City of Chicago
Richard M. Daley, Mayor

Department of
Procurement Services

Montel M. Gayles
Chief Procurement Officer

City Hall, Room 403
121 North LaSalle Street
Chicago, Illinois 60602
(312) 744-4900
(312) 744-2949 (TTY)

http://www.cityofchicago.org

Date: June 9, 2009

To: Hardik Bhatt, Chief Information Officer

Department: Innovation and Technology

Attn: Jason DeHaan

From: Montel M. Gayles
Chief Procurement Officer

Re: Emergency Contract for American Recovery & Reinvestment Act of 2009 (ARRA) Federal Stimulus Tracking Software Implementation

---

Vendor Number: 52926021A
PO Number: 19976

Amount: $250,000.00
RX Number: 43652

Pursuant to Section 2-92-644 of the Municipal Purchasing Act, I am authorizing you to obtain services from Information Strategies, Inc. Based upon information received from members of your staff, I have determined that this procurement is necessary to meet bona fide operating emergency.

You are hereby authorized to obtain "American Recovery & Reinvestment Act of 2009 (ARRA) Federal Stimulus Tracking Software Implementation" in the amount of $250,000.00 as requested in your letter dated May 28, 2009. There will be no additional increases authorized due to the $250,000.00 limit established by statute.

MMG/jc

cc: Judy Martinez
John O' Brien
Joseph Chan
Jason DeHaan
File/Specification Number: 74963

City of Chicago
Richard M. Daley, Mayor

Department of Innovation and Technology

Hardik Bhatt
Chief Information Officer

Suite 2700
50 West Washington Street
Chicago, Illinois 60602
(312) 744-5844
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Memorandum

To: Montel M. Gayles
Chief Procurement Officer
Department of Procurement Services

From: Hardik Bhatt H Bhatt
Chief Information Officer
Department of Innovation and Technology

Montel M. Gayles
ok
5/28/09

Date: May 28, 2009

Subject: Emergency procurement request for stimulus tracking

The Department of Innovation and Technology wishes to request a contract with Information Strategies, Inc through the emergency procurement process in order for the City to comply with the requirements of the federal American Recovery and Reinvestment Act of 2009 (ARRA). The desired contract limit is $250,000. Attached are three quotes for competing products. Justification for the emergency request follows.

BACKGROUND

On February 17, 2009, President Obama signed into law the ARRA, which makes billions of dollars available to local programs through formula funding and competitive grants. The City has already received formula funding and anticipates continuing to receive grants through the ARRA.

The ARRA presents a tremendous opportunity for Chicago to benefit from stimulus spending, but it also presents the challenge of identifying, managing and reporting on programs with an unprecedented speed. The expectation is that funding received through ARRA will be spent quickly and reporting on spending will be provided weekly. Guidance regarding specific reporting requirements for ARRA funds continues to evolve.

EMERGENCY JUSTIFICATION

The City anticipates managing and reporting on hundreds of projects as a result of ARRA and will be required to provide regular reporting on these projects beginning in July of 2009. We do not have ample time to follow a full request for proposals process to select a tracking and reporting system and meet this timeline.

JUSTIFICATION FOR SELECTION OF INFORMATION STRATEGIES

Selection criteria for a solution to address reporting requirements of the ARRA include the ability to:

NEIGHBORHOODS
BUILDING CHICAGO TOGETHER

1) track ARRA projects
2) provide reports to state and federal agencies
3) be implemented by July of 2009
4) minimize overhead (expenses) associated with tracking

We have reviewed solutions from Information Strategies, Inc. (in partnership with Microsoft), Oracle and IBM (through use of their recently purchased Cognos products). The Information Strategies solution, which is known as "Microsoft Stimulus 360", meets all of the requirements with the best combination of price and speed to implementation. Below is a table that summarizes the solutions we reviewed.

Vendor	Cost	Time to Implement
Information Strategies, Inc. / Microsoft	$250,000[1]	2 weeks
Oracle	$762,720[2]	limited portion in 4-5 weeks, 60-90 days
IBM / Cognos	$254,120[3]	90 days

[1] Based on 60 users
[2] Based on 40 users
[3] Based on 50 users

"Microsoft Stimulus 360" is available exclusively as a service through Information Strategies, Inc. The only other way to procure the "Microsoft Stimulus 360" solution is to purchase licensing and hardware from Microsoft, setup hardware, install software and configure the system, a proposition that would make it difficult to implement in time for the July reporting requirement. It also would be more expensive unless we significantly increase the number of users or time we use this solution.

The State of Illinois has also elected to purchase Microsoft Stimulus 360 through Information Strategies, Inc. for stimulus tracking and reporting, but due to time constraints, they are not sourcing this through a public procurement process, so we will not be able to jointly procure the services from Information Strategies, Inc. Should we purchase Stimulus 360, we will be able to more efficiently work with the State to assure we are in compliance with federal requirements.

Please do not hesitate to contact me at 2-0667 if you have any questions. Thank you.

cc: Judy Martinez, Department of Procurement Services
John O'Brien, Department of Procurement Services
Pat Harney, Mayor's Office
Bryan Gallardo, Mayor's Office
Lydia Murray, Mayor's Office
Jason DeHaan, Department of Innovation and Technology
Judith Mims, Department of Innovation and Technology

InfoStrat

www.infostrat.com

Hosted Microsoft Stimulus360

Information Strategies, Inc. ("InfoStrat")

4301 Connecticut Avenue NW
Suite 451
Washington, D.C. 20008

June 8, 2009

Microsoft Gold Certified Partner
www.infostrat.com
1-202-364-8822x130

Presented to:

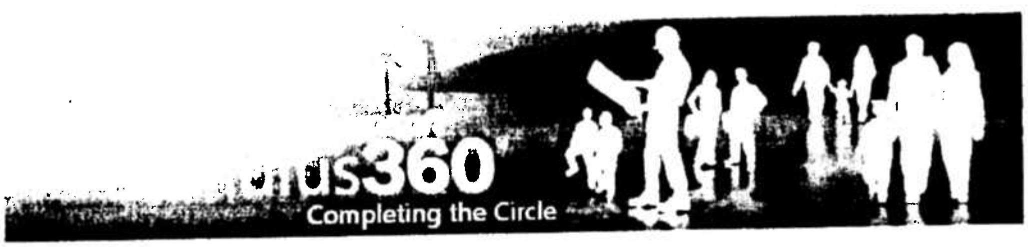
Joseph Chan
Contract Negotiator
Department of Procurement Services
City of Chicago, City Hall - Room 403
121 North LaSalle Street
Chicago, Illinois 60602
joseph.chan@cityofchicago.org
Tel.: 312 742-9467

Item	Quantity	Unit Price	Extended Price
Hosted Microsoft Stimulus360	**60 users**	**$125/user/mo.**	**$7,500/mo.**

Prepared For:

Hardik Bhatt
Chief Information Officer
Innovation & Technology
City of Chicago
50 W Washington St #2700,
Chicago IL 60602
(312) 742 0667

MICROSOFT STIMULUS360 IMPLEMENTATION



Information Strategies, Inc. (InfoStrat)
4301 Connecticut Avenue NW, Suite 451
Washington, D.C. 20008
(202) 364-8822

Type of Contractor:	Small Business
Tax ID No. (EIN):	52-1664004
DUNS No.:	60-366-8575
CAGE Code:	#1QQ33
GSA Schedule:	GS-35F-0253N

This document provides information on the Microsoft Stimulus360 solution, including standard implementation of Stimulus360 for state and local government customers.

