

(X) SCHEDULE REQUIREMENTS


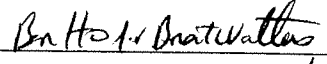
Upon award of contract, the contractor will transport one DOA unit to Iowa, retrofit that unit and return the unit to ORD within 100 days for the winter season (November 2008 - April 2009). Testing will be conducted under the supervision of Fortbrand, Haige and DOA. If testing is successful, DOA intends to retrofit remaining units once funding is available however as this is a DUR contract, will not be obligated to retrofit the entire fleet. Duration of contract will be five years plus three one year extensions to allow time to purchase the plows and brooms as well as procure parts required to maintain and repair the plow and broom.

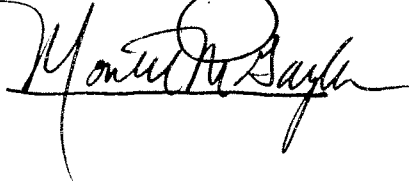
(X) EXCLUSIVE OR UNIQUE CAPABILITY

Fortbrand Services is the exclusive North American distributor of Vammass equipment for Haige Manufacturing. Haige Manufacturing is the only manufacturer of this retrofit plow and broom as they have purchased the Vammass product line from Patri Vammass of Finland. No other equipment manufacturer produces similar after market equipment that is compatible with the existing Vammass vehicle. Fortbrand will also provide the technical support and training necessary to operate and maintain the equipment throughout the life of the contract..

(x) OTHER

Fortbrand is requesting a full MBE / WBE waiver at this time as they have not been able to identify practical or cost efficient opportunities for MBE / WBE compliance, however during the course of the contract Fortbrand will continue to seek out opportunities for inclusion.

APPROVED BY:		5-23-08	
	DEPARTMENT HEAD OR DESIGNEE	DATE	BOARD CHAIRPERSON
			DATE 9/10/08

CPO Approved  9/10/08

INSTRUCTIONS FOR PREPARATION OF NON-COMPETITIVE PROCUREMENT FORM (Rev 9/97)

If a City Department has determined that the purchase of supplies, equipment, work and/or services can not be done on a competitive basis, a sole source justification must be prepared on this Justification for Non-Competitive Procurement Form in which procurement is requested on a non-bid or non-competitive basis in accordance with 65 ILCS 5/8-10-4 of the Illinois Compiled Statutes. All applicable questions in each Subject Area below must be answered. The information provided must be complete and in sufficient detail to allow for a decision to be made by the Non-Competitive Procurement Review Board. The Board will not consider justifications with incomplete information or documentation. Also, attach Form F-7 (if One Time Contract); F-8

(if Delegate Agency Contract) or F-26 (if Term Agreement) to obtain a pre-assigned Specification and Contract Number for each contract in this request.

PROCUREMENT HISTORY (INCLUDING FUTURE PROCUREMENT OBJECTIVES)

1. Describe the requirement and how it evolved from initial planning to its present, status.
2. Is this a first time requirement or a continuation of previous procurement from the same source? If so, explain the procurement history.
3. Explain attempts made to competitively bid the requirement. (Attach copy of notices and list of sources contacted).
4. Describe any research done to find other sources (List other cities contacted, companies in the industry contacted, professional organizations, periodicals and other publications used).
5. Explain future procurement objectives. Is this a one-time request or will future requests be made for doing business with the same source?
6. Explain whether or not future competitive bidding is possible. If not, why not?

ESTIMATED COST

1. What is the estimated cost for this requirement (or for each contract, if multiple awards contemplated)? What is the funding source?
2. What is the estimated cost by fiscal year, if the job, project or program covers multiple years?
3. Explain the basis for estimating the cost and what assumptions were made and/or data used (i.e. budgeted amount, previous contract price, current catalog or cost proposal from firms solicited, engineering or in-house estimate, etc).
4. Explain whether the proposed Contractor or the City has a substantial dollar investment in original design, tooling or other factors which would be duplicated at City expense if another source was considered. Describe cost savings or other measurable benefits to the City which may be achieved.
5. Explain what negotiation of price has occurred or will occur. Detail why the estimated cost is deemed reasonable.

