## **Condensed Consolidating Statement of Cash Flows**

	Year ended December 31, 2020							
		Citigroup parent			Other Citigroup subsidiaries and	Consolidating		Citigroup
In millions of dollars		company	_	ССМНІ	eliminations	adjustments	C	onsolidated
Net cash provided by (used in) operating activities of continuing operations	\$	5,002	\$	(26,195)	\$ 572	s –	\$	(20,621)
Cash flows from investing activities of continuing operations	-	5,002	*	(20,250)	<u> </u>	<u> </u>		(=0,0=1)
Purchases of investments	\$	— :	\$	_ :	\$ (334,900)	<b>\$</b>	\$	(334,900)
Proceeds from sales of investments		_		_	146,285	_		146,285
Proceeds from maturities of investments		_		_	124,229	_		124,229
Change in loans		_		_	14,249	_		14,249
Proceeds from sales and securitizations of loans		_		_	1,495	_		1,495
Change in securities borrowed and purchased under agreements to resell		_		(46,044)	2,654	_		(43,390)
Changes in investments and advances—intercompany		(5,584)		(6,917)	12,501	_		_
Other investing activities		_		(54)	(3,226)	_		(3,280)
Net cash used in investing activities of continuing operations	\$	(5,584)	\$	(53,015)	\$ (36,713)	<u> </u>	\$	(95,312)
Cash flows from financing activities of continuing operations								
Dividends paid	\$	(5,352)	\$	(172)	<b>\$</b> 172	<b>s</b> —	\$	(5,352)
Issuance of preferred stock		2,995		_	_	<del>_</del>		2,995
Redemption of preferred stock		(1,500)		_	_	_		(1,500)
Treasury stock acquired		(2,925)		_	_	_		(2,925)
Proceeds (repayments) from issuance of long-term debt, net		16,798		6,349	(10,091)	_		13,056
Proceeds (repayments) from issuance of long-term debt—intercompany, net		_		3,960	(3,960)	_		_
Change in deposits		_		_	210,081	_		210,081
Change in securities loaned and sold under agreements to repurchase		_		79,322	(46,136)	_		33,186
Change in short-term borrowings		_		1,228	(16,763)	_		(15,535)
Net change in short-term borrowings and other advances—intercompany		(7,528)		(7,806)	15,334	_		_
Capital contributions from (to) parent		_		_	_	_		_
Other financing activities		(411)		_	_	_		(411)
Net cash provided by financing activities of continuing operations	\$	2,077	\$	82,881	\$ 148,637	s —	\$	233,595
Effect of exchange rate changes on cash and due from banks	\$	— :	\$	_ :	\$ (1,966)	<b>\$</b> —	\$	(1,966)
Change in cash and due from banks and deposits with banks	\$	1,495	\$	3,671	\$ 110,530	<b>\$</b>	\$	115,696
Cash and due from banks and deposits with banks at beginning of year		3,021		16,441	174,457	_		193,919
Cash and due from banks and deposits with banks at end of year	\$	4,516	\$	20,112	\$ 284,987	s —	\$	309,615
Cash and due from banks	\$	16	\$	6,709	\$ 19,624	\$	\$	26,349
Deposits with banks, net of allowance		4,500		13,403	265,363	_		283,266
Cash and due from banks and deposits with banks at end of year	\$	4,516	\$	20,112	\$ 284,987	s –	\$	309,615
Supplemental disclosure of cash flow information for continuing operations								
Cash paid during the year for income taxes	\$	(1,883)	\$	1,138	\$ 5,542	<b>\$</b>	\$	4,797
Cash paid during the year for interest		2,681		4,516	6,101			13,298
Non-cash investing activities								
Transfers to loans HFS from loans	\$	— :	\$	— !	\$ 2,614	\$	\$	2,614

## **Condensed Consolidating Statement of Cash Flows**

	Year ended December 31, 2019								
	Other Citigroup								
		Citigroup			Citigroup subsidiaries				
		parent			and		Consolidating		Citigroup
In millions of dollars		company		CGMHI	eliminations		adjustments	С	onsolidated
Net cash provided by (used in) operating activities of continuing operations	\$	25,011	\$	(35,396)	\$ (2,452	2) \$	_	\$	(12,837)
Cash flows from investing activities of continuing operations									
Purchases of investments	\$	_ \$	\$	_	\$ (274,491	) \$	_	\$	(274,491)
Proceeds from sales of investments		5		_	137,168	3	_		137,173
Proceeds from maturities of investments		_		_	119,051		_		119,051
Change in loans		_		_	(22,466	<u>(</u>	_		(22,466)
Proceeds from sales and securitizations of loans		_		_	2,878	3	_		2,878
Change in securities borrowed and purchased under agreements to resell	)	_		15,811	3,551		_		19,362
Changes in investments and advances—intercompany		(1,847)		(870)	2,717	,	_		_
Other investing activities		<u> </u>		(64)	(4,817	)	_		(4,881)
Net cash provided by (used in) investing activities of continuing operations	\$	(1,842) \$	\$	14,877	\$ (36,409	) \$	_	\$	(23,374)
Cash flows from financing activities of continuing operations				·					
Dividends paid	\$	(5,447) \$	\$	_	\$ _	- \$	_	\$	(5,447)
Issuance of preferred stock		1,496		_	<u> </u>		_		1,496
Redemption of preferred stock		(1,980)		_	_		_		(1,980)
Treasury stock acquired		(17,571)		_	<u> </u>		_		(17,571)
Proceeds from issuance of long-term debt, net		1,666		10,389	(3,950	))	_		8,105
Proceeds (repayments) from issuance of long-term debt—intercompany, net		_		(7,177)	7,177		_		_
Change in deposits		_			57,420		_		57,420
Change in securities loaned and sold under agreements to repurchase		_		5,115	(16,544		_		(11,429)
Change in short-term borrowings		_		7,440	5,263		_		12,703
Net change in short-term borrowings and other advances—intercompany		(968)		5,843	(4,875		_		_
Capital contributions from (to) parent		_		(74)	74		_		_
Other financing activities		(364)		(253)	253		_		(364)
Net cash provided by (used in) financing activities of		(00.)		(200)					(55.)
continuing operations	\$	(23,168) \$	\$	21,283	\$ 44,818	\$	_	\$	42,933
Effect of exchange rate changes on cash and due from banks	\$	— \$	\$	_	\$ (908	\$ (8)	_	\$	(908)
Change in cash and due from banks and deposits with banks	\$	1 \$	\$	764	\$ 5,049	\$	_	\$	5,814
Cash and due from banks and deposits with banks at beginning of year		3,020		15,677	169,408	3	_		188,105
Cash and due from banks and deposits with banks at end of year	\$	3,021 \$	\$	16,441	\$ 174,457	' \$	_	\$	193,919
Cash and due from banks	\$	21 \$	\$	5,681	\$ 18,265	\$		\$	23,967
Deposits with banks, net of allowance		3,000		10,760	156,192	2	_		169,952
Cash and due from banks and deposits with banks at end of year	\$	3,021 \$	\$	16,441	\$ 174,457	' \$	_	\$	193,919
Supplemental disclosure of cash flow information for continuing operations									·
Cash paid (received) during the year for income taxes	\$	(393) \$	\$	418	\$ 4,863	\$	_	\$	4,888
Cash paid during the year for interest		3,820		12,664	12,198		_		28,682
Non-cash investing activities									
Transfers to loans HFS from loans	\$	_ 9	\$	_	\$ 5,500	\$	_	\$	5,500
					, -				,

## **Condensed Consolidating Statements of Cash Flows**

			Year en	ded December 3	31, 2018		
In millions of dollars	Citigroup parent company		ССМНІ	Other Citigroup subsidiaries and eliminations	Consolidating adjustments	c	Citigroup onsolidated
Net cash provided by operating activities of continuing operations	\$	21,314 \$	13,287	\$ 2,351		\$	36,952
Cash flows from investing activities of continuing operations		, ,	,	· ,			,
Purchases of investments	\$	(7,955) \$	(18)	\$ (144,514)	\$ —	\$	(152,487)
Proceeds from sales of investments		7,634	3	53,854	_		61,491
Proceeds from maturities of investments		_	_	83,604	_		83,604
Change in loans			_	(29,002)	_		(29,002)
Proceeds from sales and securitizations of loans		_	_	4,549	_		4,549
Proceeds from significant disposals		_	_	314	_		314
Change in securities borrowed and purchased under agreements to resell		_	(34,018)	(4,188)	_		(38,206)
Changes in investments and advances—intercompany		(5,566)	(832)	6,398	_		_
Other investing activities		556	(59)	(3,878)	_		(3,381)
Net cash used in investing activities of continuing operations	\$	(5,331) \$	(34,924)	\$ (32,863)	\$	\$	(73,118)
Cash flows from financing activities of continuing operations							
Dividends paid	\$	(5,020) \$	_	\$ —	\$ —	\$	(5,020)
Redemption of preferred stock		(793)	_	_	_		(793)
Treasury stock acquired		(14,433)	10.270	(2.656)	_		(14,433)
Proceeds (repayments) from issuance of long-term debt, net		(5,099)	10,278	(2,656)	_		2,523
Proceeds (repayments) from issuance of long-term debt—intercompany, net		_	10,708	(10,708)	_		_
Change in deposits		_	_	53,348	_		53,348
Change in securities loaned and sold under agreements to repurchase		_	23,454	(1,963)	_		21,491
Change in short-term borrowings		32	88	(12,226)	_		(12,106)
Net change in short-term borrowings and other advances—intercompany		1,819	(19,111)	17,292	_		_
Capital contributions from (to) parent		_	(798)	798	_		_
Other financing activities		(482)	_				(482)
Net cash provided by (used in) financing activities of continuing operations	\$	(23,976) \$	24,619	\$ 43,885	s —	\$	44,528
Effect of exchange rate changes on cash and due from banks	\$	— \$	_	\$ (773)	\$ —	\$	(773)
Change in cash and due from banks and deposits with banks	\$	(7,993) \$	2,982	\$ 12,600	\$ —	\$	7,589
Cash and due from banks and deposits with banks at beginning of year		11,013	12,695	156,808	_		180,516
Cash and due from banks and deposits with banks at end of year	\$	3,020 \$	15,677	\$ 169,408	s —	\$	188,105
Cash and due from banks	\$	20 \$	4,234	\$ 19,391	\$	\$	23,645
Deposits with banks, net of allowance	•	3,000	11,443	150,017	_		164,460
Cash and due from banks and deposits with banks at end of year	\$	3,020 \$	15,677	\$ 169,408	\$ <u> </u>	\$	188,105
Supplemental disclosure of cash flow information for continuing operations							
Cash paid during the year for income taxes	\$	(783) \$	458		\$ —	\$	4,313
Cash paid during the year for interest		3,854	8,671	10,438	_		22,963
Non-cash investing activities							
Transfers to loans HFS from loans	\$	— \$	_	\$ 4,200	\$ —	\$	4,200

#### 29. SUBSEQUENT EVENT

As a result of new information Citi received subsequent to December 31, 2020, Citi adjusted downward its 2020 financial results (recognized in the fourth quarter of 2020) from those previously reported on January 15, 2021, due to a \$390 million increase in operating expenses (\$323 million after-tax) recorded within *ICG*, resulting from operational losses related to certain legal matters. Citi's results of operations and financial condition for the full year 2020, as reported in this Annual Report on Form 10-K for the year ended December 31, 2020, reflect the impact of this adjustment.

#### 30. SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED)

	_	2020					2019									
In millions of dollars, except per share amounts	F	ourth <sup>(1)</sup>	1	hird <sup>(2)</sup>	S	econd <sup>(2)</sup>		First <sup>(2)</sup>	]	Fourth		Third	9	Second		First
Revenues, net of interest expense	\$	16,499	\$	17,302	\$	19,766	\$	20,731	\$	18,378	\$	18,574	\$	18,758	\$	18,576
Operating expenses		11,104		10,964		10,460		10,643		10,454		10,464		10,500		10,584
Provisions (release) for credit losses and for benefits and claims		(46)		2,384		8,197		6,960		2,222		2,088		2,093		1,980
Income from continuing operations before income taxes	\$	5,441	\$	3,954	\$	1,109	\$	3,128	\$	5,702	\$	6,022	\$	6,165	\$	6,012
Income taxes <sup>(3)</sup>		1,116		777		52		580		703		1,079		1,373		1,275
Income from continuing operations	\$	4,325	\$	3,177	\$	1,057	\$	2,548	\$	4,999	\$	4,943	\$	4,792	\$	4,737
Income (loss) from discontinued operations, net of taxes		6		(7)		(1)	ı	(18)		(4)		(15)		17		(2)
Net income before attribution of noncontrolling interests	\$	4,331	\$	3,170	\$	1,056	\$	2,530	\$	4,995	\$	4,928	\$	4,809	\$	4,735
Noncontrolling interests		22		24		_		(6)		16		15		10		25
Citigroup's net income	\$	4,309	\$	3,146	\$	1,056	\$	2,536	\$	4,979	\$	4,913	\$	4,799	\$	4,710
Earnings per share <sup>(4)</sup>																
Basic																
Income from continuing operations	\$	1.93	\$	1.37	\$	0.38	\$	1.07	\$	2.16	\$	2.09	\$	1.94	\$	1.88
Net income		1.93		1.37		0.38		1.06		2.16		2.09		1.95		1.88
Diluted																
Income from continuing operations		1.92		1.36		0.38		1.06		2.15		2.08		1.94		1.87
Net income		1.92		1.36		0.38		1.06		2.15		2.07		1.95		1.87

This Note to the Consolidated Financial Statements is unaudited due to the Company's individual quarterly results not being subject to an audit.

- (1) As a result of new information Citi received subsequent to December 31, 2020, Citi adjusted downward its fourth quarter of 2020 financial results from those previously reported on January 15, 2021, due to a \$390 million increase in operating expenses (\$323 million after-tax) recorded within *ICG*, resulting from operational losses related to certain legal matters. The downward adjustment lowered Citigroup's fourth quarter net income from \$4.6 billion to \$4.3 billion and earnings per diluted share from \$2.08 to \$1.92.
- (2) In the fourth quarter of 2020, Citi revised the second quarter accounting conclusion for its variable post-charge-off third-party collection costs from a "change in accounting estimate effected by a change in accounting principle" to a "change in accounting principle," which requires an adjustment to January 1, 2020 opening retained earnings, rather than net income. As a result, Citi's full-year and quarterly results for 2020 have been revised to reflect this change as if it were effective as of January 1, 2020. Citi recorded an increase to its beginning retained earnings on January 1, 2020 of \$330 million and a decrease of \$443 million in its allowance for credit losses on loans, as well as a \$113 million increase in other assets related to income taxes, and recorded a decrease of \$18 million to its provisions for credit losses on loans in the first quarter and increases of \$339 million and \$122 million to its provisions for credit losses on loans in the second and third quarters, respectively. In addition, Citi's operating expenses increased by \$49 million and \$45 million with a corresponding decrease in net credit losses, in the first and second quarters, respectively. See Note 1 to the Consolidated Financial Statements for additional information.
- (3) The fourth quarter of 2019 includes discrete tax items of roughly \$540 million including an approximate \$430 million benefit of a reduction in Citi's valuation allowance related to its DTAs. The third quarter of 2019 includes discrete tax items of roughly \$230 million, including an approximate \$180 million benefit of a reduction in Citi's valuation allowance related to its DTAs.
- (4) Certain securities were excluded from the second quarter of 2020 diluted EPS calculation because they were anti-dilutive. Year-to-date EPS will not equal the sum of the individual quarters because the year-to-date EPS calculation is a separate calculation. In addition, due to averaging of shares, quarterly earnings per share may not sum to the totals reported for the full year.

#### End of Consolidated Financial Statements and Notes to Consolidated Financial Statements

#### FINANCIAL DATA SUPPLEMENT

#### **RATIOS**

	2020	2019	2018
Return on average assets	0.50%	0.98 %	0.94%
Return on average common stockholders' equity <sup>(1)</sup>	5.7	10.3	9.4
Return on average total stockholders' equity <sup>(2)</sup>	5.7	9.9	9.1
Total average equity to average assets <sup>(3)</sup>	8.7	9.9	10.3
Dividend payout ratio <sup>(4)</sup>	43	24	23

- Based on Citigroup's net income less preferred stock dividends as a percentage of average common stockholders' equity.
- Based on Citigroup's net income as a percentage of average total Citigroup stockholders' equity.
- (3) Based on average Citigroup stockholders' equity as a percentage of average assets.
- (4) Dividends declared per common share as a percentage of net income per diluted share.

### AVERAGE DEPOSIT LIABILITIES IN OFFICES OUTSIDE THE U.S.(1)

		2020		2019		2018
In millions of dollars at year end, except ratios	Average interest rate	Average balance	Average interest rate	Average balance	Average interest rate	Average balance
Banks	0.10% \$	130,970	0.59% \$	52,699	1.35% \$	44,426
Other demand deposits	0.33	311,342	1.08	293,209	0.61	287,665
Other time and savings deposits <sup>(2)</sup>	0.94	210,896	1.28	223,450	1.31	209,410
Total	0.48% \$	653,208	1.11% \$	569,358	0.94% \$	541,501

- (1) Interest rates and amounts include the effects of risk management activities and also reflect the impact of the local interest rates prevailing in certain countries.
- (2) Primarily consists of certificates of deposit and other time deposits in denominations of \$100,000 or more.

#### MATURITY PROFILE OF TIME DEPOSITS IN U.S. OFFICES

In millions of dollars at December 31, 2020	Under 3 months	•	Over 3 to 6 months	(	Over 6 to 12 months	Over 12 months
Over \$100,000						
Certificates of deposit	\$ 8,257	\$	7,478	\$	2,535	\$ 501
Other time deposits	4,531		13		21	708
Over \$250,000						
Certificates of deposit	\$ 6,434	\$	4,855	\$	1,367	\$ 298
Other time deposits	4,499		_		_	39

#### SUPERVISION, REGULATION AND OTHER

#### SUPERVISION AND REGULATION

Citi is subject to regulation under U.S. federal and state laws, as well as applicable laws in the other jurisdictions in which it does business.

#### General

Citigroup is a registered bank holding company and financial holding company and is regulated and supervised by the Federal Reserve Board. Citigroup's nationally chartered subsidiary banks, including Citibank, are regulated and supervised by the Office of the Comptroller of the Currency (OCC). The Federal Deposit Insurance Corporation (FDIC) also has examination authority for banking subsidiaries whose deposits it insures. Overseas branches of Citibank are regulated and supervised by the Federal Reserve Board and OCC and overseas subsidiary banks by the Federal Reserve Board. These overseas branches and subsidiary banks are also regulated and supervised by regulatory authorities in the host countries. In addition, the Consumer Financial Protection Bureau (CFPB) regulates consumer financial products and services. Citi is also subject to laws and regulations concerning the collection, use, sharing and disposition of certain customer, employee and other personal and confidential information, including those imposed by the Gramm-Leach-Bliley Act, the Fair Credit Reporting Act and the EU General Data Protection Regulation. For more information on U.S. and foreign regulation affecting or potentially affecting Citi, see "Managing Global Risk-Capital Resources" and "-Liquidity Risk" and "Risk Factors" above.

#### Other Bank and Bank Holding Company Regulation

Citi, including its banking subsidiaries, is subject to regulatory limitations, including requirements for banks to maintain reserves against deposits, requirements as to liquidity, risk-based capital and leverage (see "Capital Resources" above and Note 18 to the Consolidated Financial Statements), restrictions on the types and amounts of loans that may be made and the interest that may be charged, and limitations on investments that can be made and services that can be offered. The Federal Reserve Board may also expect Citi to commit resources to its subsidiary banks in certain circumstances. Citi is also subject to anti-money laundering and financial transparency laws, including standards for verifying client identification at account opening and obligations to monitor client transactions and report suspicious activities.

#### **Securities and Commodities Regulation**

Citi conducts securities underwriting, brokerage and dealing activities in the U.S. through Citigroup Global Markets Inc. (CGMI), its primary broker-dealer, and other broker-dealer subsidiaries, which are subject to regulations of the U.S. Securities and Exchange Commission (SEC), the Financial Industry Regulatory Authority and certain exchanges. Citi conducts similar securities activities outside the U.S., subject to local requirements, through various subsidiaries and affiliates, principally Citigroup Global Markets Limited in London (CGML), which is regulated principally by the U.K.

Financial Conduct Authority (FCA), and Citigroup Global Markets Japan Inc. in Tokyo, which is regulated principally by the Financial Services Agency of Japan.

Citi also has subsidiaries that are members of futures exchanges and derivatives clearinghouses. In the U.S., CGMI is a member of the principal U.S. futures exchanges and clearinghouses, and Citi has subsidiaries that are registered as futures commission merchants and commodity pool operators with the Commodity Futures Trading Commission (CFTC). Citibank, CGMI, Citigroup Energy Inc., Citigroup Global Markets Europe AG and CGML are also registered as swap dealers with the CFTC, and other Citi subsidiaries are registered with the CFTC as commodity pool operators. CGMI is also subject to SEC and CFTC rules that specify uniform minimum net capital requirements. Compliance with these rules could limit those operations of CGMI that require the intensive use of capital and also limits the ability of brokerdealers to transfer large amounts of capital to parent companies and other affiliates. See "Capital Resources" and Note 18 to the Consolidated Financial Statements for a further discussion of capital considerations of Citi's non-banking subsidiaries.

#### **Transactions with Affiliates**

Transactions between Citi's U.S. subsidiary depository institutions and their non-bank affiliates are regulated by the Federal Reserve Board, and are generally required to be on arm's-length terms. See "Managing Global Risk—Liquidity Risk" above.

#### COMPETITION

The financial services industry is highly competitive. Citi's competitors include a variety of financial services and advisory companies. Citi competes for clients and capital (including deposits and funding in the short- and long-term debt markets) with some of these competitors globally and with others on a regional or product basis. Citi's competitive position depends on many factors, including, among others, the value of Citi's brand name, reputation, the types of clients and geographies served; the quality, range, performance, innovation and pricing of products and services; the effectiveness of and access to distribution channels, technology advances, customer service and convenience; the effectiveness of transaction execution, interest rates and lending limits; and regulatory constraints. Citi's ability to compete effectively also depends upon its ability to attract new colleagues and retain and motivate existing colleagues, while managing compensation and other costs. For additional information on competitive factors and uncertainties impacting Citi's businesses, see "Risk Factors—Strategic Risks" above.

# DISCLOSURE PURSUANT TO SECTION 219 OF THE IRAN THREAT REDUCTION AND SYRIA HUMAN RIGHTS ACT

Pursuant to Section 219 of the Iran Threat Reduction and Syria Human Rights Act of 2012 (Section 219), which added Section 13(r) to the Securities Exchange Act of 1934, as amended, Citi is required to disclose in its annual or quarterly reports, as applicable, whether it or any of its affiliates knowingly engaged in certain activities, transactions or dealings relating to Iran or with certain individuals or entities that are the subject of sanctions under U.S. law. Disclosure is generally required even where the activities, transactions or dealings were conducted in compliance with applicable law. Citi, in its related quarterly reports on Form 10-Q, previously disclosed no reportable activities for the first and third quarters of 2020 and reportable activities pursuant to Section 219 for the second quarter of 2020.

Citi had no reportable activities pursuant to Section 219 for the fourth quarter of 2020.

# UNREGISTERED SALES OF EQUITY SECURITIES, REPURCHASES OF EQUITY SECURITIES AND DIVIDENDS

**Unregistered Sales of Equity Securities None** 

Equity Security Repurchases As previously announced, on March 15, 2020, Citi joined other major U.S. banks in suspending share repurchases in light of the COVID-19 pandemic. In addition, based on measures announced by the Federal Reserve Board throughout 2020, share repurchases were prohibited through the end of the fourth quarter of 2020. Accordingly, Citi did not have any share repurchases in the fourth quarter of 2020, other than permitted repurchases relating to issuances of common stock related to employee stock ownership plans. During the fourth quarter, pursuant to Citigroup's Board of Directors' authorization, Citi repurchased 50,588 shares (at an average price of \$54.59) of common stock, added to treasury stock, related to activity on employee stock programs where shares were withheld to satisfy the employee tax requirements.

Based on measures announced by the Federal Reserve Board in December 2020, share repurchases will be permitted during the first quarter of 2021, subject to limitations based on net income for the four preceding calendar quarters, in addition to the previously announced common dividends paid during the first quarter of 2021. These limitations on capital distributions may be extended by the Federal Reserve Board. Under these modified limitations on capital distributions, Citi is authorized to return capital to common shareholders of up to \$2.8 billion, during the first quarter of 2021, including the previously announced common dividends of \$0.51 per share in the quarter. Citi commenced share repurchases in February 2021. For additional information on these capital distribution limitations, see "Capital Resources—Capital Plan Resubmission and Related Limitations on Capital Distributions" above.

#### **Dividends**

Consistent with the regulatory capital framework, Citi paid common dividends of \$0.51 per share for the fourth quarter of 2020 and the first quarter of 2021, and intends to maintain its planned capital actions, which include common dividends of \$0.51 per share through the second and third quarter of 2021 (the remaining quarters of the 2020 CCAR cycle), subject to approval of Citi's Board of Directors and the latest financial and macroeconomic conditions.

In addition to Board of Directors' approval, Citi's ability to pay common stock dividends substantially depends on the results of the CCAR process required by the Federal Reserve Board and the supervisory stress tests required under the Dodd-Frank Act. For additional information regarding Citi's capital planning and stress testing, see "Capital Resources—Stress Testing Component of Capital Planning" and "Risk Factors—Strategic Risks" above.

Through the end of the first quarter of 2021, dividends continue to be capped and tied to a formula based on recent income. These limitations on capital distributions may be extended by the Federal Reserve Board. For additional

information on these capital distribution limitations, see "Capital Resources—Capital Plan Resubmission and Related Limitations on Capital Distributions" above.

Any dividend on Citi's outstanding common stock would also need to be made in compliance with Citi's obligations on its outstanding preferred stock.

For information on the ability of Citigroup's subsidiary depository institutions to pay dividends, see Note 18 to the Consolidated Financial Statements.

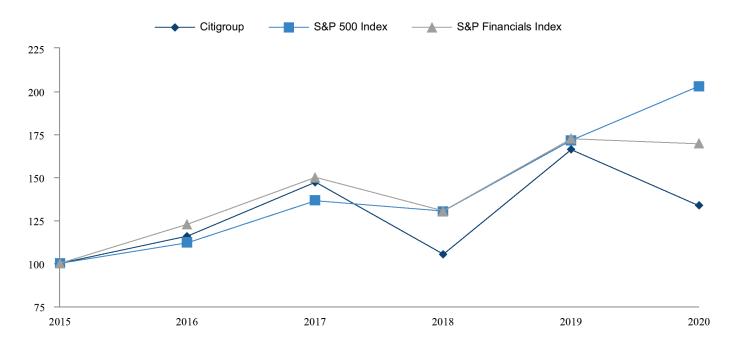
#### PERFORMANCE GRAPH

#### **Comparison of Five-Year Cumulative Total Return**

The following graph and table compare the cumulative total return on Citi's common stock with the cumulative total return of the S&P 500 Index and the S&P Financials Index over the five-year period through December 31, 2020. The graph and table assume that \$100 was invested on December 31, 2015 in Citi's common stock, the S&P 500 Index and the S&P Financials Index, and that all dividends were reinvested.

### Comparison of Five-Year Cumulative Total Return

For the years ended



DATE	Citigroup	S&P 500 Index	S&P Financials Index
31-Dec-2015	100.0	100.0	100.0
31-Dec-2016	115.9	112.0	122.8
31-Dec-2017	147.2	136.4	150.0
31-Dec-2018	105.3	130.4	130.5
31-Dec-2019	166.1	171.5	172.4
31-Dec-2020	133.5	203.0	169.5

Note: Citi's common stock is listed on the NYSE under the ticker symbol "C" and held by 63,632 common stockholders of record as of January 31, 2021.

#### CORPORATE INFORMATION

#### **EXECUTIVE OFFICERS**

Citigroup's executive officers as of February 26, 2021 are:

Name	Age	Position and office held
Peter Babej	57	CEO, Asia Pacific
Michael L. Corbat*	60	Chief Executive Officer, Citigroup Inc. and Citibank, N.A.
Jane Fraser*	53	President
David Livingstone	57	CEO, Europe, Middle East and Africa
Mark A. L. Mason	51	Chief Financial Officer
Mary McNiff	50	Chief Compliance Officer
Johnbull Okpara	49	Controller and Chief Accounting Officer
Karen Peetz	65	Chief Administrative Officer
Anand Selvakesari	53	CEO, Global Consumer Banking
Edward Skyler	47	Head of Global Public Affairs
Ernesto Torres Cantú	56	CEO, Latin America
Zdenek Turek	56	Chief Risk Officer
Sara Wechter	40	Head of Human Resources
Rohan Weerasinghe	70	General Counsel and Corporate Secretary
Mike Whitaker	57	Head of Operations and Technology
Paco Ybarra	59	CEO, Institutional Clients Group

<sup>\*</sup> Ms. Fraser will succeed Mr. Corbat as Citigroup's CEO effective immediately following the filing of Citi's 2020 Annual Report on Form 10-K.

Each executive officer has held his or her current executive officer position with Citigroup for at least five years, except that:

- Mr. Babej joined Citi in 2010 and assumed his current position in October 2019. Previously, he served as ICG's Global Head of the Financial Institutions Group (FIG) from January 2017 to October 2019 and Global Co-Head of FIG from 2010 to January 2017. Prior to joining Citi, Mr. Babej served as Co-Head, Financial Institutions—Americas at Deutsche Bank, among other roles;
- Ms. Fraser joined Citi in 2004 and assumed her current position in October 2019. Previously, she served as CEO of GCB from October 2019 to December 2020. Before that, she served as CEO of Citi Latin America from June 2015 to October 2019. She held a number of other roles across the organization, including CEO of U.S. Consumer and Commercial Banking and CitiMortgage, CEO of Citi's Global Private Bank and Global Head of Strategy and M&A;
- Mr. Livingstone joined Citi in 2016 and assumed his current position in March 2019. Previously, he served as Citi Country Officer for Australia and New Zealand since June 2016. Prior to joining Citi, he had a nine-year career at Credit Suisse, where he was Vice Chairman of the Investment Banking and Capital Markets Division for the EMEA region, Head of M&A and CEO of Credit Suisse Australia;
- Mr. Mason joined Citi in 2001 and assumed his current position in February 2019. Previously, he served as CFO

- of *ICG* since September 2014. He held a number of other senior operational, strategic and financial executive roles across the organization, including CEO of Citi Private Bank, CEO of Citi Holdings and CFO and Head of Strategy and M&A for Citi's Global Wealth Management Division;
- Ms. McNiff joined Citi in 2012 and assumed her current position in June 2020. Previously, she served as CEO of Citibank, N.A. from April 2019 to June 2020 and Chief Auditor of Citi from February 2017 to April 2019. Prior to taking on that role, Ms. McNiff served as Chief Administrative Officer of Latin America & Mexico and interim Chief Auditor. She also led the Global Transformation initiative within Internal Audit;
- Mr. Okpara joined Citi in his current position in November 2020. Previously he served as Managing Director, Global Head of Financial Planning and Analysis and CFO, Infrastructure Groups at Morgan Stanley since 2016. Prior to that, Mr. Okpara was Managing Vice President, Finance and Deputy Controller at Capital One Financial Corporation;
- Ms. Peetz joined Citi in her current position in June 2020.
   Previously, she served on the Board of Directors of Wells
   Fargo from 2017 to 2019. Ms. Peetz spent nearly 20 years
   at BNY Mellon, where she managed several business
   units and ultimately served as President for five years
   until her departure in 2016. Prior to that, she worked at
   JPMorgan Chase, where she held a variety of
   management positions during her tenure;
- Mr. Selvakesari joined Citi in 1991 and assumed his current position in January 2021. Previously, he served as Head of the U.S. Consumer Bank since October 2018 and he held various other roles at Citi prior to that, including Head of Consumer Banking for Asia Pacific from 2015 to 2018, as well as a number of regional and country roles, including Head of Consumer Banking for ASEAN and India, leading the consumer banking businesses in Singapore, Malaysia, Indonesia, Philippines, Thailand and Vietnam, as well as India;
- Mr. Torres Cantú joined Citi in 1989 and assumed his current position in October 2019. Previously, he served as CEO of Citibanamex since October 2014. He served as CEO of GCB in Mexico from 2006 to 2011 and CEO of Crédito Familiar from 2003 to 2006. In addition, he previously held roles in Citibanamex, including Regional Director and Divisional Director;
- Mr. Turek joined Citi in 1991 and assumed his current position in December 2020. Previously, he served as CRO for EMEA since February 2020 and held various other roles at Citi, including CEO of Citibank Europe as well as leading significant franchises across Citi, including in Russia, South Africa and Hungary;
- Ms. Wechter joined Citi in 2004 and assumed her current position in July 2018. Previously, she served as Citi's Head of Talent and Diversity as well as Chief of Staff to Citi CEO Michael Corbat. She served as Chief of Staff to both Michael O'Neill and Richard Parsons during their terms as Chairman of Citigroup's Board of Directors. In addition, she held roles in Citi's ICG, including Corporate M&A and Strategy and Investment Banking;

- Mr. Whitaker joined Citi in 2009 and assumed his current position in November 2018. Previously, he served as Head of Operations & Technology for *ICG* since September 2014 and held various other roles at Citi, including Head of Securities & Banking Operations & Technology, Head of *ICG* Technology and Regional Chief Information Officer; and
- Mr. Ybarra joined Citi in 1987 and assumed his current position in May 2019. Previously, he served as ICG's Global Head of Markets and Securities Services since November 2013. In addition, he has held a number of other roles across ICG, including Deputy Head of ICG, Global Head of Markets and Co-Head of Global Fixed Income.

#### CITIGROUP BOARD OF DIRECTORS

#### Michael L. Corbat

Chief Executive Officer Citigroup Inc. and Citibank, N.A.

#### Ellen M. Costello

Former President and CEO BMO Financial Corporation and Former U.S. Country Head BMO Financial Group

#### Grace E. Dailey

Former Senior Deputy Comptroller for Bank Supervision Policy and Chief National Bank Examiner Office of the Comptroller of the Currency (OCC)

#### Barbara Desoer

Chair Citibank, N.A.

#### John C. Dugan

Chair Citigroup Inc.

#### Jane Fraser

President of Citigroup Inc.

#### **Duncan P. Hennes**

Co-Founder and Partner Atrevida Partners, LLC

#### **Peter Blair Henry**

Dean Emeritus and W. R. Berkley Professor of Economics and Finance New York University Stem School of Business

#### S. Leslie Ireland

Former Assistant Secretary for Intelligence and Analysis U.S. Department of the Treasury

#### Lew W. (Jay) Jacobs, IV

Former President and Managing Director Pacific Investment Management Company LLC (PIMCO)

www.citigroup.com.

Code of Conduct, Code of Ethics

Citi has a Code of Conduct that maintains its commitment to

supplemented by a Code of Ethics for Financial Professionals

the highest standards of conduct. The Code of Conduct is

operations, financial planning and analysis, treasury, tax, strategy and M&A, investor relations and regional/product

finance professionals and administrative staff) that applies

worldwide. The Code of Ethics for Financial Professionals

officer and principal accounting officer. Amendments and

waivers, if any, to the Code of Ethics for Financial

Professionals will be disclosed on Citi's website,

17th Floor, New York, New York 10013.

applies to Citi's principal executive officer, principal financial

Both the Code of Conduct and the Code of Ethics for Financial Professionals can be found on the Citi website by clicking on "About Us," and then "Corporate Governance." Citi's Corporate Governance Guidelines can also be found there, as well as the charters for the Audit Committee, the Ethics and Culture Committee, the Nomination, Governance and Public Affairs Committee, the Operations and Technology Committee, the Personnel and Compensation Committee and the Risk Management Committee of Citigroup's Board of Directors. These materials are also available by writing to Citigroup Inc., Corporate Governance, 388 Greenwich Street,

(including accounting, controllers, financial reporting

#### Renée J. James

Founder, Chairman and CEO Ampere Computing

#### Gary M. Reiner

Operating Partner General Atlantic LLC

#### Diana L. Taylor

Former Superintendent of Banks State of New York

#### James S. Turley

Former Chairman and CEO Ernst & Young

#### Deborah C. Wright

Former Chairman Carver Bancorp, Inc.

#### Alexander Wynaendts

Former Chief Executive Officer and Chairman of the Executive Board Aegon N.V.

#### Ernesto Zedillo Ponce de Leon

Director, Center for the Study of Globalization and Professor in the Field of International Economics and Politics Yale University

#### **Signatures**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the 26th day of February, 2021.

Citigroup Inc. (Registrant)

#### /s/ Mark A. L. Mason

Mark A. L. Mason Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities indicated on the 26th day of February, 2021.

Citigroup's Principal Executive Officer and a Director:

#### /s/ Michael L. Corbat

Michael L. Corbat

Citigroup's Principal Financial Officer:

#### /s/ Mark A. L. Mason

Mark A. L. Mason

Citigroup's Principal Accounting Officer:

#### /s/ Johnbull E. Okpara

Johnbull E. Okpara

The Directors of Citigroup listed below executed a power of attorney appointing Mark A. L. Mason their attorney-in-fact, empowering him to sign this report on their behalf.

Ellen M. Costello Lew W. (Jay) Jacobs, IV Grace E. Dailey Renée J. James Barbara Desoer Gary M. Reiner John C. Dugan Diana L. Taylor James S. Turley Jane Fraser Duncan P. Hennes Deborah C. Wright Peter Blair Henry Alexander Wynaendts S. Leslie Ireland Ernesto Zedillo Ponce de Leon

Mark A. L. Mason

/s/ Mark A. L. Mason

## **EXHIBIT INDEX**

Exhibit	
Number	Description of Exhibit
<u>3.01+</u>	Restated Certificate of Incorporation of Citigroup, as amended, as in effect on the date hereof.
3.02	By-Laws of Citigroup, as amended, as in effect on the date hereof, incorporated by reference to the Company's Current Report on Form 8-K filed December 18, 2019 (File No. 001-09924).
4.01	Form of Senior Indenture between Citigroup and The Bank of New York Mellon, as trustee, incorporated by reference to Exhibit 4.8 to the Company's Registration Statement on Form S-3 filed November 13, 2013 (File No. 333-192302).
4.02	First Supplemental Indenture, dated as of February 1, 2016, between Citigroup and The Bank of New York Mellon, as trustee, incorporated by reference to Exhibit 4.01 to the Company's Current Report on Form 8-K filed on February 1, 2016 (File No. 001-9924).
4.03	Second Supplemental Indenture, dated as of December 29, 2016, between Citigroup and The Bank of New York Mellon, as trustee, incorporated by reference to Exhibit 4.01 to the Company's Current Report on Form 8-K filed on December 29, 2016 (File No. 001-9924).
4.04	Third Supplemental Indenture dated as of June 26, 2017 among Citigroup Global Markets Holdings Inc., the Company and The Bank of New York Mellon, as trustee, to Indenture dated as of November 13, 2013, incorporated by reference to Exhibit 4.01 to the Company's Quarterly Report on Form 10-Q filed August 1, 2017 (File No. 001-09924).
4.05	Fourth Supplemental Indenture dated as of June 27, 2019, between Citigroup and The Bank of New York Mellon, as trustee, incorporated by reference to Exhibit 4.2 to the Company's Current Report on Form 8-K filed on June 28, 2019 (File No. 001-09924).
4.06	Subordinated Debt Indenture, dated as of April 12, 2001, between the Company and The Bank of New York Mellon, as successor to JP Morgan Chase Bank (formerly Bank One Trust Company, N.A.), as trustee, incorporated by reference to Exhibit 4.1 to the Company's Registration Statement on Form S-3 filed February 4, 2013 (File No. 333-186425).
4.07	First Supplemental Indenture, dated as of August 2, 2004, between the Company and J.P. Morgan Trust Company, N.A. (formerly Bank One Trust Company, N.A.), as trustee, incorporated by reference to Exhibit 4.13 to the Company's Registration Statement on Form S-3/A filed August 31, 2004 (File No. 333-117615).
4.08	Second Supplemental Indenture, dated as of May 18, 2016, between Citigroup and The Bank of New York Mellon, as successor to J.P. Morgan Trust Company, N.A. (formerly Bank One Trust Company, N.A.), as trustee, incorporated by reference to Exhibit 4.2 to the Company's Current Report on Form 8-K filed on May 20, 2016 (File No. 001-9924).
4.09	Third Supplemental Indenture, dated as of March 1, 2017, between Citigroup and The Bank of New York Mellon, as successor to J.P. Morgan Trust Company, N.A. (formerly Bank One Trust Company, N.A.), as trustee, incorporated by reference to Exhibit 4.11 to the Company's Registration Statement on Form S-3 filed March 1, 2017 (File No. 333-216372).
4.10	Fourth Supplemental Indenture, dated as of June 27, 2019, between Citigroup and The Bank of New York Mellon, as trustee, incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed on June 28, 2019 (File No. 001-09924).

4.11	Indenture, dated as of March 15, 1987, between Primerica Corporation, a New Jersey corporation, and The Bank of New York, as trustee, incorporated by reference to Exhibit 4.01 to the Company's Registration Statement on Form S-3 filed December 8, 1992 (File No. 03355542).
4.12	First Supplemental Indenture, dated as of December 15, 1988, among Primerica Corporation, Primerica Holdings, Inc. and The Bank of New York, as trustee, incorporated by reference to Exhibit 4.02 to the Company's Registration Statement on Form S-3 filed December 8, 1992 (File No. 03355542).
4.13	Second Supplemental Indenture, dated as of January 31, 1991, between Primerica Holdings, Inc. and The Bank of New York, as trustee, incorporated by reference to Exhibit 4.03 to the Company's Registration Statement on Form S-3 filed December 8, 1992 (File No. 03355542).
4.14	Third Supplemental Indenture, dated as of December 9, 1992, among Primerica Holdings, Inc., Primerica Corporation and The Bank of New York, as trustee, incorporated by reference to Exhibit 5 to the Company's Form 8-A dated December 21, 1992, with respect to its 7 3/4% Notes Due June 15, 1999 (File No. 001-09924).
4.15	Fourth Supplemental Indenture, dated as of November 2, 1998, between the Company and The Bank of New York, as trustee, incorporated by reference to Exhibit 4.01 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 1998 (File No. 001-09924).
4.16	Fifth Supplemental Indenture, dated as of December 9, 2008, between the Company and The Bank of New York Mellon, as trustee, incorporated by reference to Exhibit 4.04 to the Company's Current Report on Form 8-K filed December 11, 2008 (File No. 001-09924).
4.17	Sixth Supplemental Indenture, dated as of December 20, 2012, between the Company and The Bank of New York Mellon, as trustee, providing for the issuance of debt securities, incorporated by reference to Exhibit 4.5 to the Company's Current Report on Form 8-K filed December 21, 2012 (File No. 001-09924).
4.18	Seventh Supplemental Indenture, dated as of May 18, 2016, between Citigroup Inc. and The Bank of New York Mellon, as trustee, incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed May 20, 2016 (File No. 001-9924).
4.19	Senior Debt Indenture, dated as of June 1, 2005, among Citigroup Funding Inc., the Company and The Bank of New York Mellon, as successor trustee to JPMorgan Chase Bank, N.A., incorporated by reference to Exhibit 4(b) to the Company's Registration Statement on Form S-3 filed March 13, 2006 (File No. 333-132370-01).
4,20	Second Supplemental Indenture, dated as of December 20, 2012, among Citigroup Funding Inc., the Company and The Bank of New York Mellon, as successor trustee to JPMorgan Chase Bank, N.A., incorporated by reference to Exhibit 4.2 to the Company's Current Report on Form 8-K filed December 21, 2012 (File No. 001-09924).
4.21	Indenture, dated as of July 23, 2004, between the Company and The Bank of New York Mellon, as successor trustee to JPMorgan Chase Bank, as trustee, incorporated by reference to Exhibit 4.28 to the Company's Registration Statement on Form S-3 filed July 23, 2004 (File No. 333-117615).
4.22	Form of Indenture, between the Company and The Bank of New York Mellon, as successor trustee to JPMorgan Chase Bank, incorporated by reference to Exhibit 4.01 to the Company's Post-Effective Amendment No. 2 to the Registration Statement on Form S-3 filed May 4, 2007 (File No. 333-135163).
4.23	Form of Indenture, between the Company and The Bank of New York Mellon, as successor trustee to JPMorgan Chase Bank (formerly known as The Chase Manhattan Bank), incorporated by reference to Exhibit 4.11 to the Travelers Group Inc. Registration Statement on Form S-3 filed September 20, 1996 (File No. 333-12439).
<u>4.24</u>	Senior Debt Indenture, dated as of March 8, 2016, between Citigroup Global Markets Holdings Inc., the Company and The Bank of New York Mellon, as trustee, incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed March 9, 2016 (File No. 001-09924).

10.08.1*	Form of Citigroup Inc. Performance Share Unit Award Agreement (awards dated February 16, 2017 and in future years), incorporated by reference to Exhibit 10.01 to the Company's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2017 (File No. 001-09924).
10.07*	The Amended and Restated 2011 Citigroup Executive Performance Plan (as amended and restated as of January 1, 2016, and as further amended on February 16, 2017), incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 10-Q filed for the quarterly period ended March 31, 2017 (File No. 001-09924).
10.06*	Citigroup Inc. DCAP Agreement, incorporated by reference to Exhibit 10.04 to the Company's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2020 (File No. 001-09924).
10.05*	Form of Citigroup Inc. CAP Agreement, incorporated by reference to Exhibit 10.01 to the Company's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2019 (File No. 001-09924).
10.04.2*	Form of Citigroup Inc. CAP/DCAP Agreement (for awards granted on February 14, 2019 and in future years), incorporated by reference to Exhibit 10.02 to the Company's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2019 (File No. 001-09924).
10.04.1*	Form of Citigroup Inc. CAP/DCAP Agreement, incorporated by reference to Exhibit 10.01 to the Company's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2015 (File No. 001-09924).
10.03*	Citigroup Inc. Deferred Cash Award Plan (as Amended and Restated Effective as of January 1, 2015), incorporated by reference to Exhibit 10.03 to the Company's 2014 10-K.
10.02.3*	Citigroup 2019 Stock Incentive Plan (as amended and restated effective April 21, 2020), incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed April 17, 2019 (File No. 001-09924).
10.02.2*	Citigroup 2014 Stock Incentive Plan (as amended and restated effective April 24, 2018), incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed April 30, 2018 (File No. 001-09924).
10.02.1*	Citigroup 2009 Stock Incentive Plan (as amended and restated effective April 24, 2013), incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed April 26, 2013 (File No. 001-09924).
10.01*	Citi Discretionary Incentive and Retention Award Plan (as Amended and Restated Effective as of January 1, 2015) incorporated by reference to Exhibit 10.01 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2014 (File No. 001-09924) (the "Company's 2014 10-K").
4.29+	Description of Citigroup's Securities Registered Pursuant to Section 12 of the Securities Exchange Act of 1934.
4.28	Specimen Physical Common Stock Certificate of Citigroup, incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed May 9, 2011 (File No. 001-09924).
4.27	Form of Capital Securities Guarantee Agreement between the Company, as Guarantor, and The Bank of New York Mellon, as Guarantee Trustee, incorporated by reference to Exhibit 4.32 to the Company's Registration Statement on Form S-3 filed July 2, 2004 (File No. 333-117615).
4.26	Second Supplemental Indenture, dated as of April 13, 2020, between Citigroup Global Markets Holdings Inc., the Company and the Bank of New York Mellon, as trustee, incorporated by reference to Exhibit 4.01 to the Company's Current Report on Form 8-K filed on April 13, 2020 (File No. 001-09924).
4.25	First Supplemental Indenture, dated as of March 1, 2017, between Citigroup Global Markets Holdings Inc., the Company and the Bank of New York Mellon, as trustee, incorporated by reference to Exhibit 4.24 to the Company's Registration Statement on Form S-3 filed March 1, 2017 (File No. 333-216372).

10.08.2*	Form of Citigroup Inc. Performance Share Unit Award Agreement (awards dated February 14, 2019 and in future years), incorporated by reference to Exhibit 10.01 to the Company's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2019 (File No. 001-09924).
10.09*	Citigroup Management Committee Termination Notice and Non-Solicitation Policy, effective October 2, 2006, incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed October 6, 2006 (File No. 001-09924).
10.10*	Citigroup Inc. Omnibus Non-Qualified Plan Amendment, effective as of June 2, 2014, incorporated by reference to Exhibit 10.01 to the Company's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2014 (File No. 001-09924).
10.11*	The Retirement Plan for Specified Non-United States International Staff of Citibank, N.A. and Participating Companies As Amended and Restated Effective January 1, 2000 (with amendments through December 31, 2008), incorporated by reference to Exhibit 10.02 to the Company's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2020 (File No. 001-09924).
10.12*	Letter Agreement, dated December 21, 2011, between Citigroup Inc. and Michael Corbat, incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed December 22, 2011 (File No. 001-09924).
10.13*	Citigroup Inc. Non-Employee Directors Compensation Plan (effective as of January 1, 2008), incorporated by reference to Exhibit 10.01 to the Company's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2007 (File No. 001-09924).
10.14*	Citigroup Inc. Off-Cycle Award Agreement for Deferred Stock Award and Deferred Cash Award granted to Jane Fraser (dated November 25, 2019), incorporated by reference to Exhibit 10.14 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2019 (File No. 001-09924) (the "Company's 2019 10-K").
10.15*	Agreement between Stephen Bird and Citibank, N.A. (dated November 8, 2019), incorporated by reference to Exhibit 10.15 to the Company's 2019 form 10-K (File No. 001-09924).
10.16.1*	Letter Agreement, dated April 22, 2020, between Paco Ybarra and Citigroup Global Markets Limited, incorporated by reference to Exhibit 10.03 to the Company's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2020 (File No. 001-09924).
10.16.2*	Amendment to Letter Agreement, dated April 22, 2020, between Paco Ybarra and Citigroup Global Markets Limited (dated June 19, 2020), incorporated by reference to Exhibit 10.01 to the Company's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2020 (File No. 001-09924).
10.16.3*	Amendment to Letter Agreement, dated April 22, 2020, between Paco Ybarra and Citigroup Global Markets Limited (dated June 29, 2020), incorporated by reference to Exhibit 10.02 to the Company's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2020 (File No. 001-09924).
18.01+	Preferability Letter of KPMG LLP, Independent Registered Public Accounting Firm.
21.01+	Subsidiaries of Citigroup.
23.01+	Consent of KPMG LLP, Independent Registered Public Accounting Firm.
<u>24.01+</u>	Powers of Attorney.
<u>31.01+</u>	Certification of principal executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

<u>31.02+</u>	Certification of principal financial officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
<u>32.01+</u>	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
<u>99.01+</u>	<u>List of Securities Registered Pursuant to Section 12(b) of the Securities Exchange Act of 1934, formatted in inline XBRL.</u>
<u>101.01+</u>	Financial statements from the Annual Report on Form 10-K of Citigroup for the fiscal year ended December 31, 2020, filed on February 26, 2021, formatted in inline XBRL: (i) the Consolidated Statement of Income, (ii) the Consolidated Balance Sheet, (iii) the Consolidated Statement of Changes in Equity, (iv) the Consolidated Statement of Cash Flows and (v) the Notes to Consolidated Financial Statements.
104	The cover page of this Current Report on Form 10-K, formatted in inline XBRL.

The total amount of securities authorized pursuant to any instrument defining rights of holders of long-term debt of the Company does not exceed 10% of the total assets of the Company and its consolidated subsidiaries. The Company will furnish copies of any such instrument to the SEC upon request.

Copies of any of the exhibits referred to above will be furnished at a cost of \$0.25 per page (although no charge will be made for the 2020 Annual Report on Form 10-K) to security holders who make written request to Citigroup Inc., Corporate Governance, 388 Greenwich Street, New York, NY 10013.

<sup>\*</sup> Denotes a management contract or compensatory plan or arrangement.

<sup>+</sup> Filed herewith.

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# **FORM 10-Q**

(Mark One)							
X	QUARTERLY	REPO	RT PURSUANT TO		N 13 OR 15(d) OF THE F 1934	SECU	URITIES EXCHANGE ACT
			For the quart	erly perio	d ended June 30, 2021		
				O	R		
	TRANSITION	REPO	RT PURSUANT TO		N 13 OR 15(d) OF THE F 1934	SECU	URITIES EXCHANGE ACT
			For the tr	ansition <sub>J</sub>	period from to		
			Comm	ission file	number 1-9924		
			Ci	itigro	up Inc.		
				_	as specified in its charter	)	
			Delaware		5	5 <b>2-15</b> 68	099
	388	Greenw	ction of incorporation or ich Street, New York	NY		1001	
	(P	duress o	f principal executive offi	(212) 55		(Zip co	de)
			(Registrant's tel	` '	mber, including area code)		
Act of 1934 been subje Indicate by Rule 405 of	during the precedent to such filing reduced whether the control of	ding 12 r quirement ther the 1 §232.405	nonths (or for such sho nts for the past 90 days. registrant has submitted of this chapter) during	rter period . Yes ℤ N d electroni	l that the registrant was re lo □ cally every Interactive Da	equired ta File	or 15(d) of the Securities Exchange to file such reports), and (2) has required to be submitted pursuant to ter period that the registrant was
an emergin	ng growth compan	y. See th		ccelerated			celerated filer, smaller reporting, or ller reporting company" and
Large a	accelerated filer	X	Accelerated filer		Non-accelerated filer		Smaller reporting company □
							Emerging growth company $\Box$
					nt has elected not to use the		nded transition period for complying nge Act. Yes □
Indicate by	check mark whet	her the i	egistrant is a shell com	pany (as d	efined in Rule 12b-2 of the	Excha	ange Act). Yes 🗆 No 🗵
	Numb	er of sha	ares of Citigroup Inc. co	ommon sto	ck outstanding on June 30	, 2021:	2,026,785,183
			Available o	n the web a	nt www.citigroup.com		

# CITIGROUP'S SECOND QUARTER 2021—FORM 10-Q

OVERVIEW	<u>1</u>
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS	<u>3</u>
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#### **OVERVIEW**

This Quarterly Report on Form 10-Q should be read in conjunction with Citigroup's Annual Report on Form 10-K for the year ended December 31, 2020 (2020 Annual Report on Form 10-K) and Citigroup's Quarterly Report on Form 10-Q for the quarter ended March 31, 2021 (First Quarter of 2021 Form 10-Q).

Additional information about Citigroup is available on Citi's website at <a href="www.citigroup.com">www.citigroup.com</a>. Citigroup's annual reports on Form 10-K, quarterly reports on Form 10-Q and proxy statements, as well as other filings with the U.S. Securities and Exchange Commission (SEC), are available and accessible free of charge on Citi's website by clicking on the "Investors" tab and selecting "SEC Filings," then "Citigroup Inc." The SEC's website also contains current reports on Form 8-K and other information regarding Citi at <a href="www.sec.gov">www.sec.gov</a>.

Certain reclassifications and updates have been made to the prior periods' financial statements and disclosures to conform to the current period's presentation. For additional information, see footnote 1 to "Summary of Selected Financial Data" and "Segment and Business—Income (Loss) and Revenues" below and Notes 1 and 3 to the Consolidated Financial Statements.

Throughout this report, "Citigroup," "Citi" and "the Company" refer to Citigroup Inc. and its consolidated subsidiaries.

Please see "Risk Factors" in Citi's 2020 Annual Report on Form 10-K for a discussion of material risks and uncertainties that could impact Citigroup's businesses, results of operations and financial condition. Citigroup is managed pursuant to two business segments: Global Consumer Banking and Institutional Clients Group, with the remaining operations in Corporate/Other.

**Citigroup Segments** 

# Global **Consumer Banking** (GCB) · North America Latin America<sup>(1)</sup>

- Asia (2)

#### **Consisting of:**

- · Retail banking and wealth management, including
  - Residential real estate
  - Small business banking
- Citi-branded cards in all regions
- Citi retail services in North America

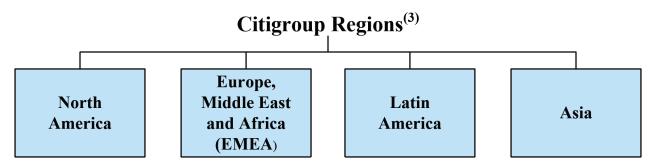
# Institutional **Clients Group** (ICG)

- Banking
  - Investment banking
  - Treasury and trade solutions
  - Corporate lending
  - Private bank
- Markets and securities services
  - Fixed income markets
  - Equity markets
  - Securities services

# Corporate/Other

- Corporate Treasury
- Operations and technology
- Global staff functions and other corporate expenses
- Legacy non-core assets:
  - Consumer loans
- Certain portfolios of securities, loans and other assets
- Discontinued operations

The following are the four regions in which Citigroup operates. The regional results are fully reflected in the segment and Corporate/Other results above.



- Latin America GCB consists of Citi's consumer banking business in Mexico.
- Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.
- North America includes the U.S., Canada and Puerto Rico, Latin America includes Mexico and Asia includes Japan.

As previously disclosed, Citi will focus its consumer banking franchise in Asia and EMEA on four wealth centers—Singapore, Hong Kong, the United Arab Emirates (UAE) and London—and is pursuing exits of its consumer franchises in 13 markets across the two regions. ICG will continue to serve clients, including its commercial banking clients, in all of these markets. For additional information, see "Executive Summary" and "Asia GCB" in Citi's First Quarter of 2021 Form 10-Q. For information regarding risks related to Citi's exits in the 13 markets, see "Forward-Looking Statements" below.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **EXECUTIVE SUMMARY**

# **Second Quarter of 2021—Results Demonstrated Progress Across the Franchise**

As described further throughout this Executive Summary, during the second quarter of 2021:

- Citi's earnings increased significantly versus the prioryear period, largely reflecting an allowance for credit loss (ACL) release of \$2.4 billion as a result of an improvement in portfolio quality as well as the continued improvement in Citi's macroeconomic outlook (see "Cost of Credit" below).
- Citi's revenues declined, as continued strength in equity markets, the private bank and securities services in Institutional Clients Group (ICG) was more than offset by normalization in market activity in fixed income markets within ICG and lower average card loans in Global Consumer Banking (GCB), as well as the impact of lower interest rates.
- Citi continued to invest in its transformation, including infrastructure supporting its risk and control environment, as well as other strategic investments.
- Citi had deposit growth across GCB and ICG, reflecting consistent client engagement, with both corporate and consumer clients continuing to hold higher levels of liquidity, while loans declined reflecting higher repayment rates across both GCB and ICG.
- Citi returned \$4.1 billion of capital to its common shareholders in the form of \$1.1 billion in dividends and \$3.0 billion in common share repurchases, totaling approximately 40 million common shares, while maintaining robust regulatory capital ratios. Year-to-date, Citi returned nearly \$7 billion of capital to its common shareholders, the maximum amount permitted under Federal Reserve Board rules.
- During the quarter, the Federal Reserve Board communicated that Citi's Stress Capital Buffer (SCB) requirement would be 3.0% for the four-quarter window of fourth quarter of 2021 to third quarter of 2022 (the 2021 CCAR cycle). For information on Citi's SCB, see "Capital Resources—Stress Capital Buffer" below.

For a discussion of trends, uncertainties and risks that will or could impact Citi's businesses, results of operations and financial condition during the remainder of 2021, see this Executive Summary, each respective business's results of operations and "Forward-Looking Statements" below, and "COVID-19 Pandemic Overview," "Risk Factors" and "Managing Global Risk" in Citi's 2020 Annual Report on Form 10-K.

#### Second Quarter of 2021 Results Summary

#### Citigroup

Citigroup reported net income of \$6.2 billion, or \$2.85 per share, compared to net income of \$1.1 billion, or \$0.38 per share, in the prior-year period. The increase in net income was driven by lower cost of credit, partially offset by lower revenues and higher expenses. Citigroup's effective tax rate was 16% in the current quarter compared to 5% in the second quarter of 2020. The current quarter tax rate reflects certain tax benefit items related to non-U.S. operations. For additional information on Citi's tax rate, see "Income Taxes" below. Earnings per share also increased significantly, reflecting the increase in net income, as well as a slight decline in average diluted shares outstanding.

Citigroup revenues of \$17.5 billion in the second quarter of 2021 decreased 12% from the prior-year period, primarily reflecting lower revenues in both *GCB* and *ICG*.

Citigroup's end-of-period loans decreased 1% to \$677 billion. Excluding the impact of foreign currency translation into U.S. dollars for reporting purposes (FX translation), Citigroup's end-of-period loans decreased 3%, reflecting a higher level of repayments in both *GCB* and *ICG*. Citigroup's end-of-period deposits increased 6% to \$1.3 trillion. Excluding the impact of FX translation, Citigroup's end-of-period deposits increased 4%, primarily driven by growth in both *GCB* and *ICG*, reflecting consistent client engagement and elevated levels of liquidity in the financial system. (Citi's results of operations and financial condition excluding the impact of FX translation are non-GAAP financial measures.)

#### **Expenses**

Citigroup operating expenses of \$11.2 billion increased 7% from the prior-year period. Excluding the impact of FX translation, expenses increased 4%, reflecting a normalization relative to a low comparison in the prior-year period related to the pandemic, along with continued investments in Citi's transformation, as well as other strategic investments, partially offset by efficiency savings.

As previously announced, Citi continues to expect to incur higher expenses in 2021 compared to 2020, as it accelerates certain strategic investments and continues to invest in its transformation as noted above.

#### Cost of Credit

Citi's total provisions for credit losses and for benefits and claims was a benefit of \$1.1 billion, compared to a cost of \$8.2 billion in the prior-year period, driven by net ACL reserve releases of \$2.4 billion across *ICG*, *GCB* and *Corporate/Other*. Citi's net ACL release primarily reflected improvements in portfolio quality, as well as the continued improvement in Citi's macroeconomic outlook. For additional information on Citi's ACL, see "Significant Accounting Policies and Significant Estimates—Citi's Allowance for Credit Losses (ACL)" below.

Net credit losses of \$1.3 billion decreased 39% from the prior-year period. Consumer net credit losses of \$1.2 billion decreased 33%, primarily reflecting lower loan volumes and improved delinquencies in the *North America* cards portfolios. Corporate net credit losses decreased to \$89 million from \$324 million in the prior-year period, driven by improvements in overall portfolio credit quality.

For additional information on Citi's consumer and corporate credit costs, see each respective business's results of operations and "Credit Risk" below.

#### Capital

Citigroup's Common Equity Tier 1 (CET1) Capital ratio was 11.8% as of June 30, 2021, based on the Basel III Standardized Approaches for determining risk-weighted assets, compared to 11.5% as of June 30, 2020, based on the Basel III Advanced Approaches framework for determining risk-weighted assets. The increase in the ratio reflected net income, partially offset by the return of capital to common shareholders and an increase in risk-weighted assets.

Citigroup's Supplementary Leverage ratio as of June 30, 2021 was 5.8%, compared to 6.6% as of June 30, 2020. The decrease was primarily driven by the expiration of a temporary relief granted by the Federal Reserve Board. For additional information on Citi's capital ratios, see "Capital Resources" below.

#### Global Consumer Banking

GCB net income of \$1.8 billion compared to a net loss of \$703 million in the prior-year period, reflecting lower cost of credit, partially offset by lower revenues and higher expenses. GCB operating expenses of \$4.6 billion increased 10% from the prior-year period. Excluding the impact of FX translation, expenses increased 7%, reflecting continued investments in Citi's transformation, as well as other strategic investments, an acceleration in marketing and higher volume-related costs, partially offset by efficiency savings.

GCB revenues of \$6.8 billion decreased 7%. Excluding the impact of FX translation, revenues decreased 10%, as continued strong deposit growth and momentum in investment management were more than offset by lower average card loans and lower deposit spreads across all three regions.

North America GCB revenues of \$4.2 billion decreased 11%, with lower revenues across Citi-branded cards, Citi retail services and retail banking. Citi-branded cards revenues of \$2.0 billion decreased 12%, reflecting lower average loans. Citi retail services revenues of \$1.2 billion decreased 14%, primarily driven by lower average loans. Retail banking revenues of \$1.0 billion decreased 7%, as the benefit of stronger deposit volumes was more than offset by lower deposit spreads, as well as lower mortgage revenues.

Year-over-year, *North America GCB* average deposits of \$204 billion increased 18%, assets under management of \$85 billion increased 23% and average retail banking loans of \$50 billion decreased 4%. Average Citi-branded card loans of \$79 billion decreased 4%, while average Citi retail services loans of \$42 billion decreased 8%, both reflecting higher payment rates. Citi-branded card purchase sales of \$104 billion increased 40% and Citi retail services purchase sales of \$24 billion also increased 40%, reflecting a continued recovery in

sales activity from the low levels in the prior-year period related to the pandemic. For additional information on the results of operations of *North America GCB* for the second quarter of 2021, see "*Global Consumer Banking—North America GCB*" below.

International GCB revenues (consisting of Latin America GCB and Asia GCB (which includes the results of operations in certain EMEA countries)) of \$2.6 billion increased 1% versus the prior-year period. Excluding the impact of FX translation, international GCB revenues declined 6%, largely reflecting the continued impact of the pandemic. On this basis, Latin America GCB revenues declined 11%, driven by lower loan volumes and lower deposit spreads, partially offset by growth in assets under management. Asia GCB revenues decreased 3%, as strong investment revenues were more than offset by lower deposit spreads. For additional information on the results of operations of Latin America GCB and Asia GCB for the second quarter of 2021, including the impact of FX translation, see "Global Consumer Banking—Latin America GCB" and "Global Consumer Banking—Asia GCB" below.

Year-over-year, excluding the impact of FX translation, international *GCB* average deposits of \$149 billion increased 8%, average retail banking loans of \$76 billion increased 1% and assets under management of \$147 billion increased 15%. On this basis, international *GCB* average card loans of \$21 billion decreased 8%, reflecting higher payments rates, while card purchase sales of \$24 billion increased 26%, reflecting a continued recovery in sales activity from the low levels in the prior-year period related to the pandemic.

#### Institutional Clients Group

*ICG* net income of \$3.8 billion increased significantly, driven by lower cost of credit, partially offset by lower revenues and higher expenses. *ICG* operating expenses increased 4% to \$6.3 billion. Excluding the impact of FX translation, expenses increased 2%, primarily driven by continued investments in Citi's transformation, along with other strategic investments, partially offset by lower incentive compensation and efficiency savings.

*ICG* revenues of \$10.4 billion decreased 14%, primarily reflecting a 30% decline in *Markets and securities services* revenues, partially offset by a 6% increase in *Banking* revenues. The increase in *Banking* revenues included the impact of \$37 million of losses on loan hedges related to corporate lending, compared to aggregate losses of \$431 million related to corporate lending (\$414 million) and the private bank (\$17 million) in the prior-year period.

Excluding the impact of gains (losses) on loan hedges, *Banking* revenues of \$5.6 billion decreased 1%, as higher revenues in the private bank and investment banking were more than offset by lower revenues in corporate lending and treasury and trade solutions. Investment banking revenues of \$1.8 billion increased 1%, primarily reflecting revenue growth in advisory and equity underwriting, largely offset by lower revenues in debt underwriting. Advisory revenues increased 77% to \$405 million, equity underwriting revenues increased 11% to \$544 million and debt underwriting revenues decreased 21% to \$823 million.

Treasury and trade solutions revenues of \$2.3 billion declined 1%, or 2% excluding the impact of FX translation, as

higher fee revenues, reflecting strong client engagement, and growth in trade were more than offset by the impact of lower interest rates. Private bank revenues increased 6% to \$1.0 billion. Excluding the impact of losses on loan hedges, private bank revenues increased 4%, driven by higher fees and lending volumes, partially offset by the impact of lower interest rates. Corporate lending revenues of \$511 million increased from \$232 million. Excluding the impact of gains (losses) on loan hedges, corporate lending revenues of \$548 million decreased 15%, primarily due to lower loan volumes.

