

From: Szyszko, John
Sent: Thursday, June 22, 2017 5:01 PM
To: Berlin, Steve
Subject: Re: Speaking Details for GFX

Hi Steve,

As planned I attended the 2017 Government Fleet Expo, in San Antonio, Texas last week. I had a great time, the GFX Conference is a first rate networking and information sharing event for public sector Fleet Managers.

Attached is copy of the Full Conference Schedule on which I've highlighted the the Sessions and Events that I attended.

As mentioned prior to attending, the organizers of this event, offer a Complimentary Full Conference Pass (a \$495.00 Value) to all speakers. I've attached a copy of my registration. All other expenses approximately \$1380.72 (detailed below) were paid for by myself without reimbursement from any party or individual. No gifts or honoraria of any kind were offered or accepted.

- \$456.90 Airfare
- \$55.00 Baggage Fees
- \$47.10 Ground Transportation
- \$700.52 Hotel
- \$110.00 Meals
- \$11.20 Copies

Thank You.

John M. Szyszko | Director of Maintenance Operations
City of Chicago | Department of Fleet and Facility Management (2FM)

Szyszko, John

From: Registration <webreg@eventconfirmation.com>
Sent: Monday, February 06, 2017 11:31 PM
To: Szyszko, John
Subject: Government Fleet Expo Registration Confirmation

Your registration confirmation for the 2017 Government Fleet Expo

[View this email in your browser](#)



GfX
GOVERNMENT FLEET
EXPO & CONFERENCE
www.GovFleetExpo.com

where public fleet
professionals
connect

SAN ANTONIO
June 12-15, 2017
Henry B. Gonzalez
Convention Center
San Antonio, TX

Thank You For Registering!

This email contains important information about your registration for the 2017 Government Fleet Expo. Please retain it for your records. Your invoice is below. Please print this page for your records. If you have any questions regarding this registration or need to make any changes, please email webreg@signup-confirmation.com

Attendee Information



1446

John Szyszko
City of Chicago
1685 N. Throop Street
Chicago, IL 60642

Registration Options

Description	Quantity	Cost	Total
Fleet Full Conference Pass	1	\$0.00	\$0.00
Fleet Facility Tour Training	1	\$0.00	\$0.00
Speaker Pass	1	\$0.00	\$0.00
Overview of FASTER Web:	1	\$0.00	\$0.00

Grand Total: \$0.00

Don't forget to make your hotel reservations before leaving your car.

Grand Hyatt San Antonio

600 East Market St.

San Antonio, TX 78205

Special Group Rate: \$199 or Federal Per Diem + 25%

Expires: May 19, 2017

Book Now:

[Book Online](#)

Reference Government Fleet Expo

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Our mailing address is:

2001 E Randol Mill Ste 135, Arlington TX 76011



June 4-7, 2018
San Diego Convention Center

Full Schedule

Monday, June 12, 2017

8:00am - 6:00pm Registration Open
Park View Foyer
Sponsored by



9:00am - 11:30am Fleet Facility Tour: City of San Antonio

RSVP Required

Join fellow fleet managers on a tour of the City of San Antonio fleet facility and learn about how its employees maintain and repair its 2,600 light-duty vehicles. Learn how the city fleet functions, including its software use, how it acquires and remarkets vehicles, and its sustainability measures. The tour guides attendees through the central garage, police garage — one of the nation's largest maintenance and repair service providers of Ford Interceptor Utility vehicles — and parts room, which purchases about \$1.9 million in parts annually.

Public Fleet Employees Only. RSVP Required.

12:30pm - 3:30pm MEMA Showcase: Future Trends and Maximizing Productivity

Room 217

The GFX MEMA Showcase returns this year with dynamic presentations and panels that will focus on alternative fuels, fleet manager certification and best practices. An opening keynote presentation features an interactive forum on alternative fuels. In the afternoon, a panel of fleet managers will highlight the benefits of certification in conjunction with the American Public Works Association (APWA), and a final panel will cover best practices on topics such as upfitting, replacement funding and warranty management. The showcase will also feature remarks from the association president and highlight the three chapters representing Northern and Southern California and Ohio.