The City of Chicago has requested information from vendors qualified to implement solutions for managing projects and initiatives relating to the American Recovery and Reinvestment Act of 2009 (ARRA).

The proposed solution is , which helps public agencies track funded programs, monitor progress, and provide intuitive views of the data for different audiences. The solution also supports key performance indicators (KPIs) and other government-backed performance metrics, automated workflow, and analysis of multiple data sources.

The following is the Information Strategies, Inc. (InfoStrat) response to the request for information.

There are dozens of Federal agencies responsible for distributing ARRA dollars to states. Each of these agencies has its own funding allocations, deadlines, and program requirements. The Federal government also has its own set of deadlines, rules, and obligations that must be met in order to receive ARRA funds.

In order to secure the maximum amount of dollars available, states must be well-informed, organized, and agile. This is particularly challenging because rules can change at any time, documentation of rules and timelines is scattered over dozens of web sites, and there is limited time before the application deadlines.

Stimulus360 allows you to begin tackling these challenges immediately. It is an ideal platform because it uses your Microsoft product investment to:

- Facilitate collaboration
- Manage and share content, such as documents and links
- Access and analyze business data
- Implement business processes using features like task lists and workflows
- Visualize data, processes, and goals using dashboards, scorecards and reports
- Provide "one source of the truth" by leveraging functionality like Excel Services and content version control
- Search documents and data
- Visualize and map data from the system
- Track project details

- Track funding sources
- Automated workflows including alerts
- Generate reports to state and federal agencies
- Communicate with citizens

STIMULUS360 HOME PAGE

There is a huge amount of information regarding the ARRA on the web. Unfortunately it's scattered across multiple sites and documents. The Stimulus360 home page consolidates this information into a single, organized location.

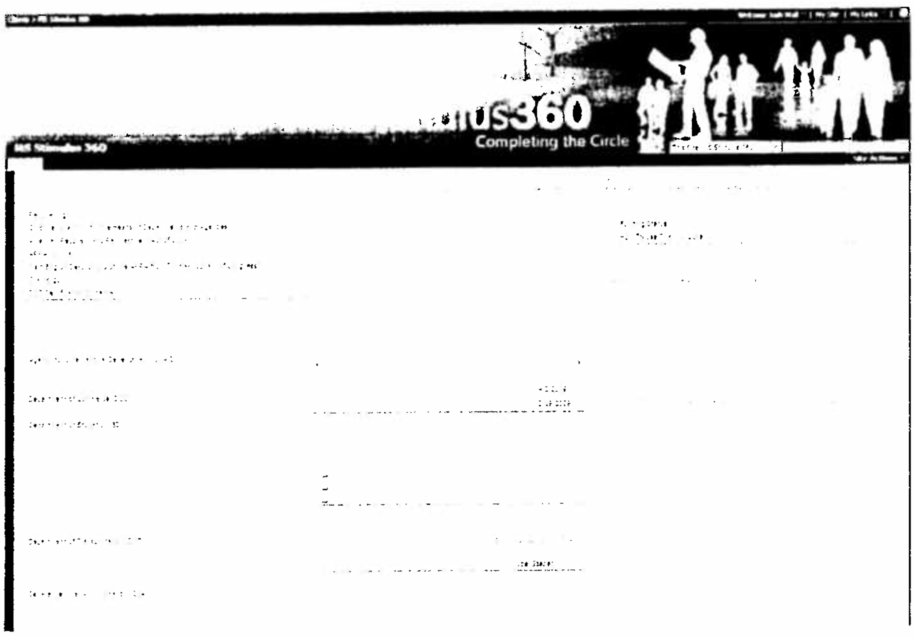


Figure 1 - Stimulus360 Home Page

Stimulus360 has a list of links to the various Federal agency recovery act sites, as well as contact information for those agencies. It also has web parts that display RSS feeds from grants.gov and the United States Department of Transportation. The RSS feed web parts provide a way to display syndicated content automatically, and users can add their own instances of the web part to subscribe to timely updates from other websites, too. Stimulus360 also has additional link libraries for guidance issued on the ARRA, and for maps that can be of use in the funding planning process.

Stimulus 360 also has document libraries to organize files, including a wiki which is a special document library that lets users easily create, edit, and link pages, similar to Wikipedia.

At the top of the Stimulus360 home page is a task list that allows you to manage the processes involved in securing funds, such as providing state certification for the ARRA as a whole and state certification specifically for DOT projects. The schedule of all tasks is shown with bars that illustrate the progress of each task. Additional details can also be tracked for each process, such as a description, the person who is responsible for completing it, and the priority. Users with the right permissions can add custom fields very easily to track any other useful information.

Returning to the home page, we can see a Live search box at the top right. This special web part gives you the ability to search the whole internet or just the Federal agency recovery sites, which makes it effortless to search the large collection of official sites all at once without returning a lot of noise from the rest of the internet. For example, if I search for the term "priority," I quickly get back a number of pages that contain information about which projects are given funding priority.

Planning Spreadsheet

The Stimulus360 site template provides an Excel Services workbook with several worksheets to help plan the allocation of ARRA funds.

	A	B	C	D	E	F	G	H	I	J
1	FY09-01				Default Allocation		Actual Allocation		Agriculture	
2	County	FIPS	Population	Unemployment	Weight	Percentage	$385 579 200	Per Unemployed	Weight	$46 794 000
3	Adair County	001	7 624	4 2	1 0	0 2%	$ 706 655	2 207		$ 85 391
4	Adams County	003	4 096	4 2	3 0	0 5%	$ 2 290 747	13 316	5 0	$ 426 953
5	Allamakee County	005	14 610	**8.6**	1 0	0 2%	$ 706 655	562		$ 85 391
6	Appanoose County	007	13 019	6 4	9 0	1 6%	$ 5 922 885	7 108		$ 768 515
7	Audubon County	009	6 072	5 1	3 0	0 5%	$ 2 345 789	7 575		$ 256 172
8	Benton County	011	26 546	4 9	3 0	0 5%	$ 2 119 966	1 630		$ 256 172
9	Black Hawk County	013	127 446	4 3	3 0	0 5%	$ 2 119 966	387		$ 256 172
10	Boone County	015	26 391	4 4	5 0	0 9%	$ 3 533 277	3 043		$ 426 953
11	Bremer County	017	23 734	3 6	4 0	0 7%	$ 2 826 621	3 308		$ 341 562
12	Buchanan County	019	20 927	4 7	4 0	0 7%	$ 2 826 621	2 874		$ 341 562
13	Buena Vista County	021	19 776	4 1	9 0	1 6%	$ 6 145 676	7 580		$ 768 515
14	Butler County	023	14 660	5 2	7 0	1 3%	$ 4 946 588	6 489		$ 597 734
15	Calhoun County	025	9 967	4 1	4 0	0 7%	$ 2 826 621	6 903		$ 341 562
16	Carroll County	027	20 923	3 0	5 0	0 9%	$ 3 533 277	5 629		$ 426 953
17	Cass County	029	13 884	6 0	4 0	0 7%	$ 2 826 621	3 393		$ 341 562

County Allocations

Figure 2 - Planning Spreadsheet - County Allocation View

The "Summary" worksheet contains an overview of expected funding and job statistics. Each row lists a high-level funding source, such as the Department of Education, and provides the following column data:

- Est. Total Funding and Est. Total Jobs from Source show the amount of funding that your state anticipates receiving and the number of jobs expected to be created as a result of that money.
- Est. Funding and Est. Jobs from Programs show the amount of funding that has actually been allocated by specific programs for the state and the resulting number of jobs created. These two totals are dynamically calculated from the next worksheet we'll look at, which is the "Programs" worksheet.