Markets and securities services revenues of \$4.8 billion decreased 30%. Fixed income markets revenues of \$3.2 billion decreased 43% versus a strong prior-year period in both rates and spread products. Equity markets revenues of \$1.1 billion increased 37%, driven by strong performance in derivatives and prime finance, reflecting solid client activity and favorable market conditions. Securities services revenues of \$672 million increased 9%. Excluding the impact of FX translation, securities services revenues increased 5%, primarily reflecting growth in fee revenues, driven by growth in assets under custody and settlement volumes, partially offset by lower deposit spreads. For additional information on the results of operations of *ICG* for the second quarter of 2021, see "*Institutional Clients Group*" below.

#### Corporate/Other

Corporate/Other net income was \$542 million in the second quarter of 2021, compared to a net loss of \$58 million in the prior-year period, primarily driven by certain income tax benefit items related to non-U.S. operations in the current period (approximately \$450 million), as well as a net ACL release on Citi's residual legacy portfolio versus a build in the prior-year period. Operating expenses of \$378 million increased 14%, primarily driven by the impact of foreign exchange translation.

Corporate/Other revenues of \$267 million declined from \$290 million in the prior-year period, as positive marks on investments were more than offset by the absence of AFS gains. For additional information on the results of operations of Corporate/Other for the second quarter of 2021, see "Corporate/Other" below.

#### **COVID-19 PANDEMIC**

Due to the continued virus contagion and challenges in vaccine distribution, the COVID-19 pandemic has continued to have adverse, albeit relatively lessening, impacts on macroeconomic conditions in the U.S. and around the world. Despite these impacts, Citi has maintained strong capital and liquidity positions with consistently strong business operations. For information on Citi's support of its colleagues, customers and communities and its management of pandemic risks, see "COVID-19 Pandemic Overview" in Citigroup's 2020 Annual Report on Form 10-K.

## **RESULTS OF OPERATIONS**

## SUMMARY OF SELECTED FINANCIAL DATA

Citigroup Inc. and Consolidated Subsidiaries

	Second Quarter					Six M	ths		
In millions of dollars, except per share amounts		2021	2	2020 <sup>(1)</sup>	% Change	2021		2020	% Change
Net interest revenue	\$	10,199	\$	11,080	(8)%	\$ 20,365	\$	22,572	(10)%
Non-interest revenue		7,275		8,686	(16)	16,436		17,925	(8)
Revenues, net of interest expense	\$	17,474	\$	19,766	(12)%	\$ 36,801	\$	40,497	(9)%
Operating expenses		11,192		10,460	7	22,265		21,103	6
Provisions for credit losses and for benefits and claims		(1,066)		8,197	NM	(3,121)		15,157	NM
Income from continuing operations before income taxes	\$	7,348	\$	1,109	NM	\$ 17,657	\$	4,237	NM
Income taxes		1,155		52	NM	3,487		632	NM
Income from continuing operations	\$	6,193	\$	1,057	NM	\$ 14,170	\$	3,605	NM
Income (loss) from discontinued operations, net of taxes		10		(1)	NM	8		(19)	NM
Net income before attribution of noncontrolling interests	\$	6,203	\$	1,056	NM	\$ 14,178	\$	3,586	NM
Net income attributable to noncontrolling interests		10		_	<b>—</b> %	43		(6)	NM
Citigroup's net income	\$	6,193	\$	1,056	NM	\$ 14,135	\$	3,592	NM
Earnings per share									
Basic									
Income from continuing operations	\$	2.86	\$	0.38	NM	\$ 6.51	\$	1.45	NM
Net income		2.87		0.38	NM	6.52		1.44	NM
Diluted									
Income from continuing operations	\$	2.84	\$	0.38	NM	\$ 6.47	\$	1.45	NM
Net income		2.85		0.38	NM	6.47		1.44	NM
Dividends declared per common share		0.51		0.51	<b>—</b> %	1.02		1.02	<u> </u>
Common dividends	\$	1,062	\$	1,071	(1)%	\$ 2,136	\$	2,152	(1)%
Preferred dividends <sup>(2)</sup>		253		253	_	545		544	_
Common share repurchases		3,000			_	4,600		2,925	57

Table continues on the next page, including footnotes.

# **SUMMARY OF SELECTED FINANCIAL DATA** (Continued)

Citigroup Inc. and Consolidated Subsidiaries

I: 11:		Second	Quarter		Six Months						
In millions of dollars, except per share amounts, ratios and direct staff	2	2021	$2020^{(1)}$	% Change	2021	2020	% Change				
At June 30:											
Total assets	\$2,32	27,868	\$2,232,79	9 4 %							
Total deposits	1,31	0,281	1,233,66	60							
Long-term debt	26	4,575	279,77	<b>(5)</b>							
Citigroup common stockholders' equity	18	4,164	173,72	<b>6</b>							
Total Citigroup stockholders' equity	20	2,159	191,70	5							
Average assets	2,34	1,810	2,266,86	<b>3</b>	\$2,329,302	\$2,173,462	7 %				
Direct staff (in thousands)		214	20	5 %	D						
Performance metrics											
Return on average assets		1.06 %	0.1	9 %	1.22 %	0.33 %	ó				
Return on average common stockholders' equity <sup>(3)</sup>		13.0	1	.8	15.1	3.5					
Return on average total stockholders' equity(3)		12.3	2	2	14.2	3.7					
Return on tangible common equity (RoTCE) <sup>(4)</sup>		15.2	2	2	17.6	4.1					
Efficiency ratio (total operating expenses/total revenues, net)		64.0	52	9	60.5	52.1					
Basel III ratios											
Common Equity Tier 1 Capital <sup>(5)</sup>		11.83 %	11.5	60 %							
Tier 1 Capital <sup>(5)</sup>		13.35	12.9	8							
Total Capital <sup>(5)</sup>		15.63	15.4	5							
Supplementary Leverage ratio		5.84	6.6	64							
Citigroup common stockholders' equity to assets		7.91 %	7.7	78 %							
Total Citigroup stockholders' equity to assets		8.68	8.5	9							
Dividend payout ratio <sup>(6)</sup>		18	13	3	16 %	71 %	ó				
Total payout ratio <sup>(7)</sup>		68	13	3	50	167					
Book value per common share	\$	90.86	\$ 83.4	5 <b>9</b> %	D						
Tangible book value (TBV) per share <sup>(4)</sup>		77.87	71.2	<b>9</b>							

- (1) In the fourth quarter of 2020, Citi revised the 2020 second quarter accounting conclusion for its variable post-charge-off third-party collection costs from a "change in accounting estimate effected by a change in accounting principle," to a "change in accounting principle," which required an adjustment to January 1, 2020 opening retained earnings, rather than 2020 net income. As a result, Citi's full-year and quarterly results for 2020 were revised to reflect this change as if it were effective as of January 1, 2020, as follows: an increase to beginning retained earnings on January 1, 2020 of \$330 million and a decrease of \$443 million in the allowance for credit losses on loans, as well as a \$113 million decrease in other assets related to income taxes; a decrease of \$18 million to provisions for credit losses on loans in the first quarter and increases of \$339 million and \$122 million to provisions for credit losses on loans in the second and third quarters, respectively; and increases in operating expenses of \$49 million and \$45 million with a corresponding decrease in net credit losses, in the first and second quarters, respectively. See Note 1 to the Consolidated Financial Statements for additional information.
- (2) Certain series of preferred stock have semiannual payment dates. See Note 9 to the Consolidated Financial Statements.
- (3) The return on average common stockholders' equity is calculated using net income less preferred stock dividends divided by average common stockholders' equity. The return on average total Citigroup stockholders' equity is calculated using net income divided by average Citigroup stockholders' equity.
- (4) RoTCE and TBV are non-GAAP financial measures. For information on RoTCE and TBV, see "Capital Resources—Tangible Common Equity, Book Value Per Share, Tangible Book Value Per Share and Return on Equity" below.
- (5) Citi's reportable Common Equity Tier 1 Capital and Tier 1 Capital ratios were derived under the Basel III Standardized Approach framework as of June 30, 2021, and under the Basel III Advanced Approaches framework as of June 30, 2020, whereas Citi's reportable Total Capital ratio was derived under the Basel III Advanced Approaches framework for both periods presented.
- (6) Dividend payout ratio is calculated as dividends declared per common share as a percentage of net income per diluted share.
- (7) Total payout ratio is calculated as total common dividends declared plus common share repurchases as a percentage of net income available to common shareholders (*Net income* less preferred dividends). See "Consolidated Statement of Changes in Stockholders' Equity," Note 9 to the Consolidated Financial Statements and "Equity Security Repurchases" below for the component details.

NM Not meaningful

#### SEGMENT AND BUSINESS—INCOME AND REVENUES

#### **CITIGROUP INCOME**

	Second	Qu	arter			Six M	<b>Aonths</b>		_
In millions of dollars	2021	2020		% Change		2021		2020	% Change
Income (loss) from continuing operations <sup>(1)</sup>									
Global Consumer Banking									
North America	\$ 1,309	\$	(734)	NM	\$	3,166	\$	(1,675)	NM
Latin America	352		2	NM	[	404		(33)	NM
Asia <sup>(1)</sup>	171		27	NM	[	433		219	98 %
Total	\$ 1,832	\$	(705)	NM	\$	4,003	\$	(1,489)	NM
Institutional Clients Group									
North America	\$ 1,253	\$	623	NM	\$	4,032	\$	1,486	NM
EMEA .	1,156		483	NM	[	2,622		1,509	74 %
Latin America	597		(198)	NM	[	1,242		325	NM
Asia	823		914	(10)%		1,871		2,076	(10)
Total	\$ 3,829	\$	1,822	NM	\$	9,767	\$	5,396	81 %
Corporate/Other	532		(60)	NM	[	400		(302)	NM
Income from continuing operations	\$ 6,193	\$	1,057	NM	\$	14,170	\$	3,605	NM
<b>Discontinued operations</b>	\$ 10	\$	(1)	NM	\$	8	\$	(19)	NM
Less: Net income attributable to noncontrolling interests	10		_	<b>—</b> %		43		(6)	NM
Citigroup's net income	\$ 6,193	\$	1,056	NM	\$	14,135	\$	3,592	NM

<sup>(1)</sup> During the first quarter of 2021, Citi changed its classification of certain recurring expenses related to investments in infrastructure and risk controls, allocating them from *Corporate/Other* to *GCB* and *ICG*. This allocation change had no impact on Citi's earnings before income taxes (EBIT) or *Net income* for any period. Prior-period amounts have been reclassified to conform to the current period's presentation. See Note 3 to the Consolidated Financial Statements.

NM Not meaningful

#### **CITIGROUP REVENUES**

	Second Qu	ıarter		Six M			
In millions of dollars	2021	2020	% Change	2021	20	)20	% Change
Global Consumer Banking							
North America	\$ 4,201 \$	4,742	(11)%	\$ 8,629	\$	9,966	(13)%
Latin America	1,053	1,050	_	2,061		2,249	(8)
$Asia^{(1)}$	1,566	1,547	1	3,167		3,298	(4)
Total	\$ 6,820 \$	7,339	(7)%	\$ 13,857	\$	15,513	(11)%
Institutional Clients Group							
North America	\$ 3,718 \$	4,987	(25)%	\$ 8,616	\$	9,934	(13)%
EMEA .	3,253	3,392	(4)	6,966		6,862	2
Latin America	1,174	1,207	(3)	2,310		2,625	(12)
Asia	2,242	2,551	(12)	4,715		5,200	(9)
Total	\$ 10,387 \$	12,137	(14)%	\$ 22,607	\$	24,621	(8)%
Corporate/Other	267	290	(8)	337		363	(7)
<b>Total Citigroup net revenues</b>	\$ 17,474 \$	19,766	(12)%	\$ 36,801	\$	40,497	(9)%

<sup>(1)</sup> Asia GCB includes the results of operations of GCB activities in certain EMEA countries.

<sup>(2)</sup> Asia GCB includes the results of operations of GCB activities in certain EMEA countries.

#### **SEGMENT BALANCE SHEET<sup>(1)</sup>—JUNE 30, 2021**

In millions of dollars	C	Global onsumer Banking	Institutiona Clients Group		Corporate/Other and consolidating eliminations <sup>(2)</sup>	Citigroup parent company- issued long-term debt and stockholders' equity <sup>(3)</sup>	Total Citigroup consolidated
Assets							
Cash and deposits with banks, net of allowance	\$	7,379	\$ 94,8	13 \$	197,046	<b>\$</b>	\$ 299,238
Securities borrowed and purchased under agreements to resell, net of allowance		276	308,5	12	229	_	309,047
Trading account assets		1,428	355,5	92	13,930	_	370,950
Investments, net of allowance		1,283	131,6	00	354,180	_	487,063
Loans, net of unearned income and allowance for credit losses on loans		254,919	397,7	96	4,881	_	657,596
Other assets, net of allowance		40,600	121,5	<b>)</b> 6	41,868	_	203,974
Net inter-segment liquid assets <sup>(4)</sup>		126,234	384,8	59	(511,103)	_	_
<b>Total assets</b>	\$	432,119	\$ 1,794,7	18 \$	101,031	<b>\$</b> —	\$ 2,327,868
Liabilities and equity							
Total deposits	\$	355,832	\$ 946,5	54 \$	7,885	<b>s</b> —	\$ 1,310,281
Securities loaned and sold under agreements to repurchase		2,259	219,5	56	2	_	221,817
Trading account liabilities		875	173,1	<b>30</b>	651	_	174,706
Short-term borrowings		_	29,3	71	2,091	_	31,462
Long-term debt <sup>(3)</sup>		1,101	83,3	52	5,746	174,366	264,575
Other liabilities, net of allowance		20,891	84,2	14	17,012	_	122,117
Net inter-segment funding (lending) <sup>(3)</sup>		51,161	258,4	71	66,893	(376,525)	_
Total liabilities	\$	432,119	\$ 1,794,7	18 \$	100,280	\$ (202,159)	\$ 2,124,958
Total stockholders' equity <sup>(5)</sup>		_		_	751	202,159	202,910
Total liabilities and equity	\$	432,119	\$ 1,794,7	18 \$	101,031	<b>s</b> —	\$ 2,327,868

<sup>(1)</sup> The supplemental information presented in the table above reflects Citigroup's consolidated GAAP balance sheet by reportable segment and *Corporate/Other*. The respective information depicts the assets and liabilities managed by each segment and *Corporate/Other* as of such date.

<sup>(2)</sup> Consolidating eliminations for total Citigroup and Citigroup parent company assets and liabilities are recorded within Corporate/Other.

<sup>(3)</sup> The total stockholders' equity and the majority of long-term debt of Citigroup are reflected on the Citigroup parent company balance sheet. Citigroup allocates stockholders' equity and long-term debt to its businesses through inter-segment allocations as shown above.

<sup>(4)</sup> Represents the attribution of Citigroup's liquid assets (primarily consisting of cash, marketable equity securities and available-for-sale debt securities) to the various businesses based on Liquidity Coverage ratio (LCR) assumptions.

<sup>(5)</sup> Corporate/Other equity represents noncontrolling interests.

#### **GLOBAL CONSUMER BANKING**

Global Consumer Banking (GCB) consists of consumer banking businesses in North America, Latin America (consisting of Citi's consumer banking business in Mexico) and Asia. GCB provides traditional banking services to retail customers through retail banking, Citi-branded cards and, in the U.S., Citi retail services. GCB is focused on markets in the U.S., Mexico and Asia. As of June 30, 2021, GCB had 2,209 branches in 19 countries and jurisdictions with \$432 billion in assets and \$356 billion in retail banking deposits.

GCB's strategy is to leverage its global footprint and digital capabilities to develop multiproduct relationships with customers—both in and out of Citi's branch footprint. To achieve this, GCB strives to optimize its clients' experiences across lending, payments and wealth management through continued digitization, new partnerships and innovation. For information on Citi's previously announced strategic actions, including pursuing exits of its consumer franchises in 13 markets across Asia and EMEA, see "Asia GCB" below.

	Second	Qu	arter	Six Months				ths	
In millions of dollars, except as otherwise noted	2021		2020	% Change		2021		2020	% Change
Net interest revenue	\$ 5,847	\$	6,534	(11)%	\$	11,800	\$	13,606	(13)%
Non-interest revenue	973		805	21		2,057		1,907	8
Total revenues, net of interest expense	\$ 6,820	\$	7,339	(7)%	\$	13,857	\$	15,513	(11)%
Total operating expenses	\$ 4,550	\$	4,122	10 %	\$	8,950	\$	8,597	4 %
Net credit losses on loans	\$ 1,253	\$	1,842	(32)%	\$	2,833	\$	3,776	(25)%
Credit reserve build (release) for loans	(1,398)		2,299	NM		(3,204)		5,110	NM
Provision (release) for credit losses on unfunded lending commitments	1		_	_		1		(1)	NM
Provisions for benefits and claims, HTM debt securities and other assets	9		38	(76)		44		58	(24)
Provisions (releases) for credit losses and for benefits and claims (PBC)	\$ (135)	\$	4,179	NM	\$	(326)	\$	8,943	NM
Income (loss) from continuing operations before taxes	\$ 2,405	\$	(962)	NM	\$	5,233	\$	(2,027)	NM
Income taxes (benefits)	573		(257)	NM		1,230		(538)	NM
Income (loss) from continuing operations	\$ 1,832	\$	(705)	NM	\$	4,003	\$	(1,489)	NM
Noncontrolling interests	(2)		(2)	<u> </u>		(5)		(3)	(67)%
Net income (loss)	\$ 1,834	\$	(703)	NM	\$	4,008	\$	(1,486)	NM
Balance Sheet data and ratios									
EOP assets (in billions of dollars)	\$ 432	\$	423	2 %					
Average assets (in billions of dollars)	437		418	5	\$	438	\$	412	6 %
Return on average assets	1.68 %	o	(0.68)%			1.85 %	6	(0.73)%	
Efficiency ratio	67		56			65		55	
Average retail banking deposits (in billions of dollars)	\$ 353	\$	302	17	\$	349	\$	296	18
Net credit losses as a percentage of average loans	1.87 %	ó	2.73 %			2.70 %	6	2.11 %	
Revenue by business									
Retail banking	\$ 2,802	\$	2,836	(1)%	\$	5,646	\$	5,882	(4)%
Cards <sup>(1)</sup>	4,018		4,503	(11)		8,211		9,631	(15)
Total	\$ 6,820	\$	7,339	(7)%	\$	13,857	\$	15,513	(11)%
Income (loss) from continuing operations by business									
Retail banking	\$ 272	\$	30	NM	\$	531	\$	120	NM
Cards <sup>(1)</sup>	1,560		(735)	NM	-	3,472		(1,609)	NM
Total	\$ 1,832	\$	(705)	NM	\$	4,003	\$	(1,489)	NM

Table continues on the next page, including footnotes.

Foreign currency (FX) translation impact							
Total revenue—as reported	\$ 6,820 \$	7,339	(7)%	\$ 13,8	57 \$	15,513	(11)%
Impact of FX translation <sup>(2)</sup>	_	200			_	271	
Total revenues—ex-FX <sup>(3)</sup>	\$ 6,820 \$	7,539	(10)%	\$ 13,8	57 \$	15,784	(12)%
Total operating expenses—as reported	\$ 4,550 \$	4,122	10 %	\$ 8,9	50 \$	8,597	4 %
Impact of FX translation <sup>(2)</sup>	_	121			_	168	
Total operating expenses—ex-FX <sup>(3)</sup>	\$ 4,550 \$	4,243	7 %	\$ 8,9	50 \$	8,765	2 %
Total provisions for credit losses and PBC—as reported	\$ (135) \$	4,179	NM	\$ (3	26) \$	8,943	NM
Impact of FX translation <sup>(2)</sup>	_	84			_	108	
Total provisions for credit losses and PBC—ex-FX <sup>(3)</sup>	\$ (135) \$	4,263	NM	\$ (3	26) \$	9,051	NM
Net income—as reported	\$ 1,834 \$	(703)	NM	\$ 4,0	08 \$	(1,486)	NM
Impact of FX translation <sup>(2)</sup>	_	(6)			_	(6)	
Net income—ex-FX <sup>(3)</sup>	\$ 1,834 \$	(709)	NM	\$ 4,0	08 \$	(1,492)	NM

<sup>(1)</sup> Includes both Citi-branded cards and Citi retail services.

<sup>(2)</sup> Reflects the impact of FX translation into U.S. dollars at the second quarter of 2021 and year-to-date 2021 average exchange rates for all periods presented.
(3) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

NM Not meaningful

#### **NORTH AMERICA GCB**

North America GCB provides traditional retail banking and Citi-branded and Citi retail services card products to retail and small business customers in the U.S. North America GCB's U.S. cards product portfolio includes its proprietary portfolio (Double Cash, ThankYou® and Value cards and the newly launched Citi Custom CashSM card) and co-branded cards (including, among others, American Airlines and Costco) within Citi-branded cards, as well as its co-brand and private label relationships (including, among others, Sears, The Home Depot, Best Buy and Macy's) within Citi retail services.

At June 30, 2021, *North America GCB* had 659 retail bank branches concentrated in the six key metropolitan areas of New York, Chicago, Miami, Washington, D.C., Los Angeles and San Francisco. Also as of June 30, 2021, *North America GCB* had \$49.7 billion in retail banking loans and \$205.5 billion in retail banking deposits. In addition, *North America GCB* had \$124.8 billion in outstanding card loan balances.

	Second	l Qua	arter		Six N	<b>Mon</b>	ths	
In millions of dollars, except as otherwise noted	2021		2020	% Change	2021		2020	% Change
Net interest revenue	\$ 4,143	\$	4,707	(12)%	\$ 8,450	\$	9,743	(13)%
Non-interest revenue	58		35	66	179		223	(20)
Total revenues, net of interest expense	\$ 4,201	\$	4,742	(11)%	\$ 8,629	\$	9,966	(13)%
Total operating expenses	\$ 2,600	\$	2,418	8 %	\$ 5,079	\$	5,023	1 %
Net credit losses on loans	\$ 817	\$	1,448	(44)%	\$ 1,767	\$	2,938	(40)%
Credit reserve build (release) for loans	(915)		1,839	NM	(2,332)		4,210	NM
Provision (release) for credit losses on unfunded lending commitments	1		_	_	1		(1)	NM
Provisions for benefits and claims, HTM debt securities and other assets	6		19	(68)	8		24	(67)
Provisions (releases) for credit losses and for benefits and claims	\$ (91)	\$	3,306	NM	\$ (556)	\$	7,171	NM
Income (loss) from continuing operations before taxes	\$ 1,692	\$	(982)	NM	\$ 4,106	\$	(2,228)	NM
Income taxes (benefits)	383		(248)	NM	940		(553)	NM
Income (loss) from continuing operations	\$ 1,309	\$	(734)	NM	\$ 3,166	\$	(1,675)	NM
Noncontrolling interests				<u> </u>				<u> </u>
Net income (loss)	\$ 1,309	\$	(734)	NM	\$ 3,166	\$	(1,675)	NM
Balance Sheet data and ratios								
Average assets (in billions of dollars)	\$ 262	\$	264	(1)%	\$ 264	\$	255	4 %
Return on average assets	2.00 %	o	(1.12)%		2.42 %	ó	(1.32)%	
Efficiency ratio	62		51		59		50	
Average retail banking deposits (in billions of dollars)	\$ 204	\$	173	18	\$ 201	\$	167	20
Net credit losses as a percentage of average loans	1.91 %	ó	3.22 %		2.06 %	ó	3.15 %	
Revenue by business								
Retail banking	\$ 1,039	\$	1,122	(7)%	\$ 2,080	\$	2,252	(8)%
Citi-branded cards	1,959		2,218	(12)	4,050		4,565	(11)
Citi retail services	1,203		1,402	(14)	2,499		3,149	(21)
Total	\$ 4,201	\$	4,742	(11)%	\$ 8,629	\$	9,966	(13)%
Income (loss) from continuing operations by business								
Retail banking	\$ (49)	\$	(91)	46 %	\$ (46)	\$	(185)	75 %
Citi-branded cards	924		(524)	NM	2,043		(1,049)	NM
Citi retail services	434		(119)	NM	1,169		(441)	NM
Total	\$ 1,309	\$	(734)	NM	\$ 3,166	\$	(1,675)	NM

NM Not meaningful

#### 2Q21 vs. 2Q20

*Net income* was \$1.3 billion, compared to a *net loss* of \$734 million in the prior-year period, reflecting significantly lower cost of credit, partially offset by lower revenues and higher expenses.

*Revenues* decreased 11%, reflecting lower revenues in Citi-branded cards, Citi retail services and retail banking.

Retail banking revenues decreased 7%, as the benefit of stronger deposit volumes and growth in assets under management (increase of 23%, reflecting favorable market conditions, as well as strong client engagement) was more than offset by lower deposit spreads, reflecting lower interest rates, as well as lower mortgage revenues. Average deposits increased 18%, driven by government stimulus payments, as well as continued strategic efforts to drive organic growth.

Cards revenues decreased 13%. Citi-branded cards revenues decreased 12%, primarily reflecting lower average loans (down 4%), driven by higher payment rates, reflecting increased customer liquidity from government stimulus and relief programs. Purchase sales increased 40%, reflecting a continued recovery in sales activity from the prior-year period low levels driven by the pandemic.

Citi retail services revenues decreased 14%, primarily driven by lower average loans (down 8%), reflecting higher payment rates from the increased customer liquidity. Purchase sales increased 40%, reflecting a continued recovery in sales activity from the prior-year period low levels driven by the pandemic.

Expenses increased 8%, primarily driven by continued investments in Citi's transformation, as well as other strategic investments and an acceleration in marketing, partially offset by efficiency savings.

Provisions reflected a benefit of \$91 million, compared to costs of \$3.3 billion in the prior-year period, primarily driven by a net ACL release in the current quarter compared to a net ACL build in the prior-year period, as well as lower net credit losses. Net credit losses decreased 44%, consisting of lower net credit losses in both Citi-branded cards (down 40% to \$467 million) and Citi retail services (down 49% to \$326 million), primarily driven by lower loan volumes and improved delinquencies, as a result of higher payment rates due to higher levels of liquidity from government stimulus and other relief programs.

The net ACL release was \$0.9 billion, compared to a build of \$1.8 billion in the prior-year period, reflecting improvement in portfolio quality and Citi's improved macroeconomic outlook. For additional information on Citi's ACL, see "Significant Accounting Policies and Significant Estimates" below.

For additional information on *North America GCB*'s retail banking, and its Citi-branded cards and Citi retail services portfolios, see "Credit Risk—Consumer Credit" below.

For additional information about trends, uncertainties and risks related to *North America GCB*'s future results, see "Forward-Looking Statements" below and "COVID-19 Pandemic Overview" and "Risk Factors—Strategic Risks" in Citi's 2020 Annual Report on Form 10-K.

#### 2Q21 YTD vs. 2Q20 YTD

Year-to-date, *North America GCB* experienced similar trends to those described above. *Net income* was \$3.2 billion, compared to a *net loss* of \$1.7 billion in the prior-year period, as significantly lower cost of credit more than offset lower revenues and higher expenses.

Revenues decreased 13%, reflecting lower revenues in retail banking, Citi-branded cards and Citi retail services. Retail banking revenues decreased 8%, primarily driven by the same factors described above. Cards revenues decreased 15%. In Citi-branded cards, revenues decreased 11%, driven by the same factors described above. Citi retail services revenues decreased 21%, driven by the same factors described above, as well as higher contractual partner payments reflecting higher income sharing as a result of lower forecasted losses. For additional information on partner payments, see Note 5 to the Consolidated Financial Statements.

*Expenses* increased 1%, driven by the same factors described above.

*Provisions* reflected a benefit of \$556 million, compared to costs of \$7.2 billion in the prior-year period, driven by the same factors described above. Net credit losses decreased 40%, driven by the same factors described above. The ACL release was \$2.3 billion, compared to a build of \$4.2 billion in the prior-year period, driven by the same factors described above.

#### **LATIN AMERICA GCB**

*Latin America GCB* provides traditional retail banking and Citi-branded card products to retail and small business customers in Mexico through Citibanamex, one of Mexico's largest banks.

At June 30, 2021, *Latin America GCB* had 1,327 retail branches in Mexico, with \$9.1 billion in retail banking loans and \$24.2 billion in deposits. In addition, the business had \$4.4 billion in outstanding card loan balances.

		Second	l Qu	arter		Six Months				
In millions of dollars, except as otherwise noted		2021		2020	% Change		2021		2020	% Change
Net interest revenue	\$	703	\$	755	(7)%	\$	1,361	\$	1,642	(17)%
Non-interest revenue		350		295	19		700		607	15
Total revenues, net of interest expense	\$	1,053	\$	1,050	<b>—</b> %	\$	2,061	\$	2,249	(8)%
Total operating expenses	\$	725	\$	619	17 %	\$	1,427	\$	1,334	7 %
Net credit losses on loans	\$	250	\$	205	22 %	\$	615	\$	476	29 %
Credit reserve build (release) for loans		(423)		209	NM		(586)		465	NM
Provision for credit losses on unfunded lending commitments		_		_	_		_		_	_
Provisions for benefits and claims, HTM debt securities and other assets		6		16	(63)		35		31	13
Provisions for credit losses and for benefits and claims (PBC)	\$	(167)	\$	430	NM	\$	64	\$	972	(93)%
Income (loss) from continuing operations before taxes	\$	495	\$	1	NM	\$	570	\$	(57)	NM
Income taxes (benefits)		143		(1)	NM		166		(24)	NM
Income (loss) from continuing operations	\$	352	\$	2	NM	\$	404	\$	(33)	NM
Noncontrolling interests		_		_	<b>—</b> %		_		_	<b>—</b> %
Net income (loss)	\$	352	\$	2	NM	\$	404	\$	(33)	NM
Balance Sheet data and ratios										
Average assets (in billions of dollars)	\$	34	\$	30	13 %	\$	34	\$	33	3 %
Return on average assets		4.15 %	6	0.03 %			2.40 %	<b>6</b>	(0.20)%	
Efficiency ratio		69		59			69		59	
Average deposits (in billions of dollars)	\$	24	\$	21	14	\$	24	\$	22	9
Net credit losses as a percentage of average loans		7.43 %	6	6.15 %			9.05 %	<b>6</b>	6.34 %	
Revenue by business										
Retail banking	\$	757	\$	705	7 %	\$	1,480	\$	1,488	(1)%
Citi-branded cards		296		345	(14)		581		761	(24)
Total	\$	1,053	\$	1,050	<b>—</b> %	\$	2,061	\$	2,249	(8)%
Income (loss) from continuing operations by business										
Retail banking	\$	180	\$	(14)	NM	\$	220	\$	(39)	NM
Citi-branded cards		172		16	NM		184		6	NM
Total	\$	352	\$	2	NM	\$	404	\$	(33)	NM
FX translation impact										
Total revenues—as reported	\$	1,053	\$	1,050	<b>—</b> %	\$	2,061	\$	2,249	(8)%
Impact of FX translation <sup>(1)</sup>		_		134			_		139	
Total revenues—ex-FX <sup>(2)</sup>	\$	1,053	\$	1,184	(11)%	\$	2,061	\$	2,388	(14)%
Total operating expenses—as reported	\$	725	\$	619	17 %	\$	1,427	\$	1,334	7 %
Impact of FX translation <sup>(1)</sup>				74					79	
Total operating expenses—ex-FX <sup>(2)</sup>	\$	725	\$	693	5 %	\$	1,427	\$	1,413	1 %
Provisions for credit losses and PBC—as reported	\$	(167)	\$	430	NM	\$	64	\$	972	(93)%
Impact of FX translation <sup>(1)</sup>		_		65			_		71	
Provisions for credit losses and PBC—ex-FX <sup>(2)</sup>	\$	(167)	\$	495	NM	\$	64	\$	1,043	(94)%
Net income (loss)—as reported	\$	352	\$	2	NM	\$	404	\$	(33)	NM
Impact of FX translation <sup>(1)</sup>				(5)					(9)	
Net income (loss)—ex-FX <sup>(2)</sup>	\$	352	\$	(3)	NM	\$	404	\$	(42)	NM

<sup>(1)</sup> Reflects the impact of FX translation into U.S. dollars at the second quarter of 2021 and year-to-date 2021 average exchange rates for all periods presented.

(2) Presentation of this metric excluding FX translation is a non-GAAP financial measure. NM Not meaningful

The discussion of the results of operations for Latin America GCB below excludes the impact of FX translation for all periods presented. Presentations of the results of operations, excluding the impact of FX translation, are non-GAAP financial measures. For a reconciliation of certain of these metrics to the reported results, see the table above.

#### 2Q21 vs. 2Q20

*Net income* was \$352 million, compared to a *net loss* of \$3 million in the prior-year period, reflecting significantly lower cost of credit, partially offset by lower revenues and higher expenses.

*Revenues* decreased 11%, reflecting lower cards and retail banking revenues, largely due to the impact of the pandemic.

Retail banking revenues decreased 5%, primarily driven by lower loan volumes and deposit spreads, partially offset by growth in assets under management. Average loans decreased 14%, reflecting the impact of the pandemic on customer activity. Assets under management increased 8%, reflecting favorable market conditions, as well as strong client engagement.

Cards revenues decreased 24%, primarily driven by lower average loans (down 13%), reflecting higher payment rates, as well as the continued impact of the pandemic on customer activity. Purchase sales increased 39%, reflecting a continued recovery in sales activity from the low levels in the prior-year period driven by the pandemic.

*Expenses* increased 5%, primarily driven by continued investments in Citi's transformation, as well as other strategic investments, partially offset by efficiency savings.

Provisions reflected a benefit of \$167 million, compared to costs of \$495 million in the prior-year period, primarily driven by a net ACL release in the current period compared to a net ACL build in the prior-year period. Net credit losses increased 6%, driven by the expiration of consumer relief programs and the continued adverse impacts of the pandemic in Mexico.

The net ACL release was \$423 million, compared to a build of \$239 million in the prior-year period. The release reflected an improvement in portfolio quality, as well as the impact of Citi's improved macroeconomic outlook and lower loan volumes. For additional information on Citi's ACL, see "Significant Accounting Policies and Significant Estimates" below.

For additional information on *Latin America GCB*'s retail banking and its Citi-branded cards portfolios, see "Credit Risk—Consumer Credit" below.

For additional information about trends, uncertainties and risks related to *Latin America GCB*'s future results, see "Forward-Looking Statements" below and "COVID-19 Pandemic Overview" and "Risk Factors—Strategic Risks" in Citi's 2020 Annual Report on Form 10-K.

#### **2Q21 YTD vs. 2Q20 YTD**

Year-to-date, *Latin America GCB* experienced similar trends to those described above. *Net income* was \$404 million, compared to a *net loss* of \$42 million in the prior-year period, as significantly lower cost of credit more than offset lower revenues and higher expenses.

Revenues decreased 14%, reflecting lower revenues in both retail banking and cards. Retail banking revenues decreased 6%, driven by the same factors described above. Cards revenues decreased 28%, driven by the same factors described above.

Expenses increased 1%, driven by the same factors described above.

Provisions decreased 94%, driven by a net ACL release compared to a net ACL build in the prior-year period, primarily driven by the same factors described above. The ACL release was \$586 million, compared to a build of \$498 million in the prior-year period, driven by the same factors described above.

#### **ASIA GCB**

Asia GCB provides traditional retail banking and Citi-branded card products to retail and small business customers. During the second quarter of 2021, Asia GCB's most significant revenues were from Hong Kong, Singapore, South Korea, Taiwan, Australia, India, Thailand, the Philippines, China and Malaysia. Included within Asia GCB are traditional retail banking and Citi-branded card products provided to retail customers in certain EMEA countries, primarily the UAE, Poland and Russia.

At June 30, 2021, on a combined basis, the businesses had 223 retail branches, \$66.5 billion in retail banking loans and \$126.1 billion in deposits. In addition, the businesses had \$16.4 billion in outstanding card loan balances.

As previously disclosed, Citi is pursuing exits of its consumer franchises in 13 markets across *Asia* and *EMEA* and will focus its consumer banking franchise in the two regions on four wealth centers: Singapore, Hong Kong, the UAE and London. For additional information, see "Executive Summary" and "*Asia GCB*" in Citi's First Quarter of 2021 Form 10-Q. For information regarding risks related to Citi's exits in the 13 markets, see "Forward-Looking Statements" below.

	Second	l Qu	arter	_	Six Months				
In millions of dollars, except as otherwise noted <sup>(1)</sup>	2021		2020	% Change		2021		2020	% Change
Net interest revenue	\$ 1,001	\$	1,072	(7)%	\$	1,989	\$	2,221	(10)%
Non-interest revenue	565		475	19		1,178		1,077	9
Total revenues, net of interest expense	\$ 1,566	\$	1,547	1 %	\$	3,167	\$	3,298	(4)%
Total operating expenses	\$ 1,225	\$	1,085	13 %	\$	2,444	\$	2,240	9 %
Net credit losses on loans	\$ 186	\$	189	(2)%	\$	451	\$	362	25 %
Credit reserve build (release) for loans	(60)		251	NM	[	(286)		435	NM
Provisions for HTM debt securities and other assets	(3)		3	NM	[	1		3	(67)
Provisions for credit losses	\$ 123	\$	443	(72)%	\$	166	\$	800	(79)%
Income from continuing operations before taxes	\$ 218	\$	19	NM	\$	557	\$	258	NM
Income taxes	47		(8)	NM		124		39	NM
Income from continuing operations	\$ 171	\$	27	NM	\$	433	\$	219	98 %
Noncontrolling interests	(2)		(2)	<b>— %</b>		(5)		(3)	(67)
Net income	\$ 173	\$	29	NM	\$	438	\$	222	97 %
Balance Sheet data and ratios									
Average assets (in billions of dollars)	\$ 141	\$	124	14 %	\$	141	\$	125	13 %
Return on average assets	0.49 %	<b>6</b>	0.09 %			0.63 %	o	0.36 %	
Efficiency ratio	78		70			77		68	
Average deposits (in billions of dollars)	\$ 125	\$	109	15	\$	124	\$	107	16
Net credit losses as a percentage of average loans	0.90 %	<b>6</b>	0.99 %			1.09 %	<b>6</b>	0.93 %	
Revenue by business									
Retail banking	\$ 1,006	\$	1,009	<b>—</b> %	\$	2,086	\$	2,142	(3)%
Citi-branded cards	 560		538	4		1,081		1,156	(6)
Total	\$ 1,566	\$	1,547	1 %	\$	3,167	\$	3,298	(4)%
Income (loss) from continuing operations by business									
Retail banking	\$ 141	\$	135	4 %	\$	357	\$	344	4 %
Citi-branded cards	30		(108)	NM		76		(125)	NM
Total	\$ 171	\$	27	NM	\$	433	\$	219	98 %

FX translation impact						
Total revenues—as reported	\$ 1,566	\$ 1,547	1 %	\$ 3,167	\$ 3,298	(4)%
Impact of FX translation <sup>(2)</sup>	_	66		_	132	
Total revenues—ex-FX <sup>(3)</sup>	\$ 1,566	\$ 1,613	(3)%	\$ 3,167	\$ 3,430	(8)%
Total operating expenses—as reported	\$ 1,225	\$ 1,085	13 %	\$ 2,444	\$ 2,240	9 %
Impact of FX translation <sup>(2)</sup>	_	47		_	89	
Total operating expenses—ex-FX <sup>(3)</sup>	\$ 1,225	\$ 1,132	8 %	\$ 2,444	\$ 2,329	5 %
Provisions for credit losses—as reported	\$ 123	\$ 443	(72)%	\$ 166	\$ 800	(79)%
Impact of FX translation <sup>(2)</sup>	_	19		_	37	
Provisions for credit losses—ex-FX <sup>(3)</sup>	\$ 123	\$ 462	(73)%	\$ 166	\$ 837	(80)%
Net income—as reported	\$ 173	\$ 29	NM	\$ 438	\$ 222	97 %
Impact of FX translation <sup>(2)</sup>	_	(1)		_	3	
Net income—ex-FX <sup>(3)</sup>	\$ 173	\$ 28	NM	\$ 438	\$ 225	95 %

- (1) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.
- (2) Reflects the impact of FX translation into U.S. dollars at the second quarter of 2021 and year-to-date 2021 average exchange rates for all periods presented.
- (3) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

NM Not meaningful

The discussion of the results of operations for Asia GCB below excludes the impact of FX translation for all periods presented. Presentations of the results of operations, excluding the impact of FX translation, are non-GAAP financial measures. For a reconciliation of certain of these metrics to the reported results, see the table above.

### 2Q21 vs. 2Q20

*Net income* was \$173 million, compared to \$28 million in the prior-year period, reflecting significantly lower cost of credit, partially offset by higher expenses and lower revenues.

*Revenues* decreased 3%, primarily reflecting lower retail banking revenues, largely due to the continued impact of the pandemic, including lower interest rates.

Retail banking revenues decreased 4%, as solid growth in both investment revenues and deposits was more than offset by lower deposit spreads due to lower interest rates and lower FX and insurance revenues. Assets under management increased 21% and investment sales increased 15%, reflecting the impact of market conditions, as well as strong client engagement. Average deposits increased 9% and average loans increased 4%. The decline in retail banking revenues was also impacted by a 5% decrease in retail lending revenues, reflecting a decline in personal loans and mortgages driven by spread compression.

Cards revenues were largely unchanged, as lower average loans (down 6%, largely reflecting higher payment rates) were offset by higher spending-related revenues (purchase sales up 23%), reflecting a continued recovery in sales activity from the pandemic-driven low levels in the prior-year period.

*Expenses* increased 8%, primarily driven by continued investments in Citi's transformation, as well as other strategic investments, partially offset by efficiency savings.

Provisions decreased 73%, primarily driven by a net ACL release compared to a net ACL build in the prior-year period, as well as lower net credit losses. Net credit losses decreased 6%, primarily reflecting lower cards loan volumes and improved delinquencies.

The net ACL release was \$60 million, compared to a build of \$262 million in the prior-year period. The release reflected an improvement in portfolio quality as well as the impact of Citi's improved macroeconomic outlook. For

additional information on Citi's ACL, see "Significant Accounting Policies and Significant Estimates" below.

For additional information on *Asia GCB*'s retail banking portfolios and its Citi-branded cards portfolios, see "Credit Risk—Consumer Credit" below.

For additional information about trends, uncertainties and risks related to *Asia GCB*'s future results, see "Forward-Looking Statements" below and "COVID-19 Pandemic Overview" and "Risk Factors—Strategic Risks" in Citi's 2020 Annual Report on Form 10-K.

### **2Q21 YTD vs. 2Q20 YTD**

Year-to-date, Asia *GCB* experienced similar trends to those described above. *Net income* increased 95%, as significantly lower cost of credit was partially offset by lower revenues and higher expenses.

Revenues decreased 8%, reflecting lower revenues in both retail banking and cards. Retail banking revenues decreased 6%, primarily driven by the same factors described above. Retail lending revenues decreased 4%, reflecting lower personal loans revenue due to spread compression. Cards revenues decreased 11%, driven by the same factors described above.

*Expenses* increased 5%, driven by the same factors described above.

Provisions decreased 80%, driven by a net ACL release compared to a net ACL build in the prior-year period. Net credit losses increased 18%, primarily reflecting the expiration of consumer relief programs and the adverse pandemic-related macroeconomic impacts in the region during the first quarter. The ACL release was \$286 million, compared to a build of \$455 million in the prior-year period, driven by the same factors described above.

### INSTITUTIONAL CLIENTS GROUP

Institutional Clients Group (ICG) includes Banking and Markets and securities services (for additional information on these businesses, see "Citigroup Segments" above). ICG provides corporate, institutional, public sector and high-net-worth clients around the world with a full range of wholesale banking products and services, including fixed income and equity sales and trading, foreign exchange, prime brokerage, derivative services, equity and fixed income research, corporate lending, investment banking and advisory services, private banking, cash management, trade finance and securities services. ICG transacts with clients in both cash instruments and derivatives, including fixed income, foreign currency, equity and commodity products. For more information on ICG's business activities, see "Institutional Clients Group" in Citi's 2020 Annual Report on Form 10-K.

*ICG*'s international presence is supported by trading floors in approximately 80 countries and a proprietary network in 96 countries and jurisdictions. At June 30, 2021, *ICG* had \$1.8 trillion in assets and \$947 billion in deposits, while two of its businesses—securities services and issuer services—managed \$25.9 trillion in assets under custody compared to \$24.0 trillion at December 31, 2020 and \$24.4 trillion at March 31, 2021.

Pamilions of dollars, except as otherwise noted   \$1,186   \$1,027   \$15 % \$2,438   \$2,249   \$8 % Adminisation and other fiduciary fees   \$1,686   \$1,027   \$15 % \$2,438   \$2,249   \$2 % \$2 % Adminisation and other fiduciary fees   \$1,575   \$1,526   \$3 & 3,375   \$2,757   \$22 % \$1,000   \$1,375   \$2,22 % \$1,000   \$1,375   \$2,22 % \$1,000   \$1,375   \$2,22 % \$1,000   \$1,375   \$2,22 % \$1,000   \$1,375   \$2,22 % \$1,000   \$1,375   \$2,22 % \$1,000   \$1,375   \$2,22 % \$1,000   \$1,		Second	l Qu	arter	_	Six I	Mor	nths	_
Administration and other fiduciary fees	In millions of dollars, except as otherwise noted	2021		2020	% Change	2021		2020	% Change
Investment banking	Commissions and fees	\$ 1,186	\$	1,027	15 %	\$ 2,438	\$	2,249	8 %
Principal transactions	Administration and other fiduciary fees	865		684	26	1,679		1,375	22
Other         324         419         (23)         684         305         NM           Total non-interest revenue         \$ 6,163         \$ 7,565         (19)%         \$ 14,231         \$ 1,595         (11)%           Net interest revenue (including dividends)         4,224         4,572         (8)%         8,376         8,667         (3)           Total revenues, net of interest expense         \$ 10,387         \$ 12,137         (14)%         \$ 22,607         \$ 24,621         (8)%           Total operating expenses         \$ 6,264         \$ 6,006         4 %         \$ 12,572         \$ 11,883         6 %           Net credit losses on lons         \$ 89         \$ 3,24         (73)%         \$ 275         \$ 451         (39)%           Credit reserve build (release) for loans         949         3,370         NM         (2,261)         4,686         NM           Provision (release) for credit losses on unfunded lending commitments         4         53         (92)         (1)         61         NM           Provisions (releases) for credit losses on HTM debt securities         4         53         (92)         (1)         61         NM           Provisions (releases) for credit losses on HTM debt securities         4,933         8,2277         NM	Investment banking	1,575		1,526	3	3,375		2,757	22
Total non-interest revenue	Principal transactions	2,213		3,909	(43)	6,055		9,268	(35)
Net interest revenue (including dividends)	Other	324		419	(23)	684		305	NM
Total revenues, net of interest expense	Total non-interest revenue	\$ 6,163	\$	7,565	(19)%	\$ 14,231	\$	15,954	(11)%
Total operating expenses	Net interest revenue (including dividends)	4,224		4,572	(8)	8,376		8,667	(3)
Net credit losses on loans	Total revenues, net of interest expense	\$ 10,387	\$	12,137	(14)%	\$ 22,607	\$	24,621	(8)%
Credit reserve build (release) for loans   (949)   3,370   NM   (2,261)   4,686   NM     Provision (release) for credit losses on unfunded lending commitments   46   107   (57)   (575)   660   NM     Provisions (releases) for credit losses on HTM debt securities and other assets   4   53   (92)   (1)   61   NM     Provisions (releases) for credit losses   \$ (810)   \$ 3,854   NM   \$ (2,562)   \$ 5,858   NM     Income from continuing operations before taxes   \$ 4,933   \$ 2,277   NM   \$ 12,597   \$ 6,880   83 %     Income from continuing operations before taxes   \$ 4,933   \$ 2,277   NM   \$ 12,597   \$ 6,880   83 %     Income from continuing operations   \$ 3,829   \$ 1,822   NM   \$ 9,767   \$ 5,396   81 %     Noncontrolling interests   12   5   NM   49   4   NM     Net income   \$ 3,817   \$ 1,817   NM   \$ 9,718   \$ 5,392   80 %     Balance Sheet data and ratios (in billions of dollars)     EOP assets (in billions of dollars)   \$ 1,795   \$ 1,716   5 %     Average assets (in billions of dollars)   \$ 1,806   1,756   3   \$ 1,797   \$ 1,668   8 %     Return on average assets   \$ 0.85 %   0.42 %   1.09 %   0.65 %     Efficiency ratio   \$ 60   49   56   48     Revenues by region   \$ 3,253   3,392   (4)   6,966   6,862   2     Latin America   \$ 1,174   1,207   (3)   2,310   2,625   (12)     Asia   \$ 2,242   2,551   (12)   4,715   5,200   (9)     Total   \$ 10,387   \$ 1,2137   (14)%   \$ 22,607   \$ 24,621   (8)%     Income from continuing operations by region   \$ 1,156   483   NM   2,622   1,509   74 %     Latin America   \$ 1,156   483   NM   2,622   1,509   74 %     Latin America   \$ 597   (198)   NM   1,242   325   NM     Latin America   597	Total operating expenses	\$ 6,264	\$	6,006	4 %	\$ 12,572	\$	11,883	6 %
Provision (release) for credit losses on unfunded lending commitments   46	Net credit losses on loans	\$ 89	\$	324	(73)%	\$ 275	\$	451	(39)%
commitments         46         107         (57)         (575)         660         NM           Provisions (releases) for credit losses on HTM debt securities and other assets         4         53         (92)         (1)         61         NM           Provisions (releases) for credit losses         \$ (810)         \$ 3,854         NM         \$ (2,562)         \$ 5,858         NM           Income from continuing operations before taxes         \$ 4,933         \$ 2,277         NM         \$ 12,597         \$ 6,880         83 %           Income taxes         \$ 1,104         455         NM         \$ 2,830         \$ 1,484         91           Income from continuing operations         \$ 3,829         \$ 1,822         NM         \$ 9,767         \$ 5,396         81 %           Noncontrolling interests         12         5         NM         49         4         NM           Net income         \$ 3,817         \$ 1,817         NM         \$ 9,718         \$ 5,392         80 %           Balance Sheet data and ratios (in billions of dollars)         \$ 1,795         \$ 1,716         5 %         \$ \$           EOP assets (in billions of dollars)         \$ 1,806         1,756         3         \$ 1,797         \$ 1,668         8 %           Return o	Credit reserve build (release) for loans	(949)		3,370	NM	(2,261)		4,686	NM
and other assets         4         53         (92)         (1)         61         NM           Provisions (releases) for credit losses         \$ (810)         \$ 3,854         NM         \$ (2,562)         \$ 5,858         NM           Income from continuing operations before taxes         \$ 4,933         \$ 2,277         NM         \$ 12,597         \$ 6,880         83 %           Income taxes         1,104         455         NM         2,830         1,484         91           Income from continuing operations         \$ 3,829         \$ 1,822         NM         \$ 9,767         \$ 5,396         81 %           Noncontrolling interests         12         5         NM         49         4         NM           Not income         \$ 3,817         \$ 1,817         NM         \$ 9,718         \$ 5,392         80 %           Balance Sheet data and ratios (in billions of dollars)         1         5         NM         49         4         NM           EOP assets (in billions of dollars)         1,806         1,756         3         \$ 1,797         \$ 1,668         8 %           Return on average assets         0.85 %         0.42 %         1.09 %         0.65 %         8           Efficiency ratio         6		46		107	(57)	(575)		660	NM
Income from continuing operations before taxes		4		53	(92)	(1)		61	NM
Income taxes	Provisions (releases) for credit losses	\$ (810)	\$	3,854	NM	\$ (2,562)	\$	5,858	NM
Income from continuing operations   S 3,829   S 1,822   NM   S 9,767   S 5,396   81 %	Income from continuing operations before taxes	\$ 4,933	\$	2,277	NM	\$ 12,597	\$	6,880	83 %
Noncontrolling interests         12         5         NM         49         4         NM           Net income         \$ 3,817         \$ 1,817         NM         \$ 9,718         \$ 5,392         80 %           Balance Sheet data and ratios (in billions of dollars)         EOP assets (in billions of dollars)           EOP assets (in billions of dollars)         \$ 1,795         \$ 1,716         5 %         **           Average assets (in billions of dollars)         1,806         1,756         3         \$ 1,797         \$ 1,668         8 %           Return on average assets         0.85 %         0.42 %         1.09 %         0.65 %         **           Efficiency ratio         60         49         56         48         **           Revenues by region         **           North America         \$ 3,718         \$ 4,987         (25)%         \$ 8,616         \$ 9,934         (13)%           EMEA         3,253         3,392         (4)         6,966         6,862         2           Latin America         1,174         1,207         (3)         2,310         2,625         (12)           Total         \$ 10,387         \$ 12,137         (14)%         \$ 22,607	Income taxes	1,104		455	NM	2,830		1,484	91
Net income         \$ 3,817         \$ 1,817         NM         \$ 9,718         \$ 5,392         80 %           Balance Sheet data and ratios (in billions of dollars)         EOP assets (in billions of dollars)           EOP assets (in billions of dollars)         \$ 1,795         \$ 1,716         5 %           Average assets (in billions of dollars)         1,806         1,756         3         \$ 1,797         \$ 1,668         8 %           Return on average assets         0.85 %         0.42 %         1.09 %         0.65 %         8           Efficiency ratio         60         49         56         48         8           Revenues by region         North America         \$ 3,718         \$ 4,987         (25)%         \$ 8,616         \$ 9,934         (13)%           EMEA         3,253         3,392         (4)         6,966         6,862         2         2           Latin America         1,174         1,207         (3)         2,310         2,625         (12)           Total         \$ 10,387         \$ 12,137         (14)%         \$ 22,607         \$ 24,621         (8)%           Income from continuing operations by region         NM         \$ 4,032         \$ 1,486         NM           EMEA	Income from continuing operations	\$ 3,829	\$	1,822	NM	\$ 9,767	\$	5,396	81 %
Balance Sheet data and ratios (in billions of dollars)   EOP assets (in billions of dollars)   \$ 1,795 \$ 1,716   5 %	Noncontrolling interests	12		5	NM	49		4	NM
EOP assets (in billions of dollars)         \$ 1,795         \$ 1,716         5 %           Average assets (in billions of dollars)         1,806         1,756         3         \$ 1,797         \$ 1,668         8 %           Return on average assets         0.85 %         0.42 %         1.09 %         0.65 %         Efficiency ratio         60         49         56         48           Revenues by region           North America         \$ 3,718         \$ 4,987         (25)%         \$ 8,616         \$ 9,934         (13)%           EMEA         3,253         3,392         (4)         6,966         6,862         2           Latin America         1,174         1,207         (3)         2,310         2,625         (12)           Asia         2,242         2,551         (12)         4,715         5,200         (9)           Total         \$ 10,387         \$ 12,137         (14)%         \$ 22,607         \$ 24,621         (8)%           Income from continuing operations by region         NM         \$ 4,032         \$ 1,486         NM           EMEA         1,156         483         NM         2,622         1,509         74 %           Latin America         597         (198)	Net income	\$ 3,817	\$	1,817	NM	\$ 9,718	\$	5,392	80 %
Average assets (in billions of dollars)         1,806         1,756         3         1,797         1,668         8 %           Return on average assets         0.85 %         0.42 %         1.09 %         0.65 %           Efficiency ratio         60         49         56         48           Revenues by region           North America         \$ 3,718         \$ 4,987         (25)%         \$ 8,616         \$ 9,934         (13)%           EMEA         3,253         3,392         (4)         6,966         6,862         2           Latin America         1,174         1,207         (3)         2,310         2,625         (12)           Asia         2,242         2,551         (12)         4,715         5,200         (9)           Total         \$ 10,387         \$ 12,137         (14)%         \$ 22,607         \$ 24,621         (8)%           Income from continuing operations by region         NM         \$ 4,032         \$ 1,486         NM           North America         \$ 1,253         \$ 623         NM         \$ 4,032         \$ 1,486         NM           EMEA         1,156         483         NM         2,622         1,509         74 %           Latin	Balance Sheet data and ratios (in billions of dollars)								
Return on average assets         0.85 %         0.42 %         1.09 %         0.65 %           Efficiency ratio         60         49         56         48           Revenues by region           North America         \$ 3,718         \$ 4,987         (25)%         \$ 8,616         \$ 9,934         (13)%           EMEA         3,253         3,392         (4)         6,966         6,862         2           Latin America         1,174         1,207         (3)         2,310         2,625         (12)           Asia         2,242         2,551         (12)         4,715         5,200         (9)           Total         \$ 10,387         \$ 12,137         (14)%         \$ 22,607         \$ 24,621         (8)%           Income from continuing operations by region         NM         \$ 4,032         \$ 1,486         NM           North America         \$ 1,253         \$ 623         NM         \$ 4,032         \$ 1,486         NM           EMEA         1,156         483         NM         2,622         1,509         74 %           Latin America         597         (198)         NM         1,242         325         NM	EOP assets (in billions of dollars)	\$ 1,795	\$	1,716	5 %				
Efficiency ratio         60         49         56         48           Revenues by region         North America         \$ 3,718         \$ 4,987         (25)%         \$ 8,616         \$ 9,934         (13)%           EMEA         3,253         3,392         (4)         6,966         6,862         2           Latin America         1,174         1,207         (3)         2,310         2,625         (12)           Asia         2,242         2,551         (12)         4,715         5,200         (9)           Total         \$ 10,387         \$ 12,137         (14)%         \$ 22,607         \$ 24,621         (8)%           Income from continuing operations by region         NM         \$ 4,032         \$ 1,486         NM           North America         \$ 1,253         \$ 623         NM         \$ 4,032         \$ 1,486         NM           EMEA         1,156         483         NM         2,622         1,509         74 %           Latin America         597         (198)         NM         1,242         325         NM	Average assets (in billions of dollars)	1,806		1,756	3	\$ 1,797	\$	1,668	8 %
Revenues by region         North America       \$ 3,718       \$ 4,987       (25)%       \$ 8,616       \$ 9,934       (13)%         EMEA       3,253       3,392       (4)       6,966       6,862       2         Latin America       1,174       1,207       (3)       2,310       2,625       (12)         Asia       2,242       2,551       (12)       4,715       5,200       (9)         Total       \$ 10,387       \$ 12,137       (14)%       \$ 22,607       \$ 24,621       (8)%         Income from continuing operations by region       NM       \$ 4,032       \$ 1,486       NM         North America       \$ 1,253       \$ 623       NM       \$ 4,032       \$ 1,486       NM         EMEA       1,156       483       NM       2,622       1,509       74 %         Latin America       597       (198)       NM       1,242       325       NM	Return on average assets	0.85 %	<b>6</b>	0.42 %		1.09 %	6	0.65 %	,
North America         \$ 3,718         \$ 4,987         (25)%         \$ 8,616         \$ 9,934         (13)%           EMEA         3,253         3,392         (4)         6,966         6,862         2           Latin America         1,174         1,207         (3)         2,310         2,625         (12)           Asia         2,242         2,551         (12)         4,715         5,200         (9)           Total         \$ 10,387         \$ 12,137         (14)%         \$ 22,607         \$ 24,621         (8)%           Income from continuing operations by region         NM         \$ 4,032         \$ 1,486         NM           North America         \$ 1,253         \$ 623         NM         \$ 4,032         \$ 1,486         NM           EMEA         1,156         483         NM         2,622         1,509         74 %           Latin America         597         (198)         NM         1,242         325         NM	Efficiency ratio	60		49		56		48	
EMEA         3,253         3,392         (4)         6,966         6,862         2           Latin America         1,174         1,207         (3)         2,310         2,625         (12)           Asia         2,242         2,551         (12)         4,715         5,200         (9)           Total         \$ 10,387         \$ 12,137         (14)%         \$ 22,607         \$ 24,621         (8)%           Income from continuing operations by region         NM         \$ 4,032         \$ 1,486         NM           NMEA         1,156         483         NM         2,622         1,509         74 %           Latin America         597         (198)         NM         1,242         325         NM	Revenues by region								
Latin America         1,174         1,207         (3)         2,310         2,625         (12)           Asia         2,242         2,551         (12)         4,715         5,200         (9)           Total         \$ 10,387         \$ 12,137         (14)%         \$ 22,607         \$ 24,621         (8)%           Income from continuing operations by region         North America         \$ 1,253         \$ 623         NM         \$ 4,032         \$ 1,486         NM           EMEA         1,156         483         NM         2,622         1,509         74 %           Latin America         597         (198)         NM         1,242         325         NM	North America	\$ 3,718	\$	4,987	(25)%	\$ 8,616	\$	9,934	(13)%
Asia         2,242         2,551         (12)         4,715         5,200         (9)           Total         \$ 10,387         \$ 12,137         (14)%         \$ 22,607         \$ 24,621         (8)%           Income from continuing operations by region         NM         \$ 4,032         \$ 1,486         NM           EMEA         1,156         483         NM         2,622         1,509         74 %           Latin America         597         (198)         NM         1,242         325         NM	EMEA	3,253		3,392	(4)	6,966		6,862	2
Total         \$ 10,387         \$ 12,137         (14)%         \$ 22,607         \$ 24,621         (8)%           Income from continuing operations by region         S         1,253         \$ 623         NM         \$ 4,032         \$ 1,486         NM           EMEA         1,156         483         NM         2,622         1,509         74 %           Latin America         597         (198)         NM         1,242         325         NM	Latin America	1,174		1,207	(3)	2,310		2,625	(12)
Income from continuing operations by region           North America         \$ 1,253         \$ 623         NM         \$ 4,032         \$ 1,486         NM           EMEA         1,156         483         NM         2,622         1,509         74 %           Latin America         597         (198)         NM         1,242         325         NM	Asia	2,242		2,551	(12)	4,715		5,200	(9)
North America         \$ 1,253         \$ 623         NM         \$ 4,032         \$ 1,486         NM           EMEA         1,156         483         NM         2,622         1,509         74 %           Latin America         597         (198)         NM         1,242         325         NM	Total	\$ 10,387	\$	12,137	(14)%	\$ 22,607	\$	24,621	(8)%
EMEA         1,156         483         NM         2,622         1,509         74 %           Latin America         597         (198)         NM         1,242         325         NM	Income from continuing operations by region								
Latin America 597 (198) NM 1,242 325 NM	North America	\$ 1,253	\$	623	NM	\$ 4,032	\$	1,486	NM
	EMEA .	1,156		483	NM	2,622		1,509	74 %
Asia 823 914 (10)% 1,871 2,076 (10)	Latin America	597		(198)	NM	1,242		325	NM
	Asia	823		914	(10)%	1,871		2,076	(10)

Total	\$ 3,829	\$ 1,822	NM	\$ 9,767	\$ 5,396	81 %
Average loans by region (in billions of dollars)						
North America	\$ 201	\$ 215	(7)%	\$ 198	\$ 205	(3)%
EMEA .	90	91	(1)	90	90	_
Latin America	32	43	(26)	32	41	(22)
Asia	73	73	_	72	73	(1)
Total	\$ 396	\$ 422	(6)%	\$ 392	\$ 409	(4)%
EOP deposits by business (in billions of dollars)						
Treasury and trade solutions	\$ 644	\$ 658	(2)%			
All other ICG businesses	303	250	21			
Total	\$ 947	\$ 908	4 %		·	

NM Not meaningful

# ICG Revenue Details

	 Second Qu	_	Six Months					
In millions of dollars	2021	2020	% Change	20	21		2020	% Change
Investment banking revenue details								
Advisory	\$ 405 \$	229	77 %	\$	686	\$	615	12 %
Equity underwriting	544	491	11		1,420		671	NM
Debt underwriting	823	1,039	(21)		1,639		1,827	(10)
Total investment banking	\$ 1,772 \$	1,759	1 %	\$	3,745	\$	3,113	20 %
Treasury and trade solutions	2,290	2,307	(1)		4,455		4,730	(6)
Corporate lending—excluding gains (losses) on loan hedges <sup>(1)</sup>	548	646	(15)		1,031		1,094	(6)
Private bank—excluding gains on loan hedges <sup>(1)</sup>	993	956	4		2,020		1,905	6
Total Banking revenues (ex-gains (losses) on loan hedges)	\$ 5,603 \$	5,668	(1)%	\$ 1	1,251	\$	10,842	4 %
Gains (losses) on loan hedges <sup>(1)</sup>	\$ (37) \$	(431)	91 %	\$	(118)	\$	385	NM
Total <i>Banking</i> revenues (including gains (losses) on loan hedges), net of interest expense	\$ 5,566 \$	5,237	6 %	\$ 1	1,133	\$	11,227	(1)%
Fixed income markets	\$ 3,211 \$	5,595	(43)%	\$	7,761	\$	10,381	(25)%
Equity markets	1,058	770	37		2,534		1,939	31
Securities services	672	619	9		1,325		1,264	5
Other	(120)	(84)	(43)		(146)	)	(190)	23
Total Markets and securities services revenues, net of interest expense	\$ 4,821 \$	6,900	(30)%	\$ 1	1,474	\$	13,394	(14)%
Total revenues, net of interest expense	\$ 10,387 \$	12,137	(14)%	\$ 2	2,607	\$	24,621	(8)%
Commissions and fees	\$ 182 \$	154	18 %	\$	382	\$	343	11 %
Principal transactions <sup>(2)</sup>	1,922	4,009	(52)		4,852		7,558	(36)
Other	156	234	(33)		512		171	NM
Total non-interest revenue	\$ 2,260 \$	4,397	(49)%	\$	5,746	\$	8,072	(29)%
Net interest revenue	951	1,198	(21)		2,015		2,309	(13)
Total fixed income markets <sup>(3)</sup>	\$ 3,211 \$	5,595	(43)%	\$	7,761	\$	10,381	(25)%
Rates and currencies	\$ 1,993 \$	3,582	(44)%	\$	5,032	\$	7,616	(34)%
Spread products/other fixed income	1,218	2,013	(39)		2,729		2,765	(1)
Total fixed income markets	\$ 3,211 \$	5,595	(43)%	\$	7,761	\$	10,381	(25)%
Commissions and fees	\$ 298 \$	305	(2)%	\$	690	\$	667	3 %
Principal transactions <sup>(2)</sup>	222	193	15		1,057		967	9
Other	87	2	NM		119		10	NM
Total non-interest revenue	\$ 607 \$	500	21 %	\$	1,866	\$	1,644	14 %
Net interest revenue	451	270	67		668		295	NM
Total equity markets <sup>(3)</sup>	\$ 1,058 \$	770	37 %	\$	2,534	\$	1,939	31 %

- (1) Credit derivatives are used to economically hedge a portion of the private bank and corporate loan portfolio that includes both accrual loans and loans at fair value. Gains (losses) on loan hedges include the mark-to-market on the credit derivatives and the mark-to-market on the loans in the portfolio that are at fair value. The fixed premium costs of these hedges are netted against the private bank and corporate lending revenues to reflect the cost of credit protection. Gains (losses) on loan hedges include \$(37) million and \$(109) million related to the corporate loan portfolio and \$0 million and \$(9) million related to the private bank for the three and six months ended June 30, 2021. Gains (losses) on loan hedges include \$(414) million and \$340 million related to the corporate loan portfolio and \$(17) million and \$45 million related to the private bank for the three and six months ended June 30, 2020, respectively. Citigroup's results of operations excluding the impact of gains (losses) on loan hedges are non-GAAP financial measures.
- (2) Excludes principal transactions revenues of ICG businesses other than Markets, primarily treasury and trade solutions and the private bank.
- (3) Citi assesses its *Markets* business performance on a total revenue basis, as offsets may occur across revenue line items. For example, securities that generate *Net interest revenue* may be risk managed by derivatives that are recorded in *Principal transactions* revenue. For a description of the composition of these revenue line items, see Notes 4, 5 and 6 to the Consolidated Financial Statements.

NM Not meaningful

The discussion of the results of operations for ICG below excludes (where noted) the impact of gains (losses) on hedges of accrual loans, which are non-GAAP financial measures. For a reconciliation of these metrics to the reported results, see the table above.

### 2Q21 vs. 2Q20

*Net income* of \$3.8 billion increased significantly versus the prior-year period, primarily driven by lower cost of credit, partially offset by lower revenues and higher expenses.

Revenues declined 14%, reflecting lower Markets and securities services revenues (decrease of 30%), partially offset by higher Banking revenues (increase of 6% including the impact of gains (losses) on loan hedges). Excluding the impact of gains (losses) on loan hedges, Banking revenues were down 1%, driven by lower revenues in corporate lending and treasury and trade solutions, partially offset by higher revenues in the private bank and investment banking. Markets and securities services revenues were down 30%, primarily reflecting a normalization in fixed income revenues, partially offset by growth in equity markets and securities services.

