMENT HEAD OR DESIGNEE	BOARD CHAIRPERSON
10/16/2020	10/28/20
DATE	DATE
David J. Reynolds	Steven M. Loboda
PRINT NAME	PRINT NAME

(FOR NCRB USE ONLY)

Recommend Approval/Date: _____

Return to Department/Date: _____

Rejected/Date: _____

Approved Rejected

[Signature]
CHIEF PROCUREMENT OFFICER

NOV 04 2020
DATE



**DEPARTMENT OF PROCUREMENT SERVICES
NON-COMPETITIVE REVIEW BOARD (NCRB) APPLICATION
JUSTIFICATION FOR NON-COMPETITIVE PROCUREMENT WORKSHEET**

All applicable information on this worksheet must be addressed using each question found on the "Instructions for Non-Competitive Procurement Application" in this application.

Justification for Non-Competitive Procurement Worksheet

PROCUREMENT HISTORY

1. Project Description: The City of Chicago's Department of Assets, Information, and Services (AIS), formerly known as the Department of Fleet and Facility Management (2FM) is seeking a contract to provide ongoing application hosting and maintenance support services and to provide a means of purchase for the proprietary parts and professional services needed to optimize our existing Fleet and Fuel Management systems. AssetWorks LLC is owner, author, and Sole Source Provider for the Fleet Focus Asset Management System, a system the Department has been pleased to use for 21 years, and the Fuel Focus Fueling Management Systems. AIS recognizes a direct contract with AssetWorks LLC will allow the Department to decrease costs for application hosting, maintenance support and the proprietary parts and professional services it needs, because AssetWorks LLC is the only company capable of directly supplying these parts and professional services to the City. Any other company attempting to supply these parts and professional services to the City would first have to obtain them from AssetWorks and then resell them to the City. AIS's has been using AssetWorks Fleet Focus as its Fleet Management Information System (FMIS) since 1999 when it was procured through competitive bidding as "Fleet Focus M4". The Department upgraded to the current version "Fleet Focus M5" in 2016 and intends to continue using Fleet Focus, to fulfill one of its primary functions, for the foreseeable future. AIS' Bureau of Fleet Operations is responsible for the cradle to grave management of the City's vehicle and equipment fleet; which consists of more than 12,000 automobiles, trucks, trailers, heavy-equipment, boats and several helicopters. To accomplish this task: The Bureau operates twelve maintenance garages; twelve vehicle fueling sites; thirty-three centrally dispatched mobile mechanic trucks; and a dozen mobile fuel tankers. They also employ several hundred skilled tradesmen and the support staff needed to provide maintenance, repair and fueling service around the clock 365 days a year. Organizing, coordinating and documenting this activity requires, among other things, a robust and dependable Fleet Management Information System (FMIS). An FMIS is a specially developed computerized data base which stores information and records that detail the costs and transaction history associated with the purchase, use, inspection, maintenance, repair, fueling and eventual disposal of vehicle and equipment within a fleet. The data stored in a modern FMIS is readily accessed through the creation of reports designed to inform fleet users and guide fleet managers to maximize vehicle and equipment utility while minimizing their total life cycle costs. Properly maintaining and utilizing the capabilities of our FMIS through a direct contract with AssetWorks LLC will allow the Bureau to decrease costs and increase operational/fiscal efficiencies, which ultimately improves service delivery to fleet user departments and their customers.

2. This request is a continuation of a previous procurements. AIS has been using AssetWorks Fleet Focus for twenty-one years, it is now an integral part of the Department's daily operations and administrative functions. Fleet Focus was originally procured through the competitive bidding process in 1999 and then upgraded in 2016. The 2016 upgrade took place after an of extensive review of the competitive products that responded to a 2014 Request for Information (RFI) issued by the Department of Innovation and Technology (DoIT). In 2016 the Bureau also purchased three other AssetWorks products designed to complement the functionality and streamline the data entry process of Fleet Focus. (1) We purchase AssetWorks Fuel Focus; a fully integrated fuel management system consisting of specialized fuel dispensing hardware that has been installed at every City fuel site and a centralize control software program which authorizes and records all fueling transaction. (2) We purchased AssetWorks Capital Asset Management (CAM) program; a powerful planning tool that couples Fleet Focus maintenance and repair cost information with vehicle replacement modeling criteria to optimize life cycle cost analysis and asset replacement planning. (3) We also purchased AssetWorks Mobile Focus Smart Applications Suite; a group of user-friendly smart phone and tablet-based applications which allow remote access to Fleet Focus and simplify user input of Fleet Focus data.

3. AIS Fleet Operations is seeking a contract to provide support to an existing Fleet Management Information System, enabling the Bureau to lock in pricing for application hosting and maintenance support services and provide



**DEPARTMENT OF PROCUREMENT SERVICES
NON-COMPETITIVE REVIEW BOARD (NCRB) APPLICATION
JUSTIFICATION FOR NON-COMPETITIVE PROCUREMENT WORKSHEET**

and avenue to directly purchase the proprietary parts and services needed to optimize the program's utility. AssetWorks LLC holds all rights to sales, distribution, implementation services and development services to Fleet Focus and Fuel Focus including but is not limited to software licenses, maintenance, training and proprietary parts support. The service and support of an FMIS is not well suited to the competitive bidding process. The proprietary architecture of these systems does not allow them to be supported by third parties.

4. As mentioned above in 2014 2FM and the City's Department of Innovation and Technology (DoIT) issued a Request for Information (RFI) to compare the latest available FMIS software offerings. After evaluation of the RFI respondent's offerings, upgrading to AssetWorks Fleet Focus M5 was identified as the Bureau's best available option. Fleet Focus is well suited to meet the complex operational needs and demanding integration levels required by fleet management organization the size of Chicago's. AssetWorks Fleet Focus is a premier Fleet Management Information System with a proven 35-year track record. It is used by many large-scale Fleet Management organizations including 35 states and provinces and 8 of the 10 largest cities in the North America.

5. This is not a onetime request, the Bureau of Fleet Operations intends to continue escalating the use of AssetWorks software, parts and services into the foreseeable future. AssetWorks LLC currently provides application hosting and maintenance support services for the City's licensed software packages: Fleet Focus, Fuel Focus, CAM and Mobile Focus. Additionally, AssetWorks LLC also supplies the City with the proprietary fuel system parts needed to authorize, dispense and track fuel transactions at all City fuel sites.

Having completed a successful pilot program, the Bureau intends to fully deploy Fuel Focus' Wireless Automated Fueling (WAF) technology systemwide. The technology will simplify fuel transaction authorizations, enhance data collection accuracy and tighten fuel inventory security. This system uses vehicle mounted transponders and antennas which collect and send vehicle data to specialized fuel site mounted WAF system antenna. With this system in place fueling transactions are requested, validated and authorized with a single key punch and card swipe at any fuel island kiosk. The system works like this, when a vehicle equipped with a transponder pulls into a City fuel site, it is recognized by Fuel Focus through a special WAF system antenna installed at the fuel site. The vehicle transponder sends identifying information, including the current vehicle mileage, to Fuel Focus in preparation for a fuel transaction. When the vehicle operator inserts a sensor equipped fuel dispenser nozzle into the vehicle's sensor equipped fuel tank inlet the vehicle transponder informs Fuel Focus which fuel dispenser nozzle is prepared to dispense fuel into that vehicle. When the vehicle operator addresses the fuel island kiosk, they must select which fuel dispenser nozzle they are using and then swipe their City ID in the card reader to dispense fuel. Once the system validates the transaction Fuel Focus will turn on the fuel pump, allowing fuel to be dispensed, and will record the transaction. If at any time Fuel Focus senses that the fuel nozzle identified by the vehicle operator is not inserted in the fuel tank inlet of the reported vehicle, Fuel Focus will terminate the transaction. At many municipal fuel sites, fuel is stolen by entering false information into the fuel site kiosks and dispensing that fuel into personal vehicles or containers. With Fuel Focus' WAF system that can no longer happen. The system will not allow fuel to be dispensed if it cannot validate the fuel dispensing nozzle is in the proper fuel tank inlet. Additionally, the same Fuel Focus WAF technology is available for installation on the City's fuel tankers. Fuel tankers are used daily to fuel up off-road equipment, fire apparatus, boats and emergency generators. They are also used during winter storms to fuel snow removal equipment in the City and at both airports. Installing this technology on the City's fuel tankers will, again, simplify fuel transaction authorizations, enhance data collection accuracy and tighten fuel inventory security. It will also do away with the current time lag needed to process the handwritten tanker dispensing logs and allow for real time fuel inventory reconciliation. AIS Fleet Operations is ready to begin deploying this Fuel Focus WAF technology in 2021.

6. AIS is committed to strategically investing in technology and other department resources to ensure the efficient delivery of service. Future FMIS RFIs will be conducted to ensure the City is receiving the best possible value for its investment, but for the same reasons noted above, the service and support of Fleet Management Information Systems is not well suited to the competitive bidding process. Their proprietary architecture does not allow them to be supported by third parties.

ESTIMATED COST

1. The estimated total cost for this request is \$5,828,665.18 over the next five years. A full breakdown of the funding sources is given in item 3 below. A listing of the spending totals for each category is given below.



**DEPARTMENT OF PROCUREMENT SERVICES
NON-COMPETITIVE REVIEW BOARD (NCRB) APPLICATION
JUSTIFICATION FOR NON-COMPETITIVE PROCUREMENT WORKSHEET**

- Application Maintenance and Support - \$1,100,122.56
- Application Hosting - \$763,804.12
- Proprietary Parts and Components - \$3,899,425.96
- Professional Services - \$36,325.26
- Application Licensing - \$28,987.28

2. A listing of the spending totals by year is given below.

- 2021 - \$1,290,620.33
- 2022 - \$1,214,855.35
- 2023 - \$1,107,729.84
- 2024 - \$1,107,729.84
- 2025 - \$1,107,729.84

3. The costs associated with this request are grouped into several categories:

Application Maintenance and Support – Provided by AssetWorks LLC for four licensed applications Fleet Focus; Capital Asset Management (CAM); Mobile Focus Smart Apps; and Fuel Focus. Maintenance and Support is billed annually, the combined cost for over the next five will be \$1,100,122.56. (detailed estimate included) Funding is provided by dividing the total costs over Corporate and Enterprise Funds, weighted by each funds portion of the entire fleet. The Funding Strips used over the next five years will be similar to the 2021 Funding Strips listed below:

- 021.0100.P382140.0149 - \$171,619.12
- 021.0200.P382140.0149 - \$13,201.47
- 021.0314.P382140.0149 - \$6,600.74
- 021.0610.P382140.0149 - \$6,600.74
- 021.0740.P382140.0149 - \$22,002.45

Application Hosting Services – Provided by AssetWorks LLC for four licensed applications Fleet Focus; Capital Asset Management (CAM); Mobile Focus Smart Apps; and Fuel Focus. Maintenance and Support is billed annually, the combined cost for over the next five will be \$763,804.12. (detailed estimate included) Funding is provided by dividing the total costs over Corporate and Enterprise Funds, weighted by each funds portion of the entire fleet. The Funding Strips used over the next five years will be similar to the 2021 Funding Strips listed below:

- 021.0100.P382140.0149 - \$119,153.44
- 021.0200.P382140.0149 - \$9,165.65
- 021.0314.P382140.0149 - \$4,582.82
- 021.0610.P382140.0149 - \$4,582.82
- 021.0740.P382140.0149 - \$15,276.08

Proprietary Parts and Components – Needed to maintain and periodically repair the fuel delivery systems at each City fuel site. Examples of these components include but are not limited to: Island Controller Units (ICU); Junction Boards; Card Readers; LCD Displays, Power Supplies and Keypads. These components and parts are sold exclusively through AssetWorks LLC and are listed on pages 6 thru 13 of the included Chicago Price Sheet. Through research and experience, we expect to spend up to \$240,000.00 on these parts over the next five years. Funding is provided by dividing the total costs over Corporate and Enterprise Funds, weighted by each funds portion of the entire fleet.



**DEPARTMENT OF PROCUREMENT SERVICES
NON-COMPETITIVE REVIEW BOARD (NCRB) APPLICATION
JUSTIFICATION FOR NON-COMPETITIVE PROCUREMENT WORKSHEET**

The Funding Strips used over the next five years will be similar to the 2021 Funding Strips listed below:

- 021.0100.P382140.0162 - \$37,440.00
- 021.0200.P382140.0162 - \$2,880.00
- 021.0314.P382140.0162 - \$1,440.00
- 021.0610.P382140.0162 - \$1,440.00
- 021.0740.P382140.0162 - \$4,800.00

Proprietary Fuel Focus WAF Parts and Components – Needed to upfit and equip the City's fuel sites, fuel tankers and vehicle and equipment fleet with Fuel Focus Wireless Automated Fueling technology. Examples of these components include but are not limited to: Nozzle Transponders; Mobile Refueler Controller; Card Readers; WAF Box Hi Power w/ Mast; VIB WAF Can-Bus; FIA Antenna. These components and parts are sold exclusively through AssetWorks LLC and are listed on pages 6 thru 13 of the included Chicago Price Sheet.

While most of the City's fuel sites were upfitted with Fuel Focus WAF technology in 2019 during the pilot program, we need to purchase, install and program 90 more fuel dispenser nozzle transponders. These transponders will be installed and programmed by our AIS' Fuel Site Technician at nine City fuel sites and the O'Hare and Midway Airport fuel sites in 2021. The proprietary Fuel Focus part cost total for these transponders will be \$32,914.80. The Funding Strips below will be used for this purchase.

- 021.0100.P382140.0162 - \$25,673.54
- 021.0200.P382140.0162 - \$1,974.89
- 021.0314.P382140.0162 - \$987.44
- 021.0610.P382140.0162 - \$987.44
- 021.0740.P382140.0162 - \$3,291.48

The pending fuel tanker upfits are very complex requiring cutting and welding of the fuel delivery pipes to install the control valves and pulsars necessary to properly meter fuel. For that reason, we intend to send tankers to our tank repair vendor for that portion of the upfit. Once that is done, we will perform the remainder of the upfit including the installation of proprietary Fuel Focus parts in our shops with our mechanics. Then AssetWorks personnel will perform the final connections and validate the installation on each tanker (the cost for final connections and validation will be charged as professional services at the rates listed on Quote Q-02092-8). The proprietary Fuel Focus parts needed to upfit each tanker will cost \$15,982.39. The proprietary Fuel Focus part cost total for 12 tanker trucks will be \$191,788.66. The five tankers used in the City will be upfit with Corporate Funding. The one tanker used at Midway Airport will be upfit with Midway Funding. The six tankers used at O'Hare Airport will be upfit using O'Hare funding. Tanker upfits will take place over the next two years and will utilize the Funding Strips Below for 2021 and 2022:

- 021.0100.P382140.0162 - \$47,947.16
- 021.0610.P382140.0162 - \$15,982.39
- 021.0740.P382140.0162 - \$47,947.16
- 022.0100.P382140.0162 - \$31,964.78
- 021.0740.P382140.0162 - \$47,947.17

The proprietary Fuel Focus parts needed to upfit each vehicle and piece of equipment with WAF technology includes vehicle transponders, various connector cables and adapters and fuel inlet antennas, the part cost for each unit is \$347.82 with slight variations between automobiles, heavy-trucks and off-road equipment. The installation, programming and testing of these parts will be performed in our shops with our mechanics. There are approximately 8,500 City owned and leased vehicles that need to be upfit. There are also approximately 1,375 Sister Agency owned and leased vehicles that need to be upfit. This project will take the next five years to fully implement. We expect to spend approximately \$3,434,722.50 on these Fuel Focus parts over the next five years. Funding will be provided by Corporate and Enterprise Funds, weighted by each funds portion of the entire fleet. The Funding Strips used over the



**DEPARTMENT OF PROCUREMENT SERVICES
NON-COMPETITIVE REVIEW BOARD (NCRB) APPLICATION
JUSTIFICATION FOR NON-COMPETITIVE PROCUREMENT WORKSHEET**

next five years will be similar to the 2021 Funding Strips listed below:

- 021.0100.P382140.0360 - \$556,859.82
- 021.0200.P382140.0360 - \$35,477.64
- 021.0314.P382140.0360 - \$17,738.82
- 021.0610.P382140.0360 - \$17,738.82
- 021.0740.P382140.0360 - \$59,129.40

Professional Services – These services are provided by AssetWorks LLC the costs are dependent on agreed upon project scopes. The hourly Job/Title Tasks costs are listed on pages 14 of the included Chicago Price Sheet.

Fuel tanker Fuel Focus WAF system final connections, start-up, testing and validation services. Per Quote Q-02092-8 Costs are \$3,027.11 per tanker. There are 12 tanker trucks which need to be upfit, the professional services total will be \$36,325.26. The five tankers used in the City will be upfit with Corporate Funding. The one tanker used at Midway Airport will be upfit with Midway Funding. The six tankers used at O'Hare Airport will be upfit using O'Hare funding. Tanker upfits will take place over the next two years and will utilize the Funding Strips Below for 2021 and 2022:

- 021.0100.P382140.0162 - \$9,081.30
- 021.0610.P382140.0162 - \$3,027.10
- 021.0740.P382140.0162 - \$9,081.33
- 022.0100.P382140.0162 - \$6,054.20
- 022.0740.P382140.0162 - \$9,081.33

Individual requests for service

Application Licensing – Purchase of additional software licenses supplied exclusively through AssetWorks LLC. The product licensing costs are listed on pages 1 thru 5 of the included Chicago Price Sheet.

Purchase new Fuel Focus ICU Integration Licenses Per Quote Q-02092-8 \$2,415.61 each includes one year of maintenance. 12 Licenses are needed one for each tanker trucks to be upfit, the total for all 12 Fuel Focus ICU Integration Licenses will be \$28,987.28. The five tankers ICUs used in the City will be licensed with Corporate Funding. The one tanker ICU used at Midway Airport will be licensed with Midway Funding. The six tankers ICUs used at O'Hare Airport will be licensed using O'Hare funding. Tanker upfits will take place over the next two years and will utilize the Funding Strips Below for 2021 and 2022:

- 021.0100.P382140.0149 - \$7,246.83
- 021.0610.P382140.0149 - \$2,415.61
- 021.0740.P382140.0149 - \$7,246.83
- 022.0100.P382140.0149 - \$4,831.22
- 022.0740.P382140.0149 - \$7,246.81

Additional Module Licensing

4. AIS' Bureau of Fleet Operations has been using AssetWorks Fleet focus since 1999 it is in integral part of our dally operations and administrative functions. Since 2016, when the Bureau upgraded to Fleet Focus M5 and purchased Fuel Focus, the City has spent vast amounts of time and effort along with more the 2.5 million dollars for implementation costs, training and proprietary fuel site hardware needed to install Fuel Focus and maximize its effectiveness and benefit. The City has also spent approximately 1 million dollars replacing obsolete fuel tank



**DEPARTMENT OF PROCUREMENT SERVICES
NON-COMPETITIVE REVIEW BOARD (NCRB) APPLICATION
JUSTIFICATION FOR NON-COMPETITIVE PROCUREMENT WORKSHEET**

monitoring systems at all City fuel sites to compliment and interface with Fuel Focus. Changing direction now would mean replicating that effort and expense.

5. The pricing the City has negotiated for this contract is detailed in the attached Chicago Price List and several included quotes. The price list includes listings for additional software, proprietary parts and professional services. The pricing is 2.5% to 5% lower than AssetWorks Most Favored Customer (MFC) pricing. This pricing negotiated is lower than what we've paid in the past and is lower than what is offered through the cooperative purchasing agencies such as Sourcewell.I.

SCHEDULE REQUIREMENTS

1. The schedule is based on maintaining continuity of service for application hosting and maintenance support services which are renewed annually. The schedule for Installing Fuel Focus WAF hardware is based on AIS Fleet Operations ability to install the need hardware.
2. The lack of drawings and/or specifications is not a constraining factor for competitive bidding.
3. Service for application hosting and maintenance support services are renewed annually.
4. The service and support of Fleet Management Information Systems is not well suited to the competitive bidding process. The proprietary architecture of these systems will not allow other companies to adequately perform application hosting and maintenance support services.

EXCLUSIVE OR UNIQUE CAPABILITY

1. AssetWorks LLC is the owner, author, and Sole Source Provider of Fleet Focus Asset Management System and Fuel Focus Fueling Management System. They exclusively hold all rights to sales, distribution, implementation services and development services of Fleet Focus, and Fuel Focus including but are not limited to software licenses, maintenance, training and proprietary parts support. AssetWorks LLC is the only company capable of directly supplying application hosting and maintenance support services and provide and the proprietary parts and professional services needed to the City because they created and own all rights to these systems.
2. Yes, AssetWorks is an industry leading Fleet Management Information System company that does not outsource its development, support or professional services. Their internal staff have been developing their suite of enterprise asset management software solutions for over thirty years.
3. AIS' Bureau of Fleet Operations has been using AssetWorks Fleet Focus in their shops and administrative offices for more than twenty years, they have invested considerable time and effort during that period to link their daily activity with the functionality of this system. More recently the Bureau replaced their aging standalone fuel management system with AssetWorks' fully integrated fuel management system Fuel Focus. Since that time the Bureau has been working to implement and utilize the new system as much as completely as possible. They have invested heavily in their fuel site infrastructure, replacing all fuel island Kiosks with new Fuel Focus units and replacing their obsolete tank monitoring systems, at every fuel site, with new state of the art new systems that fully interface with Fuel Focus. Numerous administrative procedure changes are being implemented to compliment Fuel Focuses functionality. Many new enhancements and are on the way for the City's fuel sites and this contract will go a long way to help them along.
4. AssetWorks LLC is the only Fleet Management Information System company that offers a fully integrated Fuel Management System with their fleet management system. Storing all pertinent information in a single database keeping critical fleet usage information current and allows for real time validation of fuel transactions. AssetWorks Headquarters is in Wayne Pennsylvania where their staff of developers is constantly innovating and bringing new Fleet and Fuel Management solutions to market. The company maintain data centers across the country where the data is secure, safe and redundant as a result of daily backups. The company maintains a staff of highly skilled a technician that respond to technical issues on the support site. The company maintains an engaged training staff who are experts in their fields and eager to help. The company hosts an annual training academy where users from all over the county explore AssetWorks latest offerings and discuss solutions they've implemented at their own organizations.
5. AssetWorks LLC is the owner, author, and Sole Source Provider of Fleet Focus Asset Management System and



**DEPARTMENT OF PROCUREMENT SERVICES
NON-COMPETITIVE REVIEW BOARD (NCRB) APPLICATION
JUSTIFICATION FOR NON-COMPETITIVE PROCUREMENT WORKSHEET**

Fuel Focus Fueling Management System. They exclusively hold all rights to sales, distribution, implementation services and development services of Fleet Focus, and Fuel Focus

6. The equipment and parts we intend to procure with this contract are parts that have been developed exclusively to work with AssetWorks Fleet and Fuel Management systems. They include an assortment of fuel delivery control products such as: Fuel Island Controller units, which are used to turn fuel dispensers on and off and record fueling transactions; Key Pads & Card Readers, that are used to validate employee IDs; Wireless Automated Fueling Antennas, that are used to communicate vehicle information into Fuel Focus, Vehicle Interface Boxes, vehicle mounted transmitters that collect and transmit vehicle data to Fuel Focus Antennas, and many more. A product catalog with exclusive Chicago pricing is included with this request. All of these products are available exclusively to Fleet Focus customers and sold only by AssetWorks LLC.

7. Yes, AssetWorks' products are all proprietary, they own the exclusive rights to sales, distribution, implementation services and development services.

8. AIS Fleet Operations is seeking a contract to provide application hosting and maintenance support services and provide and the proprietary parts and professional services needed to optimize our existing a Fleet and Fuel Management system. AssetWorks LLC is owner, author, and Sole Source Provider of Fleet Focus Asset Management System and Fuel Focus Fueling Management Systems. They are the only company capable of directly supplying these parts and professional services to the City. Any other company who would attempt to supply these parts and professional services would have to obtain them from AssetWorks LLC and then resell them to the City.

OTHER

Approved NSG Goals and C1/D1 documents attached.



**DEPARTMENT OF PROCUREMENT SERVICES
NON-COMPETITIVE REVIEW BOARD (NCRB) APPLICATION
INSTRUCTIONS FOR NON-COMPETITIVE PROCUREMENT APPLICATION**

INSTRUCTIONS FOR PREPARATION OF NON-COMPETITIVE PROCUREMENT APPLICATION

If a City Department has determined that the purchase of supplies, equipment, work and/or services cannot be done on a competitive basis, a justification must be prepared on this "Justification for Non-Competitive Procurement Application" in which procurement is requested on a or non-competitive basis in accordance with 65 ILCS 5/8-10-4 of the Illinois Compiled Statutes. Using this instruction sheet, all applicable information must be addressed on the worksheet. The information provided must be complete and in sufficient detail to allow for a decision to be made by the Non-Competitive Procurement Review Board. For Amendments, Modifications, describe in detail the change in terms of dollars, time period, scope of services, etc., its relationship to the original contract and the specific reasons for the change. Indicate both the original and the adjusted contract amount and/or expiration date with this change.

Attach a DPS Checklist and any other required documentation; the Board will not consider justification with incomplete information documentation or omissions.

PROCUREMENT HISTORY

1. Describe the requirement and how it evolved from initial planning to its present status.
2. Is this a first time requirement or a continuation of previous procurement from the same source? If so, explain the procurement history.
3. Explain attempts made to competitively bid the requirement (attach copy of sources contacted).
4. Describe in detail all research done to find other sources; list other cities, companies in the industry, professional organizations contacted. List periodicals and other publications used as references.
5. Explain future procurement objectives. Is this a one-time request or will future requests be made for doing business with the same source?
6. Explain whether or not future competitive bidding is possible. If not, explain in detail.

ESTIMATED COST

1. What is the estimated cost for this requirement or for each contract, if multiple awards are contemplated? What is the funding source?
2. What is the estimated cost by fiscal year?
3. Explain the basis for estimating the cost and what assumptions were made and/or data used (i.e., budgeted amount, previous contract price, current catalog or cost proposal from firms solicited, engineering or in-house estimate, etc.)
4. Explain whether the proposed Contractor or the City has a substantial dollar investment in original design, tooling or other factors which would be duplicated at City expense if another source was considered. Describe cost savings or other measurable benefits to the City which may be achieved.
5. Explain what negotiation of price has occurred or will occur. Detail why the estimated cost is deemed reasonable.

SCHEDULE REQUIREMENTS

1. Explain how the schedule was developed and at what point the specific dates were known.
2. Is lack of drawings and/or specifications a constraining factor to competitive bidding? If so, why is the proposed Contractor the only person or firm able to perform under these circumstances? Why are the drawings and specifications lacking? What is the lead time required to get drawings and specifications suitable for competition? If lack of drawings and specifications is not a constraining factor to competitive bidding, explain why only one person or firm can meet the required schedule.
3. Outline the required schedule by delivery or completion dates and explain the reasons why the schedule is critical.
4. Describe in detail what impact delays for competitive bidding would have on City operations, programs, costs and budgeted funds.