The "Programs" worksheet contains the particulars of individual programs. Each row contains a program, which falls under a funding source, and provides the following information:

- Estimated Amount and Jobs contains the amount of funding that is being given to the state through the program and the number of jobs created. These are the values that are automatically summarized on the first worksheet.
- Application Date contains the funding application deadline and Days Until Application Date is just a calculated field that makes it easy to see how many days are left until the deadline.
- Release Date shows when the funds are expected to be appropriated, while Status tells whether the funds have been appropriated yet.
- Type displays the kind of funding, such as "Competitive" or "Formula," and
- Agency is simply the Federal agency that directly funds the program, such as "National School Lunch Program," which falls under the "Department of Agriculture" source.

Once you have program data available, you can start targeting those funds to individual counties. The way in which you allocate these funds will probably depend on many factors, but two that will likely be influential are population and unemployment rate.

The "County" worksheet provides a tool for targeting source funds to counties. Each row contains a county and provides the following information:

- FIPS is a unique code assigned by the U.S. Census Bureau,
- Population is the most recent population estimate, and
- Unemployment Rate is the most recent unemployment rate.
- The Default Allocation columns provide a way to assign a relative weight to counties and display the resulting percentage of funds. The weight is a default value and can be overridden for any funding source.
- On the right of the worksheet are sets of columns, one for each funding source. Each funding source provides the total amount available from programs, which is dynamically pulled from the Summary worksheet, and a column for overriding the default weight assigned to the counties. If no override weight is given, the default value is used. Based on the weight, the funding amount for each county is also displayed.

- And finally, the Actual Allocation columns are summary columns that display the total funding amount for each county across all sources, as well as the calculated dollar amount per unemployed person.

This spreadsheet uses Excel's conditional formatting feature on the Unemployment Rate and Actual Allocation columns to make it easier to visualize the data distribution.

Funds Tracking Dashboard

The Funds Tracking dashboard leverages Excel Services to provide an interactive high-level view of the status of identifying and securing ARRA funding.

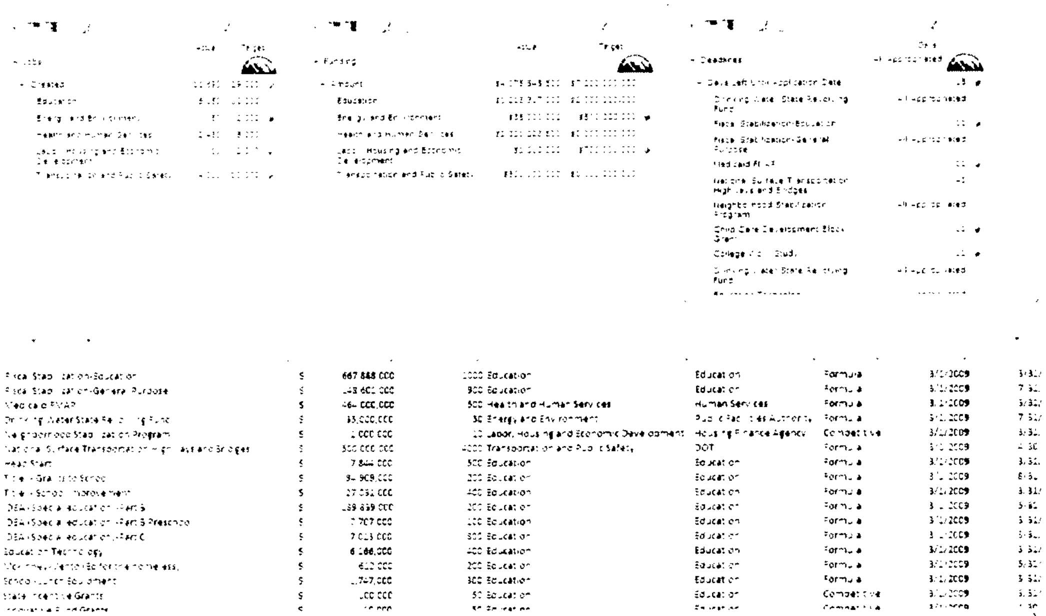


Figure 3 - Funds Tracking Dashboard

This dashboard has an Excel Web Access web part that shows the contents of an Excel Services workbook in a page without requiring you to open the file separately in Excel. You can change which worksheet you are looking at simply by selecting a different view. You can also choose to open a copy of the workbook in Excel so that you may make changes and try things out without fear of accidentally overwriting the source file. When you have the data as you would like it, you can then go and check out the file, edit it, and check it back in, assuming you have the appropriate permissions. You may also set up an alert so that you receive notification any time the file is updated. Managing the workbook in this fashion insures that there is only one version of the truth, that only one authorized person may edit it at a time, that historical versions are tracked, and that all the necessary parties are notified when changes are made.

Another feature of Excel Services is the ability to dynamically feed scorecards. On this dashboard, you can see three scorecards created from the workbook:

- The Jobs Scorecard displays the estimated number of jobs created by source:
  - Actual – the number of jobs expected to be created due to funding appropriated to programs under the source; uses the "Est. Jobs from Programs" value on the "Summary" worksheet
  - Target – the number of jobs expected to be created due to funding appropriated from the source; uses the "Est. Total Jobs for Source" value on the "Summary" worksheet
- The Funding Scorecard displays the estimated funding amounts by source
  - Actual – the amount of funding expected to be appropriated by programs under the source; uses the "Est. Funding from Programs" value on the "Summary" worksheet
  - Target – the amount of funding expected to be appropriated by the source; uses the "Est. Total Funding from Source" value on the "Summary" worksheet
- The Deadlines Scorecard shows the remaining number of days before program application dates
  - Days – the number of days left before the application deadline for the program; uses "Days Until Application Date" value on the "Programs" worksheet

Funds Allocation Dashboard

In addition to the Funds Tracking dashboard, Stimulus360 have also leverages Excel Services to feed another dashboard specific to county allocation planning.