### Within Banking:

- Investment banking revenues increased 1%, as higher revenues in both advisory and equity underwriting were largely offset by lower debt underwriting revenues. Advisory revenues increased 77%, reflecting strength in North America and EMEA, with overall growth in the market wallet as well as wallet share gains. Equity underwriting revenues increased 11%, primarily driven by solid performance in *EMEA*, partially offset by *North* America, largely reflecting growth in the market wallet. Debt underwriting revenues decreased 21%, primarily reflecting a decline in *North America*, largely driven by a decline in wallet share, as activity was primarily concentrated in non-investment-grade underwriting, while Citi skews toward investment-grade underwriting, as well as a strong prior-year comparison, particularly in investment-grade underwriting.
- Treasury and trade solutions revenues decreased 1%.

  Excluding the impact of FX translation, revenues declined 2%, reflecting a decline in the cash business, partially offset by an increase in trade. Cash revenues decreased, as strong growth in fee revenues reflecting solid client engagement and growth in transaction volumes, including the early signs of recovery in commercial cards from the low levels in the prior-year period due to the pandemic, was more than offset by the impact of lower interest rates. In trade, revenues increased across North America, EMEA and Asia, primarily reflecting improved loan spreads. End-of-period trade loans grew 6% (4% excluding the

- impact of FX translation), reflecting increasing client demand and improving macroeconomic conditions.
- Corporate lending revenues were \$511 million versus \$232 million in the prior-year period, including the impact of losses on loan hedges. Excluding the impact of losses on loan hedges, revenues decreased 15%, primarily driven by lower loan volumes, reflecting continued weakness in demand given stronger client liquidity positions as well as higher repayment rates.
- Private bank revenues increased 6%. Excluding the impact of losses on loan hedges, revenues increased 4%, primarily reflecting strength in North America and EMEA. The increase in revenues was driven by higher fees, including higher managed investments revenue and higher lending volumes and spreads, reflecting solid client engagement, partially offset by lower deposit spreads and lower capital markets revenues.

### Within Markets and securities services:

• Fixed income markets revenues decreased 43%, with declines across all regions, reflecting a comparison to a strong prior-year period in rates and spread products and a normalization in market activity. Non-interest revenues decreased, reflecting a normalization in activity and volatility across rates and currencies and spreads products. Net interest revenues also decreased, largely reflecting a change in the mix of trading positions.

Rates and currencies revenues decreased 44%, driven by the normalization in market activity and a comparison to a strong prior-year period that included elevated levels of volatility related to the pandemic.

Spread products and other fixed income revenues decreased 39%, driven by a comparison to a strong prioryear period in flow trading and commodities, reflecting the normalization in activity, including lower volatility.

• Equity markets revenues increased 37%, reflecting strength in equity derivatives and prime finance, partially offset by a modest decline in cash equities. Equity derivatives revenues increased, reflecting a favorable year-over-year comparison as well as an increase in client activity in structured products, particularly in North America and EMEA. Prime finance revenues increased, primarily driven by favorable market conditions, increased dividend activity compared to the prior-year period and growth in client balances. Non-interest

- revenues increased, primarily driven by higher principal transactions, largely due to the higher client activity.
- Securities services revenues increased 9%. Excluding the impact of FX translation, revenues increased 5%, as an increase in fee revenues, driven by growth in assets under custody and settlement volumes, was partially offset by a decline in deposit spreads due to the continued low interest rate environment.

Expenses were up 4%. Excluding the impact of FX translation, expenses increased 2%, primarily driven by continued investments in Citi's transformation, along with strategic investments, partially offset by lower incentive compensation and efficiency savings.

Provisions reflected a benefit of \$810 million compared to costs of \$3.9 billion in the prior-year period, driven by an ACL release and lower net credit losses. Net credit losses declined to \$89 million from \$324 million in the prior-year period, driven by improvements in overall portfolio quality.

The ACL release for the quarter was \$0.9 billion, compared to a build of \$3.5 billion in the prior-year period. The release was primarily driven by an improvement in portfolio quality as well as Citi's improved macroeconomic outlook. For additional information on Citi's ACL, see "Significant Accounting Policies and Significant Estimates" below.

For additional information on trends in *ICG*'s deposits and loans, see "Managing Global Risk—Liquidity Risk—Loans" and "—Deposits" below.

For additional information on *ICG*'s corporate credit portfolio, see "Managing Global Risk—Credit Risk—Corporate Credit" below.

For additional information about trends, uncertainties and risks related to *ICG*'s future results, see "Forward-Looking Statements" below and "COVID-19 Pandemic Overview" and "Risk Factors—Strategic Risks" in Citi's 2020 Annual Report on Form 10-K.

### 2Q21 YTD vs. 2Q20 YTD

Year-to-date, *ICG* experienced similar trends to those described above. *Net income* increased 80%, driven by the same factors described above.

Revenues declined 8%, driven by a 14% decrease in Markets and securities services revenues as well as a 1% decrease in Banking revenues (including the impact of gains (losses) on loan hedges). Excluding the impact of gains (losses) on loan hedges, Banking revenues increased 4%, as growth in investment banking and the private bank was partially offset by a decrease in treasury and trade solutions and corporate lending. Markets and securities services revenues decreased 14%, primarily driven by a normalization in fixed income markets revenues due to a strong prior-year period, partially offset by growth in equity markets and securities services.

### Within Banking:

- Investment banking revenues increased 20%. Advisory revenues increased 12%, driven by growth in the market wallet. Equity underwriting revenues increased significantly, primarily driven by strength in the market wallet as well as wallet share gains. Debt underwriting revenues decreased 10%, driven by the same factors described above.
- Treasury and trade solutions revenues decreased 6% including and excluding the impact of FX translation, driven by the same factors described above.
- Corporate lending revenues decreased 36%, including the impact of gains (losses) on loan hedges. Excluding the impact of gains (losses) on loan hedges, revenues decreased 6%, primarily driven by the same factors described above. The decrease in revenues was partially offset by lower marks on the portfolio, given lower market volatility than in the first half of 2020 due to the pandemic.
- Private bank revenues increased 3%. Excluding the impact of gains (losses) on loan hedges, revenues increased 6%, driven by the same factors described above.

### Within Markets and securities services:

- Fixed income markets revenues decreased 25%, reflecting a strong prior-year comparison particularly in rates and currencies, while spread products and other revenues declined slightly.
- Equity markets revenues increased 31%, primarily driven by equity derivatives and prime finance, as well as modestly higher cash equity revenues.
- Securities services revenues increased 5%. Excluding the impact of FX translation, revenues increased 2%, driven by the same factors described above.

*Expenses* increased 6%, driven by the same factors described above.

*Provisions* reflected a net benefit of \$2.6 billion, compared to costs of \$5.9 billion, driven by the same factors described above.

### CORPORATE/OTHER

Corporate/Other includes certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance), other corporate expenses and unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury, certain North America legacy consumer loan portfolios, other legacy assets and discontinued operations (for additional information on Corporate/Other, see "Citigroup Segments" above). At June 30, 2021, Corporate/Other had \$101 billion in assets.

	Second Q	uarter		Six M			
In millions of dollars	2021	2020	% Change	2021		2020	% Change
Net interest revenue	\$ 128 \$	(26)	NM	\$ 189	\$	299	(37)%
Non-interest revenue	139	316	(56)%	148		64	NM
Total revenues, net of interest expense	\$ 267 \$	290	(8)%	\$ 337	\$	363	(7)%
Total operating expenses	\$ 378 \$	332	14 %	\$ 743	\$	623	19 %
Net credit losses (recoveries) on loans	\$ (22) \$	(5)	NM	\$ (40)	\$	(7)	NM
Credit reserve build (release) for loans	(99)	160	NM	(208)	)	351	NM
Provision (release) for credit losses on unfunded lending commitments	(3)	6	NM	(8)	)	11	NM
Provisions (releases) for benefits and claims, HTM debt securities and other assets	3	3	NM	23		1	100 %
Provisions (release) for credit losses and for benefits and claims	\$ (121) \$	164	NM	\$ (233)	\$	356	NM
Income (loss) from continuing operations before taxes	\$ 10 \$	(206)	NM	\$ (173)	\$	(616)	72 %
Income taxes (benefits)	(522)	(146)	NM	(573)	)	(314)	(82)
Income (loss) from continuing operations	\$ 532 \$	(60)	NM	\$ 400	\$	(302)	NM
Income (loss) from discontinued operations, net of taxes	10	(1)	NM	8		(19)	NM
Net income (loss) before attribution of noncontrolling interests	\$ 542 \$	(61)	NM	\$ 408	\$	(321)	NM
Noncontrolling interests	_	(3)	100 %	(1)	)	(7)	86 %
Net income (loss)	\$ 542 \$	(58)	NM	\$ 409	\$	(314)	NM

NM Not meaningful

### 2Q21 vs. 2Q20

Net income was \$542 million, compared to a net loss of \$58 million in the prior-year period, primarily driven by certain income tax benefit items related to non-U.S. operations in the current quarter (see "Income Taxes" below), as well as significantly lower cost of credit, partially offset by lower revenues and higher expenses.

*Revenues* decreased 8%, as positive marks on investments were more than offset by the absence of AFS gains.

Expenses increased 14%, primarily driven by the impact of FX translation.

*Provisions* reflected a benefit of \$121 million, compared to costs of \$164 million in the prior-year period, primarily driven by a net ACL release on legacy assets in the current quarter.

The net ACL release was \$102 million, compared to a build of \$166 million in the prior-year period, primarily reflecting Citi's improved macroeconomic outlook. For additional information on Citi's ACL, see "Significant Accounting Policies and Significant Estimates" below.

For additional information about trends, uncertainties and risks related to *Corporate Other*'s future results, see "Forward-Looking Statements" below and "COVID-19 Pandemic Overview" and "Risk Factors—Strategic Risks" in Citi's 2020 Annual Report on Form 10-K.

### **2Q21 YTD vs. 2Q20 YTD**

*Net income* was \$409 million, compared to a *net loss* of \$314 million in the prior-year period, largely reflecting the same factors described above.

*Revenues* decreased 7%, primarily reflecting the same factors described above.

Expenses increased 19%, driven by the same factors described above, as well as an increase in brand marketing and transformation spend.

*Provisions* reflected a benefit of \$233 million, compared to costs of \$356 million in the prior-year period, driven by the same factors described above. The ACL release was \$216 million, compared to a build of \$362 million in the prior-year period, driven by the same factors described above.

### **CAPITAL RESOURCES**

For additional information about capital resources, including Citi's capital management, regulatory capital buffers, the stress testing component of capital planning and current regulatory capital standards and developments, see "Capital Resources" and "Risk Factors" in Citi's 2020 Annual Report on Form 10-K.

During the second quarter of 2021, Citi returned a total of \$4.1 billion of capital to common shareholders in the form of share repurchases (approximately 40 million common shares) and dividends. For additional information, see "Unregistered Sales of Equity Securities, Repurchases of Equity Securities and Dividends" below. Year-to-date, Citi returned nearly \$7 billion of capital to its common shareholders, the maximum amount permitted under Federal Reserve Board rules.

### **Common Equity Tier 1 Capital Ratio**

Citi's Common Equity Tier 1 Capital ratio was 11.8% as of June 30, 2021 under the Basel III Standardized Approach, and 11.8% as of March 31, 2021 and 11.7% as of December 31, 2020, both under the Basel III Advanced Approaches framework.

Citi's reportable Common Equity Tier 1 Capital ratio remained unchanged from March 31, 2021, as net income of \$6.2 billion was offset by the return of \$4.1 billion of capital to common shareholders in the current quarter, an increase in risk-weighted assets and a reduction in the benefit of the modified CECL transition provision as a result of the ACL releases during the quarter.

Citi's Common Equity Tier 1 Capital ratio increased from year-end 2020, primarily driven by the year-to-date net income of \$14.1 billion, partially offset by the return of \$6.7 billion of capital to common shareholders, adverse net movements in *Accumulated other comprehensive income (AOCI)*, an increase in risk-weighted assets and a reduction in the benefit of the modified CECL transition provision as a result of the ACL releases during the year.

### **Stress Capital Buffer**

In June 2021, the Federal Reserve Board communicated that Citi's Stress Capital Buffer (SCB) requirement will increase from the current requirement of 2.5% to 3.0% for the four-quarter window of October 1, 2021 to September 30, 2022. Incorporating this interim SCB (which will be finalized by the end of August 2021), and the current GSIB surcharge of 3.0%, results in an effective minimum Common Equity Tier 1 Capital requirement of 10.5% under the Standardized Approach, effective October 1, 2021. Citi's effective minimum Common Equity Tier 1 Capital requirement under the Advanced Approaches (using the fixed 2.5% Capital Conservation Buffer) will remain unchanged at 10.0%.

The SCB applies to Citigroup only. The regulatory capital framework applicable to Citibank, including the Capital Conservation Buffer, is unchanged by Citigroup's SCB. For additional information regarding the SCB, see "Capital Resources—Regulatory Capital Buffers—Stress Capital Buffer" in Citi's 2020 Annual Report on Form 10-K. For additional information regarding CCAR and DFAST, see "Capital Resources—Stress Testing Component of Capital Planning" in Citi's 2020 Annual Report on Form 10-K.

# Expiration of Federal Reserve Board Limitations on Capital Distributions

In June 2021, the Federal Reserve Board announced that the temporary limitations placed on capital distributions in 2020 would be lifted. Commencing July 1, 2021, Citi's common stock dividends and share repurchases are no longer subject to limitations based on the average of Citi's net income for the four preceding calendar quarters.

All large banks, including Citi, remain subject to limitations on capital distributions in the event of a breach of any regulatory capital buffers, including the Stress Capital Buffer, with the degree of such restrictions based on the extent to which the buffers are breached. For additional information, see "Capital Resources—Regulatory Capital Buffers" and "Risk Factors—Strategic Risks" in Citi's 2020 Annual Report on Form 10-K.

### Citigroup's Capital Resources

The following tables set forth Citi's capital components and ratios:

	_	Adv	vanced Approa	aches	Standardized Approach					
In millions of dollars, except ratios	Effective Minimum Requirement <sup>(1)</sup>	June 30, 2021	March 31, 2021	December 31, 2020	June 30, 2021	March 31, 2021	December 31, 2020			
Common Equity Tier 1 Capital <sup>(2)</sup>		\$ 150,378	\$ 148,944	\$ 147,274	\$ 150,378	\$ 148,944	\$ 147,274			
Tier 1 Capital		169,636	170,484	167,053	169,636	170,484	167,053			
Total Capital (Tier 1 Capital + Tier 2 Capital) <sup>(2)</sup>		195,972	197,700	195,959	205,531	206,971	204,849			
Total Risk-Weighted Assets		1,253,785	1,263,926	1,255,284	1,271,046	1,260,080	1,221,576			
Credit Risk <sup>(2)</sup>		\$ 860,231	\$ 845,718	\$ 844,374	\$1,175,263	\$1,143,975	\$ 1,109,435			
Market Risk		91,594	112,592	107,812	95,783	116,105	112,141			
Operational Risk		301,960	305,616	303,098	_	_	_			
Common Equity Tier 1 Capital ratio <sup>(3)</sup>	10.0 %	11.99 %	11.78 %	11.73 %	11.83 %	11.82 %	12.06 %			
Tier 1 Capital ratio <sup>(3)</sup>	11.5	13.53	13.49	13.31	13.35	13.53	13.68			
Total Capital ratio <sup>(3)</sup>	13.5	15.63	15.64	15.61	16.17	16.43	16.77			
Effective Minimum  Lance 20, 2021 March 21, 2021 December 21, 2020										

In millions of dollars, except ratios	Effective Minimum Requirement	June 30, 2021	March 31, 2021	December 31, 2020
Quarterly Adjusted Average Total Assets <sup>(2)(4)</sup>		\$ 2,307,323	\$ 2,282,935	\$ 2,265,615
Total Leverage Exposure <sup>(2)(5)</sup>		2,903,655	2,450,412	2,386,881
Tier 1 Leverage ratio	4.0 %	7.35 %	7.47 %	7.37 %
Supplementary Leverage ratio	5.0	5.84	6.96	7.00

- (1) Citi's effective minimum risk-based capital requirements include the 2.5% Stress Capital Buffer and 3.0% GSIB surcharge under the Standardized Approach, and the 2.5% Capital Conservation Buffer and 3.0% GSIB surcharge under the Advanced Approaches (all of which must be composed of Common Equity Tier 1 Capital). The effective minimum requirements are applicable through September 30, 2021. See "Stress Capital Buffer" above for additional information.
- (2) Citi has elected to apply the modified transition provision related to the impact of the CECL accounting standard on regulatory capital, as provided by the U.S. banking agencies' September 2020 final rule. Under the modified CECL transition provision, the changes in retained earnings (after-tax), deferred tax assets (DTAs) arising from temporary differences and the allowance for credit losses upon the January 1, 2020 CECL adoption date have been deferred and will phase in to regulatory capital at 25% per year commencing January 1, 2022. For the ongoing impact of CECL, Citigroup is allowed to adjust retained earnings and the allowance for credit losses (pretax) for each period between January 1, 2020 and December 31, 2021. The cumulative adjustments to retained earnings and the allowance for credit losses between January 1, 2020 and December 31, 2021 will also phase in to regulatory capital at 25% per year commencing January 1, 2022, along with the deferred impacts related to the January 1, 2020 CECL adoption date. Corresponding adjustments to average on-balance sheet assets are reflected in quarterly adjusted average total assets and Total Leverage Exposure. In addition, the increase in DTAs arising from temporary differences upon the January 1, 2020 adoption date has been deducted from risk-weighted assets (RWA) and will phase in to RWA at 25% per year commencing January 1, 2022.
- (3) Citi's reportable Common Equity Tier 1 Capital and Tier 1 Capital ratios were derived under the Basel III Standardized Approach as of June 30, 2021, and under the Basel III Advanced Approaches framework as of March 31, 2021 and December 31, 2020, whereas Citi's reportable Total Capital ratio was derived under the Basel III Advanced Approaches framework for all periods presented.
- (4) Tier 1 Leverage ratio denominator. Represents quarterly average total assets less amounts deducted from Tier 1 Capital.
- (5) Supplementary Leverage ratio denominator. Commencing with the second quarter of 2020 and continuing through the first quarter of 2021, Citigroup's Total Leverage Exposure temporarily excluded U.S. Treasuries and deposits at Federal Reserve Banks. The Supplementary Leverage ratio as of the second quarter of 2021 declined approximately 100 basis points as a result of the expiration of the temporary relief. For additional information, see "Capital Resources—Current Regulatory Capital Standards—Temporary Supplementary Leverage Ratio Relief" in Citi's 2020 Annual Report on Form 10-K.

As indicated in the table above, Citigroup's risk-based capital ratios at June 30, 2021 were in excess of the stated and effective minimum requirements under the U.S. Basel III rules. In addition, Citi was also "well capitalized" under current federal bank regulatory agency definitions as of June 30, 2021.

### Components of Citigroup Capital

In millions of dollars	June 30, 2021	December 31, 2020
Common Equity Tier 1 Capital		
Citigroup common stockholders' equity <sup>(1)</sup>	\$ 184,289	180,118
Add: Qualifying noncontrolling interests	138	141
Regulatory capital adjustments and deductions:		
Add: CECL transition and 25% provision deferral <sup>(2)</sup>	3,774	5,348
Less: Accumulated net unrealized gains (losses) on cash flow hedges, net of tax	864	1,593
Less: Cumulative unrealized net gain (loss) related to changes in fair value of financial liabilities attributable to own creditworthiness, net of tax	(1,258)	(1,109)
Less: Intangible assets:		
Goodwill, net of related DTLs <sup>(3)</sup>	20,999	21,124
Identifiable intangible assets other than MSRs, net of related DTLs	3,986	4,166
Less: Defined benefit pension plan net assets; other	2,040	921
Less: DTAs arising from net operating loss, foreign tax credit and general business credit carry-forwards <sup>(4)</sup>	11,192	11,638
Total Common Equity Tier 1 Capital (Standardized Approach and Advanced Approaches)	\$ 150,378	147,274
Additional Tier 1 Capital		
Qualifying noncumulative perpetual preferred stock <sup>(1)</sup>	\$ 17,870	19,324
Qualifying trust preferred securities <sup>(5)</sup>	1,397	1,393
Qualifying noncontrolling interests	35	35
Regulatory capital deductions:		
Less: Permitted ownership interests in covered funds <sup>(6)</sup>	_	917
Less: Other	44	56
Total Additional Tier 1 Capital (Standardized Approach and Advanced Approaches)	\$ 19,258	19,779
Total Tier 1 Capital (Common Equity Tier 1 Capital + Additional Tier 1 Capital) (Standardized Approach and Advanced Approaches)	\$ 169,636	167,053
Tier 2 Capital		
Qualifying subordinated debt	\$ 21,209	23,481
Qualifying trust preferred securities <sup>(7)</sup>	248	331
Qualifying noncontrolling interests	40	41
Eligible allowance for credit losses <sup>(2)(8)</sup>	14,725	13,974
Regulatory capital deduction:		
Less: Other	327	31
Total Tier 2 Capital (Standardized Approach)	\$ 35,895	37,796
Total Capital (Tier 1 Capital + Tier 2 Capital) (Standardized Approach)	\$ 205,531	204,849
Adjustment for excess of eligible credit reserves over expected credit losses <sup>(2)(8)</sup>	\$ (9,559) \$	(8,890)
Total Tier 2 Capital (Advanced Approaches)	\$ 26,336	28,906
Total Capital (Tier 1 Capital + Tier 2 Capital) (Advanced Approaches)	\$ 195,972	195,959

- (1) Issuance costs of \$125 million and \$156 million related to outstanding noncumulative perpetual preferred stock as of June 30, 2021 and December 31, 2020, respectively, are excluded from common stockholders' equity and are netted against such preferred stock in accordance with Federal Reserve Board regulatory reporting requirements, which differ from those under U.S. GAAP.
- (2) Citi has elected to apply the modified transition provision related to the impact of the CECL accounting standard on regulatory capital, as provided by the U.S. banking agencies' September 2020 final rule. Under the modified CECL transition provision, the changes in retained earnings (after-tax) and the allowance for credit losses upon the January 1, 2020 CECL adoption date have been deferred and will phase in to regulatory capital at 25% per year commencing January 1, 2022. For the ongoing impact of CECL, Citigroup is allowed to adjust retained earnings and the allowance for credit losses in an amount equal to 25% of the change in the allowance for credit losses (pretax) for each period between January 1, 2020 and December 31, 2021. The cumulative adjustments to retained earnings and the allowance for credit losses between January 1, 2020 and December 31, 2021 will also phase in to regulatory capital at 25% per year commencing January 1, 2022, along with the deferred impacts related to the January 1, 2020 CECL adoption date.
- (3) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.

Footnotes continue on the following page.

- (4) Of Citi's \$24.5 billion of net DTAs at June 30, 2021, \$15.1 billion was includable in Common Equity Tier 1 Capital pursuant to the U.S. Basel III rules, while \$9.4 billion was excluded. Excluded from Citi's Common Equity Tier 1 Capital as of June 30, 2021 was \$11.2 billion of net DTAs arising from net operating loss, foreign tax credit and general business credit tax carry-forwards. The amount excluded was reduced by \$1.8 billion of net DTLs primarily associated with goodwill and certain other intangible assets that are separately deducted from capital. DTAs arising from tax carry-forwards are required to be entirely deducted from Common Equity Tier 1 Capital under the U.S. Basel III rules. DTAs arising from temporary differences are required to be deducted from capital only if these DTAs exceed 10%/15% limitations under the U.S. Basel III rules. Citi's DTAs do not currently exceed these limitations and, therefore, are not subject to deduction from Common Equity Tier 1 Capital, but are subject to risk weighting at 250%.
- (5) Represents Citigroup Capital XIII trust preferred securities, which are permanently grandfathered as Tier 1 Capital under the U.S. Basel III rules.
- (6) Banking entities are required to be in compliance with the Volcker Rule of the Dodd-Frank Act, which prohibits conducting certain proprietary investment activities and limits their ownership of, and relationships with, covered funds. Commencing January 1, 2021, Citi no longer deducts permitted market making positions in third-party covered funds from Tier 1 Capital, in accordance with the revised Volcker Rule 2.0 issued by the U.S. agencies in November 2019. Upon the removal of the capital deduction, permitted market making positions in third-party covered funds are included in risk-weighted assets.
- (7) Represents the amount of non-grandfathered trust preferred securities eligible for inclusion in Tier 2 Capital under the U.S. Basel III rules, which will be fully phased out of Tier 2 Capital by January 1, 2022.
- (8) Under the Standardized Approach, the allowance for credit losses is eligible for inclusion in Tier 2 Capital up to 1.25% of credit risk-weighted assets, with any excess allowance for credit losses being deducted in arriving at credit risk-weighted assets, which differs from the Advanced Approaches framework, in which eligible credit reserves that exceed expected credit losses are eligible for inclusion in Tier 2 Capital to the extent that the excess reserves do not exceed 0.6% of credit risk-weighted assets. The total amount of eligible credit reserves in excess of expected credit losses that were eligible for inclusion in Tier 2 Capital, subject to limitation, under the Advanced Approaches framework was \$5.2 billion and \$5.1 billion at June 30, 2021 and December 31, 2020, respectively.

# Citigroup Capital Rollforward

In millions of dollars	Months Ended ine 30, 2021	Six Months Ended June 30, 2021
Common Equity Tier 1 Capital, beginning of period	\$ 148,944 \$	147,274
Net income	6,193	14,135
Common and preferred dividends declared	(1,315)	(2,681)
Net increase in treasury stock	(2,992)	(4,124)
Net change in common stock and additional paid-in capital	118	(57)
Net change in foreign currency translation adjustment net of hedges, net of tax	523	(751)
Net change in unrealized gains (losses) on debt securities AFS, net of tax	(474)	(2,259)
Net decrease in defined benefit plans liability adjustment, net of tax	87	801
Net change in adjustment related to change in fair value of financial liabilities attributable to own creditworthiness, net of tax	24	45
Net increase in excluded component of fair value hedges	(10)	(20)
Net change in goodwill, net of related DTLs	(145)	125
Net decrease in identifiable intangible assets other than MSRs, net of related DTLs	68	180
Net increase in defined benefit pension plan net assets	(166)	(730)
Net decrease in DTAs arising from net operating loss, foreign tax credit and general business credit carry-forwards	499	446
Net decrease in CECL 25% provision deferral	(585)	(1,574)
Other	(391)	(432)
Net increase in Common Equity Tier 1 Capital	\$ 1,434 \$	3,104
Common Equity Tier 1 Capital, end of period (Standardized Approach and Advanced Approaches)	\$ 150,378 \$	150,378
Additional Tier 1 Capital, beginning of period	\$ 21,540 \$	19,779
Net decrease in qualifying perpetual preferred stock	(2,277)	(1,454)
Net increase in qualifying trust preferred securities	2	4
Net decrease in permitted ownership interests in covered funds		917
Other	(7)	12
Net decrease in Additional Tier 1 Capital	\$ (2,282) \$	(521)
Tier 1 Capital, end of period (Standardized Approach and Advanced Approaches)	\$ 169,636 \$	169,636
Tier 2 Capital, beginning of period (Standardized Approach)	\$ 36,487 \$	37,796
Net decrease in qualifying subordinated debt	(681)	(2,272)
Net increase in eligible allowance for credit losses	373	751
Other	(284)	(380)
Net decrease in Tier 2 Capital (Standardized Approach)	\$ (592) \$	(1,901)
Tier 2 Capital, end of period (Standardized Approach)	\$ 35,895 \$	35,895
Total Capital, end of period (Standardized Approach)	\$ 205,531 \$	205,531
Tier 2 Capital, beginning of period (Advanced Approaches)	\$ 27,216 \$	28,906
Net decrease in qualifying subordinated debt	(681)	(2,272)
Net increase in excess of eligible credit reserves over expected credit losses	85	82
Other	(284)	(380)
Net decrease in Tier 2 Capital (Advanced Approaches)	\$ (880) \$	(2,570)
Tier 2 Capital, end of period (Advanced Approaches)	\$ 26,336 \$	26,336
Total Capital, end of period (Advanced Approaches)	\$ 195,972 \$	195,972

### Citigroup Risk-Weighted Assets Rollforward (Basel III Standardized Approach)

In millions of dollars	Т	hree Months Ended June 30, 2021	Six Months Ended June 30, 2021
Total Risk-Weighted Assets, beginning of period	\$	1,260,080	\$ 1,221,576
Changes in Credit Risk-Weighted Assets			
General credit risk exposures <sup>(1)</sup>		17,049	4,109
Repo-style transactions <sup>(2)</sup>		2,129	5,167
Securitization exposures <sup>(3)</sup>		4,299	7,945
Equity exposures <sup>(4)</sup>		2,281	1,702
Over-the-counter (OTC) derivatives <sup>(5)</sup>		2,866	22,494
Other exposures <sup>(6)</sup>		3,093	14,400
Off-balance sheet exposures <sup>(7)</sup>		(429)	10,011
Net change in Credit Risk-Weighted Assets	\$	31,288	\$ 65,828
Changes in Market Risk-Weighted Assets			
Risk levels	\$	(20,362)	\$ (16,956)
Model and methodology updates		40	598
Net change in Market Risk-Weighted Assets <sup>(8)</sup>	\$	(20,322)	\$ (16,358)
Total Risk-Weighted Assets, end of period	\$	1,271,046	\$ 1,271,046

- (1) General credit risk exposures include cash and balances due from depository institutions, securities, and loans and leases. General credit risk exposures increased during the three months ended June 30, 2021, primarily due to commercial loan growth and qualifying revolving (cards) exposure from consumer spending.
- (2) Repo-style transactions include repurchase and reverse repurchase transactions as well as securities borrowing and securities lending transactions. Repo-style transactions increased during the three and six months ended June 30, 2021, primarily due to volume- and exposure-driven increases.
- (3) Securitization exposures increased during the three and six months ended June 30, 2021, primarily due to increases in new deals.
- (4) Equity exposures increased during the three and six months ended June 30, 2021, primarily due to an increase in market value of investments.
- (5) OTC derivatives increased during the three months ended June 30, 2021, mainly due to an increase in notionals for bilateral derivatives. OTC derivatives increased during the six months ended June 30, 2021, mainly due to changes in risk parameters and an increase in notionals for bilateral derivatives.
- (6) Other exposures include cleared transactions, unsettled transactions and other assets. Other exposures increased during the three and six months ended June 30, 2021, primarily due to increases in various other assets.
- (7) Off-balance sheet exposures increased during the three and six months ended June 30, 2021, primarily due to an increase in wholesale loan commitments.
- (8) Market risk-weighted assets decreased during the three and six months ended June 30, 2021, primarily due to exposure changes.

### Citigroup Risk-Weighted Assets Rollforward (Basel III Advanced Approaches)

In millions of dollars	Т	hree Months Ended June 30, 2021	Six Months Ended June 30, 2021		
Total Risk-Weighted Assets, beginning of period	\$	1,263,926	\$ 1,255,284		
Changes in Credit Risk-Weighted Assets					
Retail exposures <sup>(1)</sup>		(5,436)	(16,191)		
Wholesale exposures <sup>(2)</sup>		361	9,781		
Repo-style transactions		741	(2,045)		
Securitization exposures <sup>(3)</sup>		4,082	7,811		
Equity exposures <sup>(4)</sup>		2,081	1,495		
Over-the-counter (OTC) derivatives <sup>(5)</sup>		1,732	9,556		
Derivatives CVA <sup>(6)</sup>		7,663	(115)		
Other exposures <sup>(7)</sup>		2,925	4,791		
Supervisory 6% multiplier		364	774		
Net change in Credit Risk-Weighted Assets	\$	14,513	\$ 15,857		
Changes in Market Risk-Weighted Assets					
Risk levels	\$	(21,038)	\$ (16,816)		
Model and methodology updates		40	598		
Net change in Market Risk-Weighted Assets <sup>(8)</sup>	\$	(20,998)	\$ (16,218)		
Net change in Operational Risk-Weighted Assets <sup>(9)</sup>	\$	(3,656)	\$ (1,138)		
Total Risk-Weighted Assets, end of period	\$	1,253,785	\$ 1,253,785		

- (1) Retail exposures decreased during the three months ended June 30, 2021, primarily driven by a reduction in delinquencies and improved credit quality of qualifying revolving (cards) exposure. Retail exposures decreased during the six months ended June 30, 2021, primarily driven by seasonal holiday spending repayments and improving delinquency and credit quality on qualifying revolving (cards) exposures.
- (2) Wholesale exposures increased during the six months ended June 30, 2021, primarily due to commercial loan growth and an increase in wholesale loan commitments.
- (3) Securitization exposures increased during the three and six months ended June 30, 2021, primarily due to increases in new deals.
- (4) Equity exposures increased during the three and six months ended June 30, 2021, primarily due to an increase in market value of investments
- (5) OTC derivatives increased during the six months ended June 30, 2021, primarily due to changes in risk parameters, partially offset by a decrease in exposure.
- (6) Derivatives CVA increased during the three months ended June 30, 2021, primarily driven by volatility change and exposure increase.
- (7) Other exposures include cleared transactions, unsettled transactions, assets other than those reportable in specific exposure categories and non-material portfolios. Other exposures increased during the three and six months ended June 30, 2021, primarily due to increases in various other assets.
- (8) Market risk-weighted assets decreased during the three and six months ended June 30, 2021, primarily due to exposure changes.
- (9) Operational risk-weighted assets decreased during the three and six months ended June 30, 2021, mainly driven by changes in operational loss frequency.

### Supplementary Leverage Ratio

The following table sets forth Citi's Supplementary Leverage ratio and related components:

In millions of dollars, except ratios	J	une 30, 2021	M	farch 31, 2021	December 31, 202	
Tier 1 Capital	\$	169,636	\$	170,484	\$	167,053
Total Leverage Exposure						
On-balance sheet assets <sup>(1)(2)(3)</sup>	\$	2,345,584	\$	1,906,422	\$	1,864,374
Certain off-balance sheet exposures:(4)						
Potential future exposure on derivative contracts		216,555		201,735		183,604
Effective notional of sold credit derivatives, net <sup>(5)</sup>		25,590		27,164		32,640
Counterparty credit risk for repo-style transactions <sup>(6)</sup>		21,375		21,805		20,168
Unconditionally cancellable commitments		70,931		71,293		71,163
Other off-balance sheet exposures <sup>(7)</sup>		261,881		260,112		253,754
Total of certain off-balance sheet exposures	\$	596,332	\$	582,109	\$	561,329
Less: Tier 1 Capital deductions		38,261		38,119		38,822
Total Leverage Exposure <sup>(3)</sup>	\$	2,903,655	\$	2,450,412	\$	2,386,881
Supplementary Leverage ratio		5.84 %	<b>%</b>	6.96 %	6	7.00 %

- (1) Represents the daily average of on-balance sheet assets for the quarter.
- (2) Citi has elected to apply the modified transition provision related to the impact of the CECL accounting standard on regulatory capital, as provided by the U.S. banking agencies' September 2020 final rule. Under the modified CECL transition provision, the changes in DTAs arising from temporary differences and the allowance for credit losses upon the January 1, 2020 CECL adoption date have been deferred and will phase in to regulatory capital at 25% per year commencing January 1, 2022. For the ongoing impact of CECL, Citigroup is allowed to adjust the allowance for credit losses in an amount equal to 25% of the change in the allowance for credit losses (pretax) for each period between January 1, 2020 and December 31, 2021. The cumulative adjustments to the allowance for credit losses between January 1, 2020 and December 31, 2021 will also phase in to regulatory capital at 25% per year commencing January 1, 2022, along with the deferred impacts related to the January 1, 2020 CECL adoption date. Corresponding adjustments to average on-balance sheet assets are reflected in Total Leverage Exposure.
- (3) Commencing with the second quarter of 2020 and continuing through the first quarter of 2021, Citigroup's Total Leverage Exposure temporarily excluded U.S. Treasuries and deposits at Federal Reserve Banks. For additional information, see "Capital Resources—Current Regulatory Capital Standards—Temporary Supplementary Leverage Ratio Relief" in Citi's 2020 Annual Report on Form 10-K.
- (4) Represents the average of certain off-balance sheet exposures calculated as of the last day of each month in the quarter.
- (5) Under the U.S. Basel III rules, banking organizations are required to include in Total Leverage Exposure the effective notional amount of sold credit derivatives, with netting of exposures permitted if certain conditions are met.
- (6) Repo-style transactions include repurchase and reverse repurchase transactions as well as securities borrowing and securities lending transactions.
- (7) Other off-balance sheet exposures include unfunded commitments other than those that are unconditionally cancellable.

As set forth in the table above, Citigroup's Supplementary Leverage ratio was 5.8% at June 30, 2021, compared to approximately 7.0% at March 31, 2021 and December 31, 2020. The ratio decreased from the first quarter of 2021 and the fourth quarter of 2020, primarily attributable to an approximate 100 basis point impact from the expiration of the Federal Reserve Board's temporary Supplementary Leverage ratio relief. For additional information, see "Capital Resources—Current Regulatory Capital Standards—Temporary Supplementary Leverage Ratio Relief" in Citi's 2020 Annual Report on Form 10-K.

### Capital Resources of Citigroup's Subsidiary U.S. Depository Institutions

Citigroup's subsidiary U.S. depository institutions are also subject to regulatory capital standards issued by their respective primary bank regulatory agencies, which are similar to the standards of the Federal Reserve Board.

The following tables set forth the capital components and ratios for Citibank, Citi's primary subsidiary U.S. depository institution:

		Advanced Approaches			Star	dardized Appı	roach
In millions of dollars, except ratios	Effective Minimum Requirement <sup>(1)</sup>	June 30, 2021	March 31, 2021	December 31, 2020	June 30, 2021	March 31, 2021	December 31, 2020
Common Equity Tier 1 Capital <sup>(2)</sup>	\$	146,729	\$ 146,359	\$ 142,854	\$ 146,729	\$ 146,359	\$ 142,854
Tier 1 Capital		148,858	148,487	144,962	148,858	148,487	144,962
Total Capital (Tier 1 Capital + Tier 2 Capital) <sup>(2)(3)</sup>		165,462	164,921	161,319	173,964	173,212	169,303
Total Risk-Weighted Assets <sup>(4)</sup>		1,060,121	1,043,858	1,021,479	1,093,887	1,069,933	1,038,031
Credit Risk <sup>(2)</sup>	\$	759,744	\$ 731,159	\$ 716,513	\$1,043,517	\$ 1,011,308	\$ 977,366
Market Risk		48,799	57,808	59,815	50,370	58,625	60,665
Operational Risk		251,578	254,891	245,151	_	_	_
Common Equity Tier 1 Capital ratio (4)(5)	7.0 %	13.84 %	<b>6</b> 14.02 %	% 13.99 %	13.41 %	13.68 %	13.76 %
Tier 1 Capital ratio <sup>(4)(5)</sup>	8.5	14.04	14.22	14.19	13.61	13.88	13.97
Total Capital ratio <sup>(4)(5)</sup>	10.5	15.61	15.80	15.79	15.90	16.19	16.31

In millions of dollars, except ratios	Effective Minimum Requirement	Jı	une 30, 2021		March 31, 2021	Dec	cember 31, 2020
Quarterly Adjusted Average Total Assets <sup>(2)(6)</sup>		\$	1,680,681	\$	1,665,791	\$	1,680,026
Total Leverage Exposure <sup>(2)(7)</sup>			2,199,985		2,182,668		2,180,821
Tier 1 Leverage ratio <sup>(5)</sup>	5.0 %		8.86 %	ó	8.91 %	o o	8.63 %
Supplementary Leverage ratio <sup>(5)</sup>	6.0		6.77		6.80		6.65

- (1) Citibank's effective minimum risk-based capital requirements are inclusive of the 2.5% Capital Conservation Buffer (all of which must be composed of Common Equity Tier 1 Capital).
- (2) Citibank has elected to apply the modified transition provision related to the impact of the CECL accounting standard on regulatory capital, as provided by the U.S. banking agencies' September 2020 final rule. Under the modified CECL transition provision, the changes in retained earnings (after-tax), deferred tax assets (DTAs) arising from temporary differences and the allowance for credit losses upon the January 1, 2020 CECL adoption date have been deferred and will phase in to regulatory capital at 25% per year commencing January 1, 2022. For the ongoing impact of CECL, Citibank is allowed to adjust retained earnings and the allowance for credit losses (pretax) for each period between January 1, 2020 and December 31, 2021. The cumulative adjustments to retained earnings and the allowance for credit losses between January 1, 2020 and December 31, 2021 will also phase in to regulatory capital at 25% per year commencing January 1, 2022, along with the deferred impacts related to the January 1, 2020 CECL adoption date. Corresponding adjustments to average on-balance sheet assets are reflected in quarterly adjusted average total assets and Total Leverage Exposure. In addition, the increase in DTAs arising from temporary differences upon the January 1, 2020 adoption date has been deducted from risk-weighted assets (RWA) and will phase in to RWA at 25% per year commencing January 1, 2022.
- (3) Under the Advanced Approaches framework, eligible credit reserves that exceed expected credit losses are eligible for inclusion in Tier 2 Capital to the extent that the excess reserves do not exceed 0.6% of credit risk-weighted assets, which differs from the Standardized Approach in which the ACL is eligible for inclusion in Tier 2 Capital up to 1.25% of credit risk-weighted assets, with any excess ACL being deducted in arriving at credit risk-weighted assets.
- (4) Citibank's reportable Total Capital ratio was derived under the Basel III Advanced Approaches framework, whereas Citibank's reportable Common Equity Tier 1 Capital and Tier 1 Capital ratios were the lower derived under the Basel III Standardized Approach for all periods presented.
- (5) Citibank must maintain minimum Common Equity Tier 1 Capital, Tier 1 Capital, Total Capital and Tier 1 Leverage ratios of 6.5%, 8.0%, 10.0% and 5.0%, respectively, to be considered "well capitalized" under the revised Prompt Corrective Action (PCA) regulations applicable to insured depository institutions as established by the U.S. Basel III rules. Citibank must also maintain a minimum Supplementary Leverage ratio of 6.0% to be considered "well capitalized."
- (6) Tier 1 Leverage ratio denominator. Represents quarterly average total assets less amounts deducted from Tier 1 Capital.
- (7) Supplementary Leverage ratio denominator. Citibank did not elect to temporarily exclude U.S. Treasuries and deposits at Federal Reserve Banks from Total Leverage Exposure. For additional information, see "Capital Resources—Current Regulatory Capital Standards—Temporary Supplementary Leverage Ratio Relief" in Citi's 2020 Annual Report on Form 10-K.

As indicated in the table above, Citibank's capital ratios at June 30, 2021 were in excess of the stated and effective minimum requirements under the U.S. Basel III rules. In addition, Citibank was also "well capitalized" as of June 30, 2021.

### Impact of Changes on Citigroup and Citibank Capital Ratios

The following tables present the estimated sensitivity of Citigroup's and Citibank's capital ratios to changes of \$100 million in Common Equity Tier 1 Capital, Tier 1 Capital and Total Capital (numerator), and changes of \$1 billion in Advanced Approaches and Standardized Approach riskweighted assets and quarterly adjusted average total assets, as well as Total Leverage Exposure (denominator), as of June 30, 2021. This information is provided for the purpose of analyzing the impact that a change in Citigroup's or Citibank's financial position or results of operations could have on these ratios. These sensitivities only consider a single change to either a component of capital, risk-weighted assets, quarterly adjusted average total assets or Total Leverage Exposure. Accordingly, an event that affects more than one factor may have a larger basis point impact than is reflected in these tables.

		n Equity pital ratio	Tier 1 Ca	pital ratio	Total Capital ratio				
In basis points	Impact of \$100 million change in Common Equity Tier 1 Capital	Impact of \$1 billion change in risk- weighted assets	Impact of \$100 million change in Tier 1 Capital	Impact of \$1 billion change in risk- weighted assets	Impact of \$100 million change in Total Capital	Impact of \$1 billion change in risk- weighted assets			
Citigroup									
Advanced Approaches	0.8	1.0	0.8	1.1	0.8	1.2			
Standardized Approach	0.8	0.9	0.8	1.1	0.8	1.3			
Citibank									
Advanced Approaches	0.9	1.3	0.9	1.3	0.9	1.5			
Standardized Approach	0.9	1.2	0.9	1.2	0.9	1.5			

	Tier 1 Leve	erage ratio	Supplementary	Leverage ratio
In basis points	Impact of \$100 million change in Tier 1 Capital	Impact of \$1 billion change in quarterly adjusted average total assets	Impact of \$100 million change in Tier 1 Capital	Impact of \$1 billion change in Total Leverage Exposure
Citigroup	0.4	0.3	0.3	0.2
Citibank	0.6	0.5	0.5	0.3

### Citigroup Broker-Dealer Subsidiaries

At June 30, 2021, Citigroup Global Markets Inc., a U.S. broker-dealer registered with the SEC that is an indirect wholly owned subsidiary of Citigroup, had net capital, computed in accordance with the SEC's net capital rule, of \$12.7 billion, which exceeded the minimum requirement by \$9.0 billion.

Moreover, Citigroup Global Markets Limited, a broker-dealer registered with the United Kingdom's Prudential Regulation Authority (PRA) that is also an indirect wholly owned subsidiary of Citigroup, had total regulatory capital of \$28.0 billion at June 30, 2021, which exceeded the PRA's minimum regulatory capital requirements.

In addition, certain of Citi's other broker-dealer subsidiaries are subject to regulation in the countries in which they do business, including requirements to maintain specified levels of net capital or its equivalent. Citigroup's other principal broker-dealer subsidiaries were in compliance with their regulatory capital requirements at June 30, 2021.

# Total Loss-Absorbing Capacity (TLAC)

The table below details Citi's eligible external TLAC and long-term debt (LTD) amounts and ratios, and each effective minimum TLAC and LTD ratio requirement, as well as the surplus amount in dollars in excess of each requirement.

As of June 30, 2021, Citi exceeded each of the minimum TLAC and LTD requirements, resulting in a \$16 billion surplus above its binding TLAC requirement of LTD as a percentage of Total Leverage Exposure.

	June 30, 2021					
In billions of dollars, except ratios	_	xternal ΓLAC		LTD		
Total eligible amount	\$	320	\$	146		
% of Standardized Approach risk- weighted assets		25.2 %	6	11.5 %		
Effective minimum requirement(1)(2)		22.5		9.0		
Surplus amount	\$	34	\$	32		
% of Total Leverage Exposure		11.0 %	6	5.0 %		
Effective minimum requirement		9.5		4.5		
Surplus amount	\$	44	\$	16		

- (1) External TLAC includes Method 1 GSIB surcharge of 2.0%.
- (2) LTD includes Method 2 GSIB surcharge of 3.0%.

For additional information on Citi's TLAC-related requirements, see "Capital Resources—Total Loss-Absorbing Capacity (TLAC)" and "Risk Factors—Compliance Risks" in Citi's 2020 Annual Report on Form 10-K.

# **Capital Resources (Full Adoption of CECL)**

The following tables set forth Citigroup's and Citibank's capital components and ratios reflecting the full impact of CECL as of June 30, 2021:

		Citigroup			Citibank	
	Effective Minimum Requirement <sup>(1)</sup>	Advanced Approaches	Standardized Approach	Effective Minimum Requirement	Advanced Approaches	Standardized Approach
Common Equity Tier 1 Capital ratio	10.0 %	11.69 %	11.53 %	7.0 %	13.53 %	13.11 %
Tier 1 Capital ratio	11.5	13.23	13.05	8.5	13.73	13.31
Total Capital ratio	13.5	15.34	15.89	10.5	15.30	15.61

	Effective Minimum Requirement	Citigroup		Effective Minimum Requirement	Citibank	
Tier 1 Leverage ratio	4.0 %		7.19 %	5.0 %		8.66 %
Supplementary Leverage ratio	5.0		5.71	6.0		6.61

<sup>(1)</sup> The effective minimum requirements are applicable through September 30, 2021. See "Stress Capital Buffer" above for additional information.

# Tangible Common Equity, Book Value Per Share, Tangible Book Value Per Share and Return on Equity

Tangible common equity (TCE), as defined by Citi, represents common stockholders' equity less goodwill and identifiable intangible assets (other than MSRs). Tangible book value per share, as defined by Citi, represents TCE divided by common shares outstanding. Other companies may calculate TCE in a different manner. TCE, tangible book value per share and return on average TCE are non-GAAP financial measures.

In millions of dollars or shares, except per share amounts	June 30, 2021	mber 31,
Total Citigroup stockholders' equity	\$ 202,159	\$ 199,442
Less: Preferred stock	17,995	19,480
Common stockholders' equity	\$ 184,164	\$ 179,962
Less:		
Goodwill	22,060	22,162
Identifiable intangible assets (other than MSRs)	4,268	4,411
Tangible common equity (TCE)	\$ 157,836	\$ 153,389
Common shares outstanding (CSO)	2,026.8	2,082.1
Book value per share (common equity/CSO)	\$ 90.86	\$ 86.43
Tangible book value per share (TCE/CSO)	77.87	73.67

	Three Months Ended June 30,					Six Months Ended June 3			
In millions of dollars		2021		2020		2021		2020	
Net income available to common shareholders	\$	5,940	\$	803	\$	13,590	\$	3,048	
Average common stockholders' equity		183,231		175,392		181,826		174,930	
Average TCE		156,946		148,730		155,760		148,756	
Return on average common stockholders' equity		13.0 %	6	1.8 %		15.1 %	o	3.5 %	
Return on average TCE (RoTCE) <sup>(1)</sup>		15.2		2.2		17.6		4.1	

<sup>(1)</sup> RoTCE represents net income available to common shareholders as a percentage of average TCE.

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<sup>(1)</sup> For additional information regarding certain credit risk, market risk and other quantitative and qualitative information, refer to Citi's Pillar 3 Basel III Advanced Approaches Disclosures, as required by the rules of the Federal Reserve Board, on Citi's Investor Relations website.

# MANAGING GLOBAL RISK

For Citi, effective risk management is of primary importance to its overall operations. Accordingly, Citi's risk management process has been designed to monitor, evaluate and manage the principal risks it assumes in conducting its activities. Specifically, the activities that Citi engages in, and the risks those activities generate, must be consistent with Citi's mission, strategy, value proposition, key guiding principles and risk appetite.

### **CREDIT RISK**

For more information on credit risk, including Citi's credit risk management, measurement and stress testing, and Citi's consumer and corporate credit portfolios, see "Credit Risk" and "Risk Factors" in Citi's 2020 Annual Report on Form 10-K.

### **CONSUMER CREDIT**

The following table shows Citi's quarterly end-of-period consumer loans:(1)

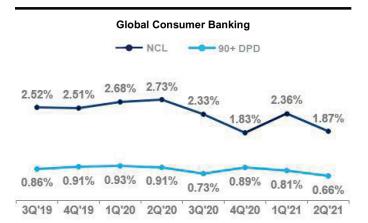
In billions of dollars	2Q'20		3Q'20		4Q'20		1Q'21		2Q'21
Retail banking:									
Mortgages	\$ 86.0	\$	87.5	\$	88.9	\$	86.7	\$	86.3
Personal, small business and other	37.6		38.3		40.1		39.1		39.0
Total retail banking	\$ 123.6	\$	125.8	\$	129.0	\$	125.8	\$	125.3
Cards:									
Citi-branded cards	\$ 103.6	\$	102.2	\$	106.7	\$	99.6	\$	102.9
Citi retail services	45.4		44.4		46.4		42.5		42.7
Total cards	\$ 149.0	\$	146.6	\$	153.1	\$	142.1	\$	145.6
Total GCB	\$ 272.6	\$	272.4	\$	282.1	\$	267.9	\$	270.9
GCB regional distribution:									
North America	66 %	<b>6</b>	66 %	<b>6</b>	65 %	6	64 %	6	64 %
Latin America	5		5		5		5		5
Asia <sup>(2)</sup>	29		29		30		31		31
Total GCB	100 %	6	100 %	6	100 %	6	100 %	6	100 %
Corporate/Other <sup>(3)</sup>	\$ 8.5	\$	7.6	\$	6.7	\$	6.1	\$	5.0
Total consumer loans	\$ 281.1	\$	280.0	\$	288.8	\$	274.0	\$	275.9

<sup>(1)</sup> End-of-period loans include interest and fees on credit cards.

For information on changes to Citi's consumer loans, see "Liquidity Risk—Loans" below.

<sup>(2)</sup> Asia includes loans and leases in certain EMEA countries for all periods presented.

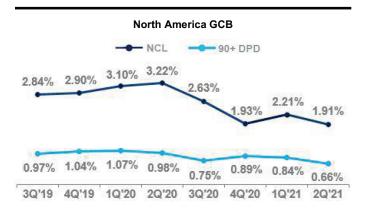
<sup>(3)</sup> Primarily consists of legacy assets, principally North America consumer mortgages.



As shown in the chart above, *GCB*'s net credit loss rate decreased quarter-over-quarter and year-over-year for the second quarter of 2021, primarily reflecting the continued benefit of significant government stimulus, unemployment benefits and consumer relief programs in *North America GCB*, and a decline following the peak charge-offs in *Asia GCB* and *Latin America GCB* in recent quarters.

GCB's 90+ days past due delinquency rate decreased quarter-over-quarter and year-over-year, primarily due to the continued impacts of government stimulus, unemployment benefits and consumer relief programs in North America GCB, as well as lower delinquencies in Asia GCB and Latin America GCB, following the charge-off of peak delinquencies in recent quarters.

For additional information on consumer credit trends, see "Managing Global Risk—Credit Risk—Overall Consumer Credit Trends" in Citi's 2020 Annual Report on Form 10-K.

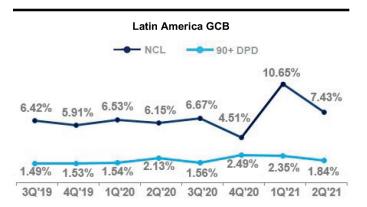


North America GCB provides mortgage, home equity, small business and personal loans through Citi's retail banking network and card products through Citi-branded cards and Citi retail services businesses. The retail bank is concentrated in six major metropolitan cities in the U.S. (for additional information on the U.S. retail bank, see "North America GCB" above).

As of June 30, 2021, approximately 72% of *North America GCB* consumer loans consisted of Citi-branded and Citi retail services cards, which generally drives the overall credit performance of *North America GCB* (for additional information on *North America GCB*'s cards portfolios, including delinquency and net credit loss rates, see "Credit Card Trends" below).

As shown in the chart above, the net credit loss rate in *North America GCB* for the second quarter of 2021 decreased quarter-over-quarter and year-over-year, primarily driven by the continued impacts of government stimulus, unemployment benefits and consumer relief programs.

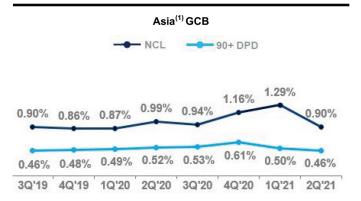
The 90+ days past due delinquency rate in *North America GCB* decreased quarter-over-quarter, primarily reflecting higher payment rates in cards driven by government stimulus. Year-over-year, the decrease in the 90+ days past due delinquency rate was driven by the continued impacts of government stimulus, unemployment benefits and consumer relief programs.



Latin America GCB operates in Mexico through Citibanamex, one of Mexico's largest banks, and provides credit cards, consumer mortgages and small business and personal loans. Latin America GCB serves a more massmarket segment in Mexico and focuses on developing multiproduct relationships with customers.

As shown in the chart above, the net credit loss rate in *Latin America GCB* for the second quarter of 2021 decreased quarter-over-quarter, following the peak in charge-offs in the prior quarter, driven by customers exiting pandemic-related consumer relief programs, and increased year-over-year, primarily driven by the remaining impact of customers exiting the consumer relief programs.

The 90+ days past due delinquency rate decreased quarter-over-quarter and year-over-year, following the charge-offs of peak delinquencies in recent quarters related to customers exiting pandemic-related consumer relief programs.



 Asia includes GCB activities in certain EMEA countries for all periods presented.

Asia GCB operates in 17 countries and jurisdictions in Asia and EMEA and provides credit cards, consumer mortgages and small business and personal loans.

As shown in the chart above, the net credit loss rate in *Asia GCB* for the second quarter of 2021 decreased quarter-over-quarter, following the peak in charge-offs related to customers exiting the pandemic-related consumer relief programs in prior quarters. Year-over-year, the net credit loss rate decreased, reflecting a shift in product mix toward secured products.

The 90+ days past due delinquency rate decreased quarter-over-quarter, following the charge-off of peak delinquencies in recent quarters. Year-over-year, the 90+ days past due delinquency rate decreased, reflecting a shift in product mix toward secured products.

The performance of *Asia GCB*'s portfolios continues to reflect the strong credit profiles in the region's target customer segments. Regulatory changes in many markets in *Asia* over the past few years have also resulted in improved credit quality.

For additional information on cost of credit, loan delinquency and other information for Citi's consumer loan portfolios, see each respective business's results of operations above and Notes 13 and 14 to the Consolidated Financial Statements.

### **Credit Card Trends**



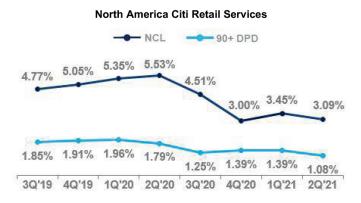
The following charts show the quarterly trends in delinquencies and net credit losses for total *GCB* cards, *North America* Citi-branded cards and Citi retail services portfolios, as well as for Citi's *Latin America* and *Asia* Citi-branded cards portfolios.



*North America GCB*'s Citi-branded cards portfolio issues proprietary and co-branded cards.

As shown in the chart above, the net credit loss rate in *North America* Citi-branded cards for the second quarter of 2021 decreased quarter-over-quarter and year-over-year, primarily driven by the continued impacts of government stimulus, unemployment benefits and consumer relief programs.

The 90+ days past due delinquency rate decreased quarter-over-quarter, primarily reflecting higher payment rates driven by government stimulus. Year-over-year, the 90+ days past due delinquency rate decreased, driven by the continued impacts of government stimulus, unemployment benefits and consumer relief programs.



Citi retail services partners directly with more than 20 retailers and dealers to offer private label and co-branded cards. Citi retail services' target market focuses on select industry segments such as home improvement, specialty retail, consumer electronics and fuel.

Citi retail services continually evaluates opportunities to add partners within target industries that have strong loyalty, lending or payment programs and growth potential.

As shown in the chart above, the net credit loss rate in Citi retail services for the second quarter of 2021 decreased quarter-over-quarter and year-over-year, primarily driven by the continued impacts of government stimulus, unemployment benefits and consumer relief programs.

The 90+ days past due delinquency rate decreased quarter-over-quarter, primarily reflecting higher payment rates driven by government stimulus. Year-over-year, the 90+ days past due delinquency rate decreased, driven by the continued impacts of government stimulus, unemployment benefits and consumer relief programs.



Latin America GCB issues proprietary and co-branded cards.

As shown in the chart above, the second quarter of 2021 net credit loss rate in *Latin America* Citi-branded cards decreased quarter-over-quarter, following the peak charge-offs in the prior quarter, driven by customers exiting pandemic-related consumer relief programs. The year-over-year increase was primarily driven by the continuation of customers exiting the consumer relief programs.

The 90+ days past due delinquency rate decreased quarter-over-quarter and year-over-year, primarily following the charge-off of peak delinquencies in recent quarters related to customers exiting pandemic-related consumer relief programs.



(1) Asia includes loans and leases in certain EMEA countries for all periods presented.

As shown in the chart above, the net credit loss rate in *Asia* Citi-branded cards for the second quarter of 2021 decreased quarter-over-quarter, following the peak in charge-offs related to customers exiting the pandemic-related consumer relief programs in recent quarters, and modestly increased year-over-year.

The 90+ days past due delinquency rate decreased quarter-over-quarter, following the charge-off of peak delinquencies in recent quarters, and decreased year-over-year, as the portfolio generally returned to pre-pandemic delinquency levels.

For additional information on cost of credit, delinquency and other information for Citi's cards portfolios, see each respective business's results of operations above and Note 13 to the Consolidated Financial Statements.

### North America Cards FICO Distribution

The following tables show the current FICO score distributions for Citi's *North America* cards portfolios based on end-of-period receivables. FICO scores are updated monthly for substantially all of the portfolio and on a quarterly basis for the remaining portfolio.

### **Citi-Branded Cards**

FICO distribution(1)	June 30, 2021	March 31, 2021	June 30, 2020
> 760	49 %	46 %	41 %
680–760	39	40	41
< 680	12	14	18
Total	100 %	100 %	100 %

### **Citi Retail Services**

FICO distribution(1)	June 30, 2021	March 31, 2021	June 30, 2020
> 760	28 %	26 %	24 %
680–760	45	45	43
< 680	27	29	33
Total	100 %	100 %	100 %

(1) The FICO bands in the tables are consistent with general industry peer presentations.

The FICO distribution of both cards portfolios improved compared to the prior quarter and to the prior year, demonstrating strong underlying credit quality and a benefit from the impacts of government stimulus, unemployment benefits and customer relief programs, as well as lower credit utilization due to reduced customer spending. For additional information on FICO scores, see Note 13 to the Consolidated Financial Statements.

### **Additional Consumer Credit Details**

# Consumer Loan Delinquencies Amounts and Ratios<sup>(1)</sup>

	lo	EOP pans <sup>(2)</sup>		9	0+ (	lays past dı	ıe <sup>(3)</sup>			30–89 days past due <sup>(3)</sup>						
In millions of dollars, except EOP loan amounts in billions		ine 30, 2021	J	une 30, 2021		March 31, 2021		June 30, 2020		June 30, 2021		March 31, 2021	June 30, 2020			
Global Consumer Banking <sup>(4)(5)</sup>																
Total	\$	270.9	\$	1,790	\$	2,175	\$	2,466	\$	1,761	\$	2,003	\$ 2,503			
Ratio				0.66 %	6	0.81 %	6	0.91 %		0.65 %	6	0.75 %	0.92 %			
Retail banking																
Total	\$	125.3	\$	560	\$	598	\$	497	\$	687	\$	662	\$ 918			
Ratio				0.45 %	<b>6</b>	0.48 %	6	0.40 %		0.55 %	6	0.53 %	0.75 %			
North America		49.7		236		263		182		268		220	440			
Ratio				0.48 %	<b>6</b>	0.52 %	6	0.35 %		0.55 %	6	0.44 %	0.84 %			
Latin America		9.1		127		142		121		134		164	151			
Ratio				1.40 %	<b>6</b>	1.56 %	6	1.34 %		1.47 %	6	1.80 %	1.68 %			
Asia <sup>(6)</sup>		66.5		197		193		194		285		278	327			
Ratio				0.30 %	6	0.29 %	6	0.32 %		0.43 %	6	0.42 %	0.53 %			
Cards																
Total	\$	145.6	\$	1,230	\$	1,577	\$	1,969	\$	1,074	\$	1,341	\$ 1,585			
Ratio				0.84 %	<b>o</b>	1.11 %	6	1.32 %		0.74 %	6	0.94 %	1.06 %			
North America—Citi-branded		82.1		457		590		784		355		484	594			
Ratio				0.56 %	<b>o</b>	0.75 %	6	0.95 %	ŀ	0.43 %	6	0.62 %	0.72 %			
North America—Citi retail services		42.7		463		591		811		415		513	611			
Ratio				1.08 %	<b>o</b>	1.39 %	6	1.79 %		0.97 %	6	1.21 %	1.35 %			
Latin America		4.4		122		173		160		82		115	111			
Ratio				2.77 %	o	4.02 %	6	3.81 %		1.86 %	6	2.67 %	2.64 %			
Asia <sup>(6)</sup>		16.4		188		223		214		222		229	269			
Ratio				1.15 %	6	1.33 %	6	1.27 %		1.35 %	6	1.36 %	1.60 %			
Corporate/Other—Consumer <sup>(7)</sup>																
Total	\$	5.0	\$	259	\$	277	\$	295	\$	111	\$	138	\$ 261			
Ratio				5.51 %	o _	4.86 %	6	3.60 %		2.36 %	6	2.42 %	3.18 %			
<b>Total Citigroup</b>	\$	275.9	\$	2,049	\$	2,452	\$	2,761	\$	1,872	\$	2,141	\$ 2,764			
Ratio				0.75 %	о́	0.90 %	6	0.99 %	L	0.68 %	6	0.78 %	0.99 %			

<sup>(1)</sup> Loans modified under Citi's consumer relief programs continue to be reported in the same delinquency bucket they were in at the time of modification (which have various durations, and certain of which may be renewed by the customer). Consumer relief programs in *Asia* and Mexico largely expired during the fourth quarter of 2020.

<sup>(2)</sup> End-of-period (EOP) loans include interest and fees on credit cards.

<sup>3)</sup> The ratios of 90+ days past due and 30-89 days past due are calculated based on EOP loans, net of unearned income.

<sup>(4)</sup> The 90+ days past due balances for North America—Citi-branded and North America—Citi retail services are generally still accruing interest. Citigroup's policy is generally to accrue interest on credit card loans until 180 days past due, unless notification of bankruptcy filing has been received earlier.

<sup>(5)</sup> The 90+ days past due and 30–89 days past due and related ratios for *North America GCB* exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. government-sponsored agencies. The amounts excluded for loans 90+ days past due and (EOP loans) were \$150 million (\$0.7 billion), \$176 million (\$0.7 billion) and \$130 million (\$0.5 billion) as of June 30, 2021, March 31, 2021 and June 30, 2020, respectively. The amounts excluded for loans 30–89 days past due and (EOP loans) were \$80 million (\$0.7 billion), \$84 million (\$0.7 billion) and \$86 million (\$0.5 billion) as of June 30, 2021, March 31, 2021 and June 30, 2020, respectively.

<sup>(6)</sup> Asia includes delinquencies and loans in certain EMEA countries for all periods presented.

<sup>(7)</sup> The loans 90+ days past due and related ratios exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. The amounts excluded for 90+ days past due and (EOP loans) for each period were \$125 million (\$0.3 billion), \$169 million (\$0.4 billion) and \$173 million (\$0.4 billion) as of June 30, 2021, March 31, 2021 and June 30, 2020, respectively. The amounts excluded for loans 30–89 days past due and (EOP loans) for each period were \$48 million (\$0.3 billion), \$55 million (\$0.4 billion) and \$57 million (\$0.4 billion) as of June 30, 2021, March 31, 2021 and June 30, 2020, respectively.

### Consumer Loan Net Credit Losses and Ratios

	Av lo	erage ans <sup>(1)</sup>						
In millions of dollars, except average loan amounts in billions	2	Q21		2Q21		1Q21		2Q20
Global Consumer Banking								
Total	\$	268.6	\$	1,253	\$	1,580	\$	1,842
Ratio				1.87 %	,	2.36 %	)	2.73 %
Retail banking								
Total	\$	126.0	\$	193	\$	274	\$	200
Ratio				0.61 %	,	0.87 %	)	0.66 %
North America		50.2		24		26		33
Ratio				0.19 %	,	0.20 %	)	0.25 %
Latin America		9.2		99		168		92
Ratio				4.32 %	,	7.25 %	)	4.07 %
Asia <sup>(3)</sup>		66.6		70		80		75
Ratio				0.42 %	,	0.49 %	)	0.50 %
Cards								
Total	\$	142.6	\$	1,060	\$	1,306	\$	1,642
Ratio				2.98 %	,	3.67 %	)	4.41 %
North America—Citi-branded		79.4		467		551		780
Ratio				2.36 %	,	2.84 %	)	3.80 %
North America—Citi retail services		42.3		326		373		635
Ratio				3.09 %	,	3.45 %	)	5.53 %
Latin America		4.3		151		197		113
Ratio				14.09 %	,	17.75 %	)	10.57 %
Asia <sup>(3)</sup>		16.6		116		185		114
Ratio				2.80 %	,	4.34 %	)	2.76 %
Corporate/Other—Consumer								
Total	\$	5.8	\$	(22)	\$	(18)	\$	(5)
Ratio				(1.52)%	,	(1.14)%	)	(0.23)%
Total Citigroup	\$	274.4	\$	1,231	\$	1,562	\$	1,837
Ratio				1.80 %	,	2.28 %	)	2.63 %

Average loans include interest and fees on credit cards.
 The ratios of net credit losses are calculated based on average loans, net of unearned income.