EXCLUSIVE OR UNIQUE CAPABILITY

1. If contemplating hiring a person or firm as a Professional Service Consultant, explain in detail what professional skills, expertise, qualifications, and/or other factors make this person or firm exclusively or uniquely qualified for the project. Attach a copy of the cost proposal, scope of services, and **Temporary Consulting Services Form**.
2. Does the proposed firm have personnel considered unquestionably predominant in the particular field?
3. What prior experiences of a highly specialized nature does the person or firm exclusively possess that is vital to the job, project or program?
4. What technical facilities or test equipment does the person or firm exclusively possess of a highly specialized nature which is vital to the job?
5. What other capabilities and/or capacity does the proposed firm possess which is necessary for the specific job, project or program which makes them the only source who can perform the work within the required time schedule without unreasonable costs to the City?
6. If procuring products or equipment, describe the intended use and explain any exclusive or unique capabilities, features and/or functions the items have which no other brands or models possess. Is compatibility with existing equipment critical from an operational standpoint? If so, provide detailed explanation?
7. Is competition precluded because of the existence of patent rights, copyrights, trade secrets, technical data, or other proprietary data (attach documentation verifying such)?
8. If procuring replacement parts and/or maintenance services, explain whether or not replacement parts and/or services can be obtained from any other sources? If not, is the proposed firm the only authorized or exclusive dealer/distributor and/or service center? If so, attach letter from manufacturer on company letterhead.

MBE/WBE COMPLIANCE PLAN

- * All submissions must contain detailed information about how the proposed firm will comply with the requirements of the City's Minority and Women Owned Business program. All submissions must include a completed C-1 and D-1 form, which is available on the Procurement Services page on the City's intranet site. The City Department must submit a Compliance Plan, including details about direct and indirect compliance.

OTHER

1. Explain other related considerations and attach all applicable supporting documents, i.e., an approved "ITGB Form" or "Request For Individual Hire Form".

REVIEW AND APPROVAL

This application must be signed by both Originator of the request and signed by the Department Head. After review and final disposition from the Board, this application will be signed by the Board Chairman. After review and final disposition from the Board, this form will be presented to the Chief Procurement Officer recommending approval.

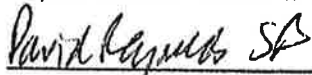


DEPARTMENT OF ASSETS, INFORMATION & SERVICES

MEMORANDUM

Date: October 07, 2020

To: Shannon E. Andrews
Chief Procurement Officer
Department of Procurement Services

From: 
David J. Reynolds
Commissioner

Subject: NCRB Request for Purchase, Parts and Service for Software, Hardware
Specification No: 1204280
AssetWorks, LLC
Requisition No: 346433

The Department of Assets, Information & Services (AIS) requests approval of a new contract for AssetWorks, LLC. The contract will be for the purchase, parts and service for software, hardware. There currently is no contract for these services.

The City of Chicago Department of Assets, Information, and Services (AIS), formerly known as the Department of Fleet and Facility Management (2FM), wishes to enter into a sole source agreement with AssetWorks LLC, the parent company of the Fleet Focus M5 application. An approval to proceed would be in the best interest of the city of Chicago. Fleet Focus M5 is a powerful fleet management software system which AIS/2FM has been using since 1999 and is in integral part of its daily operations and administrative functions. Fleet Focus M5 currently enables AIS' Bureau of Fleet Operations to properly manage and maintain the City's fleet of 14,000+ vehicles, aircraft, watercraft, and pieces of heavy equipment to maximize efficiency and minimize downtime. The Bureau also procures the equipment, provides fuel distribution services, and disposes the equipment at the end of its useful life.

AssetWorks Industry leading FleetFocus M5 application provided the best solution for a single, integrated system that will improve our performance. AssetWorks LLC is the owner, author, and Sole Source Provider of FleetFocus, Enterprise Asset Management System, the FuelFocus Fueling Management System and the KeyValet Automated Motor Pool Management System. AssetWorks LLC holds all the rights to sales, distribution, implementation services and development services to FleetFocus, FuelFocus, and KeyValet which include but are not limited to software licenses, maintenance, training and support to the latter intellectual property.

AIS estimates the cost for a sixty month and available 36-month extension to be \$5,828,665.18. AIS acknowledges any package for IT goods and/or service over \$100,000.00 must include a concurrence email from the Department of Innovation & Technology (DOIT) Commissioner or their designee with signature and date. The Department of Department of Assets, Information & Services (AIS) merged with the Department of Innovation & Technology (DOIT) and is one department now (AIS). Please find the Department of Assets, Information & Services (AIS)'s Commissioner David J. Reynolds signature as suffice for such.



Thank you for your consideration to AIS's request for a new contract. Please feel free to contact Humberto Moya – (312) 744-7399 if further information is required.

Thank you in advance.

File: Specification 1204280
G. Bell (AIS)
S. Blakemore (AIS)
D. Wedel (AIS)
J. Szyszko (AIS)



Attach required forms for each procurement type and detailed scope of services and/or specifications and forward original documents to the Chief Procurement Officer; City Hall, Room 806.

Date: 05/21/2020

Department Name:
Department of Assets, Information & Services

Requisition No: 346433 Specification No: 1204280

PO No: 20336 Modification No:

Contract Liaison:
Humberlo Moya

Telephone:
312-744-7399

Email:
humberlo.moya@cityofchicago.org

Project / Program Manager:
John Szyszko

Telephone:
312-743-3571

Email:
john.szyszko@cityofchicago.org

For Blanket Agreements, the lead department must consult with other departments who may want to participate in the Blanket Agreement. If grant funded, attach copy of the approved grant application and other terms and conditions of the funding source.

Note:

1) **Funding:** Attach information if multiple funding lines

2) **Individual Contract Services:** Include approval form signed by all parties

3) **ITGB:** IT project valued at \$100,000.00 or more, attach approval transmittal sheet.

Contract Liaison Signature
[Signature]

**By signing this form, I attest that all information provided is true and accurate.*

Project Title: Purchase, Parts and Services for Software, Hardware

Project Description: FleetFocus M5 ("M5") software and modules (or Applications), with hosting of Software, Maintenance, and support, training, parts, and professional services.

Funding:

Corporate Bond Enterprise Grant Other:

IDOT/Transit IDOT/Highway FHWA FTA FAA

LINE	FY	FUND	DEPT	ORGN	APPR	ACTV	PROJECT	RPTG	ESTDOLLAR AMOUNT
001	020	00100	038	4201	0149	220149			\$6,250,000.00

Check One:

New Contract Request

**By signing below, I attest the estimates provided for this contract are true and accurate.*

***Project / Program Manager Signature**
[Signature]

***Commissioner/Authorized Designee Signature**
David Roberts SB

Purchase Order Information:

Contract Term (No. of Months): 60

Extension Options (Rate of Recurrence): 36

Estimated Spend/Value: \$ 6,250,000.00

Grant Commitment / Expiration Date:

Pre-Bid/Submittal Conference: Yes No

Mandatory Site Visit

Purchase Order Type:

Blanket/Purchase Order (DUR)

Master Consultant Agreement (Task Order)

Standard/One-Time Purchase

Procurement Method:

Bid RFP 001 RFI

Small Order

Special Approvals Required:

Emergency

Non-Competitive Review Board (NCRB)

Request for Individual Contract Services

Information Technology Governance Board (ITGB)

IDOT Concurrence

Contract Type:

Architect Engineering Commodity Construction JOC SBI

Professional Services Revenue Generating Vehicle & Heavy Equipment

Work Service Joint Procurement Reference Contract

Modification or Amendment

Modification Information:

PO Start Date:

PO End Date:

Amount (Increase/Reduction):

MBE/WBE/DBE Analysis: (Attach MBE/WBE/DBE Goal Setting Memo)

Full Compliance Contract Specific Goals

No Stated Goals Waiver Request

Risk Management / EDS / IDOT

Insurance Requirements (included) Yes No

EDS Certification of Filing (included) Yes No

IDOT Concurrence (required) Yes No

Safety Enhancing Vehicle Equipment (MCC 2-92-597) Yes ___ No ___

Modification/Amendment Type:

Time Extension Scope Change/Price Increase /Additional Line Item(s)

Vendor Limit Increase Requisition Encumbrance Adjustment

Other (specify):

Vendor Information

Name: AssetWorks, LLC

Contact: John Compton

Address: 998 Old Eagle School Road, STE 1215, Wayne PA

E-mail: John.Compton@assetworks.com

Phone: 847.875.6754/610.225.8349

Expected Contract Usage

	Application Maintenance	Application Hosting	Fuel Focus Products	Automated Fueling Products	Mobile Fuel Controller Parts	Charge Point EV Charging Products	Geotab GPS Products	Specialized Fleet Focus Enhancements	Additional Fleet Focus Modules
2021	\$207,213.11	\$143,866.00	\$40,000.00	\$321,869.20	\$116,869.06	\$115,869.20	\$91,869.00	\$123,869.20	\$66,869.00
2022	\$213,429.51	\$148,181.98	\$40,000.00	\$321,869.20	\$116,869.06	\$115,869.20	\$91,869.00	\$123,869.20	\$66,869.00
2023	\$219,832.39	\$152,627.44	\$40,000.00	\$321,869.20	\$116,869.06	\$115,869.20	\$91,869.00	\$123,869.20	\$66,869.00
2024	\$226,427.36	\$157,206.26	\$40,000.00	\$321,869.20	\$116,869.06	\$115,869.20	\$91,869.00	\$123,869.20	\$66,869.00
2025	\$233,220.18	\$161,922.45	\$40,000.00	\$321,869.20	\$116,869.08	\$115,869.20	\$91,869.00	\$123,869.20	\$66,869.00
Total	\$1,100,122.55	\$763,804.13	\$200,000.00	\$1,609,346.00	\$584,345.32	\$579,346.00	\$459,345.00	\$619,346.00	\$334,345.00
								Total	\$6,250,000.00

Section I: General Contract Information	
Department Name	Assets, Information & Services
Department Contact Name	HUMBERTO MOYA
Department Contact Number	312-744-7399
Department Contact Email	HUMBERTO.MOYA@CITYOFCHICAGO.ORG
Contract Number	TBD
Contract Subject Name	Purchase, Parts and Services for Software, Hardware
Contract Initiation Date	TBD
Original Contract Amount	\$6,250,000.00
Original Contract Expiration Date	TBD
Budgeted amount for current year	\$520,833.33
Year to date expenditure	N/A
Are funds <input checked="" type="checkbox"/> Operating <input type="checkbox"/> Capital <input type="checkbox"/> TIF <input type="checkbox"/> Grant	
What is the funding strip?	020-0100-038-4201-0149-220149
If contract modification or task request is approved, will department have enough funds to cover new expenditure?	N/A
If no, what is the plan to address the short fall?	N/A
Section II: Contract Modifications	
Complete this section if you are modifying the value of an existing contract.	
Contract Value Increase	
New total contract amount	
New contract expiration date	
Goods/services provided by this contract	

Justification of need to modify this contract	
Impact of denial	
Section III. Issue a Request for Services to a Master Consulting Agreement	
Complete this section if you want to issue a request for services to a Master Consulting Agreement	
Value of planned task order request	\$
Expiration date of planned task order request	
Scope of services	
Justification of need to issue request for services	
Impact of denial	
Section IV: Assessment of Office of Budget and Management Analyst	
<u>Approve</u> /Deny	Reason: Funds have been programmed for these software purchases.
OBM Analyst Initials	R.M.
OBM Analyst Name/number	Rosalyn McIntosh / (312) 744-2369



DEPARTMENT OF ASSETS, INFORMATION & SERVICES

MEMORANDUM

To: Shannon E. Andrews
Chief Procurement Officer
Department of Procurement Services

Attn: Jacquelyn Charleston
Deputy Procurement Officer

John O'Brien
Deputy Contract Administration

From: David Reynolds
David J. Reynolds
Commissioner
Department of Assets, Information & Services

Date: May 21, 2020

Subject: **AssetWorks, LLC**
Purchase, Parts and Services for Software, Hardware
New Sole Source Contract Request
Requisition# 346433, Specification# 1204280

The Department of Assets, Information & Services (AIS) is currently in the need to procure a Purchase, Parts and Services for Software, Hardware to be utilized in the Bureau of Fleet Management, through Sole Source NCRB.

After conducting a search for certified vendors for Purchase, Parts and Services for Software, Hardware in C2 it was identified that the query did not yield MBE/WBE certified Purchase, Parts and Services for Software, Hardware in the MBE/WBE directory.

Therefore, 2FM requests that there be no stated goals for the Purchase, Parts and Services for Software, Hardware.

Attached to this memo is requisition, DPS Checklist, detailed specifications and the MWBE compliance goals (MBE 0.0%/WBE 0.0%) for the new contract.

Please contact Humberto Moya at 312-744-7399 if you have any questions or concerns.

Thank you for your cooperation.

Cc: Gwendolyn Smith-DPS

AssetWORKS

TO: City of Chicago

FROM: AssetWorks LLC
Robert Hallett, General Manager

DATE: 6 Oct 2020

RE: AssetWorks Sole Source Proposal

AssetWorks LLC is the owner, author, and Sole Source Provider of FleetFocus™ Enterprise Asset Management System, the FuelFocus™ Fueling Management System and the KeyValet™ Automated Motor Poll Management System. AssetWorks LLC holds all rights to sales, distribution, implementation services and development services to FleetFocus™, FuelFocus™, and KeyValet which include but are not limited to software licenses, maintenance, training and support of the latter intellectual property.

At AssetWorks, we understand that managing assets can be a challenge. With over 35 years of experience and more than 1,000 customers in public and private industries, AssetWorks is a leader in understanding and developing solutions for these challenges- from increasing efficiency and improving data transparency to reducing overall costs.

The following page describes the scope of the specific software, services and goods available from AssetWorks as part of our sole source distinction. The attached pricing is for the City of Chicago and represents the costs of the direct purchase of goods and services offered as a sole source vendor.

If you have any questions about the attached, please contact your account manager, John Compton, who is authorized to make representations on behalf of the corporation.

John Compton, National Sales Executive
Tel: 847-875-6754/ Email: john.compton@assetworks.com

I, Robert Hallett, as General Manager of AssetWorks LLC, confirm the information to be true and correct and am authorized to bind the corporation into contracts.

Signature:



Robert Hallett
General Manager

AssetWORKS

AssetWorks Proposal of Sole Source Products and Services:

FleetFocus M5/FleetFocus FA- Fleet Maintenance Management Software Solution
All licenses, services, development, integrations, support and maintenance

FuelFocus- Fuel Management System- is an automated fuel management software system that supports continuous, real-time fuel management over virtually any communication platform. Its sophisticated combination of hardware and software provides accountability for metered or pulsed consumables, including gasoline, diesel, propane, CNG, LNG, hydrogen, glycol and lubricants. Fuel Management Software Solution
All licenses, parts and replacement parts according to warranty details.

Capital Asset Management -AssetWorks Capital Asset Management (CAM) is a comprehensive asset life-cycle-based management system, designed to help asset managers find ways to minimize capital expenditures and operating expenses by maximizing the useful life of an asset. With CAM, organizations can reduce the cost of ownership and operation of their assets, improve operational efficiency and achieve sustainability goals.

KeyValet- Hardware and software supporting MotorPool management functionality within the FleetFocus solution.

Fleet Metrics - powered by Utilimarc, is a benchmarking tool designed to help you understand a fleet's performance and identify areas for improvement. This fleet benchmarking software allows you to see a holistic view of your fleet and demonstrates how diverse metrics affect performance. FleetMetrics enables you to be informed about trends and best practices within this fast-paced, ever-changing industry. With FleetMetrics, you'll receive instant insight into your fleet's performance and identify areas for improvement

AssetWorks EAM- Linear, Fixed and Spatial Asset Management Software Solution.
All licenses, services, development, integrations, support and maintenance

Ancillary & Peripheral Products: AssetWorks claims sole source status for all ancillary and peripheral products developed by AssetWorks to work in tandem or integrated with core solutions.

Secure Hosting environment and Hosting Services: See attached Maintenance and Hosting Fee schedule

Professional Services for enhancements, implementation and support of the above proprietary solutions. See Attached Professional Services rate table.

The attached City of Chicago Pricing of products and services represent the pricing available to the City of Chicago from AssetWorks.

AssetWORKS

MAINTENANCE RENEWAL STATEMENT

998 Old Eagle School Road | Suite 1215 | Wayne PA 19087-1805
 Tel (484) 588-5515 Fax (610) 971-9447

Number 8205 M5 MNT21
 5 Year Term with Optional Years 6, 7, 8
 3% YOY Increases, All 8 Years

TO: City of Chicago
 FROM: AssetWorks LLC
 DATE: July 29, 2020

RE: FleetFocus M5, CAM, SMART, and Fuel Maintenance and Support Renewal

Prices valid through December 31, 2021

Annual Software Maintenance and Support for period 1/1/2021 - 12/31/2021, Year 1 of 5

FleetFocus M5	\$ 121,011.19
Capital Asset Management	\$ 36,492.04
MobileFocus Smart Apps	\$ 17,466.66
FuelFocus for 48 ICUs	\$ 32,242.43
Subtotal, Annual Maintenance billable December 2020	\$ 207,213.11

Annual Software Maintenance and Support for period 1/1/2022 - 12/31/2022, Year 2 of 5

FleetFocus M5	\$ 124,641.52
Capital Asset Management	\$ 37,587.62
MobileFocus Smart Apps	\$ 17,990.66
FuelFocus for 48 ICUs	\$ 33,209.70
Subtotal, Annual Maintenance billable December 2021	\$ 213,429.51

Annual Software Maintenance and Support for period 1/1/2023 - 12/31/2023, Year 3 of 5

FleetFocus M5	\$ 120,380.77
Capital Asset Management	\$ 38,715.25
MobileFocus Smart Apps	\$ 18,530.38
FuelFocus for 48 ICUs	\$ 34,205.99
Subtotal, Annual Maintenance billable December 2022	\$ 211,833.39

Annual Software Maintenance and Support for period 1/1/2024 - 12/31/2024, Year 4 of 5

FleetFocus M5	\$ 132,232.19
Capital Asset Management	\$ 39,876.71
MobileFocus Smart Apps	\$ 19,086.29
FuelFocus for 48 ICUs	\$ 35,232.17
Subtotal, Annual Maintenance billable December 2023	\$ 226,427.36

Annual Software Maintenance and Support for period 1/1/2025 - 12/31/2025, Year 5 of 5

FleetFocus M5	\$ 136,199.16
Capital Asset Management	\$ 41,073.01
MobileFocus Smart Apps	\$ 19,658.88
FuelFocus for 48 ICUs	\$ 36,289.14
Subtotal, Annual Maintenance billable December 2024	\$ 233,220.18

5 Year Budgetary Subtotal, \$ US **\$ 1,100,122.56**

Annual Software Maintenance and Support for period 1/1/2026 - 12/31/2026, Optional Year 6

FleetFocus M5	\$ 140,286.13
Capital Asset Management	\$ 42,306.20
MobileFocus Smart Apps	\$ 20,248.64
FuelFocus for 48 ICUs	\$ 37,377.81
Subtotal, Annual Maintenance billable December 2025	\$ 240,218.79

Annual Software Maintenance and Support for period 1/1/2027 - 12/31/2027, Optional Year 7

FleetFocus M5	\$ 144,493.69
Capital Asset Management	\$ 43,574.36
MobileFocus Smart Apps	\$ 20,868.10
FuelFocus for 48 ICUs	\$ 38,499.15
Subtotal, Annual Maintenance billable December 2026	\$ 247,425.29

Annual Software Maintenance and Support for period 1/1/2028 - 12/31/2028, Optional Year 8

FleetFocus M5	\$ 149,828.50
Capital Asset Management	\$ 44,881.59
MobileFocus Smart Apps	\$ 21,481.79
FuelFocus for 48 ICUs	\$ 39,654.12
Subtotal, Annual Maintenance billable December 2027	\$ 254,845.99

→ If you have any questions, please contact Colleen Boutcher at (484) 588-5515 or Colleen.Boutcher@AssetWorks.com. Page 1 of 2 ←

AssetWORKS

MAINTENANCE RENEWAL STATEMENT

998 Old Engle School Road | Suite 1215 | Wayne PA 19087-1805
Tel (484) 588-5515 Fax (610) 971-9447

Number 8205 M5 MNT21
5 Year Term with Optional Years 6, 7, 8
3% YOY Increases, All 8 Years

TO: City of Chicago
FROM: AssetWorks LLC
DATE: July 29, 2020

RE: FleetFocus M5, CAM, SMART, and Fuel Maintenance and Support Renewal

Prices valid through December 31, 2021

Optional Additional 3 Year Budgetary Subtotal, \$ US \$ 742,486.08

Grand Total for Maximum 8 Year Term, \$ US \$ 1,842,608.04

OPTIONAL MAINTENANCE BUNDLES

AssetWorks Academy Users Conference Admission

Quantity @ \$1,250.00/person

Management Review

Check here to receive a quote

AssetWorks will perform onsite assessment relating maintenance practices to available system functionality to optimize organizational performance. This review will be scheduled at a mutually convenient time.

For Visa, MasterCard, and American Express payments, add 4%:

REMIT TO:

Sales Tax: 0.0000% \$ -

CHECKS

AssetWorks
PO Box 202525
Dallas TX 75320-2525

GRAND TOTAL DUE, \$ US

EFT, ACH, OR DIRECT DEPOSIT

Wells Fargo, 8601 N. Scottsdale Rd., Scottsdale AZ 85253
ABA # 122105278
Account # 5076434348

US Tax ID # 98-0358175

Canada GST/HST # 834113896 RT0001

AssetWorks LLC is a subsidiary of Trapeze Software Group Inc.

If you require a separate invoice, complete this form and return it by email or fax; AssetWorks will issue an invoice as you instruct below. If your organization requires us to reference a purchase order number on our invoice, we must receive that PO by email to Colleen.Boutcher@AssetWorks.com. Do not mail POs to our remittance address.

Terms

Unless there is a signed agreement between the parties, this maintenance renewal is subject to the terms and conditions of the AssetWorks Master Service Agreement found at <http://www.assetworks.com/TC-Fleet/>. The parties will continue to be bound by those terms during any renewal period unless otherwise agreed by both parties through a signed amendment. Notification of termination of maintenance is required 90 days prior to annual renewal date.

SOLE SOURCE

FleetFocus is proprietary property of AssetWorks LLC and protected by law. Another party cannot alter, modify, change, manipulate or provide maintenance for this product without infringing upon AssetWorks' ownership rights. Accordingly, **AssetWorks is the sole source for software, maintenance and services of its products.**

I, the undersigned, accept this maintenance renewal as described above.

Name: _____ Title: _____

Signature: _____ Date: _____

[] PO REQUIRED: # _____ [] NO PO REQUIRED [] NO SEPARATE INVOICE
NEEDED

[] Please MAIL invoice to: _____

[] Please E-MAIL invoice to: _____

→ If you have any questions, please contact Colleen Boutcher at (484) 588-5515 or Colleen.Boutcher@AssetWorks.com. Page 2 of 2 ←

AssetWORKS

998 Old Eagle School Road | Suite 1215 | Wayne PA 19087-1805

Tel (484) 588-5515 Fax (610) 971-9447

TO: City of Chicago

FROM: AssetWorks LLC

DATE: July 29, 2020

RE: FleetFocus M5 and CAM Hosting Service Renewal

APPLICATION HOSTING

RENEWAL STATEMENT

Number 0205 M5 HST21

5 Year Term with Optional Years 6, 7, 8

3% YOY Increase, All 8 Years

Prices valid through December 31, 2021

Application Hosting for annual period 1/1/2021 - 12/31/2021, Year 1 of 5

FleetFocus M5	\$	108,776.73
Reporting Database	\$	7,017.85
Capital Asset Management	\$	28,071.41
Subtotal, Annual Hosting billable December 2020	\$	143,866.00

Application Hosting for annual period 1/1/2022 - 12/31/2022, Year 2 of 5

FleetFocus M5	\$	112,040.04
Reporting Database	\$	7,228.39
Capital Asset Management	\$	28,913.56
Subtotal, Annual Hosting billable December 2021	\$	148,181.99

Application Hosting for annual period 1/1/2023 - 12/31/2023, Year 3 of 5

FleetFocus M5	\$	115,401.24
Reporting Database	\$	7,445.24
Capital Asset Management	\$	29,780.96
Subtotal, Annual Hosting billable December 2022	\$	152,627.44

Application Hosting for annual period 1/1/2024 - 12/31/2024, Year 4 of 5

FleetFocus M5	\$	118,863.27
Reporting Database	\$	7,668.60
Capital Asset Management	\$	30,674.39
Subtotal, Annual Hosting billable December 2023	\$	167,206.26

Application Hosting for annual period 1/1/2025 - 12/31/2025, Year 5 of 5

FleetFocus M5	\$	122,429.17
Reporting Database	\$	7,898.66
Capital Asset Management	\$	31,594.62
Subtotal, Annual Hosting billable December 2024	\$	161,922.45

5 Year Budgetary Subtotal, \$ US **\$ 763,804.14**

Application Hosting for annual period 1/1/2026 - 12/31/2026, Optional Year 6

FleetFocus M5	\$	126,102.05
Reporting Database	\$	8,136.62
Capital Asset Management	\$	32,542.46
Subtotal, Annual Hosting billable December 2025	\$	166,780.13

Application Hosting for annual period 1/1/2027 - 12/31/2027, Optional Year 7

FleetFocus M5	\$	129,885.11
Reporting Database	\$	8,379.68
Capital Asset Management	\$	33,518.74
Subtotal, Annual Hosting billable December 2026	\$	171,783.53

Application Hosting for annual period 1/1/2028 - 12/31/2028, Optional Year 8

FleetFocus M5	\$	133,781.66
Reporting Database	\$	8,631.07
Capital Asset Management	\$	34,524.30
Subtotal, Annual Hosting billable December 2027	\$	176,937.04

Optional Additional 3 Year Budgetary Subtotal, \$ US **\$ 615,600.69**

Grand Total for Maximum 8 Year Term, \$ US **\$ 1,279,304.83**

AssetWORKS

998 Old Eagle School Road | Suite 1215 | Wayne PA 19087-1805

Tel (484) 588-5515 Fax (610) 971-9447

TO: City of Chicago

FROM: AssetWorks LLC

DATE: July 29, 2020

RE: FleetFocus M5 and CAM Hosting Service Renewal

APPLICATION HOSTING

RENEWAL STATEMENT

Number 8205 M5 HST21

5 Year Term with Optional Years 6, 7, 8

3% YOY Increase, All 8 Years

Prices valid through December 31, 2021

REMIT TO:

CHECKS

AssetWorks

PO Box 202525

Dallas TX 75320-2525

EFT, ACH, OR DIRECT DEPOSIT

Wells Fargo, 8801 N. Scottsdale Rd., Scottsdale AZ 85253

ABA # 122105278

Account # 5076434348

US Tax ID # 98-0358175

Canada GST/HST # 834113896 RT0001

AssetWorks LLC is a subsidiary of Trapeze Software Group Inc.