4:00pm - 5:00pm Opening Keynote Address: The Benefits of Using More Than One Leadership Perspective

Room 217

Get the popcorn ready because "He's Back" by popular demand. Mike Wiederkehr from the City of Glendale, Calif., will discuss leadership style alternatives and how a broader perspective of organizations could benefit fleet managers. Originally (jokingly?) titled, "Schizophrenia - Asset or Hindrance in Fleet Management", this keynote will explore four different lenses through which to view your organization. Mike does not give a presentation, he offers an entire experience. He says to come see if he's gotten better looking since last year. We say you don't want to miss this

ride!

Keynote Speaker: [Mike Wiederkehr](#), City of Glendale, CA

5:00pm - 6:30pm Opening Networking Reception
The Grotto
Sponsored by



6:30pm - 8:30pm Customer Appreciation Dinners
This evening is set aside for exhibitors and sponsors who choose to invite existing and potential customers for dinner meetings.

Tuesday, June 13, 2017

8:00am - 7:00pm Registration Open
Parkview Foyer
Sponsored by



8:00am - 9:30am **Breakfast and Keynote Address: Raising the Bar**

Room 217

Ultimate goals are realized when individuals and fleets raise the bar in all areas of performance. Being a part of something greater than oneself is as rewarding for a team member, as it is for the leader that sets the course of action. Bringing together leadership insights from his entrepreneurial ventures with universal lessons from his Olympic journey, Mitch Gaylord will inspire attendees to raise the bar in their pursuit of excellence. Attendees will walk away with a greater desire, determination and dedication to your vision.

Keynote Speaker: [Mitch Gaylord](#), Olympic Gold Medalist and Fitness Expert

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9:45am - 10:45am **Training Sessions**

Millennial Fleet Managers: A New Perspective

Room 214D

Like it or not, millennials are quickly becoming an important part of the fleet industry — including fleet leadership. A panel of millennial fleet managers share insights on being young fleet managers, stepping into the management role, the best way to mentor up-and-coming fleet managers of their generation, and whether those oft-repeated stereotypes are actually true.

- Learn how millennials are changing the fleet industry, and how to work effectively with millennials in your organizations.

Moderator: [Facundo Tassara](#), MPA, City of Norfolk, VA

Panelists: [Sara Burnam](#), Palm Beach County, FL; [Mario Guzman](#), MPA.,

CAFM, City of West Palm Beach, FL; [Matt Stewart](#), Jefferson County, WA

Top 10 Performance Measures for 21st Century Fleet Managers

Room 214C

Members of the APWA Fleet Services Committee will address the top ten most common and critical performance measures to a fleet manager's success:

- Developing Fleet Charge-Back Rates
- Conducting Preventative Maintenance
- Tracking Fleet Availability and Downtime
- Measuring Technician Time
- Determining Cost Per Meter (CM)
- Setting Repair Hours Number and Cost
- Monitoring Scheduled Repair Rates
- Tracking Annual Parts Inventory Turns
- Assessing the Parts Demand Fill Rate
- Achieving Customer Satisfaction

Join the discussion to see how your fleet compares.

After Attending This Session, You Will Be Better Able to:

1. Discuss how to prepare yourself to move up in your organization and how to be a supervisor your employees will respect.
2. Ensure your fleet operation is operating at maximum efficiency.

Moderator: Jorge A. Pérez, City of San Antonio, TX

Panelists: Danny Brashear, CCD Systems/Faster Asset Solutions; Sam Lamerato, APWA; Kevin Schlangen, Dakota County of Rosemount, MN; Darryl Syler, City of Dublin, OH; Jeffrey Tews, City of Milwaukee, WI

Designing Application-Specific Truck and Van Upfits Using Data

Room 214B

Valuable data is available to today's fleet professionals, and this data can be used to effectively upfit vehicles. Discover the importance of drive and duty cycle analysis, learn strategies to obtain critical data, and uncover the tools for leveraging this information to design more efficient vocational work trucks.

- Learn how to design the perfect work truck.