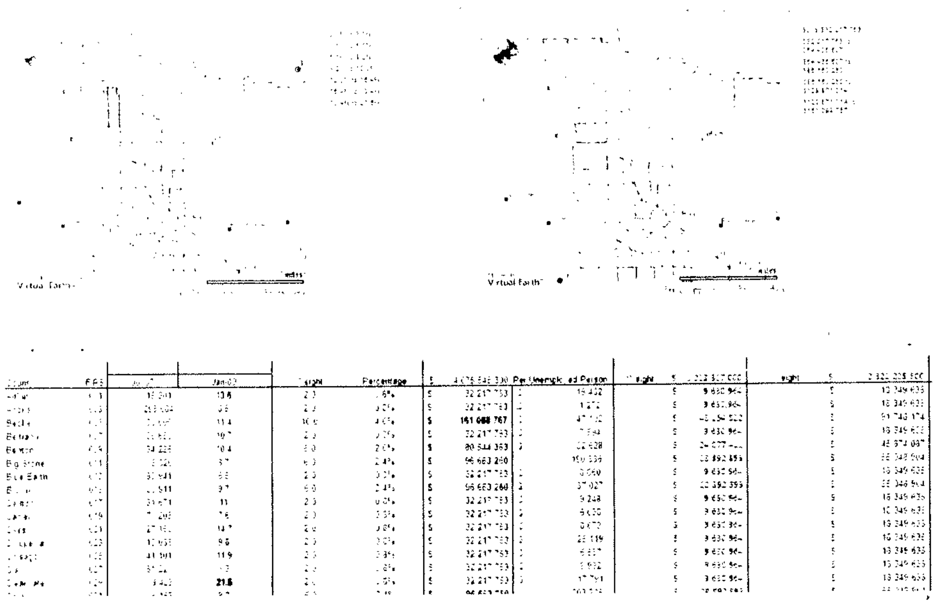


Figure 4 - Funds Allocation Dashboard

An Excel Web Access web part is used to show the contents of the County worksheet. At the top of the dashboard we have developed county maps using Virtual Earth that dynamically pull data from the County spreadsheet to generate a heat map for the state.

The map on the left shows county unemployment rates, while the map on the right shows estimated funding allocations. These values are being pulled from the Unemployment Rate and Actual Allocation Amount columns in spreadsheet, and as you can see, the banding colors match the colors used by conditional formatting in Excel. Since these maps use Virtual Earth, we can easily zoom in and out, switch the view between Road and Aerial, and hide or show labels.

ESTABLISH PRIORITIES

DESCRIPTION

Once funding sources have been identified Stimulus360 will help collect, manage, and prioritize proposals.

SUBMIT PROJECT PROPOSAL

1. Select "Project Proposals" from the Workplace menu

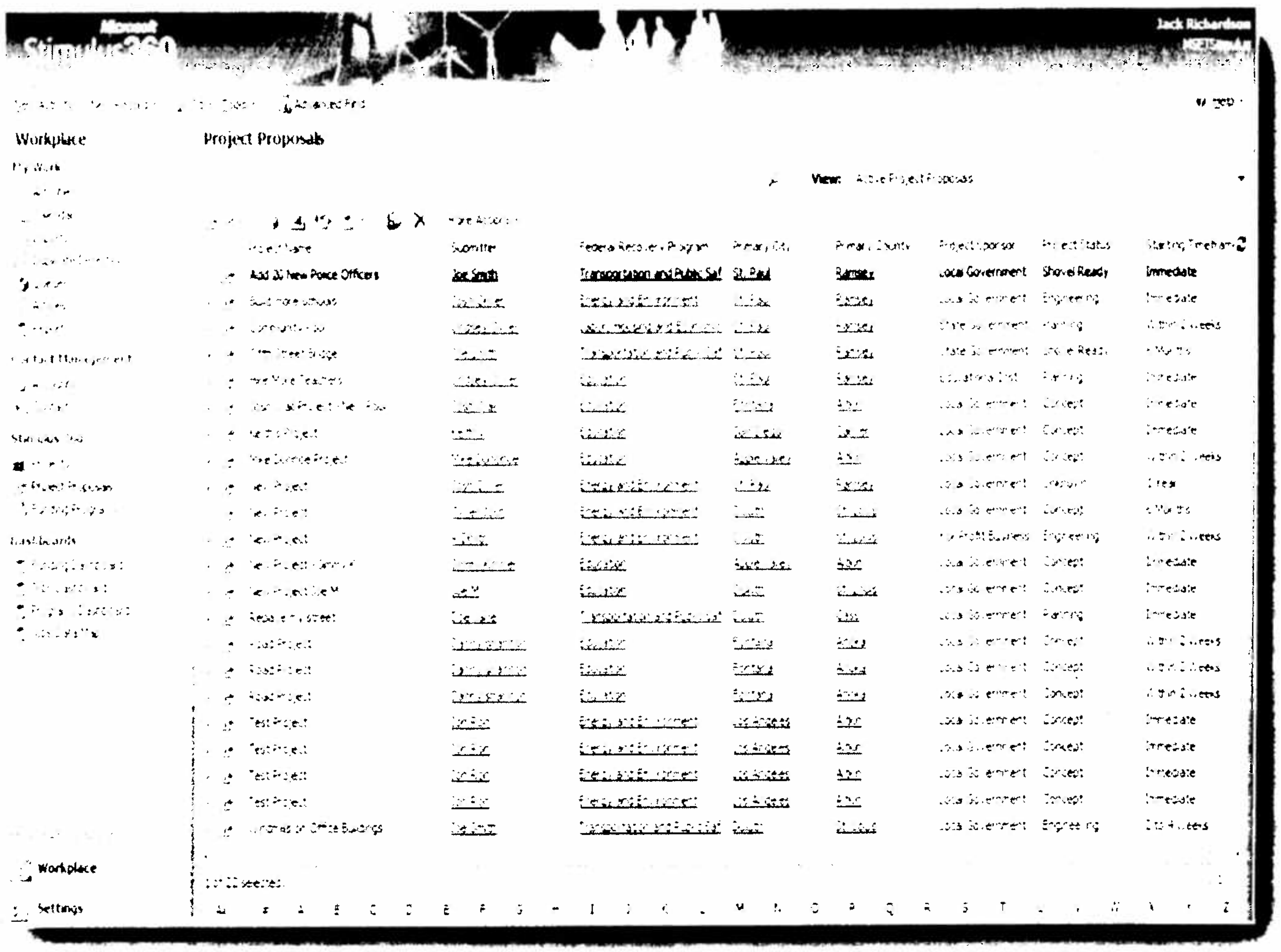


Figure 5 – Project Proposals

2. Click on the "New" Project Proposal button.
3. Populate the Project Proposal form with all if the information about the proposal.