If you require a separate invoice, complete this form and return it by email or fax; AssetWorks will issue an invoice as you instruct below. If your organization requires us to reference a purchase order number on our invoice, we must receive that PO by email to Colleen.Boutcher@AssetWorks.com or by fax to (610) 971-9447. Do not mail POs to our remittance address.

Terms

Unless there is a signed agreement between the parties, this maintenance renewal is subject to the terms and conditions of the AssetWorks Master Service Agreement found at <http://www.assetworks.com/TC-Fleet/>. The parties will continue to be bound by those terms during any renewal period unless otherwise agreed by both parties through a signed amendment. Notification of termination of hosting is required 90 days prior to annual renewal date.

SOLE SOURCE

FleetFocus is proprietary property of AssetWorks LLC and protected by law. Another party cannot alter, modify, change, manipulate or provide maintenance for this product without infringing upon AssetWorks' ownership rights. Accordingly, **AssetWorks is the sole source for software, maintenance and services of its products.**

I, the undersigned, accept this hosting renewal as described above.

Name: _____ Title: _____

Signature: _____ Date: _____

PO REQUIRED: # _____ NO PO REQUIRED NO SEPARATE INVOICE NEEDED

Please MAIL invoice to: _____

Please E-MAIL invoice to: _____

→ If you have any questions, please contact Colleen Boutcher at (484) 588-5515 or Colleen.Boutcher@AssetWorks.com. ← **Pg 2 of 2**

PRODUCT NAME	PRODUCT DESCRIPTION	COMMERCIAL PRICE	City of Chicago PRICE
FleetFocus Size (1-199 Units)- per vehicle unit (non bus/ non transit)	Base System Charge, Non-transit vehicle assets	\$50.00	\$39.50
FleetFocus Size (200-749 Units)- per vehicle unit (non bus/ non transit)	Base System Charge, Non-transit vehicle assets	\$48.00	\$37.82
FleetFocus Size (750 - 999 Units)- per vehicle unit (non bus/ non transit)	Base System Charge, Non-transit vehicle assets	\$45.00	\$35.55
FleetFocus Size (1000 - 2499 Units)-per vehicle unit (non bus/ non transit)	Base System Charge, Non-transit vehicle assets	\$42.00	\$33.18
FleetFocus Size (2500-4999 Units)- per vehicle unit (non bus/ non transit)	Base System Charge, Non-transit vehicle assets	\$40.00	\$31.50
FleetFocus Size (5000 - 7499 Units)- per vehicle unit (non bus/ non transit)	Base System Charge, Non-transit vehicle assets	\$38.00	\$30.02
FleetFocus Size (7500- 9999 Units)- per vehicle unit (non bus/ non transit)	Base System Charge, Non-transit vehicle assets	\$35.00	\$27.65
FleetFocus Size (10000- 12499 Units)- per vehicle unit (non bus/ non transit)	Base System Charge, Non-transit vehicle assets	\$30.00	\$23.70
FleetFocus Size (12500-14999 Units)- per vehicle unit (non bus/ non transit)	Base System Charge, Non-transit vehicle assets	\$28.00	\$22.12
FleetFocus Size (15000-19999 Units)- per vehicle unit (non bus/ non transit)	Base System Charge, Non-transit vehicle assets	\$25.00	\$19.75
FleetFocus Size (20000- 29999 Units)- per vehicle unit (non bus/ non transit)	Base System Charge, Non-transit vehicle assets	\$20.00	\$15.80
FleetFocus Size (30000-39999 Units)- per vehicle unit (non bus/ non transit)	Base System Charge, Non-transit vehicle assets	\$15.00	\$11.85
FleetFocus Size (40000-49999 Units)- per vehicle unit (non bus/ non transit)	Base System Charge, Non-transit vehicle assets	\$10.00	\$7.90
FleetFocus Size (50000-59999 Units)- per vehicle unit (non bus/ non transit)	Base System Charge, Non-transit vehicle assets	\$5.00	\$5.95
FleetFocus Size (60000-69999 Units)- per vehicle unit (non bus/ non transit)	Base System Charge, Non-transit vehicle assets	\$5.00	\$5.95
FleetFocus Size (70000-79999 Units)- per vehicle unit (non bus/ non transit)	Base System Charge, Non-transit vehicle assets	\$5.00	\$5.95
FleetFocus Size (80000-89999 Units)- per vehicle unit (non bus/ non transit)	Base System Charge, Non-transit vehicle assets	\$5.00	\$5.95
FleetFocus Size (90000-99999 Units)- per vehicle unit (non bus/ non transit)	Base System Charge, Non-transit vehicle assets	\$5.00	\$5.95
FleetFocus Size (1000-1999 Units)- per vehicle unit (bus/ transit vehicle unit)	Base System Charge, transit vehicle assets	\$475.00	\$375.25
FleetFocus Size (2000-2999 Units)- per vehicle unit (bus/ transit vehicle unit)	Base System Charge, transit vehicle assets	\$450.00	\$355.50
FleetFocus Size (3000-3999 Units)- per vehicle unit (bus/ transit vehicle unit)	Base System Charge, transit vehicle assets	\$425.00	\$335.75
FleetFocus Size (4000-4999 Units)- per vehicle unit (bus/ transit vehicle unit)	Base System Charge, transit vehicle assets	\$400.00	\$316.00
FleetFocus Size (5000-5999 Units)- per vehicle unit (bus/ transit vehicle unit)	Base System Charge, transit vehicle assets	\$375.00	\$296.25
FleetFocus Size (6000-6999 Units)- per vehicle unit (bus/ transit vehicle unit)	Base System Charge, transit vehicle assets	\$350.00	\$276.50
FleetFocus Size (7000-7999 Units)- per vehicle unit (bus/ transit vehicle unit)	Base System Charge, transit vehicle assets	\$325.00	\$256.75
FleetFocus Size (8000-8999 Units)- per vehicle unit (bus/ transit vehicle unit)	Base System Charge, transit vehicle assets	\$300.00	\$237.00
FleetFocus Size (9000-9999 Units)- per vehicle unit (bus/ transit vehicle unit)	Base System Charge, transit vehicle assets	\$275.00	\$217.25
FleetFocus Size (10000-19999 Units)- per vehicle unit (bus/ transit vehicle unit)	Base System Charge, transit vehicle assets	\$250.00	\$197.50
FleetFocus Size (20000-29999 Units)- per vehicle unit (bus/ transit vehicle unit)	Base System Charge, transit vehicle assets	\$225.00	\$177.75
FleetFocus Size (30000-39999 Units)- per vehicle unit (bus/ transit vehicle unit)	Base System Charge, transit vehicle assets	\$200.00	\$158.00
FleetFocus Size (40000-49999 Units)- per vehicle unit (bus/ transit vehicle unit)	Base System Charge, transit vehicle assets	\$175.00	\$138.25
FleetFocus Size (50000-59999 Units)- per vehicle unit (bus/ transit vehicle unit)	Base System Charge, transit vehicle assets	\$150.00	\$118.50
FleetFocus Size (60000-69999 Units)- per vehicle unit (bus/ transit vehicle unit)	Base System Charge, transit vehicle assets	\$125.00	\$98.75
FleetFocus Size (70000-79999 Units)- per vehicle unit (bus/ transit vehicle unit)	Base System Charge, transit vehicle assets	\$100.00	\$79.00
FleetFocus Size (80000-89999 Units)- per vehicle unit (bus/ transit vehicle unit)	Base System Charge, transit vehicle assets	\$75.00	\$59.25
FleetFocus Size (90000-99999 Units)- per vehicle unit (bus/ transit vehicle unit)	Base System Charge, transit vehicle assets	\$50.00	\$39.50
Linear Assets, LinearFocus Size (1 - 24 Units)- per mile	Base System Charge, Linear Assets	\$2,000.00	\$1,580.00
Linear Assets, LinearFocus Size (25 - 49 Units)- per mile	Base System Charge, Linear Assets	\$1,750.00	\$1,382.50
Linear Assets, LinearFocus Size (50 - 249 Units)- per mile	Base System Charge, Linear Assets	\$1,500.00	\$1,185.00
Linear Assets, LinearFocus Size (250 - 499 Units)- per mile	Base System Charge, Linear Assets	\$1,250.00	\$987.50
Linear Assets, LinearFocus Size (500 - 749 Units)- per mile	Base System Charge, Linear Assets	\$1,000.00	\$790.00
Linear Assets, LinearFocus Size (750 - 999 Units)- per mile	Base System Charge, Linear Assets	\$900.00	\$711.00
Linear Assets, LinearFocus Size (1000+ plus Units)- per mile	Base System Charge, Linear Assets	\$850.00	\$671.50
EquipmentFocus for Stationary Equipment, per asset (1-4999)	EquipmentFocus for Stationary Equipment	\$10.00	\$7.90
EquipmentFocus for Stationary Equipment, per asset (5000-9999)	EquipmentFocus for Stationary Equipment	\$6.00	\$6.32
EquipmentFocus for Stationary Equipment, per asset (10,000-14999)	EquipmentFocus for Stationary Equipment	\$6.00	\$4.74
EquipmentFocus for Stationary Equipment, per asset (15000-19999)	EquipmentFocus for Stationary Equipment	\$5.00	\$3.95
EquipmentFocus for Stationary Equipment, per asset (20000+)	EquipmentFocus for Stationary Equipment	\$4.50	\$3.56
Component asset licenses, per asset (1-4999)	Component assets	\$5.00	\$3.95
Component asset licenses, per asset (5000-9999)	Component assets	\$4.00	\$3.16
Component asset licenses, per asset (10,000-14999)	Component assets	\$3.00	\$2.37
Component asset licenses, per asset (15000-19999)	Component assets	\$2.00	\$1.58
Component asset licenses, per asset (20000+)	Component assets	\$1.00	\$0.79
asset management only, FleetFocus Size (1-199 Units)- per vehicle unit (non bus/ non transit)	Base system Charge, FleetFocus, for asset management only, (outsourced maintenance) non-shop environments	\$20.00	\$15.80
asset management only, FleetFocus Size (200-749 Units)- per vehicle unit (non bus/ non transit)	Base system Charge, FleetFocus, for asset management only, (outsourced maintenance) non-shop environments	\$19.20	\$15.17
asset management only, FleetFocus Size (750 - 999 Units)- per vehicle unit (non bus/ non transit)	Base system Charge, FleetFocus, for asset management only, (outsourced maintenance) non-shop environments	\$18.00	\$14.22
asset management only, FleetFocus Size (1000 - 2499 Units)-per vehicle unit (non bus/ non transit)	Base system Charge, FleetFocus, for asset management only, (outsourced maintenance) non-shop environments	\$16.90	\$13.27
asset management only, FleetFocus Size (2500-4999 Units)- per vehicle unit (non bus/ non transit)	Base system Charge, FleetFocus, for asset management only, (outsourced maintenance) non-shop environments	\$16.00	\$12.64
asset management only, FleetFocus Size (5000 - 7499 Units)-per vehicle unit (non bus/ non transit)	Base system Charge, FleetFocus, for asset management only, (outsourced maintenance) non-shop environments	\$15.20	\$12.01

Chicago Price Sheet: FleetFocus

asset management only, FleetFocus Size (7500- 9999 Units)- per vehicle unit (non bus/ non transit)	Base system Charge, FleetFocus, for asset management only, (outsourced maintenance) non-shop environments	\$14.00	\$11.06
asset management only, FleetFocus Size (10000- 12499 Units)- per vehicle unit (non bus/ non transit)	Base system Charge, FleetFocus, for asset management only, (outsourced maintenance) non-shop environments	\$12.00	\$9.48
asset management only, FleetFocus Size (12500-14999 Units)- per vehicle unit (non bus/ non transit)	Base system Charge, FleetFocus, for asset management only, (outsourced maintenance) non-shop environments	\$11.20	\$8.85
asset management only, FleetFocus Size (15000-19999 Units)- per vehicle unit (non bus/ non transit)	Base system Charge, FleetFocus, for asset management only, (outsourced maintenance) non-shop environments	\$10.00	\$7.90
asset management only, FleetFocus Size (20000- 29999 Units)- per vehicle unit (non bus/ non transit)	Base system Charge, FleetFocus, for asset management only, (outsourced maintenance) non-shop environments	\$8.00	\$6.32
asset management only, FleetFocus Size (30000- 49999 Units)- per vehicle unit (non bus/ non transit)	Base system Charge, FleetFocus, for asset management only, (outsourced maintenance) non-shop environments	\$6.00	\$4.74
asset management only, FleetFocus Size (50000-99999- Units)- per vehicle unit (non bus/ non transit)	Base system Charge, FleetFocus, for asset management only, (outsourced maintenance) non-shop environments	\$4.00	\$3.16
asset management only, FleetFocus Size (100000-299999- Units)- per vehicle unit (non bus/ non transit)	Base system Charge, FleetFocus, for asset management only, (outsourced maintenance) non-shop environments	\$3.00	\$2.37
asset management only, FleetFocus Size (300000+Units)- per vehicle unit (non bus/ non transit)	Base system Charge, FleetFocus, for asset management only, (outsourced maintenance) non-shop environments	\$2.00	\$1.58
Yard Management (1-198 Units)- per asset	Base System Charge, Yard Management Real Time Location Service	\$100.00	\$79.00
Yard Management (200-499 Units)- per asset	Base System Charge, Yard Management Real Time Location Service	\$90.00	\$71.10
Yard Management (500-749 Units)- per asset	Base System Charge, Yard Management Real Time Location Service	\$90.00	\$71.10
Yard Management (750 - 999 Units)- per asset	Base System Charge, Yard Management Real Time Location Service	\$45.00	\$35.55
Yard Management (1000 - 2499 Units)-per asset	Base System Charge, Yard Management Real Time Location Service	\$42.00	\$33.18
Yard Management (2500-4999 Units)-per asset	Base System Charge, Yard Management Real Time Location Service	\$40.00	\$31.60
Yard Management (5000 - 7499 Units)-per asset	Base System Charge, Yard Management Real Time Location Service	\$38.00	\$30.02
Yard Management (7500- 9999 Units)-per asset	Base System Charge, Yard Management Real Time Location Service	\$35.00	\$27.65
Yard Management (10000- 12499 Units)- per asset	Base System Charge, Yard Management Real Time Location Service	\$30.00	\$23.70
Yard Management (12500-14999 Units)- per asset	Base System Charge, Yard Management Real Time Location Service	\$28.00	\$22.12
Yard Management (15000-19999 Units)- per asset	Base System Charge, Yard Management Real Time Location Service	\$25.00	\$19.75
Yard Management (20000- 29999 Units)- per asset	Base System Charge, Yard Management Real Time Location Service	\$20.00	\$15.80
Yard Management (30000- 49999 Units)- per asset	Base System Charge, Yard Management Real Time Location Service	\$15.00	\$11.85
Yard Management (50000-99999- Units)- per asset	Base System Charge, Yard Management Real Time Location Service	\$10.00	\$7.90
Yard Management (100000-299999- Units)- per asset	Base System Charge, Yard Management Real Time Location Service	\$7.50	\$5.93
Yard Management (300000-Units)- per asset	Base System Charge, Yard Management Real Time Location Service	\$5.00	\$3.95
EAM Standard License for City Government (Population < 50 Thousand Residents)	EAM Standard License for City Government (Population < 50 Thousand Residents)	\$35,000.00	\$27,650.0000
EAM Standard License for City Government (Population 50-100 Thousand Residents)	EAM Standard License for City Government (Population 50-100 Thousand Residents)	\$65,000.00	\$51,350.0000
EAM Standard License for City Government (Population 100-300 Thousand Residents)	EAM Standard License for City Government (Population 100-300 Thousand Residents)	\$100,000.00	\$69,000.0000
EAM Standard License for City Government (Population 300 Thousand - 1 Million Residents)	EAM Standard License for City Government (Population 300 Thousand - 1 Million Residents)	\$150,000.00	\$103,500.0000
EAM Standard License for City Government (Population > 1 Million Residents)	EAM Standard License for City Government (Population > 1 Million Residents)	\$250,000.00	\$147,500.0000
Reporting Module	5% of Base Price		5% of Base Price
Motor Pool Module	10% of Base Price		10% of Base Price
Motor Flood Reservations Module	5% of Base Price		5% of Base Price
Shop Activity Module	10% of Base Price		10% of Base Price
Customer Access Module	5% of Base Price		5% of Base Price
KPI Dashboards Module	5% of Base Price		5% of Base Price

Module	Description	Included with Site Activity, Motor Pool and FleetFocus	Price
Professional Module			5% of Base Price
PMI Performance Measures and Monitors			5% of Base Price
Cost Planning Module			5% of Base Price
CAM - Capital Asset Management			15% of Base Price
RFID Asset Integration Module			40% of Base Price
Asset Integration Module			5% of Base Price
Allocation & Assignment Module			10% of Base Price
Truck Card			20% of Base Price
Equipment Focus for Facilities Module			20% of Base Price
ACTION!Map!			20% of Base Price
MobileFocus, Per Device			10% of Base Price
Smart App, 1st Enterprise License			\$250.00
Telematics Module			20% of Base Price
Passive GPS			10% of Base Price
Zonar Evt Connector			20% of Base Price
Zonar GPS Connector (Odometers)			20% of Base Price
NAPA/TAMS Interface Module			5% of Base Price
FluidFocus Lincoln Industrial Interface Module			10% of Base Price
Illustrated Parts Catalog, Integration for Document			10% of Base Price
Incident Management Module			10% of Base Price
Real Operations Modules			15% of Base Price
Traneze Cost PASS Interface Module			20% of Base Price
Traneze ITS Interface Module (Requires Telematics Module)			20% of Base Price
Yard Management Module			10% of Base Price
Networkfleet - 3rd Party Connector (Requires Telematics Module)			5% of Base Price
Networkfleet Connector - AssetWorks Client - Includes Telematics Module			15% of Base Price
Screen Designer Module			\$5 / vehicle / month
Motor Pool Reservations Module			\$1.25 / vehicle / month
100 Activities Module			5% of Base Price
Drive Management Module			10% of Base Price
KPI Dashboard Module			5% of Base Price
Customer Access Module			5% of Base Price
Alert Query Module			5% of Base Price
PMI Performance Measures and Monitors			5% of Base Price
CAM - Capital Asset Management			5% of Base Price
RFID Asset Integration Module			40% of Base Price
Truck Card Module			5% of Base Price
Equipment Focus for Facilities Module			20% of Base Price
ACTION!Map!			20% of Base Price
MobileFocus, Per Device			10% of Base Price
Smart App, 1st Enterprise License			\$250.00
Telematics Module			20% of Base Price
Passive GPS			10% of Base Price
Zonar Evt Connector			20% of Base Price
Zonar GPS Connector (Odometers)			20% of Base Price
NAPA/TAMS Interface Module			5% of Base Price
FluidFocus Lincoln Industrial Interface Module			10% of Base Price
MS Crystal BOE Adapter with customer provided BOE license			10% of Base Price
Networkfleet - 3rd Party Connector (Requires Telematics Module)			5% of Base Price
Networkfleet Connector - AssetWorks Client - Includes Telematics Module			\$1.25 / vehicle / month
Traneze Connector Module			\$1.25 / vehicle / month
Geo Lab CxP Telematics Interface Adapter			\$4 / vehicle / month
KeyVault Module (1st 3rd sites)			\$7,500.00
KeyVault Module (2nd and 3rd sites (each))			\$2,500.00

Chicago Price Sheet: FleetFocus

Key/Valet Module (each site # 4-10)	Key/Valet	Key/Valet	Key/Valet
Base Software Charge with FleetFocus Base, Motor Pool, MP Reserve, Notifications and Ad Hoc Reports	FleetFocus software, for Key/Valet stand alone. i.e. not current software customers. Purchasing Key/Valet stand alone	\$1,500.00	\$1,185.00
FleetFocus Size (1-189 Units)- per vehicle unit (non bus/ non transit)	FleetFocus software, for Key/Valet stand alone. i.e. not current software customers. Purchasing Key/Valet stand alone	\$20.00	\$15.80
FleetFocus Size (200+ Units)- per vehicle unit (non bus/ non transit)	FleetFocus software, for Key/Valet stand alone. i.e. not current software customers. Purchasing Key/Valet stand alone	\$19.20	\$15.17
FleetFocus/FuelFocus Integration License (per CPU)	FleetFocus	\$2,495.00	\$1,971.05
Telematics Module (For FleetFocus-A) Per Site	FleetFocus	\$2,495.00	\$1,971.05
Telematics Module (For FleetFocus-M) Per Site	FleetFocus	\$1,295.00	\$1,023.05
Telematics Module (For FleetFocus-U) Per Site	FleetFocus	\$1,295.00	\$1,023.05
FleetFocus TIS Vendor Root Information License (per site, if one site)	FleetFocus	\$2,495.00	\$1,971.05
FleetFocus TIS Vendor Root Information License (per site, if multiple sites)	FleetFocus	\$1,295.00	\$1,023.05
Fuel Inventory Windows Stand alone Software (per site), For non-FleetFocus clients only (1 seat)	FleetFocus	\$7,995.00	\$6,316.05
Fuel Inventory Windows Additional Seats	FleetFocus	\$895.00	\$786.05
FleetFocus software, for FuelFocus stand alone, FleetFocus Size (1-999 Units)- per vehicle unit	FleetFocus software, for FuelFocus stand alone. i.e. not current software customers. Purchasing FuelFocus stand alone	\$15.00	\$11.85
FleetFocus software, for FuelFocus stand alone, FleetFocus Size (1000 + Units)- per vehicle unit	FuelTickets and Fuel Inventory only: Contractually not allowed to use FleetFocus for work orders, placement, inventory, etc	\$5.00	\$3.95
FleetFocus software, for FuelFocus stand alone, FleetFocus Size (1000 + Units)- per vehicle unit	FuelTickets and Fuel Inventory only: Contractually not allowed to use FleetFocus for work orders, placement, inventory, etc	\$5.00	\$3.95
Crystal Reports Server OEM Embedded Edition (for FA), includes one report writer	3rd Party FA	\$2,900.00	\$2,871.00
Crystal Reports Server OEM Embedded Edition (for FA), Full CPU license- includes one report writer	3rd Party FA	\$15,000.00	\$14,850.00
Crystal Reports Professional Edition (1 x report writer, 0 report users)	3rd Party FA	\$495.00	\$490.05
Crystal Developer (1 x report writer, 0 report users)	3rd Party M5	\$450.00	\$445.50
Business Objects Enterprise XI for M5, Concurrent Access Licenses	3rd Party M5	\$4,200.00	\$4,158.00
Business Objects Enterprise XI for M5, Named Users	3rd Party M5	\$695.00	\$688.05
Business Objects Enterprise XI for M5, CPU license	3rd Party M5	\$70,000.00	\$69,300.00
5 Concurrent Access License (CAL) Pack - Crystal Reports Server for M5	3rd Party M5	\$4,900.00	\$4,851.00
10 Concurrent Access License (CAL) Pack - Crystal Reports Server for M5	3rd Party M5	\$9,600.00	\$9,504.00
15 Concurrent Access License (CAL) Pack - Crystal Reports Server for M5	3rd Party M5	\$14,100.00	\$13,956.00
20 Concurrent Access License (CAL) Pack - Crystal Reports Server for M5	3rd Party M5	\$18,000.00	\$17,820.00
Capital Asset Management (Fleet), 0 - 999 Assets	0 - 999 Assets	\$25,000.00	\$19,750.00
Capital Asset Management (Fleet), 1,000 - 2,499 Assets	1,000 - 2,499 Assets	\$50,000.00	\$39,500.00
Capital Asset Management (Fleet), 2,500 - 4,999 Assets	2,500 - 4,999 Assets	\$75,000.00	\$59,250.00
Capital Asset Management (Fleet), 5,000 - 7,499 Assets	5,000 - 7,499 Assets	\$100,000.00	\$79,000.00
Capital Asset Management (Fleet), 7,500 - 9,999 Assets	7,500 - 9,999 Assets	\$125,000.00	\$98,750.00
Capital Asset Management (Fleet), 10,000 - 12,499 Assets	10,000 - 12,499 Assets	\$150,000.00	\$118,500.00
Capital Asset Management (Fleet), 12,500 - 14,999 Assets	12,500 - 14,999 Assets	\$175,000.00	\$138,250.00
Capital Asset Management (Fleet), 15,000 - 19,999 Assets	15,000 - 19,999 Assets	\$200,000.00	\$158,000.00
Capital Asset Management (Fleet), 20,000 - 29,999 Assets	20,000 - 29,999 Assets	\$240,000.00	\$189,600.00
Capital Asset Management (Fleet), 30,000 - 49,999 Assets	30,000 - 49,999 Assets	\$300,000.00	\$237,000.00
Capital Asset Management (Fleet), 50,000 - 99,999 Assets	50,000 - 99,999 Assets	\$350,000.00	\$276,500.00
Capital Asset Management (Fleet), 100,000 + Assets	100,000 + Assets	\$375,000.00	\$296,250.00
EAM Hosting for City Government (Population < 50 Thousand Residents)	EAM Hosting for City Government (Population < 50 Thousand Residents)	\$1,500.00	\$1,485.00
EAM Hosting for City Government (Population 50-100 Thousand Residents)	EAM Hosting for City Government (Population 50-100 Thousand Residents)	\$2,250.00	\$2,227.50
EAM Hosting for City Government (Population 100-300 Thousand Residents)	EAM Hosting for City Government (Population 100-300 Thousand Residents)	\$3,000.00	\$2,970.00
EAM Hosting for City Government (Population 300 Thousand - 1 Million Residents)	EAM Hosting for City Government (Population 300 Thousand - 1 Million Residents)	\$4,500.00	\$4,455.00
EAM Hosting for City Government (Population > 1 Million Residents)	EAM Hosting for City Government (Population > 1 Million Residents)	\$5,000.00	\$5,940.00