Presenter: [Christopher Lyon](#), NTEA – The Association for the Work Truck Industry

10:55am

Exhibit Hall Opening Ceremony

Entrance to Hall 4A

11:00am - 3:00pm

Exhibit Hall Open

Hall 4A

12:30pm - 1:30pm

Lunch in the Exhibit Hall

Hall 4A

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3:10pm - 4:10pm

Training Sessions

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Preparing Your Operation for Electric Vehicles

Room 214D

Are electric vehicles right for your fleet, and if you're considering them, is your operation ready? Fleet managers with electric vehicles discuss the steps of adding EVs into the fleet, including purchasing costs and methods, grant funding, infrastructure, use, range anxiety, and maintenance - and whether total cost of ownership makes EV expansion a reality.

- Learn how fleets around the country have transitioned to electric vehicles.

Moderator: [David Peterson](#), ChargePoint

Panelists: [Doug Bond](#), Alameda County, CA; [Al Curtis](#), Cobb County, GA; [Stanley John](#), City of New York, NY; [Evan Speer](#), California Department of General Services

Contract Management: Discover What's Ideal and What's Downright Unacceptable

Room 214C

Most of the effort in a procurement process is placed on the front end, with the bid, evaluation and negotiation of the final contract. However, the real value is gained through effective contract management. This interactive session places the audience squarely in the chair of the contract manager where they will discover the importance of the scope of work and monitoring, as well as learning to become more "paranoid" during the process. Attendees will discuss interesting case studies, review the contract scope of work, identify any issues or deficiencies, and then make decisions that they must defend. Learn how to bring the vendor into compliance, with no interruption of service to the public, while staying on the right side of both ethics and the law.

- Learn how to manage contracts to ensure your agency is getting what it pays for.

Presenter: [Tammy Rimes](#), Tammy Rimes Consulting

What Fleets Need To Know Now About the Self-Driving Vehicle Future

Room 214B

Autonomous cars are almost here - what do your fleet managers need to know about them? Learn about the latest developments in autonomous driving as it relates to fleet, and also the technologies that are bridging the gap between what's available and our fully self-driving vehicle future.

- Learn how autonomous technologies will affect your fleet.

Moderator: [Sherb Brown](#), Bobit Business Media

Panelists: [Brian Bowden](#), General Motors; [Tony Gratson](#), Ford Motor Company

4:10pm - 4:30pm **Networking Break**

4:30pm - 5:30pm **Training Sessions**

Sponsored by



Tier 4 Engines and How They Affect Fleet Management and Maintenance

Room 214D

As off-road equipment with Final Tier 4 engines roll into public fleets, what does this mean for fleet managers? Equipment manufacturers discuss major component changes made to comply with final Tier 4 standards, if any changes are needed to a fleet's routine maintenance program, available training for operators and technicians, and OEM support in maximizing the useful life of equipment.

- Learn how your preventive maintenance may change with Tier 4 engines.

Moderator: [Bob Stanton](#), Public Fleet Summits

Panelist: [Steven Budge](#), New Holland Corporate of North America; [Jessica Shetler](#), John Deere; [Matthew Szuck](#), FPT North America, a Brand of CNH Industrial; [Mark Voorhees](#), Caterpillar Inc.

The New Way to Calculate Asset Lifecycles

Room 214C

For years, the fleet industry has been lacking a clear formula of how to determine the lowest total cost of ownership (TCO) over the life of an asset. Attendees will understand a more inclusive method to determine lifecycles than the three main methods currently in use that will incorporate data from all relevant fleet sources and allow for different usage scenarios. The presenter will also forecast the direct consequences of not appropriately calculating asset life cycles and how that will impact a fleet.

- Learn what and what not to consider when calculating total cost of ownership.

Presenter: [Paul Milner](#), Utilimarc

Wrench-Turner, Bean Counter, or Military-Trained: Fleet from Different Viewpoints

Room 214B

Fleet managers who come from the shop floor may say technical experience is essential for their roles. Others may argue that the role has changed, and management, budgeting, and leadership skills are more important. This panel of fleet managers with backgrounds in private fleet, the shop floor, finance or procurement, and the military discuss the strengths their experiences bring to the fleet management role and share what those who came from different backgrounds need to understand. Attendees will also learn how to identify the abilities of their employees with various professional backgrounds and use that to benefit the operation.

