

WORKING WITH ASSIST AGENCIES

DPS Workshop Series | Hosted by: Jackie Umbles

The Department of Procurement Services is committed to Communications and Outreach, which is key to keeping citizens informed of bid opportunities, new programs, and innovations.

Also, ensure that you download a copy of our most recent **Consolidated Buying Plan**. This is a 15-month forecast including hundreds of upcoming opportunities for 12 city agencies. To download, go to: www.chicago.gov/dps.

We encourage you to follow us on our website www.chicago.gov/dps for the latest news, updates, and our calendar of events. Go online, www.chicago.gov/DPS and click on the letter icon and sign-up for our **Email Newsletter: DPS Alerts** full of news that you can use.

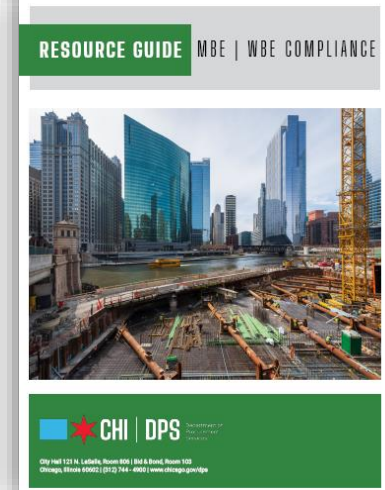
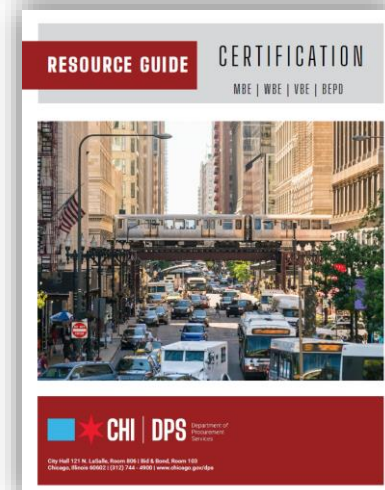
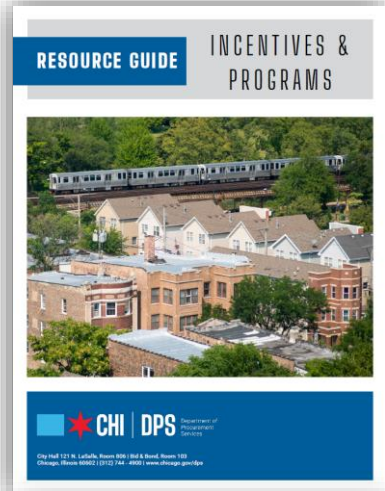
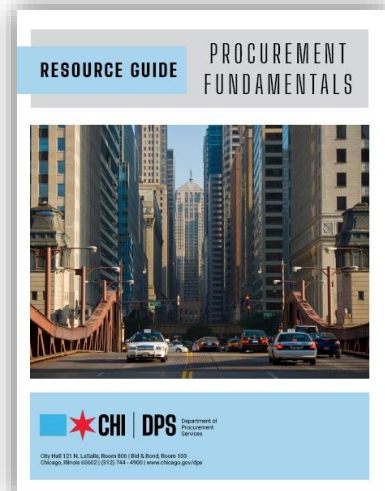
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- NOTE: Legal advertisements for the City of Chicago Department of Procurement Services (DPS) appear in the Chicago Tribune. Information about DPS contracting opportunities will be available at www.chicago.gov/bids.

Welcome

RESOURCE GUIDES

- DPS has published a four-volume set of Resource Guides, expanding on the guiding principle of transparency.
- The Resource Guides were divided into key areas of the procurement process:
 - Contract Administration
 - Incentives and Programs
 - Certification
 - Compliance
- Download now at www.chicago.gov/dpsguides



Today's Workshop

- Everyone is muted upon entry for the presentation portion of the workshop
- We ask that you hold your questions to the end of the presentation. You can use the chat feature to type out your question and the speaker will answer the questions at the end of the presentation.
- To Send a Question: **Use only the Q & A panel to ask your question. Do not use the chat panel**
 - Use the **Q & A panel** on the right side of your screen.
 - In the Send to or To drop-down list, select the recipient of the message.
 - Enter your message in the chat text box, then press Enter on your keyboard.