PRODUCT NAME	DESCRIPTION	COMMERCIAL PRICE	CHICAGO PRICE
EAM Saas for City Government (Population < 50 Thousand Residents)		\$2,475.00	\$2,475.00
EAM Saas for City Government (Population 50-100 Thousand Residents)		\$3,712.50	\$3,712.50
EAM Saas for City Government (Population 100-300 Thousand Residents)		\$5,271.75	\$5,271.75
EAM Saas for City Government (Population > 1 Million Residents)		\$7,920.00	\$7,920.00
Fuel Insulation Saas Setup Fee		\$11,825.00	\$11,825.00
Fuel Insulation Saas Standard Monthly Fee		\$3,465.00	\$3,465.00
Fuel Insulation Saas Monthly Fee (1 Hose)		\$519.75	\$519.75
Fuel Insulation Saas Monthly Fee (2-3 Hoses)		\$89.30	\$89.30
Fuel Insulation Saas Monthly Fee (4-5 Hoses)		\$49.50	\$49.50
Fuel Insulation Saas Monthly Fee (6-7 Hoses)		\$37.13	\$37.13
Fuel Insulation Saas Monthly Fee (8+ Hoses)		\$28.22	\$28.22
Motorola MC55A0 with Numeric Keypad, 1D scanner 256MB/1G 1x		\$1,545.00	\$1,429.13
Motorola MC55A0 with QWERTY Keypad, 1D scanner 256MB/1G 1x		\$1,545.00	\$1,429.13
Motorola MC55A0 with QWERTY Keypad, 1D scanner, camera, 256MB/1G 1.5x		\$1,585.00	\$1,475.38
Motorola MC55A0, Power supply		\$200.00	\$185.00
Motorola MC55A0, Cord		\$50.00	\$46.25
Motorola MC55A0, USB cable		\$10.00	\$9.25
Motorola MC55A0, Charge Cable power supply		\$15.00	\$13.88
MC5590 USE charging/communication cable		\$50.00	\$46.25
Motorola MC55A0, Cord		\$75.00	\$69.38
Motorola MC55A0, Cord		\$50.00	\$46.25
Motorola MC55A0, Cord		\$10.00	\$9.25
Symbol MC9590K Ruggedized Device, Color Display, 53 Key		\$2,495.00	\$2,307.88
Symbol MC9590K Single Bay Cradle		\$288.00	\$266.40
Symbol MC9590K, USB cable		\$10.00	\$9.25
MC9590 Battery		\$95.00	\$87.88
Symbol MC9590K, Soft Case Holster		\$70.00	\$64.75
Motorola MC9598-K Ruggedized Device, Verison Carrier, ID scanner, Camera, Alpha Numeric Primary wide		\$3,195.00	\$2,956.38
Motorola MC9598-K Ruggedized Device, Verison Carrier, ID scanner, Camera, Alpha Numeric Primary wide		\$288.00	\$266.40
Motorola MC9598-K, USB cable		\$10.00	\$9.25
Motorola MC9598-K, MC9590 Battery		\$95.00	\$87.88
Motorola MC9598-K, Soft Case Holster		\$70.00	\$64.75
L52208 Wedge Device		\$295.00	\$272.88
L53578 Cordless Scanner Bluetooth KIT		\$1,033.00	\$955.53
L53578 Cordless Scanner Bluetooth		\$690.00	\$638.25

Chicago Price Sheet: FleetFocus

PRODUCT NAME	PRODUCT DESCRIPTION	COMMERCIAL LIST PRICE	City of Chicago PRICE	MPR PART NO
LS3578 Charging and Radio Cradle	Wedge Devices	\$275.00	\$254.38	
LS3578 Charging Cradle	Wedge Devices	\$125.00	\$115.63	
Power supply for cradle	Wedge Devices	\$41.00	\$37.93	
Line cord	Wedge Devices	\$10.00	\$9.25	
PK43 bar code printer	Intermec Thermal Bar Code Printers FA	\$1,895.00	\$1,752.88	
4" W x 1.57L label, 2400 per roll 4 rolls per case	Intermec Thermal Bar Code Printers FA	\$95.00	\$87.88	
4.1" W x 6.0007L Premium Wax Resin ribbon, each	Intermec Thermal Bar Code Printers FA	\$15.00	\$13.88	
Zebra Z1230 Serial, Ethernet & USB, 203 dpi	Devices	\$1,295.00	\$1,197.88	
	Ribbon WAX RIBBON 4.33" X 1476', each			
	Labels 4x2.4 rolls per case	\$1,049.00	\$970.33	
Zebra Z1230 Serial, Parallel & USB, 203 dpi	Devices			
	Ribbon WAX RIBBON 4.33" X 1476', each			
	Labels 4x2.4 rolls per case			
Z-Ultimate 3000T 3 x 1.5240 per roll 4 rolls per case	Premium Labels	\$495.00	\$457.88	
Resin ribbon 3.27 x 1476' - 6 rolls per case	Premium Labels	\$475.00	\$439.38	
Resin ribbon 3.27 x 1476' - per each price	Premium Labels	\$110.00	\$101.75	
Zebra GK420t with USB Printer Kit	Zebra Thermal Bar Code Printers M4, M5	\$895.00	\$842.88	
Zebra GK420t with USB & Internal Ethernet	Zebra Thermal Bar Code Printers M4, M5	\$844.00	\$780.70	
4" W x 1.57L label, 1790 per roll 12 rolls per case	Zebra Labels M4, M5	\$161.52	\$149.41	
4" W x 1.57L label, 2260 per roll 4 rolls per case	Zebra Labels M4, M5	\$55.00	\$50.88	
4.3 x 2.157L ribbon, 12 per case	Zebra Labels M4, M5	\$90.00	\$83.25	
4" W x 2" Label, 1,370 labels per roll, 5 rolls per case	Zebra Labels M4, M5	\$86.10	\$79.64	
4.3" W x 2.44" L Wax/Resin ribbon, each	Zebra Labels M4, M5	\$10.00	\$9.25	
RFC-2500 ICU without WAF SUPPORT	RFC-2500 ICU without WAF SUPPORT	\$5,165.96	\$4,778.51	AW-ICU2-01
RFC-2500 ICU without WAF SUPPORT	RFC-2500 ICU without WAF SUPPORT	\$5,165.96	\$4,778.51	AW-ICU2-02
RFC-2500 ICU without WAF SUPPORT	RFC-2500 ICU without WAF SUPPORT	\$5,165.96	\$4,778.51	AW-ICU2-03
RFC-2500 ICU without WAF SUPPORT	RFC-2500 ICU without WAF SUPPORT	\$7,757.75	\$7,175.92	AW-ICU4-01
RFC-2500 ICU without WAF SUPPORT	RFC-2500 ICU without WAF SUPPORT	\$7,757.75	\$7,175.92	AW-ICU4-02
RFC-2500 ICU without WAF SUPPORT	RFC-2500 ICU without WAF SUPPORT	\$7,757.75	\$7,175.92	AW-ICU4-03
RFC-2500 ICU without WAF SUPPORT	RFC-2500 ICU without WAF SUPPORT	\$8,339.58	\$7,714.11	AW-ICU8-01
RFC-2500 ICU without WAF SUPPORT	RFC-2500 ICU without WAF SUPPORT	\$8,339.58	\$7,714.11	AW-ICU8-02
RFC-2500 ICU without WAF SUPPORT	RFC-2500 ICU without WAF SUPPORT	\$8,339.58	\$7,714.11	AW-ICU8-03
RFC-2500 ICU without WAF SUPPORT	RFC-2500 ICU without WAF SUPPORT	\$9,891.14	\$9,149.30	AW-ICU12-01
RFC-2500 ICU without WAF SUPPORT	RFC-2500 ICU without WAF SUPPORT	\$9,891.14	\$9,149.30	AW-ICU12-02
RFC-2500 ICU without WAF SUPPORT	RFC-2500 ICU without WAF SUPPORT	\$9,891.14	\$9,149.30	AW-ICU12-03
RFC-2500 ICU without WAF SUPPORT	RFC-2500 ICU without WAF SUPPORT	\$10,279.02	\$9,508.09	AW-ICU16-01
RFC-2500 ICU without WAF SUPPORT	RFC-2500 ICU without WAF SUPPORT	\$10,279.02	\$9,508.09	AW-ICU16-02
RFC-2500 ICU without WAF SUPPORT	RFC-2500 ICU without WAF SUPPORT	\$10,279.02	\$9,508.09	AW-ICU16-03
RFC-2500 ICU without WAF SUPPORT & Printer	RFC-2500 ICU without WAF SUPPORT & Printer	\$9,425.66	\$8,718.74	AW-ICU4-P-01
RFC-2500 ICU without WAF SUPPORT & Printer	RFC-2500 ICU without WAF SUPPORT & Printer	\$9,425.66	\$8,718.74	AW-ICU4-P-02
RFC-2500 ICU without WAF SUPPORT & Printer	RFC-2500 ICU without WAF SUPPORT & Printer	\$9,425.66	\$8,718.74	AW-ICU4-P-03
RFC-2500 ICU without WAF SUPPORT & Printer	RFC-2500 ICU without WAF SUPPORT & Printer	\$10,007.50	\$9,256.94	AW-ICU8-P-01
RFC-2500 ICU without WAF SUPPORT & Printer	RFC-2500 ICU without WAF SUPPORT & Printer	\$10,007.50	\$9,256.94	AW-ICU8-P-02
RFC-2500 ICU without WAF SUPPORT & Printer	RFC-2500 ICU without WAF SUPPORT & Printer	\$10,007.50	\$9,256.94	AW-ICU8-P-03

RFC-2500 ICU without WAF SUPPORT & Printer, RFC2500 ICU - 12 Hose, No Option - Printer (up to 49 units) price per unit	RFC-2500 ICU without WAF SUPPORT & Printer	\$11,559.05	\$10,692.12	AWHCU12-P-01
RFC-2500 ICU without WAF SUPPORT & Printer, RFC2500 ICU - 12 Hose, No Option - Printer (50 to 99 units) price per unit	RFC-2500 ICU without WAF SUPPORT & Printer	\$11,559.05	\$9,825.19	AWHCU12-P-02
RFC-2500 ICU without WAF SUPPORT & Printer, RFC2500 ICU - 12 Hose, No Option - Printer (100 or more units) price per unit	RFC-2500 ICU without WAF SUPPORT & Printer	\$11,559.05	\$9,247.24	AWHCU12-P-03
RFC-2500 ICU without WAF SUPPORT & Printer, RFC2500 ICU - 16 Hose, No Option - Printer (up to 49 units) price per unit	RFC-2500 ICU without WAF SUPPORT & Printer	\$11,946.93	\$11,050.91	AWHCU16-P-01
RFC-2500 ICU without WAF SUPPORT & Printer, RFC2500 ICU - 16 Hose, No Option - Printer (50 to 99 units) price per unit	RFC-2500 ICU without WAF SUPPORT & Printer	\$11,946.93	\$10,154.89	AWHCU16-P-02
RFC-2500 ICU without WAF SUPPORT & Printer, RFC2500 ICU - 16 Hose, No Option - Printer (100 or more units) price per unit	RFC-2500 ICU without WAF SUPPORT & Printer	\$11,946.93	\$9,557.54	AWHCU16-P-03
RFC-2500 ICU with WAF SUPPORT (without WAF Unit), RFC1500 ICU - WAF, 2 Hose No Option (up to 49 units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit)	\$10,375.99	\$9,597.79	AWHCU12-RF-01
RFC-2500 ICU with WAF SUPPORT (without WAF Unit), RFC1500 ICU - WAF, 2 Hose No Option (50 to 99 units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit)	\$10,375.99	\$8,819.59	AWHCU12-RF-02
RFC-2500 ICU with WAF SUPPORT (without WAF Unit), RFC1500 ICU - WAF, 2 Hose No Option (100 or more units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit)	\$10,375.99	\$8,300.79	AWHCU12-RF-03
RFC-2500 ICU with WAF SUPPORT (without WAF Unit), RFC2500 ICU - WAF, 4 No Option (up to 49 units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit)	\$13,576.06	\$12,557.86	AWHCU4-RF-01
RFC-2500 ICU with WAF SUPPORT (without WAF Unit), RFC2500 ICU - WAF, 4 No Option (50 to 99 units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit)	\$13,576.06	\$11,539.65	AWHCU4-RF-02
RFC-2500 ICU with WAF SUPPORT (without WAF Unit), RFC2500 ICU - WAF, 4 No Option (100 or more units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit)	\$13,576.06	\$10,860.85	AWHCU4-RF-03
RFC-2500 ICU with WAF SUPPORT (without WAF Unit), RFC2500 ICU - WAF, 8 No Option (up to 49 units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit)	\$14,157.89	\$13,096.05	AWHCU8-RF-01
RFC-2500 ICU with WAF SUPPORT (without WAF Unit), RFC2500 ICU - WAF, 8 No Option (50 to 99 units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit)	\$14,157.89	\$12,094.21	AWHCU8-RF-02
RFC-2500 ICU with WAF SUPPORT (without WAF Unit), RFC2500 ICU - WAF, 8 No Option (100 or more units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit)	\$14,157.89	\$11,326.31	AWHCU8-RF-03
RFC-2500 ICU with WAF SUPPORT (without WAF Unit), RFC2500 ICU - WAF, 12 No Option (up to 49 units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit)	\$15,709.45	\$14,531.24	AWHCU12-RF-01
RFC-2500 ICU with WAF SUPPORT (without WAF Unit), RFC2500 ICU - WAF, 12 No Option (50 to 99 units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit)	\$15,709.45	\$13,353.03	AWHCU12-RF-02
RFC-2500 ICU with WAF SUPPORT (without WAF Unit), RFC2500 ICU - WAF, 12 No Option (100 or more units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit)	\$15,709.45	\$12,567.56	AWHCU12-RF-03
RFC-2500 ICU with WAF SUPPORT (without WAF Unit), RFC2500 ICU - WAF, 16 No Option (up to 49 units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit)	\$16,097.33	\$14,890.03	AWHCU16-RF-01
RFC-2500 ICU with WAF SUPPORT (without WAF Unit), RFC2500 ICU - WAF, 16 No Option (50 to 99 units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit)	\$16,097.33	\$13,682.73	AWHCU16-RF-02
RFC-2500 ICU with WAF SUPPORT (without WAF Unit), RFC2500 ICU - WAF, 16 No Option (100 or more units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit)	\$16,097.33	\$12,877.86	AWHCU16-RF-03
RFC-2500 ICU with WAF SUPPORT (without WAF Unit) & Printer, RFC2500 ICU - WAF, 4 No Option - Printer (up to 49 units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit) & Printer	\$15,243.98	\$14,100.68	AWHCU4-RFP-01
RFC-2500 ICU with WAF SUPPORT (without WAF Unit) & Printer, RFC2500 ICU - WAF, 4 No Option - Printer (50 to 99 units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit) & Printer	\$15,243.98	\$12,957.38	AWHCU4-RFP-02
RFC-2500 ICU with WAF SUPPORT (without WAF Unit) & Printer, RFC2500 ICU - WAF, 4 No Option - Printer (100 or more units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit) & Printer	\$15,243.98	\$12,195.18	AWHCU4-RFP-03
RFC-2500 ICU with WAF SUPPORT (without WAF Unit) & Printer, RFC2500 ICU - WAF, 8 No Option - Printer (up to 49 units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit) & Printer	\$15,825.81	\$14,638.87	AWHCU8-RFP-01
RFC-2500 ICU with WAF SUPPORT (without WAF Unit) & Printer, RFC2500 ICU - WAF, 8 No Option - Printer (50 to 99 units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit) & Printer	\$15,825.81	\$13,451.94	AWHCU8-RFP-02
RFC-2500 ICU with WAF SUPPORT (without WAF Unit) & Printer, RFC2500 ICU - WAF, 8 No Option - Printer (100 or more units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit) & Printer	\$15,825.81	\$12,660.65	AWHCU8-RFP-03
RFC-2500 ICU with WAF SUPPORT (WAF Unit) & Printer, RFC2500 ICU - WAF, 12 No Option - Printer (up to 49 units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit) & Printer	\$17,377.36	\$16,074.06	AWHCU12-RFP-01
RFC-2500 ICU with WAF SUPPORT (WAF Unit) & Printer, RFC2500 ICU - WAF, 12 No Option - Printer (50 to 99 units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit) & Printer	\$17,377.36	\$14,770.76	AWHCU12-RFP-02
RFC-2500 ICU with WAF SUPPORT (WAF Unit) & Printer, RFC2500 ICU - WAF, 12 No Option - Printer (100 or more units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit) & Printer	\$17,377.36	\$13,901.89	AWHCU12-RFP-03
RFC-2500 ICU with WAF SUPPORT (without WAF Unit) & Printer, RFC2500 ICU - WAF, 16 No Option - Printer (up to 49 units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit) & Printer	\$17,765.24	\$16,432.85	AWHCU16-RFP-01
RFC-2500 ICU with WAF SUPPORT (without WAF Unit) & Printer, RFC2500 ICU - WAF, 16 No Option - Printer (50 to 99 units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit) & Printer	\$17,765.24	\$15,100.45	AWHCU16-RFP-02
RFC-2500 ICU with WAF SUPPORT (without WAF Unit) & Printer, RFC2500 ICU - WAF, 16 No Option - Printer (100 or more units) price per unit	RFC-2500 ICU with WAF SUPPORT (without WAF Unit) & Printer	\$17,765.24	\$14,212.19	AWHCU16-RFP-03

Chicago Price Sheet: FreeFocus

2 hose ICU Dallas reader no pedestal no WAF support (up to 49 units) price per unit	RFC-1350 ICU without WAF SUPPORT, NO PEDESTAL, & Dallas Reader	\$3,448.50	\$3,189.86	1350-AEMN-D1NC-NJWX
2 hose ICU Dallas reader no pedestal no WAF support (50 to 99 units) price per unit	RFC-1350 ICU without WAF SUPPORT, NO PEDESTAL, & Dallas Reader	\$3,448.50	\$2,831.23	1350-AEMN-D1NC-NJWX
2 hose ICU Dallas reader no pedestal no WAF support (100 or more units) price per unit	RFC-1350 ICU without WAF SUPPORT, NO PEDESTAL, & Dallas Reader	\$3,448.50	\$2,758.80	1350-AEMN-D1NC-NJWX
2 hose ICU Dallas reader with pedestal No WAF support (up to 49 units) price per unit	RFC-1350 ICU without WAF SUPPORT, WITH PEDESTAL, & Dallas Reader	\$4,174.50	\$3,861.41	1350-AEMN-D1NC-NJPX
2 hose ICU Dallas reader with pedestal No WAF support (50 to 99 units) price per unit	RFC-1350 ICU without WAF SUPPORT, WITH PEDESTAL, & Dallas Reader	\$4,174.50	\$3,548.33	1350-AEMN-D1NC-NJPX
2 hose ICU Dallas reader with pedestal No WAF support (100 or more units) price per unit	RFC-1350 ICU without WAF SUPPORT, WITH PEDESTAL, & Dallas Reader	\$4,174.50	\$3,339.60	1350-AEMN-D1NC-NJPX
2 hose ICU Dallas reader with WAF support Not include WAF box & mast (up to 49 units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), NO PEDESTAL, & Dallas Reader	\$6,443.25	\$5,960.01	1350-AEMR-D1NC-NJWX
2 hose ICU Dallas reader with WAF support Not include WAF box & mast (50 to 99 units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), NO PEDESTAL, & Dallas Reader	\$6,443.25	\$6,476.76	1350-AEMR-D1NC-NJWX
2 hose ICU Dallas reader with WAF support Not include WAF box & mast (100 or more units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), NO PEDESTAL, & Dallas Reader	\$6,443.25	\$5,154.60	1350-AEMR-D1NC-NJWX
2 hose ICU Dallas reader with pedestal with WAF support Not include WAF box & mast (up to 49 units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), WITH PEDESTAL, & Dallas Reader	\$7,169.25	\$6,631.56	1350-AEMR-D1NC-NJPX
2 hose ICU Dallas reader with pedestal with WAF support Not include WAF box & mast (50 to 99 units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), WITH PEDESTAL, & Dallas Reader	\$7,169.25	\$6,093.86	1350-AEMR-D1NC-NJPX
2 hose ICU Dallas reader with pedestal with WAF support Not include WAF box & mast (100 or more units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), WITH PEDESTAL, & Dallas Reader	\$7,169.25	\$5,735.40	1350-AEMR-D1NC-NJPX
2 hose ICU MAG reader no pedestal no WAF support not water proof (up to 49 units) price per unit	RFC-1350 ICU without WAF SUPPORT, NO PEDESTAL, NOT WATERPROOF, & MAG Reader	\$3,557.40	\$3,290.60	1350-AEMN-M1NC-NJWX
2 hose ICU MAG reader no pedestal no WAF support not water proof (50 to 99 units) price per unit	RFC-1350 ICU without WAF SUPPORT, NO PEDESTAL, NOT WATERPROOF, & MAG Reader	\$3,557.40	\$3,023.79	1350-AEMN-M1NC-NJWX
2 hose ICU MAG reader no pedestal no WAF support not water proof (100 or more units) price per unit	RFC-1350 ICU without WAF SUPPORT, NO PEDESTAL, NOT WATERPROOF, & MAG Reader	\$3,557.40	\$2,845.92	1350-AEMN-M1NC-NJWX
2 hose ICU MAG reader with pedestal No WAF support not water proof (up to 49 units) price per unit	RFC-1350 ICU without WAF SUPPORT, WITH PEDESTAL, NOT WATERPROOF, & MAG Reader	\$4,283.40	\$3,962.15	1350-AEMN-M1NC-NJPX
2 hose ICU MAG reader with pedestal No WAF support not water proof (50 to 99 units) price per unit	RFC-1350 ICU without WAF SUPPORT, WITH PEDESTAL, NOT WATERPROOF, & MAG Reader	\$4,283.40	\$3,640.89	1350-AEMN-M1NC-NJPX
2 hose ICU MAG reader with pedestal No WAF support not water proof (100 or more units) price per unit	RFC-1350 ICU without WAF SUPPORT, WITH PEDESTAL, NOT WATERPROOF, & MAG Reader	\$4,283.40	\$3,426.72	1350-AEMN-M1NC-NJPX
2 hose ICU MAG reader no pedestal with WAF support Not include WAF box & mast not water proof (up to 49 units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), NO PEDESTAL, NOT WATERPROOF, & MAG Reader	\$6,552.15	\$6,060.74	1350-AEMN-M1NC-NJPX
2 hose ICU MAG reader no pedestal with WAF support Not include WAF box & mast not water proof (50 to 99 units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), NO PEDESTAL, NOT WATERPROOF, & MAG Reader	\$6,552.15	\$5,569.33	1350-AEMN-M1NC-NJPX
2 hose ICU MAG reader no pedestal with WAF support Not include WAF box & mast not water proof (100 or more units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), NO PEDESTAL, NOT WATERPROOF, & MAG Reader	\$6,552.15	\$5,241.72	1350-AEMN-M1NC-NJPX
2 hose ICU MAG reader with pedestal with WAF support Not include WAF box & mast not water proof (up to 49 units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), WITH PEDESTAL, NOT WATERPROOF, & MAG Reader	\$7,278.15	\$6,732.29	1350-AEMR-M1NC-NJPX
2 hose ICU MAG reader with pedestal with WAF support Not include WAF box & mast not water proof (50 to 99 units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), WITH PEDESTAL, NOT WATERPROOF, & MAG Reader	\$7,278.15	\$6,186.43	1350-AEMR-M1NC-NJPX
2 hose ICU MAG reader with pedestal with WAF support Not include WAF box & mast not water proof (100 or more units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), WITH PEDESTAL, NOT WATERPROOF, & MAG Reader	\$7,278.15	\$5,822.52	1350-AEMR-M1NC-NJPX
2 hose ICU MAG reader no pedestal no WAF support (up to 49 units) price per unit	RFC-1350 ICU without WAF SUPPORT, NO PEDESTAL, & MAG Reader	\$3,671.75	\$3,396.37	1350-AEMN-G1NC-NJWX
2 hose ICU MAG reader no pedestal no WAF support (50 to 99 units) price per unit	RFC-1350 ICU without WAF SUPPORT, NO PEDESTAL, & MAG Reader	\$3,671.75	\$3,120.99	1350-AEMN-G1NC-NJWX
2 hose ICU MAG reader no pedestal no WAF support (100 or more units) price per unit	RFC-1350 ICU without WAF SUPPORT, NO PEDESTAL, & MAG Reader	\$3,671.75	\$2,937.40	1350-AEMN-G1NC-NJWX
2 hose ICU MAG reader with pedestal No WAF support (up to 49 units) price per unit	RFC-1350 ICU without WAF SUPPORT, WITH PEDESTAL, & MAG Reader	\$4,397.75	\$4,067.92	1350-AEMN-G1NC-NJPX
2 hose ICU MAG reader with pedestal No WAF support (50 to 99 units) price per unit	RFC-1350 ICU without WAF SUPPORT, WITH PEDESTAL, & MAG Reader	\$4,397.75	\$3,738.09	1350-AEMN-G1NC-NJPX
2 hose ICU MAG reader with pedestal No WAF support (100 or more units) price per unit	RFC-1350 ICU without WAF SUPPORT, WITH PEDESTAL, & MAG Reader	\$4,397.75	\$3,516.20	1350-AEMN-G1NC-NJPX