- Learn how a variety of professional backgrounds have influenced the profession.

Moderator: Dave Seavey, Public Fleet Summits

Panelists: [Dan Berlenbach](#), *CPFP*, City of Long Beach, CA; [John Szyszko](#), City of Chicago, IL; [Matt Stewart](#), Jefferson County, WA, [Willie Hinton](#), City of Little Rock, AR

5:30pm - 7:00pm The Honors Celebration and Reception

Room 217

Government Fleet magazine will recognize the 50 Leading Fleets and announce rankings for the top 20 as well as the top fleets in three size categories. Staff will also name the 2017 Public Sector Fleet Manager of the Year recipient and honor the Public Fleet Hall of Fame inductees. The Government Fleet Management Alliance (GFMA) will present Certified Fleet Management Operation (CFMO) awards and Fleet Masters Operation awards.

**Award winner photos to follow.*



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+ Legendary Lifetime Achievement Award



8:30pm - 10:30pm Networking Night on the Town

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Wednesday, June 14, 2017

8:00am - 3:00pm Registration Open

Parkview Foyer

Sponsored by



9:00am - 10:15am Breakfast and General Session:

Trump and Your Operation: What's Coming

Room 217

How does the new political environment affect fleets? A policy expert discusses President Trump's policies and how they can affect the fleet and automotive industry, as well as how it might affect fleet operations around

the country.

Presenter: [Ken Kies](#), Federal Policy Group, LLC

10:25am - 11:25am Training Sessions

Sponsored by



Unique Financing Options for Backlogged Vehicle Replacements

Room 214D

Facing close to \$125 million in backlogged vehicle replacements, the City of Baltimore decided to commit to an ambitious fleet renewal plan financed by long-term debt. Four years after it began, staff members will share the program's successes and challenges as guidance for other fleets, as well as its plans for continued monitoring of the fleet renewal's impact on maintenance and repair costs.

- Learn an uncommon way to finance vehicle purchases and how it has benefitted one fleet

Presenters: [Berke Attila](#) and [Chichi Nyagah-Nash](#), City of Baltimore, MD

AMA "Ask Me Anything" Session

Room 214C

In which areas can fleets improve the most? What are some ways fleets have thrived on limited budgets? How can fleets benefit from an audit? In this interactive session, Mercury Associates President Paul Lauria will answer questions from attendees based on his years of experience working with public fleets around the country. Submit questions before the conference, or ask them in person at the session.

[SUBMIT YOUR QUESTION NOW](#)

- Learn industry trends and ways to improve your fleet.

Presenter: [Paul Lauria](#), Mercury Associates, Inc.

Remarketing: How You Are Leaving Money on the Table

Room 214B

What's the best way to set up a remarketing program so you get maximum returns? An industry leader talks about how to establish a remarketing program for on- and off-road equipment, including setting goals and evaluating outcomes. Also learn how to gain support for an innovative new program to replace an existing, more comfortable one.

- Learn how to get the most returns from remarketing vehicles.

Presenter: [Conner Humphrey](#), IronPlanet

11:30am - 3:00pm Exhibit Hall Open

Hall 4A

12:30pm - 1:30pm Lunch in the Exhibit Hall

Hall 4A

1:30pm - 1:45pm In-Booth Presentation: Importing Telematics & GPS Data into Your

FMIS

Booth 501 in Hall 4A

Presented by FASTER Asset Solutions

3:00pm - 4:00pm

Training Sessions

Renewable Diesel: Facts from Fleet Users

Room 214D

What is renewable diesel, and why are so many West Coast fleets transitioning to this fuel? Two fleet managers with the most experience using renewable diesel cover the basic operating characteristics of the fuel and debunk commonly held misconceptions about it. Presenters will discuss the manufacturing process, distribution, feedstock sources, and emissions reduction. Attendees will also learn about cost and availability and how they can convert their entire diesel fleet to a renewable alternative fuel overnight, with no equipment or infrastructure modifications.

- Learn about renewable diesel and whether it fits in your fleet.