Note: If you join a meeting, session, or event in progress, you can see only the Q & A that participants send after you join.

DEPARTMENT OVERVIEW

DPS is the contracting authority for the procurement of goods and services for the City of Chicago. We work together as a team and with our customers to guarantee an open, fair, and timely process by establishing, communicating and enforcing superior business practices.

The Working with Assist Agencies is aimed to assist the vendor community in learning how to navigate processes related to City procurement. Our hope is that the business community can garner resources and insight into how these Agencies can assist in navigating the process of city government contracting opportunities.

OUR GOALS AT A GLANCE

WORKING WITH ASSIST AGENCIES

**Today's Workshop | Presented by:
HIRE360 and Revolution Workshop**



CHI | DPS

Department of
Procurement
Services

HIRE 360

HIRE 360

HIRE360 is a non-profit that connects community members with careers in the trades, focusing employment opportunities through recruiting, training, and placement assistance; invest capital in helping minority- and women-owned businesses grow and thrive; connect area youth, underrepresented populations, and local residents with job inspiration and opportunities; and model socially responsible hiring and supply chain accountability in Chicago and beyond.

For more information you can visit:
HIRE360Chicago.com

HIRE 360

Industry Lead – Community Focused

IN PARTNERSHIP WITH



CHICAGO
AREA
DEVELOPERS



Our Journey - Bringing Industry Stakeholders Together

3 Groups that formed HIRE360

- **CAGC Table – Largest Developers, Trade Unions, and General Contractor Leaders on that Mayor’s Executive Order**
- **Public Sector Table – Agencies who build pushing the construction industry to do more**
- **CFL and United Way – launched a workforce pilot based on national model WRTP**

HIRE360 Launch – January 2020

Chicago Tribune

As Chicago's building boom continues, new nonprofit aims to train women and minorities for construction trades



HIRE | **INVEST** | **REACH** | **EMPOWER**

HIRE360Chicago.com

Why

Too many Chicagoans work multiple low-wage jobs and still struggle to make ends meet

Opportunities in Construction

- **More than \$100 billion in new construction projects will break ground in Chicago over the next 15 years.**
- **“Grey Tsunami” of Journey Workers**
- **Increased Participation Goals giving diverse candidates a better opportunity**
- **By 2020-Apprenticeable occupations in the US are projected to grow by 22.5%**

Time is now for under-represented populations



HIRE | INVEST | REACH | EMPOWER

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Who

HIRE360 is a unique partnership among Organized Labor, Philanthropy, Developers, and Contractors



HIRE | INVEST | REACH | EMPOWER

HIRE360Chicago.com

Board of Directors



Don Biernacki: Board Chair
Senior Vice President,
Related Midwest



Karen Kent
President, UNITE HERE Local 1



Ralph Affrunti
President, Chicago & Cook
County Building Trades
Council



Michael Meagher
President, McHugh Construction;
Vice President, Chicagoland
Associated General Contractors



Rashied Davis
Co-Founder, Saturday Place



Brian Ortiz
CEO, Trinidad Construction



Jonathan Jones
Business Representative /
Organizer, Chicago Regional
Council of Carpenters;
President, Labor Brothers
United



Don Villar
Secretary-Treasurer, Chicago
Federation of Labor





Our Team



HIRE | INVEST | REACH | EMPOWER

[HIRE360Chicago.com](https://hire360chicago.com)

What



4 Pillars

- **Workforce Development**
- **Scaling Up Diverse Contractors**
- **Supply Chain**
- **Next Chicago Builders**