Chicago Price Sheet - Fleet8-ocus

2 hose ICU MAG reader no pedestal with WAF support Not include WAF box & mast (up to 49 units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), NO PEDESTAL, & MAG Reader	\$6,666.50	\$6,166.51	1350-AEMR-GTNC-NJWX
2 hose ICU MAG reader no pedestal with WAF support Not include WAF box & mast (50 to 99 units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), NO PEDESTAL, & MAG Reader	\$6,666.50	\$5,666.53	1350-AEMR-GTNC-NJWX
2 hose ICU MAG reader no pedestal with WAF support Not include WAF box & mast (100 or more units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), NO PEDESTAL, & MAG Reader	\$6,666.50	\$5,338.20	1350-AEMR-GTNC-NJWX
2 hose ICU MAG reader with pedestal No WAF support (up to 49 units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), WITH PEDESTAL, & MAG Reader	\$7,392.50	\$6,838.06	1350-AEMR-GTNC-NJWX
2 hose ICU MAG reader with pedestal No WAF support (50 to 99 units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), WITH PEDESTAL, & MAG Reader	\$7,392.50	\$6,283.63	1350-AEMR-GTNC-NJWX
2 hose ICU MAG reader with pedestal No WAF support (100 or more units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), WITH PEDESTAL, & MAG Reader	\$7,392.50	\$5,914.00	1350-AEMR-GTNC-NJWX
2 hose ICU HID reader no pedestal no WAF support (up to 49 units) price per unit	RFC-1350 ICU without WAF SUPPORT, NO PEDESTAL, & HID Reader	\$3,811.50	\$3,525.64	1350-AEMH-HTNC-NJWX
2 hose ICU HID reader no pedestal no WAF support (50 to 99 units) price per unit	RFC-1350 ICU without WAF SUPPORT, NO PEDESTAL, & HID Reader	\$3,811.50	\$3,239.78	1350-AEMH-HTNC-NJWX
2 hose ICU HID reader no pedestal no WAF support (100 or more units) price per unit	RFC-1350 ICU without WAF SUPPORT, NO PEDESTAL, & HID Reader	\$3,811.50	\$3,049.20	1350-AEMH-HTNC-NJWX
2 hose IC J HID reader with pedestal No WAF support (up to 49 units) price per unit	RFC-1350 ICU without WAF SUPPORT, WITH PEDESTAL, & HID Reader	\$4,537.50	\$4,197.19	1350-AEMH-HTNC-NJWX
2 hose IC J HID reader with pedestal No WAF support (50 to 99 units) price per unit	RFC-1350 ICU without WAF SUPPORT, WITH PEDESTAL, & HID Reader	\$4,537.50	\$3,856.88	1350-AEMH-HTNC-NJWX
2 hose IC J HID reader with pedestal No WAF support (100 or more units) price per unit	RFC-1350 ICU without WAF SUPPORT, WITH PEDESTAL, & HID Reader	\$4,537.50	\$3,630.00	1350-AEMH-HTNC-NJWX
2 hose ICU HID reader no pedestal with WAF support Not include WAF box & mast (up to 49 units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), NO PEDESTAL, & HID Reader	\$6,806.25	\$6,285.78	1350-AEMR-HTNC-NJWX
2 hose ICU HID reader no pedestal with WAF support Not include WAF box & mast (50 to 99 units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), NO PEDESTAL, & HID Reader	\$6,806.25	\$5,785.31	1350-AEMR-HTNC-NJWX
2 hose ICU HID reader no pedestal with WAF support Not include WAF box & mast (100 or more units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), NO PEDESTAL, & HID Reader	\$6,806.25	\$5,445.00	1350-AEMR-HTNC-NJWX
2 hose ICU HIE reader with pedestal with WAF support Not include WAF box & mast (up to 49 units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), WITH PEDESTAL, & HID Reader	\$7,532.25	\$6,967.33	1350-AEMR-HTNC-NJWX
2 hose ICU HIE reader with pedestal with WAF support Not include WAF box & mast (50 to 99 units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), WITH PEDESTAL, & HID Reader	\$7,532.25	\$6,402.41	1350-AEMR-HTNC-NJWX
2 hose ICU HIE reader with pedestal with WAF support Not include WAF box & mast (100 or more units) price per unit	RFC-1350 ICU with WAF SUPPORT (without WAF unit), WITH PEDESTAL, & HID Reader	\$7,532.25	\$6,025.80	1350-AEMR-HTNC-NJWX
ICU & Front Panel Options, Mag Card Option (up to 49 units) price per unit	ICU & Front Panel Options	\$252.13	\$239.22	AW-MAG-01
ICU & Front Panel Options, Mag Card Option (50 to 99 units) price per unit	ICU & Front Panel Options	\$252.13	\$214.31	AW-MAG-02
ICU & Front Panel Options, Mag Card Option (100 or more units) price per unit	ICU & Front Panel Options	\$252.13	\$201.70	AW-MAG-03
ICU & Front Panel Options, HID Option (up to 49 units) price per unit	ICU & Front Panel Options	\$387.89	\$358.80	AW-HID-01
ICU & Front Panel Options, HID Option (50 to 99 units) price per unit	ICU & Front Panel Options	\$387.89	\$329.71	AW-HID-02
ICU & Front Panel Options, HID Option (100 or more units) price per unit	ICU & Front Panel Options	\$387.89	\$310.31	AW-HID-03
ICU & Front Panel Options, AVID Option (up to 49 units) price per unit	ICU & Front Panel Options	\$387.89	\$358.80	AW-AVID-01
ICU & Front Panel Options, AVID Option (50 to 99 units) price per unit	ICU & Front Panel Options	\$387.89	\$329.71	AW-AVID-02
ICU & Front Panel Options, AVID Option (100 or more units) price per unit	ICU & Front Panel Options	\$387.89	\$310.31	AW-AVID-03
ICU & Front Panel Options, Printer Upgrade Kit with door (after sale) (up to 49 units) price per unit	ICU & Front Panel Options	\$1,842.46	\$1,704.28	AW-PRUG-01
ICU & Front Panel Options, Printer Upgrade Kit with door (after sale) (50 to 99 units) price per unit	ICU & Front Panel Options	\$1,842.46	\$1,565.09	AW-PRUG-02
ICU & Front Panel Options, Printer Upgrade Kit with door (after sale) (100 or more units) price per unit	ICU & Front Panel Options	\$1,842.46	\$1,473.97	AW-PRUG-03
RFC-2500 ICU -WAF 4 Optical Channels No Option (up to 49 units) price per unit	RFC-2500 ICU - OptiModem Version	\$12,742.11	\$11,786.45	AW-ICU4-OMV-01
RFC-2500 ICU -WAF 4 Optical Channels No Option (50 to 99 units) price per unit	RFC-2500 ICU - OptiModem Version	\$12,742.11	\$10,830.79	AW-ICU4-OMV-02
RFC-2500 ICU -WAF 4 Optical Channels No Option (100 or more units) price per unit	RFC-2500 ICU - OptiModem Version	\$12,742.11	\$10,193.69	AW-ICU4-OMV-03
DDA - with power supply (up to 49 units) price per unit	RFC-2500 ICU - OptiModem Version	\$1,066.69	\$986.69	AW-DDA-01
DDA - with power supply (50 to 99 units) price per unit	RFC-2500 ICU - OptiModem Version	\$1,066.69	\$906.69	AW-DDA-02
Mechanical Pump Adapter (up to 49 units) price per unit	RFC-2500 ICU - OptiModem Version	\$1,066.69	\$853.35	AW-DDA-03
Mechanical Pump Adapter (50 to 99 units) price per unit	RFC-2500 ICU - OptiModem Version	\$484.85	\$448.49	AW-MP-01
Mechanical Pump Adapter (100 or more units) price per unit	RFC-2500 ICU - OptiModem Version	\$484.85	\$412.12	AW-MP-02
Oil Reel Conversion Kit (up to 49 units) price per unit	RFC-2500 ICU - OptiModem Version	\$484.85	\$387.88	AW-MP-03
Oil Reel Conversion Kit (50 to 99 units) price per unit	RFC-2500 ICU - OptiModem Version	\$2,133.38	\$1,973.38	AW-OR-01
Oil Reel Conversion Kit (100 or more units) price per unit	RFC-2500 ICU - OptiModem Version	\$2,133.38	\$1,813.37	AW-OR-02
WAF Box H Power w/ mast (up to 49 units) price per unit	RFC-2500 ICU - OptiModem Version	\$2,133.38	\$1,706.70	AW-OR-03
WAF Box H Power w/ mast (50 to 99 units) price per unit	RFC-2500 ICU - OptiModem Version	\$831.19	\$768.85	AW-WAF-01
WAF Box H Power w/ mast (100 or more units) price per unit	RFC-2500 ICU - OptiModem Version	\$831.19	\$706.51	AW-WAF-02
RFC-2500 WAF Mobile Refueler (up to 49 units) price per unit	Mobile Refueler	\$881.19	\$864.95	AW-MRF-01
RFC-2500 WAF Mobile Refueler (50 to 99 units) price per unit	Mobile Refueler	\$14,545.78	\$13,454.85	AW-MRF-02
RFC-2500 WAF Mobile Refueler (100 or more units) price per unit	Mobile Refueler	\$14,545.78	\$12,363.91	AW-MRF-03
		\$14,545.78	\$11,636.62	AW-MRF-03

Chicago Price Sheet: FleetFocus

Item Description	Unit	Price	Part Number
GPS unit		\$984.38	AW-MBL-GPS-01
2V change battery		\$153.84	AW-MBL-BTRY-01
Card reader		\$253.38	AW-MBL-RDR-01
IMAG card		\$40.84	AW-MBL-MAG-01
MPA3 BOX For Mobile ICU		\$1,816.16	AW-MBL-MPA-01
MPA3 BOX For Mobile ICU for new mobile ICU panel board for new mobile controller		\$1,816.16	AW-MBL-MPA-01
Wireless Mini PCI module (WiFi board)		\$1,216.05	AW-MBL-MFA-W7-01
Wireless Mini PCI module (WiFi board)		\$330.00	AW-MBL-PNL-01
ICU UPGRADE KIT 4 HOSE TO 8 HOSE		\$326.70	AW-MBL-PC-01
ICU UPGRADE KIT 12 HOSE TO 16 HOSE		\$824.18	AW-MBL-PC-W7-01
ICU UPGRADE KIT FOR RFC2500 (RM915)		\$900.49	AW-LUGB-01
ICU UPGRADE KIT FOR ICU FROM XP TO WIN7 - 8 HOSE		\$6,534.00	AW-LUG16-01
Upgrade kit for ICU From XP to WIN7 - 16 hose		\$2,805.00	AW-LUGB-WIN7-01
Surge Suppressors/Filters - UPS Power Conditioners (up to 49 units) price per unit		\$2,970.00	AW-LUG16-WIN-01
Surge Suppressors/Filters - UPS Power Conditioners (50 to 99 units) price per unit		\$1,09.82	AW-LUGS-01
Surge Suppressors/Filters - UPS Power Conditioners (100 or more units) price per unit		\$109.82	AW-LUGS-02
Pedestal Adapter		\$101.58	AW-LUGS-03
Stainless Steel - Painted		\$713.24	2500-PED-ADAPT
Stainless Steel - Polished		\$3,322.69	STAINLESS-PNT
Fuel Insight Software - Server Only (price per license)		\$4,016.44	STAINLESS-POL
Fuel Insight Software - Additional Seats (price per seat)		\$8,054.96	AW-FI-LIC-01
FuelFocus Integration License (up to 9 licenses) price per license		\$1,009.92	AW-FI-LIC-02
FuelFocus Integration License (10 to 99 licenses) price per license		\$2,688.49	AW-FF-LIC-01
FuelFocus Integration License (100 or more licenses) price per license		\$2,908.48	AW-FF-LIC-02
Veeder Root Integration (per site if 1 site)		\$2,908.48	AW-FF-LIC-03
Veeder Root Integration (per site if multiple sites, up to 8 add'l sites)		\$4,024.96	AW-VR-LIC-01
Veeder Root Integration (per site if multiple sites, 9 to 98 add'l sites)		\$1,419.84	AW-VR-LIC-02
Veeder Root Integration (per site if multiple sites, 99 or more)		\$1,419.84	AW-VR-LIC-03
VDC Integration (per site if 1 site)		\$1,419.84	AW-VR-LIC-04
VDC Integration (per site if multiple sites, up to 8 add'l sites)		\$1,454.57	AW-VDC-LIC-01
VDC Integration (per site if multiple sites, 9 to 98 add'l sites)		\$1,345.48	AW-VDC-LIC-02
VDC Integration (per site if multiple sites, 99 or more)		\$1,236.38	AW-VDC-LIC-03
Camium Canopy Network PTP Hardware (up to 9 units) price per unit		\$1,183.66	AW-VDC-LIC-04
Camium Canopy Network PTP Hardware (25 or more units) price per unit		\$5,911.68	AW-PTP-01
Camium Canopy Network PTM Hardware (up to 9 units) price per unit		\$5,024.91	AW-PTP-02
Camium Canopy Network PTM Hardware (25 or more units) price per unit		\$4,729.33	AW-PTP-03
Camium Canopy Network TMP Hardware (up to 24 units) price per unit		\$5,896.88	AW-PTMP-01
Camium Canopy Network TMP Hardware (25 or more units) price per unit		\$6,375.00	AW-PTMP-02
FF Communication Cable (up to 9 units) price per unit		\$5,418.75	AW-PTMP-03
FF Communication Cable (10 or more units) price per unit		\$5,100.00	AW-LCC-01
VDC Kit (includes WAF, RFU, VDC Firmware) 50 to 99 units		\$347.99	AW-CC-02
VDC Kit (includes WAF, RFU, VDC Firmware) 50 to 99 units		\$2,954.35	AW-VDC-01
VDC Kit (includes WAF, RFU, VDC Firmware) 100+		\$2,954.35	AW-VDC-02
VDC Kit w/ CPU (includes WAF, RFU, VDC Firmware) 50 to 49 units		\$2,954.35	AW-VDC-03
VDC Kit w/ CPU (includes WAF, RFU, VDC Firmware) 50 to 99 units		\$5,695.25	AW-VDC-GPLU01
VDC Kit w/ CPU (includes WAF, RFU, VDC Firmware) 100+		\$5,695.25	AW-VDC-GPLU02
Nozzle Transponders - Universal up to 199		\$232.75	AW-JUNVRSI-01
Nozzle Transponders - Universal (200 or more units) price per unit		\$200.17	AW-JUNVRSI-02
Nozzle Transponder for Whetson Transk (up to 199 units) price per unit		\$232.75	AW-WTN-01
Nozzle Transponder for Whetson Transk (200 or more units) price per unit		\$220.17	AW-WTN-02
Nozzle Transponder for CNG (up to 199 units) price per unit		\$232.75	AW-CNG-01
Nozzle Transponder for CNG (200 or more units) price per unit		\$221.43	AW-CNG-02
Nozzle Transponder for CNG, Propane, LNG, GT1000, GGIE-K, NGV (up to 199 units) price per unit		\$69.38	AW-PROP-01
Nozzle Transponder for CNG, Propane, LNG, GT1000, GGIE-K, NGV (200 units or more) price per unit		\$301.33	AW-PROP-02
Nozzle Transponders - Universal HEAVY DUTY (200 units or more)		\$285.04	AW-HDNZL-01
VIB Line - ID Only (1500 to 3999 units) price per unit		\$55.81	AW-HDNZL-02
VIB Line - ID Only (4000 or more units) price per unit		\$52.80	AW-VIBLITE-01
Nozzle Transponders - Universal F-13 (200 units or more)		\$55.81	AW-VIBLITE-02
Nozzle Transponders - Universal F-13 (200 units or more)		\$55.81	AW-VIBLITE-03
FIA Option for F-13 (1500-3999 units) price per unit		\$395.37	AW-F-13-UNVRSI-01
FIA Option for F-13 (4000 or more units) price per unit		\$395.37	AW-F-13-UNVRSI-02
F-13 Programmer (up to 19 units) price per unit		\$60.34	AW-F-13-OPT001
F-13 Programmer (up to 19 units) price per unit		\$60.34	AW-F-13-OPT002
F-13 Programmer (up to 19 units) price per unit		\$60.34	AW-F-13-OPT003
F-13 Programmer (up to 19 units) price per unit		\$1,743.16	AW-F-13-PROG-01

Chicago Price Sheet: FieldFocus

FJ3 Programmer (20-99 units) price per unit	FJ3 Hardware	\$1,743.16	\$1,656.00	AW-FJ3-PROG-02
FJ3 Programmer (101 or more units) price per unit	FJ3 Hardware	\$1,743.16	\$1,525.27	AW-FJ3-PROG-03
FJ3 Flash Tool (up to 19 units) price per unit	FJ3 Hardware	\$895.00	\$872.63	AW-FJ3-FLSH-01
FJ3 Flash Tool (20-99 units) price per unit	FJ3 Hardware	\$895.00	\$850.25	AW-FJ3-FLSH-02
FJ3 Flash Tool (101 or more units) price per unit	FJ3 Hardware	\$895.00	\$783.13	AW-FJ3-FLSH-03
RFU Set for VDC System FG3	FJ3 Hardware	\$252.00	\$233.10	AW-FJ3-VDC-01
FG3 OBDDI Cambus (Current version) up to 1,499 pieces (each)	FJ3 Hardware	\$186.24	\$181.58	AW-FJ3-VIB-01
FG3 OBDDI Cambus (Current version) 1,500 to 3,999 pieces (each)	FJ3 Hardware	\$186.24	\$176.93	AW-FJ3-VIB-02
FG3 OBDDI Cambus (Current version) 4,000 pieces and up (each)	FJ3 Hardware	\$186.24	\$162.96	AW-FJ3-VIB-03
FJ3 RFU Adapter Card Assembly, Com rate 57600 (up to 9 units) each	FJ3 Hardware	\$155.10	\$143.47	AW-FJ3-RFU-01
FJ3 RFU Adapter Card Assembly, Com rate 57600 (10+ units) each	FJ3 Hardware	\$155.10	\$143.47	AW-FJ3-RFU-02
Driver ID Key for FJ3 - Black (up to 1,899) each	FJ3 Hardware	\$12.00	\$11.70	AW-FJ3-ID-01
Driver ID Key for FJ3 - Black (1500 to 3,999) each	FJ3 Hardware	\$12.00	\$11.40	AW-FJ3-ID-02
Driver ID Key for FJ3 - Black (4,000+) each	FJ3 Hardware	\$12.00	\$10.50	AW-FJ3-ID-03
FJ3 Driver ID Add On Kit (up to 1,499 pieces) (each)	FJ3 Hardware	\$128.00	\$125.78	AW-FJ3-IDADD-01
FJ3 Driver ID Add On Kit (1,500-3,999 pieces) (each)	FJ3 Hardware	\$128.00	\$122.55	AW-FJ3-IDADD-02
FJ3 Driver ID Add On Kit (4,000+ pieces) (each)	FJ3 Hardware	\$128.00	\$112.88	AW-FJ3-IDADD-03
Passive GPS Add On Kit (up to 1,499 pieces) (each)	FJ3 Hardware	\$139.00	\$135.53	AW-FGPS-01
Passive GPS Add On Kit (1,500-3,999 pieces) (each)	FJ3 Hardware	\$139.00	\$135.05	AW-FGPS-02
Passive GPS Add On Kit (4,000+ pieces) (each)	FJ3 Hardware	\$139.00	\$121.63	AW-FGPS-03
FJ3 WAF Box HI Powder w/ mast (up to 49 units) price per unit	FJ3 Hardware	\$862.50	\$797.81	AW-FJ3-WAF-01
FJ3 WAF Box HI Powder w/ mast (50 to 99 units) price per unit	FJ3 Hardware	\$862.50	\$733.13	AW-FJ3-WAF-02
FJ3 WAF Box HI Powder w/ mast (100 or more units) price per unit	FJ3 Hardware	\$862.50	\$690.00	AW-FJ3-WAF-03
WAF Camera Box Set for FJ3	FJ3 Hardware	\$587.50	\$543.44	AW-FJ3-CMR-01
FJ3 Vehicle Starter Kit (up to 19 units) price per unit	FJ3 Hardware	\$1,576.00	\$1,536.60	AW-FJ3-STR-01
FJ3 Vehicle Starter Kit (20-99 units) price per unit	FJ3 Hardware	\$1,576.00	\$1,497.20	AW-FJ3-STR-02
FJ3 Vehicle Starter Kit (101 or more units) price per unit	FJ3 Hardware	\$1,576.00	\$1,379.00	AW-FJ3-STR-03
OBDDI Cambus Easy Connect Cable - (up to 499 units) price per unit	Vehicle Cables	\$26.53	\$25.87	AW-OBDCBL-01
OBDDI Cambus Easy Connect Cable - (500 to 3,999) price per unit	Vehicle Cables	\$26.53	\$25.20	AW-OBDCBL-02
OBDDI Cambus Easy Connect Cable - (4,000 units or more) price per unit	Vehicle Cables	\$26.53	\$23.21	AW-OBDCBL-03
Twintax Heavy Duty Easy Connect Cable - (up to 499 units) price per unit	Vehicle Cables	\$65.67	\$64.03	AW-TVNCBL-01
Twintax Heavy Duty Easy Connect Cable - (500 to 3,999 units) price per unit	Vehicle Cables	\$65.67	\$62.39	AW-TVNCBL-02
Twintax Heavy Duty Easy Connect Cable - (4,000 units or more) price per unit	Vehicle Cables	\$65.67	\$57.46	AW-TVNCBL-03
Combo J1939/J1708 9 Pin Deutscher Easy Connect Cable (up to 499) price per unit	Vehicle Cables	\$89.90	\$87.65	AW-9PIN-01
Combo J1939/J1708 9 Pin Deutscher Easy Connect Cable (500 to 3,999 units) price per unit	Vehicle Cables	\$89.90	\$85.41	AW-9PIN-02
Combo J1939/J1708 9 Pin Deutscher Easy Connect Cable (4,000 units or more) price per unit	Vehicle Cables	\$89.90	\$78.66	AW-9PIN-03
J1939 Type II 500kb Heavy Duty 9-Pin Cables with Green Connectors (500 to 3,999 units) price	Vehicle Hardware	\$1,722.09	\$1,722.09	AW-STR-01
J1939 Type II 500kb Heavy Duty 9-Pin Cables with Green Connectors (4,000 units or more) price	Vehicle Cables	\$76.50	\$72.68	CUS-MMLK092G
RVB Vehicle Starter Kit (20-99 units) price per unit	Vehicle Cables	\$76.50	\$66.94	CUS-MMLU0092G
RVB Vehicle Starter Kit (101 or more units) price per unit	Vehicle Hardware	\$1,766.25	\$1,677.94	AW-STR-02
RVB Programmer (up to 19 units) price per unit	Vehicle Hardware	\$1,766.25	\$1,545.47	AW-STR-03
RVB Programmer (20-99 units) price per unit	Vehicle Hardware	\$1,766.25	\$1,257.36	AW-PRG-01
RVB Programmer (101 or more units) price per unit	Vehicle Hardware	\$1,289.60	\$1,225.12	AW-PRG-02
VIB Flash Tool (up to 19 units) price per unit	Vehicle Hardware	\$1,289.60	\$1,128.40	AW-PRG-03
VIB Flash Tool (20-99 units) price per unit	Vehicle Hardware	\$295.76	\$268.37	AW-FLSH-01
VIB Flash Tool (101 or more units) price per unit	Vehicle Hardware	\$295.76	\$280.97	AW-FLSH-02
VIB WAF Cambus (up to 1,499 units) price per unit	Vehicle Hardware	\$295.76	\$258.79	AW-FLSH-03
VIB WAF Cambus (1500 to 3999 units) price per unit	Vehicle Hardware	\$187.87	\$183.17	AW-GENVIB-01
VIB WAF Cambus (4000 or more units) price per unit	Vehicle Hardware	\$187.87	\$178.48	AW-GENVIB-02
VIB Pulse Counting (up to 1,499 units) price per unit	Vehicle Hardware	\$187.87	\$164.39	AW-GENVIB-03
VIB Pulse Counting (1500 to 3999 units) price per unit	Vehicle Hardware	\$187.87	\$183.17	AW-PULVIB-01
VIB Pulse Counting (4000 or more units) price per unit	Vehicle Hardware	\$187.87	\$178.48	AW-PULVIB-02
J1708 VIB (up to 1,499 units) price per unit	Vehicle Hardware	\$187.87	\$164.39	AW-PULVIB-03
J1708 VIB (1500 to 3999 units) price per unit	Vehicle Hardware	\$187.87	\$183.17	AW-J17VIB-01
J1708 VIB (4000 or more units) price per unit	Vehicle Hardware	\$187.87	\$178.48	AW-J17VIB-02
N-Ring L type (2-78) (up to 1,499 units) price per unit	Vehicle Hardware	\$187.87	\$164.39	AW-J17VIB-03
N-Ring L type (2-78) (1500 to 3999 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$18.17	AW-X800-01
N-Ring L type (2-78) (4000 or more units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$17.71	AW-X800-02
1-Ring 2-1/8 (R-57UL) (up to 1,499 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$16.31	AW-X800-03
1-Ring 2-1/8 (R-57UL) (up to 1,499 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$18.17	AW-57UL-01
1-Ring 2-1/8 (R-57UL) (1500 to 3999 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$17.71	AW-57UL-02
1-Ring 2-1/8 (R-57UL) (4000 or more units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$16.31	AW-57UL-03
Vehicle Coil R-65UL (1500 to 3999 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$18.17	AW-65UL-01
Vehicle Coil R-65UL (1500 to 3999 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$18.17	AW-65UL-02
Vehicle Coil R-65UL (4000 or more units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$17.71	AW-65UL-03

T-Ring 3.0 (R-80UL) (up to 1499 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$18.17	AW-80U-01
T-Ring 3.0 (R-80LL) (1500 to 3999 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$17.71	AW-80U-02
T-Ring 3.0 (R-80UL) (4000 or more units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$16.31	AW-80U-03
T-Ring 3-13/16 (R-100UL) (up to 1499 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$18.17	AW-100U-01
T-Ring 3-13/16 (R-100LL) (1500 to 3999 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$17.71	AW-100U-02
T-Ring 3-13/16 (R-100UL) (4000 or more units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$16.31	AW-100U-03
T-Ring 4-13/16 (R-125UL) (up to 1499 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$18.17	AW-125U-01
T-Ring 4-13/16 (R-125LL) (1500 to 3999 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$17.71	AW-125U-02
T-Ring 4-13/16 (R-125UL) (4000 or more units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$16.31	AW-125U-03
Slm Coils (up to 1499 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$18.17	AW-125U-01
Slm Coils (1500 to 3999 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$17.71	AW-125U-02
Slm Coils (4000 or more units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$16.31	AW-125U-03
T-Ring 2.5 2-5/15 (X-2.5UL) (up to 1499 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$18.17	AW-S70U-01
T-Ring 2.5 2-5/15 (X-2.5LL) (1500 to 3999 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$17.71	AW-S70U-02
T-Ring 2.5 2-5/15 (X-2.5UL) (4000 or more units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$16.31	AW-S70U-03
T-Ring 2-5/8 (R-70UL) (up to 1499 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$18.17	AW-S70L-01
T-Ring 2-5/8 (R-70LL) (1500 to 3999 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$17.71	AW-S70L-02
T-Ring 2-5/8 (R-70UL) (4000 or more units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$16.31	AW-S70L-03
T-Ring 4-3/16 (R-110UL) (up to 1499 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$18.17	AW-25U-01
T-Ring 4-3/16 (R-110LL) (1500 to 3999 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$17.71	AW-25U-02
T-Ring 4-3/16 (R-110UL) (4000 or more units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$16.31	AW-25U-03
Vehicle Coil with PVC Cover S-75 (up to 1499 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$18.17	AW-110U-01
Vehicle Coil with PVC Cover S-75 (1500 to 3999 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$17.71	AW-110U-02
Vehicle Coil with PVC Cover S-75 (4000 or more units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$16.31	AW-110U-03
Dashboard Coil (up to 1499 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$18.17	AW-S75U-01
Dashboard Coil (1500 to 3999 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$17.71	AW-S75U-02
Dashboard Coil (4000 or more units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$16.31	AW-S75U-03
Vehicle Coil 2.6 (S-65U) Slm (1500 to 3999 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$18.17	AW-D5H-01
Vehicle Coil 2.6 (S-65L) Slm (4000 or more units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$17.71	AW-D5H-02
T-Ring OVAL (X-4.95) (up to 1499 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$18.17	AW-D5H-03
T-ring OVAL (X-4.53) (1500 to 3999 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$16.31	AW-S65U-01
T-ring OVAL (X-4.5B) (4000 or more units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$17.71	AW-S65U-02
T-rings 4.8" (X-4.8U) (up to 1499 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$18.17	AW-S65U-03
T-ring 4.8" (X-4.8U) (1500 to 3999 units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$17.71	AW-45BU-01
T-ring 4.8" (X-4.8U) (4000 or more units) price per unit	RFC VIB Fuel Inlet Antenna	\$18.64	\$16.31	AW-45BU-02
Spare Part Kit - Includes 4 line display XP (up to 9 units) price per unit	Spare Parts Kits	\$5,498.31	\$4,948.48	AW-RKT-01
Spare Kit HID - Includes 4 line display XP (10 or more units) price per unit	Spare Parts Kits	\$5,498.31	\$4,673.56	AW-RKT-02
Spare Kit HID - Includes 4 line display XP (up to 9 units) price per unit	Spare Parts Kits	\$5,886.20	\$5,297.58	AW-RKT-HID-01
Spare Kit MAG - Includes 4 line display XP (10 or more units) price per unit	Spare Parts Kits	\$5,886.20	\$5,003.27	AW-RKT-HID-02
Spare Kit MAG - Includes 4 line display XP (up to 9 units) price per unit	Spare Parts Kits	\$5,750.43	\$5,175.39	AW-RKT-MAG-01
Spare HIDMAG - Includes 4 line display XP (up to 10 units) price per unit	Spare Parts Kits	\$5,750.43	\$4,887.87	AW-RKT-MAG-02
Spare Part Kit - Includes 4 line display XP (up to 9 units) price per unit	Spare Parts Kits	\$6,138.32	\$5,524.49	AW-RKT-HDMG-01
Spare HIDMAG - Includes 4 line display XP (10 or more units) price per unit	Spare Parts Kits	\$6,138.32	\$5,217.57	AW-RKT-HDMG-02
Spare Part Kit - Includes 4 line display WIN7 (up to 9 units) price per unit	Spare Parts Kits	\$5,721.34	\$5,149.21	AW-RKT-W7-01
Spare Kit HID - Includes 4 line display WIN7 (up to 9 units) price per unit	Spare Parts Kits	\$5,721.34	\$4,853.14	AW-RKT-W7-02
Spare Kit MAG - Includes 4 line display WIN7 (10 or more units) price per unit	Spare Parts Kits	\$6,109.23	\$5,498.31	AW-RKT-W7-HID-01
Spare Kit MAG - Includes 4 line display WIN7 (up to 9 units) price per unit	Spare Parts Kits	\$6,109.23	\$5,192.95	AW-RKT-W7-HID-02
Spare Kit MAG - Includes 4 line display WIN7 (up to 10 units) price per unit	Spare Parts Kits	\$5,973.47	\$5,376.12	AW-RKT-W7-MAG-01
Spare HIDMAG - Includes 4 line display WIN7 (up to 10 units) price per unit	Spare Parts Kits	\$5,973.47	\$5,077.45	AW-RKT-W7-MAG-02
Spare HIDMAG - Includes 4 line display WIN7 (up to 9 units) price per unit	Spare Parts Kits	\$6,361.36	\$5,725.22	AW-RKT-W7-HDMG-01
Panel Board (up to 9 units) price per unit	Spare Parts Kits	\$6,361.36	\$5,407.16	AW-RKT-W7-HDMG-02
Panel Board (10 or more units) price per unit	Spare Parts - Individual	\$1,299.42	\$1,169.48	AW-PNL-01
Pump Board (up to 9 units) price per unit	Spare Parts - Individual	\$1,299.42	\$1,104.51	AW-PNL-02
Pump Board (10 or more units) price per unit	Spare Parts - Individual	\$1,648.52	\$1,483.67	AW-PMP-01
CPU Board XP (without firmware) (up to 9 units) price per unit	Spare Parts - Individual	\$1,401.24	\$1,401.24	AW-PMP-02
CPU Board XP (without firmware) (10 or more units) price per unit	Spare Parts - Individual	\$1,115.18	\$1,003.66	AW-CPUPXP-01
CPU Board WIN7 (without firmware) (up to 9 units) price per unit	Spare Parts - Individual	\$1,115.18	\$947.90	AW-CPUPXP-02
CPU Board WIN7 (without firmware) (10 or more units) price per unit	Spare Parts - Individual	\$1,115.18	\$1,003.66	AW-CPUMW-01
4 Channel Junction Board (EOL) (up to 9 units) price per unit	Spare Parts - Individual	\$242.43	\$218.19	AW-CPUMW-02
8 Channel Junction Board (up to 9 units) price per unit	Spare Parts - Individual	\$242.43	\$206.07	AW-INCT4-01
4 Channel Junction Board (EOL) (10 or more units) price per unit	Spare Parts - Individual	\$465.48	\$418.93	AW-INCT4-02
8 Channel Junction Board (up to 9 units) price per unit	Spare Parts - Individual	\$465.48	\$395.65	AW-INCTB-01
4 Channels Electric Board (up to 9 units) price per unit	Spare Parts - Individual	\$426.68	\$384.01	AW-CN1-01
4 Channels Electric Board (10 or more units) price per unit	Spare Parts - Individual	\$426.68	\$362.68	AW-CN1-02