<sup>(3)</sup> Asia includes NCLs and average loans in certain EMEA countries for all periods presented.

#### CORPORATE CREDIT

The following table details Citi's corporate credit portfolio within *ICG* (excluding certain loans in the private bank, which are managed on a delinquency basis), and before consideration of collateral or hedges, by remaining tenor for the periods indicated:

				Jun	e 3	0, 2021				March 31, 2021 December 31, 2020					Greater than 1 year Due but Greater vithin within than 1 year 5 years 5 years  177 \$ 142 \$ 25 \$							
In billions of dollars	W	Due ithin year		Greate than 1 year but within 5 years		Greate than 5 years		Total exposure	V	Due vithin year		Greater than 1 year but within 5 years		Greater than years	Fotal posure	W	ithin	1 V	than l year but within	than	e	Total exposure
Direct outstandings (on-balance sheet) <sup>(1)</sup>	\$	192	9	§ 14	1	\$ 2	2	\$ 355	\$	182	\$	142	\$	22	\$ 346	\$	177	\$	142	\$ 25	\$	344
Unfunded lending commitments (off-balance sheet) <sup>(2)</sup>		166		28	1	1	1	458		170		284		12	466		158		272	11		441
<b>Total exposure</b>	\$	358	9	\$ 42	2	\$ 3	3	\$ 813	\$	352	\$	426	\$	34	\$ 812	\$	335	\$	414	\$ 36	\$	785

- (1) Includes drawn loans, overdrafts, bankers' acceptances and leases.
- (2) Includes unused commitments to lend, letters of credit and financial guarantees.

### Portfolio Mix—Geography and Counterparty

Citi's corporate credit portfolio is diverse across geography and counterparty. The following table shows the percentage of this portfolio by region (excluding the delinquency-managed private bank portfolio) based on Citi's internal management geography:

	June 30, 2021	March 31, 2021	December 31, 2020
North America	57 %	57 %	56 %
EMEA	25	25	25
Asia	13	13	13
Latin America	5	5	6
Total	100 %	100 %	100 %

The maintenance of accurate and consistent risk ratings across the corporate credit portfolio facilitates the comparison of credit exposure across all lines of business, geographic regions and products. Counterparty risk ratings reflect an estimated probability of default for a counterparty and are derived by leveraging validated statistical models, scorecard models and external agency ratings (under defined circumstances), in combination with consideration of factors specific to the obligor or market, such as management experience, competitive position, regulatory environment and commodity prices. Facility risk ratings are assigned that reflect the probability of default of the obligor and factors that affect the loss given default of the facility, such as support or collateral. Internal obligor ratings that generally correspond to BBB and above are considered investment grade, while those below are considered non-investment grade.

The following table presents the corporate credit portfolio (excluding the delinquency-managed private bank portfolio) by facility risk rating as a percentage of the total corporate credit portfolio:

	Total exposure											
	June 30, 2021	March 31, 2021	December 31, 2020									
AAA/AA/A	49 %	50 %	49 %									
BBB	32	31	31									
BB/B	16	16	17									
CCC or below	3	3	3									
Total	100 %	100 %	100 %									

Note: Total exposure includes direct outstandings and unfunded lending commitments.

In addition to the obligor and facility risk ratings assigned to all exposures, Citi may classify exposures in the corporate credit portfolio. These classifications are consistent with Citi's interpretation of the U.S. banking regulators' definition of criticized exposures, which may categorize exposures as special mention, substandard, doubtful or loss.

Risk ratings and classifications are reviewed regularly, and adjusted as appropriate. The credit review process incorporates quantitative and qualitative factors, including financial and non-financial disclosures or metrics, idiosyncratic events or changes to the competitive, regulatory or macroeconomic environment. This includes but is not limited to exposures in those sectors significantly impacted by the pandemic (including consumer retail, commercial real estate and transportation).

Citigroup believes the corporate credit portfolio to be appropriately rated and classified as of June 30, 2021. Since the onset of the COVID-19 pandemic, Citigroup has taken action to adjust internal ratings and classifications of exposures as both the macroeconomic environment and obligor-specific factors have changed, particularly where additional stress has been seen.

As obligor risk ratings are downgraded, the probability of default increases. Downgrades of obligor risk ratings tend to result in a higher provision for credit losses. In addition,

downgrades may result in the purchase of additional credit derivatives or other risk mitigants to hedge the incremental credit risk, or may result in Citi's seeking to reduce exposure to an obligor or an industry sector. Citi will continue to review exposures to ensure that the appropriate probability of default is incorporated into all risk assessments.

For additional information on Citi's corporate credit portfolio, see Note 13 to the Consolidated Financial Statements.

# Portfolio Mix—Industry

Citi's corporate credit portfolio is diversified by industry. The following table details the allocation of Citi's total corporate credit portfolio by industry (excluding the delinquency-managed private bank portfolio):

_	Total exposure										
	June 30, 2021	March 31, 2021	December 31, 2020								
Transportation and industrials	18 %	19 %	19 %								
Private bank	14	14	14								
Consumer retail	10	10	10								
Technology, media and telecom	11	11	11								
Real estate	9	8	8								
Power, chemicals, metals and mining	8	8	8								
Banks and finance companies	7	7	7								
Energy and commodities	6	6	6								
Health	5	5	5								
Public sector	3	3	3								
Insurance	3	3	3								
Asset managers and funds	3	3	3								
Financial markets infrastructure	2	2	2								
Securities firms	_		_								
Other industries	1	1	1								
Total	100 %	100 %	100 %								

The following table details Citi's corporate credit portfolio by industry as of June 30, 2021:

			Non-investment grade Selected m							5
In millions of dollars	Total credit exposure	Funded <sup>(1)</sup>	Unfunded <sup>(1)</sup>	Investment grade	Non- criticized	Criticized performing	Criticized non- performing <sup>(2)</sup>	30 days or more past due and accruing <sup>(3)</sup>	Net charge-offs (recoveries) <sup>(4)</sup>	Credit derivative hedges <sup>(5)</sup>
Transportation and industrials	\$ 149,833	\$ 56,251	\$ 93,582	\$ 113,360	\$ 20,113	\$ 14,936	<b>\$</b> 1,424	\$ 173	\$ 81	\$ (8,668)
Autos <sup>(6)</sup>	51,372	22,390	28,982	41,054	6,004	4,202	112	40	1	(3,337)
Transportation	33,393	12,792	20,601	23,953	3,242	5,025	1,173	9	61	(1,385)
Industrials	65,068	21,069	43,999	48,353	10,867	5,709	139	124	19	(3,946)
Private bank	116,961	82,227	34,734	112,480	2,442	1,912	127	966	11	(1,080)
Consumer retail	79,300	34,319	44,981	60,667	12,442	5,792	399	141	64	(5,050)
Technology, media and telecom	85,712	30,079	55,633	64,949	16,261	4,248	254	295	9	(6,292)
Real estate	69,474	45,514	23,960	59,346	5,267	4,761	100	3	13	(593)
Power, chemicals, metals and mining	66,515	21,833	44,682	51,382	12,048	2,704	381	138	35	(5,374)
Power	27,466	5,326	22,140	23,446	3,118	602	300	2	31	(2,623)
Chemicals	23,657	8,960	14,697	17,123	5,207	1,278	49	71	4	(2,168)
Metals and mining	15,392	7,547	7,845	10,813	3,723	824	32	65	_	(583)
Banks and finance companies	58,299	33,761	24,538	47,899	4,663	5,706	31	14	(1)	(714)
Energy and commodities <sup>(7)</sup>	48,418	15,060	33,358	34,799	7,911	5,189	519	85	62	(3,861)
Health	38,674	8,074	30,600	29,184	7,977	1,342	171	51	_	(1,984)
Public sector	26,303	14,215	12,088	21,209	2,337	2,752	5	5	(3)	(952)
Insurance	27,196	2,383	24,813	26,118	941	137	_	1	1	(2,537)
Asset managers and funds	21,536	6,357	15,179	20,248	1,124	164	_	2	_	(83)
Financial markets infrastructure	14,191	177	14,014	14,161	30	_	_	_	_	(12)
Securities firms	1,593	580	1,013	290	1,059	236	8	<u> </u>	_	(1)
Other industries	8,628	3,580	5,048	4,495	2,904	1,076	153	227	1	(10)
Total	\$ 812,633	\$ 354,410	\$ 458,223	\$ 660,587	\$ 97,519	\$ 50,955	\$ 3,572	\$ 2,101	\$ 273	\$ (37,211)

- (1) Excludes \$46.5 billion and \$1.0 billion of funded and unfunded exposure at June 30, 2021, respectively, primarily related to the delinquency-managed private bank portfolio.
- (2) Includes non-accrual loan exposures and criticized unfunded exposures.
- (3) Excludes \$204 million of past due loans primarily related to the delinquency-managed private bank portfolio.
- (4) Net charge-offs (recoveries) are for the six months ended June 30, 2021 and exclude delinquency-managed private bank charge-offs of \$2 million.
- (5) Represents the amount of purchased credit protection in the form of derivatives to economically hedge funded and unfunded exposures. Of the \$37.2 billion of purchased credit protection, \$35.2 billion represents the total notional amount of purchased credit derivatives on individual reference entities. The remaining \$2.0 billion represents the first loss tranche of portfolios of purchased credit derivatives with a total notional of \$16.1 billion, where the protection seller absorbs the first loss on the referenced loan portfolios.
- (6) Autos total credit exposure includes securitization financing facilities secured by auto loans and leases, extended mainly to the finance company subsidiaries of global auto manufacturers, bank subsidiaries and independent auto finance companies, of approximately \$18.5 billion (\$7.9 billion in funded, with more than 99% rated investment grade) as of June 30, 2021.
- (7) In addition to this exposure, Citi has energy-related exposure within the public sector (e.g., energy-related state-owned entities) and the transportation and industrial sector (e.g., off-shore drilling entities) included in the table above. As of June 30, 2021, Citi's total exposure to these energy-related entities was approximately \$7.0 billion, of which approximately \$3.7 billion consisted of direct outstanding funded loans.

### Exposure to Commercial Real Estate

As of June 30, 2021, *ICG*'s total corporate credit exposure to commercial real estate (CRE) was \$65 billion, with \$43 billion consisting of direct outstanding funded loans (mainly included in the real estate and private bank categories in the above table), or 6% of Citi's total outstanding loans. In addition, as of June 30, 2021, more than 70% of *ICG*'s total corporate CRE exposure was to borrowers in the United States. Also as of June 30, 2021, approximately 76% of *ICG*'s total corporate CRE exposure was rated investment grade.

As of June 30, 2021, the ACLL was 1.2% of funded CRE exposure, including 3.6% of funded non-investment-grade exposure.

# Of the total CRE exposure:

- \$20 billion of the exposure (\$12 billion of direct outstanding funded loans) relates to Community Reinvestment Act-related lending provided pursuant to Citi's regulatory requirements to meet the credit needs of borrowers in low and moderate income neighborhoods.
- \$20 billion of the exposure (\$15 billion of direct outstanding funded loans) relates to exposure secured by mortgages on underlying properties or in well-rated securitization exposures.
- \$13 billion of the exposure (\$5 billion of direct outstanding funded loans) relates to unsecured loans to large REITs, with nearly 79% of the exposure rated investment grade.
- \$12 billion of exposure (\$11 billion of direct outstanding funded loans) relates to CRE exposure in the private bank of which 100% is secured by mortgages. In addition, 47% of the exposure is also full recourse to the client. As of June 30, 2021, 77% of the exposure was rated investment grade.

The following table details Citi's corporate credit portfolio by industry as of December 31, 2020:

					No	n-investment	grade		Selected metrics	
In millions of dollars	Total credit exposure	Funded <sup>(1)</sup>	Unfunded <sup>(1)</sup>	Investment grade	Non- criticized	Criticized performing	Criticized non- performing <sup>(2)</sup>	30 days or more past due and accruing <sup>(3)</sup>	Net charge-offs (recoveries) <sup>(4)</sup>	Credit derivative hedges <sup>(5)</sup>
Transportation and industrials	\$ 147,218	\$ 60,122	\$ 87,096	\$ 106,041	<b>\$</b> 17,452	\$ 21,927	\$ 1,798	\$ 136	\$ 239	\$ (8,110)
Autos <sup>(6)</sup>	53,874	25,310	28,564	43,059	4,374	6,167	274	8	45	(3,220)
Transportation	27,693	14,107	13,586	16,410	2,993	6,872	1,418	17	144	(1,166)
Industrials	65,651	20,705	44,946	46,572	10,085	8,888	106	111	50	(3,724)
Private bank	109,397	75,693	33,704	104,244	2,395	2,510	248	963	78	(1,080)
Consumer retail	82,129	34,809	47,320	60,741	11,653	9,418	317	146	64	(5,493)
Technology, media and telecom	82,657	30,880	51,777	61,296	15,924	5,214	223	107	74	(7,237)
Real estate	65,392	43,285	22,107	54,413	5,342	5,453	184	334	18	(642)
Power, chemicals, metals and mining	63,926	20,810	43,116	47,923	11,554	4,257	192	59	70	(5,341)
Power	26,916	6,379	20,537	22,665	3,336	761	154	14	57	(2,637)
Chemicals	22,356	7,969	14,387	16,665	3,804	1,882	5	32	8	(2,102)
Metals and mining	14,654	6,462	8,192	8,593	4,414	1,614	33	13	5	(602)
Banks and finance companies	52,925	29,856	23,069	43,831	4,648	4,387	59	27	79	(765)
Energy and commodities <sup>(7)</sup>	49,524	15,086	34,438	34,636	7,345	6,546	997	70	285	(4,199)
Health	35,504	8,658	26,846	29,164	4,354	1,749	237	17	17	(1,964)
Public sector	26,887	13,599	13,288	22,276	1,887	2,708	16	45	9	(1,089)
Insurance	26,576	1,925	24,651	25,864	575	136	1	27	1	(2,682)
Asset managers and funds	19,745	4,491	15,254	18,528	1,013	191	13	41	(1)	(84)
Financial markets infrastructure	12,610	229	12,381	12,590	20	_	_	_	_	(9)
Securities firms	976	430	546	573	298	97	8	<u> </u>	_	(6)
Other industries	9,307	4,545	4,762	4,980	2,702	1,442	183	10	43	(138)
Total	\$ 784,773	\$ 344,418	\$ 440,355	\$ 627,100	\$ 87,162	\$ 66,035	\$ 4,476	\$ 1,982	\$ 976	\$ (38,839)

- (1) Excludes \$42.6 billion and \$4.4 billion of funded and unfunded exposure at December 31, 2020, respectively, primarily related to the delinquency-managed private bank portfolio.
- (2) Includes non-accrual loan exposures and criticized unfunded exposures.
- (3) Excludes \$162 million of past due loans primarily related to the delinquency-managed private bank portfolio.
- (4) Net charge-offs (recoveries) are for the year ended December 31, 2020 and exclude delinquency-managed private bank charge-offs of \$10 million.
- (5) Represents the amount of purchased credit protection in the form of derivatives to economically hedge funded and unfunded exposures. Of the \$38.8 billion of purchased credit protection, \$36.8 billion represents the total notional amount of purchased credit derivatives on individual reference entities. The remaining \$2.0 billion represents the first loss tranche of portfolios of purchased credit derivatives with a total notional of \$16.1 billion, where the protection seller absorbs the first loss on the referenced loan portfolios.
- (6) Autos total credit exposure includes securitization financing facilities secured by auto loans and leases, extended mainly to the finance company subsidiaries of global auto manufacturers, bank subsidiaries and independent auto finance companies, of approximately \$20.2 billion (\$10.3 billion in funded, with more than 99% rated investment grade) as of December 31, 2020.
- (7) In addition to this exposure, Citi has energy-related exposure within the public sector (e.g., energy-related state-owned entities) and the transportation and industrials sector (e.g., off-shore drilling entities) included in the table above. As of December 31, 2020, Citi's total exposure to these energy-related entities was approximately \$7.0 billion, of which approximately \$3.8 billion consisted of direct outstanding funded loans.

### Credit Risk Mitigation

As part of its overall risk management activities, Citigroup uses credit derivatives and other risk mitigants to hedge portions of the credit risk in its corporate credit portfolio, in addition to outright asset sales. Citi may enter into partial-term hedges as well as full-term hedges. In advance of the expiration of partial-term hedges, Citi will determine, among other factors, the economic feasibility of hedging the remaining life of the instrument. The results of the mark-to-market and any realized gains or losses on credit derivatives are reflected primarily in *Principal transactions* in the Consolidated Statement of Income.

At June 30, 2021, March 31, 2021 and December 31, 2020, *ICG* (excluding the delinquency-managed private bank portfolio) had economic hedges on the corporate credit portfolio of \$37.2 billion, \$38.8 billion and \$38.8 billion, respectively. Citigroup's expected credit loss model used in the calculation of its ACL does not include the favorable impact of credit derivatives and other mitigants that are marked to market. In addition, the reported amounts of direct outstandings and unfunded lending commitments in the tables above do not reflect the impact of these hedging transactions. The credit protection was economically hedging underlying *ICG* (excluding the delinquency-managed private bank portfolio) corporate credit portfolio exposures with the following risk rating distribution:

### **Rating of Hedged Exposure**

	June 30, 2021	March 31, 2021	December 31, 2020
AAA/AA/A	34 %	32 %	30 %
BBB	46	47	48
BB/B	17	18	19
CCC or below	3	3	3
Total	100 %	100 %	100 %

### ADDITIONAL CONSUMER AND CORPORATE CREDIT DETAILS

### **Loans Outstanding**

In millions of dollars	2nd Qtr. 2021		1st Qtr. 2021		4th Qtr. 2020		3rd Qtr. 2020		2nd Qtr. 2020	
Consumer loans										
In North America offices <sup>(1)</sup>										
Residential first mortgages <sup>(2)</sup>	\$ 44,835	\$	45,739	\$	47,778	\$	48,370	\$	48,167	
Home equity loans <sup>(2)</sup>	6,168		6,638		7,128		7,625		8,524	
Credit cards	124,823		121,048		130,385		125,485		128,032	
Personal, small business and other	3,676		4,600		4,509		4,689		4,859	
Total	\$ 179,502	\$	178,025	\$	189,800	\$	186,169	\$	189,582	
In offices outside North America <sup>(1)</sup>										
Residential first mortgages <sup>(2)</sup>	\$ 40,344	\$	39,833	\$	39,969	\$	38,507	\$	37,194	
Credit cards	20,776		21,137		22,692		21,108		20,966	
Personal, small business and other	35,273		35,039		36,378		34,241		33,371	
Total	\$ 96,393	\$	96,009	\$	99,039	\$	93,856	\$	91,531	
Consumer loans, net of unearned income <sup>(3)</sup>	\$ 275,895	\$	274,034	\$	288,839	\$	280,025	\$	281,113	
Corporate loans										
In North America offices <sup>(1)</sup>										
Commercial and industrial	\$ 53,549	\$	55,497	\$	57,731	\$	59,921	\$	70,755	
Financial institutions	65,494		57,009		55,809		52,884		53,860	
Mortgage and real estate <sup>(2)</sup>	62,162		60,976		60,675		59,340		57,821	
Installment and other	26,757		29,186		26,744		26,858		25,602	
Lease financing	547		539		673		704		869	
Total	\$ 208,509	\$	203,207	\$	201,632	\$	199,707	\$	208,907	
In offices outside North America <sup>(1)</sup>										
Commercial and industrial	\$ 105,486	\$	102,666	\$	104,072	\$	108,551	\$	115,471	
Financial institutions	35,713		34,729		32,334		32,583		35,173	
Mortgage and real estate <sup>(2)</sup>	10,995		11,166		11,371		10,424		10,332	
Installment and other	35,787		35,347		33,759		32,323		30,678	
Lease financing	54		56		65		63		66	
Governments and official institutions	4,395		4,783		3,811		3,235		3,552	
Total	\$ 192,430	\$	188,747	\$	185,412	\$	187,179	\$	195,272	
Corporate loans, net of unearned income <sup>(4)</sup>	\$ 400,939	\$	391,954	\$	387,044	\$	386,886	\$	404,179	
Total loans—net of unearned income	\$ 676,834	\$	665,988	\$	675,883	\$	666,911	\$	685,292	
Allowance for credit losses on loans (ACLL)	(19,238)		(21,638)		(24,956)		(26,426)		(26,298)	
Total loans—net of unearned income and ACLL	\$ 657,596	\$	644,350	\$	650,927	\$	640,485	\$	658,994	
ACLL as a percentage of total loans—net of unearned income <sup>(5)</sup>	2.88 %	6	3.29 %	6	3.73 %	<b>6</b>	4.00 %	6	3.87 %	
ACLL for consumer loan losses as a percentage of total consumer loans—net of unearned income <sup>(5)</sup>	5.84 %	o .	6.41 %	% 6.77		% 6.96		6	6.93 %	
ACLL for corporate loan losses as a percentage of total corporate loans—net of unearned income <sup>(5)</sup>	0.80 %	<b>6</b>	1.06 %	<b>6</b>	1.42 %	<b>6</b>	1.82 %	6	1.71 %	

<sup>(1)</sup> North America includes the U.S., Canada and Puerto Rico. Mexico is included in offices outside North America. The classification of corporate loans between offices in North America and outside North America is based on the domicile of the booking unit. The difference between the domicile of the booking unit and the domicile of the managing unit is not material.

<sup>(2)</sup> Loans secured primarily by real estate.

<sup>(3)</sup> Consumer loans are net of unearned income of \$676 million, \$700 million, \$749 million, \$739 million and \$734 million at June 30, 2021, March 31, 2021, December 31, 2020, September 30, 2020 and June 30, 2020, respectively. Unearned income on consumer loans primarily represents unamortized origination fees and costs, premiums and discounts.

<sup>(4)</sup> Corporate loans include private bank loans and are net of unearned income of \$(841) million, \$(844) million, \$(844) million, \$(857) million and \$(854) million at June 30, 2021, March 31, 2021, December 31, 2020, September 30, 2020 and June 30, 2020, respectively. Unearned income on corporate loans primarily represents interest received in advance, but not yet earned, on loans originated on a discounted basis.

<sup>(5)</sup> Because loans carried at fair value do not have an ACLL, they are excluded from the ACLL ratio calculation.

### **Details of Credit Loss Experience**

In millions of dollars	2nd Qtr. 2021		1st Qtr. 2021		4th Qtr. 2020		3rd Qtr. 2020		2nd Qtr. 2020
Allowance for credit losses on loans (ACLL) at beginning of period	\$ 21,638	\$	24,956	\$	26,426	\$	26,298	\$	20,380
Provision for credit losses on loans (PCLL)									
Consumer <sup>(1)</sup>	\$ (265)	\$	(354)	\$	1,034	\$	1,500	\$	4,297
Corporate	(861)		(1,125)		(1,410)		431		3,693
Total	\$ (1,126)	\$	(1,479)	\$	(376)	\$	1,931	\$	7,990
Gross credit losses on loans									
Consumer									
In U.S. offices	\$ 1,117	\$	1,247	\$	1,130	\$	1,479	\$	1,675
In offices outside the U.S.	576		758		524		537		506
Corporate									
In U.S. offices	56		156		159		194		177
In offices outside the U.S.	95		47		76		157		170
Total	\$ 1,844	\$	2,208	\$	1,889	\$	2,367	\$	2,528
Credit recoveries on loans <sup>(1)</sup>									
Consumer									
In U.S. offices	\$ 323	\$	316	\$	270	\$	304	\$	235
In offices outside the U.S.	139		127		122		118		109
Corporate									
In U.S. offices	40		10		16		8		12
In offices outside the U.S.	22		7		9		18		11
Total	\$ 524	\$	460	\$	417	\$	448	\$	367
Net credit losses on loans (NCLs)									
In U.S. offices	\$ 810	\$	1,077	\$	1,003	\$	1,361	\$	1,605
In offices outside the U.S.	510		671		469		558		556
Total	\$ 1,320	\$	1,748	\$	1,472	\$	1,919	\$	2,161
Other—net <sup>(2)(3)(4)(5)(6)(7)</sup>	\$ 46	\$	(91)	\$	378	\$	116	\$	89
Allowance for credit losses on loans (ACLL) at end of period	\$ 19,238	\$	21,638	\$	24,956	\$	26,426	\$	26,298
ACLL as a percentage of EOP loans <sup>(8)</sup>	2.88	%	3.29 %	6	3.73	%	4.00 %	6	3.87 %
Allowance for credit losses on unfunded lending commitments (ACLUC) <sup>(9)(10)</sup>	\$ 2,073	\$	2,012	\$	2,655	\$	2,299	\$	1,859
Total ACLL and ACLUC	\$ 21,311	\$	23,650	\$	27,611	\$	28,725	\$	28,157
Net consumer credit losses on loans	\$	\$	1,562	\$	1,262	\$	1,594	\$	1,837
As a percentage of average consumer loans	1.80	⁄ <sub>0</sub>	2.28 %		1.77		2.26 %		2.63 %
Net corporate credit losses on loans	\$ 89	\$	186	\$	210	\$	325	\$	324
As a percentage of average corporate loans	0.09	%	0.20 %	6	0.22	%	0.33 %	6	0.31 %
ACLL by type at end of period <sup>(11)</sup>									
Consumer	\$ 16,111	\$	17,554	\$	19,554	\$	19,488	\$	19,474
Corporate	3,127		4,084		5,402		6,938		6,824
Total	\$ 19,238	\$	21,638	\$	24,956	\$	26,426	\$	26,298

<sup>(1)</sup> Citi had a change in accounting related to its variable post-charge-off third-party collection costs that was recorded as an adjustment to its January 1, 2020 opening allowance for credit losses on loans of \$443 million. See Note 1 to the Consolidated Financial Statements.

<sup>(2)</sup> Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, FX translation, purchase accounting adjustments, etc.

<sup>(3)</sup> The second quarter of 2021 includes an increase of approximately \$62 million related to FX translation.

<sup>(4)</sup> The first quarter of 2021 includes a decrease of approximately \$108 million related to FX translation.

<sup>(5)</sup> The fourth quarter of 2020 includes an increase of approximately \$376 million related to FX translation.

 $<sup>(6) \</sup>quad \text{The third quarter of 2020 includes an increase of approximately \$116 million related to FX translation}.$ 

<sup>(7)</sup> The second quarter of 2020 includes an increase of approximately \$88 million related to FX translation.

- (8) June 30, 2021, March 31, 2021, December 31, 2020, September 30, 2020 and June 30, 2020 exclude \$7.7 billion, \$7.5 billion, \$6.9 billion, \$5.5 billion and \$5.8 billion, respectively, of loans that are carried at fair value.
- (9) At June 30, 2020, the corporate ACLUC includes a non-provision transfer of \$68 million, representing reserves on performance guarantees as of March 31, 2020. The reserves on these contracts have been reclassified out of the allowance for credit losses on unfunded lending commitments and into other liabilities as of June 30, 2020.
- (10) Represents additional credit reserves recorded as Other liabilities on the Consolidated Balance Sheet.
- (11) See "Significant Accounting Policies and Significant Estimates" and Note 1 to the Consolidated Financial Statements. Attribution of the allowance is made for analytical purposes only and the entire allowance is available to absorb probable credit losses inherent in the overall portfolio.

### **Allowance for Credit Losses on Loans (ACLL)**

The following tables detail information on Citi's ACLL, loans and coverage ratios:

	June 30, 2021			
In billions of dollars	ACLL	EOP loans, net of unearned income	ACLL as a percentage of EOP loans <sup>(1)</sup>	
North America cards <sup>(2)</sup>	\$ 12.5	\$ 124.8	10.0 %	
North America mortgages <sup>(3)</sup>	0.4	51.0	0.8	
North America other	0.2	3.7	5.4	
International cards	1.6	20.8	7.7	
International other <sup>(4)</sup>	1.4	75.6	1.9	
Total consumer	\$ 16.1	\$ 275.9	5.8 %	
Total corporate	3.1	400.9	0.8	
Total Citigroup	\$ 19.2	\$ 676.8	2.9 %	

- (1) Loans carried at fair value do not have an ACLL and are excluded from the ACLL ratio calculation.
- (2) Includes both Citi-branded cards and Citi retail services. The \$12.5 billion of loan loss reserves represented approximately 47 months of coincident net credit loss coverage. As of June 30, 2021, North America Citi-branded cards ACLL as a percentage of EOP loans was 8.6% and North America Citi retail services ACLL as a percentage of EOP loans was 12.7%.
- (3) Of the \$0.4 billion, approximately \$0.1 billion was allocated to North America mortgages in Corporate/Other, including approximately \$0.3 billion and \$0.1 billion determined in accordance with ASC 450-20 and ASC 310-10-35 (troubled debt restructurings), respectively. Of the \$51.0 billion in loans, approximately \$49.3 billion and \$1.7 billion of the loans were evaluated in accordance with ASC 450-20 and ASC 310-10-35 (troubled debt restructurings), respectively. For additional information, see Note 14 to the Consolidated Financial Statements.
- (4) Includes mortgages and other retail loans.

	December 31, 2020			
In billions of dollars	ACLL	EOP loans, net of unearned income	ACLL as a percentage of EOP loans <sup>(1)</sup>	
North America cards <sup>(2)</sup>	\$ 14.7	\$ 130.4	11.3 %	
North America mortgages <sup>(3)</sup>	0.7	54.9	1.3	
North America other	0.3	4.5	6.7	
International cards	2.1	22.7	9.3	
International other <sup>(4)</sup>	1.8	76.3	2.4	
Total consumer	\$ 19.6	\$ 288.8	6.8 %	
Total corporate	5.4	387.1	1.4	
Total Citigroup	\$ 25.0	\$ 675.9	3.7 %	

- (1) Loans carried at fair value do not have an ACLL and are excluded from the ACLL ratio calculation.
- (2) Includes both Citi-branded cards and Citi retail services. The \$14.7 billion of loan loss reserves represented approximately 53 months of coincident net credit loss coverage. As of December 31, 2020, *North America* Citi-branded cards ACLL as a percentage of EOP loans was 10.0% and *North America* Citi retail services ACLL as a percentage of EOP loans was 13.6%.
- (3) Of the \$0.7 billion, approximately \$0.3 billion was allocated to *North America* mortgages in *Corporate/Other*, including approximately \$0.5 billion and \$0.2 billion determined in accordance with ASC 450-20 and ASC 310-10-35 (troubled debt restructurings), respectively. Of the \$54.9 billion in loans, approximately \$53.0 billion and \$1.9 billion of the loans were evaluated in accordance with ASC 450-20 and ASC 310-10-35 (troubled debt restructurings), respectively. For additional information, see Note 14 to the Consolidated Financial Statements.
- (4) Includes mortgages and other retail loans.

The following table details Citi's corporate credit allowance for credit losses on loans (ACLL) by industry exposure:

			June 30, 2021	
In millions of dollars, except percentages		Funded exposure <sup>(1)</sup>	$\mathrm{ACLL}^{(2)(3)}$	ACLL as a % of funded exposure
Transportation and industrials	\$	54,096	\$ 843	1.6 %
Private bank		82,227	170	0.2
Consumer retail		34,137	314	0.9
Technology, media and telecom		28,947	239	0.8
Real estate		44,674	450	1.0
Power, chemicals, metals and mining		21,059	170	0.8
Banks and finance companies		33,696	64	0.2
Energy and commodities		14,418	258	1.8
Health		7,963	96	1.2
Public sector		14,181	158	1.1
Insurance		2,383	8	0.3
Asset managers and funds		6,330	20	0.3
Financial markets infrastructure		177	_	_
Securities firms		580	8	1.4
Other industries		1,848	20	1.1
Total	S	346,716	\$ 2,818	0.8 %

<sup>(1)</sup> Funded exposure excludes approximately \$46.5 billion, primarily related to the delinquency-managed credit portfolio of the private bank, with an associated ACLL of \$309 million and \$7.7 billion of loans at fair value that are not subject to ACLL under the CECL standard.

<sup>(2)</sup> As of June 30, 2021, the ACLL shown above reflects coverage of 0.3% of funded investment-grade exposure and 2.6% of funded non-investment-grade exposure.

<sup>(3)</sup> Excludes \$309 million of ACLL associated with delinquency-managed private bank exposures at June 30, 2021. Including those reserves and exposures, the total ACLL is 0.8% of total funded exposure, including 0.3% of funded investment-grade exposure and 2.6% of funded non-investment-grade exposure.

#### Non-Accrual Loans and Assets and Renegotiated Loans

For additional information on Citi's non-accrual loans and assets and renegotiated loans, see "Non-Accrual Loans and Assets and Renegotiated Loans" in Citi's 2020 Annual Report on Form 10-K.

#### Non-Accrual Loans

The table below summarizes Citigroup's non-accrual loans as of the periods indicated. Non-accrual loans may still be current on interest payments. In situations where Citi reasonably expects that only a portion of the principal owed will ultimately be collected, all payments received are reflected as a reduction of principal and not as interest income. For all other non-accrual loans, cash interest receipts are generally recorded as revenue.

	Jun. 30,		Mar. 31,	Dec. 31,		Sept. 30,	Jun. 30,	
In millions of dollars		2021		2021		2020	2020	2020
Corporate non-accrual loans <sup>(1)(2)</sup>								
North America	\$	1,154	\$	1,566	\$	1,928	\$ 2,018	\$ 2,466
EMEA		480		591		661	720	812
Latin America		767		739		719	609	585
Asia		175		210		219	237	153
Total corporate non-accrual loans	\$	2,576	\$	3,106	\$	3,527	\$ 3,584	\$ 4,016
Consumer non-accrual loans								
North America	\$	879	\$	961	\$	1,059	\$ 934	\$ 928
Latin America		612		720		774	493	608
Asia <sup>(3)</sup>		315		303		308	263	293
Total consumer non-accrual loans	\$	1,806	\$	1,984	\$	2,141	\$ 1,690	\$ 1,829
Total non-accrual loans	\$	4,382	\$	5,090	\$	5,668	\$ 5,274	\$ 5,845

<sup>(1)</sup> Approximately 52%, 51%, 59%, 58% and 63% of Citi's corporate non-accrual loans were performing at June 30, 2021, March 31, 2021, December 31, 2020, September 30, 2020 and June 30, 2020, respectively.

<sup>(2)</sup> The June 30, 2021 corporate non-accrual loans represented 0.66% of total corporate loans.

<sup>(3)</sup> Asia GCB includes balances in certain EMEA countries for all periods presented.

The changes in Citigroup's non-accrual loans were as follows:

			onths Ended 30, 2021	l	Three Months Ended June 30, 2020							
In millions of dollars	Corporate	Co	nsumer	Total	Corporate	Consumer	Total					
Non-accrual loans at beginning of quarter	\$ 3,1	06 \$	1,984 \$	5,090	\$ 2,484	\$ 1,699	\$ 4,183					
Additions	50	02	526	1,028	2,414	638	3,052					
Sales and transfers to HFS	(3)	20)	(24)	(344)	_	(11)	(11)					
Returned to performing	(	12)	(163)	(175)	(69)	(113)	(182)					
Paydowns/settlements	(6:	57)	(200)	(857)	(802)	(109)	(911)					
Charge-offs	(:	58)	(334)	(392)	(41)	(278)	(319)					
Other		15	17	32	30	3	33					
Ending balance	\$ 2,5	76 \$	1,806 \$	4,382	\$ 4,016	\$ 1,829	\$ 5,845					

	Si	ix Months End June 30, 2021	ed		Six Months Ended June 30, 2020							
In millions of dollars	Corporate	Consumer	-	Total	Corporate	Consumer	-	Total				
Non-accrual loans at beginning of year	\$ 3,527	\$ 2,141	\$	5,668	\$ 2,188	\$ 1,816	\$	4,004				
Additions	993	1,208		2,201	3,230	1,590		4,820				
Sales and transfers to HFS	(376)	(82	)	(458)	(1	(31	)	(32)				
Returned to performing	(58)	(352	) <mark>:</mark>	(410)	(117	(204	·);	(321)				
Paydowns/settlements	(1,375)	(320	)	(1,695)	(1,156	(433	)	(1,589)				
Charge-offs	(133)	(779	)	(912)	(132	(605	)	(737)				
Other	(2)	(10	) <del> </del>	(12)	4	(304	; -)¦	(300)				
Ending balance	\$ 2,576	\$ 1,806	\$	4,382	\$ 4,016	\$ 1,829	\$	5,845				

The table below summarizes Citigroup's other real estate owned (OREO) assets. OREO is recorded on the Consolidated Balance Sheet within *Other assets*. This represents the carrying value of all real estate property acquired by foreclosure or other legal proceedings when Citi has taken possession of the collateral:

In millions of dollars		Jun. 30, 2021		Mar. 31, 2021		Dec. 31, 2020		Sept. 30, 2020		Jun. 30, 2020
OREO										
North America	\$	12	\$	14	\$	19	\$	22	\$	32
EMEA		_		_		_		_		_
Latin America		11		10		7		8		6
Asia		10		19		17		12		6
Total OREO	\$	33	\$	43	\$	43	\$	42	\$	44
Non-accrual assets										
Corporate non-accrual loans	\$	2,576	\$	3,106	\$	3,527	\$	3,584	\$	4,016
Consumer non-accrual loans		1,806		1,984		2,141		1,690		1,829
Non-accrual loans (NAL)	\$	4,382	\$	5,090	\$	5,668	\$	5,274	\$	5,845
OREO	\$	33	\$	43	\$	43	\$	42	\$	44
Non-accrual assets (NAA)	\$	4,415	\$	5,133	\$	5,711	\$	5,316	\$	5,889
NAL as a percentage of total loans		0.65 %	<b>6</b>	0.76 %	<b>%</b>	0.84 %	84 % 0.79		<b>6</b>	0.85 %
NAA as a percentage of total assets		0.19		0.22		0.25		0.24		0.26
ACLL as a percentage of NAL <sup>(1)</sup>	·	439 %	6	425 %	<b>6</b>	440 %	<b>%</b>	501 %	6	450 %

<sup>(1)</sup> The ACLL includes the allowance for Citi's credit card portfolios and purchased distressed loans, while the non-accrual loans exclude credit card balances (with the exception of certain international portfolios).

#### Renegotiated Loans

The following table presents Citi's loans modified in TDRs:

In millions of dollars	Jun. 30, 2021			Dec. 31, 2020
Corporate renegotiated loans <sup>(1)</sup>				
In U.S. offices				
Commercial and industrial <sup>(2)</sup>	\$	150	\$	193
Mortgage and real estate		53		60
Financial institutions		_		_
Other		28		30
Total	\$	231	\$	283
In offices outside the U.S.				
Commercial and industrial <sup>(2)</sup>	\$	148	\$	132
Mortgage and real estate		27		32
Financial institutions		_		_
Other		10		3
Total	\$	185	\$	167
Total corporate renegotiated loans	\$	416	\$	450
Consumer renegotiated loans <sup>(3)</sup>				
In U.S. offices				
Mortgage and real estate	\$	1,677	\$	1,904
Cards		1,412		1,449
Installment and other		30		33
Total	\$	3,119	\$	3,386
In offices outside the U.S.				
Mortgage and real estate	\$	363	\$	361
Cards		494		533
Installment and other		493		519
Total	\$	1,350	\$	1,413
Total consumer renegotiated loans	\$	4,469	\$	4,799

- Includes \$389 million and \$415 million of non-accrual loans included in the non-accrual loans table above at June 30, 2021 and December 31, 2020, respectively. The remaining loans are accruing interest.
- (2) In addition to modifications reflected as TDRs at June 30, 2021 and December 31, 2020, Citi also modified zero and \$47 million, respectively, of commercial loans risk rated "Substandard Non-Performing" or worse (asset category defined by banking regulators) in offices outside the U.S. These modifications were not considered TDRs because the modifications did not involve a concession or because the modifications qualified for exemptions from TDR accounting provided by the CARES Act or the interagency guidance.
- (3) Includes \$806 million and \$873 million of non-accrual loans included in the non-accrual loans table above at June 30, 2021 and December 31, 2020, respectively. The remaining loans were accruing interest.

#### LIQUIDITY RISK

For additional information on funding and liquidity at Citigroup, including its objectives, management and measurement, see "Liquidity Risk" and "Risk Factors—Liquidity Risks" in Citi's 2020 Annual Report on Form 10-K.

#### **High-Quality Liquid Assets (HQLA)**

		Citibank						Citi non-b	k and otl	entities	Total							
In billions of dollars	J	un. 30, 2021	N	/ar. 31, 2021	J	un. 30, 2020	J	un. 30, 2021	N	Mar. 31, 2021	J	Jun. 30, 2020	J	un. 30, 2021	N	/ar. 31, 2021		un. 30, 2020
Available cash	\$	259.3	\$	276.6	\$	273.8	\$	2.8	\$	3.0	\$	2.9	\$	262.2	\$	279.6	\$	276.7
U.S. sovereign		91.1		85.0		67.5		61.5		67.7		42.2		152.6		152.7		109.7
U.S. agency/agency MBS		41.5		37.0		36.4		5.2		6.3		7.0		46.7		43.3		43.4
Foreign government debt <sup>(1)</sup>		47.2		43.6		46.6		12.0		13.7		11.4		59.2		57.3		58.0
Other investment grade		1.5		1.4		1.3		0.3		0.6		0.7		1.9		2.0		2.0
Total HQLA (AVG)	\$	440.7	\$	443.6	\$	425.6	\$	81.8	\$	91.3	\$	64.2	\$	522.6	\$	534.8	\$	489.8

Note: The amounts set forth in the table above are presented on an average basis. For securities, the amounts represent the liquidity value that potentially could be realized and, therefore, exclude any securities that are encumbered and incorporate any haircuts applicable under the U.S. LCR rule. The table above incorporates various restrictions that could limit the transferability of liquidity between legal entities, including Section 23A of the Federal Reserve Act.

(1) Foreign government debt includes securities issued or guaranteed by foreign sovereigns, agencies and multilateral development banks. Foreign government debt securities are held largely to support local liquidity requirements and Citi's local franchises and principally include government bonds from Japan, Mexico, Hong Kong, South Korea and India.

The table above includes average amounts of HQLA held at Citigroup's operating entities that are eligible for inclusion in the calculation of Citigroup's consolidated Liquidity Coverage ratio (LCR), pursuant to the U.S. LCR rules. These amounts include the HQLA needed to meet the minimum requirements at these entities and any amounts in excess of these minimums that are assumed to be transferable to other entities within Citigroup. Citigroup's HQLA decreased quarter-over-quarter, primarily reflecting liquidity being deployed into trading activities.

As of June 30, 2021, Citigroup had approximately \$972 billion of available liquidity resources to support client and business needs, including end-of-period HQLA assets; additional unencumbered securities, including excess liquidity held at bank entities that is non-transferable to other entities within Citigroup; and available assets not already accounted for within Citi's HQLA to support Federal Home Loan Bank (FHLB) and Federal Reserve Bank discount window borrowing capacity.

# Short-Term Liquidity Measurement: Liquidity Coverage Ratio (LCR)

In addition to internal 30-day liquidity stress testing performed for Citi's major entities, operating subsidiaries and countries, Citi also monitors its liquidity by reference to the LCR. The table below details the components of Citi's LCR calculation and HQLA in excess of net outflows for the periods indicated:

In billions of dollars	Jun. 30, 2021	Mar. 31, 2021	Jun. 30, 2020
HQLA	\$522.6	\$ 534.8	\$ 489.8
Net outflows	461.7	463.7	420.1
LCR	113 %	115 %	117 %
HQLA in excess of net outflows	\$ 60.9	\$ 71.1	\$ 69.7

Note: The amounts are presented on an average basis.

As of June 30, 2021, Citigroup's average LCR decreased from the quarter ended March 31, 2021. The decrease was primarily driven by Citi deploying liquidity and optimizing its overall HQLA.

# Long-Term Liquidity Measurement: Net Stable Funding Ratio (NSFR)

As previously disclosed, in October 2020, the U.S. banking agencies adopted a final rule to assess the availability of a bank's stable funding against a required level.

In general, a bank's available stable funding will include portions of equity, deposits and long-term debt, while its required stable funding will be based on the liquidity characteristics of its assets, derivatives and commitments. The ratio of available stable funding to required stable funding will be required to be greater than 100%.

The final rule became effective beginning July 1, 2021, while public disclosure requirements to report the ratio will occur on a semiannual basis beginning June 30, 2023. Citi was in compliance with the final rule as of its effective date.

#### Loans

The table below details the average loans, by business and/or segment, and the total end-of-period loans for each of the periods indicated:

In billions of dollars	Jun. 30, 2021		Mar. 31, 2021		ın. 30, 2020
Global Consumer Banking					
North America	\$	171.9	\$	174.4	\$ 181.0
Latin America		13.5		13.9	13.4
Asia <sup>(1)</sup>		83.2		83.4	77.1
Total	\$	268.6	\$	271.7	\$ 271.5
Institutional Clients Group					
Corporate lending	\$	134.4	\$	138.0	\$ 190.4
Treasury and trade solutions (TTS)		71.6		67.9	71.0
Private bank		123.9		119.8	108.9
Markets and securities services and other		65.8		61.7	52.0
Total	\$	395.8	\$	387.4	\$ 422.3
Total Corporate/Other	\$	5.8	\$	6.9	\$ 9.0
Total Citigroup loans (AVG)	\$	670.3	\$	666.0	\$ 702.8
Total Citigroup loans (EOP)	\$	676.8	\$	666.0	\$ 685.3

(1) Includes loans in certain *EMEA* countries for all periods presented.

End-of-period loans decreased 1% year-over-year and grew 2% quarter-over-quarter.

On an average basis, loans declined 5% year-over-year and grew 1% sequentially. Excluding the impact of FX translation, average loans declined 7% year-over-year and grew 1% sequentially. On this basis, average *GCB* loans declined 4% year-over-year, primarily reflecting higher payment rates given high levels of liquidity due to U.S. fiscal stimulus.

Excluding the impact of FX translation, average *ICG* loans declined 8% year-over-year. Loans in corporate lending declined 32% on an average basis, reflecting net repayments as Citi continued to assist its clients in accessing the capital markets, as well as lower demand. Private bank loans increased 12%, largely driven by secured lending to high-networth clients. *Markets and securities services* loans increased

24%, reflecting an increase in securitization financing. TTS loans decreased 1%, as a recovery in trade flows was more than offset by the continued low level of spend in commercial cards. On an end-of-period basis, and excluding the impact of FX translation, TTS loans increased 3%, reflecting increasing client demand and improving macroeconomic conditions.

Average *Corporate/Other* loans continued to decline (down 34%), driven by the wind-down of legacy assets.

#### **Deposits**

The table below details the average deposits, by business and/ or segment, and the total end-of-period deposits for each of the periods indicated:

In billions of dollars	Jun. 30, 2021		Mar. 31, 2021		un. 30, 2020
Global Consumer Banking <sup>(1)</sup>					
North America	\$	204.2	\$	197.0	\$ 172.5
Latin America		24.1		24.5	20.6
Asia <sup>(2)</sup>		124.6		123.8	108.8
Total	\$	352.9	\$	345.3	\$ 301.9
Institutional Clients Group					
Treasury and trade solutions (TTS)	\$	659.3	\$	661.4	\$ 667.5
Banking ex-TTS		172.3		165.6	143.5
Markets and securities services		127.6		120.2	108.2
Total	\$	959.2	\$	947.3	\$ 919.2
Corporate/Other	\$	9.1	\$	11.4	\$ 12.8
Total Citigroup deposits (AVG)	<b>\$</b> 1	1,321.3	\$ 1	1,304.0	\$ 1,233.9
Total Citigroup deposits (EOP)	\$ 1	1,310.3	\$ ]	1,301.0	\$ 1,233.7

- (1) Reflects deposits within retail banking.
- (2) Includes deposits in certain EMEA countries for all periods presented.

End-of-period deposits increased 6% year-over-year and 1% sequentially.

On an average basis, deposits increased 7% year-over-year and 1% sequentially. Excluding the impact of FX translation, average deposits grew 5% from the prior-year period and 1% sequentially. The year-over-year increase reflected continued client engagement as well as the elevated level of liquidity in the financial system. On this basis, average deposits in *GCB* increased 14%, with strong growth in *North America* and *Asia*.

Excluding the impact of FX translation, average deposits in *ICG* grew 2% year-over-year, with strong growth in the private bank and securities services, partly offset by a reduction in TTS.

#### **Long-Term Debt**

The weighted-average maturity of unsecured long-term debt issued by Citigroup and its affiliates (including Citibank) with a remaining life greater than one year was approximately 8.8 years as of June 30, 2021, compared to 8.7 years as of the prior year and 8.9 years as of the prior quarter. The weighted-average maturity is calculated based on the contractual maturity of each security. For securities that are redeemable prior to maturity at the option of the holder, the weighted-average maturity is calculated based on the earliest date an option becomes exercisable.

Citi's long-term debt outstanding at the Citigroup parent company includes benchmark senior and subordinated debt and what Citi refers to as customer-related debt, consisting of structured notes, such as equity- and credit-linked notes, as well as non-structured notes. Citi's issuance of customer-related debt is generally driven by customer demand and complements benchmark debt issuance as a source of funding for Citi's non-bank entities. Citi's long-term debt at the bank includes bank notes, FHLB advances and securitizations.

#### Long-Term Debt Outstanding

The following table sets forth Citi's end-of-period total long-term debt outstanding for each of the dates indicated:

In billions of dollars	Jun. 30, 2021		Mar. 31, 2021		ın. 30, 2020
Non-bank <sup>(1)</sup>					
Benchmark debt:					
Senior debt	\$	127.8	\$ 120.1	\$	126.9
Subordinated debt		26.2	25.9		27.6
Trust preferred		1.7	1.7		1.7
Customer-related debt		73.9	66.2		60.4
Local country and other (2)		6.3	5.9		7.7
Total non-bank	\$	235.9	\$ 219.8	\$	224.3
Bank					
FHLB borrowings	\$	9.5	\$ 10.9	\$	15.0
Securitizations <sup>(3)</sup>		11.6	12.8		17.6
Citibank benchmark senior debt		3.7	9.2		16.3
Local country and other(2)		3.9	3.6		6.6
Total bank	\$	28.7	\$ 36.5	\$	55.5
Total long-term debt	\$	264.6	\$ 256.3	\$	279.8

Note: Amounts represent the current value of long-term debt on Citi's Consolidated Balance Sheet that, for certain debt instruments, includes consideration of fair value, hedging impacts and unamortized discounts and premiums.

- (1) Non-bank includes long-term debt issued to third parties by the parent holding company (Citigroup) and Citi's non-bank subsidiaries (including broker-dealer subsidiaries) that are consolidated into Citigroup. As of June 30, 2021, non-bank included \$61.5 billion of long-term debt issued by Citi's broker-dealer and other subsidiaries, as well as certain Citigroup consolidated hedging activities.
- (2) Local country and other includes debt issued by Citi's affiliates in support of their local operations. Within non-bank, certain secured financing is also included.
- (3) Predominantly credit card securitizations, primarily backed by Citibranded credit card receivables.

Citi's total long-term debt outstanding decreased year-over-year, primarily driven by declines in unsecured benchmark senior debt, securitizations and FHLB borrowings at the bank, partially offset by the issuance of customer-related debt at the non-bank entities. Sequentially, long-term debt outstanding increased, driven primarily by increases in unsecured benchmark senior debt and customer-related debt at the non-bank entities.

As part of its liability management, Citi has considered, and may continue to consider, opportunities to redeem or repurchase its long-term debt pursuant to open market purchases, tender offers or other means. Such redemptions and repurchases help reduce Citi's overall funding costs. During the second quarter of 2021, Citi redeemed or repurchased an aggregate of approximately \$12.3 billion of its outstanding long-term debt.

#### Long-Term Debt Issuances and Maturities

The table below details Citi's long-term debt issuances and maturities (including repurchases and redemptions) during the periods presented:

		2Q21		1Q2	21		2Q20			
In billions of dollars	Maturities Is		Issuances	Maturities		Issuances		Maturities	Issuances	
Non-bank										
Benchmark debt:										
Senior debt	\$	1.8 \$	8.7	\$ 4.3	\$	2.5	\$	— \$	10.3	
Subordinated debt		_				_		_	_	
Trust preferred		_	_	_		_		_	_	
Customer-related debt		8.5	15.4	8.6		12.2		8.4	10.3	
Local country and other		1.0	1.5	1.4		0.5		0.2	0.3	
Total non-bank	\$	11.3 \$	25.6	\$ 14.3	\$	15.2	\$	8.6 \$	20.9	
Bank										
FHLB borrowings	\$	1.4 \$	_	\$ _	\$	_	\$	1.0 \$	_	
Securitizations		1.2	_	3.7		_		3.3	_	
Citibank benchmark senior debt		5.5	_	4.3		_		6.0	_	
Local country and other		0.1	0.4	0.1		0.3		0.4	3.5	
Total bank	\$	8.1 \$	0.4	\$ 8.1	\$	0.3	\$	10.7 \$	3.5	
Total	\$	19.5 \$	26.0	\$ 22.4	\$	15.5	\$	19.3 \$	24.4	

The table below shows Citi's aggregate long-term debt maturities (including repurchases and redemptions) year-to-date in 2021, as well as its aggregate expected remaining long-term debt maturities by year as of June 30, 2021:

			Maturities															
In billions of dollars	202	21 YTD		2021		2022		2023		2024		2025		2026	Th	ereafter		Total
Non-bank																		
Benchmark debt:																		
Senior debt	\$	6.1	\$	8.5	\$	11.4	\$	12.8	\$	11.2	\$	9.8	\$	18.9	\$	55.1	\$	127.8
Subordinated debt		_		_		0.8		1.3		1.1		5.3		2.6		15.2		26.1
Trust preferred		_		_		_		_		_		_		_		1.7		1.7
Customer-related debt		17.1		3.9		11.5		8.0		7.1		4.8		3.8		34.9		73.9
Local country and other		2.4		0.5		1.9		2.3		_				0.7		0.9		6.3
Total non-bank	\$	25.6	\$	12.8	\$	25.7	\$	24.4	\$	19.3	\$	19.9	\$	26.1	\$	107.7	\$	235.9
Bank																		
FHLB borrowings	\$	1.4	\$	4.3	\$	5.3	\$		\$		\$		\$		\$	_	\$	9.5
Securitizations		4.8		1.6		2.1		3.2		1.1		0.4		_		3.3		11.6
Citibank benchmark senior debt		9.8		_		0.9		_		2.7		_		_		_		3.7
Local country and other		0.3		0.7		1.7		0.2		0.7		0.1		0.1		0.4		3.9
Total bank	\$	16.3	\$	6.5	\$	10.0	\$	3.4	\$	4.6	\$	0.5	\$	0.1	\$	3.7	\$	28.7
Total long-term debt	\$	41.9	\$	19.3	\$	35.7	\$	27.8	\$	23.9	\$	20.4	\$	26.1	\$	111.4	\$	264.6

# Secured Funding Transactions and Short-Term Borrowings

Citi supplements its primary sources of funding with short-term financings that generally include (i) secured funding transactions consisting of securities loaned or sold under agreements to repurchase, i.e., repos, and (ii) to a lesser extent, short-term borrowings consisting of commercial paper and borrowings from the FHLB and other market participants.

#### Secured Funding Transactions

Secured funding is primarily accessed through Citi's broker-dealer subsidiaries to fund efficiently both (i) secured lending activity and (ii) a portion of the securities inventory held in the context of market making and customer activities. Citi also executes a smaller portion of its secured funding transactions through its bank entities, which are typically collateralized by government debt securities. Generally, daily changes in the level of Citi's secured funding are primarily due to fluctuations in secured lending activity in the matched book (as described below) and securities inventory.

Secured funding of \$222 billion as of June 30, 2021 increased 3% from the prior-year period and 1% sequentially. Excluding the impact of FX translation, secured funding declined 2% from the prior-year period and increased 1% sequentially, both driven by normal business activity. The average balance for secured funding was approximately \$237 billion for the quarter ended June 30, 2021.

The portion of secured funding in the broker-dealer subsidiaries that funds secured lending is commonly referred to as "matched book" activity. The majority of this activity is secured by high-quality liquid securities such as U.S. Treasury securities, U.S. agency securities and foreign government debt securities. Other secured funding is secured by less liquid securities, including equity securities, corporate bonds and asset-backed securities, the tenor of which is generally equal to or longer than the tenor of the corresponding matched book assets.

The remainder of the secured funding activity in the broker-dealer subsidiaries serves to fund securities inventory held in the context of market making and customer activities. To maintain reliable funding under a wide range of market conditions, including under periods of stress, Citi manages these activities by taking into consideration the quality of the underlying collateral and establishing minimum required funding tenors. The weighted average maturity of Citi's secured funding of less liquid securities inventory was greater than 110 days as of June 30, 2021.

Citi manages the risks in its secured funding by conducting daily stress tests to account for changes in capacity, tenor, haircut, collateral profile and client actions. In addition, Citi maintains counterparty diversification by establishing concentration triggers and assessing counterparty reliability and stability under stress. Citi generally sources secured funding from more than 150 counterparties.

#### Short-Term Borrowings

Citi's short-term borrowings of \$31 billion decreased 22% year-over-year and 2% sequentially, primarily driven by a decline in FHLB advances (see Note 16 to the Consolidated Financial Statements for further information on Citigroup's and its affiliates' outstanding short-term borrowings).

#### **Credit Ratings**

While not included in the table below, the long-term and short-term ratings of Citigroup Global Markets Holdings Inc. (CGMHI) were BBB+/A-2 at Standard & Poor's and A/F1 at Fitch as of June 30, 2021.

#### Ratings as of June 30, 2021

		Citigroup Inc		Citibank, N.A.					
	Senior debt	Commercial paper	Outlook	Long- term	Short- term	Outlook			
Fitch Ratings (Fitch)	A	F1	Stable	A+	F1	Stable			
Moody's Investors Service (Moody's)	<b>A3</b>	P-2	Stable	Aa3	P-1	Stable			
Standard & Poor's (S&P)	BBB+	A-2	Stable	A+	A-1	Stable			

#### Potential Impacts of Ratings Downgrades

Ratings downgrades by Moody's, Fitch or S&P could negatively impact Citigroup's and/or Citibank's funding and liquidity due to reduced funding capacity, including derivative triggers, which could take the form of cash obligations and collateral requirements.

The following information is provided for the purpose of analyzing the potential funding and liquidity impact to Citigroup and Citibank of a hypothetical simultaneous ratings downgrade across all three major rating agencies. This analysis is subject to certain estimates, estimation methodologies, judgments and uncertainties. Uncertainties include potential ratings limitations that certain entities may have with respect to permissible counterparties, as well as general subjective counterparty behavior. For example, certain corporate customers and markets counterparties could reevaluate their business relationships with Citi and limit transactions in certain contracts or market instruments with Citi. Changes in counterparty behavior could impact Citi's funding and liquidity, as well as the results of operations of certain of its businesses. The actual impact to Citigroup or Citibank is unpredictable and may differ materially from the potential funding and liquidity impacts described below. For additional information on the impact of credit rating changes on Citi and its applicable subsidiaries, see "Risk Factors— Liquidity Risks" in Citi's 2020 Annual Report on Form 10-K.

Citigroup Inc. and Citibank—Potential Derivative Triggers
As of June 30, 2021, Citi estimates that a hypothetical onenotch downgrade of the senior debt/long-term rating of
Citigroup Inc. across all three major rating agencies could
impact Citigroup's funding and liquidity due to derivative
triggers by approximately \$1.0 billion, compared to \$1.5
billion as of March 31, 2021. Other funding sources, such as
secured financing transactions and other margin requirements,
for which there are no explicit triggers, could also be
adversely affected.

As of June 30, 2021, Citi estimates that a hypothetical one-notch downgrade of the senior debt/long-term rating of Citibank across all three major rating agencies could impact Citibank's funding and liquidity due to derivative triggers by approximately \$0.5 billion, unchanged from March 31, 2021. Other funding sources, such as secured funding transactions and other margin requirements, for which there are no explicit triggers, could also be adversely impacted.

In total, as of June 30, 2021, Citi estimates that a onenotch downgrade of Citigroup and Citibank across all three major rating agencies could result in increased aggregate cash obligations and collateral requirements of approximately \$1.4 billion, compared to \$1.9 billion as of March 31, 2021 (see also Note 19 to the Consolidated Financial Statements). As detailed under "High-Quality Liquid Assets" above, Citigroup has various liquidity resources available to its bank and nonbank entities in part as a contingency for the potential events described above.

In addition, a broad range of mitigating actions are currently included in Citigroup's and Citibank's contingency funding plans. For Citigroup, these mitigating factors include, but are not limited to, accessing surplus funding capacity from existing clients, tailoring levels of secured lending and adjusting the size of select trading books and collateralized borrowings at certain Citibank subsidiaries. Mitigating actions available to Citibank include, but are not limited to, selling or financing highly liquid government securities, tailoring levels of secured lending, adjusting the size of select trading assets, reducing loan originations and renewals, raising additional deposits or borrowing from the FHLB or central banks. Citi believes these mitigating actions could substantially reduce the funding and liquidity risk, if any, of the potential downgrades described above.

#### Citibank—Additional Potential Impacts

In addition to the above derivative triggers, Citi believes that a potential downgrade of Citibank's senior debt/long-term rating across any of the three major rating agencies could also have an adverse impact on the commercial paper/short-term rating of Citibank. As of June 30, 2021, Citibank had liquidity commitments of approximately \$9.0 billion to consolidated asset-backed commercial paper conduits, compared to \$10.0 billion as of March 31, 2021 (for additional information, see Note 18 to the Consolidated Financial Statements).

In addition to the above-referenced liquidity resources of certain Citibank entities, Citibank could reduce the funding and liquidity risk, if any, of the potential downgrades described above through mitigating actions, including repricing or reducing certain commitments to commercial paper conduits. In the event of the potential downgrades described above, Citi believes that certain corporate customers could re-evaluate their deposit relationships with Citibank. This re-evaluation could result in clients' adjusting their discretionary deposit levels or changing their depository institution, which could potentially reduce certain deposit levels at Citibank. However, Citi could choose to adjust pricing, offer alternative deposit products to its existing customers or seek to attract deposits from new customers, in addition to the mitigating actions referenced above.

#### **MARKET RISK**

Market risk emanates from both Citi's trading and non-trading portfolios. For additional information on market risk and market risk management at Citi, see "Market Risk" and "Risk Factors" in Citi's 2020 Annual Report on Form 10-K.

#### Market Risk of Non-Trading Portfolios

The following table sets forth the estimated impact to Citi's net interest revenue, *AOCI* and the Common Equity Tier 1 Capital ratio (on a fully implemented basis), each assuming an unanticipated parallel instantaneous 100 basis point (bps) increase in interest rates:

In millions of dollars, except as otherwise noted		n. 30, 2021	M	ar. 31, 2021	J	Jun. 30, 2020
Estimated annualized impact to net interest revenue						
U.S. dollar <sup>(1)</sup>	\$	156	\$	102	\$	27
All other currencies		624		636		683
Total	\$	780	\$	738	\$	710
As a percentage of average interest-earning assets		0.04 %	o o	0.03 %	ó	0.03 %
Estimated initial negative impact to AOCI (after-tax) <sup>(2)</sup>	\$	(4,953)	\$	(5,395)	\$	(5,705)
Estimated initial impact on Common Equity Tier 1 Capital ratio (bps)		(30)		(32)		(35)

<sup>(1)</sup> Certain trading-oriented businesses within Citi have accrual-accounted positions that are excluded from the estimated impact to net interest revenue in the table, since these exposures are managed economically in combination with mark-to-market positions. The U.S. dollar interest rate exposure associated with these businesses was \$(9) million for a 100 bps instantaneous increase in interest rates as of June 30, 2021.

(2) Includes the effect of changes in interest rates on AOCI related to investment securities, cash flow hedges and pension liability adjustments.

The sequential increase in Citi's net interest revenue was driven by U.S. dollar exposure and primarily reflected an increase in interest rates. The sequential increase in the estimated impact to *AOCI* and the Common Equity Tier 1 ratio primarily reflected changes in the composition of Citi's Treasury's investment and interest rate portfolio.

The relatively small quarterly change in the estimated impact to *AOCI* primarily reflected a continuation of the positioning strategy of Citi Treasury's investment securities and related interest rate derivatives portfolio.

In the event of a parallel instantaneous 100 bps increase in interest rates, as of June 30, 2021, Citi expects that the \$5.0 billion negative impact to *AOCI* would be offset in stockholders' equity through the expected recovery of the impact on *AOCI* through accretion of Citi's investment portfolio over approximately 37 months.

The following table sets forth the estimated impact to Citi's net interest revenue, *AOCI* and the Common Equity Tier 1 Capital ratio (on a fully implemented basis) under five different changes in interest rate scenarios for the U.S. dollar and Citi's other currencies. The 100 bps downward rate scenarios are impacted by the low level of interest rates in several countries and the assumption that market interest rates, as well as rates paid to depositors and charged to borrowers, do not fall below zero (i.e., the "flooring assumption"). The rate scenarios are also impacted by convexity related to mortgage products.

In millions of dollars, except as otherwise noted	Sco	enario 1	Scenar	io 2	Scenario 3	Scenario 4	Scenario 5
Overnight rate change (bps)		100		100	_	_	(100)
10-year rate change (bps)		100		_	100	(100)	(100)
Estimated annualized impact to net interest revenue							
U.S. dollar	\$	156	\$	202	\$ 104	\$ (297)	\$ (472)
All other currencies		624		588	37	(37)	(305)
Total	\$	780	\$	790	\$ 141	\$ (334)	\$ (777)
Estimated initial impact to AOCI (after-tax) <sup>(1)</sup>	\$	(4,953)	) \$ (3	3,258)	\$ (1,952)	\$ 1,358	\$ 3,108
Estimated initial impact to Common Equity Tier 1 Capital ratio (bps)		(30)	)	(19)	(13)	) 8	15

Note: Each scenario assumes that the rate change will occur instantaneously. Changes in interest rates for maturities between the overnight rate and the 10-year rate are interpolated.

(1) Includes the effect of changes in interest rates on AOCI related to investment securities, cash flow hedges and pension liability adjustments.

As shown in the table above, the magnitude of the impact to Citi's net interest revenue and *AOCI* is greater under Scenario 2 as compared to Scenario 3. This is because the combination of changes to Citi's investment portfolio, partially offset by changes related to Citi's pension liabilities, results in a net position that is more sensitive to rates at shorter- and intermediate-term maturities.

# Changes in Foreign Exchange Rates—Impacts on AOCI and Capital

As of June 30, 2021, Citi estimates that an unanticipated parallel instantaneous 5% appreciation of the U.S. dollar against all of the other currencies in which Citi has invested capital could reduce Citi's tangible common equity (TCE) by approximately \$1.7 billion, or 1.0%, as a result of changes to Citi's foreign currency translation adjustment in *AOCI*, net of hedges. This impact would be primarily due to changes in the value of the Mexican peso, Euro and Indian rupee.

This impact is also before any mitigating actions Citi may take, including ongoing management of its foreign currency translation exposure. Specifically, as currency movements change the value of Citi's net investments in foreign currency-denominated capital, these movements also change the value of Citi's risk-weighted assets denominated in those currencies. This, coupled with Citi's foreign currency hedging strategies, such as foreign currency borrowings, foreign currency forwards and other currency hedging instruments, lessens the impact of foreign currency movements on Citi's Common Equity Tier 1 Capital ratio. Changes in these hedging strategies, as well as hedging costs, divestitures and tax impacts, can further affect the actual impact of changes in foreign exchange rates on Citi's capital as compared to an unanticipated parallel shock, as described above.

The effect of Citi's ongoing management strategies with respect to changes in foreign exchange rates, and the impact of these changes on Citi's TCE and Common Equity Tier 1 Capital ratio, are shown in the table below. For additional information on the changes in *AOCI*, see Note 17 to the Consolidated Financial Statements.

		Fo	ded			
In millions of dollars, except as otherwise noted	Jun. 3	30, 2021	Mar	. 31, 2021	Jun	. 30, 2020
Change in FX spot rate <sup>(1)</sup>		1.1 %		(2.3)%	)	2.1 %
Change in TCE due to FX translation, net of hedges	\$	364	\$	(1,030)	\$	418
As a percentage of TCE		0.2 %		(0.7)%	)	0.3 %
Estimated impact to Common Equity Tier 1 Capital ratio (on a fully implemented basis) due to changes in FX translation, net of hedges (bps)		_		(1)		(0.2)

<sup>(1)</sup> FX spot rate change is a weighted average based on Citi's quarterly average GAAP capital exposure to foreign countries.