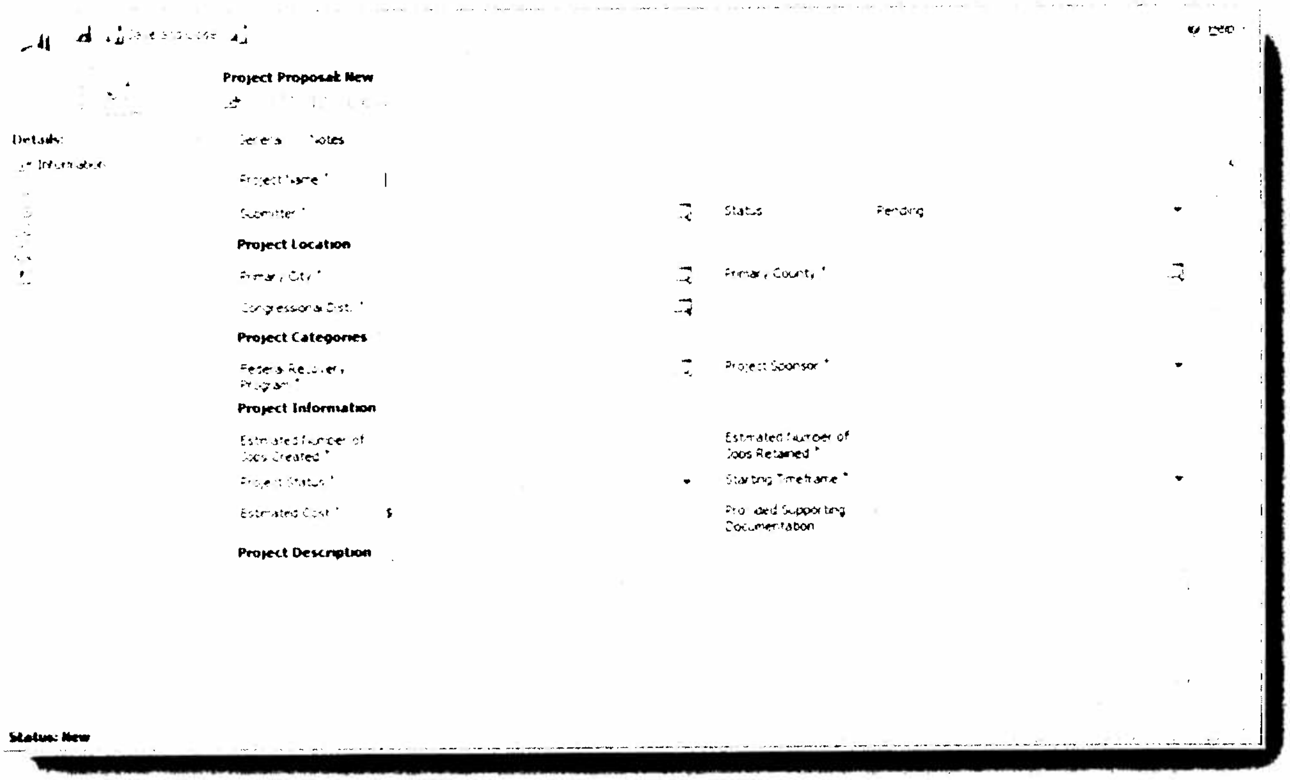


Figure 6 – New Proposal

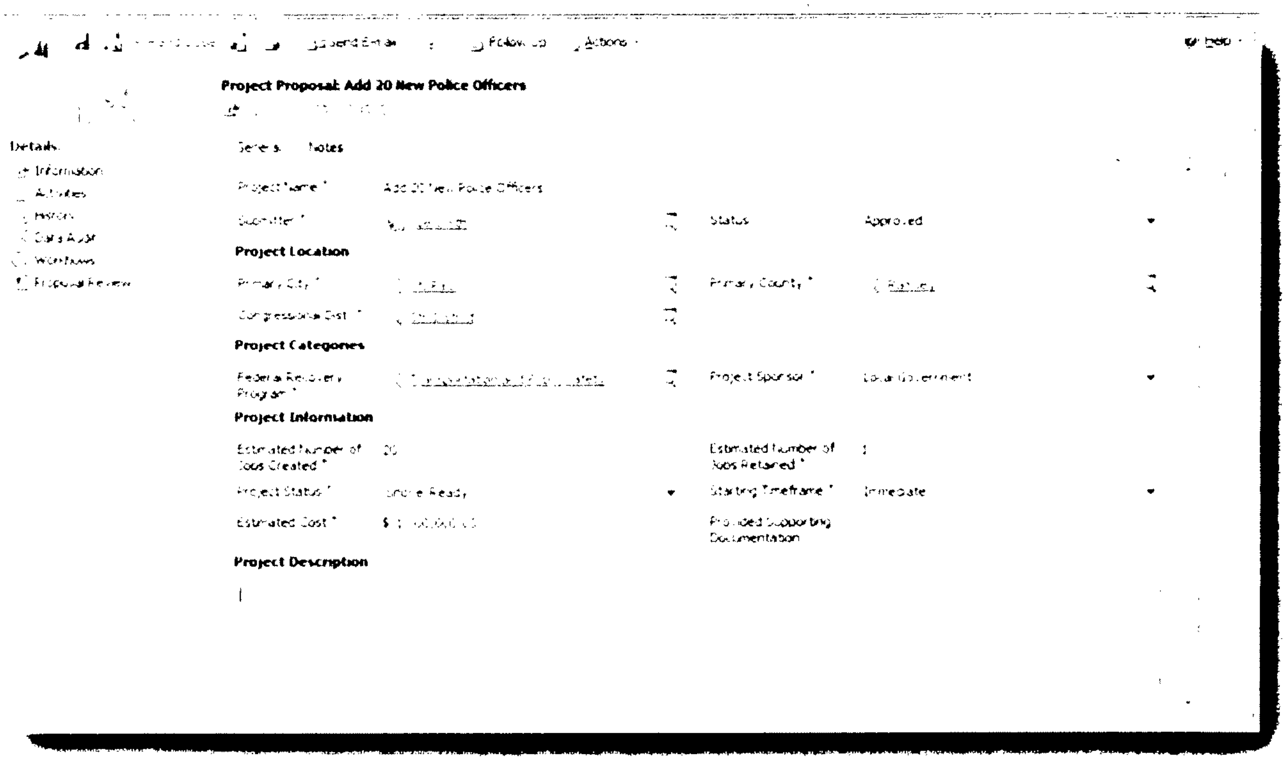


Figure 7 – Project Proposal

4. After all of the data has been entered press the “Save and Close” button on the form.

UPDATE PROPOSAL

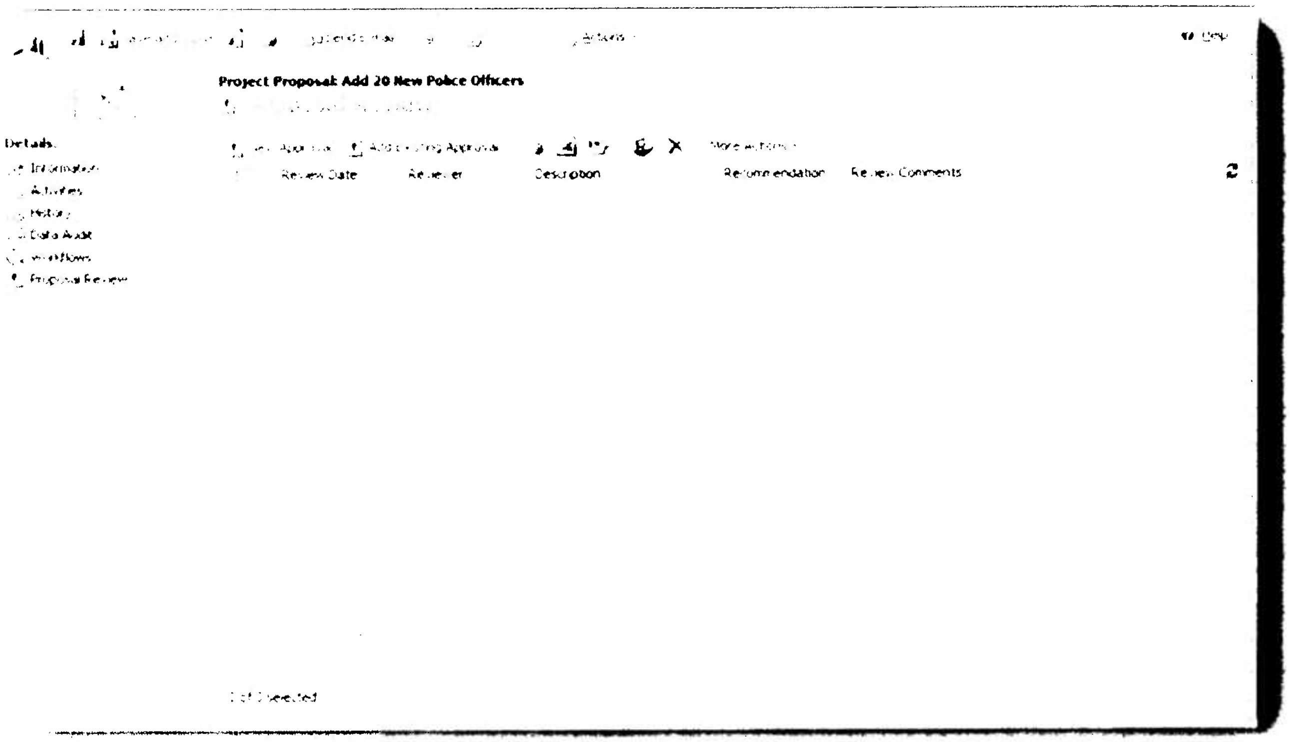


Figure 8 – Proposal Review