Chicago Price Sheet: FleetFocus

PRODUCT NAME	PRODUCT DESCRIPTION	COMMERCIAL LIST PRICE	City of Chicago PRICE	AW-BYPSS-01
Dispenser Bypass Card (up to 9 units) price per unit	Spare Parts - Individual	\$54.30	\$48.87	AW-BYPSS-01
Dispenser Bypass Card (10 or more units) price per unit	Spare Parts - Individual	\$54.30	\$46.16	AW-BYPSS-02
Power Supply (up to 9 units) price per unit	Spare Parts - Individual	\$257.96	\$232.16	AW-PS-01
Power Supply (10 or more units) price per unit	Spare Parts - Individual	\$257.96	\$219.28	AW-PS-02
Power Box XP (fuse, surge protection, switch and filter) (up to 9 units) price per unit	Spare Parts - Individual	\$110.58	\$99.50	AW-PBX-XP-01
Power Box XP (fuse, surge protection, switch and filter) (10 or more units) price per unit	Spare Parts - Individual	\$110.58	\$93.98	AW-PBX-XP-02
Power Box WINT (fuse, surge protection, power supply, switch and filter) (up to 9 units) price per unit	Spare Parts - Individual	\$432.43	\$389.19	AW-PBX-WT-01
Power Box WINT (fuse, surge protection, power supply, switch and filter) (10 or more units) price per unit	Spare Parts - Individual	\$432.43	\$367.57	AW-PBX-WT-02
Keypad (up to 9 units) price per unit	Spare Parts - Individual	\$290.91	\$264.82	AW-KEYPD-01
Keypad (10 or more units) price per unit	Spare Parts - Individual	\$290.91	\$247.27	AW-KEYPD-02
RFU Adapter (up to 9 units) price per unit	Spare Parts - Individual	\$98.91	\$88.02	AW-RFU-01
RFU Adapter (10 or more units) price per unit	Spare Parts - Individual	\$98.91	\$84.07	AW-RFU-02
LCD Display - 2 Line (up to 9 units) price per unit	Spare Parts - Individual	\$23.28	\$20.95	AW-LCD-01
LCD Display - 2 Line (10 or more units) price per unit	Spare Parts - Individual	\$23.28	\$19.79	AW-LCD-02
Graphic 4 Line Display (up to 9 units) price per unit	Spare Parts - Individual	\$161.70	\$145.53	AW-DSPL4-01
Graphic 4 Line Display (10 or more units) price per unit	Spare Parts - Individual	\$161.70	\$137.45	AW-DSPL4-02
Head Lock (up to 9 units) price per unit	Spare Parts - Individual	\$38.79	\$34.91	AW-HDLCK-01
Head Lock (10 or more units) price per unit	Spare Parts - Individual	\$38.79	\$32.97	AW-HDLCK-02
Pedestal Lock (up to 9 units) price per unit	Spare Parts - Individual	\$120.05	\$108.05	AW-PEDLCK-01
Pedestal Lock (10 or more units) price per unit	Spare Parts - Individual	\$120.05	\$102.04	AW-PEDLCK-02
Flash Disk 4G - XP - Fixed ICU (Programmed) (up to 9 units) price per unit	Spare Parts - Individual	\$155.16	\$139.64	AW-4GXP-01
Flash Disk 4G - XP - Fixed ICU (Programmed) (10 or more units) price per unit	Spare Parts - Individual	\$155.16	\$131.89	AW-4GXP-02
Flash Disk 4G - WINT - Fixed ICU (Programmed) (up to 9 units) price per unit	Spare Parts - Individual	\$173.25	\$155.93	AW-4GW7-01
Flash Disk 4G - WINT - Fixed ICU (Programmed) (10 or more units) price per unit	Spare Parts - Individual	\$173.25	\$147.26	AW-4GW7-02
Flash Disk 8G - WINT - Mobile ICU (Programmed) (up to 9 units) price per unit	Spare Parts - Individual	\$531.65	\$478.49	AW-8GMBL-01
Flash Disk 8G - WINT - Mobile ICU (Programmed) (10 or more units) price per unit	Spare Parts - Individual	\$531.65	\$461.90	AW-8GMBL-02
Flash Disk 8G - WINT - Fixed ICU (Programmed) (up to 9 units) price per unit	Spare Parts - Individual	\$531.65	\$478.49	AW-8GW7-01
Flash Disk 8G - WINT - Fixed ICU (Programmed) (10 or more units) price per unit	Spare Parts - Individual	\$531.65	\$451.90	AW-8GW7-02
HID Keys (up to 4999 units) price per unit	Spare Parts - Individual	\$7.06	\$6.35	AW-FOB-01
HID Keys (5000 or more units) price per unit	Spare Parts - Individual	\$7.06	\$6.00	AW-FOB-02
Banner Overhead Sensors (up to 49 units) price per unit	Spare Parts - Individual	\$370.26	\$333.23	AW-BNR-01
Banner Overhead Sensors (50 or more units) price per unit	Spare Parts - Individual	\$370.26	\$314.72	AW-BNR-02
Omron DPST-NO Relays (up to 99 units) price per unit	Spare Parts - Individual	\$35.27	\$31.74	AW-RLY-01
Omron DPST-NO Relays (100 or more units) price per unit	Spare Parts - Individual	\$35.27	\$29.98	AW-RLY-02
Omron Base (up to 99 units) price per unit	Spare Parts - Individual	\$17.12	\$15.41	AW-BSE-01
Omron Base (100 or more units) price per unit	Spare Parts - Individual	\$17.12	\$14.55	AW-BSE-02
Hardware Warranty	Hardware Warranty	9% of Purchase Price	9% of Purchase Price	AW-HWW-01

PRODUCT NAME	PRODUCT DESCRIPTION	COMMERCIAL LIST PRICE	City of Chicago PRICE	KW-8041
8 KEYS ILL (8-MA-X)(2880-000)	Keys	\$5,812.50	\$5,231.25	KW-8041
Key Cabinet - 1 Module (up to 16 Keys)	Starter Cabinets	\$7,102.50	\$6,392.25	KW-8055
Key Cabinet - 2 Modules (up to 32 Keys)	Starter Cabinets	\$7,342.50	\$6,608.25	KW-8059
Key Cabinet - 3 Modules (up to 48 Keys)	Starter Cabinets	\$7,582.50	\$6,824.25	KW-8046
Key Cabinet - 6 Modules (2X3 Vertical) (up to 96 Keys)	Starter Cabinets	\$7,732.50	\$6,959.25	KW-8047
Key Cabinet - 6 Modules (3x2 Horizontal) (up to 96 Keys)	Starter Cabinets	\$9,630.00	\$8,667.00	KW-8067
Key Cabinet - 9 Modules	Starter Cabinets	\$9,212.50	\$7,981.25	KW-8066
KW ILL 1 MOB ADD ON CABINET (2818-001)	Add On Cabinets	\$795.00	\$715.50	KW-8058
KW ILL 2 MOB ADD ON CABINET (2933-000)	Add On Cabinets	\$885.00	\$796.50	KW-8060
KW ILL 3 MOB ADD ON CABINET (2420-000)	Add On Cabinets	\$960.00	\$864.00	KW-8048
KW ILL 6 MOB ADD ON CABINET (2860-000) (VERTICAL)(STANDARD SIZE)	Add On Cabinets	\$1,117.50	\$1,005.75	KW-8059
KW ILL 6 MOB ADD ON CABINET (2535-000) (HORIZONTAL)	Add On Cabinets	\$1,117.50	\$1,005.75	KW-8068
KW ILL 9 MOB ADD ON CABINET (2013-000)	Add On Cabinets	\$1,440.00	\$1,296.00	KW-8057
KW ILL ADD ON CABINET DEEP (190-000) (USED WITH KW-8064 OR KW-8066 ONLY)	Add On Cabinets	\$1,590.00	\$1,431.00	KW-8063
Key Module - 6 Keys	Modules	\$1,125.00	\$1,012.50	KW-8040
Key Module - 8 Keys	Modules	\$1,275.00	\$1,147.50	KW-8038
Key Module - 16 Keys	Modules	\$1,912.50	\$1,721.25	KW-8039
Credit Card Module - 8 Cards	Modules	\$1,530.00	\$1,377.00	KW-8050

Locker Module - 2 Lockers	Modules	\$1,488.00		KW-661
Locker Module - 1 Locker	Modules	\$742.50		KW-052
Locker Module - 1 Locker	Modules	\$742.50		KW-052
MODULE III BLANK (2668-000)	Modules	\$48.00		KW-052
PANEL, 6 LOCKERS-4" X 12" X 5"D (2785-01A) (USED WITH KW-8047 OR KW-8049 ONLY)	Panels	\$4,447.50		KW-8061
PANEL, 6 LOCKERS-4" X 12" X 5"D (2785-01C) (USED WITH KW-8062 OR KW-8063 ONLY)	Panels	\$4,762.50		KW-8066
PANEL, 4 LOCKERS-18" W X 4" H X 12" D (2788-000) (USED WITH KW-8062 OR KW-8063 ONLY)	Panels	\$5,737.50		KW-8064
Door, P. #1 - 6 MOD (2070-000)	Common Accessories	\$708.75		KW-8481
Door, P. #2 - 3 MOD (2452-000)	Common Accessories	\$630.00		KW-4-2
Door, P. #3 - 2 MOD (2833-000)	Common Accessories	\$583.25		KW-8843
Door, P. #4 - 1 MOD (2748-000)	Common Accessories	\$655.00		KW-8832
Smartkeys (Tamper proof), (S3-50) (2161-00A) (Must be ordered in quantities of 5.)	Smartkeys	\$15.88		KW-8100
Smartkeys, Quick-Fit (Ba. -10) (2823-000) (Rings sold separately)	Smartkeys	\$70.20		KW-8101
Ring, Smartkey/Quick-Fit (Ba.-100) (2824-000)	Smartkeys	\$141.75		KW-8884
Smartkey - Credit Card (2025-000)	Smartkeys	\$75.80		KW-8888
Smartkey - Locker (2826-000)	Smartkeys	\$23.25		KW-8384
Smartkeys, Secure-A-Key (2589-000)	Smartkeys	\$24.75		KW-45
Remote Box Dual, Wall Mount (2680-000)	Smartkeys	\$22.28		KW-8421
Remote Box Dual, Desk Mount (2680-000)	Accessories	\$1,181.83		KW-8904-5
Tamper Proof Key Rings (Ba. of 5) - 1 1/2" - 1 1/2"	Accessories	\$1,181.93		KW-8904-8
Tamper Proof Key Rings (Ba. of 25) - 1 1/2" - 1 1/2"	Tamper Proof Key Rings	\$20.93		K-15-15
Tamper Proof Key Rings (Ba. of 5) - 1 1/2" - 2"	Tamper Proof Key Rings	\$104.63		KR15-15
Tamper Proof Key Rings (Ba. of 25) - 1 1/2" - 2"	Tamper Proof Key Rings	\$23.25		KR15-20
Tamper Proof Key Rings (Ba. of 5) - 2" - 2 1/2"	Tamper Proof Key Rings	\$116.25		K-2-35
Tamper Proof Key Rings (Ba. of 25) - 2" - 2 1/2"	Tamper Proof Key Rings	\$23.25		K-2-35
Tamper Proof Key Rings (Ba. of 5) - 3/4" Dia.	Tamper Proof Key Rings	\$16.25		KR35-00
Tamper Proof Key Rings (Ba. of 25) - 3/4" Dia.	Tamper Proof Key Rings	\$24.50		KR35-00
Additional Hubs - (Bag of 25)	Tamper Proof Key Rings	\$122.50		KR35-00
Option, Multi-User Key Access (6333-003)	Upgrades - Readers & Accessories	\$46.13		KH-01 thru KH-05
Option, Dupress Alarm (Requires Relay Output) (G5124 Var #) (6333-002)	Upgrades - Readers & Accessories	\$787.50		KW-3159
Option, Non-Relay Key Return (6333-004)	Upgrades - Readers & Accessories	\$405.00		KW-3137
Option, Door Control (6333-05) (requires KW-8124 Relay Output Board)	Upgrades - Readers & Accessories	\$495.00		KW-3137
Reader, Proximity, (2152-000)	Upgrades - Readers & Accessories	\$405.00		KW-531
Reader, Proximity, (2152-000)	Upgrades - Readers & Accessories	\$495.00		KW-9208

Fleet/Facilities Software Program Manager	\$225.00
Fleet/Facilities Software Sr Project Manager	\$205.00
Fleet/Facilities Software System Architect	\$225.00
Fleet/Facilities Software Sr Developer	\$225.00
Fleet/Facilities Software Sr Implementation Specialist	\$205.00
Fleet/Facilities Software Implementation Specialist	\$205.00
Fleet/Facilities Software Installation Engineer	\$205.00
Fleet Software Installer/Trainer	\$205.00

AssetWORKS

TO: CITY OF CHICAGO
FROM: ROBERT HALLETT, GENERAL MANAGER
DATE: 30 JULY 2020
RE: MBE/WBE UTILIZATION WAIVER

AssetWorks LLC has been providing our suite of enterprise asset management software solutions to the public and private sectors for over 30 years. AssetWorks is proud to claim some of the nation's largest fleets as valued customers including 28 of the 50 States, eight of the ten largest cities in North America and a number of agencies in the federal government including the Department of Homeland Security and Customs and Border Patrol. Our solutions, including FleetFocus, FuelFocus, EAM, KeyValet and CAM, are relied on by our client-partners to track and maintain assets for optimal efficiency and cost effectiveness.

AssetWorks LLC does not outsource its development, support or professional services as we believe this is the best way to ensure the quality, integrity and security of our product offerings. AssetWorks understands the value MBE/WBE partners can bring to an organization, but because of our commitment to the security and performance standards defined in our SSAE16 SOC2 certification as well as agreements in place with federal agencies, all services are performed in-house by fully vetted employees with little to no opportunity for subcontracting.

Should an opportunity arise that the City believes could be performed by one of its MBE/WBE partners, AssetWorks would be happy to discuss the potentiality but must adhere to our own security and quality controls.

Thank you for your time and attention.

Sincerely,



Robert Hallett
General Manager
AssetWorks LLC

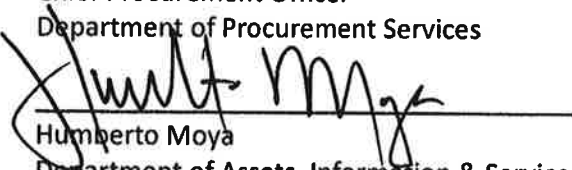


DEPARTMENT OF ASSETS, INFORMATION & SERVICES

MEMORANDUM

Date: October 07, 2020

To: Shannon E. Andrews
Chief Procurement Officer
Department of Procurement Services

From: 
Humberto Moya
Department of Assets, Information & Services (AIS)

Subject: NCRB Request for Purchase, Parts and Service for Software, Hardware
Vendor: AssetWorks, LLC
Specification No.: 1204280
Re: MBE/WBE Goals – AssetWorks, LLC.

This memorandum is to confirm our office's concurrence with the request from AssetWorks, LLC, in connection with the proposed contract for Purchase, Parts and Service for Software, Hardware, that there be no stated MBE/WBE participation goals for the contract, for the reasons stated in AssetWorks' request letter.

Please feel free to contact Humberto Moya – (312) 744-7399 if further information is required.

Thank you in advance.

File: Specification 1204280
G. Bell (AIS)
S. Blakemore (AIS)
D. Wedel (AIS)
J. Szyszko (AIS)

New Request for NCRB Contract Scope of Services

Contractor must provide to the City the Software and modules (or Applications) known as FleetFocusM5 ("M5"), the technical specifications of which are below, hosting of the Software, maintenance and support, training, parts and professional services that are required by the City, in accordance with the terms of the Contract.

All the services, functions, processes and activities described below will be collectively described as the "Service" for purposes of this Agreement. All Services will be provided by the Provider to and for the City's benefit in a manner, which will adequately meet or exceed the Service Level Agreement (SLA), associated with the respective Services. Provider's failure to deliver the services and meet the applicable Service Level Objectives (SLO) defined in the SLA will constitute Default by the Provider. Neither the SLA nor these Services can be changed in any way without written Amendment.

Software Licensing

M5 is the current Application as of the Effective Date of the Agreement. In accordance with the terms of the Contract, including those in Schedule ___ attached hereto, AssetWorks will license M5 to Customer.

Applications for purposes of this Agreement also includes the operating system, utilities, scheduled batch cycles, database software and all necessary licenses required to successfully and adequately operate the Software in the manner to meet the terms of this Contract, and SLA, Attachment 2, and, further, such that the Applications function in accordance with the documentation.

Hosting Services

The Contractor hosts the Software as provided in this Contract and pursuant to Schedule ___ attached hereto. The Hosting Services must meet or exceed the SLAs set forth in Exhibit ____, and the Hosting Services must include the following rights and features.

Online-Data-Retention

All data in the City's Production Database as provided at time of conversion will be available online. Older data will be archived in a process to be defined in the future, but mutually agreed upon by the Provider and the City. This data can be reloaded upon request by the City for Service Fees identified in Exhibit 2. The Contractor must not lose, alter or delete the City's data, without the express written consent of the City.

Disaster Recovery

The Provider will maintain a Disaster Recovery Center. If City elects to subscribe to the Disaster Recovery Service, all SLOs will be met with the exception of Response Time. The Disaster Recovery Center will be expected to meet 75% of the SLO for Response Time. If the City does not elect to subscribe to Disaster Recovery Service, Provider will furnish backups and tapes.

Back-up frequency and data retention services will be provided as outlined in the SLA, Attachment 2. The Provider will identify an authorized agent to provide off-site storage services.

Database Instances

A single Production Database instance will be maintained for the City. This Production Database will provide daily, real-time transaction data to the Application Users.

In addition to the Production Database, Provider shall create an additional, non-production Test Database. Upon request by the City, Provider will populate the Test Database with City's Production data up to 4 times in any 12-month period with no additional cost. More frequent data updates will be performed with charges to the City using the Service Fee rates cited in [Exhibit 2].

For an additional charge, Provider will furnish an Ad-hoc Reporting Database for use with the City's developed ad-hoc reports. This Database will be updated from the Production Database every night and will allow the City direct access to its data for purposes of ad-hoc reporting. Further, Provider will certify City-built ad-hoc reports for scheduling execution from within the Application directly against the production database/data, certifying that the Reports perform within appropriate system guidelines and does not cause unacceptable response time issues.

Once certified, Provider will install the Reports into the City's ASP production environment to make it available for execution submission from within the Application.

Hours of System Operations

The Application will be accessible and available to the City and capable of any and all normal operating functions 24 hours a day, seven days a week except for previously approved and Scheduled Maintenance. The Provider will not be held responsible for inaccessibility arising from communications problems occurring anywhere beyond the Provider's side of the router resident at the Provider's Data Center and Disaster Recovery Center, nor will these hours of unavailability be counted as unavailable for purposes of Contractual Non-Compliance. However, Provider will assist with any troubleshooting efforts to resolve communication issues.

Maintenance and Support

The Provider will provide maintenance and support for the Software pursuant to the Contract, and as further detailed in Schedule ___ attached hereto.

Maintenance

The Provider will complete Scheduled Maintenance of the Application on a weekly basis. This Scheduled Maintenance will consist of downtime of the Application as mutually agreed upon by the City and the Provider. Scheduled Maintenance will include database reorganization and any other weekly requirements that allow the Application to successfully and adequately operate in a manner to meet the SLA, Attachment 2.

If the Provider is required to perform additional maintenance outside of the Scheduled Maintenance window, it will notify the City in writing of its request. The City and the Provider will mutually agree on the downtime, which will then be considered Approved Maintenance.

Help Desk Operations

Provider will maintain a Help Desk to receive City calls to report, log and resolve any issues with the Services identified _____ by _____ the _____ City.

City will be allowed unlimited calls to the Help Desk as long as the City remains in compliance with all contractual commitments between City and Provider.

While the Application will be available to the City on Holidays, the Help Desk will operate on an "after Business Hours" schedule on Holidays. Provider currently recognizes the following Holidays:

New Year's Day	Memorial Day	Columbus Day
Martin Luther King Day	Independence Day	Thanksgiving Day
Presidents Day	Labor Day	Christmas Day

Additional Holidays may be added upon prior written notice to the City.

Training

The Provider will provide training pertaining to use of the Software and any applicable parts, as further specified in Schedule ___ attached hereto.

Reporting

The Provider will produce quarterly communications and reports as requested by the City

Examples of the possible requests:

- Service Level Performance Metrics
- Problem Trend Analysis
- Status of Current and Future Activities
- Monthly Unit Counts

- Database Usage and Statistics
- Server Statistics

Interface and Enhancements

Interface and enhancements are delivered on a fixed cost basis as determined by an accompanying AssetWorks prepared development specification and cost quote that has been approved by the City.

Proposed interfaces and enhancements include a list of proposed interfaces/enhancements based on the City's requirements provided to AssetWorks. The amounts quoted are based on the limited information provided by the City and the assumptions outlined below. Any cost estimates provided should be used for budgeting purposes only until such time as a full development specification has been prepared and accepted.

Parts

The City may purchase parts from Contractor as may be necessary to achieve the functionality of the Software. Any such parts are listed in Exhibit 2 Fee Schedule attached hereto.

Title to the hardware shall pass upon acceptance by the City.

CONTRACT OVERVIEW

AssetWorks, LLC uses a Data Center ("Data Center"), located at 998 Old Eagle School Rd., Wayne, PA 19087, and provides associated services to support City's that wish to outsource the operation and maintenance of computer applications listed in the Scope of Services as referenced in Attachment 1.

This Contract describes the services to be provided by AssetWorks ("Services") the respective responsibilities of the parties, the service level objectives ("SLOs"), and the problem management process. This Contract incorporates the following Attachments that shall be considered an integral part of this Contract:

- Attachment 1 Scope of Services
- Attachment 2 Service Level Objectives

SERVICES

AssetWorks, LLC will perform the services ("Services") as described in the Scope of Services as negotiated by the parties and attached to this Contract.

The general scope of services addressed by this Contract includes the operation, maintenance, and support of the:

- Database software for the Applications hosted under this Contract
- Database security
- Data Center server operation

The scope of services specifically excludes operation and maintenance of the following:

- City hardware, including City's servers, printers, network hardware (including routers and switches) and other City site computing equipment;
- City application software other than noted in the Scope of Services; and
- City Local Area Networks ("LAN")
- City network infrastructure for connecting to the Internet and to the AssetWorks Data Center

The Services shall be provided subject to the Terms and Conditions, which follow.

FEES AND PAYMENT

City shall pay AssetWorks, LLC the applicable fees as set forth in Exhibit 2, Schedule of Compensation.

CITY RESPONSIBILITIES

The City is responsible for:

- Assigning a primary and alternate City representative to coordinate all communications and activities related to AssetWorks services.
- Providing user identification data and determining the appropriate security profile for each user. City will control security at the Application level.
- All printing. No print job will print at the Data Center and all physical printing requirements will be handled by the City.
- The purchase and installation of printers at City's sites for the Application being utilized as defined in the Scope of Services.
- Installation, operation and maintenance of all workstation software (and City's LAN, existing data communications configuration, hardware, or software required at the City's site except as otherwise stipulated in the Scope of Services. AssetWorks network and network responsibility extends from the AssetWorks routers at AssetWorks' sites to all connected equipment at AssetWorks' sites.
- Testing updates and fixes applied by AssetWorks to Applications used by City. With the exception of emergency fixes, City will test updates and fixes prior to their introduction to the Production environment within a mutually agreed upon time frame.
- Testing upgrades. Upgrades will be moved to production by the AssetWorks at the end of the City testing period unless specific problems are documented in writing to AssetWorks.
- Diligent analysis of suspected problems to determine their specific nature and possible causes before calling the AssetWorks for assistance. Notwithstanding this diligence requirement, City is responsible for informing AssetWorks of any problems encountered in a timely manner.