#### Interest Revenue/Expense and Net Interest Margin (NIM)





In millions of dollars, except as otherwise noted	2nd Qtr. 2021	1st Qtr. 2021	2nd Qtr. 2020	Change 2Q21 vs. 2Q20
Interest revenue <sup>(1)</sup>	\$ 12,514	\$ 12,587	\$ 14,632	(14)%
Interest expense <sup>(2)</sup>	2,264	2,368	3,509	(35)
Net interest revenue, taxable equivalent basis <sup>(1)</sup>	\$ 10,250	\$ 10,219	\$ 11,123	(8)%
Interest revenue—average rate <sup>(3)</sup>	2.34 %	2.41 %	2.85 %	(51) bp
Interest expense—average rate	0.53	0.56	0.83	(30) bp
Net interest margin <sup>(3)(4)</sup>	1.92	1.95	2.17	(25) bp
Interest-rate benchmarks				
Two-year U.S. Treasury note—average rate	0.17 %	0.13 %	0.19 %	(2) bp
10-year U.S. Treasury note—average rate	1.59	1.34	0.69	90 bp
10-year vs. two-year spread	142 bps	s 121 bps	s 50 bps	

Note: All interest expense amounts include FDIC, as well as other similar deposit insurance assessments outside of the U.S.

- (1) Interest revenue and Net interest revenue include the taxable equivalent adjustments primarily related to the tax-exempt bond portfolio and certain tax-advantaged loan programs (based on the U.S. federal statutory tax rate of 21%) of \$51 million, \$53 million and \$43 million for the three months ended June 30, 2021, March 31, 2021 and June 30, 2020, respectively.
- (2) Interest expense associated with certain hybrid financial instruments, which are classified as *Long-term debt* and accounted for at fair value, is reported together with any changes in fair value as part of *Principal transactions* in the Consolidated Statement of Income and is therefore not reflected in *Interest expense* in the table above.
- (3) The average rate on interest revenue and net interest margin reflects the taxable equivalent gross-up adjustment. See footnote 1 above.
- (4) Citi's net interest margin (NIM) is calculated by dividing net interest revenue by average interest-earning assets.

#### Non-ICG Markets Net Interest Revenue

T :11: C.I.11	2	2nd Qtr. 2021	1st Qtr. 2021	2nd Qtr. 2020	Change
In millions of dollars		2021	2021	2020	2Q21 vs. 2Q20
Net interest revenue (NIR)—taxable equivalent basis <sup>(1)</sup> per above	\$	10,250 \$	10,219	\$ 11,123	(8)%
ICG Markets NIR—taxable equivalent basis <sup>(1)</sup>		1,453	1,334	1,511	(4)
Non-ICG Markets NIR—taxable equivalent basis <sup>(1)</sup>	\$	8,797 \$	8,885	\$ 9,612	(8)%

(1) Interest revenue and Net interest revenue include the taxable equivalent adjustments discussed in the table above.

Citi's net interest revenue (NIR) in the second quarter of 2021 decreased 8% to \$10.2 billion versus the prior-year period. Citi's NIR on a taxable equivalent basis also decreased 8% (as set forth in the table above). Excluding the impact of FX translation, this NIR declined year-over-year by approximately \$1.1 billion, driven by a decline of approximately \$1.0 billion in non-ICG Markets NIR and a \$0.1 billion decline in ICG Markets (fixed income markets and equity markets) NIR. The decrease in non-ICG Markets NIR reflected lower loan balances and the impact of lower interest rates. The decrease in ICG Markets NIR largely reflected a change in the mix of trading positions in support of client activity.

Citi's NIM was 1.92% on a taxable equivalent basis in the second quarter of 2021, a decrease of 3 basis points from the prior quarter, primarily reflecting lower cards NIR due to higher payment rates, and modest growth in the balance sheet due to higher deposits, partially offset by an increase in *ICG Markets* NIR.

#### **Additional Interest Rate Details**

# Average Balances and Interest Rates—Assets (1)(2)(3)

#### **Taxable Equivalent Basis**

Quarterly—Assets	Average volume						In	ter	est revei	nue	e	% Average rate			
	2	nd Qtr.		1st Qtr.		2nd Qtr.	2	nd Qtr.	1	st Qtr.	2	nd Qtr.	2nd Qtr.	1st Qtr.	2nd Qtr.
In millions of dollars, except rates		2021		2021		2020		2021		2021		2020	2021	2021	2020
Deposits with banks <sup>(4)</sup>	\$	296,445	\$	307,340	\$	305,485	\$	126	\$	145	\$	159	0.17 %	0.19 %	0.21 %
Securities borrowed and purchased under agreements to resell <sup>(5)</sup>															
In U.S. offices	\$	171,568	\$	163,790	\$	143,429	\$	85	\$	117	\$	174	0.20 %	0.29 %	0.49 %
In offices outside the U.S. (4)		148,253		142,591		142,681		120		177		227	0.32	0.50	0.64
Total	\$	319,821	\$	306,381	\$	286,110	\$	205	\$	294	\$	401	0.26 %	0.39 %	0.56 %
Trading account assets <sup>(6)(7)</sup>															
In U.S. offices	\$	142,471	\$	154,798	\$	155,037	\$	579	\$	752	\$	953	1.63 %	1.97 %	2.47 %
In offices outside the U.S. (4)		159,670		153,019		124,908		893		586		722	2.24	1.55	2.32
Total	\$	302,141	\$	307,817	\$	279,945	\$	1,472	\$	1,338	\$	1,675	1.95 %	1.76 %	2.41 %
Investments															
In U.S. offices															
Taxable	\$	320,206	\$	295,570	\$	260,163	\$	867	\$	806	\$	1,024	1.09 %	1.11 %	1.58 %
Exempt from U.S. income tax		12,613		12,902		14,699		114		118		126	3.63	3.71	3.45
In offices outside the U.S. (4)		151,419		149,477		139,917		863		856		971	2.29	2.32	2.79
Total	\$	484,238	\$	457,949	\$	414,779	\$	1,844	\$	1,780	\$	2,121	1.53 %	1.58 %	2.06 %
Loans (net of unearned income) <sup>(8)</sup>															
In U.S. offices	\$	382,708	\$	379,956	\$	410,371	\$	5,800	\$	6,042	\$	6,732	6.08 %	6.45 %	6.60 %
In offices outside the U.S. (4)		287,572		286,014		292,424		2,956		2,891		3,434	4.12	4.10	4.72
Total	\$	670,280	\$	665,970	\$	702,795	\$	8,756	\$	8,933	\$	10,166	5.24 %	5.44 %	5.82 %
Other interest-earning assets <sup>(9)</sup>	\$	69,691	\$	76,091	\$	75,287	\$	111	\$	97	\$	110	0.64 %	0.52 %	0.59 %
Total interest-earning assets	\$ 2	2,142,616	\$ 2	2,121,548	\$2	2,064,401	\$	12,514	\$	12,587	\$	14,632	2.34 %	2.41 %	2.85 %
Non-interest-earning assets <sup>(6)</sup>	\$	199,194	\$	195,245	\$	202,468									
Total assets	\$ 2	2,341,810	\$ 2	2,316,793	\$2	2,266,869									

Six Months—Assets	Average volume				Inte	erest revenu	e	%	% Average rate			
		Six Months		Six Months	ı	Six Ionths		Six Months		Six Months		
In millions of dollars, except rates		2021		2020		2021		2020	2021	2020		
Deposits with banks <sup>(4)</sup>	\$	301,893	\$	256,308	\$	271	\$	68	6 <b>0.18 %</b>	0.54 %		
Securities borrowed and purchased under agreements to resell <sup>(5)</sup>												
In U.S. offices	\$	167,679	\$	142,390	\$	202	\$	92	3 <b>0.24 %</b>	1.30 %		
In offices outside the U.S. (4)		145,422		135,115		297		68	6 <b>0.41</b>	1.02		
Total	\$	313,101	\$	277,505	\$	499	\$	1,60	9 0.32 %	1.17 %		
Trading account assets <sup>(6)(7)</sup>												
In U.S. offices	\$	148,634	\$	142,588	\$	1,331	\$	1,92	8 1.81 %	2.72 %		
In offices outside the U.S. (4)		156,345		123,614		1,479		1,34	1 <b>1.91</b>	2.18		
Total	\$	304,979	\$	266,202	\$	2,810	\$	3,26	9 1.86 %	2.47 %		
Investments												
In U.S. offices												
Taxable	\$	307,888	\$	249,230	\$	1,673	\$	2,18	2 1.10 %	1.76 %		
Exempt from U.S. income tax		12,758		14,435		232		23	5 <b>3.67</b>	3.27		
In offices outside the U.S. (4)		150,448		134,392		1,719		2,00	9 2.30	3.01		
Total	\$	471,094	\$	398,057	\$	3,624	\$	4,42	6 1.55 %	2.24 %		
Loans (net of unearned income) <sup>(8)</sup>												
In U.S. offices	\$	381,332	\$	406,964	\$	11,842	\$	14,05	<b>6.26 %</b>	6.94 %		
In offices outside the U.S. (4)		286,793		291,771		5,847		7,38	4 4.11	5.09		
Total	\$	668,125	\$	698,735	\$	17,689	\$	21,43	4 5.34 %	6.17 %		
Other interest-earning assets <sup>(9)</sup>	\$	72,891	\$	72,012	\$	208	\$	39	3 0.58 %	1.10 %		
Total interest-earning assets	\$ 2	2,132,083	\$1	,968,819	\$	25,101	\$	31,81	7 2.37 %	3.25 %		
Non-interest-earning assets <sup>(6)</sup>	\$	197,219	\$	204,643								
Total assets	\$2	2,329,302	\$2	2,173,462								

<sup>(1)</sup> Interest revenue and Net interest revenue include the taxable equivalent adjustments primarily related to the tax-exempt bond portfolio and certain tax-advantaged loan programs (based on the U.S. federal statutory tax rate of 21%) of \$51 million, \$53 million and \$43 million for the three months ended June 30, 2021, March 31, 2021 and June 30, 2020, respectively, and \$104 million and \$89 million for the six months ended June 30, 2021 and 2020, respectively.

- (2) Interest rates and amounts include the effects of risk management activities associated with the respective asset categories.
- (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Average rates reflect prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (5) Average volumes of securities borrowed or purchased under agreements to resell are reported net pursuant to ASC 210-20-45. However, *Interest revenue* excludes the impact of ASC 210-20-45.
- (6) The fair value carrying amounts of derivative contracts are reported net, pursuant to ASC 815-10-45, in Non-interest-earning assets and Other non-interest-bearing liabilities.
- (7) Interest expense on Trading account liabilities of ICG is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in interest on Trading account assets and Trading account liabilities, respectively.
- (8) Includes cash-basis loans.
- (9) Includes Brokerage receivables.

# Average Balances and Interest Rates—Liabilities and Equity, and Net Interest Revenue<sup>(1)(2)(3)</sup>

#### **Taxable Equivalent Basis**

Quarterly—Liabilities	Average volume					In	ter	est expe	nse		% Average rate				
	2nd Qt	·.	1st Qtr.	2nd Qtr.	2	nd Qtr.	1	st Qtr.		nd Qtr.	2nd Qtr.	1st Qtr.	-		
In millions of dollars, except rates	2021		2021	2020		2021		2021		2020	2021	2021	2020		
Deposits															
In U.S. offices <sup>(4)</sup>	\$ 496,2		\$ 505,694	\$ 492,966	\$	456	\$	531	\$	727	0.37 %	0.43 %	0.59 %		
In offices outside the U.S. <sup>(5)</sup>	578,8		568,133	540,779		499		521		742	0.35	0.37	0.55		
Total	\$ 1,075,1	30	\$ 1,073,827	\$1,033,745	\$	955	\$	1,052	\$	1,469	0.36 %	0.40 %	0.57 %		
Securities loaned and sold under agreements to repurchase <sup>(6)</sup>															
In U.S. offices	\$ 140,7	08	\$ 146,942	\$ 150,055	\$	170	\$	171	\$	240	0.48 %	0.47 %	0.64 %		
In offices outside the U.S. <sup>(5)</sup>	95,9	31	88,321	74,720		90		82		213	0.38	0.38	1.15		
Total	\$ 236,6	39	\$ 235,263	\$ 224,775	\$	260	\$	253	\$	453	0.44 %	0.44 %	0.81 %		
Trading account liabilities (7)(8)															
In U.S. offices	\$ 48,4	33	\$ 51,797	\$ 38,468	\$	30	\$	22	\$	62	0.25 %	0.17 %	0.65 %		
In offices outside the U.S. <sup>(5)</sup>	73,7	05	65,567	54,396		120		92		82	0.65	0.57	0.61		
Total	\$ 122,1	38	\$ 117,364	\$ 92,864	\$	150	\$	114	\$	144	0.49 %	0.39 %	0.62 %		
Short-term borrowings and other interest-bearing liabilities <sup>(9)</sup>															
In U.S. offices	\$ 69,9	44	\$ 72,414	\$ 96,139	\$	(17)	\$	_	\$	104	(0.10)%	%	0.44 %		
In offices outside the U.S. <sup>(5)</sup>	23,7	38	20,930	22,939		48		31		36	0.81	0.60	0.63		
Total	\$ 93,6	82	\$ 93,344	\$ 119,078	\$	31	\$	31	\$	140	0.13 %	0.13 %	0.47 %		
Long-term debt <sup>(10)</sup>															
In U.S. offices	\$ 191,0	09 3	\$ 201,491	\$ 217,676	\$	852	\$	905	\$	1,298	1.79 %	1.82 %	2.40 %		
In offices outside the U.S. <sup>(5)</sup>	4,3	55	4,773	3,848		16		13		5	1.47	1.10	0.52		
Total	\$ 195,3	64	\$ 206,264	\$ 221,524	\$	868	\$	918	\$	1,303	1.78 %	1.80 %	2.37 %		
<b>Total interest-bearing liabilities</b>	\$ 1,722,9	53	\$ 1,726,062	\$1,691,986	\$	2,264	\$	2,368	\$	3,509	0.53 %	0.56 %	0.83 %		
Demand deposits in U.S. offices	\$ 78,6	65	\$ 56,632	\$ 30,847											
Other non-interest-bearing liabilities <sup>(7)</sup>	337,1	36	333,113	350,040											
Total liabilities	\$ 2,138,7	54	\$ 2,115,807	\$2,072,873											
Citigroup stockholders' equity	\$ 202,3	68	\$ 200,301	\$ 193,372											
Noncontrolling interests	6	88	685	624											
<b>Total equity</b>	\$ 203,0	56	\$ 200,986	\$ 193,996											
Total liabilities and stockholders' equity	\$ 2,341,8	10_	\$ 2,316,793	\$2,266,869											
Net interest revenue as a percentage of average interest-earning assets <sup>(11)</sup>															
In U.S. offices	\$ 1,235,0	13	\$ 1,231,795	\$1,223,519	\$	6,082	\$	6,335	\$	6,703	1.98 %	2.09 %	2.20 %		
In offices outside the U.S. <sup>(6)</sup>	907,6	03	889,753	840,882		4,168		3,884		4,420	1.84	1.77	2.11		
Total	\$ 2,142,6	16	\$ 2,121,548	\$2,064,401	\$	10,250	\$	10,219	\$	11,123	1.92 %	1.95 %	2.17 %		

Six Months—Liabilities	Average	volume	Interest e	xpense	% Average rate			
Leville of Lillian manufacture	Six Months 2021	Six Months 2020	Six Months 2021	Six Months 2020	Six Months 2021	Six Months 2020		
In millions of dollars, except rates	2021	2020	2021	2020	2021	2020		
<b>Deposits</b> In U.S. offices <sup>(4)</sup>	\$ 500,972	\$ 460,461	\$ 987	\$ 2,087	0.40 %	0.91 %		
In offices outside the U.S. <sup>(5)</sup>	573,507	523,637	1,020	1,996	0.40 76	0.91 %		
	•	\$ 984,098	•	ŕ				
Total	\$ 1,074,479	\$ 984,098	\$ 2,007	\$ 4,083	0.38 %	0.83 %		
Securities loaned and sold under agreements to repurchase <sup>(6)</sup>								
In U.S. offices	\$ 143,825	\$ 139,277	\$ 341	\$ 958	0.48 %	1.38 %		
In offices outside the U.S. <sup>(5)</sup>	92,126	72,366	172	580	0.38	1.61		
Total	\$ 235,951	\$ 211,643	\$ 513	\$ 1,538	0.44 %	1.46 %		
Trading account liabilities (7)(8)								
In U.S. offices	\$ 50,115	\$ 37,460	\$ 52	\$ 200	0.21 %	1.07 %		
In offices outside the U.S. <sup>(5)</sup>	69,636	51,222	212	183	0.61	0.72		
Total	\$ 119,751	\$ 88,682	\$ 264	\$ 383	0.44 %	0.87 %		
Short-term borrowings and other interest bearing liabilities <sup>(9)</sup>								
In U.S. offices	\$ 71,179	\$ 91,424	\$ (17)	\$ 430	(0.05)%	0.95 %		
In offices outside the U.S. (5)	22,334	21,395	79	94	0.71	0.88		
Total	\$ 93,513	\$ 112,819	\$ 62	\$ 524	0.13 %	0.93 %		
Long-term debt <sup>(10)</sup>								
In U.S. offices	\$ 196,250	\$ 207,841	\$ 1,757	\$ 2,616	1.81 %	2.53 %		
In offices outside the U.S. (5)	4,564	4,017	29	12	1.28	0.60		
Total	\$ 200,814	\$ 211,858	\$ 1,786	\$ 2,628	1.79 %	2.49 %		
<b>Total interest-bearing liabilities</b>	\$ 1,724,508	\$1,609,100	\$ 4,632	\$ 9,156	0.54 %	1.14 %		
Demand deposits in U.S. offices	\$ 67,649	\$ 28,778				_		
Other non-interest-bearing liabilities <sup>(7)</sup>	335,123	341,666						
Total liabilities	\$ 2,127,280	\$1,979,544						
Citigroup stockholders' equity	\$ 201,335	\$ 193,285						
Noncontrolling interests	687	633						
Total equity	\$ 202,022	\$ 193,918						
Total liabilities and stockholders' equity	\$ 2,329,302	\$2,173,462						
Net interest revenue as a percentage of average interest-earning assets <sup>(11)</sup>	f							
In U.S. offices	\$ 1,233,404	\$1,150,696	\$ 12,417	\$ 13,704	2.03 %	2.39 %		
In offices outside the U.S. <sup>(6)</sup>	898,678	818,122	8,052	8,957	1.81	2.20		
Total	\$ 2,132,082	\$1,968,818		\$ 22,661	1.94 %	2.31 %		

- (1) Interest revenue and Net interest revenue include the taxable equivalent adjustments discussed in the table above.
- (2) Interest rates and amounts include the effects of risk management activities associated with the respective liability categories.
- (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Consists of other time deposits and savings deposits. Savings deposits are made up of insured money market accounts, NOW accounts and other savings deposits. The interest expense on savings deposits includes FDIC deposit insurance assessments.
- (5) Average rates reflect prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (6) Average volumes of securities sold under agreements to repurchase are reported net pursuant to ASC 210-20-45. However, *Interest expense* excludes the impact of ASC 210-20-45.
- (7) The fair value carrying amounts of derivative contracts are reported net, pursuant to ASC 815-10-45, in *Non-interest-earning assets* and *Other non-interest-bearing liabilities*.
- (8) Interest expense on Trading account liabilities of ICG is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in interest on Trading account assets and Trading account liabilities, respectively.
- (9) Includes Brokerage payables.
- (10) Excludes hybrid financial instruments and beneficial interests in consolidated VIEs that are classified as *Long-term debt*, as the changes in fair value for these obligations are recorded in *Principal transactions*.
- (11) Includes allocations for capital and funding costs based on the location of the asset.

## Analysis of Changes in Interest Revenue<sup>(1)(2)(3)</sup>

		20	Q21	vs. 1Q2	21		2Q21 vs. 2Q20							
				e (decre change			Increase (decrease) due to change in:							
In millions of dollars	Av	verage rate			verage olume		verage rate	Net change						
Deposits with banks <sup>(3)</sup>	\$	(5)	\$	(14)	\$	(19)	\$	(5)	\$	(28)	\$ (33)			
Securities borrowed and purchased under agreements to resell					:					- :				
In U.S. offices	\$	5	\$	(37)	\$	(32)	\$	29	\$	(118)	§ (89)			
In offices outside the U.S. <sup>(3)</sup>		7		(64)		(57)		9		(116)	(107)			
Total	\$	12	\$	(101)	\$	(89)	\$	38	\$	(234)	\$ (196)			
Trading account assets <sup>(4)</sup>														
In U.S. offices	\$	(56)	\$	(117)	\$	(173)	\$	(72)	\$	(302)	\$ (374)			
In offices outside the U.S. <sup>(3)</sup>		26		281		307		195		(24)	171			
Total	\$	(30)	\$	164	\$	134	\$	123	\$	(326)	\$ (203)			
Investments <sup>(1)</sup>										i				
In U.S. offices	\$	72	\$	(15)	\$	57	\$	213	\$	(382) 5	§ (169)			
In offices outside the U.S. <sup>(3)</sup>		11		(4)		7		75		(183)	(108)			
Total	\$	83	\$	(19)	\$	64	\$	288	\$	(565)	§ (277)			
Loans (net of unearned income) <sup>(5)</sup>														
In U.S. offices	\$	43	\$	(285)	\$	(242)	\$	(438)	\$	(494)	§ (932)			
In offices outside the U.S. <sup>(3)</sup>		16		49		65		(56)		(422)	(478)			
Total	\$	59	\$	(236)	\$	(177)	\$	(494)	\$	(916)	§ (1,410)			
Other interest-earning assets <sup>(6)</sup>	\$	(9)	\$	23	\$	14	\$	(9)	\$	10 5	\$ 1			
Total interest revenue	\$	110	\$	(183)	\$	(73)	\$	(59)	\$	(2,059)	§ (2,118)			

<sup>(1)</sup> Interest revenue and Net interest revenue include the taxable equivalent adjustments discussed in the table above.

<sup>(2)</sup> Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.

<sup>(3)</sup> Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.

<sup>(4)</sup> Interest expense on Trading account liabilities of ICG is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in interest on Trading account assets and Trading account liabilities, respectively.

<sup>(5)</sup> Includes cash-basis loans.

<sup>(6)</sup> Includes Brokerage receivables.

### Analysis of Changes in Interest Expense and Net Interest Revenue<sup>(1)(2)(3)</sup>

		1	2Q21 vs. 2Q20						
		Increase (decrease) due to change in:				Increase (decrease) due to change in:			
In millions of dollars		erage lume	Average rate	Net change	Averag volume		Average rate	Net change	
Deposits									
In U.S. offices	\$	(10) \$	(65)	\$ (75)	\$	5 \$	(276)	\$ (271)	
In offices outside the U.S. <sup>(3)</sup>		10	(32)	(22)	4	9	(292)	(243)	
Total	\$	_ \$	(97)	\$ (97)	\$ 5	4 \$	(568)	\$ (514)	
Securities loaned and sold under agreements to repurchase									
In U.S. offices	\$	(7) \$	6	<b>\$</b> (1)	\$ (1	4) \$	(56)	\$ (70)	
In offices outside the U.S. <sup>(3)</sup>		7	1	8	4	8	(171)	(123)	
Total	\$	— \$	7	\$ 7	\$ 3	4 \$	(227)	\$ (193)	
Trading account liabilities <sup>(4)</sup>									
In U.S. offices	\$	(1) 5	9	\$ 8	\$ 1	3 \$	(45)	\$ (32)	
In offices outside the U.S. <sup>(3)</sup>		12	16	28	3	1	7	38	
Total	\$	11 5	25	\$ 36	\$ 4	4 \$	(38)	\$ 6	
Short-term borrowings and other interest-bearing liabilities <sup>(5)</sup>									
In U.S. offices	\$	— \$	(17)	\$ (17)	\$ (2	2) \$	(99)	<b>\$</b> (121)	
In offices outside the U.S. <sup>(3)</sup>		5	12	17		1	11	12	
Total	\$	5 8	(5)	<b>s</b> —	\$ (2	1) \$	(88)	\$ (109)	
Long-term debt									
In U.S. offices	\$	(47) \$	(6)	\$ (53)	\$ (14	6) \$	(300)	\$ (446)	
In offices outside the U.S. <sup>(3)</sup>		(1)	4	3		1	10	11	
Total	\$	(48) \$	(2)	\$ (50)	\$ (14	5) \$	(290)	\$ (435)	
Total interest expense	\$	(32) \$	(72)	\$ (104)	\$ (3	4) \$	(1,211)	\$ (1,245)	
Net interest revenue	\$	144 \$	(114)	\$ 30	\$ (2	5) \$	(848)	\$ (873)	

<sup>(1)</sup> Interest revenue and Net interest revenue include the taxable equivalent adjustments discussed in the table above.

<sup>(2)</sup> Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.

<sup>(3)</sup> Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.

<sup>(4)</sup> Interest expense on Trading account liabilities of ICG is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in interest on Trading account assets and Trading account liabilities, respectively.

<sup>(5)</sup> Includes Brokerage payables.

		Six Months 2021 vs. Six Months 2020					
		Increase (decrease) due to change in:					
In millions of dollars	Average Average volume rate			Net change			
Deposits with banks <sup>(3)</sup>	\$	105	\$ (520) \$	(415)			
Securities borrowed and purchased under agreements to resell			!				
In U.S. offices	\$	140	\$ (861) \$	(721)			
In offices outside the U.S. <sup>(3)</sup>		49	(438)	(389)			
Total	\$	189	\$ (1,299) \$	(1,110)			
Trading account assets <sup>(4)</sup>							
In U.S. offices	\$	79	\$ (676) \$	(597)			
In offices outside the U.S. (3)		324	(186)	138			
Total	\$	403	\$ (862) \$	(459)			
Investments <sup>(1)</sup>							
In U.S. offices	\$	452	\$ (964) \$	(512)			
In offices outside the U.S. (3)		221	(511)	(290)			
Total	\$	673	\$ (1,475) \$	(802)			
Loans (net of unearned income) <sup>(5)</sup>							
In U.S. offices	\$	(851)	\$ (1,357) \$	(2,208)			
In offices outside the U.S. <sup>(3)</sup>		(124)	(1,413)	(1,537)			
Total	\$	(975)	\$ (2,770) \$	(3,745)			
Other interest-earning assets <sup>(6)</sup>	\$	5	\$ (190) \$	(185)			
Total interest revenue	\$	400	\$ (7,116) \$	(6,716)			

- (1) Interest revenue and Net interest revenue include the taxable equivalent adjustments discussed in the table above.
- (2) Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.
- (3) Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (4) Interest expense on Trading account liabilities of ICG is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in interest on Trading account assets and Trading account liabilities, respectively.
- (5) Includes cash-basis loans.
- (6) Includes Brokerage receivables.

	 Six Months 2021 vs. Six Months 2020				
		Increase (decrease) due to change in:			
In millions of dollars	Average volume	Average rate	Net change		
Deposits					
In U.S. offices	\$ 169 \$	(1,269) \$	(1,100)		
In offices outside the U.S. <sup>(3)</sup>	175	(1,151)	(976)		
Total	\$ 344 \$	(2,420) \$	(2,076)		
Securities loaned and sold under agreements to repurchase					
In U.S. offices	\$ 31 \$	(648) \$	(617)		
In offices outside the U.S. <sup>(3)</sup>	126	(534)	(408)		
Total	\$ 157 \$	(1,182) \$	(1,025)		
Trading account liabilities <sup>(4)</sup>					
In U.S. offices	\$ 51 \$	(199) \$	(148)		
In offices outside the U.S. <sup>(3)</sup>	59	(30)	29		
Total	\$ 110 \$	(229) \$	(119)		
Short-term borrowings and other interest bearing liabilities <sup>(5)</sup>					
In U.S. offices	\$ (78) \$	(369) \$	(447)		
In offices outside the U.S. <sup>(3)</sup>	4	(19)	(15)		
Total	\$ (74) \$	(388) \$	(462)		
Long-term debt					
In U.S. offices	\$ (139) \$	(720) \$	(859)		
In offices outside the U.S. <sup>(3)</sup>	2	15	17		
Total	\$ (137) \$	(705) \$	(842)		
Total interest expense	\$ 400 \$	(4,924) \$	(4,524)		
Net interest revenue	\$ <b>— \$</b>	(2,192);\$	(2,192)		

- (1) Interest revenue and Net interest revenue include the taxable equivalent adjustments discussed in the table above.
- (2) Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.
- (3) Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (4) Interest expense on Trading account liabilities of ICG is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in interest on Trading account assets and Trading account liabilities, respectively.
- (5) Includes Brokerage payables.

#### **Market Risk of Trading Portfolios**

#### Value at Risk (VAR)

Citi believes its VAR model is conservatively calibrated to incorporate fat-tail scaling and the greater of short-term (approximately the most recent month) and long-term (three years) market volatility. As of June 30, 2021, Citi estimates that the conservative features of the VAR calibration contribute an approximate 35% add-on to what would be a VAR estimated under the assumption of stable and perfectly, normally distributed markets. As of March 31, 2021, the add-on was 34%.

As set forth in the table below, Citi's average trading VAR increased quarter-over-quarter, mainly due to an increase in exposure from interest rate hedges, increased yield curve positioning and commodities exposures, all in *ICG*'s *Markets* businesses. Citi's average trading and credit portfolio VAR also increased quarter-over-quarter, largely driven by the same factors.

#### Quarter-end and Average Trading VAR and Trading and Credit Portfolio VAR

				Second Quarter		First Quarter		Second Quarter
In millions of dollars	•	June 30, 2021	A	2021 Average	March 31, 2021	2021 Average	June 30, 2020	2020 Average
Interest rate	\$	62	\$	76	\$ 68	\$ 66	\$ 95	\$ 78
Credit spread		77		73	67	72	89	137
Covariance adjustment <sup>(1)</sup>		(35)		(44)	(43)	(43)	(60)	(61)
Fully diversified interest rate and credit spread <sup>(2)</sup>	\$	104	\$	105	\$ 92	\$ 95	\$ 124	\$ 154
Foreign exchange		35		42	45	45	23	28
Equity		23		31	37	30	27	50
Commodity		48		35	30	29	25	27
Covariance adjustment <sup>(1)</sup>		(107)		(104)	(105)	(97)	(73)	(107)
Total trading VAR—all market risk factors, including general and specific risk (excluding credit portfolios) <sup>(2)</sup>	\$	103	\$	109	\$ 99	\$ 102	\$ 126	\$ 152
Specific risk-only component <sup>(3)</sup>	\$	(4)	\$	(3)	\$ (2)	\$ 5	\$ (20)	\$ (9)
Total trading VAR—general market risk factors only (excluding credit portfolios)	\$	107	\$	112	\$ 101	\$ 97	\$ 146	\$ 161
Incremental impact of the credit portfolio <sup>(4)</sup>	\$	27	\$	25	\$ 28	\$ 21	\$ 16	\$ 93
Total trading and credit portfolio VAR	\$	130	\$	134	\$ 127	\$ 123	\$ 142	\$ 245

- (1) Covariance adjustment (also known as diversification benefit) equals the difference between the total VAR and the sum of the VARs tied to each risk type. The benefit reflects the fact that the risks within individual and across risk types are not perfectly correlated and, consequently, the total VAR on a given day will be lower than the sum of the VARs relating to each risk type. The determination of the primary drivers of changes to the covariance adjustment is made by an examination of the impact of both model parameter and position changes.
- (2) The total trading VAR includes mark-to-market and certain fair value option trading positions in *ICG*, with the exception of hedges to the loan portfolio, fair value option loans and all CVA exposures. Available-for-sale and accrual exposures are not included.
- (3) The specific risk-only component represents the level of equity and fixed income issuer-specific risk embedded in VAR.
- (4) The credit portfolio is composed of mark-to-market positions associated with non-trading business units including Citi Treasury, the CVA relating to derivative counterparties and all associated CVA hedges. FVA and DVA are not included. The credit portfolio also includes hedges to the loan portfolio, fair value option loans and hedges to the leveraged finance pipeline within capital markets origination in *ICG*.

The table below provides the range of market factor VARs associated with Citi's total trading VAR, inclusive of specific risk:

	Second Quarter 2021		First Quarter 2021			Second Quarter 2020			arter		
In millions of dollars		Low	High		Low		High		Low		High
Interest rate	\$	57	\$ 96	\$	51	\$	84	\$	44	\$	137
Credit spread		65	86		63		82		89		171
Fully diversified interest rate and credit spread	\$	90	\$ 123	\$	86	\$	106	\$	112	\$	223
Foreign exchange		34	48		41		49		20		34
Equity		23	43		21		37		23		135
Commodity		26	50		17		42		17		64
Total trading	\$	90	\$ 130	\$	89	\$	120	\$	106	\$	246
Total trading and credit portfolio		116	159		108		139		120		424

Note: No covariance adjustment can be inferred from the above table as the high and low for each market factor will be from different close-of-business dates.

The following table provides the VAR for *ICG*, excluding the CVA relating to derivative counterparties, hedges of CVA, fair value option loans and hedges to the loan portfolio:

In millions of dollars	June	30, 2021
Total—all market risk factors, including general and specific risk		
Average—during quarter	\$	112
High—during quarter		134
Low—during quarter		90

#### Regulatory VAR Back-testing

In accordance with Basel III, Citi is required to perform back-testing to evaluate the effectiveness of its Regulatory VAR model. Regulatory VAR back-testing is the process in which the daily one-day VAR, at a 99% confidence interval, is compared to the buy-and-hold profit and loss (i.e., the profit and loss impact if the portfolio is held constant at the end of the day and re-priced the following day). Buy-and-hold profit and loss represents the daily mark-to-market profit and loss attributable to price movements in covered positions from the close of the previous business day. Buy-and-hold profit and loss excludes realized trading revenue, net interest, fees and commissions, intra-day trading profit and loss and changes in reserves.

Based on a 99% confidence level, Citi would expect two to three days in any one year where buy-and-hold losses exceed the Regulatory VAR. Given the conservative calibration of Citi's VAR model (as a result of taking the greater of short- and long-term volatilities and fat-tail scaling of volatilities), Citi would expect fewer exceptions under normal and stable market conditions. Periods of unstable market conditions could increase the number of back-testing exceptions.

As of June 30, 2021, there were no back-testing exceptions observed for Citi's Regulatory VAR for the prior 12 months.

#### STRATEGIC RISK

For additional information regarding strategic risk, including Citi's management of strategic risk, see "Managing Global Risk—Strategic Risk" in Citi's First Quarter of 2021 Form 10-Q and Citi's 2020 Annual Report on Form 10-K.

#### **Country Risk**

#### Top 25 Country Exposures

The following table presents Citi's top 25 exposures by country (excluding the U.S.) as of June 30, 2021. (Including the U.S, the total exposure as of June 30, 2021 to the top 25 countries would represent approximately 96% of Citi's exposure to all countries.)

For purposes of the table, loan amounts are reflected in the country where the loan is booked, which is generally based on the domicile of the borrower. For example, a loan to a Chinese subsidiary of a Switzerland-based corporation will generally be categorized as a loan in China. In addition, Citi has developed regional booking centers in certain countries, most significantly in the United Kingdom (U.K.) and Ireland, in order to more efficiently serve its corporate customers. As an example, with respect to the U.K., only 32% of corporate loans presented in the table below are to U.K. domiciled entities (33% for unfunded commitments), with the balance of the loans predominately to European domiciled counterparties. Approximately 83% of the total U.K. funded loans and 84% of the total U.K. unfunded commitments were investment grade as of June 30, 2021.

Trading account assets and investment securities are generally categorized based on the domicile of the issuer of the security of the underlying reference entity. For additional information on the assets included in the table, see the footnotes to the table below.

In billions of dollars	ICG loans <sup>(1)</sup>	GCB loans	Other funded <sup>(2)</sup>	Unfunded <sup>(3)</sup>	Net MTM on derivatives/ repos <sup>(4)</sup>	Total hedges (on loans and CVA)	Investment securities <sup>(5)</sup>	Trading account assets <sup>(6)</sup>	Total as of 2Q21	Total as of 1Q21	Total as of 2Q20	Total as a % of Citi as of 2Q21
United Kingdom	\$ 45.9	\$ —	\$ 1.6	\$ 53.6	\$ 15.2	\$ (5.3)	\$ 4.7	\$ (3.0)	\$ 112.7	\$ 115.3	\$ 109.7	6.3 %
Mexico	14.2	13.5	0.3	7.7	3.4	(0.9)	20.8	3.5	62.5	62.2	59.1	3.5
Hong Kong	21.4	14.1	0.3	7.4	1.0	(0.7)	8.1	1.0	52.6	47.8	49.1	2.9
Ireland	12.8	_	1.0	29.1	0.6	(0.2)	_	0.5	43.8	44.1	42.0	2.4
Singapore	15.3	13.8	0.2	5.9	1.0	(0.6)	6.1	1.9	43.6	41.5	46.8	2.4
South Korea	3.2	17.7	0.1	2.3	2.2	(0.8)	10.4	1.6	36.7	35.0	32.7	2.0
India	7.0	3.8	1.1	5.7	1.6	(0.6)	8.8	0.3	27.7	29.6	28.5	1.5
Brazil	11.5	_	_	3.1	4.2	(0.6)	4.6	3.3	26.1	23.7	25.4	1.5
Australia	4.8	9.2	_	6.9	1.6	(0.4)	1.4	1.4	24.9	23.1	20.2	1.4
China	8.5	3.6	0.7	2.3	1.5	(0.5)	6.1	(2.4)	19.8	21.1	19.2	1.1
Germany	0.2	_	0.1	6.0	5.4	(3.7)	6.7	4.7	19.4	25.8	24.6	1.1
Canada	2.0	0.5	0.1	7.7	2.3	(0.9)	4.3	1.9	17.9	16.1	17.8	1.0
Taiwan	5.3	8.4	0.1	1.2	1.1	(0.1)	0.2	1.1	17.3	17.0	16.7	1.0
Japan	2.4	_	0.1	3.1	3.5	(1.6)	5.1	4.0	16.6	18.9	18.5	0.9
Jersey	6.8	_	0.6	7.7	_	(0.1)	_	_	15.0	14.0	12.0	0.8
United Arab Emirates	7.6	1.3	_	3.7	0.3	(0.3)	1.6	_	14.2	13.5	12.9	0.8
Poland	3.3	1.9	_	2.7	0.2	(0.1)	3.0	0.5	11.5	11.4	15.1	0.6
Malaysia	1.5	3.4	0.1	0.9	0.1	_	1.9	0.4	8.3	8.4	9.1	0.5
Thailand	0.9	2.7	_	2.2	0.1	_	1.5	0.1	7.5	7.4	7.8	0.4
Indonesia	2.1	0.6	_	1.5	0.2	(0.1)	1.7	_	6.0	6.1	5.9	0.3
Luxembourg	1.0	_	_	_	0.3	(0.6)	5.1	0.1	5.9	5.5	6.7	0.3
Russia	2.2	0.8		0.8	0.2	_	1.6	(0.2)		5.1	5.4	0.3
Philippines	0.8	1.2	0.1	0.6	0.2	_	1.4	(0.2)		4.1	5.4	0.2
South Africa	1.5	_	_	0.6	0.2	(0.1)	1.7	(0.2)	3.7	3.6	4.0	0.2
Czech Republic	0.9	_	_	0.7	1.3	_	0.6	0.1	3.6	4.5	3.4	0.2
Total as a % o	of Citi's to	otal expo	sure									33.6 %
Total as a % o	of Citi's n	on-U.S.	total expo	sure								90.9 %

<sup>(1)</sup> ICG loans reflect funded corporate loans and private bank loans, net of unearned income. As of June 30, 2021, private bank loans in the table above totaled \$33.4 billion, concentrated in Hong Kong (\$10 billion), the U.K. (\$8.8 billion) and Singapore (\$7.3 billion).

- (2) Other funded includes other direct exposures such as accounts receivable, loans HFS, other loans in Corporate/Other and investments accounted for under the equity method.
- (3) Unfunded exposure includes unfunded corporate lending commitments, letters of credit and other contingencies.
- (4) Net mark-to-market counterparty risk on OTC derivatives and securities lending/borrowing transactions (repos). Exposures are shown net of collateral and inclusive of CVA. Includes margin loans.
- (5) Investment securities include debt securities available-for-sale, recorded at fair market value, and debt securities held-to-maturity, recorded at amortized cost.
- (6) Trading account assets are shown on a net basis and include issuer risk on cash products and derivative exposure where the underlying reference entity/issuer is located in that country.

#### Argentina

Citi operates in Argentina through its *ICG* businesses. As of June 30, 2021, Citi's net investment in its Argentine operations was approximately \$1.2 billion. Citi uses the U.S. dollar as the functional currency for its operations in Argentina because the Argentine economy is considered highly inflationary under U.S. GAAP.

As previously disclosed, the government of Argentina has continued to maintain certain capital and currency controls that restrict Citi's ability to access U.S. dollars in Argentina and remit earnings from its Argentine operations. Citi's net investment in its Argentine operations is likely to increase as Citi generates net income in its Argentine franchise and its earnings are unable to be remitted.

Citi economically hedges the foreign currency risk in its net Argentine peso-denominated assets to the extent possible and prudent using non-deliverable forward (NDF) derivative instruments that are primarily executed outside of Argentina. As of June 30, 2021, the international NDF market had very limited liquidity, resulting in Citi's being unable to economically hedge nearly all of its Argentine peso exposure. As a result, and to the extent that Citi does not execute NDF contracts for this unhedged exposure in the future, Citi would record devaluations on its net Argentine peso-denominated assets in earnings, without any benefit from a change in the fair value of derivative positions used to economically hedge the exposure.

Citi continually evaluates its economic exposure to its Argentine counterparties and reserves for changes in credit risk and sovereign risk associated with its Argentine assets. Citi believes it has established appropriate allowances for credit losses on its Argentine loans, and appropriate fair value adjustments on Argentine assets and liabilities measured at fair value, for such risks under U.S. GAAP as of June 30, 2021. However, U.S. regulatory agencies may require Citi to record additional reserves in the future, increasing *ICG*'s cost of credit, based on the perceived country risk associated with its Argentine exposures. For additional information on emerging markets risks, see "Risk Factors—Strategic Risks" in Citi's 2020 Annual Report on Form 10-K.

# SIGNIFICANT ACCOUNTING POLICIES AND SIGNIFICANT ESTIMATES

This section contains a summary of Citi's most significant accounting policies. Note 1 to the Consolidated Financial Statements in Citigroup's 2020 Annual Report on Form 10-K contains a summary of all of Citigroup's significant accounting policies. These policies, as well as estimates made by management, are integral to the presentation of Citi's results of operations and financial condition. While all of these policies require a certain level of management judgment and estimates, this section highlights and discusses the significant accounting policies that require management to make highly difficult, complex or subjective judgments and estimates at times regarding matters that are inherently uncertain and susceptible to change (see also "Risk Factors—Operational Risks" in Citigroup's 2020 Annual Report on Form 10-K). Management has discussed each of these significant accounting policies, the related estimates and its judgments with the Audit Committee of the Citigroup Board of Directors.

#### Valuations of Financial Instruments

Citigroup holds debt and equity securities, derivatives, retained interests in securitizations, investments in private equity and other financial instruments. A substantial portion of these assets and liabilities is reflected at fair value on Citi's Consolidated Balance Sheet as *Trading account assets*, *Available-for-sale securities* and *Trading account liabilities*.

Citi purchases securities under agreements to resell (reverse repos or resale agreements) and sells securities under agreements to repurchase (repos), a substantial portion of which is carried at fair value. In addition, certain loans, short-term borrowings, long-term debt and deposits, as well as certain securities borrowed and loaned positions that are collateralized with cash, are carried at fair value. Citigroup holds its investments, trading assets and liabilities, and resale and repurchase agreements on Citi's Consolidated Balance Sheet to meet customer needs and to manage liquidity needs, interest rate risks and private equity investing.

When available, Citi generally uses quoted market prices to determine fair value and classifies such items within Level 1 of the fair value hierarchy established under ASC 820-10, Fair Value Measurement. If quoted market prices are not available, fair value is based upon internally developed valuation models that use, where possible, current market-based or independently sourced market parameters, such as interest rates, currency rates and option volatilities. Such models are often based on a discounted cash flow analysis. In addition, items valued using such internally generated valuation techniques are classified according to the lowest level input or value driver that is significant to the valuation. Thus, an item may be classified under the fair value hierarchy as Level 3 even though there may be some significant inputs that are readily observable.

Citi is required to exercise subjective judgments relating to the applicability and functionality of internal valuation models, the significance of inputs or value drivers to the valuation of an instrument and the degree of illiquidity and subsequent lack of observability in certain markets. The fair value of these instruments is reported on Citi's Consolidated Balance Sheet where the changes in fair value are recognized in either the Consolidated Statement of Income or in *AOCI*.

Losses on available-for-sale securities whose fair values are less than the amortized cost, where Citi intends to sell the security or could more-likely-than-not be required to sell the security, are recognized in earnings. Where Citi does not intend to sell the security nor could more-likely-than-not be required to sell the security, the portion of the loss related to credit is recognized as an allowance for credit losses with a corresponding provision for credit losses and the remainder of the loss is recognized in other comprehensive income. Such losses are capped at the difference between the fair value and amortized cost of the security.

For equity securities carried at cost or under the measurement alternative, decreases in fair value below the carrying value are recognized as impairment in the Consolidated Statement of Income. Moreover, for certain equity method investments, decreases in fair value are only recognized in earnings in the Consolidated Statement of Income if such decreases are judged to be an other-than-temporary impairment (OTTI). Adjudicating the temporary nature of fair value impairments is also inherently judgmental.

The fair value of financial instruments incorporates the effects of Citi's own credit risk and the market view of counterparty credit risk, the quantification of which is also complex and judgmental. For additional information on Citi's fair value analysis, see Notes 6, 20 and 21 to the Consolidated Financial Statements in this Form 10-Q and Note 1 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

#### Citi's Allowance for Credit Losses (ACL)

The table below shows Citi's ACL as of the second quarter of 2021. For information on the drivers of Citi's ACL release in the second quarter, see below. For additional information on Citi's accounting policy on accounting for credit losses under CECL, see Note 1 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

	ACL											
In millions of dollars		Balance Dec. 31, 2020	(	1Q21 build release)	1Q21 FX/ Other		Balance Mar. 31, 2021	(	2Q21 build (release)	2Q21 FX/ Other	Balance Jun. 30, 2021	ACLL/EOP loans Jun. 30, 2021 <sup>(1)</sup>
Cards <sup>(1)</sup>	\$	16,805	\$	(1,523)	\$ (42)	\$	15,240	\$	(1,106) \$	25	\$ 14,159	9.72 %
All other GCB		2,419		(283)	(42)		2,094		(292)	28	1,830	
Global Consumer Banking	\$	19,224	\$	(1,806)	\$ (84)	\$	17,334	\$	(1,398) \$	53	\$ 15,989	5.90 %
Institutional Clients Group		5,402		(1,312)	(6)		4,084		(949)	(8)	3,127	0.80
Corporate/Other		330		(109)	(1)		220		(99)	1	122	
Allowance for credit losses on loans (ACLL)	\$	24,956	\$	(3,227)	<b>\$</b> (91)	\$	21,638	\$	(2,446) \$	6 46	\$ 19,238	2.88 %
Allowance for credit losses on unfunded lending commitments (ACLUC)		2,655		(626)	(17)		2,012		44	17	2,073	
Other		146		1	(1)		146		1	1	148	
Total ACL	\$	27,757	\$	(3,852)	\$ (109)	\$	23,796	\$	(2,401) \$	64	\$ 21,459	

(1) As of June 30, 2021, in North America GCB, Citi-branded cards ACLL/EOP loans was 8.6% and Citi retail services ACLL/EOP loans was 12.7%.

Citi's reserves for expected credit losses on funded loans and unfunded lending commitments, standby letters of credit and financial guarantees are reflected on the Consolidated Balance Sheet in the *Allowance for credit losses on loans* (ACLL) and *Other liabilities* (Allowance for credit losses on unfunded lending commitments (ACLUC)), respectively. In addition, Citi reserves for expected credit losses on other financial assets carried at amortized cost, including held-to-maturity securities, reverse repurchase agreements, securities borrowed, deposits with banks and other financial receivables. These reserves, together with the ACLL and ACLUC, are referred to as the ACL. Changes in the ACL are reflected as *Provision for credit losses* in the Consolidated Statement of Income each reporting period.

The ACL is composed of quantitative and qualitative management adjustment components. The quantitative component uses a forward-looking base macroeconomic forecast. The qualitative management adjustment component reflects economic uncertainty using alternative downside macroeconomic scenarios and portfolio characteristics and current economic conditions not captured in the quantitative component, such as adjustments to reflect uncertainty around the estimated impact of the pandemic on credit losses. Both the quantitative and qualitative management adjustment components are further discussed below.

#### Quantitative Component

Citi estimates expected credit losses for its quantitative component using (i) its comprehensive internal data on loss and default history, (ii) internal credit risk ratings, (iii) external credit bureau and rating agencies information, and (iv) a reasonable and supportable forecast of macroeconomic conditions.

For its consumer and corporate portfolios, Citi's expected credit losses are determined primarily by utilizing models that consider the borrowers' probability of default (PD), loss given default (LGD) and exposure at default (EAD). The loss likelihood and severity models used for estimating expected credit losses are sensitive to changes in macroeconomic variables that inform the forecasts, and cover a wide range of geographic, industry, product and business segments.

In addition, Citi's models determine expected credit losses based on leading credit indicators, including loan delinquencies, changes in portfolio size, default frequency, risk ratings and loss recovery rates (among other things), as well as other current economic factors and credit trends, including housing prices, unemployment and gross domestic product (GDP).

#### Qualitative Component

The qualitative management adjustment component includes, among other things, management adjustments to reflect economic uncertainty based on the likelihood and severity of downside scenarios and certain portfolio characteristics not captured in the quantitative component, such as concentrations, collateral valuation, model limitations, idiosyncratic events and other factors as required by banking supervisory guidance for the ACL. The qualitative management adjustment component also reflects the uncertainty around the estimated impact of the pandemic on credit loss estimates. The ultimate extent of the pandemic's impact on Citi's ACL will depend on, among other things, (i) how consumers respond to the conclusion of government stimulus and assistance programs, (ii) the impact on unemployment, (iii) the timing and extent of the economic recovery, (iv) the severity and duration of any resurgence of COVID-19, (v) the rate of distribution and administration of vaccines and (vi) the extent of any market volatility.

#### 2021 Changes in the Allowance

In the second quarter of 2021, Citi released \$1.5 billion of the ACL for its consumer portfolios and \$0.9 billion of the ACL for its corporate portfolios, for a total release of \$2.4 billion. The releases in consumer and corporate ACLs were driven primarily by improvements in portfolio quality and macroeconomic forecasts. The overall qualitative management adjustments were largely unchanged compared to the previous quarter. Based on its latest macroeconomic forecast, Citi believes its analysis of the ACL reflects the forward view of the economic analysis as of June 30, 2021.

#### Macroeconomic Variables

Citi considers a multitude of macroeconomic variables for both the base and downside macroeconomic forecasts it uses to estimate the ACL, including domestic and international variables for its global portfolios and exposures. Citi's forecasts of the U.S. unemployment rate and U.S. Real GDP growth rate represent the key macroeconomic variables that most significantly affect its estimate of the ACL.

The tables below show Citi's forecasted quarterly average U.S. unemployment rate and year-over-year U.S. Real GDP growth rate used in determining Citi's ACL for each quarterly reporting period from 2Q20 to 2Q21:

	Quar			
U.S. unemployment	3Q21	1Q22	3Q22	13-quarter average <sup>(1)</sup>
Citi forecast at 2Q20	6.3 %	5.8 %	5.6 %	7.2 %
Citi forecast at 3Q20	6.8	6.3	5.9	6.6
Citi forecast at 4Q20	6.5	6.2	5.9	6.1
Citi forecast at 1Q21	5.2	4.5	3.9	4.3
Citi forecast at 2Q21	5.2	4.2	4.0	4.1

 Represents the average unemployment rate for the rolling, forwardlooking 13 quarters in the forecast horizon.

Year-over-year growth rate <sup>(1)</sup>								
Full year								
2021	2022	2023						
5.5 %	3.3 %	2.1 %						
3.3	2.8	2.6						
3.7	2.7	2.6						
6.2	4.1	1.9						
6.5	3.7	2.0						
	2021 5.5 % 3.3 3.7 6.2	Full year           2021         2022           5.5 %         3.3 %           3.3         2.8           3.7         2.7           6.2         4.1						

 The year-over-year growth rate is the percentage change in the Real (inflation adjusted) GDP level.

Under the base macroeconomic forecast as of 2Q21, U.S. Real GDP growth is expected to remain strong in 2021 and 2022 and the unemployment rate is expected to continue to improve as the U.S. moves past the peak of the pandemic-related health and economic crisis.

#### Consumer

As discussed above, Citi's total consumer ACL release (including *Corporate/Other*) of \$1.5 billion in the second quarter of 2021 reduced the ACL balance to \$16.1 billion, or 5.84% of total consumer loans at June 30, 2021. The release was primarily driven by the improvements in portfolio credit quality, as well as the improved macroeconomic forecast. Citi's consumer ACL is largely driven by the cards businesses.

For cards, including Citi's international businesses, the level of reserves relative to EOP loans decreased to 9.72% at June 30, 2021, compared to 10.72% at March 31, 2021, primarily driven by improvements in portfolio credit quality, as well as the improved macroeconomic forecast. For the remaining consumer exposures, the level of reserves relative to EOP loans decreased to 1.5% at June 30, 2021, compared to 1.8% at March 31, 2021.

#### Corporate

Citi's corporate ACLL release of \$0.9 billion in the second quarter of 2021 reduced the ACLL reserve balance to \$3.1 billion, or 0.80% of total funded loans, and was primarily driven by improvements in portfolio credit quality, as well as the improved macroeconomic forecast.

The Allowance for credit losses on unfunded lending commitments (ACLUC) build of \$43 million in the second quarter of 2021 increased the total ACLUC reserve balance included in *Other liabilities* to \$2.1 billion at June 30, 2021.

#### ACLL and Non-accrual Ratios

At June 30, 2021, the ratio of the allowance for credit losses to total funded loans was 2.88% (5.84% for consumer loans and 0.80% for corporate loans) compared to 3.29% at March 31, 2021 (6.41% for consumer loans and 1.06% for corporate loans).

Citi's total non-accrual loans were \$4.4 billion at June 30, 2021, down \$708 million from March 31, 2021. Consumer non-accrual loans decreased \$178 million to \$1.8 billion at June 30, 2021 from \$2.0 billion at March 31, 2021, while corporate non-accrual loans decreased \$530 million to \$2.6 billion at June 30, 2021 from \$3.1 billion at March 31, 2021. In addition, the ratio of non-accrual loans to total corporate loans was 0.64%, and 0.65% of non-accrual loans to total consumer loans, at June 30, 2021.

#### Regulatory Capital Impact

Citi has elected to phase in the CECL impact for regulatory capital purposes. The transition provisions were recently modified to defer the phase-in. After two years with no impact on capital, the CECL transition impact will phase in over a three-year transition period with 25% of the impact (net of deferred taxes) recognized on the first day of each subsequent year, commencing January 1, 2022, and will be fully implemented on January 1, 2025. In addition, 25% of the build (pretax) made in 2020 and 2021 will be deferred and amortized over the same timeframe.

For a further description of the ACL and related accounts, see Notes 1 and 14 to the Consolidated Financial Statements.

For a discussion of the adoption of the CECL accounting pronouncement, see Note 1 to the Consolidated Financial Statements.

#### Goodwill

Citi tests goodwill for impairment annually as of July 1 (the annual test) and through interim assessments between annual tests if an event occurs or circumstances change that could more-likely-than-not reduce the fair value of a reporting unit below its carrying amount, such as a significant adverse change in the business climate, a decision to sell or dispose of all or a significant portion of a reporting unit or a significant decline in Citi's stock price.

Citi performed the annual test as of July 1, 2020. The fair values of the Company's reporting units as a percentage of their carrying values ranged from approximately 115% to 136%, resulting in no impairment. While the inherent risk related to uncertainty is embedded in the key assumptions used in the valuations, the current environment continues to evolve. Deterioration in business performance or macroeconomic and market conditions, including potential adverse effects to economic forecasts due to the severity and duration of the pandemic, as well as the responses of governments, customers and clients, could negatively influence the assumptions used in the valuations, in particular, the discount and growth rates used in the net income projections. If the future were to differ from management's best estimate of key economic assumptions and associated cash flows were to decrease, Citi could potentially experience material goodwill impairment charges in the future. See Note 15 to the Consolidated Financial Statements for a further discussion on goodwill.

#### **Litigation Accruals**

See the discussion in Note 23 to the Consolidated Financial Statements for information regarding Citi's policies on establishing accruals for litigation and regulatory contingencies.

#### **INCOME TAXES**

#### **Deferred Tax Assets**

For additional information on Citi's deferred tax assets (DTAs), see "Risk Factors—Strategic Risks," "Significant Accounting Policies and Significant Estimates—Income Taxes" and Notes 1 and 9 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

At June 30, 2021, Citigroup had recorded net DTAs of approximately \$24.5 billion, an increase of \$0.3 billion from March 31, 2021 and a decrease of \$0.3 billion from December 31, 2020. The increase for the quarter was driven by a valuation allowance (VA) release (see DTA Realizability below) and losses in *Other comprehensive income*.

The table below summarizes Citi's net DTAs balance:

Jurisdiction/Component	DTAs balance					
In billions of dollars	J	June 30, 2021	December 31, 2020			
Total U.S.	\$	21.7	\$	22.2		
Total foreign		2.8		2.6		
Total	\$	24.5	\$	24.8		

Of Citi's total net DTAs of \$24.5 billion as of June 30, 2021, \$9.4 billion (primarily relating to net operating losses, foreign tax credit (FTC) and general business credit carryforwards, which decreased by \$0.4 billion in the current quarter) was deducted in calculating Citi's regulatory capital. Net DTAs arising from temporary differences are deducted from regulatory capital if in excess of the 10%/15% limitations (see "Capital Resources" in Citi's 2020 Annual Report on Form 10-K). For the quarter ended June 30, 2021, Citi did not have any such DTAs. Accordingly, the remaining \$15.1 billion of net DTAs as of June 30, 2021 was not deducted in calculating regulatory capital pursuant to Basel III standards and was appropriately risk weighted under those rules.

#### **DTA Realizability**

Citi believes that the realization of the recognized net DTAs of \$24.5 billion at June 30, 2021 is more-likely-than-not based on management's expectations as to future taxable income in the jurisdictions in which the DTAs arise, as well as consideration of available tax planning strategies (as defined in ASC Topic 740, *Income Taxes*).

In the second quarter of 2021, as part of the normal planning process, Citi updated its forecasts of operating income and foreign source income. With respect to Citi's general basket for foreign tax credits (FTCs), Citi's revised forecast provided a sufficient level of forecasted taxable income to maintain the level of general basket FTCs currently recognized. With respect to non-U.S. branches, Citi's forecasts evidenced a sufficient level of forecasted taxable income to utilize previously unrecognized DTAs related to non-U.S. branch FTC carry-forwards in 2021 and 2022. As a result, the second quarter includes a VA release of approximately \$450 million related to these FTCs. As part of its normal planning process in the fourth quarter of 2021, Citi expects to further update its forecasts of operating income and foreign source income, which in turn could affect Citi's valuation allowance against FTC carry-forwards.

#### **Effective Tax Rate**

Citi's reported effective tax rate for the second quarter of 2021 was approximately 16%. This compares to an effective tax rate of approximately 5% in the second quarter of 2020. The effective tax rate in the current quarter was driven by the \$450 million VA release related to non-U.S. branch FTC carryforwards. In the second quarter of 2020, the effective tax rate was driven by the higher relative impact of tax-advantaged investments and other tax benefits on a relatively low level of earnings before taxes.

# DISCLOSURE CONTROLS AND PROCEDURES

Citi's disclosure controls and procedures are designed to ensure that information required to be disclosed under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, including without limitation that information required to be disclosed by Citi in its SEC filings is accumulated and communicated to management, including the Chief Executive Officer (CEO) and Chief Financial Officer (CFO), as appropriate, to allow for timely decisions regarding required disclosure.

Citi's Disclosure Committee assists the CEO and CFO in their responsibilities to design, establish, maintain and evaluate the effectiveness of Citi's disclosure controls and procedures. The Disclosure Committee is responsible for, among other things, the oversight, maintenance and implementation of the disclosure controls and procedures, subject to the supervision and oversight of the CEO and CFO.

Citi's management, with the participation of its CEO and CFO, has evaluated the effectiveness of Citigroup's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of June 30, 2021. Based on that evaluation, the CEO and CFO have concluded that at that date Citigroup's disclosure controls and procedures were effective.

# OF THE IRAN THREAT REDUCTION AND SYRIA HUMAN RIGHTS ACT

Pursuant to Section 219 of the Iran Threat Reduction and Syria Human Rights Act of 2012 (Section 219), which added Section 13(r) to the Securities Exchange Act of 1934, as amended, Citi is required to disclose in its annual or quarterly reports, as applicable, whether it or any of its affiliates knowingly engaged in certain activities, transactions or dealings relating to Iran or with certain individuals or entities that are the subject of sanctions under U.S. law. Disclosure is generally required even where the activities, transactions or dealings were conducted in compliance with applicable law. Citi, in its related quarterly report on Form 10-Q, previously disclosed no reportable activities for the first quarter of 2021.

During the second quarter of 2021, Citigroup reported 71 transactions pursuant to Section 219. On May 10, 2021, Citibank Europe plc, acting as an intermediary bank, processed a permissible transaction between two Irish banks for visa-related fees paid to the Iranian Embassy in Ireland. The total value of the payment was EUR 100.00 (approximately USD 119.06). These transactions were authorized under the travel exemption of the Iranian Transactions and Sanctions Regulations (i.e., 31 CFR § 560.210). In addition, in May of 2021, Citigroup's Russian subsidiary (Citi Russia) unblocked and released 69 transactions involving entities designated pursuant to Executive Orders 13382 and 13224. The total value of the transactions, which were related to payments of small bills for services, as well as salary payments, was RUB 11,371,791.17

(approximately USD 225,429.26). All transactions were processed pursuant to a specific license issued by the U.S. Office of Foreign Assets Control (OFAC) on May 26, 2021. Citi Russia received nominal fees for three of the 69 payments, which were outgoing and subject to tariffs. Finally, on June 16, 2021, two subsidiaries of Citigroup Inc. processed a transaction between the Central Bank of Iran (the CBI) and an international organization (IO). The CBI sent funds to the IO's Korean won account at Citibank Korea Inc., which were then converted to U.S. dollars and transferred to the IO's U.S. dollar account at Citibank, N.A., New York branch. The total value of the payment was approximately USD 16,455,375.44. The transaction was a payment for the Government of Iran's membership dues to the IO. Citi obtained a two-year license from OFAC for such payments on May 19, 2021. Citigroup Inc.'s two subsidiaries realized nominal fees for the processing of this payment.

#### SUPERVISION AND REGULATION

#### Securities and Commodities Regulation—Swap Dealer/ Security-Based Swap Dealer Requirements

Rules of the U.S. Commodity Futures Trading Commission (CFTC) govern the registration and regulation of swap dealers. As previously disclosed, several Citigroup subsidiaries, including Citibank, Citigroup Global Markets Inc. (CGMI), Citigroup Global Markets Limited (CGML), Citigroup Global Markets Europe (CGME) and Citigroup Energy Inc., are registered with the CFTC as swap dealers. On July 22, 2020, the CFTC adopted final rules establishing capital and financial reporting requirements for swap dealers that will take effect in October 2021.

In addition, the SEC has adopted rules governing the registration and regulation of security-based swap dealers. The regulations include requirements related to (i) capital, margin and segregation, (ii) record-keeping, reporting and notification and (iii) risk management practices for uncleared security-based swaps and the cross-border application of certain security-based swap requirements. These requirements will also take effect in October 2021.

For additional information about supervision and regulation applicable to Citi, see "Supervision, Regulation and Other—Supervision and Regulation" in Citi's 2020 Annual Report on Form 10-K.

#### FORWARD-LOOKING STATEMENTS

Certain statements in this Form 10-Q, including but not limited to statements included within the Management's Discussion and Analysis of Financial Condition and Results of Operations, are "forward-looking statements" within the meaning of the rules and regulations of the SEC. In addition, Citigroup also may make forward-looking statements in its other documents filed or furnished with the SEC, and its management may make forward-looking statements orally to analysts, investors, representatives of the media and others.

Generally, forward-looking statements are not based on historical facts but instead represent Citigroup's and its management's beliefs regarding future events. Such statements may be identified by words such as believe, expect, anticipate, intend, estimate, may increase, may fluctuate, target and illustrative, and similar expressions or future or conditional verbs such as will, should, would and could.