Presenters: [Richard Battersby](#), City of Oakland, CA; [Gary Lentsch](#), CAFM, Eugene Water and Electric Board

The New Realities of Fleet Management Software

Room 214C - Room A

Room 214B - Room B

Fleet management software has evolved to give fleet managers more data and control than ever before. Find out the latest innovations in fleet software, integration with other solutions, what you can do today with your software as well as what's coming in the future.

This mega-session will take place in two rooms so attendees can choose to hear from the suppliers that most interest them:

Room A presenters: Agile Fleet, AssetWorks, CFA Software, Chevin Fleet Solutions

Room B presenters: Dossier Systems, Fleetio, INVERS Systems, Ron Turley Associates (RTA)

- Learn fleet management software best practices, tips and future innovations that will enhance the way you manage your fleet.

4:00pm - 5:30pm

Big Solutions Roundtable Session

Room 217

What are your biggest challenges? Whether it's fuel management or budgeting concerns, this interactive session gives you a chance to discuss these topics and more with your peers and brainstorm solutions. Then, learn from the rest of the group as other fleet managers share the best solutions their groups found. This year's topics are:

- Utilization
- Replacement Planning and Funding
- Alternative Fuels
- Maintenance Management
- Buy vs Lease vs Rent vs Car Sharing Everyday Efficiencies
- Working with User Departments
- Parts Room Management

- Hiring and Maintaining Technicians
- Benchmarking
- Staff Training & Succession Planning
- Fleet Replacement Planning & Funding
- Improving productivity
- Fleet Management Software
- Fuel Management

5:30pm - 6:30pm Farewell Networking Happy Hour

Thursday, June 15, 2017

8:30am - 4:30pm **AssetWorks FA and M5 Customer Training**

Room 216A - FA

Room 216B - M5

Learn about the latest features in AssetWorks' FleetFocus fleet management software, as well as the FuelFocus fuel management system, KeyValet automated motor pool solution and integrated GPS. AssetWorks senior project management staff will review all the great features in the current release, discuss what is in the pipeline for the next release, and help with all functionality questions. Interact with other AssetWorks users to learn how they cope with the business challenges you face every day. Lunch will be included.

9:00am - 1:00pm **FASTER Customer Training**

Room 218

9:00am - 10:30am

Overview of *FASTER* Web: This session will include an overview of *FASTER* Web highlighting the newest features and business intelligence.

10:30am - 12:00pm

Overview of *FASTER's* Web Add-ons Including: MotorPool Reservation & Dispatch & Key Box Integration; VIN Decoder; Inventory Import Utility (Lube, Fluids, etc.); Telematics Meter Import (PTO, Engine Idle, Odometer, Hours); Telematics Alert Import & Mapping; and Semantic Layer (powerful tool for business intelligence).

12:00pm - 1:00pm

Overview of *FASTER* Win: This session will include a high level overview of the features, reports and system switches, and remind users of general tools that are often forgotten.

9:00am - 3:00pm **FleetCommander Customer (and Prospective Customer) Training and Open Forum**

Room 215

Whether you are a current or prospective user of Agile Fleet's FleetCommander FMIS, this session is for you. Get an up-close look at Agile Fleet's FleetCommander FMIS, including current functionality and best practices, highlighting ways to reduce costs, save time, and improve service.

9:00 a.m. - 11 a.m. for Prospective Customer & Customers (refreshments provided)

Attendees will get an exclusive, in-depth look at Agile Fleet's FleetCommander FMIS. Learn benefits of using an FMIS and understand important features and new enhancements. Topics to be addressed include what's new in the Maintenance and Motor Pool modules, fleet policy enforcement, plus a preview of Agile Fleet's product roadmap for the next 12 months.

11 a.m. – 3 p.m. for Customers Only (includes lunch- RSVP requested).
[FleetCommander customers, click here to RSVP.](#)

Agile Fleet customers will hear more in-depth about new enhancements, future enhancements, and much more (time permitting), including:

- How are other customers using FleetCommander?
- Reports explained
- Tips, tricks, and things we should know
- Best practices
- The Maintenance module
- Open discussion

Last update: 5/31/17

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