SCHEDULE REQUIREMENTS

1. Explain how the schedule was developed and at what point the specific dates were known.
2. Is lack of drawings and/or specifications a constraining factor to competitive bidding? If so, why is the proposed Contractor the only person or firm able to perform under these circumstances? Why are the drawings and specifications lacking? What is the lead time required to get drawings and specifications suitable for competition? If lack of drawings and specifications is not a constraining factor to competitive bidding, explain why only one person or firm can meet the required schedule.
3. Outline the required schedule by delivery or completion dates and explain the reasons why the schedule is critical.
4. Describe in detail what impact delays for competitive bidding would have on City operations, programs, costs and budgeted funds.

EXCLUSIVE OR UNIQUE CAPABILITY

1. If contemplating hiring a person or firm as a Professional Service Consultant, explain in detail what professional skills, expertise, qualifications or other factors make this person or firm exclusively or uniquely qualified for the project. Attach copy of cost proposal and scope of services.
2. Does the proposed firm have personnel considered unquestionably predominant in the particular field?
3. What prior experience of a highly specialized nature does the person or firm exclusively possess that is vital to the job, project or program?
4. What technical facilities or test equipment does the person or firm exclusively possess of a highly specialized nature which is vital to the job?
5. What other capabilities and/or capacity does the proposed firm possess which is necessary for the specific job, project or program which makes them the only source who can perform the work within the required time schedule without unreasonable costs to the City?
6. If procuring products or equipment, describe the intended use and explain any exclusive or unique capabilities, features and/or functions the items have which no other brands or models, etc possess. Is compatibility with existing equipment critical from an operational standpoint? Explain why.
7. Is competition precluded because of the existence of patent rights, copyrights, trade secrets, technical data, or other proprietary data? Attach documentation verifying such.
8. If procuring replacement parts and/or maintenance services, explain whether or not replacement parts and/or services can be obtained from any other sources? If not, is the proposed firm the only authorized or exclusive dealer/distributor and/or service center? If so, attach letter from manufacturer.

OTHER

1. Explain other related considerations and attach all applicable supporting documents (Information Technology Strategy Committee (ITSC) Approval form, etc.)
2. Explain what opportunities of direct/indirect involvement of Minority or Women Business Enterprises have been discussed and/or are available this contract.

REVIEW AND APPROVAL

This form must be signed by both the Originator of the request and approved by the Department Head or, authorized designee.

DPS PROJECT CHECKLIST

→ req forms coming once commodity codes are obtained from DPS

5/27/08

For DPS Use Only	
Date Received	
Date Returned	
Date Accepted	
CAVGN's Name	

IMPORTANT: PLEASE READ AND FOLLOW THE INSTRUCTIONS FOR COMPLETING THE PROJECT CHECKLIST AND CONTACT THE APPROPRIATE UNIT MANAGER IF YOU HAVE ANY FURTHER QUESTIONS. ALL INFORMATION SHOULD BE COMPLETED, ATTACH ALL REQUIRED MATERIALS AND SUBMIT FOR HANDLING TO THE DEPARTMENT OF PROCUREMENT SERVICES, ROOM 403, CITY HALL, 121 N. LASALLE STREET, CHICAGO, ILLINOIS 60602.

GENERAL INFORMATION:

Date: 5/27/08
REQ No.:

Contact Person: **DAVID BOWMAN**
Tel: 686-7089 Fax: E-mail: @cityofchicago.org
Project Manager: **William Dalvos**
Tel: 686-3411 Fax: E-mail: @cityofchicago.org
Previous PO No.: (if known):

PO No.: (if known):

Modification No.: (if known):

Project Description: **VAMMAS Multipurpose Snow Removal Retrofit Brooms and Plows**

FUNDING:

- City: Corporate Bond Enterprise Grant* Other **Test**
 State: IDOT/Transit IDOT/Highway Grant* Other
 Federal: FHWA FTA FAA Grant* Other **Purchase**

LINE	FY	FUND	DEPT	ORGN	APPR	ACTV	OBJT	PROJECT	RPTG	\$ DOLLAR AMOUNT
	08	740	85	4035	0440		0440			2,500,000

Estimated Value \$ **2,500,000**

*IF GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE REQUIRED and any other Terms and Conditions that may apply.