Such statements are based on management's current expectations and are subject to risks, uncertainties and changes in circumstances. Actual results and capital and other financial conditions may differ materially from those included in these statements due to a variety of factors, including without limitation (i) the precautionary statements included within each individual business's discussion and analysis of its results of operations above, in Citi's First Quarter of 2021 Form 10-Q and in Citi's 2020 Annual Report on Form 10-K and other SEC filings; (ii) the factors listed and described under "Risk Factors" in Citi's 2020 Annual Report on Form 10-K; and (iii) the risks and uncertainties summarized below:

- rapidly evolving challenges and uncertainties related to the COVID-19 pandemic in the U.S. and globally, including the duration and further spread of the coronavirus as well as any variants becoming more prevalent and impactful; further production, distribution, acceptance and effectiveness of vaccines; the public response, including consumer confidence, spending patterns and credit card usage behaviors; government actions, including further imposition of social distancing and restrictions on businesses and the movement of the public; any delay, weakness or unevenness in the economic recovery or any future economic downturn; and the potential impact on Citi's businesses and overall results of operations and financial condition;
- the potential impact on Citi's ability to return capital to common shareholders consistent with its capital planning efforts and targets, due to, among other things, regulatory capital requirements, including the Stress Capital Buffer, Citi's results of operations and financial condition, forecasts of macroeconomic conditions, regulatory evaluations of Citi's ability to maintain an effective capital management framework and Citi's effectiveness in managing and calculating its risk-weighted assets, and the Supplementary Leverage Ratio and GSIB surcharge, whether due to the impact of the pandemic, the results of the CCAR process and regulatory stress tests or otherwise;
- the ongoing regulatory and legislative uncertainties and changes faced by financial institutions, including Citi, in

- the U.S. and globally, such as potential fiscal, monetary, regulatory, corporate and other income tax and other changes due to the current U.S. presidential administration, regulatory leadership and Congress or in response to the pandemic; potential changes to various aspects of the regulatory capital framework; the future legislative and regulatory framework resulting from the U.K.'s exit from the European Union, including with respect to financial services; and the potential impact these uncertainties and changes could have on Citi's businesses, results of operations, financial condition, business planning and compliance risks and costs;
- Citi's ability to achieve its projected or expected results from its continued investments and efficiency initiatives and other actions, such as deepening client relationships, revenue growth, expense management and transformation of its infrastructure, risk management and controls, as part of Citi's overall strategy to meet operational and financial objectives, including as a result of factors that Citi cannot control:
- Citi's ability to achieve its objectives from its strategic refresh, including, among others, those related to its Global Wealth business and plans to pursue exits of consumer businesses in 13 markets in *Asia* and *EMEA*, which may not be as productive or effective as Citi expects and could result in foreign currency translation adjustment (CTA) or other losses, charges or other negative financial or strategic impacts;
- the transition away from or discontinuance of LIBOR or any other interest rate benchmark and the adverse consequences it could have for market participants, including Citi;
- Citi's ability to utilize its DTAs (including the foreign tax credit component of its DTAs) and thus reduce the negative impact of the DTAs on Citi's regulatory capital, including as a result of its ability to generate U.S. taxable income;
- the potential impact to Citi if its interpretation or application of the complex income and non-income based tax laws to which it is subject, such as the Tax Cuts and Jobs Act (Tax Reform), withholding, stamp, service and other non-income taxes, differs from those of the relevant governmental taxing authorities, including as a result of litigation or examinations regarding non-income based tax matters;
- the various risks faced by Citi as a result of its presence in the emerging markets, including, among others, limitations of hedges on foreign investments; foreign currency volatility, sovereign volatility, election outcomes, regulatory changes and political events; foreign exchange controls; limitations on foreign investment; sociopolitical instability (including from hyperinflation); fraud; nationalization or loss of licenses; business restrictions; sanctions or asset freezes; potential criminal charges; closure of branches or subsidiaries; confiscation of assets; U.S. regulators imposing mandatory loan loss or other reserve requirements on Citi; and higher compliance and regulatory risks and costs;
- the potential impact from a deterioration in or failure to maintain Citi's co-branding or private label credit card

relationships, due to, among other things, the general economic environment, declining sales and revenues, partner store closures, government-imposed restrictions, reduced air and business travel or other operational difficulties of the retailer or merchant, termination of a particular relationship; or other factors, such as bankruptcies, liquidations, restructurings, consolidations or other similar events, whether due to the impact of the pandemic or otherwise;

- Citi's ability in its resolution plan submissions to address any shortcomings or deficiencies identified or guidance provided by the Federal Reserve Board and FDIC;
- the potential impact on Citi's performance and the performance of its individual businesses, including its competitive position and ability to effectively manage its businesses and continue to execute its strategies, if Citi is unable to attract, retain and motivate highly qualified employees;
- Citi's ability to effectively compete with U.S. and non-U.S. financial services companies and others, including as a result of emerging technologies;
- the potential impact to Citi from climate change, including both physical and transition risks as well as higher regulatory, compliance and reputational risks and costs:
- the potential impact to Citi's businesses, and results of operations and financial condition, as well as its macroeconomic outlook, due to macroeconomic, geopolitical and other challenges and uncertainties and volatilities, including, among others, a rapid rise in or an elevated level of inflation; governmental fiscal and monetary actions or expected actions, such as changes in interest rate policies and any program implemented to change the size of central bank balance sheets; geopolitical tensions and conflicts; protracted or widespread trade tensions; natural disasters; additional pandemics; and election outcomes;
- the potential impact to Citi from a failure in or disruption of its operational processes or systems, including as a result of, among other things, human error, such as processing errors, fraud or malice, accidental system or technological failure, electrical or telecommunication outages or failure of or cyber incidents involving computer servers or infrastructure or other similar losses or damage to Citi's property or assets, or failures by third parties, as well as disruptions in the operations of Citi's clients, customers or other third parties;
- the increasing risk of continually evolving, sophisticated cybersecurity activities faced by financial institutions and others, including Citi and third parties with which it does business, that could result in, among other things, theft, loss, misuse or disclosure of confidential client, customer or corporate information or assets and a disruption of computer, software or network systems; and the potential impact from such risks, including reputational damage, regulatory penalties, loss of revenues, additional costs (including repair, remediation and other costs), exposure to litigation and other financial losses;
- the potential impact of changes to, or the application of incorrect, assumptions, judgments or estimates in Citi's

- financial statements, including estimates of Citi's ACL, which depends on its CECL models and assumptions and forecasted macroeconomic conditions and qualitative management adjustment component; reserves related to litigation, regulatory and tax matters exposures; valuation of DTAs; and fair value of certain assets and liabilities, such as goodwill or any other asset for impairment;
- the financial impact from reclassification of any CTA component of *AOCI*, including related hedges and taxes, into Citi's earnings, due to the sale or substantial liquidation of any foreign entity, such as those related to any of Citi's 13 exit markets or legacy businesses, whether due to Citi's strategic refresh or otherwise;
- the impact of changes to financial accounting and reporting standards or interpretations, on how Citi records and reports its financial condition and results of operations;
- the potential impact to Citi's results of operations and/or regulatory capital and capital ratios if Citi's risk management and mitigation processes, strategies or models, including those related to its ability to manage and aggregate data, are deficient or ineffective, or require refinement, modification or enhancement, or any related action is taken by Citi's U.S. banking regulators;
- the potential impact of credit risk and concentrations of risk on Citi's results of operations, whether due to a default of or deterioration involving consumer, corporate or public sector borrowers or other counterparties in the U.S. or in various countries and jurisdictions globally, including from indemnification obligations in connection with various transactions, such as hedging or reinsurance arrangements related to those obligations, whether due to the pandemic or otherwise;
- the potential impact on Citi's liquidity and/or costs of funding as a result of external factors, including, among others, a rapid rise in or an elevated level of inflation, the competitive environment for deposits, general disruptions in the financial markets, governmental fiscal and monetary policies, regulatory changes or negative investor perceptions of Citi's creditworthiness, unexpected increases in cash or collateral requirements and the inability to monetize available liquidity resources, whether due to the pandemic or otherwise;
- the impact of a ratings downgrade of Citi or one or more of its more significant subsidiaries or issuing entities on Citi's funding and liquidity as well as operations of certain of its businesses;
- the potential impact to Citi of ongoing interpretation and implementation of regulatory and legislative requirements and changes in the U.S. and globally, as well as heightened regulatory scrutiny and expectations for large financial institutions and their employees and agents, with respect to, among other things, governance, infrastructure, data and risk management practices and controls, including the impact on Citi's compliance, regulatory and other risks and costs, such as increased regulatory oversight and restrictions, enforcement proceedings, penalties and fines; and
- the potential outcomes of the extensive legal and regulatory proceedings, examinations, investigations,

consent orders and related compliance efforts and other inquiries, to which Citi is or may be subject at any given time, such as the previously disclosed October 2020 FRB and OCC consent orders, particularly given the increased focus by regulators on risks and controls, such as risk management, compliance, data quality management and governance and internal controls, and policies and procedures; as well as the transformative efforts to remediate deficiencies on a timely and sufficient basis and increased expenses for such remediation efforts, together with the heightened scrutiny and expectations generally from regulators, and the severity of the remedies sought by regulators, such as civil money penalties, supervisory or enforcement orders, business restrictions, limitations on dividends and changes to directors and/or officers, and potential collateral consequences to Citi arising from such outcomes.

Any forward-looking statements made by or on behalf of Citigroup speak only as to the date they are made, and Citi does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the forward-looking statements were made.

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### CONSOLIDATED FINANCIAL STATEMENTS

### CONSOLIDATED STATEMENT OF INCOME (UNAUDITED)

Citigroup Inc. and Subsidiaries

	T	hree Months <b>F</b>	Ended June 30,	Six Months End	ed June 30,
In millions of dollars, except per share amounts		2021	2020	2021	2020
Revenues					
Interest revenue	\$	12,463	\$ 14,589	\$ 24,997 \$	31,728
Interest expense		2,264	3,509	4,632	9,156
Net interest revenue	\$	10,199	\$ 11,080	\$ 20,365 \$	22,572
Commissions and fees	\$	3,374	\$ 2,933	\$ 7,044 \$	5,954
Principal transactions		2,304	4,157	6,217	9,418
Administration and other fiduciary fees		1,022	819	1,983	1,673
Realized gains on sales of investments, net		137	748	538	1,180
Impairment losses on investments:					
Impairment losses on investments and other assets		(13)	(69)	(82)	(124)
Provision for credit losses on AFS debt securities <sup>(1)</sup>		<u>`</u>	(8)		(8)
Net impairment losses recognized in earnings	\$	(13)		\$ (82) \$	(132)
Other revenue (loss)	\$	451	\$ 106	\$ 736 \$	(168)
Total non-interest revenues	\$	7,275	\$ 8,686	\$ 16,436 \$	17,925
Total revenues, net of interest expense	\$	17,474	\$ 19,766	\$ 36,801 \$	40,497
Provisions for credit losses and for benefits and claims		·	·		·
Provision for credit losses on loans	\$	(1,126)	\$ 7,990	\$ (2,605) \$	14,367
Provision for credit losses on held-to-maturity (HTM) debt securities		4	31	(7)	37
Provision for credit losses on other assets		(3)	48	6	44
Policyholder benefits and claims		15	15	67	39
Provision for credit losses on unfunded lending commitments		44	113	(582)	670
Total provisions for credit losses and for benefits and claims <sup>(2)</sup>	\$	(1,066)	\$ 8,197	\$ (3,121) \$	15,157
Operating expenses	<u> </u>	(, ,	,	( ) ) !	,
Compensation and benefits	\$	5,982	\$ 5,624	\$ 11,983 \$	11,278
Premises and equipment		558	562	1,134	1,127
Technology/communication		1,895	1,741	3,747	3,464
Advertising and marketing		340	299	610	627
Other operating		2,417	2,234	4,791	4,607
Total operating expenses	\$	11,192		\$ 22,265 \$	21,103
Income from continuing operations before income taxes	\$	7,348		\$ 17,657 \$	4,237
Provision for income taxes		1,155	52	3,487	632
Income from continuing operations	\$	6,193	\$ 1,057		3,605
Discontinued operations			<u> </u>	,	
Income (loss) from discontinued operations	\$	10	\$ (1)	\$ 8 \$	(19)
Benefit for income taxes		_		_	_
Income (loss) from discontinued operations, net of taxes	\$	10	\$ (1)	\$ 8 \$	(19)
Net income before attribution of noncontrolling interests	\$	6,203	\$ 1,056	\$ 14,178 \$	3,586
Noncontrolling interests		10	_	43	(6)
Citigroup's net income	\$	6,193	\$ 1,056	\$ 14,135 \$	3,592
Basic earnings per share <sup>(3)</sup>					
Income from continuing operations	\$	2.86	\$ 0.38	\$ 6.51 \$	1.45
Income from discontinued operations, net of taxes		<u> </u>	_	_	(0.01)
Net income	\$	2.87	\$ 0.38	\$ 6.52 \$	1.44
Weighted average common shares outstanding (in millions)		2,056.5	2,081.7	2,069.3	2,089.8
Diluted earnings per share <sup>(3)</sup>					
Income from continuing operations	\$	2.84	\$ 0.38	\$ 6.47 \$	1.45
Income (loss) from discontinued operations, net of taxes		_	_	_	(0.01)
Net income	\$	2.85	\$ 0.38	\$ 6.47 \$	1.44
Adjusted weighted average common shares outstanding (in millions)		2,073.0	2,084.3	2,084.8	2,103.0

- (1) In accordance with ASC 326.
- (2) This total excludes the provision for credit losses on AFS securities, which is disclosed separately above.
- (3) Due to rounding, earnings per share on continuing operations and discontinued operations may not sum to earnings per share on net income.

The Notes to the Consolidated Financial Statements are an integral part of these Consolidated Financial Statements.

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

Citigroup Inc. and Subsidiaries

		<b>Three Months</b>	En	ded June 30,		Six Months Ended June 30,			
In millions of dollars		2021		2020		2021	2020		
Citigroup's net income	\$	6,193	\$	1,056	\$	14,135 \$	3,592		
Add: Citigroup's other comprehensive income <sup>(1)</sup>									
Net change in unrealized gains and losses on debt securities, net of taxes (1)	\$	(474)	\$	837	\$	(2,259) \$	3,965		
Net change in debt valuation adjustment (DVA), net of taxes <sup>(2)</sup>		(62)		(2,232)		(104)	908		
Net change in cash flow hedges, net of taxes		(173)		74		(729)	1,971		
Benefit plans liability adjustment, net of taxes		87		(77)		801	(363)		
Net change in foreign currency translation adjustment, net of taxes and hedges		523		561		(751)	(3,548)		
Net change in excluded component of fair value hedges, net of taxes		(10)	١	13		(20)	40		
Citigroup's total other comprehensive income (loss)	\$	(109)	\$	(824)	\$	(3,062) \$	2,973		
Citigroup's total comprehensive income	\$	6,084	\$	232	\$	11,073 \$	6,565		
Add: Other comprehensive loss attributable to noncontrolling interests	\$	18	\$	39	\$	(40) \$	(12)		
Add: Net income (loss) attributable to noncontrolling interests		10		_		43	(6)		
Total comprehensive income	\$	6,112	\$	271	\$	11,076 \$	6,547		

<sup>(1)</sup> See Note 17 to the Consolidated Financial Statements.

The Notes to the Consolidated Financial Statements are an integral part of these Consolidated Financial Statements.

<sup>(2)</sup> See Note 20 to the Consolidated Financial Statements.

Deposits with banks, net of allowance   272,121   283,266		June 30,		
Assets   Cash and due from banks (including segregated cash and other deposits)   \$ 27,117   \$ 26,349     Deposits with banks, net of allowance   272,121   283,266     Securities borrowed and purchased under agreements to resell (including \$187,876 and \$185,204 as of June 30, 2021 and December 31, 2020, respectively, at fair value), net of allowance   61,138   44,806     Trading account assets (including \$167,605 and \$168,967 pledged to creditors at June 30, 2021 and December 31, 2020, respectively), at fair value as of June 30, 2021 and December 31, 2020, respectively), net of allowance   302,977   335,084     Held-to-maturity debt securities (including \$1,225 and \$547 pledged to creditors as of June 30, 2021 and December 31, 2020, respectively), net of allowance   302,977   335,084     Held-to-maturity debt securities (including \$1,225 and \$547 pledged to creditors as of June 30, 2021 and December 31, 2020, respectively), net of allowance   302,977   335,084     Equity securities (including \$793 and \$1,066 at fair value as of June 30, 2021 and December 31, 2020, respectively)   7,344   7,332     Total investments   \$ 487,063   447,359     Loans:   Consumer (including \$14 and \$14 as of June 30, 2021 and December 31, 2020, respectively, at fair value)   275,895   288,839     Corporate (including \$7,693 and \$6,840 as of June 30, 2021 and December 31, 2020, respectively, at fair value)   400,939   387,044     Loans, net of unearned income   \$ 676,834   675,883     Allowance for credit losses on loans (ACLL)   (19,238)   (24,956   650,927   600dwill   (22,060   22,162   101,003,000   22,060   22,162   101,003,000   22,060   22,162     Intangible assets (including MSRs of \$419 and \$336 as of June 30, 2021 and December 31, 2020, respectively, at fair value)   4,687   4,747     Other assets (including \$1,003,000   20,000		2021	D	ecember 31,
Cash and due from banks (including segregated cash and other deposits)   \$ 27,117 \$ 26,349	In millions of dollars	(Unaudited)		2020
Deposits with banks, net of allowance   272,121   283,266	Assets			
Securities borrowed and purchased under agreements to resell (including \$187,876 and \$185,204 as of June 30, 2021 and December 31, 2020, respectively, at fair value), net of allowance   309,047   294,712	Cash and due from banks (including segregated cash and other deposits)	\$ 27,117	\$	26,349
June 30, 2021 and December 31, 2020, respectively, at fair value), net of allowance   309,047   294,712     Brokerage receivables, net of allowance   61,138   44,806     Trading account assets (including \$167,605 and \$168,967 pledged to creditors at June 30, 2021 and December 31, 2020, respectively)     Investments:   Available-for-sale debt securities (including \$7,718 and \$5,921 pledged to creditors as of June 30, 2021 and December 31, 2020, respectively), net of allowance   302,977   335,084     Held-to-maturity debt securities (including \$1,225 and \$547 pledged to creditors as of June 30, 2021 and December 31, 2020, respectively), net of allowance   176,742   104,943     Equity securities (including \$1,225 and \$547 pledged to creditors as of June 30, 2021 and December 31, 2020, respectively)   7,344   7,332     Total investments   \$ 487,063 \$ 447,359     Loans:   Consumer (including \$793 and \$1,066 at fair value as of June 30, 2021 and December 31, 2020, respectively, at fair value)   275,895   288,839     Copporate (including \$14 and \$14 as of June 30, 2021 and December 31, 2020, respectively, at fair value)   275,895   288,839     Copporate (including \$7,693 and \$6,840 as of June 30, 2021 and December 31, 2020, respectively, at fair value)   400,939   387,044     Loans, net of unearned income   \$ 676,834 \$ 675,883     Allowance for credit losses on loans (ACLL)   (19,238)   (24,956	Deposits with banks, net of allowance	272,121		283,266
Trading account assets (including \$167,605 and \$168,967 pledged to creditors at June 30, 2021 and December 31, 2020, respectively)         370,950         375,079           Investments:         Available-for-sale debt securities (including \$7,718 and \$5,921 pledged to creditors as of June 30, 2021 and December 31, 2020, respectively), net of allowance         302,977         335,084           Held-to-maturity debt securities (including \$1,225 and \$547 pledged to creditors as of June 30, 2021 and December 31, 2020, respectively), net of allowance         176,742         104,943           Equity securities (including \$793 and \$1,066 at fair value as of June 30, 2021 and December 31, 2020, respectively)         7,344         7,332           Total investments         \$ 487,063         \$ 447,359           Loans:         Consumer (including \$14 and \$14 as of June 30, 2021 and December 31, 2020, respectively, at fair value)         275,895         288,839           Corporate (including \$7,693 and \$6,840 as of June 30, 2021 and December 31, 2020, respectively, at fair value)         400,939         387,044           Loans, net of unearned income         \$ 676,834         \$ 675,883           Allowance for credit losses on loans (ACLL)         (19,238)         (24,956           Total loans, net         \$ 657,596         \$ 650,927           Goodwill         22,060         22,162           Intangible assets (including \$11,083 and \$14,613 as of June 30, 2021 and December 31, 2020, respectively, at fair value)	Securities borrowed and purchased under agreements to resell (including \$187,876 and \$185,204 as of June 30, 2021 and December 31, 2020, respectively, at fair value), net of allowance	309,047		294,712
December 31, 2020, respectively    376,950   375,079	Brokerage receivables, net of allowance	61,138		44,806
Available-for-sale debt securities (including \$7,718 and \$5,921 pledged to creditors as of June 30, 2021 and December 31, 2020, respectively), net of allowance  Held-to-maturity debt securities (including \$1,225 and \$547 pledged to creditors as of June 30, 2021 and December 31, 2020, respectively), net of allowance  Equity securities (including \$793 and \$1,066 at fair value as of June 30, 2021 and December 31, 2020, respectively)  Total investments  Loans:  Consumer (including \$14 and \$14 as of June 30, 2021 and December 31, 2020, respectively, at fair value)  Corporate (including \$7,693 and \$6,840 as of June 30, 2021 and December 31, 2020, respectively, at fair value)  Loans, net of unearned income  \$ 676,834 \$ 675,884 \$ 675,884 \$ 675,884 \$ 675,885 \$ 680,927 \$ 600dvill  Intangible assets (including MSRs of \$419 and \$336 as of June 30, 2021 and December 31, 2020, respectively, at fair value)  Other assets (including \$11,083 and \$14,613 as of June 30, 2021 and December 31, 2020, respectively, at fair value)  Other assets (including \$11,083 and \$14,613 as of June 30, 2021 and December 31, 2020, respectively, at fair value)  116,089  110,683		370,950		375,079
2021 and December 31, 2020, respectively), net of allowance   302,977   335,084     Held-to-maturity debt securities (including \$1,225 and \$547 pledged to creditors as of June 30, 2021 and December 31, 2020, respectively), net of allowance   176,742   104,943     Equity securities (including \$793 and \$1,066 at fair value as of June 30, 2021 and December 31, 2020, respectively)   7,344   7,332     Total investments   \$ 487,063 \$ 447,359     Loans:   Consumer (including \$14 and \$14 as of June 30, 2021 and December 31, 2020, respectively, at fair value)   275,895   288,839     Corporate (including \$7,693 and \$6,840 as of June 30, 2021 and December 31, 2020, respectively, at fair value)   400,939   387,044     Loans, net of unearned income   \$ 676,834 \$ 675,883   675,883     Allowance for credit losses on loans (ACLL)   (19,238) (24,956	Investments:			
Total investments   Total investments   Total investment   Total inv	Available-for-sale debt securities (including \$7,718 and \$5,921 pledged to creditors as of June 30, 2021 and December 31, 2020, respectively), net of allowance	302,977		335,084
Total investments   Satisfies   Satisfie	Held-to-maturity debt securities (including \$1,225 and \$547 pledged to creditors as of June 30, 2021 and December 31, 2020, respectively), net of allowance	176,742		104,943
Loans:       Consumer (including \$14 and \$14 as of June 30, 2021 and December 31, 2020, respectively, at fair value)       275,895       288,839         Corporate (including \$7,693 and \$6,840 as of June 30, 2021 and December 31, 2020, respectively, at fair value)       400,939       387,044         Loans, net of unearned income       \$ 676,834 \$ 675,883         Allowance for credit losses on loans (ACLL)       (19,238)       (24,956         Total loans, net       \$ 657,596 \$ 650,927         Goodwill       22,060       22,162         Intangible assets (including MSRs of \$419 and \$336 as of June 30, 2021 and December 31, 2020, respectively, at fair value)       4,687       4,747         Other assets (including \$11,083 and \$14,613 as of June 30, 2021 and December 31, 2020, respectively, at fair value), net of allowance       116,089       110,683	Equity securities (including \$793 and \$1,066 at fair value as of June 30, 2021 and December 31, 2020, respectively)	7,344		7,332
Consumer (including \$14 and \$14 as of June 30, 2021 and December 31, 2020, respectively, at fair value)       275,895       288,839         Corporate (including \$7,693 and \$6,840 as of June 30, 2021 and December 31, 2020, respectively, at fair value)       400,939       387,044         Loans, net of unearned income       \$ 676,834       675,883         Allowance for credit losses on loans (ACLL)       (19,238)       (24,956         Total loans, net       \$ 657,596       650,927         Goodwill       22,060       22,162         Intangible assets (including MSRs of \$419 and \$336 as of June 30, 2021 and December 31, 2020, respectively, at fair value)       4,687       4,747         Other assets (including \$11,083 and \$14,613 as of June 30, 2021 and December 31, 2020, respectively, at fair value), net of allowance       116,089       110,683	Total investments	\$ 487,063	\$	447,359
value)       275,895       288,839         Corporate (including \$7,693 and \$6,840 as of June 30, 2021 and December 31, 2020, respectively, at fair value)       400,939       387,044         Loans, net of unearned income       \$ 676,834 \$ 675,883         Allowance for credit losses on loans (ACLL)       (19,238)       (24,956)         Total loans, net       \$ 657,596 \$ 650,927         Goodwill       22,060       22,162         Intangible assets (including MSRs of \$419 and \$336 as of June 30, 2021 and December 31, 2020, respectively, at fair value)       4,687       4,747         Other assets (including \$11,083 and \$14,613 as of June 30, 2021 and December 31, 2020, respectively, at fair value), net of allowance       116,089       110,683	Loans:			
fair value)       400,939       387,044         Loans, net of unearned income       \$ 676,834       675,883         Allowance for credit losses on loans (ACLL)       (19,238)       (24,956)         Total loans, net       \$ 657,596       650,927         Goodwill       22,060       22,162         Intangible assets (including MSRs of \$419 and \$336 as of June 30, 2021 and December 31, 2020, respectively, at fair value)       4,687       4,747         Other assets (including \$11,083 and \$14,613 as of June 30, 2021 and December 31, 2020, respectively, at fair value), net of allowance       116,089       110,683		275,895		288,839
Allowance for credit losses on loans (ACLL) (19,238) (24,956)  Total loans, net \$ 657,596 \$ 650,927  Goodwill 22,060 22,162  Intangible assets (including MSRs of \$419 and \$336 as of June 30, 2021 and December 31, 2020, respectively, at fair value) 4,687 4,747  Other assets (including \$11,083 and \$14,613 as of June 30, 2021 and December 31, 2020, respectively, at fair value), net of allowance 110,683		400,939		387,044
Total loans, net \$ 657,596 \$ 650,927 Goodwill 22,060 22,162  Intangible assets (including MSRs of \$419 and \$336 as of June 30, 2021 and December 31, 2020, respectively, at fair value) 4,687 4,747  Other assets (including \$11,083 and \$14,613 as of June 30, 2021 and December 31, 2020, respectively, at fair value), net of allowance 110,683	Loans, net of unearned income	\$ 676,834	\$	675,883
Goodwill  Intangible assets (including MSRs of \$419 and \$336 as of June 30, 2021 and December 31, 2020, respectively, at fair value)  Other assets (including \$11,083 and \$14,613 as of June 30, 2021 and December 31, 2020, respectively, at fair value), net of allowance  116,089  110,683	Allowance for credit losses on loans (ACLL)	(19,238)		(24,956)
Intangible assets (including MSRs of \$419 and \$336 as of June 30, 2021 and December 31, 2020, respectively, at fair value)  Other assets (including \$11,083 and \$14,613 as of June 30, 2021 and December 31, 2020, respectively, at fair value), net of allowance  116,089  110,683	Total loans, net	\$ 657,596	\$	650,927
respectively, at fair value)  Other assets (including \$11,083 and \$14,613 as of June 30, 2021 and December 31, 2020, respectively, at fair value), net of allowance  4,687  4,747  116,089  110,683	Goodwill	22,060		22,162
at fair value), net of allowance 116,089 110,683	Intangible assets (including MSRs of \$419 and \$336 as of June 30, 2021 and December 31, 2020, respectively, at fair value)	4,687		4,747
Total assets \$ 2.327.868 \$ 2.260.090	Other assets (including \$11,083 and \$14,613 as of June 30, 2021 and December 31, 2020, respectively, at fair value), net of allowance	116,089		110,683
	Total assets	\$ 2,327,868	\$	2,260,090

The following table presents certain assets of consolidated variable interest entities (VIEs), which are included on the Consolidated Balance Sheet above. The assets in the table below include those assets that can only be used to settle obligations of consolidated VIEs, presented on the following page, and are in excess of those obligations. In addition, the assets in the table below include third-party assets of consolidated VIEs only and exclude intercompany balances that eliminate in consolidation.

	J	June 30,	
		2021	December 31,
In millions of dollars	(U	naudited)	2020
Assets of consolidated VIEs to be used to settle obligations of consolidated VIEs			
Cash and due from banks	\$	157	\$ 281
Trading account assets		8,203	8,104
Investments		880	837
Loans, net of unearned income			
Consumer		35,574	37,561
Corporate		14,867	17,027
Loans, net of unearned income	\$	50,441	\$ 54,588
Allowance for credit losses on loans (ACLL)		(3,238)	(3,794)
Total loans, net	\$	47,203	\$ 50,794
Other assets		43	43
Total assets of consolidated VIEs to be used to settle obligations of consolidated VIEs	\$	56,486	\$ 60,059

Statement continues on the next page.

## **CONSOLIDATED BALANCE SHEET** (Continued)

In millions of dollars, except shares and per share amounts	June 30, 2021 (Unaudited)	Ε	December 31, 2020
Liabilities			
Non-interest-bearing deposits in U.S. offices	\$ 149,373	\$	126,942
Interest-bearing deposits in U.S. offices (including \$910 and \$879 as of June 30, 2021 and December 31, 2020, respectively, at fair value)	485,589		503,213
Non-interest-bearing deposits in offices outside the U.S.	101,723		100,543
Interest-bearing deposits in offices outside the U.S. (including \$1,839 and \$1,079 as of June 30, 2021 and December 31, 2020, respectively, at fair value)	573,596		549,973
Total deposits	\$ 1,310,281	\$	1,280,671
Securities loaned and sold under agreements to repurchase (including \$76,705 and \$60,206 as of June 30, 2021 and December 31, 2020, respectively, at fair value)	221,817		199,525
Brokerage payables	59,416		50,484
Trading account liabilities	174,706		168,027
Short-term borrowings (including \$7,358 and \$4,683 as of June 30, 2021 and December 31, 2020, respectively, at fair value)	31,462		29,514
Long-term debt (including \$76,375 and \$67,063 as of June 30, 2021 and December 31, 2020, respectively, at fair value)	264,575		271,686
Other liabilities (including \$3,279 and \$6,835 as of June 30, 2021 and December 31, 2020, respectively, at fair value), net of allowance	62,701		59,983
Total liabilities	\$ 2,124,958	\$	2,059,890
Stockholders' equity			
Preferred stock (\$1.00 par value; authorized shares: 30 million), issued shares: <b>as of June 30, 2021—719,800</b> and as of December 31, 2020—779,200, at aggregate liquidation value	\$ 17,995	\$	19,480
Common stock (\$0.01 par value; authorized shares: 6 billion), issued shares: <b>as of June 30, 2021—3,099,678,668</b> and as of December 31, 2020—3,099,763,661	31		31
Additional paid-in capital	107,820		107,846
Retained earnings	179,686		168,272
Treasury stock, at cost: <b>June 30, 2021—1,072,893,485 shares</b> and December 31, 2020—1,017,674,452 shares	(68,253)		(64,129)
Accumulated other comprehensive income (loss) (AOCI)	(35,120)		(32,058)
Total Citigroup stockholders' equity	\$ 202,159	\$	199,442
Noncontrolling interests	751		758
Total equity	\$ 202,910	\$	200,200
Total liabilities and equity	\$ 2,327,868	\$	2,260,090

The following table presents certain liabilities of consolidated VIEs, which are included on the Consolidated Balance Sheet above. The liabilities in the table below include third-party liabilities of consolidated VIEs only and exclude intercompany balances that eliminate in consolidation. The liabilities also exclude amounts where creditors or beneficial interest holders have recourse to the general credit of Citigroup.

	Jı	une 30,			
		2021	December 31,		
In millions of dollars	(Un	audited)	2020		
Liabilities of consolidated VIEs for which creditors or beneficial interest holders do not have recourse to the general credit of Citigroup					
Short-term borrowings	\$	8,444 \$	9,278		
Long-term debt		14,522	20,405		
Other liabilities		240	463		
Total liabilities of consolidated VIEs for which creditors or beneficial interest					
holders do not have recourse to the general credit of Citigroup	\$	23,206 \$	30,146		

The Notes to the Consolidated Financial Statements are an integral part of these Consolidated Financial Statements.

Citigroup Inc. and Subsidiaries

		Three Months Ende	d June 30,		Six Months Ended	June 30,
In millions of dollars		2021	2020		2021	2020
Preferred stock at aggregate liquidation value						
Balance, beginning of period	\$	20,280 \$	17,980	\$	19,480 \$	17,980
Issuance of new preferred stock		_	_		2,300	1,500
Redemption of preferred stock		(2,285)			(3,785)	(1,500)
Balance, end of period	\$	17,995 \$	17,980	\$	17,995 \$	17,980
Common stock and additional paid-in capital (APIC)						
Balance, beginning of period	\$	107,725 \$	107,581	\$	107,877 \$	107,871
Employee benefit plans		112	118		(63)	(174)
Preferred stock issuance costs (new issuances, net of reclassifications to retained earnings for redemptions)		8	_		40	2
Other		6			(3)	
Balance, end of period	\$	107,851 \$	107,699	\$	107,851 \$	107,699
Retained earnings						
Balance, beginning of period	\$	174,816 \$	163,782	\$	168,272 \$	165,369
Adjustments to opening balance, net of taxes <sup>(1)</sup>						
Financial instruments—credit losses (CECL adoption)		_	_		_	(3,076)
Variable post-charge-off third-party collection costs			_			330
Adjusted balance, beginning of period	\$	174,816 \$	163,782	\$	168,272 \$	162,623
Citigroup's net income		6,193	1,056		14,135	3,592
Common dividends <sup>(2)</sup>		(1,062)	(1,071)		(2,136)	(2,152)
Preferred dividends		(253)	(253)		(545)	(544)
Other (primarily reclassifications from APIC for preferred issuance costs on redemptions)		(8)	1		(40)	(4)
Balance, end of period	\$	179,686 \$	163,515	\$	179,686 \$	163,515
Treasury stock, at cost						
Balance, beginning of period	\$	(65,261) \$	(64,147)	\$	(64,129) \$	(61,660)
Employee benefit plans <sup>(3)</sup>		8	4		476	442
Treasury stock acquired <sup>(4)</sup>		(3,000)	_		(4,600)	(2,925)
Balance, end of period	\$	(68,253) \$	(64,143)	\$	(68,253) \$	(64,143)
Citigroup's accumulated other comprehensive income (loss)						
Balance, beginning of period	\$	(35,011) \$	(32,521)	\$	(32,058) \$	(36,318)
Citigroup's total other comprehensive income		(109)	(824)		(3,062)	2,973
Balance, end of period	\$	(35,120) \$	(33,345)	_	(35,120) \$	(33,345)
Total Citigroup common stockholders' equity	\$	184,164 \$	173,726	-	184,164 \$	173,726
Total Citigroup stockholders' equity	\$	202,159 \$	191,706	\$	202,159 \$	191,706
Noncontrolling interests						
Balance, beginning of period	\$	724 \$	651	\$	758 \$	704
Transactions between noncontrolling-interest shareholders and the related consolidated subsidiary		_	_		_	
Transactions between Citigroup and the noncontrolling-interest shareholders		1	_		1	(6)
Net income attributable to noncontrolling-interest shareholders		10	_		43	(6)
Distributions paid to noncontrolling-interest shareholders		<del>-</del>	_		<del>-</del>	_
Other comprehensive income (loss) attributable to noncontrolling-interest shareholders		18	39		(40)	(12)
Other	Φ.	(2)	(10)	Φ.	(11)	-
Net change in noncontrolling interests	\$	27 \$	29	\$	(7) \$	(24)
Balance, end of period	\$	751 \$		\$	751 \$	102.206
Total equity	\$	202,910 \$	192,386	\$	202,910 \$	192,386

<sup>(1)</sup> See Note 1 to the Consolidated Financial Statements for additional details.

<sup>(2)</sup> Common dividends declared were \$0.51 per share in both of the first and second quarters of 2021 and 2020.

- (3) Includes treasury stock related to (i) certain activity on employee stock option program exercises where the employee delivers existing shares to cover the option exercise, or (ii) under Citi's employee restricted or deferred stock programs where shares are withheld to satisfy tax requirements.
- (4) Primarily consists of open market purchases under Citi's Board of Directors-approved common share repurchase program.

The Notes to the Consolidated Financial Statements are an integral part of these Consolidated Financial Statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

		Six Months Ended J	une 30,
In millions of dollars	_	2021	2020
Cash flows from operating activities of continuing operations			
Net income before attribution of noncontrolling interests	\$	14,178 \$	3,586
Net income (loss) attributable to noncontrolling interests		43	(6)
Citigroup's net income	\$	14,135 \$	3,592
Income (loss) from discontinued operations, net of taxes		8	(19)
Income from continuing operations—excluding noncontrolling interests	\$	14,127 \$	3,611
Adjustments to reconcile net income to net cash provided by (used in) operating activities of continuing operations			
Depreciation and amortization		1,944	1,853
Provisions for credit losses on loans and unfunded lending commitments		(3,187)	15,037
Realized gains from sales of investments		(538)	(1,180)
Impairment losses on investments and other assets		82	124
Change in trading account assets		4,098	(86,203)
Change in trading account liabilities		6,679	29,370
Change in brokerage receivables net of brokerage payables		(7,400)	190
Change in loans HFS		(3,214)	(1,200)
Change in other assets		(2,260)	1,472
Change in other liabilities		3,300	2,620
Other, net		9,932	15,098
Total adjustments	\$	9,436 \$	(22,819)
Net cash provided by (used in) operating activities of continuing operations	\$	23,563 \$	(19,208)
Cash flows from investing activities of continuing operations			
Change in securities borrowed and purchased under agreements to resell	\$	(14,335) \$	(31,595)
Change in loans		(3,088)	7,943
Proceeds from sales and securitizations of loans		869	826
Purchases of investments		(201,567)	(207,701)
Proceeds from sales of investments		66,477	86,191
Proceeds from maturities of investments		75,195	53,909
Capital expenditures on premises and equipment and capitalized software		(1,771)	(1,318)
Proceeds from sales of premises and equipment, subsidiaries and affiliates and repossessed assets		28	12
Other, net		81	44
Net cash used in investing activities of continuing operations	\$	(78,111) \$	(91,689)
Cash flows from financing activities of continuing operations			
Dividends paid	\$	(2,663) \$	(2,679)
Issuance of preferred stock		2,300	1,500
Redemption of preferred stock		(3,785)	(1,500)
Treasury stock acquired		(4,381)	(2,925)
Stock tendered for payment of withholding taxes		(324)	(407)
Change in securities loaned and sold under agreements to repurchase		22,292	49,383
Issuance of long-term debt		41,511	58,471
Payments and redemptions of long-term debt		(41,894)	(32,297)
Change in deposits		29,610	163,070
Change in short-term borrowings		1,948	(4,893)

# **CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED) (Continued)**

	 Six Months Ended	inded June 30,		
In millions of dollars	2021	2020		
Net cash provided by financing activities of continuing operations	\$ 44,614 \$	227,723		
Effect of exchange rate changes on cash and due from banks	\$ (443) \$	(972)		
Change in cash, due from banks and deposits with banks	(10,377)	115,854		
Cash, due from banks and deposits with banks at beginning of period	309,615	193,919		
Cash, due from banks and deposits with banks at end of period	\$ 299,238 \$	309,773		
Cash and due from banks (including segregated cash and other deposits)	\$ 27,117 \$	22,889		
Deposits with banks, net of allowance	272,121	286,884		
Cash, due from banks and deposits with banks at end of period	\$ 299,238 \$	309,773		
Supplemental disclosure of cash flow information for continuing operations				
Cash paid during the period for income taxes	\$ 2,176 \$	2,543		
Cash paid during the period for interest	4,545	8,751		
Non-cash investing activities <sup>(1)</sup>				
Transfers to loans HFS (Other assets) from loans	\$ 961 \$	1,036		

<sup>(1)</sup> Operating and finance lease right-of-use assets and lease liabilities represent non-cash investing and financing activities, respectively, and are not included in the non-cash investing activities presented here. See Note 22 to the Consolidated Financial Statements for more information and balances as of June 30, 2021.

The Notes to the Consolidated Financial Statements are an integral part of these Consolidated Financial Statements.

# 1. BASIS OF PRESENTATION, UPDATED ACCOUNTING POLICIES AND ACCOUNTING CHANGES

#### **Basis of Presentation**

The accompanying unaudited Consolidated Financial Statements as of June 30, 2021 and for the three- and sixmonth periods ended June 30, 2021 and 2020 include the accounts of Citigroup Inc. and its consolidated subsidiaries.

In the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation have been reflected. The accompanying unaudited Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and related notes included in Citigroup's Annual Report on Form 10-K for the fiscal year ended December 31, 2020 (2020 Annual Report on Form 10-K) and Citigroup's Quarterly Report on Form 10-Q for the quarter ended March 31, 2021 (First Quarter of 2021 Form 10-Q).

Certain financial information that is normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP), but is not required for interim reporting purposes, has been condensed or omitted.

Management must make estimates and assumptions that affect the Consolidated Financial Statements and the related footnote disclosures. While management uses its best judgment, actual results could differ from those estimates.

As noted above, the Notes to these Consolidated Financial Statements are unaudited.

Throughout these Notes, "Citigroup," "Citi" and "the Company" refer to Citigroup Inc. and its consolidated subsidiaries.

Certain reclassifications and updates have been made to the prior periods' financial statements and notes to conform to the current period's presentation.

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

See Note 1 to the Consolidated Financial Statements in Citigroup's 2020 Annual Report on Form 10-K for a summary of all of Citigroup's significant accounting policies.

#### ACCOUNTING CHANGES

#### **Accounting for Financial Instruments—Credit Losses**

#### Overview

In June 2016, the Financial Accounting Standards Board (FASB) issued ASU No. 2016-13, *Financial Instruments— Credit Losses (Topic 326)*. The ASU introduced a new credit loss methodology, the current expected credit losses (CECL) methodology, which requires earlier recognition of credit losses while also providing additional disclosure about credit risk. Citi adopted the ASU as of January 1, 2020, which, as discussed below, resulted in an increase in Citi's *Allowance for credit losses* and a decrease to opening *Retained earnings*, net of deferred income taxes, at January 1, 2020.

The CECL methodology utilizes a lifetime "expected credit loss" measurement objective for the recognition of credit losses for loans, held-to-maturity debt securities, receivables and other financial assets measured at amortized cost at the time the financial asset is originated or acquired. The ACL is adjusted each period for changes in expected lifetime credit losses. The CECL methodology represents a significant change from prior U.S. GAAP and replaced the prior multiple existing impairment methods, which generally required that a loss be incurred before it was recognized. Within the life cycle of a loan or other financial asset, the methodology generally results in the earlier recognition of the provision for credit losses and the related ACL than prior U.S. GAAP. For available-for-sale debt securities where fair value is less than cost that Citi intends to hold or more-likely-thannot will not be required to sell, credit-related impairment, if any, is recognized through an ACL and adjusted each period for changes in credit risk.

January 1, 2020 CECL Transition (Day 1) Impact The CECL methodology's impact on expected credit losses, among other things, reflects Citi's view of the current state of the economy, forecasted macroeconomic conditions and quality of Citi's portfolios. At the January 1, 2020 date of adoption, based on forecasts of macroeconomic conditions and exposures at that time, the aggregate impact to Citi was an approximate \$4.1 billion, or an approximate 29%, pretax increase in the *Allowance for credit losses*, along with a \$3.1 billion after-tax decrease in Retained earnings and a deferred tax asset increase of \$1.0 billion. This transition impact reflects (i) a \$4.9 billion build to the Allowance for credit losses for Citi's consumer exposures, primarily driven by the impact on credit card receivables of longer estimated tenors under the CECL lifetime expected credit loss methodology (loss coverage of approximately 23 months) compared to shorter estimated tenors under the probable loss methodology under prior U.S. GAAP (loss coverage of approximately 14 months), net of recoveries; and (ii) a release of \$0.8 billion of reserves primarily related to Citi's corporate net loan loss exposures, largely due to more precise contractual maturities that result in shorter remaining tenors, incorporation of recoveries and use of more specific historical loss data based

on an increase in portfolio segmentation across industries and geographies.

Under the CECL methodology, the *Allowance for credit losses* consists of quantitative and qualitative components. Citi's quantitative component of the *Allowance for credit losses* is model based and utilizes a single forward-looking macroeconomic forecast and discounts inputs for the corporate classifiably managed portfolios, complemented by the qualitative component described below, in estimating expected credit losses and discounts inputs for the corporate classifiably managed portfolios. Reasonable and supportable forecast periods vary by product. For example, Citi's consumer models use a 13-quarter reasonable and supportable period and revert to historical loss experience thereafter, while its corporate loan models use a nine-quarter reasonable and supportable period followed by a three-quarter graduated transition to historical loss experience.

The qualitative management adjustment component includes, among other things, management adjustments to reflect economic uncertainty based on the likelihood and severity of downside scenarios and certain portfolio characteristics not captured in the quantitative component, such as concentrations, collateral coverage, model limitations, idiosyncratic events and other factors as required by banking supervisory guidance for the ACL. The qualitative management adjustment component also includes management adjustments to reflect the uncertainty around the estimated impact of the pandemic on credit loss estimates.

## Accounting for Variable Post-Charge-Off Third-Party Collection Costs

In the fourth quarter of 2020, Citi revised the 2020 second quarter accounting conclusion for its variable post-charge-off third-party collection costs from a "change in accounting estimate effected by a change in accounting principle" to a "change in accounting principle," which required an adjustment to January 1, 2020 opening retained earnings, rather than 2020 net income. As a result, Citi's full-year and quarterly results for 2020 were revised to reflect this change as if it were effective as of January 1, 2020, as follows:

- An increase to beginning retained earnings on January 1, 2020 of \$330 million and a decrease of \$443 million in the allowance for credit losses on loans, as well as a \$113 million decrease in other assets related to income taxes.
- A decrease of \$18 million to provisions for credit losses on loans in the first quarter and increases of \$339 million and \$122 million to provisions for credit losses on loans in the second and third quarters, respectively.
- Increases in operating expenses of \$49 million and \$45 million with a corresponding decrease in net credit losses, in the first and second quarters, respectively.

In making these revisions, Citi considered the guidance in ASC Topic 250, Accounting Changes and Error Corrections; ASC Topic 270, Interim Reporting; ASC Topic 250-S99-1, Assessing Materiality; and ASC Topic 250-S99-23, Accounting Changes Not Retroactively Applied Due to Immateriality, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements. Citi believes that the effects of the revisions were not material to any previously reported quarterly or annual period.

#### Reference Rate Reform

In March 2020, the FASB issued ASU No. 2020-04, Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting, which provides optional guidance to ease the potential burden in accounting for (or recognizing the effects of) reference rate reform on financial reporting. Specifically, the guidance permits an entity, when certain criteria are met, to consider amendments to contracts made to comply with reference rate reform to meet the definition of a modification under U.S. GAAP. It further allows hedge accounting to be maintained and permits a one-time transfer or sale of qualifying held-tomaturity securities. The expedients and exceptions provided by the amendments are permitted to be adopted any time through December 31, 2022 and do not apply to contract modifications made and hedging relationships entered into or evaluated after December 31, 2022, except for certain optional expedients elected for certain hedging relationships existing as of December 31, 2022. The ASU was adopted by Citi as of June 30, 2020 with prospective application and did not impact financial results in 2020.

In January 2021, the FASB issued ASU No. 2021-01, Reference Rate Reform (Topic 848): Scope, which clarifies that the scope of the initial accounting relief issued by the FASB in March 2020 includes derivative instruments that do not reference a rate that is expected to be discontinued but that use an interest rate for margining, discounting or contract price alignment that is modified as a result of reference rate reform (commonly referred to as the "discounting transition"). The amendments do not apply to contract modifications made after December 31, 2022, new hedging relationships entered into after December 31, 2022 and existing hedging relationships evaluated for effectiveness in periods after December 31, 2022, except for hedging relationships existing as of December 31, 2022, that apply certain optional expedients in which the accounting effects are recorded through the end of the hedging relationship. The ASU was adopted by Citi on a full retrospective basis upon issuance and did not impact financial results in 2020.

#### **FUTURE ACCOUNTING CHANGES**

#### **Long-Duration Insurance Contracts**

In August 2018, the FASB issued ASU No. 2018-12, Financial Services—Insurance: Targeted Improvements to the Accounting for Long-Duration Contracts, which changes the existing recognition, measurement, presentation and disclosures for long-duration contracts issued by an insurance entity. Specifically, the guidance (i) improves the timeliness of recognizing changes in the liability for future policy benefits and prescribes the rate used to discount future cash flows for long-duration insurance contracts, (ii) simplifies and improves the accounting for certain market-based options or guarantees associated with deposit (or account balance) contracts, (iii) simplifies the amortization of deferred acquisition costs and (iv) introduces additional quantitative and qualitative disclosures. Citi has certain insurance subsidiaries, primarily in Mexico, that issue long-duration insurance contracts such as traditional life insurance policies and life-contingent annuity contracts that will be impacted by the requirements of ASU 2018-12.

The effective date of ASU 2018-12 was deferred for all insurance entities by ASU 2019-09, Financial Services—
Insurance: Effective Date (issued in October 2019) and by ASU 2020-11, Financial Services—Insurance: Effective Date and Early Application (issued in November 2020). Citi plans to adopt the targeted improvements in ASU 2018-12 on January 1, 2023 and is currently evaluating the impact of the standard on its insurance subsidiaries. Citi does not expect a material impact to its results of operations as a result of adopting the standard.

# 2. DISCONTINUED OPERATIONS AND SIGNIFICANT DISPOSALS

#### **Discontinued Operations**

The Company's results from *Discontinued operations* consisted of residual activities related to previously divested operations. All *Discontinued operations* results are recorded within *Corporate/Other*.

The following table summarizes financial information for all *Discontinued operations*:

		hree ided		Six Months Ended June 30,				
In millions of dollars	2	021	2	2020	2	021	2	2020
Total revenues, net of interest expense	\$	_	\$	_	\$	_	\$	_
Income (loss) from discontinued operations <sup>(1)</sup>	\$	10	\$	(1)	\$	8	\$	(19)
Benefit for income taxes		_		_		_		_
Income (loss) from discontinued operations, net of taxes	\$	10	\$	(1)	\$	8	\$	(19)

(1) Amounts in each period relate to the sale of the Egg Banking business in 2011.

Cash flows from *Discontinued operations* were not material for the periods presented.

#### **Significant Disposals**

Citi did not have any significant disposals to report as of June 30, 2021. As of August 4, 2021, Citi had not entered into any definitive sales agreements related to its recently announced intention to pursue exits of its consumer franchises in 13 markets across *Asia* and *EMEA*.

For a description of the Company's significant disposal transactions in prior periods and financial impact, see Note 2 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

#### 3. BUSINESS SEGMENTS

Citigroup's activities are conducted through two business segments: Global Consumer Banking (GCB) and Institutional Clients Group (ICG), with the remaining operations in Corporate/Other, which includes activities not assigned to a specific business segment as well as certain North America legacy loan portfolios, discontinued operations and other legacy assets.

Beginning in the first quarter of 2021, Citi changed its allocation for certain recurring expenses that are attributable to the business segments from *Corporate/Other* to *GCB* and *ICG*. These expenses include incremental investments related to risks and controls, technology capabilities and information security initiatives, as well as some incremental spend related to the pandemic. The prior-period reportable operating segment results have been revised to conform the presentation for all periods to reflect this revised allocation methodology. Citi's consolidated results were unchanged for all periods presented as a result of the changes discussed above.

For additional information regarding Citigroup's business segments, see Note 3 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

The following tables present certain information regarding the Company's continuing operations by segment:

Three Months Ended June 30,

	n	Reve		Provision (benefits) Income (loss) from continuing operations <sup>(2)</sup>				•	Identifiable assets				
In millions of dollars, except identifiable assets in billions		2021	2020	2021		2020		2021	2020		June 30, 2021	Γ	December 31, 2020
Global Consumer Banking	\$	6,820	\$ 7,339	\$ 573	\$	(257)	\$	1,832	\$ (705)	\$	432	\$	434
Institutional Clients Group		10,387	12,137	1,104		455		3,829	1,822		1,795		1,730
Corporate/Other		267	290	(522)		(146)		532	(60)		101		96
Total	\$	17,474	\$ 19,766	\$ 1,155	\$	52	\$	6,193	\$ 1,057	\$	2,328	\$	2,260

Civ	Man	the	Endad	June 30.

	n	Reve	es, expense <sup>(3)</sup>	Provision for inco		Income (loss) from continuing operations <sup>(4)</sup>					
In millions of dollars		2021		2020	2021	2020		2021		2020	
Global Consumer Banking	\$	13,857	\$	15,513	\$ 1,230	\$ (538)	\$	4,003	\$	(1,489)	
Institutional Clients Group		22,607		24,621	2,830	1,484		9,767		5,396	
Corporate/Other		337		363	(573)	(314)		400		(302)	
Total	\$	36,801	\$	40,497	\$ 3,487	\$ 632	\$	14,170	\$	3,605	

- (1) Includes total revenues, net of interest expense (excluding *Corporate/Other*), in *North America* of \$7.9 billion and \$9.7 billion; in *EMEA* of \$3.3 billion and \$3.4 billion; in *Latin America* of \$2.2 billion and \$2.3 billion; and in *Asia* of \$3.8 billion and \$4.1 billion for the three months ended June 30, 2021 and 2020, respectively. These regional numbers exclude *Corporate/Other*, which largely operates within the U.S.
- (2) Includes pretax provisions for credit losses and for benefits and claims in the *GCB* results of \$(0.1) billion and \$4.2 billion; in the *ICG* results of \$(0.8) billion and \$3.9 billion; and in the *Corporate/Other* results of \$(0.1) billion and \$0.2 billion for the three months ended June 30, 2021 and 2020, respectively.
- (3) Includes total revenues, net of interest expense, in North America of \$17.2 billion and \$19.9 billion; in EMEA of \$7.0 billion and \$6.9 billion; in Latin America of \$4.4 billion and \$4.9 billion; and in Asia of \$7.9 billion and \$8.5 billion for the six months ended June 30, 2021 and 2020, respectively. Regional numbers exclude Corporate/Other, which largely operates within the U.S.
- (4) Includes pretax provisions for credit losses and for benefits and claims in the GCB results of \$(0.3) billion and \$8.9 billion; in the ICG results of \$(2.6) billion and \$5.9 billion; and in the Corporate/Other results of \$(0.2) billion and \$0.4 billion for the six months ended June 30, 2021 and 2020, respectively.

#### 4. INTEREST REVENUE AND EXPENSE

Interest revenue and Interest expense consisted of the following:

	The	ee Months End	led June 30,	Six Months Ended June 30,			
In millions of dollars		2021	2020	2021	2020		
Interest revenue							
Loan interest, including fees	\$	8,733 \$	10,149	\$ 17,642 \$	21,399		
Deposits with banks		126	159	271	686		
Securities borrowed and purchased under agreements to resell		205	401	499	1,609		
Investments, including dividends		1,818	2,097	3,570	4,378		
Trading account assets <sup>(1)</sup>		1,470	1,673	2,807	3,263		
Other interest-bearing assets		111	110	208	393		
Total interest revenue	\$	12,463 \$	14,589	\$ 24,997 \$	31,728		
Interest expense							
Deposits <sup>(2)</sup>	\$	955 \$	1,469	<b>\$</b> 2,007 \$	4,083		
Securities loaned and sold under agreements to repurchase		260	453	513	1,538		
Trading account liabilities <sup>(1)</sup>		150	144	264	383		
Short-term borrowings and other interest-bearing liabilities		31	140	62	524		
Long-term debt		868	1,303	1,786	2,628		
Total interest expense	\$	2,264 \$	3,509	\$ 4,632 \$	9,156		
Net interest revenue	\$	10,199 \$	11,080	\$ 20,365 \$	22,572		
Provision (benefit) for credit losses on loans		(1,126)	7,990	(2,605)	14,367		
Net interest revenue after provision for credit losses on loans	\$	11,325 \$	3,090	\$ 22,970 \$	8,205		

<sup>(1)</sup> Interest expense on *Trading account liabilities* of *ICG* is reported as a reduction of *Interest revenue*. *Interest revenue* and *Interest expense* on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.

<sup>(2)</sup> Includes deposit insurance fees and charges of \$279 million and \$270 million for the three months ended June 30, 2021 and 2020, respectively, and \$619 million and \$495 million for the six months ended June 30, 2021 and 2020, respectively.

#### 5. COMMISSIONS AND FEES; ADMINISTRATION AND OTHER FIDUCIARY FEES

For additional information on Citi's commissions and fees, and administration and other fiduciary fees, see Note 5 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

The following tables present Commissions and fees revenue:

	Three Months Ended June 30, 2021							Six Months Ended June 30, 2021							
In millions of dollars		ICG		GCB	Corporate/ Other		Total		ICG	GCB	Corporate/ Other	Total			
Investment banking	\$	1,386	\$	_ 5	<b>S</b> —	\$	1,386	\$	3,010 \$	_	s —	\$ 3,010			
Brokerage commissions		528		293	_	!	821		1,143	620	_	1,763			
Credit- and bank-card income															
Interchange fees		197		2,273	_	-	2,470		355	4,179	_	4,534			
Card-related loan fees		7		170	_	į	177		12	347	_	359			
Card rewards and partner payments <sup>(1)</sup>		(104)		(2,411)	_	-	(2,515)		(179)	(4,507)	_	(4,686)			
Deposit-related fees <sup>(2)</sup>		260		65	_	İ	325		504	150	_	654			
Transactional service fees		251		26	_		277		492	50	_	542			
Corporate finance <sup>(3)</sup>		180		_	_		180		338	_	_	338			
Insurance distribution revenue		1		112	_	į	113		6	242	_	248			
Insurance premiums		_		30	_		30		_	50	_	50			
Loan servicing		10		10	4	İ	24		22	17	8	47			
Other		27		56	3	!	86		68	114	3	185			
Total commissions and fees <sup>(4)</sup>	\$	2,743	\$	624	5 7	\$	3,374	\$	5,771 \$	1,262	\$ 11	\$ 7,044			

	Three	Months En	ded June 30, 2	2020	Six Months Ended June 30, 2020							
In millions of dollars	ICG	GCB	Corporate/ Other	Total		ICG	GCB	Corporate/ Other	Total			
Investment banking	\$ 1,358 \$	_	s —	\$ 1,358	\$	2,398 \$	_ :	\$ —	\$ 2,398			
Brokerage commissions	482	204	_	686		1,059	453	_	1,512			
Credit- and bank-card income												
Interchange fees	123	1,505	_	1,628		384	3,422	_	3,806			
Card-related loan fees	3	132	_	135		14	298	_	312			
Card rewards and partner payments <sup>(1)</sup>	(70)	(1,745)	_	(1,815	)	(219)	(3,838)	_	(4,057)			
Deposit-related fees <sup>(2)</sup>	220	85	_	305		453	200	_	653			
Transactional service fees	215	20	_	235		442	44	_	486			
Corporate finance <sup>(3)</sup>	149	_	_	149		295	_	_	295			
Insurance distribution revenue	1	113	_	114		5	238		243			
Insurance premiums	_	31	_	31		_	74	_	74			
Loan servicing	18	11	2	31		38	22	10	70			
Other	27	46	3	76		57	102	3	162			
Total commissions and fees <sup>(4)</sup>	\$ 2,526 \$	402	\$ 5	\$ 2,933	\$	4,926 \$	1,015	\$ 13	\$ 5,954			

- (1) Citi's consumer credit card programs have certain partner-sharing agreements that vary by partner. These agreements are subject to contractually based performance thresholds that, if met, would require Citi to make ongoing payments to the partner. The threshold is based on the profitability of a program and is generally calculated based on predefined program revenues less predefined program expenses. In most of Citi's partner-sharing agreements, program expenses include net credit losses and, to the extent that the increase in net credit losses reduces Citi's liability for the partners' share for a given program year, would generally result in lower payments to partners in total for that year and vice versa. Further, in some instances, other partner payments are based on program sales and new account acquisitions.
- (2) Includes overdraft fees of \$24 million and \$20 million for the three months ended June 30, 2021 and 2020, respectively, and \$47 million and \$51 million for the six months ended June 30, 2021 and 2020, respectively. Overdraft fees are accounted for under ASC 310.
- (3) Consists primarily of fees earned from structuring and underwriting loan syndications or related financing activity. This activity is accounted for under ASC 310.
- (4) Commissions and fees includes \$(2,073) million and \$(1,426) million not accounted for under ASC 606, Revenue from Contracts with Customers, for the three months ended June 30, 2021 and 2020, respectively, and \$(3,822) million and \$(3,228) million for the six months ended June 30, 2021 and 2020, respectively. Amounts reported in Commissions and fees accounted for under other guidance primarily include card-related loan fees, card reward programs and certain partner payments, corporate finance fees, insurance premiums and loan servicing fees.

The following tables present Administration and other fiduciary fees revenue:

	 Three Months Ended June 30, 2021				Six Months Ended June 30, 2021						1			
In millions of dollars	ICG		GCB	C	orporate/ Other	Total		ICG		GCB	C	orporate/ Other	7	Γotal
Custody fees	\$ 497	\$	6	\$	<b>-</b>  \$	503	\$	948	\$	12	\$		\$	960
Fiduciary fees	200		169		3	372		392		336		3		731
Guarantee fees	143		2		2	147		285		4		3		292
Total administration and other fiduciary fees <sup>(1)</sup>	\$ 840	\$	177	\$	5 : \$	1,022	\$	1,625	\$	352	\$	6	\$	1,983

	Three Months Ended June 30, 2020					Six Months Ended June 30, 2020									
In millions of dollars	ICG		GCB	С	orporate/ Other		Total		ICG		GCB	C	Corporate/ Other	т	otal
In millions of dollars	ico		ось		Other	<u> </u>	Total		100		ОСБ		Oulci	1	Otal
Custody fees	\$ 372	\$	6	\$	21	\$	399	\$	738	\$	14	\$	36	\$	788
Fiduciary fees	158		132		—		290		330		288		-		618
Guarantee fees	127		1		2		130		261		3		3		267
Total administration and other fiduciary fees <sup>(1)</sup>	\$ 657	\$	139	\$	23	\$	819	\$	1,329	\$	305	\$	39	\$	1,673

<sup>(1)</sup> Administration and other fiduciary fees includes \$147 million and \$130 million for the three months ended June 30, 2021 and 2020, respectively, and \$292 million and \$267 million for the six months ended June 30, 2021 and 2020, respectively, that are not accounted for under ASC 606, Revenue from Contracts with Customers. These generally include guarantee fees.

#### 6. PRINCIPAL TRANSACTIONS

Principal transactions revenue consists of realized and unrealized gains and losses from trading activities. Trading activities include revenues from fixed income, equities, credit and commodities products and foreign exchange transactions that are managed on a portfolio basis and characterized below based on the primary risk managed by each trading desk. Not included in the table below is the impact of net interest revenue related to trading activities, which is an integral part of trading activities' profitability. See Note 4 to the Consolidated Financial Statements for information about net interest revenue related to trading activities. Principal transactions include CVA (credit valuation adjustments) and FVA (funding valuation adjustments) on over-the-counter derivatives, and gains (losses) on certain economic hedges on loans in ICG. These adjustments are discussed further in Note 20 to the Consolidated Financial Statements.

In certain transactions, Citi incurs fees and presents these fees paid to third parties in operating expenses.

The following table presents *Principal transactions* revenue:

	Three M	lonths Ended	Six Months End	led June 30,	
In millions of dollars	2021		2020	2021	2020
Interest rate risks <sup>(1)</sup>	\$	530 \$	1,847	\$ 1,964 \$	3,757
Foreign exchange risks <sup>(2)</sup>		965	1,114	1,927	2,109
Equity risks <sup>(3)</sup>		358	103	1,203	921
Commodity and other risks <sup>(4)</sup>		393	365	593	760
Credit products and risks <sup>(5)</sup>		58	728	530	1,871
Total	\$	2,304 \$	4,157	\$ 6,217 \$	9,418

- (1) Includes revenues from government securities and corporate debt, municipal securities, mortgage securities and other debt instruments. Also includes spot and forward trading of currencies and exchange-traded and over-the-counter (OTC) currency options, options on fixed income securities, interest rate swaps, currency swaps, swap options, caps and floors, financial futures, OTC options and forward contracts on fixed income securities.
- (2) Includes revenues from foreign exchange spot, forward, option and swap contracts, as well as foreign currency translation (FX translation) gains and losses.
- (3) Includes revenues from common, preferred and convertible preferred stock, convertible corporate debt, equity-linked notes and exchange-traded and OTC equity options and warrants.
- (4) Primarily includes revenues from crude oil, refined oil products, natural gas and other commodities trades.
- (5) Includes revenues from structured credit products.

#### 7. INCENTIVE PLANS

For additional information on Citi's incentive plans, see Note 7 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

#### 8. RETIREMENT BENEFITS

For additional information on Citi's retirement benefits, see Note 8 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

#### Net (Benefit) Expense

The following tables summarize the components of net (benefit) expense recognized in the Consolidated Statement of Income for the Company's pension and postretirement plans for Significant Plans and All Other Plans:

Three Months Ended June 30,

								- ,			
		Pension	n plans			Post	fit plans				
	U.S. p	Non-l	Մ <b>.Տ. լ</b>	plans	J	J.S. pl	ans	Non-	olans		
In millions of dollars	2021	2020	2021		2020	2021		2020	2021		2020
Benefits earned during the period	\$ _ 9	S —	\$ 3	8 \$	34	\$	— \$		\$	2 \$	2
Interest cost on benefit obligation	95	101	7	0	61		3	5	2	24	22
Expected return on assets	(174)	(206)	(6.	3)	(56)		(3)	(4)	(2	21)	(18)
Amortization of unrecognized:											
Prior service benefit	_	_	(	2)	(2)		(2)	_		(3)	(2)
Net actuarial loss (gain)	54	53	1.	4	17		(1)	_		3	5
Settlement loss <sup>(1)</sup>	_	_	•	4	3		_	_	_	_	_
Total net (benefit) expense	\$ (25) \$	(52)	\$ 6	1 \$	57	\$	(3) \$	1	\$	5 \$	9

<sup>(1)</sup> Losses due to settlement relate to repositioning and divestiture activities.

Six Months Ended June 30,

	Pension	n pl	lans			Postretirement benefit plans						
U.S. plans			Non-U.S	. plans		U.S. pla	ns	Non-U.S. plans				
2021	2020		2021	2020		2021	2020		2021	2020		
\$ — \$	_	\$	77	\$ 71	\$	— \$	_	\$	4	\$ 4		
177	207		132	125		6	10		49	46		
(356)	(414)		(124)	(121)		(7)	(9)		(43)	(38)		
1	1		(3)	(3)		(4)	_		(5)	(4)		
116	109		32	34		(1)			8	10		
_	_		4	3		_	_		_	_		
\$ (62) \$	(97)	\$	118	\$ 109	\$	(6) \$	1	\$	13	\$ 18		
	2021 \$ — \$ 177 (356)  1 116 —	U.S. plans       2021     2020       \$ — \$ —       177     207       (356)     (414)       1     1       116     109       — —     —	U.S. plans  2021 2020  \$ — \$ — \$  177 207  (356) (414)   1 1  116 109  — — —	2021         2020         2021           \$ — \$ — \$ 77         177 207 132         132           (356)         (414)         (124)           1         1         (3)           116         109         32           — — 4         4	U.S. plans         Non-U.S. plans           2021         2020         2021         2020           \$ — \$ — \$ 77 \$ 71         177         207         132         125           (356)         (414)         (124)         (121)           1         1         (3)         (3)           116         109         32         34           — — 4         3	U.S. plans         Non-U.S. plans           2021         2020         2021         2020           \$ — \$ — \$ 77 \$ 71 \$         177 207         132 125           (356)         (414)         (124)         (121)           1         1         (3)         (3)           116         109         32         34           —         —         4         3	U.S. plans         Non-U.S. plans         U.S. plans           2021         2020         2021         2020         2021           \$ - \$ - \$ 77 \$ 71 \$ - \$         \$ - \$ 6         \$ 6           177         207         132         125         6           (356)         (414)         (124)         (121)         (7)           1         1         (3)         (3)         (4)           116         109         32         34         (1)           -         -         4         3         -	U.S. plans         Non-U.S. plans         U.S. plans           2021         2020         2021         2020         2021         2020           \$ — \$ — \$ 77 \$ 71 \$ — \$ —         177 207         132 125         6 10         7 10	U.S. plans         Non-U.S. plans         U.S. plans           2021         2020         2021         2020         2021         2020           \$ — \$ — \$ 77 \$ 71 \$ — \$ — \$ 177         207 132         125 6 10         10 <td>U.S. plans         Non-U.S. plans         U.S. plans         Non-U.S.           2021         2020         2021         2020         2021         2020         2021           \$ — \$ — \$ — \$ 77 \$ 71 \$ — \$ — \$ — \$ 4         177 207         132 125 6 10 49         6 10 49         49           (356)         (414)         (124)         (121)         (7)         (9)         (43)           1         1         (3)         (3)         (4)         —         (5)           116         109         32         34         (1)         —         8           —         —         4         3         —         —         —</td>	U.S. plans         Non-U.S. plans         U.S. plans         Non-U.S.           2021         2020         2021         2020         2021         2020         2021           \$ — \$ — \$ — \$ 77 \$ 71 \$ — \$ — \$ — \$ 4         177 207         132 125 6 10 49         6 10 49         49           (356)         (414)         (124)         (121)         (7)         (9)         (43)           1         1         (3)         (3)         (4)         —         (5)           116         109         32         34         (1)         —         8           —         —         4         3         —         —         —		

<sup>(1)</sup> Losses due to settlement relate to repositioning and divestiture activities.