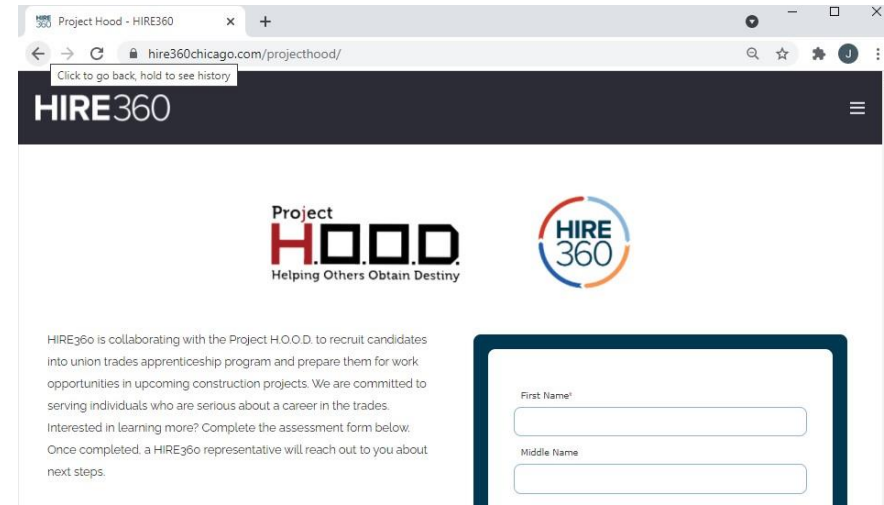
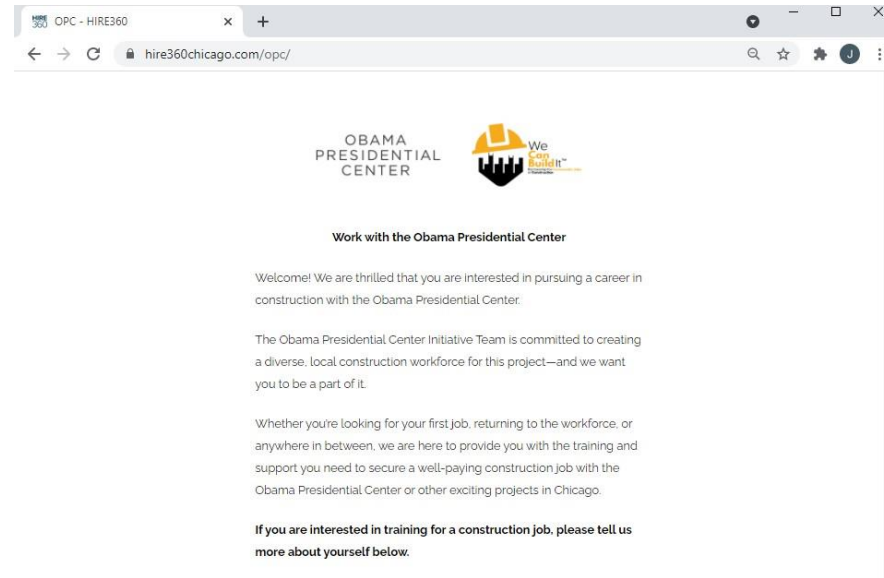
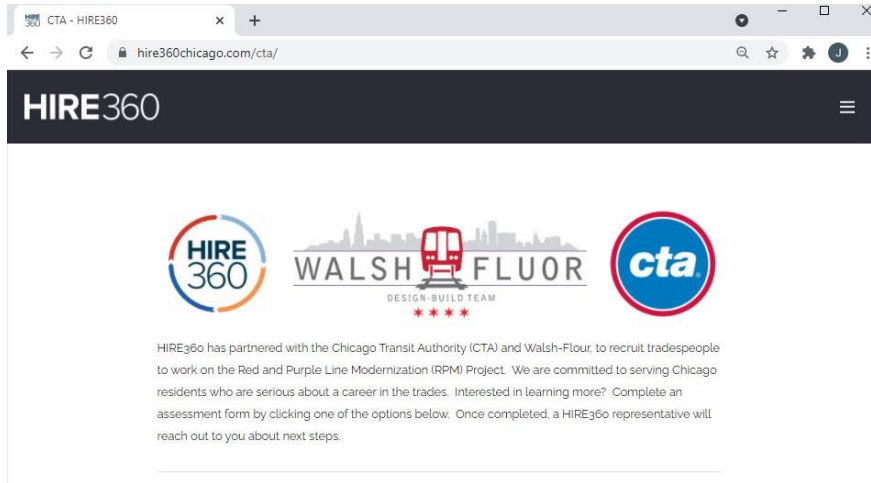
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Workforce Development