SCOPE STATEMENT:

Attached is a Detailed Scope of Services and/or Specification **sole source**

IMPORTANT: THIS IS A CRITICAL PORTION OF YOUR SUBMITTAL. IN ORDER FOR DPS TO ACCEPT YOUR SUBMITTAL YOU MUST COMPLETE THE SPECIFIC SCOPE REQUIREMENTS AS SET FORTH IN THE SUPPLEMENTAL CHECKLIST FOR THAT UNIT.

The following is a general description of what should be included in a Scope of Services or Specification:

A clear description of all anticipated services and products, including: time frame for completion, special qualifications of prospective vendors, special requirements or needs of the project, locations, anticipated participating user departments, citation of any applicable City ordinance or state/federal regulation or statute.

TYPE OF PROCUREMENT REQUESTED (check all that apply):

NEW REQUEST

- Blanket Agreement
 Standard Agreement
 Small Orders

MOD/AMENDMENT

- Time Extension
 Vendor Limit Increase
 Scope Change/Price Increase/Additional Line Item(s)
 Other (specify):

FORMS: Requisition Special Approvals Non-Competitive Review Board (NCRB)

CONTRACT TERM: Requested Term (number of months): **5 years + 3 one year ext.**

PRE BID/SUBMITTAL REQUIREMENTS:

Requesting Pre Bid/Submittal Conference? Yes No Requesting Site Visit? Yes No

DPS PROJECT CHECKLIST

ARCHITECTURAL/ENGINEERING SUPPLEMENTAL CHECKLIST

Required Attachments: Scope of Services, including location, description of project, services required, deliverables, and other information as required

Risk Management

Will services be performed within 50 feet of CTA train or other railroad property? Yes No

Will services be performed on or near a waterway? Yes No

If applicable, Pre-Qualification Category No. Category Description:

For Pre-Qualification Program, attach list of suggested firms to be solicited

Other Agency Concurrence Required: None State Federal Other (fill in)

AVIATION CONSTRUCTION SUPPLEMENTAL CHECKLIST

DOA sign-off for final design documents: Yes No

Required Attachments:

Copy of Draft Contract Documents and Detailed Specifications.

Risk Management:

Current Insurance Requirements prepared/approved by Risk Management: Yes No

Will work be performed within 50 feet of CTA or ATS structure or property? Yes No

Will work be performed airside? Yes No

*NOTE: Any non-construction Aviation request, complete the applicable section.

COMMODITIES SUPPLEMENTAL CHECKLIST

Required Attachments: Detailed Specifications (Scope of Services) including detailed description of the product, delivery location, user department contact, price escalation considerations, Bidder's qualification, contract term and extension options, Contractor's qualifications, citation of any applicable City/State/Federal statutes or regulations, citation of any applicable technical standards and Price Lists/Catalogs, technical drawings and other exhibits and attachments as appropriate.

If Modification request, please verify and provide the following:

Contractor's Name:

Contractor's Address:

Contractor's e-mail Address:

Contractor's Phone Number:

Contractor's Contact Person:

CONSTRUCTION SUPPLEMENTAL CHECKLIST

Required attachments:

Copy of Draft (80% Completion), Contract Documents and Detailed Specifications

Risk Management

Will services be performed within 50 feet of CTA train or other railroad property? Yes No

Will services be performed on or near a waterway? Yes No

DPS PROJECT CHECKLIST

VEHICLES/HEAVY EQUIPMENT SUPPLEMENTAL CHECKLIST

Required Attachments:

- Detailed Specifications including detailed description of the vehicle(s) or equipment, mounted equipment, if any, and options/accessories.
- Special Provisions (Delivery, Warranty, Manuals, Training, Additional Unit Purchase Options, Bid Submittal Information, etc.)
- Delivery Location(s)
- Technical Literature
- Drawings, if any
- Part Number List (Manufacturer; or Dealer; or Other Source:)
- Current Price List(s)/Catalog(s)
- Special Approval Form
- Exhibits and Attachments

If Modification request, please verify and provide the following:

Contractor's Name:

Contractor's Address:

Contractor's e-mail Address:

Contractor's Phone Number:

Contractor's Contact Person:

PROFESSIONAL SERVICES SUPPLEMENTAL CHECKLIST

- Detailed description of project listing obligations of each party.
- The Schedule of Compensation
- Deliverables
- Request for individual contract services (if applicable)
- The appropriate EPS form
- ITSC (approved by BIS)
- OBM (approved by Budget form/memo)
- Grant document attached

Attach any documentation indicating any previous purchase activity to assist in the procurement process

TELECOMMUNICATIONS AND UTILITIES SUPPLEMENTAL CHECKLIST

Required Attachments: Detailed Scope of Services/Specification which sets forth all of the anticipated services and products the user department wants provided, including time frame for completion, special qualifications of prospective vendors, special requirements or needs of the project, locations, anticipated participating user departments, citation of any applicable City ordinance or state/federal regulation or statute.

Has the project been reviewed by DGS? Yes No

Attach copy of DGS Recommendation; Reservation(s); or participate under current contract.

Does the project include software? Yes No

If yes, is signed ITSC form attached? Yes No

Does the location involve:

A public way? Yes No

Any concession in the City's facilities? Yes No

Is it anticipated City Council approval of the project or contract will be required? Yes No

DPS PROJECT CHECKLIST

WORK SERVICES/FACILITY MAINTENANCE SUPPLEMENTAL CHECKLIST

Required Attachments: Detailed Specifications (Scope of Services) including detailed description of the work, locations (with supporting detail), user department contacts, work hours/days, laborer/supervisor mix, compensation and price escalation considerations, Bidder's qualification, contract term and extension options, Contractor's qualifications, citation of any applicable City/State/Federal statutes or regulations, citation of any applicable technical standards and Price Lists/Catalogs, technical drawings and other exhibits and attachments as appropriate.

Risk Management:

Will services be performed within 50 feet (50') of CTA train or other railroad property? Yes No

Will services be performed on or near a waterway? Yes No

Will services require the handling of hazardous/bio-waste material? Yes No

Will services require the blocking of streets or sidewalks which may affect public safety? Yes No

If Modification or Amendment request, please verify and provide the following:

Contractor's Name:

Contractor's Address:

Contractor's e-mail Address:

Contractor's Phone Number:

Contractor's Contact Person:

Date: May 22, 2009

To: David F. Ochal, First Deputy Commissioner

From: Angela Manning-Hardimon, Managing Deputy Commissioner



RE: Summary for New Sole source (Non-Competitive) Procurement Contract for Test and Purchase of Retrofit Brooms and Plows of Vammas Multipurpose Snow Removal Vehicles

The purpose for this Sole Source (Non-Competitive) bid procurement is to test retrofit brooms and plows for DOA's Vammas Multipurpose Snow Removal Vehicles so the equipment will be more efficient.



DEPARTMENT OF AVIATION

MEMORANDUM

Date: May 27, 2008

To: Montel M. Gayles
Chief Procurement Officer

Attention: Brent Walters
Deputy Procurement Officer

From: Richard L. Rodriguez
Commissioner

Subject: Request for New Non-Competitive Procurement Contract
Test and Purchase of Retrofit Brooms and Plows for Vammas
Multipurpose Snow Removal Vehicles

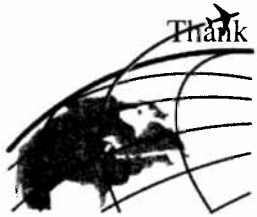
Vendor: Fortbrand Services

The Department of Aviation (DOA) is requesting approval for a non-competitive bid procurement contract in order to test retrofit brooms and plows for our Vammas Multipurpose Snow Removal Vehicles (Vammas) with the option to purchase the equipment if the test goes as hoped.

Currently, DOA owns 10 Vammas units which were purchased 6-8 years ago via a sole source contract with Fortbrand Services under a lease/purchase blanket contract (T25969). The equipment we currently own is not as efficient as we would like and the distributor, Fortbrand Services, and the manufacturer, Haige have a new design for the plow and broom components that they claim will remedy the deficiency. As such, they have agreed to allow DOA to try a new plow and broom on our equipment for a snow season (2008-2009) at absolutely no cost, and then if they work to our satisfaction, and as funding allows, DOA will retrofit the remainder of the Vammas units. If the plows and brooms do not work as anticipated, DOA will have no obligation to purchase the equipment and Fortbrand Services will return the test unit back to its original equipment.