#### Funded Status and Accumulated Other Comprehensive Income (AOCI)

The following table summarizes the funded status and amounts recognized on the Consolidated Balance Sheet for the Company's Significant Plans:

Six Months Ended June 30, 2021 **Pension plans** Postretirement benefit plans U.S. plans Non-U.S. plans U.S. plans Non-U.S. plans In millions of dollars Change in projected benefit obligation Projected benefit obligation at beginning of year \$ 13,815 \$ 8,629 559 \$ 1.390 Plans measured annually (25)(2,248)(277)\$ 559 \$ Projected benefit obligation at beginning of year—Significant Plans 13,790 \$ 6,381 1,113 (983)(572)(146)First quarter activity (37)Projected benefit obligation at March 31, 2021—Significant Plans \$ 5,809 967 12,807 \$ 522 \$ Benefits earned during the period 22 1 59 Interest cost on benefit obligation 95 3 23 Actuarial loss<sup>(1)</sup> 25 429 20 Benefits paid, net of participants' contributions and government subsidy (259)(76)(9) (18)Foreign exchange impact and other 108 27 Projected benefit obligation at period end—Significant Plans \$ 13,072 \$ 5,947 \$ 516 \$ 1,020 Change in plan assets \$ Plan assets at fair value at beginning of year 13,309 \$ 7,831 331 \$ 1,146 Plans measured annually (1,500)(8)Plan assets at fair value at beginning of year—Significant Plans \$ 13,309 \$ 6,331 331 \$ 1,138 First quarter activity (435)(404)(8)(44)\$ 323 \$ 1,094 Plan assets at fair value at March 31, 2021—Significant Plans 12,874 \$ 5,927 10 Actual return on plan assets 566 157 24 Company contributions, net of reimbursements 13 18 4 Benefits paid, net of participants' contributions and government subsidy (259)(76)(9)(18)Foreign exchange impact and other 114 29 Plan assets at fair value at period end—Significant Plans \$ 13,194 \$ 6,140 | \$ 1,129 328 \$ Funded status of the Significant Plans Qualified plans(2) \$ 802 \$ 193 | \$ (188) \$ 109 Nonqualified plans<sup>(3)</sup> (680)Funded status of the plans at period end—Significant Plans \$ 122 \$ 193 (188) \$ 109 Net amount recognized at period end \$ 802 \$ 789 109 Benefit asset **-- \$** Benefit liability (680)(596)(188)Net amount recognized on the balance sheet—Significant Plans \$ 122 \$ 193 (188) \$ 109 Amounts recognized in AOCI at period end Prior service benefit \$ -- \$ 97 \$ 54 (976)Net actuarial (loss) gain (6,611)85 (243)(976) \$ 182 \$ Net amount recognized in equity (pretax)—Significant Plans \$ (6,611) \$ (189)Accumulated benefit obligation at period end-Significant Plans \$ 13,071 \$ 5,641 \$ 516 \$ 1,020

<sup>(1)</sup> Actuarial loss is associated with the decrease in global discount rates from March to June.

<sup>(2)</sup> The U.S. qualified pension plan is fully funded under specified Employee Retirement Income Security Act of 1974, as amended (ERISA), funding rules as of January 1, 2021 and no minimum required funding is expected for 2021.

<sup>(3)</sup> The nonqualified plans of the Company are unfunded.

The following table shows the change in AOCI related to the Company's pension, postretirement and post employment plans:

In millions of dollars	 Months Ended ne 30, 2021	Six Months Ended June 30, 2021
Beginning of period balance, net of tax <sup>(1)(2)</sup>	\$ (6,150)	\$ (6,864)
Actuarial assumptions changes and plan experience	(480)	950
Net asset gain (loss) due to difference between actual and expected returns	509	(209)
Net amortization	66	147
Curtailment/settlement loss <sup>(3)</sup>	(4)	(4)
Foreign exchange impact and other	(7)	107
Change in deferred taxes, net	3	(190)
Change, net of tax	\$ 87	\$ 801
End of period balance, net of tax <sup>(1)(2)</sup>	\$ (6,063)	\$ (6,063)

- (1) See Note 17 to the Consolidated Financial Statements for further discussion of net AOCI balance.
- (2) Includes net-of-tax amounts for certain profit-sharing plans outside the U.S.
- (3) Curtailment and settlement relate to repositioning and divestiture activities.

#### **Plan Assumptions**

The discount rates utilized during the period in determining the pension and postretirement net (benefit) expense for the Significant Plans are as follows:

	Three Mon	ths Ended
Net (benefit) expense assumed discount rates during the period	Jun. 30, 2021	Jun. 30, 2020
U.S. plans		
Qualified pension	3.10 %	3.20 %
Nonqualified pension	3.00	3.25
Postretirement	2.85	3.20
Non-U.S. plans		
Pension	0.25-9.30	0.45-9.45
Weighted average	4.26	4.38
Postretirement	9.70	9.75

The discount rates utilized at period end in determining the pension and postretirement benefit obligations for the Significant Plans are as follows:

Plan obligations assumed discount rates at period ended	Jun. 30, 2021	Mar. 31, 2021	Dec. 31, 2020
U.S. plans			
Qualified pension	2.75 %	3.10 %	2.45 %
Nonqualified pension	2.70	3.00	2.35
Postretirement	2.60	2.85	2.20
Non-U.S. plans			
Pension	0.25-9.25	0.25-9.30	0.05-8.15
Weighted average	4.23	4.26	3.60
Postretirement	9.50	9.70	8.55

### Sensitivities of Certain Key Assumptions

The following table summarizes the estimated effect on the Company's Significant Plans quarterly expense of a one-percentage-point change in the discount rate:

	Three Months E	Inded June 30, 2021
In millions of dollars	One-percentage- point increase	One-percentage- point decrease
Pension		
U.S. plans	\$	8 \$ (11)
Non-U.S. plans	_	- 5
Postretirement		
U.S. plans	_	- –
Non-U.S. plans	(2	2) 2

#### **Contributions**

For the U.S. pension plans, there were no required minimum cash contributions during the first six months of 2021.

The following table summarizes the Company's actual contributions for the six months ended June 30, 2021 and 2020, as well as expected Company contributions for the remainder of 2021 and the actual contributions made in 2020:

			Pe	ensioi	n pla	ns		Postretirement plans									
	U	J.S. p	lans <sup>(</sup>	1)	N	on-U.	S. pl	ans		U.S.	plan	S	Non-U.S. plan				
In millions of dollars	202	21	20	020	2	021	20	)20	20	021	2	020	20	21	2020	Ξ	
Company contributions <sup>(2)</sup> for the six months ended June 30	\$	27	\$	28	\$	78	\$	72	\$	9	\$	_	\$	4	\$ 5	;	
Company contributions (reimbursements) made during the remainder of the year		_		28		_		86		_		(15)		_	4	ļ	
Company contributions expected to be made during the remainder of the year		32		_		78		_		3		_		4	_	_	

- (1) The U.S. plans include benefits paid directly by the Company for the nonqualified pension plans.
- (2) Company contributions are composed of cash contributions made to the plans and benefits paid directly by the Company.

#### **Defined Contribution Plans**

The following table summarizes the Company's contributions for the defined contribution plans:

		Three I				Months June 30,				
In millions of dollars	2	021	2	2020	2021		2020			
U.S. plans	\$	106	\$	101	\$ 211	\$	203			
Non-U.S. plans		91		74	183		150			

#### **Post Employment Plans**

The following table summarizes the net expense recognized in the Consolidated Statement of Income for the Company's U.S. post employment plans:

		Three I Inded J	 	Six Months Ended June 30,						
In millions of dollars	2	021	2020		2021		2020			
Service-related expense										
Amortization of unrecognized:										
Net actuarial loss	\$	1	\$ 1	\$	1	\$	1			
Total service-related expense	\$	1	\$ 1	\$	1	\$	1			
Non-service-related (benefit) expense	\$	(1)	\$ 3	\$	4	\$	8			
Total net expense	\$		\$ 4	\$	5	\$	9			

#### 9. EARNINGS PER SHARE

The following table reconciles the income and share data used in the basic and diluted earnings per share (EPS) computations:

	 Three Moi Jun		Six Mont Jun	hs Ended e 30,
In millions of dollars, except per share amounts	2021	2020	2021	2020
Earnings per common share				
Income from continuing operations before attribution of noncontrolling interests	\$ 6,193	\$ 1,057	\$ 14,170	\$ 3,605
Less: Noncontrolling interests from continuing operations	10	_	43	(6)
Net income from continuing operations (for EPS purposes)	\$ 6,183	\$ 1,057	\$ 14,127	\$ 3,611
Income (loss) from discontinued operations, net of taxes	10	(1)	8	(19)
Citigroup's net income	\$ 6,193	\$ 1,056	\$ 14,135	\$ 3,592
Less: Preferred dividends <sup>(1)</sup>	253	253	545	544
Net income available to common shareholders	\$ 5,940	\$ 803	\$ 13,590	\$ 3,048
Less: Dividends and undistributed earnings allocated to employee restricted and deferred shares with rights to dividends, applicable to basic EPS	41	11	107	32
Net income allocated to common shareholders for basic EPS	\$ 5,899	\$ 792	\$ 13,483	\$ 3,016
Weighted-average common shares outstanding applicable to basic EPS (in millions)	2,056.5	2,081.7	2,069.3	2,089.8
Basic earnings per share <sup>(2)</sup>				
Income from continuing operations	\$ 2.86	\$ 0.38	\$ 6.51	\$ 1.45
Discontinued operations	_	_	_	(0.01)
Net income per share—basic	\$ 2.87	\$ 0.38	\$ 6.52	\$ 1.44
Diluted earnings per share				
Net income allocated to common shareholders for basic EPS	\$ 5,899	\$ 792	\$ 13,483	\$ 3,016
Add back: Dividends allocated to employee restricted and deferred shares with rights to dividends that are forfeitable	8	_	15	15
Net income allocated to common shareholders for diluted EPS	\$ 5,907	\$ 792	\$ 13,498	\$ 3,031
Weighted-average common shares outstanding applicable to basic EPS (in millions)	2,056.5	2,081.7	2,069.3	2,089.8
Effect of dilutive securities				
Options <sup>(3)</sup>	_	_	_	_
Other employee plans	16.5	2.6	15.5	13.2
Adjusted weighted-average common shares outstanding applicable to diluted EPS (in millions) (4)	2,073.0	2,084.3	2,084.8	2,103.0
Diluted earnings per share <sup>(2)</sup>				
Income from continuing operations	\$ 2.84	\$ 0.38	\$ 6.47	\$ 1.45
Discontinued operations	_	_	_	(0.01)
Net income per share—diluted	\$ 2.85	\$ 0.38	\$ 6.47	\$ 1.44

<sup>(1)</sup> On July 15, 2021, Citi declared preferred dividends of approximately \$266 million for the third quarter of 2021. During the first quarter of 2021, Citi redeemed all of its 41.4 million Series S preferred shares for \$1.035 billion and 465,000 shares of its Series R preferred shares for \$465 million and Citi also issued 2.3 million of Series X preferred shares for \$2.3 billion. During the second quarter of 2021, Citi redeemed all of its 1.25 million Series Q preferred shares for \$1.25 billion and the remaining 1.035 million Series R preferred shares for \$1.035 billion. As of August 4, 2021, Citi estimates it will distribute preferred dividends of approximately \$228 million in the fourth quarter of 2021, subject to such dividends being declared by the Citi Board of Directors.

<sup>(2)</sup> Due to rounding, earnings per share on continuing operations and discontinued operations may not sum to earnings per share on net income.

<sup>(3)</sup> During the first and second quarters of 2021 and 2020, no significant options to purchase shares of common stock were outstanding.

<sup>(4)</sup> Due to rounding, weighted-average common shares outstanding applicable to basic EPS and the effect of dilutive securities may not sum to weighted-average common shares outstanding applicable to diluted EPS.

### 10. SECURITIES BORROWED, LOANED AND SUBJECT TO REPURCHASE AGREEMENTS

For additional information on the Company's resale and repurchase agreements and securities borrowing and lending agreements, see Note 11 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

Securities borrowed and purchased under agreements to resell, at their respective carrying values, consisted of the following:

In millions of dollars	June 30, 2021	D	ecember 31, 2020
Securities purchased under agreements to resell	\$ 209,300	\$	204,655
Deposits paid for securities borrowed	99,755		90,067
Total, net <sup>(1)</sup>	\$ 309,055	\$	294,722
Allowance for credit losses on securities purchased and borrowed <sup>(2)</sup>	(8)	1	(10)
Total, net of allowance	\$ 309,047	\$	294,712

Securities loaned and sold under agreements to repurchase, at their respective carrying values, consisted of the following:

In millions of dollars	June 30, 2021	December 31, 2020				
Securities sold under agreements to repurchase	\$ 198,353	\$	181,194			
Deposits received for securities loaned	23,464		18,331			
Total, net <sup>(1)</sup>	\$ 221,817	\$	199,525			

- (1) The above tables do not include securities-for-securities lending transactions of \$3.3 billion and \$6.8 billion at June 30, 2021 and December 31, 2020, respectively, where the Company acts as lender and receives securities that can be sold or pledged as collateral. In these transactions, the Company recognizes the securities received at fair value within *Other assets* and the obligation to return those securities as a liability within *Brokerage payables*.
- See Note 14 to the Consolidated Financial Statements for further information.

It is the Company's policy to take possession of the underlying collateral, monitor its market value relative to the amounts due under the agreements and, when necessary, require prompt transfer of additional collateral in order to maintain contractual margin protection. For resale and repurchase agreements, when necessary, the Company posts additional collateral in order to maintain contractual margin protection.

A substantial portion of the resale and repurchase agreements is recorded at fair value, as described in Notes 20 and 21 to the Consolidated Financial Statements. The remaining portion is carried at the amount of cash initially advanced or received, plus accrued interest, as specified in the respective agreements.

A substantial portion of securities borrowing and lending agreements is recorded at the amount of cash advanced or received. The remaining portion is recorded at fair value as the Company elected the fair value option for certain securities borrowed and loaned portfolios, as described in Note 21 to the Consolidated Financial Statements. With respect to securities loaned, the Company receives cash collateral in an amount generally in excess of the market value of the securities loaned. The Company monitors the market value of securities borrowed and securities loaned on a daily basis and obtains or posts additional collateral in order to maintain contractual margin protection.

The following tables present the gross and net resale and repurchase agreements and securities borrowing and lending agreements and the related offsetting amounts permitted under ASC 210-20-45. The tables also include amounts related to financial instruments that are not permitted to be offset under ASC 210-20-45, but would be eligible for offsetting to the extent that an event of default has occurred and a legal opinion supporting enforceability of the offsetting rights has been obtained. Remaining exposures continue to be secured by financial collateral, but the Company may not have sought or been able to obtain a legal opinion evidencing enforceability of the offsetting right.

					As of June 30, 202	1			
In millions of dollars	 oss amounts recognized assets	(	Gross amounts offset on the Consolidated alance Sheet <sup>(1)</sup>	a	Net amounts of ssets included on the Consolidated Balance Sheet	SI	Amounts not offset on the onsolidated Balance neet but eligible for offsetting upon unterparty default <sup>(2)</sup>	ar	Net nounts <sup>(3)</sup>
Securities purchased under agreements to resell	\$ 303,476	\$	94,176	\$	209,300	\$	174,835	\$	34,465
Deposits paid for securities borrowed	116,070		16,315		99,755		18,037		81,718
Total	\$ 419,546	\$	110,491	\$	309,055	\$	192,872	\$	116,183

In millions of dollars	of 1	ss amounts ecognized iabilities	C	ross amounts offset on the Consolidated lance Sheet <sup>(1)</sup>	 Net amounts of abilities included on the Consolidated Balance Sheet	S	Amounts not offset on the onsolidated Balance cheet but eligible for offsetting upon ounterparty default <sup>(2)</sup>	an	Net nounts <sup>(3)</sup>
Securities sold under agreements to repurchase	\$	292,529	\$	94,176	\$ 198,353	\$	97,308	\$	101,045
Deposits received for securities loaned		39,779		16,315	23,464		4,173		19,291
Total	\$	332,308	\$	110,491	\$ 221,817	\$	101,481	\$	120,336

				A	s of December 31, 20	)20			
In millions of dollars	oss amounts recognized assets	(	Gross amounts offset on the Consolidated alance Sheet <sup>(1)</sup>		Net amounts of assets included on the Consolidated Balance Sheet	S	Amounts not offset on the onsolidated Balance heet but eligible for offsetting upon ounterparty default <sup>(2)</sup>	an	Net nounts <sup>(3)</sup>
Securities purchased under agreements to resell	\$ 362,025	\$	157,370	\$	204,655	\$	159,232	\$	45,423
Deposits paid for securities borrowed	96,425		6,358		90,067		13,474		76,593
Total	\$ 458,450	\$	163,728	\$	294,722	\$	172,706	\$	122,016

In millions of dollars	of	oss amounts recognized iabilities	(	ross amounts offset on the Consolidated alance Sheet <sup>(1)</sup>	 Net amounts of bilities included on the Consolidated Balance Sheet	Amounts not offset on the Consolidated Balance Sheet but eligible for offsetting upon counterparty default <sup>(2)</sup>	an	Net nounts <sup>(3)</sup>
Securities sold under agreements to repurchase	\$	338,564	\$	157,370	\$ 181,194	\$ 95,563	\$	85,631
Deposits received for securities loaned		24,689		6,358	18,331	7,982		10,349
Total	\$	363,253	\$	163,728	\$ 199,525	\$ 103,545	\$	95,980

- (1) Includes financial instruments subject to enforceable master netting agreements that are permitted to be offset under ASC 210-20-45.
- (2) Includes financial instruments subject to enforceable master netting agreements that are not permitted to be offset under ASC 210-20-45, but would be eligible for offsetting to the extent that an event of default has occurred and a legal opinion supporting enforceability of the offsetting right has been obtained.
- (3) Remaining exposures continue to be secured by financial collateral, but the Company may not have sought or been able to obtain a legal opinion evidencing enforceability of the offsetting right.

The following tables present the gross amounts of liabilities associated with repurchase agreements and securities lending agreements by remaining contractual maturity:

	 As of June 30, 2021											
In millions of dollars	pen and vernight		Up to 30 days	3	1–90 days	C	Greater than 90 days		Total			
Securities sold under agreements to repurchase	\$ 138,514	\$	75,384	\$	31,346	\$	47,285	\$	292,529			
Deposits received for securities loaned	29,519		1,058		1,677		7,525		39,779			
Total	\$ 168,033	\$	76,442	\$	33,023	\$	54,810	\$	332,308			

	As of December 31, 2020											
In millions of dollars		Open and overnight	Up to 30 days	3	31–90 days	(	Greater than 90 days		Total			
Securities sold under agreements to repurchase	\$	160,754	\$ 98,226	\$	41,679	\$	37,905	\$	338,564			
Deposits received for securities loaned		17,038	3		2,770		4,878		24,689			
Total	\$	177,792	\$ 98,229	\$	44,449	\$	42,783	\$	363,253			

The following tables present the gross amounts of liabilities associated with repurchase agreements and securities lending agreements by class of underlying collateral:

		As of June 30, 2021								
In millions of dollars	Repurcha agreemen		Securities lending agreements		Total					
U.S. Treasury and federal agency securities	\$ 106	277 5	<b>S</b> —	\$	106,277					
State and municipal securities		700	_		700					
Foreign government securities	106	812	204		107,016					
Corporate bonds	22	993	265		23,258					
Equity securities	26	227	39,113		65,340					
Mortgage-backed securities	23	699	_		23,699					
Asset-backed securities	2	052	_		2,052					
Other	3	769	197		3,966					
Total	\$ 292	529 9	\$ 39,779	\$	332,308					

		As of December 31, 2020								
In millions of dollars	Repurc agreen		Securities lending agreements		Total					
U.S. Treasury and federal agency securities	\$	12,437	\$	\$	112,437					
State and municipal securities		664	2		666					
Foreign government securities	1	30,017	194		130,211					
Corporate bonds		20,149	78		20,227					
Equity securities		21,497	24,149		45,646					
Mortgage-backed securities		45,566	_		45,566					
Asset-backed securities		3,307	_		3,307					
Other		4,927	266		5,193					
Total	\$ 3	38,564	\$ 24,689	\$	363,253					

## 11. BROKERAGE RECEIVABLES AND BROKERAGE PAYABLES

The Company has receivables and payables for financial instruments sold to and purchased from brokers, dealers and customers, which arise in the ordinary course of business.

For additional information on these receivables and payables, see Note 12 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

*Brokerage receivables* and *Brokerage payables* consisted of the following:

In millions of dollars	June 30, 2021	D	ecember 31, 2020
Receivables from customers	\$ 26,744	\$	18,097
Receivables from brokers, dealers and clearing	24 204		26 700
organizations	34,394		26,709
Total brokerage receivables <sup>(1)</sup>	\$ 61,138	\$	44,806
Payables to customers	\$ 46,413	\$	39,319
Payables to brokers, dealers and clearing organizations	13,003		11,165
Total brokerage payables <sup>(1)</sup>	\$ 59,416	\$	50,484

Includes brokerage receivables and payables recorded by Citi brokerdealer entities that are accounted for in accordance with the AICPA Accounting Guide for Brokers and Dealers in Securities as codified in ASC 940-320.

#### 12. INVESTMENTS

For additional information regarding Citi's investment portfolios, including evaluating investments for impairment, see Note 13 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

The following table presents Citi's investments by category:

In millions of dollars	June 30, 2021	I	December 31, 2020
Debt securities available-for-sale (AFS)	\$ 302,977	\$	335,084
Debt securities held-to-maturity (HTM) <sup>(1)</sup>	176,742		104,943
Marketable equity securities carried at fair value <sup>(2)</sup>	195		515
Non-marketable equity securities carried at fair value <sup>(2)</sup>	598		551
Non-marketable equity securities measured using the measurement alternative <sup>(3)</sup>	1,381		962
Non-marketable equity securities carried at cost <sup>(4)</sup>	5,170		5,304
Total investments	\$ 487,063	\$	447,359

- (1) Carried at adjusted amortized cost basis, net of any ACL.
- (2) Unrealized gains and losses are recognized in earnings.
- (3) Impairment losses and adjustments to the carrying value as a result of observable price changes are recognized in earnings. See "Non-Marketable Equity Securities Not Carried at Fair Value" below.
- (4) Represents shares issued by the Federal Reserve Bank, Federal Home Loan Banks and certain exchanges of which Citigroup is a member.

The following table presents interest and dividend income on investments:

	 Three Months Ende	Six Months <b>E</b>	Ended June 30,	
In millions of dollars	2021	2020	2021	2020
Taxable interest	\$ 1,723 \$	1,984	\$ 3,375	\$ 4,163
Interest exempt from U.S. federal income tax	57	70	123	146
Dividend income	38	43	72	69
Total interest and dividend income on investments	\$ 1,818 \$	2,097	\$ 3,570	\$ 4,378

The following table presents realized gains and losses on the sales of investments, which exclude impairment losses:

	 Three Months Ende	d June 30,	Six Mon	Six Months Ended June 30,						
In millions of dollars	2021	2020	2021		2020					
Gross realized investment gains	\$ 155 \$	775	\$	615 \$	1,237					
Gross realized investment losses	(18)	(27)		(77)	(57)					
Net realized gains on sales of investments	\$ 137 \$	748	\$	538 \$	1,180					

#### **Debt Securities Available-for-Sale**

The amortized cost and fair value of AFS debt securities were as follows:

	June 30, 2021								December 31, 2020										
In millions of dollars	A	mortized cost	un	Gross realized gains	Gros unreali losse	zed		llowance or credit losses		Fair value	Amortized unrealized cost gains			ed	Gro unreal loss	ized	Allowance I for credit losses		Fair value
<b>Debt securities AFS</b>																			
Mortgage-backed securities <sup>(1)</sup>																			
U.S. government- sponsored agency guaranteed	\$	38,842	\$	697	\$ 2	229	\$	_	\$	39,310	\$	42,836	\$ 1,1	34	\$	52	\$	_	\$ 43,918
Non-U.S. residential		403		1		_		_		404		568		3		_		_	571
Commercial		43				_			<u> </u>	43		49		1		_		_	50
Total mortgage-backed securities	\$	39,288	\$	698	\$ 2	229	\$	_	\$	39,757	\$	43,453	\$ 1,1	38	\$	52	\$	-	\$ 44,539
U.S. Treasury and federal agency securities																			
U.S. Treasury	\$	125,224	\$	1,336	\$ 4	113	\$	_	\$	126,147	\$	144,094	\$ 2,1	80	\$	49	\$	_	\$146,153
Agency obligations						_			<u> </u>	_		50		1		_		_	51
Total U.S. Treasury and federal agency securities	\$	125,224	\$	1,336	\$ 4	113	\$	_	\$	6 126,147	\$	144,144	\$ 2,1	09	\$	49	\$	_	\$146,204
State and municipal	\$	3,096	\$	95	<b>\$</b> 1	12	\$		\$	3,079	\$	3,753	\$ 1	23	\$	157	\$	_	\$ 3,719
Foreign government		120,122		587	4	192		_	!	120,217		123,467	1,6	23		122		-	124,968
Corporate		7,902		74		68		5	İ	7,903		10,444	1	52		91		5	10,500
Asset-backed securities <sup>(1)</sup>		211		_		_				211		277		5		4		_	278
Other debt securities		5,661		2		_		_		5,663		4,871		5		_		_	4,876
Total debt securities AFS	\$	301,504	\$	2,792	\$ 1,3	314	\$	5	\$	302,977	\$	330,409	\$ 5,1	55	\$	475	\$	5	\$335,084

<sup>(1)</sup> The Company invests in mortgage- and asset-backed securities, which are typically issued by VIEs through securitization transactions. The Company's maximum exposure to loss from these VIEs is equal to the carrying amount of the securities, which is reflected in the table above. For mortgage- and asset-backed securitizations in which the Company has other involvement, see Note 18 to the Consolidated Financial Statements.

The following table shows the fair value of AFS debt securities that have been in an unrealized loss position:

	Less than 12 months			12 months or longer					Total				
In millions of dollars	Gross Fair unrealized value losses		Gross Fair unrealized value losses				Fair value	Gross unrealized losses					
June 30, 2021													
Debt securities AFS													
Mortgage-backed securities													
U.S. government-sponsored agency guaranteed	\$	14,217	\$	208	\$	343	\$	21	\$	14,560	\$	229	
Non-U.S. residential		22			_					22		_	
Total mortgage-backed securities	\$	14,239	\$	208	\$	343	\$	21	\$	14,582	\$	229	
U.S. Treasury	\$	52,548	\$	413	\$	_	\$	_	\$	52,548	\$	413	
State and municipal		101		2		1,107		110		1,208		112	
Foreign government		43,680		363		6,510		129		50,190		492	
Corporate		1,896		67		19		1		1,915		68	
Asset-backed securities		3		_		_		_		3		_	
Other debt securities		2,263			_					2,263			
Total debt securities AFS	\$	114,730	\$	1,053	\$	7,979	\$	261	\$	122,709	\$	1,314	
December 31, 2020													
Debt securities AFS													
Mortgage-backed securities													
U.S. government-sponsored agency guaranteed	\$	3,588	\$	30	\$	298	\$	22	\$	3,886	\$	52	
Non-U.S. residential		1		_		_		_		1			
Commercial		7			<u> </u>	4		_		11		_	
Total mortgage-backed securities	\$	3,596	\$	30	\$	302	\$	22	\$	3,898	\$	52	
U.S. Treasury and federal agency securities													
U.S. Treasury	\$	25,031	\$	49	\$	_	\$	_	\$	25,031	\$	49	
Agency obligations		50		_		_		_		50		_	
Total U.S. Treasury and federal agency securities	\$	25,081		49	_		\$		\$	25,081		49	
State and municipal	\$	836	\$	34	\$	893	\$	123	\$	1,729	\$	157	
Foreign government		29,344		61		3,502		61		32,846		122	
Corporate		1,083		90		24		1		1,107		91	
Asset-backed securities		194		3		39		1		233		4	
Other debt securities		182		_		_		_		182		_	
Total debt securities AFS	\$	60,316	\$	267	\$	4,760	\$	208	\$	65,076	\$	475	

The following table presents the amortized cost and fair value of AFS debt securities by contractual maturity dates:

	June 30, 2021					Decembe	, 2020	
In millions of dollars	Amortized Fair cost value				A	amortized cost		Fair value
Mortgage-backed securities <sup>(1)</sup>		COST		varue		Cost		varae
Due within 1 year	\$	107	\$	107	\$	27	\$	27
After 1 but within 5 years		315		317		567		571
After 5 but within 10 years		679		732		688		757
After 10 years <sup>(2)</sup>		38,187		38,601		42,171		43,184
Total	\$	39,288	\$	39,757	\$	43,453	\$	44,539
U.S. Treasury and federal agency securities								
Due within 1 year	\$	30,179	\$	30,264	\$	34,834	\$	34,951
After 1 but within 5 years		93,736		94,589		108,160		110,091
After 5 but within 10 years		1,309		1,294		1,150		1,162
After 10 years <sup>(2)</sup>		_		_		_		_
Total	\$	125,224	\$	126,147	\$	144,144	\$	146,204
State and municipal								
Due within 1 year	\$	379	\$	379	\$	427	\$	428
After 1 but within 5 years		92		94		189		198
After 5 but within 10 years		245		250		276		267
After 10 years <sup>(2)</sup>		2,380		2,356		2,861		2,826
Total	\$	3,096	\$	3,079	\$	3,753	\$	3,719
Foreign government								
Due within 1 year	\$	48,404	\$	48,458	\$	48,133	\$	48,258
After 1 but within 5 years		64,721		64,846		67,365		68,586
After 5 but within 10 years		4,900		4,803		5,908		6,011
After 10 years <sup>(2)</sup>		2,097		2,110		2,061		2,113
Total	\$	120,122	\$	120,217	\$	123,467	\$	124,968
All other <sup>(3)</sup>								
Due within 1 year	\$	6,436	\$	6,435	\$	6,661	\$	6,665
After 1 but within 5 years		6,200		6,234		7,814		7,891
After 5 but within 10 years		1,078		1,080		1,018		1,034
After 10 years <sup>(2)</sup>		60		28		99		64
Total	\$	13,774			\$	15,592		15,654
Total debt securities AFS	\$	301,504	\$	302,977	\$	330,409	\$	335,084

<sup>(1)</sup> Includes mortgage-backed securities of U.S. government-sponsored agencies. The Company invests in mortgage- and asset-backed securities, which are typically issued by VIEs through securitization transactions.

<sup>(2)</sup> Investments with no stated maturities are included as contractual maturities of greater than 10 years. Actual maturities may differ due to call or prepayment rights.

<sup>(3)</sup> Includes corporate, asset-backed and other debt securities.

#### **Debt Securities Held-to-Maturity**

The carrying value and fair value of debt securities HTM were as follows:

In millions of dollars	Amortized cost, net <sup>(1)</sup>	Gross unrealized gains	Gross unrealized losses	Fair value
June 30, 2021				
Debt securities HTM				
Mortgage-backed securities <sup>(2)</sup>				
U.S. government-sponsored agency guaranteed \$	65,387	<b>\$</b> 1,525	\$ 472	\$ 66,440
Non-U.S. residential	757	1	_	758
Commercial	891	2	2	891
Total mortgage-backed securities \$	67,035	\$ 1,528	\$ 474	\$ 68,089
U.S. Treasury securities \$	72,342	\$ 120	\$ 452	\$ 72,010
State and municipal <sup>(3)</sup>	9,030	655	9	9,676
Foreign government	1,755	25	14	1,766
Asset-backed securities <sup>(2)</sup>	26,580	12	31	26,561
Total debt securities HTM, net \$	176,742	\$ 2,340	\$ 980	\$ 178,102
December 31, 2020				
Debt securities HTM				
Mortgage-backed securities <sup>(2)</sup>				
U.S. government-sponsored agency guaranteed \$	49,004	\$ 2,162	\$ 15	\$ 51,151
Non-U.S. residential	1,124	3	1	1,126
Commercial	825	1	1	825
Total mortgage-backed securities \$	50,953	\$ 2,166	\$ 17	\$ 53,102
U.S. Treasury securities <sup>(4)</sup> \$	21,293	\$ 4	\$ 55	\$ 21,242
State and municipal	9,185	755	11	9,929
Foreign government	1,931	91		2,022
Asset-backed securities <sup>(2)</sup>	21,581	6	92	21,495
Total debt securities HTM, net \$	104,943	\$ 3,022	\$ 175	\$ 107,790

<sup>(1)</sup> Amortized cost is reported net of ACL of \$83 million and \$86 million at June 30, 2021 and December 31, 2020, respectively.

<sup>(2)</sup> The Company invests in mortgage- and asset-backed securities. These securitizations are generally considered VIEs. The Company's maximum exposure to loss from these VIEs is equal to the carrying amount of the securities, which is reflected in the table above. For mortgage- and asset-backed securitizations in which the Company has other involvement, see Note 18 to the Consolidated Financial Statements.

<sup>(3)</sup> In February 2021, Citibank transferred \$237 million of state and municipal bonds from AFS classification to HTM classification in accordance with ASC 320. At the time of transfer, the securities were in an unrealized gain position of \$14 million. The gain amounts will remain in AOCI and will be amortized over the remaining life of the securities.

<sup>(4)</sup> In August 2020, Citibank transferred \$13.1 billion of investments in U.S. Treasury securities from AFS classification to HTM classification in accordance with ASC 320. At the time of transfer, the securities were in an unrealized gain position of \$144 million. The gain amounts will remain in AOCI and will be amortized over the remaining life of the securities.

The following table presents the carrying value and fair value of HTM debt securities by contractual maturity dates:

	<b>June 30, 2021</b>						December 31, 2020			
In millions of dollars	Amortized cost <sup>(1)</sup> Fair value				Amortized cost <sup>(1)</sup>			Fair value		
Mortgage-backed securities										
Due within 1 year	\$	307	\$	304	\$	81	\$	81		
After 1 but within 5 years		855		919		463		477		
After 5 but within 10 years		1,571		1,676		1,699		1,873		
After 10 years <sup>(2)</sup>		64,302		65,190		48,710		50,671		
Total	\$	67,035	\$	68,089	\$	50,953	\$	53,102		
U.S. Treasury securities										
Due within 1 year	\$	_	\$	_	\$	_	\$	_		
After 1 but within 5 years		32,125		31,742		18,955		19,127		
After 5 but within 10 years		40,217		40,268		2,338		2,115		
After 10 years <sup>(2)</sup>		_		_		_		_		
Total	\$	72,342	\$	72,010	\$	21,293	\$	21,242		
State and municipal										
Due within 1 year	\$	11	\$	11	\$	6	\$	6		
After 1 but within 5 years		193		197		139		142		
After 5 but within 10 years		742		785		818		869		
After 10 years <sup>(2)</sup>		8,084		8,683		8,222		8,912		
Total	\$	9,030	\$	9,676	\$	9,185	\$	9,929		
Foreign government										
Due within 1 year	\$	344	\$	347	\$	361	\$	360		
After 1 but within 5 years		1,411		1,419		1,570		1,662		
After 5 but within 10 years		_		_		_		_		
After 10 years <sup>(2)</sup>				_				_		
Total	\$	1,755	\$	1,766	\$	1,931	\$	2,022		
All other <sup>(3)</sup>										
Due within 1 year	\$	_	\$	_	\$	_	\$	_		
After 1 but within 5 years		_		_		_		_		
After 5 but within 10 years		10,452		10,449		11,795		15,020		
After 10 years <sup>(2)</sup>		16,128		16,112		9,786		6,475		
Total	\$	26,580	\$	26,561	\$	21,581	\$	21,495		
Total debt securities HTM	\$	176,742	\$	178,102	\$	104,943	\$	107,790		

- (1) Amortized cost is reported net of ACL of \$83 million and \$86 million at June 30, 2021 and December 31, 2020, respectively.
- (2) Investments with no stated maturities are included as contractual maturities of greater than 10 years. Actual maturities may differ due to call or prepayment rights.
- (3) Includes corporate and asset-backed securities.

# HTM Debt Securities Delinquency and Non-Accrual Details

Citi did not have any HTM securities that were delinquent or on non-accrual status at June 30, 2021 and December 31, 2020.

There were no purchased credit-deteriorated HTM debt securities held by the Company as of June 30, 2021 and December 31, 2020.

#### **Evaluating Investments for Impairment**

#### AFS Debt Securities

Overview—AFS Debt Securities

The Company conducts periodic reviews of all AFS debt securities with unrealized losses to evaluate whether the impairment resulted from expected credit losses or from other factors and to evaluate the Company's intent to sell such securities.

An AFS debt security is impaired when the current fair value of an individual AFS debt security is less than its amortized cost basis.

The Company recognizes the entire difference between amortized cost basis and fair value in earnings for impaired AFS debt securities that Citi has an intent to sell or for which Citi believes it will more-likely-than-not be required to sell prior to recovery of the amortized cost basis. However, for those AFS debt securities that the Company does not intend to sell and is not likely to be required to sell, only the credit-related impairment is recognized in earnings by recording an allowance for credit losses. Any remaining fair value decline for such securities is recorded in *AOCI*. The Company does not consider the length of time that the fair value of a security is below its amortized cost when determining if a credit loss exists.

For AFS debt securities, credit losses exist where Citi does not expect to receive contractual principal and interest cash flows sufficient to recover the entire amortized cost basis of a security. The allowance for credit losses is limited to the amount by which the AFS debt security's amortized cost basis exceeds its fair value. The allowance is increased or decreased if credit conditions subsequently worsen or improve. Reversals of credit losses are recognized in earnings.

The Company's review for impairment of AFS debt securities generally entails:

- identification and evaluation of impaired investments;
- consideration of evidential matter, including an evaluation
  of factors or triggers that could cause individual positions
  to qualify as credit impaired and those that would not
  support credit impairment; and
- documentation of the results of these analyses, as required under Citi's policies.

The sections below describe the Company's process for identifying expected credit impairments for debt security types that have the most significant unrealized losses as of June 30, 2021.

#### Mortgage-Backed Securities

Citi records no allowances for credit losses on U.S. government-agency-guaranteed mortgage-backed securities, because the Company expects to incur no credit losses in the event of default due to a history of incurring no credit losses and due to the nature of the counterparties.

State and Municipal Securities

The process for estimating credit losses in Citigroup's AFS state and municipal bonds is primarily based on a credit analysis that incorporates third-party credit ratings. Citi monitors the bond issuers and any insurers providing default protection in the form of financial guarantee insurance. The average external credit rating, ignoring any insurance, is Aa2/AA. In the event of an external rating downgrade or other indicator of credit impairment (i.e., based on instrument-specific estimates of cash flows or probability of issuer default), the subject bond is specifically reviewed for adverse changes in the amount or timing of expected contractual principal and interest payments.

For AFS state and municipal bonds with unrealized losses that Citi plans to sell or would more-likely-than-not be required to sell, the full impairment is recognized in earnings. For AFS state and municipal bonds where Citi has no intent to sell and it is more-likely-than-not that the Company will not be required to sell, Citi records an allowance for expected credit losses for the amount it expects not to collect, capped at the difference between the bond's amortized cost basis and fair value.

#### **Equity Method Investments**

Management assesses equity method investments that have fair values that are less than their respective carrying values for other-than-temporary impairment (OTTI). Fair value is measured as price multiplied by quantity if the investee has publicly listed securities. If the investee is not publicly listed, other methods are used (see Note 20 to the Consolidated Financial Statements).

For impaired equity method investments that Citi plans to sell prior to recovery of value or would more-likely-than-not be required to sell, with no expectation that the fair value will recover prior to the expected sale date, the full impairment is recognized as OTTI in *Other revenue* regardless of severity and duration. The measurement of the OTTI does not include partial projected recoveries subsequent to the balance sheet date

For impaired equity method investments that management does not plan to sell and is not more-likely-than-not to be required to sell prior to recovery of value, the evaluation of whether an impairment is other-than-temporary is based on (i) whether and when an equity method investment will recover in value and (ii) whether the investor has the intent and ability to hold that investment for a period of time sufficient to recover the value. The determination of whether the impairment is considered other-than-temporary considers the following indicators:

- the cause of the impairment and the financial condition and near-term prospects of the issuer, including any specific events that may influence the operations of the issuer.
- the intent and ability to hold the investment for a period of time sufficient to allow for any anticipated recovery in market value; and
- the length of time and extent to which fair value has been less than the carrying value.

### **Recognition and Measurement of Impairment**

The following tables present total impairment on *Investments* recognized in earnings:

	Three Months Ended June 30, 2021						Three Months Ended June 30, 2020				
In millions of dollars		AFS		Other assets	T	otal	A]	FS	Other assets		Total
Impairment losses related to debt securities that the Company does not intend to sell nor will likely be required to sell:											
Total impairment losses recognized during the period	\$	_	\$	_	\$	_	\$	_	\$ -	- \$	_
Less: portion of impairment loss recognized in AOCI (before taxes)		_		_	<u>.</u>	_		_	_	- !	_
Net impairment losses recognized in earnings for debt securities that the Company does not intend to sell nor will likely be required to sell	\$	_	\$	_	\$		\$	_	\$ -	- \$	_
Impairment losses recognized in earnings for debt securities that the Company intends to sell, would more-likely-than-not be required to sell or will be subject to an issuer call deemed probable of exercise		9		_		9		19	_	_	19
Total impairment losses recognized in earnings	\$	9	\$	_	\$	9	\$	19	\$ -	- \$	19

			onths En e 30, 202	d	Six Months Ended June 30, 2020				
In millions of dollars		AFS	Other assets	Total		AFS	Other assets		Total
Impairment losses related to debt securities that the Company does not intend to sell nor will likely be required to sell:									
Total impairment losses recognized during the period	\$	_	\$ _	\$ _	\$	_	\$ _	- \$	_
Less: portion of impairment loss recognized in AOCI (before taxes)		_	_	_		_	_	-	_
Net impairment losses recognized in earnings for debt securities that the Company does not intend to sell nor will likely be required to sell	\$	_	\$ _	\$ _	\$	_	\$ -	- \$	_
Impairment losses recognized in earnings for debt securities that the Company intends to sell, would more-likely-than-not be required to sell or will be subject to an issuer call deemed probable of exercise		78	_	78		71	_	-	71
Total impairment losses recognized in earnings	\$	78	\$ _	\$ 78	\$	71	\$ —	- \$	71

### **Allowance for Credit Losses on AFS Debt Securities**

	Three Months Ended June 30, 2021										
In millions of dollars		ortgage- oacked	U.S. Treasury and federal agency	St		Foreign overnment	Corporate	Total AFS			
Allowance for credit losses at beginning of period	\$		<b>\$</b> —	\$	<b>— \$</b>	_ 9	5	\$ 5			
Less: Write-offs		_	_		_	_	_	_			
Recoveries of amounts written-off		_	_		_	_	_	_			
Net credit losses (NCLs)	\$	_	<b>\$</b> —	\$	<b>- \$</b>	_ 5	<b>.</b> —	s —			
NCLs	\$	_	<b>s</b> —	\$	<b>- \$</b>	_ :	<b>—</b>	<b>s</b> —			
Credit losses on securities without previous credit losses		_	_		_	_	_	_			
Net reserve builds (releases) on securities with previous credit losses		_	_		_	_	_	_			
<b>Total provision for credit losses</b>	\$	_	<b>s</b> —	\$	<b>- \$</b>	_ 5	<b>—</b>	<b>s</b> —			
Initial allowance on newly purchased credit-deteriorated securities during the period		_	_		_	_	_	_			
Allowance for credit losses at end of period	\$	_	<b>\$</b>	\$	<b>- \$</b>	_ 5	5	\$ 5			

	Six Months Ended June 30, 2021									
In millions of dollars		tgage- f	U.S. reasury and ederal agency	State an municipa		Foreign overnment	Corporate	Total AFS		
Allowance for credit losses at beginning of period	\$	<b>— \$</b>	_	\$ -	- \$	_	\$ 5	\$ 5		
Less: Write-offs		_	_	-	_	_	_	_		
Recoveries of amounts written-off		_	_	-	_	_	_	_		
Net credit losses (NCLs)	\$	<b>— \$</b>	_	\$ -	- \$	_	<b>s</b> —	<b>s</b> —		
NCLs	\$	<b>— \$</b>	_	\$ -	- \$	_	<b>\$</b>	<b>s</b> —		
Credit losses on securities without previous credit losses		_	_	-	_	_	_	_		
Net reserve builds (releases) on securities with previous credit losses		_	_	_	_	_	_	_		
<b>Total provision for credit losses</b>	\$	<b>— \$</b>	_	\$ -	- \$	_	s —	<b>s</b> —		
Initial allowance on newly purchased credit-deteriorated securities during the period		_	_	-	_	_	_	_		
Allowance for credit losses at end of period	\$	<b>— \$</b>	_	\$ -	- \$	_	\$ 5	\$ 5		

Three Months Ended June 30, 202	Three 1	Months	Ended J	une	30, 202	.0
---------------------------------	---------	--------	---------	-----	---------	----

In millions of dollars	Mortg bacl		U.S. Treasury and federal agency	5	State and nunicipal	Foreign government	Corporate	Total AFS
Allowance for credit losses at beginning of period	\$	_	\$ _	- \$	_	\$	\$ —	\$
Less: Write-offs		_	_	-	_	_	_	_
Recoveries of amounts written-off		_	_			_	_	_
Net credit losses (NCLs)	\$	_	\$	- \$		\$ <u> </u>	\$ <u> </u>	\$
NCLs	\$	_	\$ _	- \$	_	\$ —	\$ —	\$
Credit losses on securities without previous credit losses		_	_	-	_	3	5	8
Net reserve builds (releases) on securities with previous credit losses		_		-	_	_	_	_
Total provision for credit losses	\$	_	\$ _	- \$	_	\$ 3	\$ 5	\$ 8
Initial allowance on newly purchased credit-deteriorated securities during the period		_	_	-	_	_	_	_
Allowance for credit losses at end of period	\$	_	\$ _	- \$	_	\$ 3	\$ 5	\$ 8

			Si	x Months	Ended June 30,	2020	
In millions of dollars	ortgage- oacked	U.S. Treasury and federal agency		ate and	Foreign government	Corporate	Total AFS
Allowance for credit losses at beginning of period	\$ _ :	\$ —	\$	_ 5	S —	<b>\$</b> —	-
Less: Write-offs	_	_		_	_	_	_
Recoveries of amounts written-off	_	_		_	_	_	_
Net credit losses (NCLs)	\$ _ :	\$ —	\$	_ 5	S —	<b>\$</b> —	-
NCLs	\$ _ :	\$ —	\$	_ 5	S —	\$ —	\$
Credit losses on securities without previous credit losses	_	_		_	3	5	8
Net reserve builds (releases) on securities with previous credit losses	_	_		_	_	_	_
Total provision for credit losses	\$ _ :	\$ —	\$	_ 5	3	\$ 5	\$ 8
Initial allowance on newly purchased credit-deteriorated securities during the period	_	_		_	_	_	_
Allowance for credit losses at end of period	\$ _	\$ —	\$	_ :	3	\$ 5	\$ 8

## Non-Marketable Equity Securities Not Carried at Fair Value

Non-marketable equity securities are required to be measured at fair value with changes in fair value recognized in earnings unless (i) the measurement alternative is elected or (ii) the investment represents Federal Reserve Bank and Federal Home Loan Bank stock or certain exchange seats that continue to be carried at cost.

The election to measure a non-marketable equity security using the measurement alternative is made on an instrument-by-instrument basis. Under the measurement alternative, an equity security is carried at cost plus or minus changes resulting from observable prices in orderly transactions for the identical or a similar investment of the same issuer. The carrying value of the equity security is adjusted to fair value on the date of an observed transaction. Fair value may differ from the observed transaction price due to a number of factors, including marketability adjustments and differences in rights and obligations when the observed transaction is not for the identical investment held by Citi.

Equity securities under the measurement alternative are also assessed for impairment. On a quarterly basis, management qualitatively assesses whether each equity security under the measurement alternative is impaired. Impairment indicators that are considered include, but are not limited to, the following:

- a significant deterioration in the earnings performance, credit rating, asset quality or business prospects of the investee;
- a significant adverse change in the regulatory, economic or technological environment of the investee;
- a significant adverse change in the general market condition of either the geographical area or the industry in which the investee operates;
- a bona fide offer to purchase, an offer by the investee to sell or a completed auction process for the same or similar investment for an amount less than the carrying amount of that investment; and
- factors that raise significant concerns about the investee's ability to continue as a going concern, such as negative cash flows from operations, working capital deficiencies or noncompliance with statutory capital requirements or debt covenants.

When the qualitative assessment indicates that impairment exists, the investment is written down to fair value, with the full difference between the fair value of the investment and its carrying amount recognized in earnings.

Below is the carrying value of non-marketable equity securities measured using the measurement alternative at June 30, 2021 and December 31, 2020:

In millions of dollars	J	une 30, 2021	De	ecember 31, 2020
Measurement alternative:				
Carrying value	\$	1,381	\$	962

Below are amounts recognized in earnings and life-to-date amounts for non-marketable equity securities measured using the measurement alternative:

		Three I En Jun	de	1	Six M En Jun	de	d
In millions of dollars	2	2021		2020	2021		2020
Measurement alternative: <sup>(1)</sup>							
Impairment losses	\$	4	\$	50	\$ 4	\$	53
Downward changes for observable prices		_		19	_		19
Upward changes for observable prices		215		17	296		42

 See Note 20 to the Consolidated Financial Statements for additional information on these nonrecurring fair value measurements.

	 ife-to-date amounts securities still held
In millions of dollars	June 30, 2021
Measurement alternative:	
Impairment losses	\$ 73
Downward changes for observable prices	53
Upward changes for observable prices	783

A similar impairment analysis is performed for non-marketable equity securities carried at cost. For the three and six months ended June 30, 2021 and 2020, there was no impairment loss recognized in earnings for non-marketable equity securities carried at cost.

# Investments in Alternative Investment Funds That Calculate Net Asset Value

The Company holds investments in certain alternative investment funds that calculate net asset value (NAV), or its equivalent, including private equity funds, funds of funds and real estate funds, as provided by third-party asset managers. Investments in such funds are generally classified as nonmarketable equity securities carried at fair value. The fair values of these investments are estimated using the NAV of the Company's ownership interest in the funds. Some of these investments are in "covered funds" for purposes of the Volcker Rule, which prohibits certain proprietary investment activities and limits the ownership of, and relationships with, covered funds. On April 21, 2017, Citi's request for extension of the permitted holding period under the Volcker Rule for certain of its investments in illiquid funds was approved, allowing the Company to hold such investments until the earlier of five years from the July 21, 2017 expiration date of the general conformance period or the date such investments mature or are otherwise conformed with the Volcker Rule.

	 Fair	value		Unfu commi		Redemption frequency (if currently eligible) monthly, quarterly, annually	Redemption notice period
In millions of dollars	June 30, 2021	December 3 2020	1,	e 30, )21	nber 31, 020		
Private equity funds <sup>(1)(2)</sup>	\$ 124	\$ 12	23	\$ 60	\$ 62	<del>_</del>	_
Real estate funds <sup>(2)(3)</sup>	2		9	3	20	_	_
Mutual/collective investment funds	21	2	20	_	_	_	_
Total	\$ 147	\$ 15	52	\$ 63	\$ 82	_	_

- (1) Private equity funds include funds that invest in infrastructure, emerging markets and venture capital.
- (2) With respect to the Company's investments in private equity funds and real estate funds, distributions from each fund will be received as the underlying assets held by these funds are liquidated. It is estimated that the underlying assets of these funds will be liquidated over a period of several years as market conditions allow. Private equity and real estate funds do not allow redemption of investments by their investors. Investors are permitted to sell or transfer their investments, subject to the approval of the general partner or investment manager of these funds, which generally may not be unreasonably withheld.
- (3) Includes several real estate funds that invest primarily in commercial real estate in the U.S., Europe and Asia.

### 13. LOANS

Citigroup loans are reported in two categories: consumer and corporate. These categories are classified primarily according to the segment and subsegment that manage the loans. For additional information regarding Citi's consumer and corporate loans, including related accounting policies, see Note 1 to the Consolidated Financial Statements and Notes 1 and 14 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

#### **Consumer Loans**

Consumer loans represent loans and leases managed primarily by *GCB* and *Corporate/Other*.

### Consumer Loans, Delinquencies and Non-Accrual Status at June 30, 2021

In millions of dollars	c	Total urrent <sup>(1)(2)</sup>	_	30–89 days past due <sup>(3)(4)</sup>		≥ 90 days  past  due <sup>(3)(4)</sup>		Past due government guaranteed <sup>(5)</sup>	Total loans	Non- accrual loans for which there is no ACLL		a lo the	Non- accrual loans for which here is an ACLL		Total non- ccrual	p	0 days ast due accruing
In North America offices <sup>(6)</sup>																	
Residential first mortgages <sup>(7)</sup>	\$	43,811	\$	315	\$	307	\$	402	\$ 44,835	\$	133	\$	407	\$	540	\$	257
Home equity loans <sup>(8)(9)</sup>		5,937		51		180		_	6,168		68		253		321		_
Credit cards		123,133		770		920		_	124,823		_		_		_		920
Personal, small business and other		3,655		13		8		_	3,676		_		18		18		_
Total	\$	176,536	\$	1,149	\$	1,415	\$	402	\$179,502	\$	201	\$	678	\$	879	\$	1,177
In offices outside North America <sup>(6)</sup>																	
Residential first mortgages <sup>(7)</sup>	\$	39,964	\$	184	\$	196	\$	_	\$ 40,344	\$	_	\$	476	\$	476	\$	_
Credit cards		20,162		304		310		_	20,776		_		233		233		232
Personal, small business and other		34,910		235		128		_	35,273		_		218		218		_
Total	\$	95,036	\$	723	\$	634	\$		\$ 96,393	\$	_	\$	927	\$	927	\$	232
Total Citigroup <sup>(10)</sup>	\$	271,572	\$	1,872	\$	2,049	\$	402	\$275,895	\$	201	\$	1,605	\$	1,806	\$	1,409

- (1) Loans less than 30 days past due are presented as current.
- (2) Includes \$14 million of residential first mortgages recorded at fair value.
- (3) Excludes loans guaranteed by U.S. government-sponsored agencies.
- (4) Loans modified under Citi's consumer relief programs continue to be reported in the same delinquency bucket they were in at the time of modification. Most modified loans in North America would not be reported as 30–89 or 90+ days past due for the duration of the programs (which have various durations, and certain of which may be renewed by the customer). Consumer relief programs in *Asia* and Mexico largely expired during the fourth quarter of 2020 and began to age at that time
- (5) Consists of residential first mortgages that are guaranteed by U.S. government-sponsored agencies that are 30-89 days past due of \$0.1 billion and 90 days or more past due of \$0.3 billion.
- (6) North America includes the U.S., Canada and Puerto Rico. Mexico is included in offices outside North America.
- (7) Includes approximately \$0.1 billion of residential first mortgage loans in process of foreclosure.
- (8) Includes approximately \$0.1 billion of home equity loans in process of foreclosure.
- (9) Fixed-rate home equity loans and loans extended under home equity lines of credit, which are typically in junior lien positions.
- (10) Consumer loans are net of unearned income of \$676 million. Unearned income on consumer loans primarily represents unamortized origination fees and costs, premiums and discounts.

#### **Interest Income Recognized for Non-Accrual Consumer Loans**

In millions of dollars	Three Months Ended June 30, 2021	Three Months Ended June 30, 2020	Six Months Ended June 30, 2021	Six Months Ended June 30, 2020
In North America offices <sup>(1)</sup>				
Residential first mortgages	\$ 3	\$ \$	\$ 6	\$ 7
Home equity loans	2	2	4	4
Credit cards	_	_	_	_
Personal, small business and other	<del>-</del>	<u> </u>	_	_
Total	\$ 5	5 \$ 6	\$ 10	\$ 11
In offices outside North America <sup>(1)</sup>				
Residential first mortgages	<b>\$</b>	- \$	-	\$
Credit cards	_		_	_
Personal, small business and other	<del>-</del>	<u> </u>	_	<u> </u>
Total	\$	- \$	_	\$
Total Citigroup	\$ 5	5 \$ 6	\$ 10	\$ 11

<sup>(1)</sup> North America includes the U.S., Canada and Puerto Rico. Mexico is included in offices outside North America.

### Consumer Loans, Delinquencies and Non-Accrual Status at December 31, 2020

In millions of dollars	cı	Total urrent <sup>(1)(2)</sup>	30- pas	–89 days st due <sup>(3)(4)</sup>	p	≥ 90 days ast due <sup>(3)(4)</sup>	g	Past due overnment uaranteed <sup>(5)</sup>	Total loans	loa w th	Non- cerual ans for which ere is no CLL	loa w th	Non- cerual ans for which ere is an CLL	Total non- accrua	.1	90 days past due and accruing
In North America offices <sup>(6)</sup>																
Residential first mortgages <sup>(7)</sup>	\$	46,471	\$	402	\$	381	\$	524	\$ 47,778	\$	136	\$	509	\$ 64	5	\$ 332
Home equity loans(8)(9)		6,829		78		221		_	7,128		72		307	37	9	_
Credit cards		127,827		1,228		1,330		_	130,385		_		_	_	_	1,330
Personal, small business and other		4,472		27		10		_	4,509		2		33	3	5	_
Total	\$	185,599	\$	1,735	\$	1,942	\$	524	\$189,800	\$	210	\$	849	\$1,05	9	\$ 1,662
In offices outside North America <sup>(6)</sup>																
Residential first mortgages <sup>(7)</sup>	\$	39,557	\$	213	\$	199	\$	_	\$ 39,969	\$	_	\$	486	\$ 48	6	\$ —
Credit cards		21,718		429		545		_	22,692		_		384	38	4	376
Personal, small business and other		35,925		319		134		_	36,378		_		212	21	2	_
Total	\$	97,200	\$	961	\$	878	\$		\$ 99,039	\$		\$ :	1,082	\$1,08	2	\$ 376
Total Citigroup <sup>(10)</sup>	\$	282,799	\$	2,696	\$	2,820	\$	524	\$288,839	\$	210	\$	1,931	\$2,14	1	\$ 2,038

- (1) Loans less than 30 days past due are presented as current.
- (2) Includes \$14 million of residential first mortgages recorded at fair value.
- (3) Excludes loans guaranteed by U.S. government-sponsored agencies.
- (4) Loans modified under Citi's consumer relief programs continue to be reported in the same delinquency bucket they were in at the time of modification, and thus almost all would not be reported as 30–89 or 90+ days past due for the duration of the programs (which have various durations, and certain of which may be renewed by the customer).
- (5) Consists of residential first mortgages that are guaranteed by U.S. government-sponsored agencies that are 30–89 days past due of \$0.2 billion and 90 days or more past due of \$0.3 billion.
- (6) North America includes the U.S., Canada and Puerto Rico. Mexico is included in offices outside North America.
- (7) Includes approximately \$0.1 billion of residential first mortgage loans in process of foreclosure.
- (8) Includes approximately \$0.1 billion of home equity loans in process of foreclosure.
- (9) Fixed-rate home equity loans and loans extended under home equity lines of credit, which are typically in junior lien positions.
- (10) Consumer loans are net of unearned income of \$749 million. Unearned income on consumer loans primarily represents unamortized origination fees and costs, premiums and discounts.

During the three and six months ended June 30, 2021, the Company sold and/or reclassified to HFS \$95 million and \$191 million of consumer loans, respectively. During the three and six months ended June 30, 2020, the Company sold and/or reclassified to HFS \$12 million and \$36 million of consumer loans, respectively.

### Consumer Credit Scores (FICO)

Total residential first mortgages

Total personal, small business and other

Home equity loans (pre-reset)
Home equity loans (post-reset) **Total home equity loans**Personal, small business and other

In millions of dollars

Residential first mortgages

Credit cards(3)

Total

The following tables provide details on the Fair Isaac Corporation (FICO) scores for Citi's U.S. consumer loan portfolio based on end-of-period receivables by year of origination. FICO scores are updated monthly for substantially all of the portfolio or, otherwise, on a quarterly basis for the remaining portfolio.

n U.S. portfolio <sup>(1)(2)</sup>			•	Jui	ne 30, 2021		
	Le	ess than 680	680 to 760		Greater than 760	FICO not available	Total loans
	\$	40	\$ 1,465	\$	3,637		
		213	3,175		8,605		
		127	1,527		4,063		
		208	533		919		
		257	697		1,403		
		1,707	4,593		9,816		
	\$	2,552	\$ 11,990	\$	28,443	\$ 1,850	\$ 44,835
	\$	21,014	\$ 50,253	\$	50,827	\$ 2,201	\$ 124,295
	\$	237	\$ 932	\$	1,470		
		846	1,347		1,327		
	\$	1,083	\$ 2,279	\$	2,797	\$ 9	\$ 6,168
	\$	8	\$ 35	\$	68		
		24	56		95		
		55	77		99		
		51	55		58		
		14	16		18		
		122	177		142		

274 \$

24,923 \$

\$

\$

416 \$

64,938 \$

2,506 \$

6,566 \$

3,676

178,974

480 \$

82,547 \$

Credit cards <sup>(3)</sup> \$ 26,227 \$ 52,778 \$ 49,767 \$ 1,041 \$ 129,8         Home equity loans (pre-reset)       \$ 292 \$ 1,014 \$ 1,657         Home equity loans (post-reset)       1,055 1,569 1,524         Total home equity loans       \$ 1,347 \$ 2,583 \$ 3,181 \$ 17 \$ 7,1         Personal, small business and other       \$ 23 \$ 58 \$ 95         2019       79 106 134         2018       82 80 84         2017       26 27 30         2016       10 9 8         Prior       214 393 529         Total personal, small business and other       \$ 434 \$ 673 \$ 880 \$ 2,522 \$ 4,50	Tieo score distribution in c.s. portiono			D	 moer 51, 20	20		
Residential first mortgages   2020	In millions of dollars	I					-	
2019       150       1,857       5,384         2018       246       655       1,227         2017       298       846       1,829         2016       323       1,368       3,799         Prior       1,708       4,133       9,105         Total residential first mortgages       \$ 2,912       \$ 12,600       \$ 30,396       \$ 1,870       \$ 47,7         Credit cards <sup>(3)</sup> \$ 26,227       \$ 52,778       \$ 49,767       \$ 1,041       \$ 129,8         Home equity loans (pre-reset)       \$ 292       \$ 1,014       \$ 1,657         Home equity loans (post-reset)       1,055       1,569       1,524         Total home equity loans       \$ 1,347       \$ 2,583       \$ 3,181       \$ 17       \$ 7,1         Personal, small business and other       \$ 23       \$ 58       95       \$ 7,1         2019       79       106       134       \$ 2017       2016       2019       8       84       \$ 80       84       \$ 2017       2016       2019       30       80       84       \$ 80       84       \$ 80       80       80       \$ 2,522       \$ 4,5       \$ 4,5       \$ 80       \$ 2,522       \$ 4,5       \$ 4,5       \$ 4,5								
2018       246       655       1,227         2017       298       846       1,829         2016       323       1,368       3,799         Prior       1,708       4,133       9,105         Total residential first mortgages       \$ 2,912       \$ 12,600       \$ 30,396       \$ 1,870       \$ 47,70         Credit cards <sup>(3)</sup> \$ 26,227       \$ 52,778       \$ 49,767       \$ 1,041       \$ 129,80         Home equity loans (pre-reset)       \$ 292       \$ 1,014       \$ 1,657         Home equity loans (post-reset)       1,055       1,569       1,524         Total home equity loans       \$ 1,347       \$ 2,583       \$ 3,181       \$ 17       \$ 7,189         Personal, small business and other       \$ 23       \$ 58       \$ 95       \$ 59       \$	2020	\$	187	\$ 3,741	\$ 9,052			
2017         298         846         1,829         2016         323         1,368         3,799         3,779         3,779         3,799 </td <td>2019</td> <td></td> <td>150</td> <td>1,857</td> <td>5,384</td> <td></td> <td></td> <td></td>	2019		150	1,857	5,384			
2016   323	2018		246	655	1,227			
Prior         1,708         4,133         9,105           Total residential first mortgages         \$ 2,912         \$ 12,600         \$ 30,396         \$ 1,870         \$ 47,7           Credit cards <sup>(3)</sup> \$ 26,227         \$ 52,778         \$ 49,767         \$ 1,041         \$ 129,8           Home equity loans (pre-reset)         \$ 292         \$ 1,014         \$ 1,657           Home equity loans (post-reset)         \$ 1,347         \$ 2,583         \$ 3,181         \$ 17         \$ 7,1           Personal, small business and other         \$ 23         \$ 58         \$ 95         \$ 2019         \$ 23         \$ 88         \$ 84         \$ 2019	2017		298	846	1,829			
Total residential first mortgages         \$ 2,912         \$ 12,600         \$ 30,396         \$ 1,870         \$ 47,70           Credit cards <sup>(3)</sup> \$ 26,227         \$ 52,778         \$ 49,767         \$ 1,041         \$ 129,80           Home equity loans (pre-reset)         \$ 292         \$ 1,014         \$ 1,657           Home equity loans (post-reset)         \$ 1,055         \$ 1,569         \$ 1,524           Total home equity loans         \$ 1,347         \$ 2,583         \$ 3,181         \$ 17         \$ 7,100           Personal, small business and other         \$ 23         \$ 58         \$ 95 </td <td>2016</td> <td></td> <td>323</td> <td>1,368</td> <td>3,799</td> <td></td> <td></td> <td></td>	2016		323	1,368	3,799			
Credit cards <sup>(3)</sup> \$ 26,227 \$ 52,778 \$ 49,767 \$ 1,041 \$ 129,8           Home equity loans (pre-reset)         \$ 292 \$ 1,014 \$ 1,657           Home equity loans (post-reset)         1,055 1,569 1,524           Total home equity loans         \$ 1,347 \$ 2,583 \$ 3,181 \$ 17 \$ 7,1           Personal, small business and other         \$ 23 \$ 58 \$ 95           2019         79 106 134           2018         82 80 84           2017         26 27 30           2016         10 9 8           Prior         214 393 529           Total personal, small business and other         \$ 434 \$ 673 \$ 880 \$ 2,522 \$ 4,50	Prior		1,708	4,133	9,105			
Home equity loans (pre-reset)   \$ 292 \$ 1,014 \$ 1,657     Home equity loans (post-reset)   1,055   1,569   1,524     Total home equity loans   \$ 1,347 \$ 2,583 \$ 3,181 \$ 17 \$ 7,19     Personal, small business and other	Total residential first mortgages	\$	2,912	\$ 12,600	\$ 30,396	\$ 1,	370	\$ 47,778
Home equity loans (post-reset)       1,055       1,569       1,524         Total home equity loans       \$ 1,347 \$ 2,583 \$ 3,181 \$ 17 \$ 7,100         Personal, small business and other       \$ 23 \$ 58 \$ 95         2019       79 106 134         2018       82 80 84         2017       26 27 30         2016       10 9 8         Prior       214 393 529         Total personal, small business and other       \$ 434 \$ 673 \$ 880 \$ 2,522 \$ 4,50	Credit cards <sup>(3)</sup>	\$	26,227	\$ 52,778	\$ 49,767	\$ 1,	)41	\$ 129,813
Total home equity loans       \$ 1,347 \$ 2,583 \$ 3,181 \$ 17 \$ 7,3         Personal, small business and other       \$ 23 \$ 58 \$ 95         2019       79 106 134         2018       82 80 84         2017       26 27 30         2016       10 9 8         Prior       214 393 529         Total personal, small business and other       \$ 434 \$ 673 \$ 880 \$ 2,522 \$ 4,50	Home equity loans (pre-reset)	\$	292	\$ 1,014	\$ 1,657			
Personal, small business and other         2020       \$ 23 \$ 58 \$ 95         2019       79 106 134         2018       82 80 84         2017       26 27 30         2016       10 9 8         Prior       214 393 529         Total personal, small business and other       \$ 434 \$ 673 \$ 880 \$ 2,522 \$ 4,522	Home equity loans (post-reset)		1,055	1,569	1,524			
2020       \$ 23 \$ 58 \$ 95         2019       79 106 134         2018       82 80 84         2017       26 27 30         2016       10 9 8         Prior       214 393 529         Total personal, small business and other       \$ 434 \$ 673 \$ 880 \$ 2,522 \$ 4,50	Total home equity loans	\$	1,347	\$ 2,583	\$ 3,181	\$	17	\$ 7,128
2019       79       106       134         2018       82       80       84         2017       26       27       30         2016       10       9       8         Prior       214       393       529         Total personal, small business and other       \$ 434       \$ 673       \$ 880       \$ 2,522       \$ 4,5	Personal, small business and other							
2018       82       80       84         2017       26       27       30         2016       10       9       8         Prior       214       393       529         Total personal, small business and other       \$ 434       \$ 673       \$ 880       \$ 2,522       \$ 4,5	2020	\$	23	\$ 58	\$ 95			
2017       26       27       30         2016       10       9       8         Prior       214       393       529         Total personal, small business and other       \$ 434 \$ 673 \$ 880 \$ 2,522 \$ 4,5	2019		79	106	134			
2016       10       9       8         Prior       214       393       529         Total personal, small business and other       \$ 434 \$ 673 \$ 880 \$ 2,522 \$ 4,53	2018		82	80	84			
Prior         214         393         529           Total personal, small business and other         \$ 434 \$ 673 \$ 880 \$ 2,522 \$ 4,50	2017		26	27	30			
Total personal, small business and other \$ 434 \$ 673 \$ 880 \$ 2,522 \$ 4,5	2016		10	9	8			
	Prior		214	393	529			
Total \$ 30,920 \$ 68,634 \$ 84,224 \$ 5,450 \$ 189,2	Total personal, small business and other	\$	434	\$ 673	\$ 880	\$ 2,	522	\$ 4,509
	Total	\$	30,920	\$ 68,634	\$ 84,224	\$ 5,4	150	\$ 189,228

<sup>(1)</sup> The FICO bands in the tables are consistent with general industry peer presentations.