Journey Begins



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Walking the Path

Learning about the Trades

- Orientation on the trades
- Tours of training centers and talks by industry leaders
- Taking the Sample Test

Applying for the Trade

- 1:1 Assessment of skills, barriers, interests
- Navigating the apprenticeship application process
12 hours of Test Prep focused on Math and Spatial and 1:1 tutoring through CTUF
- Study Halls

Apprenticeship Ready

- Soft skills preparation – resume workshops, mock interviews
- Job Clubs to help learn about opportunities
- Connections with Contractors for sponsorship

Supported as an Apprentice

- First set of tools, boots and other costs paid for via Barrier Reduction Fund
- Reconnections to work



Benefits of HIRE360

No cost to participants

Help you apply for an apprenticeship

12 Hours of Test Prep

Proctored Study Halls & Additional Tutoring

Connections to Jobs

Cover your costs & remove financial barriers



BOOTS &
CLOTHING



RELIABLE
TRANSPORTATION



TOOLS
& SUPPLIES



APPLICATION
& INITIATION
FEES & DUES



TEXTBOOKS
& OTHER
RESOURCES



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A photograph of a construction worker, a man with a beard, wearing a dark jacket and a hard hat with various stickers. He is standing on a construction site at night, with a red dumpster and wooden framing visible in the background. The scene is lit by artificial lights, creating a moody atmosphere.

Scaling Up Diverse Contractors

Photo credit - Anthony Vazquez/Sun-Times



Scaling up for \$100 Billion in Mega Projects

Each one Teach One - Mentoring

Training – Estimating, Presentation

Pay for M/WBE Certification

Back-office support

Insurance and Bonding

Working Capital Pool

Bid Assistance



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Supply Chain

40% of spend in construction is supply chain

Goals

- Creating New Diverse Suppliers
- Connecting the 220 diverse Chicagoland suppliers to developer and general contracting partners



A photograph of two men in blue polo shirts working together in a workshop. The man on the right is leaning over a workbench, focused on a task. The man on the left stands behind him, observing. In the background, there is a large window with a grid pattern and a blue banner with the word 'ship' visible. The overall scene suggests a hands-on learning or training environment.

Next Chicago Builders

Youth Engagement

Improve	Partner	Program
<p>Goal is to improve educational outcomes and develop a “best-in-class” pipeline to the construction, and hospitality fields for African-American and Latinx students</p>	<p>Partner with High Schools that have a Trades Component</p>	<p>Focused on:</p> <ul style="list-style-type: none">• School Support• Student Support• Mentorship• Parent & Legal Guardian Engagement





Today @ Virtually

- Recruitment, test prep, barrier reduction for apprenticeships
- Scaling up Diverse Contractors – Work Capital

Where

Summer 2022 at 26th and State - \$6 million renovation

- Adding deeper case work and larger scale
- Day care, gym, computer labs, solar and culinary training



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HIRE360Chicago.com



For more Information **HIRE360Chicago.com**

Jay Rowell
312-575-2512
JRowell@HIRE360Chicago.com

Revolution Workshop



Revolution Workshop

Revolution Workshop (RW) is a nonprofit social enterprise that builds skills, hope, and resilience in Chicago's underserved communities through pre-apprenticeship construction job training and job creation. Since 2018, RW has trained over 110 individuals, placing 90% into entry-level skilled-trades careers. RW's dual-customer approach ensures that each graduate obtains the in-demand skills and credentials needed for today's construction industry.

Learn more at:
www.revolutionworkshop.org/employers



Working with Assist Agencies

March 3, 2022



Revolution Workshop is a 12 week, construction pre-apprenticeship training program.