1. Navigate to "Proposal Review" under the Details section on the Project Proposal from and click the "New Approval" button.

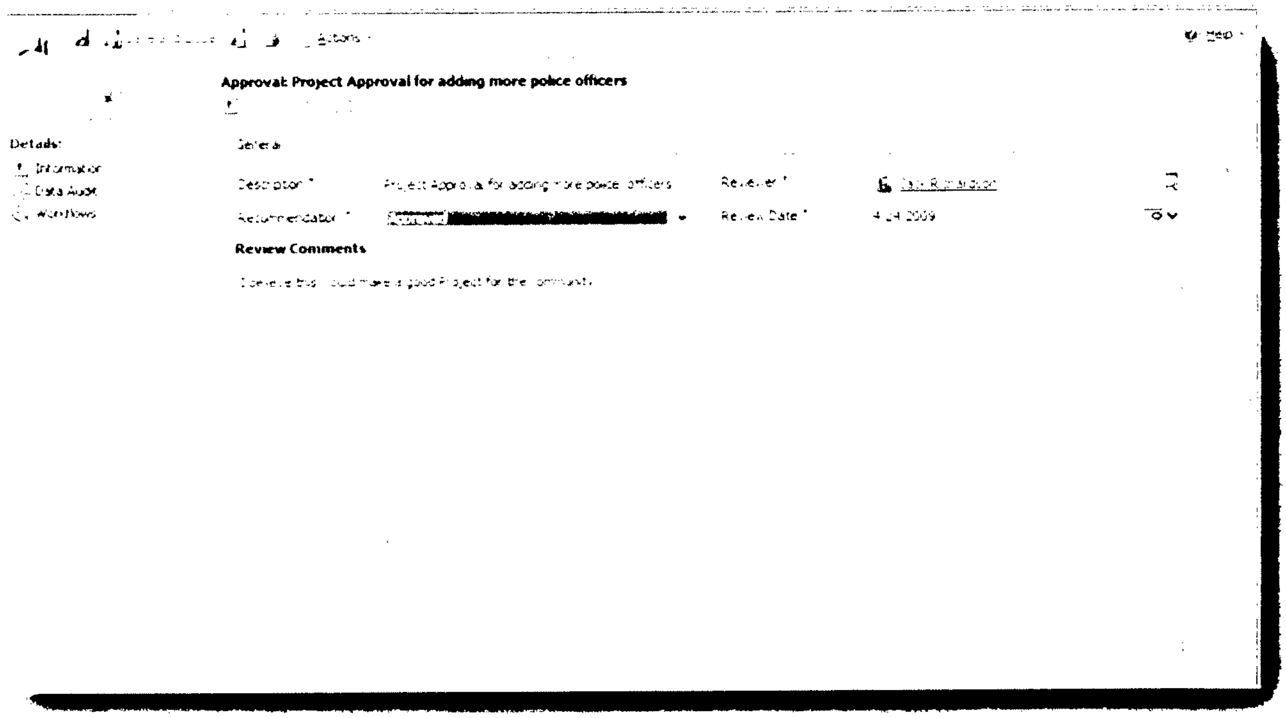


Figure 9 – Proposal Review Detail

2. Populate all required fields on the form, and select "Approved" for the recommendation. Then click the "Save and Close" button to submit the Approved Project Proposal.