SCOPE OF SERVICES

All of the services, functions, processes, and activities described below will be collectively described as the "Services" for purposes of this Contract. All Services will be provided by AssetWorks to and for the City's benefit in a manner that will meet the objectives outlined in Attachment 2.

Application

Application refers to the software provided by AssetWorks pursuant to this Contract.

Support Software

Support Software includes the operating system, utilities, database software, and all necessary licenses required to operate the Application and provided by AssetWorks as part of the Services.

Hardware

Server infrastructure located in Wayne, PA, to maximize uptime.

If required by City, City shall provide the telecommunications equipment (including the routers to be installed at the Data Center), communication line, and services for connection from City's site to the Data Center.

Database Instances

AssetWorks will maintain a single Production Database Instance. This Production Database will provide the daily, real-time transaction data to the Application users.

In addition to the Production Database, AssetWorks will maintain one additional, non-production Database (Test). Upon request by City, AssetWorks will populate these additional Databases with City's Production data up to 4 times in any 12-month period at no additional cost.

Backups

Full database and incremental file system backups are taken each night and stored at an offsite facility. Backup data is retained for 14 days.

Hours of System Operations

The Application will be accessible and available to the City and capable of any and all normal operating functions 24 hours a day, seven days a week except for periods of Scheduled Maintenance and previously approved outages. AssetWorks will not be held responsible for inaccessibility arising from communications problems occurring anywhere beyond the AssetWorks side of the router resident at the Data Center, nor will these hours of unavailability be counted as unavailable.

Data Center Maintenance

AssetWorks will complete routine maintenance on the Application according to the published schedule. AssetWorks will publish schedules for subsequent years on its City Support web site. AssetWorks will provide at least 30 days' notice to any changes in the schedule.

If AssetWorks is required to perform additional maintenance outside of the Scheduled Maintenance window, it will notify the City in writing of its request. The City and the AssetWorks will mutually agree on the downtime, which will then be considered a period of Scheduled Maintenance.

Application Maintenance

1. **Correction of Deviations.** In the event that the City encounters an error and/or malfunction ("Deviation") in the Software, the City shall communicate the circumstances and any supporting information to AssetWorks. Upon receipt, AssetWorks will respond as follows:
 - a. In the event that, in the mutual and reasonable opinion of AssetWorks and City, there exists a Deviation that does not constitute a serious impediment to the normal intended use of the Software,

AssetWorks will correct the Deviation and distribute the correction in accordance with AssetWorks' normal Software revision schedule.

- b. In the event that, in the mutual and reasonable opinion of AssetWorks and the City, there exists a Deviation that does constitute a serious impediment to the normal intended use of the Software, AssetWorks will take such steps as are required to correct the Deviation with all due dispatch. Corrections will be applied and distributed to the latest software release. AssetWorks will have no obligation to provide development support for an Issue that can be resolved by City installing a revision to the software.
2. **Software Revisions.** The Software may be revised by AssetWorks as a result of the correction of Deviations and/or the release of upgrades or improvements or modifications designed to improve the performance of the Software and/or to increase the capabilities of the Software (hereafter "Revisions"). No charge shall be made to the City for either Mandatory Revisions or Optional Revisions.
3. **Telephone Hotline Assistance.** AssetWorks shall make available technically qualified personnel to respond to all reasonable telephone requests, Monday through Friday, excluding State holidays, during normal business hours, that may be made by the City relating to the application and operation of the Software. At other times such personnel are available by beeper for emergencies.
4. **Technical Literature.** AssetWorks shall make available to the City on line all technical literature that is considered by AssetWorks to be relevant to the Software and its use within the scope of City's operations.
5. **Proper Use.**
 - a. The City agrees that all reasonable effort shall be taken to ensure that neither the Software nor data files are misused.
 - b. In the event that the City or its agents misuses the Software or data files, including, but not limited to, inserting, updating, deleting or otherwise modifying data through a means other than the Software, although AssetWorks is not obligated to correct such misuse, AssetWorks shall be entitled to attempt to correct the situation, if possible, at City's expense.
 - c. In the event that diagnostic assistance is provided by AssetWorks, which, in the reasonable opinion of AssetWorks and the City, relates to problems not caused by a Deviation in the Software, such assistance shall be at the City's expense.

Attachment 2 - Service Level Objectives

This Service Level Contract ("SLA") is intended to provide an understanding of the level of service to be delivered by the AssetWorks for the Services specified in Attachment 1. The service levels set forth below apply to the Services provided by AssetWorks under the Contract.

AVAILABILITY

AssetWorks will use commercially reasonable efforts to provide Services with an average of 95% Availability (as such term is hereinafter defined) for each quarter during the Term. For purposes of the Contract, "Availability" during any quarter refers to an Authorized User's ability to log into the Application during such quarter, and will be calculated in accordance with the following formula:

$$x = (y - z) / y * 100$$

Where,

- "x" is the Availability of the Application during the quarter;
- "y" is the total number of hours in such quarter minus the number of hours during such quarter that the City is unable to log into the Application because of (a) regularly scheduled maintenance windows for the Application and for times in which City has been notified in writing (including e-mail) by AssetWorks in advance thereof; (b) a Force Majeure Event; (c) non-performance of hardware, software, ISP connections, and other equipment that is not provided by AssetWorks or certified by AssetWorks for use in conjunction with the Services (except as such non-performance is directly or indirectly caused by AssetWorks).
- "z" is the number of hours in such month during which the City is unable to log into the Application (other than for reasons set forth in the definition of "y" above); provided that AssetWorks has been notified or is otherwise aware (or reasonably should be aware) of City's inability to utilize the Application.

FEE ADJUSTMENT

In the event that AssetWorks does not meet the Availability levels set forth below, the amount of fees payable by City will be reduced as follows:

In the event the average Availability for the Application is less than ninety five percent (95%) during any two consecutive quarters, City will receive a credit to its account with AssetWorks of five percent (5%) of the amount of a quarter's aggregate Services Fees paid or payable by City to AssetWorks.

AssetWorks' obligation to provide City with fee adjustments as set forth above is conditioned on City providing detailed written notice to AssetWorks of its contention that AssetWorks was unable to meet the applicable Availability levels. Upon receipt of such notice, AssetWorks shall have thirty (30) calendar days to investigate the contention. If, at the end of the thirty (30) calendar day period it is determined that AssetWorks did in fact fail to meet the applicable Availability levels, City will receive the appropriate credit to its account during the next invoice cycle.

The remedies set forth in this Section of this Attachment shall be City's sole remedy and AssetWorks' entire liability in the event of a breach of this Contract, including the failure of any Availability measurements to meet the thresholds set forth above.

HOSTING SERVICES AGREEMENT TERMS

With respect to application hosting, the parties hereby mutually agree to the following terms:

AssetWorks operates a Data Center ("Data Center"), located at 998 Old Eagle School Rd., Wayne, PA 19087, and provides associated services to support cities that wish to outsource the operation and maintenance of computer applications listed in Exhibit 8.

This Contract describes the services to be provided by AssetWorks ("Hosting Services") the respective responsibilities of the parties, the service level objectives ("SLOs"), and the problem management process. This Contract incorporates the following Attachments that shall be considered an integral part of this Contract:

- Attachment 1 Hosting Service Level Agreement
- Attachment 2 Hosting Scope of Services

SERVICES

AssetWorks will perform the services ("Services") as described in the Scope of Services, set forth in Attachment 2.

The general scope of services addressed by this Contract includes the operation, maintenance, and support of the:

- Database software for the Applications hosted under this Contract
- Database security
- Data Center server operation

The scope of services specifically excludes operation and maintenance of the following:

- City hardware, including City's servers, printers, network hardware (including routers and switches) and other City site computing equipment;
- City application software other than noted in the Scope of Services; and
- City Local Area Networks ("LAN")
- City network infrastructure for connecting to the Internet and to the AssetWorks Data Center

The Services shall be provided subject to the Terms and Conditions, which follow.

FEES AND PAYMENT

City shall pay AssetWorks the applicable fees as set forth in the Exhibit 2, Schedule of Compensation.

CITY RESPONSIBILITIES

The City is responsible for:

- Assigning a primary and alternate City representative to coordinate all communications and activities related to AssetWorks services.
- Providing user identification data and determining the appropriate security profile for each user. City will control security at the Application level.
- All printing. No print job will print at the Data Center and all physical printing requirements will be handled by the City.
- The purchase and installation of printers at City's sites for the Application being utilized as defined in the Scope of Services.

Installation, operation and maintenance of all workstation software (and City's LAN, existing data communications configuration, hardware, or software required at the City's site except as otherwise stipulated in the Scope of Services. AssetWorks network and network responsibility extends from the AssetWorks routers at AssetWorks' sites to all connected equipment at AssetWorks' sites.

Testing updates and fixes applied by AssetWorks to Applications used by City. With the exception of emergency fixes, City will test updates and fixes prior to their introduction to the Production environment within a mutually agreed upon time frame.

Testing upgrades. Upgrades will be moved to production by the AssetWorks at the end of the City testing period unless specific problems are documented in writing to AssetWorks. Diligent analysis of suspected problems to determine their specific nature and possible causes before calling the AssetWorks for assistance. Notwithstanding this diligence requirement, City is responsible for informing AssetWorks of any problems encountered in a timely manner.

All of the services, functions, processes, and activities described below will be collectively described as the "Services" for purposes of this Agreement Contract. All Services will be provided by AssetWorks to and for the Customer City's benefit in a manner that will meet the objectives outlined in Attachment 1.

Application

Application refers to the Customer City's licensed AssetWorks software, and 3rd Party Software hosted by AssetWorks.

Support Software

Support Software includes the operating system, utilities, database software, and all necessary licenses required to operate the Application.

Hardware

Server Infrastructure using redundant web servers and Oracle RAC database servers is deployed within the primary Data Center located in Wayne, PA, to maximize uptime.

If required by Customer City, Customer City shall provide the telecommunications equipment (including the routers to be installed at the Data Center), communication line, and services for connection from Customer City's site to the Data Center.

Database Instances

AssetWorks will maintain a single Production Database Instance. This Production Database will provide the daily, real-time transaction data to the Application users.

In addition to the Production Database, AssetWorks will maintain one additional, non-production Database (Test). Upon request by Customer City, AssetWorks will populate these additional Databases with Customer City's Production data up to 4 times in any 12-month period at no additional cost.

For an additional charge as defined in Attachment 3, AssetWorks will furnish an Ad-hoc Reporting Database for use with the Customer City developed ad-hoc reports. This Database will be updated from the production database every night and will allow the Customer City direct access to its data for purposes of ad-hoc reporting.

Custom Reports

For an additional charge as defined in Attachment 3, AssetWorks will certify a Customer City built Ad-hoc Report for scheduling execution from within the Application directly against the production database, certifying that the Report performs within appropriate performance guidelines and does not cause unacceptable response time issues. Once certified, AssetWorks will install the Report into Customer City's production environment to make it available for execution submission from within the Application.

Backups

Backups are taken on a nightly and monthly basis. Monthly backup tapes are rotated to the offsite storage facility and maintained for 12 months before recycling. Database backups are taken each night using Oracle RMAN and a time determined by AssetWorks. File system backups are taken using Tivoli Storage Manager and are taken following the Oracle RMAN backup as part of a scheduled process.

For an additional fee, AssetWorks will schedule other 'Critical Points' for back-up, as defined and required by the Customer City (e.g., month-end, year-end and before upgrades.). The Customer City retains the right to have copies of back-up tapes mailed to the Customer City's site on a schedule determined by AssetWorks.

Hours of System Operations

The Application will be accessible and available to the Customer City and capable of any and all normal operating functions 24 hours a day, seven days a week except for periods of Scheduled Maintenance and previously approved outages. AssetWorks will not be held responsible for inaccessibility arising from communications problems occurring anywhere beyond the AssetWorks side of the router residing at the Data Center, nor will these hours of unavailability be counted as unavailable.

Maintenance

AssetWorks will complete routine maintenance on the Application according to the published schedule. AssetWorks will publish schedules for subsequent years on its Customer City Support web site. AssetWorks will provide at least 30 days' notice to any changes in the schedule.

If AssetWorks is required to perform additional maintenance outside of the Scheduled Maintenance window, it will notify the Customer City in writing of its request. The Customer City and the AssetWorks will mutually agree on the downtime, which will then be considered a period of Scheduled Maintenance.

Hosting Service Level Agreement

This Service Level Agreement ("SLA") is intended to provide an understanding of the level of service to be delivered by the AssetWorks for the Services specified in Attachment 2. The service levels set forth below apply to the Services provided by AssetWorks under the Contract.

AVAILABILITY

AssetWorks will use commercially reasonable efforts to provide Services with an average of 99% Availability (as such term is hereinafter defined) for each quarter during the Term. For purposes of the Contract, "Availability" during any quarter refers to an Authorized User's ability to log into the Application during such quarter, and will be calculated in accordance with the following formula:

$$x = (y - z) / y * 100$$

Where,

- "x" is the Availability of the Application during the quarter;
- "y" is the total number of hours in such quarter minus the number of hours during such quarter that the City is unable to log into the Application because of (a) regularly scheduled maintenance windows for the Application and for times in which City has been notified in writing (including e-mail) by AssetWorks in advance thereof; (b) a Force Majeure Event; (c) non-performance of hardware, software, ISP connections, and other equipment that is not provided by AssetWorks or certified by AssetWorks for use in conjunction with the Services (except as such non-performance is directly or indirectly caused by AssetWorks).
- "z" is the number of hours in such month during which the City is unable to log into the Application (other than for reasons set forth in the definition of "y" above); provided that AssetWorks has been notified or is otherwise aware (or reasonably should be aware) of City's inability to utilize the Application.

FEE ADJUSTMENT

In the event that AssetWorks does not meet the Availability levels set forth below, the amount of fees payable by City will be reduced as follows:

In the event the average Availability for the Application is less than ninety nine percent (99%) during any two consecutive quarters, City will receive a credit to its account with AssetWorks of five percent (5%) of the amount of a quarter's aggregate AssetWorks Hosting Services fees paid or payable by City to AssetWorks.

AssetWorks' obligation to provide City with fee adjustments as set forth above is conditioned on City providing detailed written notice to AssetWorks of its contention that AssetWorks was unable to meet the applicable Availability levels. Upon receipt of such notice, AssetWorks shall have thirty (30) calendar days to investigate the contention. If, at the end of the thirty (30) calendar day period it is determined that AssetWorks did in fact fail to meet the applicable Availability levels, City will receive the appropriate credit to its account during the next invoice cycle.

The remedies set forth in this Section of this Attachment shall be City's sole remedy and AssetWorks' entire liability in the event of a breach of this Contract, including the failure of any Availability measurements to meet the thresholds set forth above.

HOSTING SCOPE OF SERVICES

All of the services, functions, processes, and activities described below will be collectively described as the "Services" for purposes of this Contract. All Services will be provided by AssetWorks to and for the City's benefit in a manner that will meet the objectives outlined in Attachment 1.

Application

Application refers to the City's licensed AssetWorks software, and 3rd Party Software hosted by AssetWorks.

Support Software

Support Software includes the operating system, utilities, database software, and all necessary licenses required to operate the Application.

Hardware

Server infrastructure using redundant web servers and Oracle RAC database servers is deployed within the primary Data Center located in Wayne, PA, to maximize uptime.

If required by City, City shall provide the telecommunications equipment (including the routers to be installed at the Data Center), communication line, and services for connection from City's site to the Data Center.

Database Instances

AssetWorks will maintain a single Production Database Instance. This Production Database will provide the daily, real-time transaction data to the Application users.

In addition to the Production Database, AssetWorks will maintain one additional, non-production Database (Test). Upon request by City, AssetWorks will populate these additional Databases with City's Production data up to 4 times in any 12-month period at no additional cost.

For an additional charge as defined in Attachment 3, AssetWorks will furnish an Ad-hoc Reporting Database for use with the City developed ad-hoc reports. This Database will be updated from the production database every night and will allow the City direct access to its data for purposes of ad-hoc reporting.

Custom Reports

For an additional charge as defined in Attachment 3, AssetWorks will certify a City built Ad-hoc Report for scheduling execution from within the Application directly against the production database, certifying that the Report performs within appropriate performance guidelines and does not cause unacceptable response time issues. Once certified, AssetWorks will install the Report into City's production environment to make it available for execution submission from within the Application.

Backups

Backups are taken on a nightly and monthly basis. Monthly backup tapes are rotated to the offsite storage facility and maintained for 12 months before recycling. Database backups are taken each night using Oracle RMAN and a time determined by AssetWorks. File system backups are taken using Tivoli Storage Manager and are taken following the Oracle RMAN backup as part of a scheduled process.

For an additional fee, AssetWorks will schedule other 'Critical Points' for back-up, as defined and required by the City (e.g., month-end, year-end and before upgrades.). The City retains the right to have copies of back-up tapes mailed to the City's site on a schedule determined by AssetWorks.

Hours of System Operations

The Application will be accessible and available to the City and capable of any and all normal operating functions 24 hours a day, seven days a week except for periods of Scheduled Maintenance and previously approved outages. AssetWorks will not be held responsible for inaccessibility arising from communications problems occurring anywhere beyond the AssetWorks side of the router residing at the Data Center, nor will these hours of unavailability be counted as unavailable.

Maintenance

AssetWorks will complete routine maintenance on the Application according to the published schedule. AssetWorks will publish schedules for subsequent years on its City Support web site. AssetWorks will provide at least 30 days notice to any changes in the schedule.

If AssetWorks is required to perform additional maintenance outside of the Scheduled Maintenance window, it will notify the City in writing of its request. The City and the AssetWorks will mutually agree on the downtime, which will then be considered a period of Scheduled Maintenance.

SOFTWARE MAINTENANCE TERMS

With respect to Software Maintenance, the Parties hereby mutually agree to the following terms:

Term

Maintenance shall commence immediately upon the Effective Date and shall continue until the expiration or termination of the Contract.

Correction of Deviations

In the event that the City encounters an error and/or malfunction ("Deviation") in the Software, it shall communicate the circumstances and any supporting information to AssetWorks. Upon receipt, AssetWorks, LLC will respond as follows:

- A. In the event that, in the mutual and reasonable opinion of AssetWorks and the City, there exists a Deviation that does not constitute a serious impediment to the normal intended use of the Software, AssetWorks, LLC will correct the Deviation and distribute the correction to the City in accordance with AssetWorks' normal Software revision schedule.
- B. In the event that, in the mutual and reasonable opinion of AssetWorks, LLC and the City there exists a Deviation that does constitute a serious impediment to the normal, intended use of the Software, AssetWorks, LLC will take such steps as are reasonably required to correct the Deviation.

Software Revisions and New Versions

- A. The Software may be revised by AssetWorks as a result of the correction of Deviations and/or the release of upgrades or improvements or modifications designed to improve the performance of the Software and/or to increase the capabilities of the Software (hereafter "Revisions"). Revisions shall be of two kinds:
 - (i) Revisions that the City is obliged to implement ("Mandatory Revisions");
 - (ii) Revisions that may be implemented by the City at its option ("Optional Revisions").
 - (iii) No charge shall be made to the City for either Mandatory Revisions or Optional Revisions during the Initial Term or an extension term of the Contract.
- B. New products ("New Products") may be added to the Software by AssetWorks from time to time. Compared to a Revision, New Products substantially improve the performance of the Software and/or substantially increase its functionality and capability. AssetWorks, in its sole discretion, shall decide which upgrades and improvements will be issued as Revisions without charge and which shall be issued as New Products for which there may be a charge.

Telephone Hotline Assistance

AssetWorks, LLC, at its expense, shall make available technically qualified personnel to respond to all reasonable telephone requests, Monday through Friday, excluding State holidays, during normal business hours, that may be made by the City relating to the application and operation of the Software. At other times such personnel are available by pager for emergencies.

Technical Literature

AssetWorks shall make available to the City all technical literature in electronic format that is considered by AssetWorks to be relevant to the Software and its use within the scope of City's operations.

Transmission

All Revisions and New Products will be made available for download by the City via access to the AssetWorks website or other suitable media, at the option of AssetWorks. The City shall be solely responsible for executing the appropriate instructions in order to transfer the Revisions or New Products onto its system.

Remote Diagnostic Access

The City shall provide appropriate remote access capabilities with which AssetWorks may, with the permission of the City, remotely access the Software for the purpose of remote diagnostics and support.

Proper Use

- A. City shall not modify the Software or Source Code as defined in the Software License Contract unless specifically authorized by AssetWorks in writing.
- B. The City agrees that all reasonable effort shall be taken to ensure that neither the Software nor data files are misused or modified without the express written permission of AssetWorks.
- C. In the event that the City or its agents misuses or modifies the Software or data files, including, but not limited to, inserting, updating, deleting or otherwise modifying data through a means other than the Software, although AssetWorks is not obligated to correct such misuse, AssetWorks shall be entitled to attempt to correct the situation, if possible, at City's expense.
- D. In the event that diagnostic assistance is provided by AssetWorks, which, in the reasonable opinion of AssetWorks and the City, relates to problems not caused by a Deviation in the Software, such assistance shall be at the City's expense.

Software Maintenance Fee – Paid Up License

In consideration of the Maintenance services to be provided by AssetWorks, City shall pay to AssetWorks an amount set forth in Exhibit 2, Schedule of Compensation.

Additional Software Maintenance Fee – Paid Up License

In the event the City acquires AssetWorks Software licenses in addition to the Software that is indicated in Exhibit 4 of this Contract (the "Additional Software") and upon the written consent of the City, the Maintenance shall be extended to cover the Additional Software, and the City shall pay an additional annual Maintenance fee in an amount to be determined by the mutual agreement of the Parties.

PROFFESIONAL SERVICES TERMS

With respect to professional services, the parties agree to the following terms:

Services / Statement of Work

Upon request by the City, AssetWorks will perform the Services described in Exhibit 1, Scope of Work, ("Scope of Work"), as detailed in a Statement of Work.

Price and Payment Terms

- a. Each Statement of Work will either be on a time and material basis, subject to a cap, or a fixed price basis, specified in the Statement of Work. Rates for professional services are set forth in Exhibit 2 Fee Schedule. The Statement of Work may or may not include a definitive list of "Deliverables" that must be completed by AssetWorks. In some instances, the Statement of Work will include a date by which "Deliverables" must be completed.
- b. In the event that Services result in greater AssetWorks duties than contemplated by the Statement of Work, City will work closely and in good faith with AssetWorks to modify the Statement of Work to ensure that the City's requirements are addressed and AssetWorks' fees shall be adjusted to reflect increased City requirements.
- c. Unless specifically addressed in the Statement of Work, all travel and expenses incurred will be extra and billed at the time of incurrence, subject to the City's Travel Policy attached in Exhibit ____.

Resources to be Provided by City

- a. City shall provide, maintain and make available to AssetWorks, at City's expense and in a timely manner, the resources described in this section 3 and the Scope of Work in connection with AssetWorks' performance of the Services.
- b. City will designate qualified City personnel or representatives to consult with AssetWorks on a regular basis in connection with the Services. City will furnish such documentation and other information as is reasonably necessary to perform the Services.
- c. City shall furnish access to City's premises, and appropriate workspace for any AssetWorks personnel working at City's premises, as necessary for performance of those portions of the Services to be performed at City's premises.

SERVICE LEVEL AGREEMENT

Attachment 1 – Service Level Agreement

This Service Level Agreement (“SLA”) is intended to provide and understanding of the level of service to be delivered by the Provider for the Services specified in Attachment 1.

The Service Level Objectives (“SLO”) will be reviewed annually by the Provider and City to determine if new business conditions or new technology support a modification of the Agreement. The Provider and City will mutually agree upon any recommended modifications. Failure to reach a mutual agreement will prompt Dispute Resolution as outlined in section 3.4. Contract Disputes.

Service Level Non-Compliance

Non-Compliance is the inability to achieve any SLO. There are two kinds of Non-Compliance: Operational Non-Compliance and Contractual Non-Compliance. Operational Non-Compliance is the instance or onset of the inability of the Provider to meet a SLO (i.e. unavailability of the Application). Contractual Non-Compliance is the failure of the Provider to adhere to the services described in this Agreement. The response outlined below is required for both Operational Non-Compliance and Contractual Non-Compliance. Instances of Operational Non-Compliance can, with multiple occurrences, extended time, or severity, become issues of Contractual Non-Compliance.

Should the City identify an instance of Operational Non-Compliance, the City will notify the Help Desk.

Should the City identify an instance of Contractual Non-Compliance, the City will deliver written notification to the Provider. Upon notification by the City of Contractual Non-Compliance, the Provider will research the problem and respond to the City by the next business day. This response will outline:

- What actions will be taken to resolve this specific instance of the problem;
- How long it will take to implement these actions; and
- What process will be undertaken to ensure that the SLO will be successfully met in the future.

Possible actions to ensure that Provider will meet the SLO in the future include:

- The establishment of additional policies or business process enhancements to increase likelihood of meeting the existing SLOs;
- The employment of additional hardware, software, personnel or additional resources to increase the likelihood of meeting the existing SLOs; and
- A review of the existing SLOs to determine if they are no longer appropriate given changes in City usage, other conflicting demands, or new technology. Based on mutual agreement between the City and Provider, more realistic goals may be established based on information gathered since the goals were last set. This will only be done if it is in the best overall interests of the City.

Non-Compliance

Provider will achieve the SLOs on a quarterly calendar basis. The following chart and text describe several categories of SLOs. Contractual Non-Compliance is defined differently for Category 1 (Application Availability and Performance) than it is for all other SLO's. The Provider will be given seven (7) days to cure a Category 1 Non-Compliance Instance and thirty (30) days to cure all other Non-Compliance instances.

- If the Application is available less than 95% of all “Available Hours” in the calendar quarter, the City may at its option terminate this Agreement and Provider will waive any Service Termination Fees. Scheduled Maintenance hours will not count as unavailable hours. “Available Hours” means the product of the number of days in the quarter times 1440 minutes, less Scheduled Maintenance.

- Failure to meet one or more of the SLOs other than Category 1 (Application Availability and Performance) for any given month does not constitute a Default of the Agreement. If Provider fails to meet one or more of the other SLOs for two consecutive calendar quarters, the City may at its option terminate this Agreement and the Service Termination Fee identified in Exhibit 2 will be waived by the Provider.

Service Level Categories and Objectives

No.	Category	Subcategory	Objective
1	Application Availability and Performance	Normal Operating Conditions	-Regular Hours -Provider Network
		Data Recovery	-Backup Frequency -Data Retention -Data Recovery
		Response Time	-On-line Screens -Queries -Batch Cycles
2	Security	Front Door Access to Data	-Access Authorization
		Back Door Access	-City Network -Physical Access to Data Center
3	Application Maintenance	Major Upgrades Minor Fixes/Upgrades Immediate Fixes	
4	Customer Service	Help Desk	-Initial Contact -Inquiry Settlement -Technical Administration
		Communication	-Scheduled -On Request -Data Center Announcements -Feedback

Service Level Category 1: Application Availability and Performance

Subcategory: Normal Operating Conditions

Regular Hours

Objective

The Application will be available as defined in Section 4 of Attachment 1.