Overview of Training

- 12 week training, every day 8 am – 4 pm
- 70% of time in shop, 30% of in classroom
 1. Attendance/Punctuality
 2. Hustle
 3. Communication
 4. Attitude
 5. Hands-on skills
- Receive industry credentials: NCCER Core + OSHA 10
- Accountability (3 strikes your out)



Support Services

- Motivational coaching to address needs
- Classroom
 - Financial literacy
 - Job readiness
 - Construction career pathways
 - Life skills
- Additional supports: tools, PPE, transportation, food, union dues, alumni services



Contractor Involvement



- Employer Advisory Council (mix of ~12 union/non-union contractors across trades)
- Job orders (honest skills assessments, zip codes, etc.)
- Feedback on new hires
- Support for new hires, if issues arise
- Hands-on demonstrations, job site tours, presentations
- On-site interviews, observations, tours, etc.



Next Steps



80% of trainees complete the program

90% of graduates receive construction jobs

Current cohort graduates in late March (~20 individuals)

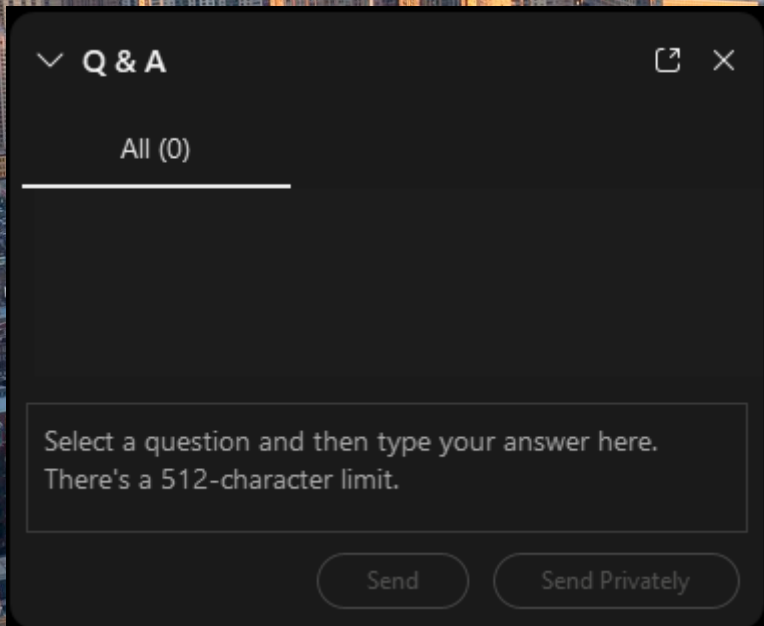
Recruiting for new cohorts in Garfield Park and Pullman

Jackie Gallo – Director of Business Engagement

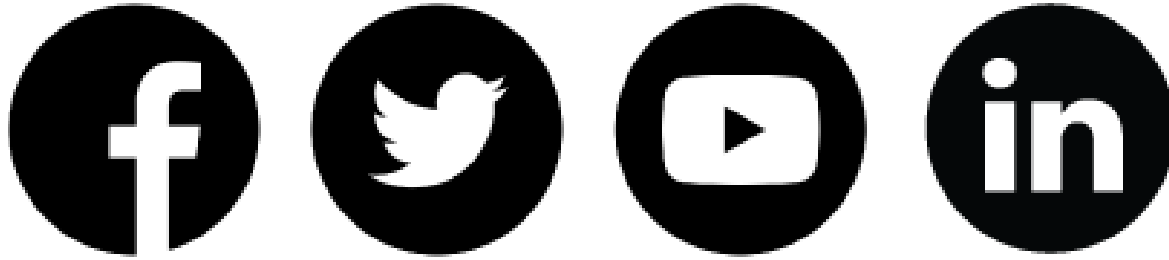
- jgallo@revolutionworkshop.org
- 224-208-5352



QUESTIONS?



Do you have a question? Please use the WebEx Q&A feature as shown.



@CHICAGODPS

Did you find this workshop helpful? Share it on social media using **#DPSWorkshops** and spread the word to help the City business community learn about the programs and initiatives available at the City of Chicago.

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