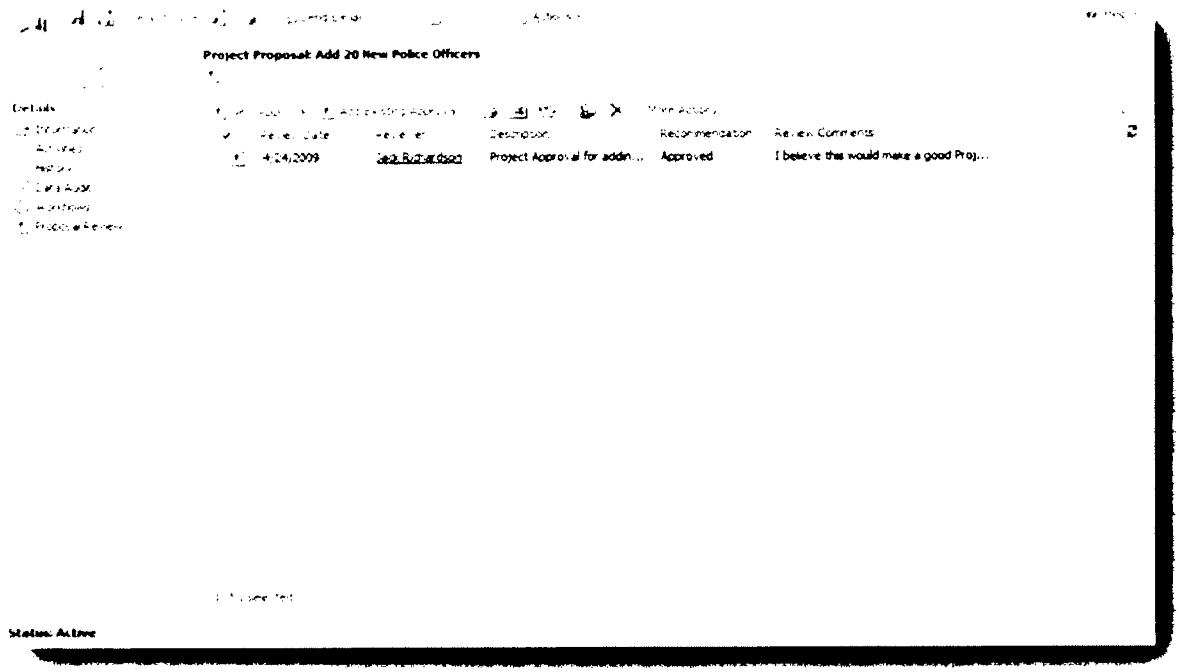


Figure 10 – Completed Proposal Review

3. The now Approved Project Proposal is not visible

PRIORITIZE PROPOSALS

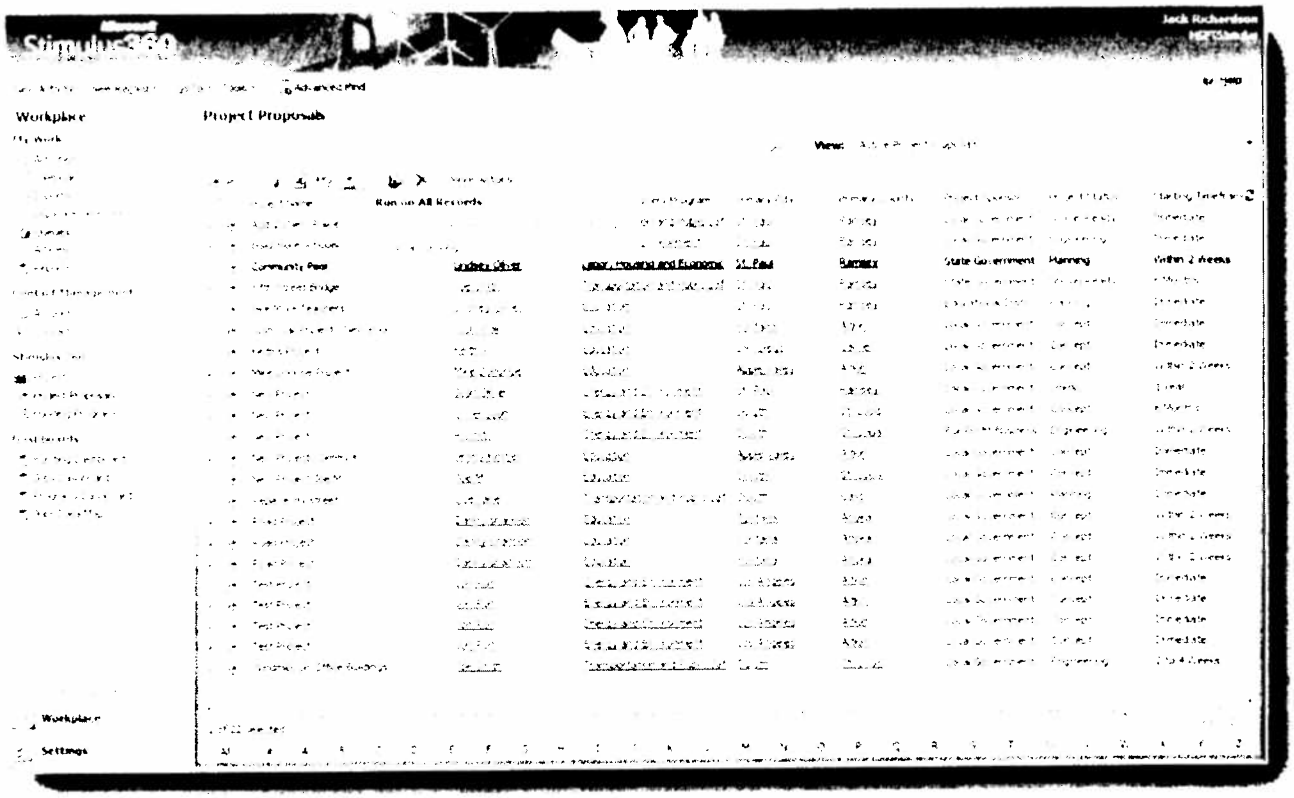


Figure 11 – Prioritize Proposals

1. In the Stimulus 360 section select Project Proposals and select the "Proposal Ranking" report in order to evaluate the different proposals based on different criteria.

IMPLEMENTATION SERVICES

Implementation of Stimulus360 includes installation, configuration and training. This RFI response does not include integration with any other systems or data migration. The implementation is divided into three stages.

INITIATION STAGE

This stage is used to ensure that the customer stakeholders are identified and that all project members understand the purpose, goals and assumptions of the project. Table 1 lists the Initiation Stage activities and tasks.

ACTIVITY	DESCRIPTION
Identify Stakeholders	The The City of Chicago Project Manager will determine The City of Chicago staff members that will provide input to the SharePoint requirements
Project Charter	This document is used to outline the purpose and scope and assumptions of the project and will be used at the project kick off to ensure that all stakeholders are operating under the same understanding and the same set of assumptions.
Project Kick-off	The InfoStrat and The City of Chicago Project Managers will coordinate a short meeting with the InfoStrat team Project Staff and The City of Chicago Stakeholders to meet, provide a quick introduction of SharePoint, review project goals, and establish a basic project schedule.

Table 1: Initiation Stage Activities

INSTALLATION AND CONFIGURATION STAGE

Stimulus360 will be installed and configured in the customer's environment. Table 2 lists the Initial Build stage activities and tasks.

ACTIVITY	DESCRIPTION
Site Assessment	The InfoStrat team will work with the The City of Chicago to review the server and network environment.
Installation	All Stimulus360 software will be installed, including the underlying Microsoft products as necessary.
Configuration	User groups will be created and customer staff will be trained on provisioning Stimulus360 user accounts.

Table 2: Initial Build Stage Activities

The project team will conduct training for end users and system administrators. Table 3 lists the Discovery stage activities and tasks.

TRAINING STAGE

Training for end users and system administrators will be conducted. Table 2 lists the Initial Build stage activities and tasks.

COURSE	DESCRIPTION
End user	Data entry, reporting, document management and other end user functions
System administrator	Backup, maintenance, other administrator tasks

Table 3: Discovery Stage Activities

MANAGEMENT, COORDINATION AND PLANNING

InfoStrat will be responsible for Project Management. InfoStrat will assign a Project Manager (PM), who will use Microsoft Project to track project schedules and deliverables, perform formal budget/schedule variance analysis and provide feedback tailored to meet the needs of The City of Chicago.

The InfoStrat PM will model potential outcomes for changes in requirements or scope as a part of a change control process that quantifies impact on time and cost. If a change in scope is requested, the InfoStrat PM will cost out the change and ask The City of Chicago for their approval.

A primary means of managing, coordinating and planning will be the internal status meeting. Feedback collected in these meetings will be used to measure, coordinate and plan project activities. The InfoStrat PM also will provide a status report prior to the conduct of the meeting. These meetings will also cover any management, contract and project issues. In conformance with InfoStrat Project Management practices, all meetings are documented with action items assigned and traced.