The Test Application which accesses the Test database instance will be available during Business Hours as defined in Service Level Category 4: Customer Service.

Verification Method

The Application availability will be monitored by Data Center staff and verified by the City using alternate sources available.

Provider Network

Objective: The Data Center will be responsible for the dependability, accessibility, and security of the Provider's internal communication network that begins at either the City-provided routers at the Provider's sites or mutually agreed upon routers.

Verification Method

The Provider network availability will be monitored by Data Center staff and verified by the City.

Subcategory: Disaster Recovery

Backup Frequency

Objective:

All City data and all other configuration files, scripts, and any other files necessary for complete and successful operation of the Application will be copied to and backed-up to tape at a schedule predefined by the Provider. Data back-ups should be scheduled at least daily. For an additional fee, Provider will schedule other 'Critical Points' for back-up, as defined and required by the City (i.e. month-end, year-end and before upgrades.).

Back-ups of the City's Production and Test data will be performed in accordance with Provider's standard back-up schedule and tapes sent to off-site storage via an authorized escrow agent within 24 hours of the back-up being taken. The City retains the right to have copies of back-up tapes mailed to the City on a schedule determined and agreed upon by the City and Provider.

Verification Method

The Data Center will verify daily that each back-up's status is listed as complete by the system.

Data Retention

Objective:

Data will be retained for a reasonable timeframe, for recoverability. Daily back-ups will be available for recovery for 4 weeks. Without additional charge, Provider will furnish the most recent back-ups and copies of the Application to enable the City to run in production on its Disaster Recovery Site.

Verification Method

The data recovery tests listed under Data Recovery will be used to verify Data Retention. The results of City requested restorations will also be recorded.

Data Recovery

Objective

In cases where copies of back-up data exist at the Data Center and the systems supporting the City's data are intact, the data will be successfully restored within one (1) calendar day. In cases where the requisite back-up data

Is stored off-site and the systems supporting the City's data are intact, the data will be successfully restored within three (3) calendar days. In the event that the Data Center is severely damaged and City processing is moved to the Disaster Recovery Center, due to fire or other disasters, the Data Center will provide Application availability to the City within three (3) calendar days at the Disaster Recovery Center. The Provider will return City processing to the Data Center from the Disaster Recovery Center as soon as possible. City data will be restored from off-site backups, which will contain data one (1) day prior to the disaster.

Verification Method

The Data Center and the Disaster Recovery Center will conduct periodic data recovery tests at least annually to confirm that the recovery objectives can be met. The results of City requested restorations will also be recorded.

Subcategory: Response Time

Queries

Objective

The Data Center will ensure that the Production database is able to facilitate the completion of queries through the Application that have been supplied by the City in a manner which is comparable to what the City experiences through their current production configuration as outlined in the Baselines. This excludes City network issues. In the case of additional City created queries through the Application, due to their unpredictable levels of complexity, the Provider cannot make a response time commitment. The Provider will be able to provide additional support to assist City query optimization.

Verification Method

Measure response time for an action to take place, from receipt of request to beginning of response. Measure each query separately, so the response time effects of a specific query can be isolated and evaluated. Identify the discrete internal steps (Wait Types/Events) that a query takes as it is processed.

Online Screens

Objective

Response time for the City's use of the Applications should be no longer than two (2) seconds. The expectation is for on-line window response times for normal transactions (i.e. screen changes, repair order retrievals, file updates, report generation, etc.) to be equal to or better than that currently experienced by the City using other applications via the Internet. This excludes City network issues.

Verification Method

System load and response time will be monitored to determine if queries are negatively impacting system response time for the City. Monitoring tools and reports will be defined once the Application is set up and loaded for production use and will be mutually agreed upon by the Provider and City.

Batch Cycles

Objective

The Data Center will ensure that the daily, weekly, monthly, and yearly batch cycles run in a manner, which is comparable to what the City experiences through their current Production configuration as outlined in the Baselines.

Verification Method

This will be measured by the total execution times from start to finish of each batch cycle. Monitoring tools and reports will be defined once the Application is set up and loaded for production use and will be mutually agreed upon by the Provider and City.

Service Level Category 2: Security

This Service Level Category covers two subcategories of data security. The first involves preventing users not authorized to use the Application from using the Application to access City data ("Front Door"). The second subcategory involves accessing City data from outside the Application in any other manner ("Back Door").

Subcategory: "Front Door" Access to City Data (via the Application)

Access Authorization

Objective

City Application and data will only be accessible by authorized users as defined and managed by the City. City data is secured in separate database instances.

Verification Method

To be determined by the City.

Subcategory: "Back Door" Access to City Data (Outside of the Application)

City Enterprise Network

Objective

If the City elects to make use of a dedicated telecommunication line, Provider will provide guidelines and technical recommendations to assist the City in connecting to the Application at the Data Center via its internal communication network beginning at the City-provided router/switch at the Provider's site. The Data Center is not ultimately responsible for the dependability or security of the City's Enterprise Network beyond the router/switch.

Verification Method

The Data Center will verify the delivery of the guidelines and technical recommendations.

Physical Access to the Data Center

Objective

The Data Center has implemented security measures to protect against physical intrusion. Access to the Data Center building and the computer room is limited to Data Center staff only. The City retains the right to inspect the physical access to the facility.

Verification Method

The City may verify via inspection.

Service Level Category 3: Application Maintenance

An important element of providing Hosting Services for the Application is ensuring that all appropriate upgrades, updates and fixes are applied in a timely manner.

Subcategory: Major Upgrades

Objective

Application upgrades (as defined by version number changes) will be installed and tested by the Data Center within six (6) months of their release by the Provider. The City will be provided with each module upgrade and documentation upon a mutually agreed upon time frame within which to test the upgrade prior to its being available to the City's users and interfacing with the Production database.

Verification Method

The Data Center will record the time between the Application release date and the end of the City test period.

Subcategory: Minor Upgrades/Bundled Fixes

Objective

Updates, fixes, patches, or similar minor changes to the Application will be installed and tested by the Data Center within six (6) weeks of their release. The City will be provided each module upgrade upon a mutually agreed upon time frame within which to test the said change prior to its being available to the City's users and interfacing with the Production database. The City's custom modifications will be tested by the Data Center and the City prior to their being available to the City's users and interfacing with the Production database.

Verification Method

The Data Center will record the time between the Application release date and the end of the City's test period.

Subcategory: Immediate Fixes

Objective

Once the Data Center is aware of an Application problem, fixes available from the Application vendor will be installed within a timely period, based on the criticality of the problem as defined by the City or identified in Category 1 SLOs.

Verification Method

Percent of fixes that are completed within their target times

Service Level Category 4: Customer Service

Three subcategories of customer service are included in this Service Level Category. The first examines the responsiveness of the Help Desk. The second examines the Data Center's responsiveness to requests for Technical Administration. The final Customer Service subcategory examines various aspects of general communication between the Data Center and the City.

Subcategory: Help Desk

The Provider will maintain a Help Desk whose function will be to support and assist the City in diagnosing and resolving any issues associated with the Application.

Initial Contact

Objective

The Help Desk phone line will be staffed during Business Hours. Business Hours are defined as 8:00 AM to 6:00 PM, Monday through Friday except Holidays. If a message is left during these Business Hours, a return call will be issued within 15 minutes. Outside of Business Hours, in the event of a critical application issue, a Data Center representative will be available by pager to return Help Desk messages within 15 minutes. Additional pager phone numbers will be provided to the City for escalation if the first contact is not returned within 15 minutes. A Data Center representative will always be available by pager outside of Business Hours, including Holidays.

Verification Method

The City may place calls at any time to determine if the Help Desk is staffed appropriately.

Inquiry Settlement

Objective

City inquiries to the Help Desk will be settled in a manner to achieve the SLOs. Help Desk personnel will attempt to resolve the inquiries themselves at the initial contact with the City. In more complicated cases, the inquiry may be settled by assigning a task to a Data Center specialist. In such cases, the SLO performance will be monitored under the appropriate Service Level category depending on the nature of the task.

Verification Method

The average time that is needed to resolve a Help Desk incident will be tracked.

Technical Administration

Objective

At times, the City may request additional administrative service such as creating a new database instance, modifying software, or requesting an extra back-up of data. Such services will be performed in a timely and cost-effective manner to the City's benefit. For each typical service, the cost (if any) and time to complete are listed in the Scope of Services. Services not listed there may be handled on a time and materials basis.

Verification Method

The average time that is needed to complete and administrative request will be tracked.

Subcategory: Communication

Scheduled

Objective

Regularly scheduled Data Center communications with the City will be performed in a timely manner and monthly at a minimum. Examples of potential communications that are considered as regularly scheduled is contained in the Scope of Services section of the Agreement. Late or missing communications should be reported by the City to the Help Desk which will escalate and resolve the issue.

Verification Method

The Data Center Help Desk system will track the number of reported communications problems.

On Request

Objective

Ad-hoc requests for information by the City will be handled in a timely manner based on the timing commitment made by the Data Center or Help Desk in each case. The delivery times for these ad-hoc communications will be estimated by the Data Center or Help Desk as they are requested, based on their criticality and the length of preparation time required. Additional charges may apply for these communications at rates established in Exhibit# 2.

Verification Method

The Data Center Help Desk system will track the number of reported communications problems.

Data Center Announcements

Objective

The Data Center will inform the City of anticipated changes in Application availability or performance with as much advance notice as possible but always reasonably before any change occurs. The Data Center will contact the designated City representative via e-mail and by telephone depending on the anticipated criticality and time remaining before the event. These events will not be considered as approved events and will represent a failure of the Provider to meet the related SLO.

Verification Method

The Data Center Help Desk system will track the number of reported communications problems.

Feedback

Objective

The Data Center will conduct periodic surveys of key City contacts to assess general City perceptions of the level of service being provided. Surveys will be formatted to support Data Center SLOs. Printed surveys at the subcategory level will be utilized annually. Telephone surveys at the category level will be utilized at least bi-annually.

Verification Method

The Data Center Help Desk system will track the number of reported communications problems.

EXHIBIT 6: SOFTWARE SERVICES TERMS

With respect to professional services, the parties agree to the following terms:

Services / Statement of Work

AssetWorks will perform the Services described in Exhibit 1, Scope of Work, ("Scope of Work").

AssetWorks will perform the services ("Services") as described in the Scope of Services as negotiated by the parties and attached to this Contract.

The general scope of services addressed by this Contract includes the operation, maintenance, and support of the:

- Database software for the Applications hosted under this Contract
- Database security
- Data Center server operation

The scope of services specifically excludes operation and maintenance of the following:

- City hardware, including City's servers, printers, network hardware (including routers and switches) and other City site computing equipment;

- City application software other than noted In the Scope of Services; and
- City Local Area Networks ("LAN")
- City network Infrastructure for connecting to the Internet and to the AssetWorks Data Center

The Services shall be provided subject to the Terms and Conditions, which follow.

Price and Payment Term

City shall pay AssetWorks the applicable fees as set forth in Exhibit 2, Schedule of Compensation.

- A. Each Statement of Work will either be on a time and material basis or a fixed price basis, specified in the Statement of Work. The Statement of Work may or may not include a definitive list of "Deliverables" that must be completed by AssetWorks. In some instances, the Statement of Work will include a date by which "Deliverables" must be completed.
- B. In the event that Services result in greater AssetWorks duties than contemplated by the Statement of Work, City will work closely and in good faith with AssetWorks to modify the Statement of Work to ensure that the City's requirements are addressed and AssetWorks' fees shall be adjusted to reflect increased City requirements.
- C. Unless specifically addressed in the Statement of Work, all travel and expenses incurred will be extra and billed at the time of incurrence.

Resources to be Provided by City

- A. City shall provide, maintain and make available to AssetWorks, at City's expense and in a timely manner, the resources described in this section 3 and the Scope of Work in connection with AssetWorks' performance of the Services.
- B. City will designate qualified City personnel or representatives to consult with AssetWorks on a regular basis in connection with the Services. City will furnish such documentation and other information as is reasonably necessary to perform the Services.
- C. City shall furnish access to City's premises, and appropriate workspace for any AssetWorks personnel working at City's premises, as necessary for performance of those portions of the Services to be performed at City's premises.

With respect to Software as a Service, the Parties agree to the following terms:

CONTRACT OVERVIEW

AssetWorks uses a Data Center ("Data Center"), located at 998 Old Eagle School Rd., Wayne, PA 19087, and provides associated services to support City's that wish to outsource the operation and maintenance of computer applications listed in the Scope of Services as referenced in Attachment 1.

This Contract describes the services to be provided by AssetWorks ("Services") the respective responsibilities of the parties, the service level objectives ("SLOs"), and the problem management process. This Contract incorporates the following Attachments that shall be considered an integral part of this Contract:


- Attachment 1 Scope of Services
- Attachment 2 Service Level Objectives

CITY RESPONSIBILITIES

The City is responsible for:

- Assigning a primary and alternate City representative to coordinate all communications and activities related to AssetWorks services.
- Providing user identification data and determining the appropriate security profile for each user. City will control security at the Application level.
- All printing. No print job will print at the Data Center and all physical printing requirements will be handled by the City.
- The purchase and installation of printers at City's sites for the Application being utilized as defined in the Scope of Services.
- Installation, operation and maintenance of all workstation software (and City's LAN, existing data communications configuration, hardware, or software required at the City's site except as otherwise stipulated in the Scope of Services. AssetWorks network and network responsibility extends from the AssetWorks routers at AssetWorks' sites to all connected equipment at AssetWorks' sites.
- Testing updates and fixes applied by AssetWorks to Applications used by City. With the exception of emergency fixes, City will test updates and fixes prior to their introduction to the Production environment within a mutually agreed upon time frame.
- Testing upgrades. Upgrades will be moved to production by the AssetWorks at the end of the City testing period unless specific problems are documented in writing to AssetWorks.

Diligent analysis of suspected problems to determine their specific nature and possible causes before calling the AssetWorks for assistance. Notwithstanding this diligence requirement, City is responsible for informing AssetWorks of any problems encountered in a timely manner.

 John Szyszko - AIS Fleet Operations 7-24-2020

 Tuan Vuong - AIS Finance & Administration

 Jonathan Lam - AIS Finance & Administration

City of Chicago Project, Specification Number:
204280 Purchase, Parts and Services for Software
Sole-Source Compliance Plan Review

2 ✓



Terrence Bray

Tue 6/23/2020 11:55 AM



To: Humberto Moya

Cc: Jacquelyn Charleston; Monica Jimenez; Gwendolyn Smith



204280 Transmittal.pdf

99 KB

⌵ Show all 2 attachments (503 KB) Download all

Save all to OneDrive - City of Chicago

Humberto,

AssetWorks LLC submitted a Sole-Source for the Purchase, Parts and Services for Software Project Specification Number 204280. The MBE/WBE compliance plan that was sent with the Sole-Source has been reviewed and approved. I have attached the approved Schedule D and C.

Thank you,

Terrence Bray

Certification/Compliance Officer

City of Chicago, Department of Procurement Services

121 N. LaSalle St. Rm 806 Chicago, IL 60602

Phone: 312-742-5352 Fax: 312-744-0010

Terrence.Bray@cityofchicago.org



FOR
NON-CONSTRUCTION
PROJECTS ONLY

SCHEDULE C-1
MBE/WBE Letter of Intent to Perform as a
Subcontractor, Supplier, or Consultant

Project Name: FleetFocus Maintenance Specification No.: 1204280

From: AssetWorks LLC
(Name of MBE/WBE Firm)

To: AssetWorks LLC and the City of Chicago.
(Name of Prime Contractor)

The MBE or WBE status of the undersigned is confirmed by the attached City of Chicago or Cook County, Illinois Certification Letter. 100% MBE or WBE participation is credited for the use of a MBE or WBE "manufacturer." 60% participation is credited for the use of a MBE or WBE "regular dealer."

The undersigned is prepared to perform the following services in connection with the above-named project/contract. If more space is required to fully describe the MBE or WBE proposed scope of work and/or payment schedule, including a description of the commercially useful function being performed. Attach additional sheets as necessary:

AssetWorks provides the License, Maintenance, Hosting, hardware, support and services, for the AssetWorks Suite for products. The products include the aspects of the fleet management including, FleetFocus, FuelFocus, Telemetrics Data, Central Asset Management (CAM).

The above described performance is offered for the following price and described terms of payment:

~~X~~ \$6,250,000.00 or DUR

The undersigned will enter into a formal written agreement for the above work with you as a Prime Contractor, conditioned upon your execution of a contract with the City of Chicago, within three (3) business days of your receipt of a signed contract from the City of Chicago.

SUB-SUBCONTRACTING LEVELS

A zero (0) must be shown in each blank if the MBE or WBE will not be subcontracting any of the work listed or attached to this schedule.

0 % of the dollar value of the MBE or WBE subcontract that will be subcontracted to non MBE/WBE contractors.

0 % of the dollar value of the MBE or WBE subcontract that will be subcontracted to MBE or WBE contractors.

NOTICE: If any of the MBE or WBE scope of work will be subcontracted, list the name of the vendor and attach a brief explanation, description and pay item number of the work that will be subcontracted. MBE/WBE credit will not be given for work subcontracted to Non-MBE/WBE contractors, except for as allowed in the Special Conditions Regarding Minority Business Enterprise Commitment and Women Business Enterprise Commitment.

One or more owners or principals of the Prime Contractor () does / (x) does not have an ownership interest in the undersigned. Provide names of such individuals and their respective ownership percentages, or indicate "none." Attach additional sheets if necessary: None

The undersigned has entered into a formal written mentor protégé agreement as a subcontractor/protégé with you as a Prime Contractor/mentor: () Yes (x) No

NOTICE: THIS SCHEDULE AND ATTACHMENTS REQUIRE ORIGINAL SIGNATURES.

Robert Hallett 18 June 2020
(Signature of President/Owner/CEO or Authorized Agent of MBE/WBE) (Date)

Robert Hallett, General Manager
(Name/Title-Please Print)

rob.hallett@assetworks.com / 610-887-0202
(Email & Phone Number)



SCHEDULE D-1
Compliance Plan Regarding MBE/WBE Utilization
Affidavit of Prime Contractor

FOR
NON-CONSTRUCTION
PROJECTS ONLY

MUST BE SUBMITTED WITH THE BID. FAILURE TO SUBMIT THE SCHEDULE D-1 WILL CAUSE THE BID TO BE REJECTED. DUPLICATE AS NEEDED.

Project Name: FleetFocus Maintenance
 Specification No.: 1204280

In connection with the above captioned contract, I HEREBY DECLARE AND AFFIRM that I am a duly authorized representative of AssetWorks LLC
 (Name of Prime Consultant/Contractor)

and that I have personally reviewed the material and facts set forth herein describing our proposed plan to achieve the MBE/WBE goals of this contract.

All MBE/WBE firms included in this plan have been certified as such by the City of Chicago and/or Cook County, Illinois (Letters of Certification Attached).

I. Direct Participation of MBE/WBE Firms:

NOTE: The bidder/proposer shall, in determining the manner of MBE/WBE participation, first consider involvement with MBE/WBE firms as joint venture partners, subcontractors, and suppliers of goods and services directly related to the performance of this contract.

A. If bidder/proposer is a joint venture and one or more joint venture partners are certified MBEs or WBEs, attach copies of Letters of Certification, Schedule B form and a copy of Joint Venture Agreement clearly describing the role of each MBE/WBE firm(s) and its ownership interest in the joint venture.

B. Complete this section for each MBE/WBE Subcontractor/Supplier/Consultant participating on this contract:

- Contractor
- Name of MBE/WBE: AWA AssetWorks LLC
 Address: 998 old Eagle School Rd #1215, Wayne, PA 19087
 Contact Person: John Compton
 Phone Number: 847-875-6754
 Dollar Value of Participation \$: "6,250,000 or DJR"
 Percentage of Participation %: N/A
 Mentor Protégé Agreement (attach executed copy): () Yes () No Add'l Percentage Claimed: 1 %
 Total Participation %: 0
 - Name of MBE/WBE: _____
 Address: _____
 Contact Person: _____

¹ The Prime Contractor may claim an additional 0.5 percent participation credit (up to a maximum of five (5) percent) for every one (1) percent of the value of the contract performed by the MBE/WBE protégé firm.

Schedule D-1: Prime Contractor Affidavit-MBE/WBE Compliance Plan

Phone Number: _____

Dollar Value of Participation \$ _____

Percentage of Participation % _____

Mentor Protégé Agreement (attach executed copy): () Yes () No Add'l Percentage Claimed: ____%

Total Participation % _____

3. Name of MBE/WBE: _____

Address: _____

Contact Person: _____

Phone Number: _____

Dollar Value of Participation \$ _____

Percentage of Participation % _____

Mentor Protégé Agreement (attach executed copy): () Yes () No Add'l Percentage Claimed: ____%

Total Participation % _____

4. Name of MBE/WBE: _____

Address: _____

Contact Person: _____

Phone Number: _____

Dollar Value of Participation \$ _____

Percentage of Participation % _____

Mentor Protégé Agreement (attach executed copy): () Yes () No Add'l Percentage Claimed: ____%

Total Participation % _____

5. Attach Additional Sheets as Needed

II. Indirect Participation of MBE/WBE Firms

NOTE: This section need not be completed if the MBE/WBE goals have been met through the direct participation outlined in Section I. If the MBE/WBE goals have not been met through direct participation, Contractor is required to demonstrate Good Faith Efforts pursuant to the MBE/WBE Special Conditions in a request for a waiver or reduction of MBE/WBE goals. Indirect participation may be considered as part of such Good Faith Efforts in support of the requested waiver or reduction.

MBE/WBE Subcontractors/Suppliers/Consultants proposed to perform work or supply goods or services where such performance does not directly relate to the performance of this contract:

1. Name of MBE/WBE: N/A

Address: _____

Contact Person: _____

Schedule D-1: Prime Contractor Affidavit-MBE/WBE Compliance Plan

Phone Number: _____

Dollar Value of Participation \$ _____

Percentage of Participation % _____

Mentor Protégé Agreement (attach executed copy): () Yes () No Add'l Percentage Claimed: _____%

Total Participation % _____

2. Name of MBE/WBE: _____

Address: _____

Contact Person: _____

Phone Number: _____

Dollar Value of Participation \$ _____

Percentage of Participation % _____

Mentor Protégé Agreement (attach executed copy): () Yes () No Add'l Percentage Claimed: _____%

Total Participation % _____

3. Name of MBE/WBE: _____

Address: _____

Contact Person: _____

Phone Number: _____

Dollar Value of Participation \$ _____

Percentage of Participation % _____

Mentor Protégé Agreement (attach executed copy): () Yes () No Add'l Percentage Claimed: _____%

Total Participation % _____

4. Name of MBE/WBE: _____

Address: _____

Contact Person: _____

Phone Number: _____

Dollar Value of Participation \$ _____

Percentage of Participation % _____

Mentor Protégé Agreement (attach executed copy): () Yes () No Add'l Percentage Claimed: _____%

Total Participation % _____

5. Attach Additional Sheets as Needed

Schedule D-1: Prime Contractor Affidavit-MBE/WBE Compliance Plan

III. Summary of MBE/WBE Proposal

A. MBE Proposal (Direct & Indirect)

1. MBE Direct Participation

MBE Firm Name	Dollar Amount Participation (\$)	Percent Amount Participation (%)
Total Direct MBE Participation		

2. MBE Indirect Participation

MBE Firm Name	Dollar Amount Participation (\$)	Percent Amount Participation (%)
Total Indirect MBE Participation		

B. WBE Proposal (Direct & Indirect)

1. WBE Direct Participation

WBE Firm Name	Dollar Amount Participation (\$)	Percent Amount Participation (%)
Total Direct WBE Participation		

2. WBE Indirect Participation

WBE Firm Name	Dollar Amount Participation (\$)	Percent Amount Participation (%)
Total Indirect WBE Participation		

Schedule D-1: Prime Contractor Affidavit-MBE/WBE Compliance Plan

The Prime Contractor designates the following person as its MBE/WBE Liaison Officer:

Lynn Sons, AssetWorks LLC

610-225-8304- direct

(Name- Please Print or Type)

(Phone)

One or more owners or principals of the Prime Contractor () does / (X) does not have an ownership interest in any MBE or WBE listed in this Schedule D. Provide names of such individuals and their respective ownership percentages, and identify the MBE/WBE firms in which such ownership is held, or indicate "none." Add additional sheets if necessary:

I DO SOLEMNLY DECLARE AND AFFIRM UNDER PENALTIES OF PERJURY THAT THE CONTENTS OF THE FOREGOING DOCUMENT ARE TRUE AND CORRECT, THAT NO MATERIAL FACTS HAVE BEEN OMITTED, AND THAT I AM AUTHORIZED ON BEHALF OF THE PRIME CONTRACTOR TO MAKE THIS AFFIDAVIT.

AssetWorks LLC

(Name of Prime Contractor - Print or Type)

State of: PA

Robert Hallett

(Signature)

County of: Chester

Robert Hallett

(Name/Title of Affiant - Print or Type)

12 June 2020

(Date)

On this 12 day of June, 2020, the above signed officer Robert Hallett

(Name of Affiant)

~~personally appeared and~~, known by me to be the person described in the foregoing Affidavit, acknowledged that (s)he executed the same in the capacity stated therein and for the purposes therein contained.

IN WITNESS WHEREOF, I hereunto set my hand and seal.

Judith L. Sons

(Notary Public Signature)

Commonwealth of Pennsylvania
NOTARIAL SEAL
JUDITH L. SONS, NOTARY PUBLIC
Tradeford Township, Chester County
My Commission Expires September 30, 2021

SEAL:

Commission Expires: 9/30/2021



CERTIFICATE OF FILING FOR

CITY OF CHICAGO ECONOMIC DISCLOSURE STATEMENT

EDS Number: 155594

Certificate Printed on: 09/17/2020

Date of This Filing: 09/17/2020 10:30 AM

Original Filing Date: 09/17/2020 10:30 AM

Disclosing Party: AssetWorks

Filed by: Lynn Sons

Title: Admin

Matter: Maintenance and support of

AssetWorks sole source software

Applicant: AssetWorks

Specification #: 1204280

Contract #:

The Economic Disclosure Statement referenced above has been electronically filed with the City. Please provide a copy of this Certificate of Filing to your city contact with other required documents pertaining to the Matter. For additional guidance as to when to provide this Certificate and other required documents, please follow instructions provided to you about the Matter or consult with your City contact.

A copy of the EDS may be viewed and printed by visiting <http://webapps1.cityofchicago.org/EDSWeb> and entering the EDS number into the EDS Search. Prior to contract award, the filing is accessible online only to the disclosing party and the City, but is still subject to the Illinois Freedom of Information Act. The filing is visible online to the public after contract award.