If you have any questions or need additional information regarding this request please contact David Bowman at (773) 686-7089.

Thank you for your cooperation.



CHICAGO AIRPORT SYSTEM
Connecting People & Business



Test and Purchase of Retrofit Brooms and Plows

Procurement Type: Non Competitive

Duration: 5 years + 3 one-year extensions

Estimated Annual Cost: \$2,500,000 over 5 Years

User Contact: William Palivos Phone: 686-3411

User Deputy: Al Perez Phone: 894-1823

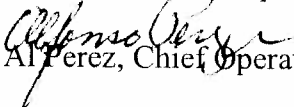
1/15 Reviewed by: Angela Manning, Managing Deputy Commissioner *AMH*



DEPARTMENT OF AVIATION

MEMORANDUM

TO: David Bowman, Supervisor of Contracts

FROM:  Al Perez, Chief Operating Officer

DATE: May 22, 2008

SUBJECT: Request for New Non-Competitive Procurement Contract
Test and Purchase of Retrofit Brooms and Plows for Vammas
Multipurpose Snow Removal Vehicles

VENDOR: Fortbrand Services

The Department of Aviation (DOA) is requesting approval for a non-competitive bid procurement contract in order to test retrofit brooms and plows for our Vammas Multipurpose Snow Removal Vehicles (Vammas) with the option to purchase the equipment if the test goes as hoped.

Currently, DOA owns 10 Vammas units which were purchased 6-8 years ago via a sole source contract with Fortbrand Services under a lease/purchase blanket contract (T25969). The equipment we currently own is not as efficient as we would like and the distributor, Fortbrand Services, and the manufacturer, Haige have a new design for the plow and broom components that they claim will remedy the deficiency. As such, they have agreed to allow DOA to try a new plow and broom on our equipment for a snow season (2008-2009) at absolutely no cost, and then if they work to our satisfaction and as funding allows, DOA will retrofit the remainder of the Vammas units. If the plows and brooms do not work as anticipated, DOA will have no obligation to purchase the equipment and Fortbrand Services will return the test unit back to its original equipment.

If you have any questions or need additional information regarding this request, please contact Bill Palivos at (773) 686-3411.

Thank you for your cooperation.



CHICAGO O'HARE
BEST AIRPORT IN NORTH AMERICA
1998 1999 2000 2001 2002 2003



Procurement Type: Non-Competitive

Duration: 5 years + 3 one-year extensions

Estimated Annual Cost: \$2,500,000 over 5 years

User Contact: William Palivos Phone: 686-3411

User Deputy: Al Perez Phone: 894-1823



www.hagie.com

May 21, 2008

City of Chicago
Department of Aviation
10510 West Zemke Road
Chicago, IL 60660

Attn: Mr. Alfonso Perez
Chief Operating Officer

Re: Fortbrand Services, Inc.
Vammas Snow removal Equipment

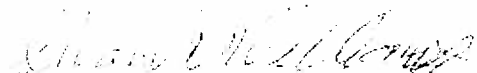
Gentlemen:

Please be advised that Hagie Manufacturing Company has acquired the snow removal equipment product line from Patna Vammas of Finland. Continuing forward the Vammas equipment will be manufactured at Hagie's factory in Clarion, Iowa, USA.

Pursuant to an Agreement dated January 1, 2006, Fortbrand Services is the exclusive representative of Hagie for the sale and aftermarket support of the Vammas snow removal product line in North America.

Very truly yours,

HAGIE MANUFACTURING COMPANY


Shane Williams
Sales & Service Manager



50 FAIRCHILD COU
PLAINVIEW, NY 118

516.576.32
FAX 516.576.32

WWW.FORTBRAND.CI

FACSIMILE TRANSMITTAL SHEET

TO:	DAVE BOWMAN	FROM:	Alan J. Stearn	<i>WJ</i>
COMPANY:	DEPT OF AVIATION	DATE:	5/21/08	
FAX NUMBER:	773 894 1841	TOTAL NO. OF PAGES INCLUDING COVER:	9	
PHONE NUMBER:		SENDER'S REFERENCE NUMBER:	VAMMAS PROPOSAL	

MESSAGE:



50 FAIRCHILD COUN
PLAINVIEW, NY 1180

516.576.320
FAX 516.576.320

WWW.FORTBRAND.CO

May 21, 2008

Mr. Alfonso Perez, Jr.
Chief Operating Officer
Department of Aviation
City of Chicago
10510 West Zemke Road
Chicago, IL 60660

Re: Vammas PSB 5500: New P8400 Plow and New 46" Wafer Broom

Dear Mr. Perez:

Pursuant to our recent meetings, set forth below is the proposal of Fortbrand Services to furnish a new Vammas P8400 Plow and a new Vammas 46" Wafer Broom (collectively the Components) to the City for evaluation purposes during the 2008 / 2009 winter season. If the City, in its sole discretion, determines that the snow clearing performance of the Vammas PSB 5500 vehicle is improved by these Components, our Proposal also provides a program for the City to acquire Components for its current fleet of Vammas vehicles at O'Hare International Airport (ORD).

As we have previously informed you, Hagie Manufacturing Company (Hagie) of Clarion, Iowa has acquired the snow removal equipment product line from Patria Vammas and the Vammas equipment will now be manufactured at Hagie's factory in Iowa. Fortbrand Services will continue as the exclusive distributor in North America, on behalf of Hagie, for the Vammas product line. Hagie will manufacture and install the Components described in this Proposal, on the City's equipment.

Proposal

Contracting Party: Fortbrand Services, Inc. (Fortbrand) will enter into an Agreement with the City incorporating the program set forth herein.

Components Provided: Fortbrand will furnish to the City one (1) new Vammas design 46" wafer broom and one (1) new Vammas design P8400 polyurethane plow (currently at ORD) for evaluation by the City during the 2008 / 2009 winter season. Both of the



Components will be installed on either of Vammas PSB 5500 vehicles SN: 153 or SN: 154 currently owned by the City.

The Components will be installed on the Vammas vehicle at the factory of Hagie in Clarion, Iowa.

Transportation:

Fortbrand will, at its own cost and expense, transport the Vammas PSB 5500 vehicle from ORD to Hagie's factory for the installation of the Components and return the vehicle to ORD.

Installation:

Fortbrand will, at its own cost and expense, install the Components on the Vammas vehicle.

Fortbrand will remove the cassette broom system currently on the Vammas vehicle and store same at Hagie's facility during the evaluation period. The City will retain the plow currently used on the Vammas vehicle and may make use of such plow as the City shall, in its sole discretion, determine.

The Wafer Broom System to be installed on the vehicle is quoted with and without wafers. The City may elect to purchase the wafers from Fortbrand or other sources and install the wafers with its own personnel or purchase the Wafer Broom System from Fortbrand with wafers installed. The cost of a cradle to aid in wafer installation, as well as an additional broom core, is set forth on the Price List attached hereto.

Training:

Upon delivery of the Vammas vehicle to ORD with Components installed, Fortbrand, at its own cost and expense, will provide training in the operation and maintenance of the Components to appropriate ORD personnel.

During the evaluation period, if requested by the City, Fortbrand will provide additional training in the operation and maintenance of the Components, as well as the technical advice set forth herein.

During the remainder of the Term of the Agreement, Fortbrand will provide the training and technical advice set forth herein.

Evaluation Period:

Upon execution by the City and Fortbrand of an Agreement containing terms and conditions mutually acceptable to the parties, Fortbrand will pick up the Vammas vehicle at ORD and return the vehicle to ORD within one hundred (100) days from the date of execution of the Agreement.



During the evaluation period, representatives from Fortbrand and Hagie will attend snow events in order to observe the performance of the Components, together with City personnel.

The evaluation period shall commence upon the date the Vammas vehicle is returned to ORD and shall terminate on April 15, 2009.

During the evaluation period the City shall be responsible for the usual and customary maintenance of the Components, as well as wear items, such as plow cutting edges, wafers and similar items. The price for Fortbrand to supply plow cutting edges and wafers is set forth on the Price Schedule for Wear Items attached hereto.

Technical Advice:

Fortbrand shall provide technical and maintenance advice with respect to the operation and maintenance of the Components.