Ad hoc meetings may be requested by any member of the team or by other The City of Chicago stakeholders. If possible, PM approval should be obtained for scheduling any ad hoc meetings that will require significant unplanned resources in terms of personnel or time. All ad hoc meeting will be documented according to InfoStrat Project Management practices.

Coordination between external stakeholders is handled by the Project Manager and The City of Chicago Project Manager whenever possible. When this is not possible, primary contacts listed in the External Interfaces sections should coordinate activities with the appropriate stakeholders.

PROJECT DELIVERABLES

SYSTEM

As the result of this project, Stimulus360 will be installed and configured, and users will be trained.

DOCUMENTS

During this project, the InfoStrat team will deliver the following documents.

PROJECT PLAN

The InfoStrat Project Manager will provide a project plan at the project launch meeting. This project plan will cover the tasks undertaken in the project, in addition to the timeline for these tasks to occur. This project plan will be adhered to throughout the project and The City of Chicago will be informed if any tasks within that project plan slip for any reason.

PROJECT REPORTING

The InfoStrat Project Manager will provide regular progress reports for the life of the project at an interval established with the The City of Chicago. In addition to the status reports, meetings will be held between the InfoStrat team and The City of Chicago when needed or requested to discuss status.

COURSEWARE

InfoStrat has developed our own Stimulus360 courseware for user training, and administration training. The courses are designed to ensure that users and administrators have the basic skills needed to perform standard Stimulus360 tasks; the courseware provides more details on how to perform these and more complex tasks and serves as good reference material. The City of Chicago will be provided PDF copies of this courseware and will be free to print and distribute this document within the organization as needed.

The implementation team will make hardware recommendations based on the infrastructure in place at The City of Chicago and prevailing standards and preferences. Microsoft provides prescriptive architectural guidance for various configurations. We recommend a document entitled "Microsoft Dynamics CRM 4.0 Suggested Hardware for Deployments of up to 500 Concurrent Users" available .

Microsoft Stimulus360 is available for download at no charge from the CodePlex website.

The following is pricing information for related Stimulus360 products and services.

The following costs are for software required to run the solution, for typical implementation services, and hosting costs where hosting is chosen as the deployment model.

SOFTWARE PRICING

Table 6 displays the sample software prices that would be used in the project. The actual price will vary based on the volume licensing program, such as Select or Enterprise Agreement.

Product Name	**Select SKU**	**Unit**	License w/ Software Assurance Cost
Office Professional Plus	269-05557	Device	403.88
Excel 2007	065-03452	Device	176.87
Office SharePoint (Server)	H04-00231	Server	3,623.44
Office SharePoint CAL	H05-00445	User or Device	76.23
Office SharePoint Enterprise CAL	76N-02439	User or Device	60.96
SQL Server Enterprise Proc License	810-04413	Processor	19,344.76
Dynamics CRM Enterprise Server	QJA-00968	Per Server	2,849.69
Dynamics CRM CAL	ZFA-00232	Per User	568.97
Dynamics CRM External Connector	ZGA-00117	Per Server	2,849.69
Windows Server Enterprise	P72-00167	Per Server	1,907.13
Windows Server CAL	R18-00130	Per User / Device	23.56
Virtual Earth Professional Platform Access	SEA-00001	Subscription/ monthly	2,344.78
Virtual Earth Client	SFA-00001	Per user / per month	53.03

Table 4: Software License Costs

HOSTED SOLUTION PRICING

Table 6 displays hosted solution pricing .

Hosting Model	Monthly Cost
Dedicated hosting 100-200 seats	$150/user
Dedicated hosting 200-500 seats	$125/user
Dedicated hosting 500-1000 seats	$100/user
Dedicated hosting 1000+ seats	$75/user
Shared hosting	$125/user

Table 5: Labor Rates

As with on premise deployment, dedicated hosting customers receive credit for licenses already owned. Therefore, the actual price may be lower than shown in this table. Shared hosting includes all software licenses required for the solution.

NOTE: For on premise and dedicated hosting, customers receive credit for software licenses that they already own, so these price estimates may overstate the actual price. Most customers already own Microsoft Office, SQL Server, and Windows Server, for instance, and many already own the required SharePoint software.

IMPLEMENTATION SERVICES

Standard implementation services are available for a fixed price cost of $25,000. These services include installation and configuration, end user training (five days), system administrator training (three days), and one month of customer support. Travel costs will be reimbursed following government guidelines for onsite work.

During the implementation, integration requirements will be examined and estimates provided for any interfaces to other systems.

LABOR CATEGORIES AND RATES

Additional services may be purchased at standard hourly rates. Table 6 displays the labor categories that would be used in the project.

LABOR CATEGORY	RATE
Project Manager	$148.10/hr
Senior Developer	$148.10/hr
Business Analyst	$123.32/hr
Developer	$123.32/hr
Documentation Specialist	$123.32/hr

Table 6: Labor Rates

These labor rates are based on the GSA Schedule 70.

INFORMATION STRATEGIES, INC.

Since 1987, InfoStrat has been delivering IT solutions to government and business customers, focusing on portals, customer relationship management, and custom database applications and integration. InfoStrat developed the Stimulus360 solution for Microsoft. We were named Microsoft Federal Partner of the Year in recognition of our work with the U.S. government and are winners of numerous Microsoft Partner Awards.

Information Strategies specializes in Portal Solutions, Collaboration and Workflow, Knowledge Management, Content Management, Quality Assurance and Testing, Enterprise Application Integration and Custom Application Development.

The company's past performance on similar projects unambiguously demonstrates its ability to successfully deliver results. A Dun and Bradstreet customer satisfaction survey showed a satisfaction rating of 94 percent among customers of Information Strategies. This success is a result of consistent application of proven processes and methodologies, as illustrated in the following section.

When Microsoft released MOSS 2007, they chose InfoStrat out of all gold partners nationwide to develop the latest generation of the Solution Sharing Network (SSN) in MOSS 2007. The SSN program is designed to drive the sharing of Information Technology solutions and best practices within Public Sector technical communities. The implementation includes publicly available sites for anonymous users plus membership-based sites that allow for collaboration and sharing of information and data. Microsoft also hired InfoStrat to develop Security Cooperation Program (SCP) in MOSS 2007. SCP is a worldwide program that provides a structured way for governments and Microsoft to engage in cooperative security activities in the areas of computer incident response, attack mitigation, and citizen outreach.

Our consultants authored the first book on the Microsoft portal platform, Building Portals, *Intranets and Corporate Web Sites Using Microsoft Servers* (Addison-Wesley, 2004).

InfoStrat has developed Microsoft portal solutions for many years. Prior to the release of MOSS 2007, we implemented SharePoint Portal Server 2003 solutions for the Office of Management and Budget, Office of Personnel Management, Department of Justice, United States Marine Corps, Army NETCOM, Army Safety Center, Military Health System, Navy JAG, Army Audit Agency, Defense Contract Audit Agency, Microsoft Corporation, Under Armour, American Psychological Association, Touchstone Corporation, Experient and Blueprint Corporation.