Purchase or Return of Components:

No later than April 30, 2009, the City shall give written notice to Fortbrand as to whether the City elects to purchase the Components or return the Components to Fortbrand.

In the event that the City elects to purchase the Components, the City shall, no later than June 30, 2009, pay to Fortbrand the price for the P8400 plow and the 46" Wafer Broom set forth on the Price List attached hereto.

In the event that the City elects to return the Components, Fortbrand will, at its own cost and expense, transport the Vammas vehicle to the Hagie factory in Clarion, Iowa, remove the Components, reinstall the current cassette broom system and transport the Vammas vehicle back to ORD. In the forgoing event, Fortbrand shall return the Vammas vehicle to the City within one (100) days of the date that the City gives written notice to Fortbrand that the City elects to return the Components.

In the event that the City elects to purchase the Components, Fortbrand, at its own cost and expense, shall return to the City at ORD, the current cassette broom system which will be stored at Hagie's facility.



**Matters Relating to
Liabilities and Property
Damage:**

Fortbrand will indemnify the City for any loss or damage to the: (i) Vammass vehicle when in the care custody and control of Fortbrand and (ii) the current Cassette Broom System while in the care, custody and control of Fortbrand. Excepted from such indemnification shall be any loss or damage caused by the acts or omissions of the City.

The City shall indemnify Fortbrand for any loss or damage to the Components while such Components are in the care, custody and control of the City, excepting therefrom any loss or damage caused by the acts or omissions of Fortbrand.

The parties shall appropriately indemnify each other on account of liabilities arising from the use or operation of the Vammass vehicle or Components by the other.

Insurance:

Fortbrand shall provide General Liability and Physical Damage Certificates of Insurance, as required by the City, evidencing appropriate coverages insuring its obligations under the Agreement including:

General Liability:	\$10,000,000
Automobile Liability:	\$1,000,000 (if and when required)
All Risk Property:	Replacement Value
Workers Compensation: and Employer Liability:	\$100,000 per accident \$500,000 per illness or disease

Fortbrand's subcontractors will maintain \$1,000,000 of General Liability Coverage and \$1,000,000 of Automobile Liability Insurance, (if and when required).

Term of Agreement:

Five (5) years commencing on the date of execution of the Agreement, with the City having the option to extend the Agreement for three (3) additional one (1) year periods.

**Purchase of Additional
Components:**

During the term of the Agreement, the City shall have the option, but not the obligation, to purchase additional Components at the prices set forth on the Price List.



Payment shall be due sixty (60) days after delivery of each of the Components to ORD.

The price set forth on the Price List includes the installation of the Wafer Broom System by Hagie. In the event that the City shall elect to install the Wafer Broom System with its own personnel, \$41,470 shall be credited against the purchase price set forth on the Price List. We do not recommend that the City perform the installation with its own personnel, as the factory cannot warrant the work of others.

The purchase price of the Wafer Broom System set forth on the Price List provides alternative pricing with or without wafer installation.

The purchase price of the Components shall be adjusted on the anniversary date of each year of the contract, by increases in the United States Department of Labor Producer Price Index for Construction Machinery Manufacturing.

The price of wafers, spacers for wafers and plow cutting edges is subject to adjustment upon thirty (30) days prior notice to the City. (See Price Schedule for Wear Items attached).

Parts:

Upon execution of the Agreement, Fortbrand shall provide a parts price list to the City with respect to the Components, indicating the cost of replacements parts. The price for replacements parts may be adjusted annually.

Contract Compliance:

Fortbrand will request a waiver of the commitment to meet the MBE / WBE goals of the City with respect to this Contract. The request for a waiver is based upon the fact that the Components are a proprietary design of a company based in Finland and will be manufactured and installed by the owner of the Vammas product line, outside of the State of Illinois, at a factory in Iowa. Fortbrand will make its best efforts to seek to obtain a limited number of MBE / WBE suppliers including the possibility of using a MBE / WBE to transport the Vammas equipment to the factory from ORD and return. The supplier will be required to have the specialized equipment necessary to transport the Vammas unit.

Fortbrand will submit the required Economic Disclosure Statement to the City.



We are available to discuss our Proposal at your convenience and look forward to working with the City on this project.

Very truly yours,

FORTBRAND SERVICES, INC.

A handwritten signature in black ink, appearing to read 'Alan J. Stearn'. The signature is fluid and cursive, with a long horizontal stroke at the end.

Alan J. Stearn
Executive Vice President



**PRICE LIST
PROPOSAL TO
CITY OF CHICAGO, DEPARTMENT OF AVIATION
VAMMAS PSB 5500
NEW P8400 PLOW
NEW 46" WAFER BROOM**

<u>ITEM</u>	<u>PRICE</u>
P8400 Polyurethane Plow with Cutting Edges	\$38,000 ea FOB, ORD
46" Wafer Broom System (Installed) without Wafers	\$167,500 ea FOB, ORD
46" Wafer Broom System (Installed) with Wafers (165 Wafers: 50%(10 lbs.) wire/50% poly) and 150 spacers)	\$171,500 ea FOB, ORD
Broom Dolly Cradle	\$12,300 ea FOB, ORD
46" Wafer Broom Core	\$33,000 ea FOB, ORD

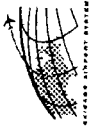


**PRICE SCHEDULE FOR WEAR ITEMS
PROPOSAL TO
CITY OF CHICAGO, DEPARTMENT OF AVIATION
VAMMAS PSB 5500
NEW P8400 PLOW
NEW 46" WAFER BROOM**

46" Wafers (10 lb. wire)	\$23.80 ea Plus freight
46" Wafers (13 lb. wire)	\$26.50 ea Plus freight
46" Wafers (Poly)	\$17.80 ea Plus freight
Spacers for Wafers	\$1.80 ea Plus freight
Polyurethane cutting edges for plow	\$235 ea Plus freight

Notes:

- A. Due to volatility of raw materials costs, prices for wear items are subject to change on thirty (3) days notice.
- B. Due to volatility of fuel costs, freight cost can only be quoted at time of order.
- C. The Vammas 46" Wafer Broom System requires 165 wafers and 150 spacers.



CITY OF CHICAGO ALL PURPOSE REQUISITION FORM

APRF NO. 74241	DEPT USE 2
DEPT USE 1	
PG/RX NUMBER	PV NUMBER

DATE 05/19/2008	SECTION OPS2	SHIP CODE 209	SHIP TO: ATTN:	CHICAGO DEPT OF AVIATION	DATE NEEDED						
TERM LINE 0	COMMODITY CODE	DESCRIBE AND JUSTIFY GOODS OR SERVICES ITEM DESCRIPTION Sole Source for new plows and brooms for Vammas snow removal equipment.		CATALOG NAME#	CATALOG DATE	CATALOG PAGE	CATALOG ITEM/PART #	UNIT PRICE \$1.00	UNIT MEASURE USD	QUANTITY 2,500,000.00	TOTAL PRICE \$2,500,000.00

BRIEF DESCRIPTION
Sole source to replace Vammas plow and broom. A one snow season test of the broom and plow will take place first.

JUSTIFICATION
Sole Source contract for replacing Vammas plows and brooms.

CHECK OR COMPLETE ALL THAT APPLY	BFYR	LINE	FUND	DEPT	ORGN	APPR	OBJT	DOA PROJECT	FMPs PROJECT	DOLLAR AMT
	2008	1440	740	85	4035	0440	0440			\$2,500,000.00

PARTICIPATING PO #

TASK ORDER/PROPOSAL #

GRAND TOTAL (ALL PAGES) \$2,500,000.00

NEW TA OR CONTRACT X	SOLE SOURCE	FOR FINANCE OFFICE USE ONLY	
PURCHASE ORDER	CONTRACT AMENDMENT	CONTRACT REVIEW	Pending -
DIRECT VOUCHER	EMERGENCY REQUEST	CAPITAL FIN. DIRECTOR	Pending -
7 DAY BID	REJECTED BY	FINANCE DIRECTOR	Pending -

VENDOR INFORMATION	INVOICE NUMBERS	CONTACT INFORMATION
Company Name: Fort Brand Services Address: 50 Fairchild Court Plainview, NY 11803 Vendor Code: Rep/Phone: Henry Foster 516-576-3200		Name: WILLIAM PALIVOS Address: Phone: Status: Pending DEPUTY Name: William Palivos Phone: Status: Approved 5/19/08