<sup>(2)</sup> FICO scores are updated on either a monthly or quarterly basis. For updates that are made only quarterly, certain current-period loans by year of origination are greater than those disclosed in the prior periods. Loans that did not have FICO scores as of the prior period have been updated with FICO scores as they become available.

<sup>(3)</sup> Excludes \$528 million and \$572 million of balances related to Canada for June 30, 2021 and December 31, 2020, respectively.

### Loan to Value (LTV) Ratios

Total

The following tables provide details on the LTV ratios for Citi's U.S. consumer mortgage portfolios by year of origination. LTV ratios are updated monthly using the most recent Core Logic Home Price Index data available for substantially all of the portfolio applied at the Metropolitan Statistical Area level, if available, or the state level if not. The remainder of the portfolio is updated in a similar manner using the Federal Housing Finance Agency indices.

LTV distribution in U.S. portfolio		J	June 30, 2021			
In millions of dollars	Less than or equal to 80%		80% but less than or equal to 100%	Greater than 100%	LTV not available	Total
Residential first mortgages						
2021	\$ 4,698	\$	454	\$ _		
2020	11,573		430	_		
2019	5,513		211	3		
2018	1,398		262	7		
2017	2,232		130	3		
Prior	16,129		73	13		
Total residential first mortgages	\$ 41,543	\$	1,560	\$ 26	\$ 1,706	\$ 44,835
Home equity loans (pre-reset)	\$ 2,562	\$	42	\$ 14		
Home equity loans (post-reset)	3,324		145	35		
Total home equity loans	\$ 5,886	\$	187	\$ 49	\$ 40	\$ 6,168

47,429 \$

1,747 \$

75 \$

51,003

1,752 \$

LTV distribution in U.S. portfolio	distribution in U.S. portfolio December 31, 2020										
In millions of dollars		Less than or equal to 80%		80% but less an or equal to 100%	t.	reater han 00%	LTV not available		Total		
Residential first mortgages											
2020	\$	11,447	\$	1,543	\$						
2019		7,029		376		2					
2018		1,617		507		11					
2017		2,711		269		4					
2016		5,423		84		2					
Prior		14,966		66		16					
Total residential first mortgages	\$	43,193	\$	2,845	\$	35	\$ 1,705	\$	47,778		
Home equity loans (pre-reset)	\$	2,876	\$	50	\$	16					
Home equity loans (post-reset)		3,782		290		58					
Total home equity loans	\$	6,658	\$	340	\$	74	\$ 56	\$	7,128		
Total	\$	49,851	\$	3,185	\$	109	\$ 1,761	\$	54,906		

### **Impaired Consumer Loans**

The following tables present information about impaired consumer loans and interest income recognized on impaired consumer loans:

									Three Months Ended				Six Months Ended			
										Jun	e 30,		Jun	e 30,		
		]	Bala	ance at Ju	ne 3	0, 2021				2021	2020		2021	2020		
In millions of dollars	R	Recorded estment <sup>(1)(2)</sup>	p	Unpaid orincipal balance		Related specific lowance <sup>(3)</sup>	c	Average carrying value <sup>(4)</sup>	j	Interest income ognized <sup>(5)</sup>	Interest income recognized <sup>(5</sup>	)	Interest income recognized <sup>(5)</sup>	Interest income recognized <sup>(5)</sup>		
Mortgage and real estate																
Residential first mortgages	\$	1,606	\$	1,768	\$	122	\$	1,689	\$	21	\$ 15	5	\$ 42	\$ 29		
Home equity loans		433		587		33		468		3	2	4	6	7		
Credit cards		1,906		1,942		770		1,951		33	25	5	68	51		
Personal, small business and other		524		675		159		524		15	16	5	27	32		
Total	\$	4,469	\$	4,972	\$	1,084	\$	4,632	\$	72	\$ 60	)	<b>\$</b> 143	\$ 119		

	Balance at December 31, 2020										
In millions of dollars	Re-	corded tment <sup>(1)(2)</sup>	prir	Unpaid ncipal balance		Related c allowance <sup>(3)</sup>	carr	Average ying value <sup>(4)</sup>			
Mortgage and real estate											
Residential first mortgages	\$	1,787	\$	1,962	\$	157	\$	1,661			
Home equity loans		478		651		60		527			
Credit cards		1,982		2,135		918		1,926			
Personal, small business and other		552		552		210		463			
Total	\$	4,799	\$	5,300	\$	1,345	\$	4,577			

<sup>(1)</sup> Recorded investment in a loan includes net deferred loan fees and costs, unamortized premium or discount and direct write-downs and includes accrued interest only on credit card loans.

<sup>(2)</sup> For June 30, 2021, \$202 million of residential first mortgages and \$127 million of home equity loans do not have a specific allowance. For December 31, 2020, \$211 million of residential first mortgages and \$147 million of home equity loans do not have a specific allowance.

<sup>(3)</sup> Included in the Allowance for credit losses on loans.

<sup>(4)</sup> Average carrying value represents the average recorded investment ending balance for the last four quarters and does not include the related specific allowance.

<sup>(5)</sup> Includes amounts recognized on both accrual and cash basis.

### Consumer Troubled Debt Restructurings(1)

For the	Three	Months	Ended	June 30	2021

In millions of dollars, except number of loans modified	Number of loans modified	Post- modification recorded investment <sup>(2)(3)</sup>	Deferred principal <sup>(4)</sup>	Contingent principal forgiveness <sup>(5)</sup>	Principal forgiveness <sup>(6)</sup>	Average interest rate reduction
North America						
Residential first mortgages	326	\$ 57	<b>s</b> —	<b>\$</b> —	<b>s</b> —	<u> </u>
Home equity loans	50	4	_	_	_	_
Credit cards	36,337	181	_	_	_	17
Personal, small business and other	225	3	_	_	_	3
Total <sup>(7)</sup>	36,938	\$ 245	<b>s</b> —	<b>s</b> —	<b>s</b> —	
International						
Residential first mortgages	530	\$ 28	<b>\$</b>	<b>\$</b>	<b>\$</b>	1 %
Credit cards	18,297	94	_	_	1	12
Personal, small business and other	6,780	57	_	_	2	10
Total <sup>(7)</sup>	25,607	<b>\$</b> 179	<b>\$</b>	<b>s</b> —	\$ 3	

#### For the Three Months Ended June 30, 2020

In millions of dollars, except number of loans modified	Number of loans modified	Post- modification recorded investment <sup>(2)(8)</sup>	Deferred principal <sup>(4)</sup>	Contingent principal forgiveness <sup>(5)</sup>	Principal forgiveness <sup>(6)</sup>	Average interest rate reduction
North America						
Residential first mortgages	298	\$ 51	\$ —	\$ —	\$ —	— %
Home equity loans	83	8	_	_	_	_
Credit cards	50,891	220	_	_	_	17
Personal, small business and other	343	3	_	_	_	4
Total <sup>(7)</sup>	51,615	\$ 282	\$	\$ —	\$ —	
International						
Residential first mortgages	642	\$ 44	\$	\$ —	\$ —	4 %
Credit cards	21,276	94	_	_	3	16
Personal, small business and other	11,284	77			2	10
Total <sup>(7)</sup>	33,202	\$ 215	\$	\$	\$ 5	

- (1) The above tables do not include loan modifications that meet the TDR relief criteria in the Coronavirus Aid, Relief, and Economic Security Act (CARES Act) or the interagency guidance.
- (2) Post-modification balances include past-due amounts that are capitalized at the modification date.
- (3) Post-modification balances in *North America* include \$4 million of residential first mortgages and \$0.3 million of home equity loans to borrowers who have gone through Chapter 7 bankruptcy in the three months ended June 30, 2021. These amounts include \$1 million of residential first mortgages and \$0.3 million of home equity loans that were newly classified as TDRs in the three months ended June 30, 2021, based on previously received OCC guidance.
- (4) Represents portion of contractual loan principal that is non-interest bearing, but still due from the borrower. Such deferred principal is charged off at the time of permanent modification to the extent that the related loan balance exceeds the underlying collateral value.
- (5) Represents portion of contractual loan principal that is non-interest bearing and, depending upon borrower performance, eligible for forgiveness.
- (6) Represents portion of contractual loan principal that was forgiven at the time of permanent modification.
- (7) The above tables reflect activity for restructured loans that were considered TDRs during the reporting period.
- (8) Post-modification balances in *North America* include \$3 million of residential first mortgages and \$1 million of home equity loans to borrowers who have gone through Chapter 7 bankruptcy in the three months ended June 30, 2020. These amounts include \$2 million of residential first mortgages and \$1 million of home equity loans that were newly classified as TDRs in the three months ended June 30, 2020, based on previously received OCC guidance.

### Consumer Troubled Debt Restructurings(1)

For the Six Months Ended June 30, 2021

In millions of dollars, except number of loans modified	Number of loans modified	Post- modification recorded investment <sup>(2)(3)</sup>	Deferred principal <sup>(4)</sup>	Contingent principal forgiveness <sup>(5)</sup>	Principal forgiveness <sup>(6)</sup>	Average interest rate reduction
North America						
Residential first mortgages	661	<b>\$</b> 115	<b>s</b> —	<b>s</b> —	<b>\$</b>	<b>— %</b>
Home equity loans	107	8	_	_	_	_
Credit cards	95,383	481	_	_	_	17
Personal, small business and other	686	10	_	_	_	3
Total <sup>(7)</sup>	96,837	\$ 614	<b>\$</b>	<b>\$</b>	<b>\$</b>	
International						
Residential first mortgages	997	\$ 52	<b>\$</b>	<b>s</b> —	<b>\$</b>	1 %
Credit cards	42,896	196	<u>—</u>	<u>—</u>	9	14
Personal, small business and other	14,317	114	_	_	4	10
Total <sup>(7)</sup>	58,210	\$ 362	<b>s</b> —	<b>s</b> —	\$ 13	

For the Six Months Ended June 30, 2020

In millions of dollars, except number of loans modified	Number of loans modified	Post- modification recorded investment <sup>(2)(8)</sup>	Deferred principal <sup>(4)</sup>	Contingent principal forgiveness <sup>(5)</sup>	Principal forgiveness <sup>(6)</sup>	Average interest rate reduction
North America						
Residential first mortgages	575	\$ 95	\$ —	\$ —	\$ —	— %
Home equity loans	165	16	_	_	_	1
Credit cards	118,173	525	_	_	_	17
Personal, small business and other	776	7	_	_	_	3
Total <sup>(7)</sup>	119,689	\$ 643	\$ —	s —	\$ —	
International						
Residential first mortgages	1,178	\$ 58	\$ —	\$	\$	4 %
Credit cards	40,591	167	_	_	5	16
Personal, small business and other	18,938	128	_	_	4	10
Total <sup>(7)</sup>	60,707	\$ 353	\$ —	\$ —	\$ 9	

- (1) The above tables do not include loan modifications that meet the TDR relief criteria in the Coronavirus Aid, Relief, and Economic Security Act (CARES Act) or the interagency guidance.
- (2) Post-modification balances include past-due amounts that are capitalized at the modification date.
- (3) Post-modification balances in *North America* include \$7 million of residential first mortgages and \$0.4 million of home equity loans to borrowers who have gone through Chapter 7 bankruptcy in the six months ended June 30, 2021. These amounts include \$2 million of residential first mortgages and \$0.3 million of home equity loans that were newly classified as TDRs in the six months ended June 30, 2021, based on previously received OCC guidance.
- (4) Represents portion of contractual loan principal that is non-interest bearing, but still due from the borrower. Such deferred principal is charged off at the time of permanent modification to the extent that the related loan balance exceeds the underlying collateral value.
- (5) Represents portion of contractual loan principal that is non-interest bearing and, depending on borrower performance, eligible for forgiveness.
- (6) Represents portion of contractual loan principal that was forgiven at the time of permanent modification.
- (7) The above tables reflect activity for restructured loans that were considered TDRs during the reporting period.
- (8) Post-modification balances in *North America* include \$7 million of residential first mortgages and \$2 million of home equity loans to borrowers who have gone through Chapter 7 bankruptcy in the six months ended June 30, 2020. These amounts include \$5 million of residential first mortgages and \$1 million of home equity loans that were newly classified as TDRs in the six months ended June 30, 2020, based on previously received OCC guidance.

The following table presents consumer TDRs that defaulted for which the payment default occurred within one year of a permanent modification. Default is defined as 60 days past due.

	 Three Months	Six Months Ended June 30,				
In millions of dollars	2021	202	0	2021		2020
North America						
Residential first mortgages	\$ 15	\$	21	\$ 33	\$	35
Home equity loans	3		4	7		6
Credit cards	73		92	136		182
Personal, small business and other	1		1	2		3
Total	\$ 92	\$	118	\$ 178	\$	226
International						
Residential first mortgages	\$ 10	\$	5	\$ 22	\$	11
Credit cards	45		38	97		71
Personal, small business and other	37		18	58		35
Total	\$ 92	\$	61	\$ 177	\$	117

### **Purchased Credit-Deteriorated Assets**

	Т	hree	Months Endo 2021	ed June 30,	Three M	Months Ended I 2020	December 31,	Three	te Months Ended June 30, 2020			
In millions of dollars		edit rds	Mortgages <sup>(1)</sup>	Installment and other	Credit cards	Mortgages <sup>(1)</sup>	Installment and other	Credit cards	Mortgages <sup>(1)</sup>	Installment and other		
Purchase price	\$	_	\$ 10	<b>s</b> —	\$	- \$ 12	\$ —	s —	\$ 3	\$ —		
Allowance for credit losses at acquisition date		_	_	_	_		_	_	_	_		
Discount or premium attributable to non-credit factors		_	_	_	_	_	_	_	_	_		
Par value (amortized cost basis)	\$	_	\$ 10	<b>s</b> —	\$	- \$ 12	\$ —	s —	\$ 3	\$ —		

<sup>(1)</sup> Includes loans sold to agencies that were bought back at par due to repurchase agreements.

### Corporate Loans

Corporate loans represent loans and leases managed by *ICG*. The following table presents information by corporate loan type:

In millions of dollars	June 30, 2021	D	ecember 31, 2020
In North America offices <sup>(1)</sup>			
Commercial and industrial	\$ 53,549	\$	57,731
Financial institutions	65,494		55,809
Mortgage and real estate <sup>(2)</sup>	62,162		60,675
Installment and other	26,757		26,744
Lease financing	547		673
Total	\$ 208,509	\$	201,632
In offices outside North America <sup>(1)</sup>			
Commercial and industrial	\$ 105,486	\$	104,072
Financial institutions	35,713		32,334
Mortgage and real estate <sup>(2)</sup>	10,995		11,371
Installment and other	35,787		33,759
Lease financing	54		65
Governments and official institutions	4,395		3,811
Total	\$ 192,430	\$	185,412
Corporate loans, net of unearned income <sup>(3)</sup>	\$ 400,939	\$	387,044

- (1) North America includes the U.S., Canada and Puerto Rico. Mexico is included in offices outside North America. The classification between offices in North America and outside North America is based on the domicile of the booking unit. The difference between the domicile of the booking unit and the domicile of the managing unit is not material.
- (2) Loans secured primarily by real estate.
- (3) Corporate loans are net of unearned income of (\$841) million and (\$844) million at June 30, 2021 and December 31, 2020, respectively. Unearned income on corporate loans primarily represents interest received in advance, but not yet earned, on loans originated on a discounted basis.

The Company sold and/or reclassified to held-for-sale \$1.7 billion and \$3.1 billion of corporate loans during the three and six months ended June 30, 2021, respectively, and \$0.8 billion and \$1.0 billion of corporate loans during the three and six months ended June 30, 2020, respectively. The Company did not have significant purchases of corporate loans classified as held-for-investment for the three and six months ended June 30, 2021 or 2020.

### Corporate Loan Delinquencies and Non-Accrual Details at June 30, 2021

In millions of dollars	pas	39 days st due ccruing <sup>(1)</sup>	≥ 90 days past due and accruing <sup>(1)</sup>	Total past due and accruing	Total non-accrual <sup>(2)</sup>	Total current <sup>(3)</sup>	Total loans <sup>(4)</sup>
Commercial and industrial	\$	818	<b>\$</b> 121	\$ 939	\$ 1,878	\$ 149,317	\$ 152,134
Financial institutions		477	324	801	39	100,149	100,989
Mortgage and real estate		210	21	231	458	72,467	73,156
Lease financing		26	_	26	22	554	602
Other		71	237	308	179	65,878	66,365
Loans at fair value							7,693
Total	\$	1,602	\$ 703	\$ 2,305	\$ 2,576	\$ 388,365	\$ 400,939

### Corporate Loan Delinquencies and Non-Accrual Details at December 31, 2020

In millions of dollars	pas	9 days t due cruing <sup>(1)</sup>	≥90 days past due and accruing <sup>(1)</sup>	Total past due and accruing	Total non-accrual <sup>(2)</sup>	Total current <sup>(3)</sup>	Total loans <sup>(4)</sup>
Commercial and industrial	\$	400	\$ 109	\$ 509	\$ 2,795	\$ 153,036	\$ 156,340
Financial institutions		668	65	733	92	86,864	87,689
Mortgage and real estate		450	247	697	505	70,836	72,038
Lease financing		62	12	74	24	640	738
Other		112	19	131	111	63,157	63,399
Loans at fair value							6,840
Total	\$	1,692	\$ 452	\$ 2,144	\$ 3,527	\$ 374,533	\$ 387,044

<sup>(1)</sup> Corporate loans that are 90 days past due are generally classified as non-accrual. Corporate loans are considered past due when principal or interest is contractually due but unpaid.

<sup>(2)</sup> Non-accrual loans generally include those loans that are 90 days or more past due or those loans for which Citi believes, based on actual experience and a forward-looking assessment of the collectability of the loan in full, that the payment of interest and/or principal is doubtful.

<sup>(3)</sup> Loans less than 30 days past due are presented as current.

<sup>(4)</sup> Total loans include loans at fair value, which are not included in the various delinquency columns.

## **Corporate Loans Credit Quality Indicators**

	_					R	ecorded	inv	estment	in l	oans <sup>(1)</sup>			
			Tern	ı lo	ans by y	ear	of origin	ıati	on			_		
In millions of dollars		2021	2020		2019		2018		2017		Prior		Revolving line of credit rrangements <sup>(2)</sup>	June 30, 2021
Investment grade <sup>(3)</sup>														
Commercial and industrial <sup>(4)</sup>	\$	37,302	\$ 7,576	\$	5,592	\$	5,066	\$	3,302	\$	9,628	\$	28,121	\$ 96,587
Financial institutions <sup>(4)</sup>		12,951	4,271		1,809		1,409		914		2,615		66,706	90,675
Mortgage and real estate		2,896	5,748		5,845		3,859		2,010		3,204		1,545	25,107
Other <sup>(5)</sup>		9,815	6,082		2,554		4,315		635		6,629		31,038	61,068
Total investment grade	\$	62,964	\$ 23,677	\$	15,800	\$	14,649	\$	6,861	\$	22,076	\$	127,410	\$ 273,437
Non-investment grade <sup>(3)</sup>														
Accrual														
Commercial and industrial <sup>(4)</sup>	\$	15,439	\$ 4,660	\$	3,892	\$	3,334	\$	2,304	\$	4,020	\$	20,021	\$ 53,670
Financial institutions <sup>(4)</sup>		5,008	936		546		334		101		273		3,076	10,274
Mortgage and real estate		1,302	1,314		2,133		1,633		1,045		1,304		672	9,403
Other <sup>(5)</sup>		1,127	456		644		516		312		647		1,995	5,697
Non-accrual														
Commercial and industrial <sup>(4)</sup>		40	182		201		83		108		172		1,091	1,877
Financial institutions		_	_		_		_		_		11		29	40
Mortgage and real estate		2	13		5		85		10		62		280	457
Other <sup>(5)</sup>		90	19		5		20		28		20		20	202
Total non-investment grade	\$	23,008	\$ 7,580	\$	7,426	\$	6,005	\$	3,908	\$	6,509	\$	27,184	\$ 81,620
Non-rated private bank loans managed on a delinquency basis <sup>(3)(6)</sup>	\$	5,600	\$ 9,537	\$	6,551	\$	3,210	\$	3,248	\$	10,043	\$	_	\$ 38,189
Loans at fair value <sup>(7)</sup>														7,693
Corporate loans, net of unearned income	\$	91,572	\$ 40,794	\$	29,777	\$	23,864	\$	14,017	\$	38,628	\$	154,594	\$ 400,939

### Recorded investment in loans<sup>(1)</sup>

		Tern	n lo	ans by y	ear	of origin	atic	n			
In millions of dollars	2020	2019		2018		2017		2016	Prior	evolving line of credit rangements <sup>(2)</sup>	December 31, 2020
Investment grade <sup>(3)</sup>											
Commercial and industrial <sup>(4)</sup>	\$ 38,398	\$ 7,607	\$	5,929	\$	3,909	\$	2,094	\$ 8,670	\$ 25,819	\$ 92,426
Financial institutions <sup>(4)</sup>	10,560	2,964		2,106		782		681	2,030	56,239	75,362
Mortgage and real estate	6,793	6,714		5,174		2,568		1,212	1,719	1,557	25,737
Other <sup>(5)</sup>	10,874	3,566		4,597		952		780	5,290	31,696	57,755
Total investment grade	\$ 66,625	\$ 20,851	\$	17,806	\$	8,211	\$	4,767	\$ 17,709	\$ 115,311	\$ 251,280
Non-investment grade <sup>(3)</sup>											
Accrual											
Commercial and industrial <sup>(4)</sup>	\$ 19,683	\$ 4,794	\$	4,645	\$	2,883	\$	1,182	\$ 4,533	\$ 23,400	\$ 61,120
Financial institutions <sup>(4)</sup>	7,413	700		654		274		141	197	2,855	12,234
Mortgage and real estate	1,882	1,919		2,058		1,457		697	837	551	9,401
Other <sup>(5)</sup>	1,407	918		725		370		186	657	1,986	6,249
Non-accrual											
Commercial and industrial <sup>(4)</sup>	260	203		192		143		57	223	1,717	2,795
Financial institutions	1	_		_		_		_	_	91	92
Mortgage and real estate	13	4		3		18		8	32	427	505
Other <sup>(5)</sup>	15	3		12		29		2	65	9	135
Total non-investment grade	\$ 30,674	\$ 8,541	\$	8,289	\$	5,174	\$	2,273	\$ 6,544	\$ 31,036	\$ 92,531
Non-rated private bank loans managed on a delinquency basis (3)(6)	\$ 9,823	\$ 7,121	\$	3,533	\$	3,674	\$	4,300	\$ 7,942	\$ _	\$ 36,393
Loans at fair value <sup>(7)</sup>											6,840
Corporate loans, net of unearned income	\$ 107,122	\$ 36,513	\$	29,628	\$	17,059	\$	11,340	\$ 32,195	\$ 146,347	\$ 387,044

<sup>(1)</sup> Recorded investment in a loan includes net deferred loan fees and costs, unamortized premium or discount, less any direct write-downs.

<sup>(2)</sup> There were no significant revolving line of credit arrangements that converted to term loans during the quarter.

<sup>(3)</sup> Held-for-investment loans are accounted for on an amortized cost basis.

<sup>(4)</sup> Includes certain short-term loans with less than one year in tenor.

<sup>(5)</sup> Other includes installment and other, lease financing and loans to government and official institutions.

<sup>(6)</sup> Non-rated private bank loans mainly include mortgage and real estate loans to private banking clients.

<sup>(7)</sup> Loans at fair value include loans to commercial and industrial, financial institutions, mortgage and real estate and other.

### **Non-Accrual Corporate Loans**

The following tables present non-accrual loan information by corporate loan type and interest income recognized on non-accrual corporate loans:

		June 3	<b>30,</b> 1	2021			ree Months Ended ine 30, 2021		Six Months Ended une 30, 2021
In millions of dollars	ecorded estment <sup>(1)</sup>	Unpaid principal balance		Related specific allowance	Average carrying value <sup>(2)</sup>	1	Interest income recognized	ı	Interest income ecognized <sup>(3)</sup>
Non-accrual corporate loans									
Commercial and industrial	\$ 1,878	\$ 2,453	\$	314	\$ 2,481	\$	15	\$	25
Financial institutions	39	116		_	83		_		_
Mortgage and real estate	458	749		28	486		_		_
Lease financing	22	22		_	28		_		_
Other	179	251		3	121		_		6
Total non-accrual corporate loans	\$ 2,576	\$ 3,591	\$	345	\$ 3,199	\$	15	\$	31

		December	r 31, 2020	
In millions of dollars	Recorded vestment <sup>(1)</sup>	Unpaid principal balance	Related specific allowance	Average carrying value <sup>(2)</sup>
Non-accrual corporate loans				
Commercial and industrial	\$ 2,795	3,664	\$ 442 \$	2,649
Financial institutions	92	181	17	132
Mortgage and real estate	505	803	38	413
Lease financing	24	24	_	34
Other	111	235	18	174
Total non-accrual corporate loans	\$ 3,527	4,907	\$ 515 \$	3,402

	 June 3	80, 2	2021	December 31, 2020				
In millions of dollars	Recorded investment <sup>(1)</sup>	]	Related specific allowance		Recorded investment <sup>(1)</sup>		Related specific allowance	
Non-accrual corporate loans with specific allowances								
Commercial and industrial	\$ 1,568	\$	314	\$	1,523	\$	442	
Financial institutions	_		_		90		17	
Mortgage and real estate	142		28		246		38	
Other	58		3		68		18	
Total non-accrual corporate loans with specific allowances	\$ 1,768	\$	345	\$	1,927	\$	515	
Non-accrual corporate loans without specific allowances								
Commercial and industrial	\$ 310			\$	1,272			
Financial institutions	39				2			
Mortgage and real estate	316				259			
Lease financing	22				24			
Other	121				43			
Total non-accrual corporate loans without specific allowances	\$ 808		N/A	\$	1,600		N/A	

<sup>(1)</sup> Recorded investment in a loan includes net deferred loan fees and costs, unamortized premium or discount, less any direct write-downs.

<sup>(2)</sup> Average carrying value represents the average recorded investment balance and does not include related specific allowances.

<sup>(3)</sup> Interest income recognized for the three and six months ended June 30, 2020 was \$4 million and \$19 million, respectively.

N/A Not applicable

### Corporate Troubled Debt Restructurings(1)

### Three and Six Months Ended June 30, 2021

In millions of dollars	TDŘ	ing value of s modified g the period	TDRs involving changes in the amount and/or timing of principal payments <sup>(2)</sup>	TDRs involving changes in the amount and/or timing of interest payments <sup>(3)</sup>	TDRs involving changes in the amount and/or timing of both principal and interest payments
Three Months Ended June 30, 2021					
Commercial and industrial	\$	52	<b>s</b> —	<b>\$</b>	\$ 52
Mortgage and real estate		5	_	_	5
Other		_	_	_	<u> </u>
Total	\$	57	-	<b>\$</b>	\$ 57
Six Months Ended June 30, 2021					
Commercial and industrial	\$	73	_	<b>s</b> —	\$ 73
Mortgage and real estate		6	_	_	6
Other		1	1	<u> </u>	<del>-</del>
Total	\$	80	\$ 1	<u> </u>	\$ 79

Three and Six Months Ended June 30, 2020

In millions of dollars	TDŘ	ing value of as modified g the period	TDRs involving changes in the amount and/or timing of principal payments <sup>(2)</sup>	TDRs involving changes in the amount and/or timing of interest payments <sup>(3)</sup>	TDRs involving changes in the amount and/or timing of both principal and interest payments
Three Months Ended June 30, 2020					
Commercial and industrial	\$	86	\$	\$	\$ 86
Mortgage and real estate		4	_	_	4
Other		4	4	_	_
Total	\$	94	\$ 4	\$	\$ 90
Six Months Ended June 30, 2020					
Commercial and industrial	\$	148	_	\$	\$ 148
Mortgage and real estate		8	_	_	8
Other		4	4	_	_
Total	\$	160	\$ 4	\$	\$ 156

<sup>(1)</sup> The above tables do not include loan modifications that meet the TDR relief criteria in the CARES Act or the interagency guidance.

<sup>(2)</sup> TDRs involving changes in the amount or timing of principal payments may involve principal forgiveness or deferral of periodic and/or final principal payments. Because forgiveness of principal is rare for corporate loans, modifications typically have little to no impact on the loans' projected cash flows and thus little to no impact on the allowance established for the loans. Charge-offs for amounts deemed uncollectible may be recorded at the time of the restructuring or may have already been recorded in prior periods such that no charge-off is required at the time of the modification.

<sup>(3)</sup> TDRs involving changes in the amount or timing of interest payments may involve a below-market interest rate.

The following table presents total corporate loans modified in a TDR as well as those TDRs that defaulted and for which the payment default occurred within one year of a permanent modification. Default is defined as 60 days past due, except for classifiably managed commercial banking loans, where default is defined as 90 days past due.

			loans that re-def ear of modification				e-defaulted within ification during the
In millions of dollars	 TDR alances at ne 30, 2021	]	Ended	Six Months Ended ine 30, 2021	TDR balances at June 30, 2020	Three Months Ended June 30, 2020	Six Months Ended June 30, 2020
Commercial and industrial	\$ 298	\$	— \$	_	\$ 406	\$ —	\$ —
Mortgage and real estate	80		_	_	91	_	_
Other	38		<del>_</del>	_	10	_	_
Total <sup>(1)</sup>	\$ 416	\$	— \$		\$ 507	-	\$ —

<sup>(1)</sup> The above table reflects activity for loans outstanding that were considered TDRs as of the end of the reporting period.

### 14. ALLOWANCE FOR CREDIT LOSSES

	T	hree Months Ende	d June 30,	Si	x Months Ended	June 30,
In millions of dollars		2021	2020		2021	2020
Allowance for credit losses on loans (ACLL) at beginning of period	\$	21,638 \$	20,380	\$	24,956 \$	12,783
Adjustments to opening balance:(1)						
Financial instruments—credit losses (CECL) <sup>(1)</sup>		_	_		_	4,201
Variable post-charge-off third-party collection costs <sup>(1)</sup>		_	_		_	(443)
Adjusted ACLL at beginning of period	\$	21,638 \$	20,380	\$	24,956 \$	16,541
Gross credit losses on loans	\$	(1,844) \$	(2,528)	\$	(4,052) \$	(5,007)
Gross recoveries on loans		524	367		984	787
Net credit losses on loans (NCLs)	\$	(1,320) \$	(2,161)	\$	(3,068) \$	(4,220)
Replenishment of NCLs	\$	1,320 \$	2,161	\$	3,068 \$	4,220
Net reserve builds (releases) for loans		(2,184)	5,195		(5,252)	9,289
Net specific reserve builds (releases) for loans		(262)	634		(421)	858
Total provision for credit losses on loans (PCLL)	\$	(1,126) \$	7,990	\$	(2,605) \$	14,367
Initial allowance for credit losses on newly purchased credit-deteriorated assets during the period		_	_		_	4
Other, net (see table below)		46	89		(45)	(394)
ACLL at end of period	\$	19,238 \$	26,298	\$	19,238 \$	26,298
Allowance for credit losses on unfunded lending commitments (ACLUC) at beginning of period <sup>(2)</sup>	\$	2,012 \$	1,813	\$	2,655 \$	1,456
Adjustment to opening balance for CECL adoption <sup>(1)</sup>		_	_		_	(194)
Provision (release) for credit losses on unfunded lending commitments		44	113		(582)	670
Other, net		17	(67)		_	(73)
ACLUC at end of period <sup>(2)</sup>	\$	2,073 \$	1,859	\$	2,073 \$	1,859
Total allowance for credit losses on loans, leases and unfunded lending commitments	\$	21,311 \$	28,157	\$	21,311 \$	28,157

Other, net details	Thre	ee Months Ende	d June 30,	Six Months End	Ended June 30,		
In millions of dollars	- :	<b>2021</b> 2020 <b>2021</b>		2021	2020		
Sales or transfers of various consumer loan portfolios to HFS	\$	<b>—</b> \$	(1)	<b>s</b> — \$	(4)		
FX translation		62	88	(46)	(395)		
Other		(16)	2	1	5		
Other, net	\$	46 \$	89	\$ (45) \$	(394)		

<sup>(1)</sup> See Note 1 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K for further discussion of the impact of Citi's adoption of CECL and the change in accounting principle for collection costs.

<sup>(2)</sup> Represents additional credit loss reserves for unfunded lending commitments and letters of credit recorded in Other liabilities on the Consolidated Balance Sheet.

### Allowance for Credit Losses on Loans and End-of-Period Loans

	Three Months Ended										
	<b>June 30, 2021</b> June 30, 2						une 30, 2020				
In millions of dollars	Co	rporate	Consumer			Total	Corporate		Consumer	Total	
ACLL at beginning of period	\$	4,084	\$ 17,	554	\$	21,638	\$ 3,45	1 \$	16,929 \$	20,380	
Charge-offs		(151)	(1,	<b>593</b> )		(1,844)	(34	7)	(2,181)	(2,528)	
Recoveries		62		162		524	2	3	344	367	
Replenishment of NCLs		89	1,	231		1,320	32	4	1,837	2,161	
Net reserve builds (releases)		(820)	(1,	364)	<u> </u>	(2,184)	2,88	3	2,312	5,195	
Net specific reserve builds (releases)		(130)	(	(32)		(262)	48	6	148	634	
Initial allowance for credit losses on newly purchased credit-deteriorated assets during the period		_		_		_	-	_	_	_	
Other		(7)		53	<u> </u>	46		4	85	89	
Ending balance	\$	3,127	\$ 16,	111	\$	19,238	\$ 6,82	4 \$	19,474 \$	26,298	

	Six Months Ended									
		•	<b>June 30, 2021</b> June 30, 2020							
In millions of dollars	Co	rporate	Consumer	Total	Corporate Consumer		Total			
ACLL at beginning of period	\$	5,402	\$ 19,554	\$ 24,956	\$ 2,886	\$ 9,897	\$ 12,783			
Adjustments to opening balance:						!				
Financial instruments—credit losses (CECL adoption)		_	_	_	(721)	4,922	4,201			
Variable post-charge-off third-party collection costs		_	_	_	_	(443)	(443)			
Charge-offs		(354)	(3,698)	(4,052)	(485)	(4,522)	(5,007)			
Recoveries		79	905	984	34	753	787			
Replenishment of NCLs		275	2,793	3,068	451	3,769	4,220			
Net reserve builds (releases)		(2,093)	(3,159)	(5,252)	4,151	5,138	9,289			
Net specific reserve builds (releases)		(168)	(253)	(421)	534	324	858			
Initial allowance for credit losses on newly purchased credit-deteriorated assets during the period		_	_	_	_	4	4			
Other		(14)	(31)	(45)	(26)	(368)	(394)			
Ending balance	\$	3,127	\$ 16,111	\$ 19,238	\$ 6,824	\$ 19,474	\$ 26,298			

<sup>(1)</sup> See "Accounting Changes" in Note 1 to the Consolidated Financial Statements for additional details.

	June 30, 2021							December 31, 2020						
In millions of dollars	Corporate Consume			onsumer		Total	(	Corporate		Consumer	Total			
ACLL														
Collectively evaluated	\$	2,782	\$	15,028	\$	17,810	\$	4,887	\$	18,207 \$	23,094			
Individually evaluated		345		1,084		1,429		515		1,345	1,860			
Purchased credit deteriorated <sup>(1)</sup>		_		(1)		(1)		_		2	2			
Total ACLL	\$	3,127	\$	16,111	\$	19,238	\$	5,402	\$	19,554 \$	24,956			
Loans, net of unearned income				ļ										
Collectively evaluated	\$	390,670	\$	271,278	\$	661,948	\$	376,677	\$	283,885 \$	660,562			
Individually evaluated		2,576		4,469		7,045		3,527		4,799	8,326			
Purchased credit deteriorated		_		134		134		_		141	141			
Held at fair value		7,693		14		7,707		6,840		14	6,854			
Total loans, net of unearned income	\$	400,939	\$	275,895	\$	676,834	\$	387,044	\$	288,839 \$	675,883			

<sup>(1)</sup> The negative allowance on purchased credit-deteriorated loans resulted from expected recoveries on previously written-off accounts.

### **Allowance for Credit Losses on HTM Debt Securities**

	Three Months Ended June 30, 2021									
In millions of dollars		rtgage- acked		tate and unicipal		oreign ernment	Asset- backed	Tota	ıl HTM	
Allowance for credit losses on HTM debt securities at beginning of quarter	\$	4	\$	69	\$	5 5	<b>s</b> –	\$	78	
Gross credit losses		_		_		_	_		_	
Gross recoveries		_		_		_	_		_	
Net credit losses (NCLs)	\$	_	\$	_	\$	_ :	<b>\$</b> —	\$		
Replenishment of NCLs	\$	_	\$	_	\$	_ :	\$ —	\$	_	
Net reserve builds (releases)		1		3		_	_		4	
Net specific reserve builds (releases)		_		_		_	_		_	
Total provision for credit losses on HTM debt securities	\$	1	\$	3	\$	_ 5	\$ —	\$	4	
Other, net	\$	_	\$	_	\$	_ :	\$ 1	\$	1	
Initial allowance for credit losses on newly purchased credit- deteriorated securities during the period		_		_		_	_			
Allowance for credit losses on HTM debt securities at end of quarter	\$	5	\$	72	\$	5 5	\$ 1	\$	83	

	Six Months Ended June 30, 2021											
In millions of dollars		tgage- cked		tate and nunicipal		Foreign vernment	Asset- backed	To	tal HTM			
Allowance for credit losses on HTM debt securities at beginning of year	\$	3	\$	74	\$	6 \$	3	\$	86			
Gross credit losses		_		_		_	_		_			
Gross recoveries		3		_		_	_		3			
Net credit losses (NCLs)	\$	3	\$	_	\$	<b>— \$</b>	· —	\$	3			
Replenishment of NCLs	\$	(3)	\$	_	\$	<b>— \$</b>	<u> </u>	\$	(3)			
Net reserve builds (releases)		2		(2)		(1)	(3)		(4)			
Net specific reserve builds (releases)		_		_		_	_		_			
Total provision for credit losses on HTM debt securities	\$	(1)	\$	(2)	\$	(1) \$	(3)	\$	(7)			
Other, net	\$	_	\$	_	\$	<b>— \$</b>	5 1	\$	1			
Initial allowance for credit losses on newly purchased credit- deteriorated securities during the period		_		_		_	_		_			
Allowance for credit losses on HTM debt securities at end of quarter	\$	5	\$	72	\$	5 \$	5 1	\$	83			

### **Allowance for Credit Losses on HTM Debt Securities**

		nded June 30, 2	020		
In millions of dollars		te and nicipal	Foreign government	Asset- backed	Total HTM
Allowance for credit losses on HTM debt securities at beginning of quarter	\$	66	\$ 4	\$ 6	\$ 76
Adjustment to opening balance for CECL adoption			_	_	_
Gross credit losses		_	_	_	_
Gross recoveries		_	_	_	_
Net credit losses (NCLs)	\$	_	\$ —	\$ —	\$
Replenishment of NCLs	\$	_	\$ —	\$ —	\$
Net reserve builds (releases)		30	2	(1)	31
Net specific reserve builds (releases)		_	_	_	_
Total provision for credit losses on HTM debt securities	\$	30	\$ 2	\$ (1)	\$ 31
Other, net	\$	3	\$ —	\$ (3)	\$
Initial allowance for credit losses on newly purchased credit-deteriorated securities during the period		_	_	_	_
Allowance for credit losses on HTM debt securities at end of quarter	\$	99	\$ 6	\$ 2	\$ 107

	 Six Mor	ths Ended Ju	ine 30, 2020	<u> </u>
In millions of dollars			Asset- backed	Total HTM
Allowance for credit losses on HTM debt securities at beginning of year	\$ — \$	— \$	_ [5	S —
Adjustment to opening balance for CECL adoption	61	4	5	70
Gross credit losses	_	_	_	_
Gross recoveries	_	_	_	_
Net credit losses (NCLs)	\$ — \$	— \$	_ [5	S —
Replenishment of NCLs	\$ — \$	— \$	_ [5	S —
Net reserve builds	35	2	_	37
Net specific reserve builds (releases)	_	_	_	_
Total provision for credit losses on HTM debt securities	\$ 35 \$	2 \$	\	37
Other, net	\$ 3 \$	— \$	(3) \$	<u> </u>
Initial allowance for credit losses on newly purchased credit-deteriorated securities during the period	_	_	_	_
Allowance for credit losses on HTM debt securities at end of quarter	\$ 99 \$	6 \$	2 9	5 107

### **Allowance for Credit Losses on Other Assets**

			Three	Mo	nths Ended June 30,	20	21			
In millions of dollars	dι	nsh and ne from oanks	Deposits with banks		Securities borrowed and purchased under agreements to resell		Brokerage eceivables	All other	•	Total
Allowance for credit losses on other assets at beginning of quarter	\$	_	\$ 28	\$	5	\$	_	\$ 30	) s	63
Gross credit losses		_			_		_	_	-	_
Gross recoveries		_			_		_	_	-	_
Net credit losses (NCLs)	\$	_	\$ <u> </u>	\$	_	\$	_	\$ -	- \$	<u> </u>
Replenishment of NCLs	\$	_	\$ <u> </u>	\$	_	\$	_	\$ -	- \$	_
Net reserve builds (releases)		_	(4	)	3		_	(2	2)	(3)
<b>Total provision for credit losses</b>	\$	_	\$ (4	\$	3	\$	_	\$ (2	2) \$	(3)
Other, net	\$	_	<b>\$</b>	\$	_	\$	_	<b>\$</b> —	- \$	_
Allowance for credit losses on other assets at end of quarter	\$	_	\$ 24	\$	8	\$	_	\$ 28	8 8	60

			Six M	on	ths Ended June 30, 2	2021					
In millions of dollars	d	ash and ue from banks	Deposits with banks		Securities borrowed and purchased under agreements to resell		rokerage eceivables	All ass	other ets <sup>(1)</sup>	7	Γotal
Allowance for credit losses on other assets at beginning of year	\$	_	\$ 20	\$	10	\$	_	\$	25	\$	55
Gross credit losses		_	_		_		_		_		_
Gross recoveries		_	_		_		_		_		_
Net credit losses (NCLs)	\$	_	s –	\$	_	\$	_	\$	_	\$	
Replenishment of NCLs	\$	_	<b>s</b> —	\$	_	\$	_	\$	_	\$	_
Net reserve builds (releases)		_	5		(2)		_		3		6
<b>Total provision for credit losses</b>	\$	_	\$ 5	\$	(2)	\$		\$	3	\$	6
Other, net	\$	_	\$ (1)	\$	_	\$	_	\$	_	\$	(1)
Allowance for credit losses on other assets at end of quarter	\$	_	\$ 24	\$	8	\$	_	\$	28	\$	60

<sup>(1)</sup> Primarily accounts receivable.

### **Allowance for Credit Losses on Other Assets**

				Three	e Months Ended	Jun	ne 30, 2020			
In millions of dollars	Cash and from bar		Deposits with banks		ecurities borrowe d purchased unde agreements to resell		Brokerag receivable		All other assets <sup>(1)</sup>	Total
Allowance for credit losses at beginning of quarter	\$	_	\$ 8	\$		5	\$	_	\$ 41	\$ 54
Adjustment to opening balance for CECL adoption		_	_		-				_	_
Gross credit losses		_	_		-	_		_	_	_
Gross recoveries		_	_		-	_		_	_	
Net credit losses (NCLs)	\$	_	\$ —	\$	-		\$	_	\$ —	\$ _
Replenishment of NCLs	\$	_	\$	\$	-	_	\$	_	\$ —	\$ _
Net reserve builds (releases)		_	10			2		_	36	48
Total provision for credit losses	\$	_	\$ 10	\$		2	\$	_	\$ 36	\$ 48
Other, net	\$	_	\$ —	\$	-	_	\$	_	\$ —	\$ _
Allowance for credit losses on other assets at end of quarter	\$	_	\$ 18	\$		7	\$		\$ 77	\$ 102

			Six Months Ended Jun	e 30, 2020		
In millions of dollars	Cash and due from banks	Deposits with banks	Securities borrowed and purchased under agreements to resell	Brokerage receivables	All other assets <sup>(1)</sup>	Total
Allowance for credit losses at beginning of year	\$ —	\$ —	\$	- \$	\$ —	\$
Adjustment to opening balance for CECL adoption	6	14	2	1	3	26
Gross credit losses	_	_	_	_	_	_
Gross recoveries	_			<u> </u>	_	_
Net credit losses (NCLs)	\$ <u> </u>	\$	\$	- \$	\$ <u> </u>	\$ —
Replenishment of NCLs	\$ —	\$ —	\$	- \$	\$ —	\$ —
Net reserve builds (releases)	(6)	) 4	5	(1)	42	44
Total provision for credit losses	\$ (6)	) \$ 4	\$ 5	(1)	\$ 42	\$ 44
Other, net	\$ —	\$ —	\$	- \$	\$ 32	\$ 32
Allowance for credit losses on other assets at end of year	\$	\$ 18	\$ 7	' \$ <u> </u>	\$ 77	\$ 102

<sup>(1)</sup> Primarily accounts receivable.

For ACL on AFS debt securities, see Note 12 to the Consolidated Financial Statements.

#### 15. GOODWILL AND INTANGIBLE ASSETS

#### Goodwill

The changes in Goodwill were as follows:

In millions of dollars	Gl	obal Consumer Banking	Institutional Clients Group	Total
Balance at December 31, 2020	\$	12,142 \$	5 10,020	\$ 22,162
Foreign currency translation		(68)	(189)	(257)
Balance at March 31, 2021	\$	12,074 \$	9,831	\$ 21,905
Foreign currency translation		34	121	155
Balance at June 30, 2021	\$	12,108 \$	9,952	\$ 22,060

Citi tests goodwill annually for impairment as of July 1 (the annual test) and through interim assessments between annual tests if an event occurs or circumstances change that could more-likely-than-not reduce the fair value of a reporting unit below its carrying amount. The results of the 2020 annual impairment test resulted in fair values as a percentage of carrying values between 115% and 136%. During the three and six months ended June 30, 2021, Citi qualitatively assessed the current environment, including the continuing impact of the COVID-19 pandemic, management's announced strategy to pursue exits of its consumer franchises in 13 markets within Asia GCB, observed changes in market multiples and actual business performance, together with the latest available management forecasts. Based on the above, Citi determined it was not more-likely-than-not that the fair value of any reporting unit was below its book value and there was no indication of impairment as of June 30, 2021.

While the inherent risk related to uncertainty is embedded in the key assumptions used in the valuations, the current environment continues to evolve. Deterioration in business performance or macroeconomic and market conditions, including potential adverse effects to economic forecasts due to the severity and duration of the pandemic, as well as the responses of governments, customers and clients, could negatively influence the assumptions used in the valuations, in particular, the discount and growth rates used in net income projections. If the future were to differ from management's best estimate of key economic assumptions, and associated cash flows were to decrease, Citi could potentially experience material goodwill impairment charges in the future.

For additional information regarding Citi's goodwill impairment testing process, see Notes 1 and 16 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K. Refer to Note 3 for a description of Citi's Business Segments.

### **Intangible Assets**

The components of intangible assets were as follows:

	June 30, 2021						December 31, 2020				
In millions of dollars	Gross carrying amount		Accumulated amortization		Net carrying amount		Gross carrying amount		Accumulated amortization		Net carrying amount
Purchased credit card relationships	\$	5,615	\$	4,283	\$	1,332	\$	5,648	\$ 4,229	\$	1,419
Credit card contract-related intangibles <sup>(1)</sup>		3,924		1,323		2,601		3,929	1,276		2,653
Core deposit intangibles		44		44		_		45	44		1
Other customer relationships		434		306		128		455	314		141
Present value of future profits		32		30		2		32	30		2
Indefinite-lived intangible assets		189		_		189		190	_		190
Other		76		60		16		72	67		5
Intangible assets (excluding MSRs)	\$	10,314	\$	6,046	\$	4,268	\$	10,371	\$ 5,960	\$	4,411
Mortgage servicing rights (MSRs) <sup>(2)</sup>		419		_		419		336	_		336
Total intangible assets	\$	10,733	\$	6,046	\$	4,687	\$	10,707	\$ 5,960	\$	4,747

<sup>(1)</sup> Primarily reflects contract-related intangibles associated with the American Airlines, The Home Depot, Costco and AT&T credit card program agreements, which represented 97% and 96% of the aggregate net carrying amount as of June 30, 2021 and December 31, 2020, respectively.

The changes in intangible assets were as follows:

In millions of dollars	am Dece	carrying ount at mber 31, 2020	rei	uisitions/ newals/ estitures Ar	mortization	Impairments	FX translation and other	Net carrying amount at June 30, 2021
Purchased credit card relationships <sup>(1)</sup>	\$	1,419	\$	<b>— \$</b>	(86)	s –	\$ (1)	\$ 1,332
Credit card contract-related intangibles <sup>(2)</sup>		2,653		19	(70)	(1)	_	2,601
Core deposit intangibles		1		_	(1)	_	_	_
Other customer relationships		141		7	(12)	_	(8)	128
Present value of future profits		2		_	_	_	_	2
Indefinite-lived intangible assets		190		_	_	_	(1)	189
Other		5		23	(13)	_	1	16
Intangible assets (excluding MSRs)	\$	4,411	\$	49 \$	(182)	<b>\$</b> (1)	\$ (9)	\$ 4,268
Mortgage servicing rights (MSRs) <sup>(3)</sup>		336						419
Total intangible assets	\$	4,747						\$ 4,687

<sup>(1)</sup> Reflects intangibles for the value of cardholder relationships, which are discrete from partner contract-related intangibles, and include credit card accounts primarily in the Costco, Macy's and Sears portfolios.

<sup>(2)</sup> For additional information on Citi's MSRs, see Note 18 to the Consolidated Financial Statements.

<sup>(2)</sup> Primarily reflects contract-related intangibles associated with the American Airlines, The Home Depot, Costco and AT&T credit card program agreements, which represented 97% and 96% of the aggregate net carrying amount at June 30, 2021 and December 31, 2020, respectively.

<sup>(3)</sup> For additional information on Citi's MSRs, including the rollforward for the three and six months ended June 30, 2021, see Note 18 to the Consolidated Financial Statements.

### **16. DEBT**

For additional information regarding Citi's short-term borrowings and long-term debt, see Note 17 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

### **Short-Term Borrowings**

In millions of dollars	June 30, 2021	De	ecember 31, 2020
Commercial paper			
Bank <sup>(1)</sup>	\$ 8,974	\$	10,022
Broker-dealer and other <sup>(2)</sup>	9,692		7,988
Total commercial paper	\$ 18,666	\$	18,010
Other borrowings <sup>(3)</sup>	12,796		11,504
Total	\$ 31,462	\$	29,514

- (1) Represents Citibank entities as well as other bank entities.
- (2) Represents broker-dealer and other non-bank subsidiaries that are consolidated into Citigroup Inc., the parent holding company.
- (3) Includes borrowings from Federal Home Loan Banks and other market participants. At June 30, 2021 and December 31, 2020, collateralized short-term advances from the Federal Home Loan Banks were \$2.0 billion and \$4.0 billion, respectively.

#### **Long-Term Debt**

In millions of dollars	June 30, 2021	D	ecember 31, 2020
Citigroup Inc. (1)	\$ 174,366	\$	170,563
Bank <sup>(2)</sup>	28,661		44,742
Broker-dealer and other <sup>(3)</sup>	61,548		56,381
Total	\$ 264,575	\$	271,686

- (1) Represents the parent holding company.
- (2) Represents Citibank entities as well as other bank entities. At June 30, 2021 and December 31, 2020, collateralized long-term advances from the Federal Home Loan Banks were \$9.5 billion and \$10.9 billion, respectively.
- (3) Represents broker-dealer and other non-bank subsidiaries that are consolidated into Citigroup Inc., the parent holding company. Certain Citigroup consolidated hedging activities are also included in this line.

Long-term debt outstanding includes trust preferred securities with a balance sheet carrying value of \$1.7 billion at both June 30, 2021 and December 31, 2020.

The following table summarizes Citi's outstanding trust preferred securities at June 30, 2021:

#### Junior subordinated debentures owned by trust **Common** Redeemable shares Liquidation value<sup>(1)</sup> Coupon rate<sup>(2)</sup> by issuer **Issuance** Securities issued Trust date issued to parent **Amount** Maturity beginning In millions of dollars, except securities and share amounts Citigroup Capital III Dec. 1996 194.053 \$ 194 7.625 % 6.003 \$ 200 Dec. 1, 2036 Not redeemable 3 mo. LIBOR Citigroup Capital XIII Sept. 2010 89,840,000 2,246 +637 bps1,000 2,246 Oct. 30, 2040 Oct. 30, 2015 3 mo. sterling LIBOR + Citigroup Capital XVIII Jun. 2007 99,901 138 88.75 bps 50 138 Jun. 28, 2067 Jun. 28, 2017 Total obligated \$ 2,578 \$ 2,584

Note: Distributions on the trust preferred securities and interest on the subordinated debentures are payable semiannually for Citigroup Capital III and Citigroup Capital XVIII and quarterly for Citigroup Capital XIII.

- Represents the notional value received by outside investors from the trusts at the time of issuance. This differs from Citi's balance sheet carrying value due
  primarily to unamortized discount and issuance costs.
- (2) In each case, the coupon rate on the subordinated debentures is the same as that on the trust preferred securities.

### 17. CHANGES IN ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS) (AOCI)

Changes in each component of Citigroup's Accumulated other comprehensive income (loss) were as follows:

Three and Six Months Ended June 30, 2021

In millions of dollars	(I 0	Net realized gains losses) n debt curities	Debt valuation adjustment (DVA) <sup>(1)</sup>	Cash flow hedges <sup>(2)</sup>		Benefit plans <sup>(3)</sup>	Foreign currency translation adjustment (CTA), net of hedges <sup>(4)</sup>	Excluded component of fair value hedges	Accumulated other comprehensive income (loss)
Three Months Ended June 30, 2021									
Balance, March 31, 2021	\$	1,535	\$ (1,461)	\$ 1,037	\$	(6,150)	\$ (29,915)	\$ (57)	\$ (35,011)
Other comprehensive income before reclassifications		(379)	(72)	28		36	523	(11)	125
Increase (decrease) due to amounts reclassified from AOCI		(95)	10	(201)	)	51	_	1	(234)
Change, net of taxes	\$	(474) 5	\$ (62)	\$ (173)	\$	87	\$ 523	\$ (10)	\$ (109)
Balance at June 30, 2021	\$	1,061	§ (1,523)	\$ 864	\$	(6,063)	\$ (29,392)	\$ (67)	\$ (35,120)
Six Months Ended June 30, 2021									
Balance, December 31, 2020	\$	3,320	\$ (1,419)	\$ 1,593	\$	(6,864)	\$ (28,641)	\$ (47)	\$ (32,058)
Other comprehensive income before reclassifications		(1,898)	(156)	(316)	)	689	(751)	(21)	(2,453)
Increase (decrease) due to amounts reclassified from AOCI		(361)	52	(413)	)	112		1	(609)
Change, net of taxes	\$	(2,259)	\$ (104)	\$ (729)	\$	801	\$ (751)	\$ (20)	\$ (3,062)
Balance at June 30, 2021	\$	1,061	§ (1,523)	\$ 864	\$	(6,063)	\$ (29,392)	\$ (67)	\$ (35,120)

Footnotes to the table above appear on the following page.

In millions of dollars	uni gain: inv	Net realized s (losses) on estment curities	ad	Debt aluation ljustment DVA) <sup>(1)</sup>	Cash heda	ı flow ges <sup>(2)</sup>	Benefit plans <sup>(3)</sup>	Foreign currency translation adjustment (CTA), net of hedges <sup>(4)</sup>	Excluded component of fair value hedges	c	Accumulated other omprehensive income (loss)
Three Months Ended June 30, 2020											
Balance, March 31, 2020	\$	2,863	\$	2,196	\$	2,020	\$ (7,095)	\$ (32,500)	\$ (5)	\$	(32,521)
Other comprehensive income before reclassifications		1,391		(2,204)		226	(132)	561	13		(145)
Increase (decrease) due to amounts reclassified from <i>AOCI</i>		(554)		(28)		(152)	55	_	_		(679)
Change, net of taxes	\$	837	\$	(2,232)	\$	74	\$ (77) 5	\$ 561	\$ 13	\$	(824)
Balance at June 30, 2020	\$	3,700	\$	(36)	\$	2,094	\$ (7,172) 5	\$ (31,939)	\$ 8	\$	(33,345)
Six Months Ended June 30, 2020											
Balance, December 31, 2019	\$	(265)	\$	(944)	\$	123	\$ (6,809)	\$ (28,391)	\$ (32)	\$	(36,318)
Other comprehensive income before reclassifications		4,795		913		2,124	(476)	(3,548)	40		3,848
Increase (decrease) due to amounts reclassified from <i>AOCI</i>		(830)		(5)		(153)	113		_		(875)
Change, net of taxes	\$	3,965	\$	908	\$	1,971	\$ (363) 3	\$ (3,548)	\$ 40	\$	2,973
Balance at June 30, 2020	\$	3,700	\$	(36)	\$	2,094	\$ (7,172) \$	\$ (31,939)	\$ 8	\$	(33,345)

- (1) Reflects the after-tax valuation of Citi's fair value options liabilities. See "Market Valuation Adjustments" in Note 20 to the Consolidated Financial Statements.
- (2) Primarily driven by Citigroup's pay fixed/receive floating interest rate swap programs that hedge the floating rates on liabilities.
- (3) Primarily reflects adjustments based on the quarterly actuarial valuations of the Company's significant pension and postretirement plans, annual actuarial valuations of all other plans and amortization of amounts previously recognized in other comprehensive income.
- (4) Primarily reflects the movements in (by order of impact) the Mexican peso, Brazilian real, Polish zloty, New Taiwan dollar, Euro and Indian rupee against the U.S. dollar and changes in related tax effects and hedges for the three months ended June 30, 2021. Primarily reflects the movements in (by order of impact) the South Korean won, Japanese yen, Euro, Indian rupee, Mexican peso and New Taiwan dollar against the U.S. dollar and changes in related tax effects and hedges for the six months ended June 30, 2021. Primarily reflects the movements in (by order of impact) the Australian dollar, South Korean won, Indonesian rupiah and Euro against the U.S. dollar and changes in related tax effects and hedges for the three months ended June 30, 2020. Primarily reflects the movements in (by order of impact) the Mexican peso, Brazilian real, Indian rupee and Chilean peso against the U.S. dollar and changes in related tax effects and hedges for the six months ended June 30, 2020. Amounts recorded in the CTA component of AOCI remain in AOCI until the sale or substantial liquidation of the foreign entity, at which point such amounts related to the foreign entity are reclassified into earnings.

The pretax and after-tax changes in each component of Accumulated other comprehensive income (loss) were as follows:

## Three and Six Months Ended June 30, 2021

In millions of dollars	Pretax	Tax effect	After-tax	
Three Months Ended June 30, 2021				
Balance, March 31, 2021	\$ (40,631) \$	5,620	\$ (35,011)	
Change in net unrealized gains (losses) on debt securities	(638)	164	(474)	
Debt valuation adjustment (DVA)	(110)	48	(62)	
Cash flow hedges	(224)	51	(173)	
Benefit plans	84	3	87	
Foreign currency translation adjustment	445	78	523	
Excluded component of fair value hedges	(13)	3	(10)	
Change	\$ (456) \$	347	\$ (109)	
Balance at June 30, 2021	\$ (41,087) \$	5,967	\$ (35,120)	
Six Months Ended June 30, 2021				
Balance, December 31, 2020	\$ (36,992) \$	4,934	\$ (32,058)	
Change in net unrealized gains (losses) on debt securities	(3,065)	806	(2,259)	
Debt valuation adjustment (DVA)	(148)	44	(104)	
Cash flow hedges	(953)	224	(729)	
Benefit plans	991	(190)	801	
Foreign currency translation adjustment	(894)	143	(751)	
Excluded component of fair value hedges	(26)	6	(20)	
Change	\$ (4,095) \$	1,033	\$ (3,062)	
Balance at June 30, 2021	\$ (41,087) \$	5,967	\$ (35,120)	

Three and Six Months Ended June 30, 2020

In millions of dollars	Pretax	Tax effect	After-tax
Three Months Ended June 30, 2020			
Balance, March 31, 2020	\$ (36,419) \$	3,898	\$ (32,521)
Change in net unrealized gains (losses) on debt securities	1,178	(341)	837
Debt valuation adjustment (DVA)	(2,935)	703	(2,232)
Cash flow hedges	90	(16)	74
Benefit plans	(93)	16	(77)
Foreign currency translation adjustment	485	76	561
Excluded component of fair value hedges	16	(3)	13
Change	\$ (1,259) \$	435	\$ (824)
Balance, June 30, 2020	\$ (37,678) \$	4,333	\$ (33,345)
Six Months Ended June 30, 2020			
Balance, December 31, 2019	\$ (42,772) \$	6,454	\$ (36,318)
Change in net unrealized gains (losses) on debt securities	5,298	(1,333)	3,965
Debt valuation adjustment (DVA)	1,253	(345)	908
Cash flow hedges	2,574	(603)	1,971
Benefit plans	(510)	147	(363)
Foreign currency translation adjustment	(3,570)	22	(3,548)
Excluded component of fair value hedges	49	(9)	40
Change	\$ 5,094 \$	(2,121)	\$ 2,973
Balance, June 30, 2020	\$ (37,678) \$	4,333	\$ (33,345)

The Company recognized pretax gains (losses) related to amounts in *AOCI* reclassified to the Consolidated Statement of Income as follows:

### Increase (decrease) in AOCI due to amounts reclassified to Consolidated Statement of Income

	 		Sin Manda Fradad Inna 20				
	 Three Months En	ided June 30,	Six Months Ende	ed June 30,			
In millions of dollars	2021	2020	2021	2020			
Realized (gains) losses on sales of investments	\$ (137) \$	(748)	\$ (538) \$	(1,180)			
Gross impairment losses	9	19	78	71			
Subtotal, pretax	\$ (128) \$	(729)	\$ (460) \$	(1,109)			
Tax effect	33	175	99	279			
Net realized (gains) losses on investments after-tax <sup>(1)</sup>	\$ (95) \$	(554)	\$ (361) \$	(830)			
Realized DVA (gains) losses on fair value option liabilities, pretax	\$ 13 \$	(37)	\$ 69 \$	(6)			
Tax effect	(3)	9	(17)	1			
Net realized debt valuation adjustment, after-tax	\$ 10 \$	(28)	\$ 52 \$	(5)			
Interest rate contracts	\$ (266) \$	(200)	\$ (544) \$	(203)			
Foreign exchange contracts	1	1	2	2			
Subtotal, pretax	\$ (265) \$	(199)	\$ (542) \$	(201)			
Tax effect	64	47	129	48			
Amortization of cash flow hedges, after-tax <sup>(2)</sup>	\$ (201) \$	(152)	\$ (413) \$	(153)			
Amortization of unrecognized:							
Prior service cost (benefit)	\$ (6) \$	(3)	<b>\$</b> (12) \$	(6)			
Net actuarial loss	71	75	158	154			
Curtailment/settlement impact <sup>(3)</sup>	4	3	4	3			
Subtotal, pretax	\$ 69 \$	75	\$ 150 \$	151			
Tax effect	(18)	(20)	(38)	(38)			
Amortization of benefit plans, after-tax <sup>(3)</sup>	\$ 51 \$	55	<b>\$</b> 112 \$	113			
Excluded component of fair value hedges, pretax	\$ 1		\$ 1				
Tax effect	_	_		_			
Excluded component of fair value hedges, after-tax	\$ 1 \$		\$ 1 \$	_			
Foreign currency translation adjustment, pretax	\$ — \$		<b>s</b> — \$	_			
Tax effect	_	_	_	_			
Foreign currency translation adjustment, after-tax	\$ <b>-</b> \$	_	<b>s</b> — \$	_			
Total amounts reclassified out of AOCI, pretax	\$ (310) \$	(890)	\$ (782) \$	(1,165)			
Total tax effect	76	211	173	290			
Total amounts reclassified out of AOCI, after-tax	\$ (234) \$	(679)	\$ (609) \$	(875)			

<sup>(1)</sup> The pretax amount is reclassified to *Realized gains (losses) on sales of investments, net* and *Gross impairment losses* in the Consolidated Statement of Income. See Note 12 to the Consolidated Financial Statements for additional details.

<sup>(2)</sup> See Note 19 to the Consolidated Financial Statements for additional details.

<sup>(3)</sup> See Note 8 to the Consolidated Financial Statements for additional details.

#### 18. SECURITIZATIONS AND VARIABLE INTEREST ENTITIES

For additional information regarding Citi's use of special purpose entities (SPEs) and variable interest entities (VIEs), see Note 21 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

Citigroup's involvement with consolidated and unconsolidated VIEs with which the Company holds significant variable interests or has continuing involvement through servicing a majority of the assets in a VIE is presented below:

				As of June 30	), 2021						
		Maximum exposure to loss in significant unconsolidated									
				Funded e	xposures <sup>(2)</sup>	Unfunded	exposures				
In millions of dollars	Total volvement vith SPE assets	Consolidated VIE/SPE assets	Significant unconsolidated VIE assets <sup>(3)</sup>	Debt investments	Equity investments	Funding commitments	Guarantees and derivatives	Total			
Credit card securitizations	\$ 30,948	\$ 30,948	\$ —	<b>S</b> —	\$ —	<b>S</b> —	<b>s</b> —	<b>s</b> —			
Mortgage securitizations <sup>(4)</sup>											
U.S. agency-sponsored	114,664	_	114,664	1,533	_	-	50	1,583			
Non-agency-sponsored	57,157	773	56,384	2,893	_	5		2,898			
Citi-administered asset- backed commercial paper conduits	14,566	14,566	_	_	_	_	_	_			
Collateralized loan obligations (CLOs)	11,430	_	11,430	3,529	_	-	_	3,529			
Asset-based financing <sup>(5)</sup>	256,827	8,657	248,170	29,196	1,195	10,255	_	40,646			
Municipal securities tender option bond trusts (TOBs)	3,302	915	2,387	_	_	1,523	_	1,523			
Municipal investments	21,914	_	21,914	2,662	3,797	3,539	_	9,998			
Client intermediation	911	470	441	75	_	<u> </u>	56	131			
Investment funds	483	158	325	2	_	13	1	16			
Other	_	<u> </u>						_			
Total	\$ 512,202	\$ 56,487	\$ 455,715	\$ 39,890	\$ 4,992	\$ 15,335	\$ 107	\$ 60,324			

	As of December 31, 2020										
	Maximum exposure to loss in significant unconsolidated										
					Fund	ed ex	posures <sup>(2)</sup>	Unfunded	exposures		
In millions of dollars	Total involvement with SPE assets	VI a	solidated E/SPE assets	Significant unconsolidated VIE assets <sup>(3)</sup>	Debt investme		Equity investments	Funding commitments	Guarantees and derivatives	Total	
Credit card securitizations	\$ 32,42	0 \$	32,420	\$ —	\$	_	\$ —	<b>S</b> —	\$ —	\$ —	
Mortgage securitizations <sup>(4)</sup>								:			
U.S. agency-sponsored	123,99	9	_	123,999	1,	948	_	<u> </u>	61	2,009	
Non-agency-sponsored	46,13	2	939	45,193	2,	550	_	2	1	2,553	
Citi-administered asset- backed commercial paper conduits	16,73	0	16,730	_		_	_	_	_	_	
Collateralized loan obligations (CLOs)	18,33	2	_	18,332	4,	273	_		_	4,273	
Asset-based financing <sup>(5)</sup>	222,27	4	8,069	214,205	25,	153	1,587	9,114	_	35,854	
Municipal securities tender option bond trusts (TOBs)	3,34	.9	835	2,514		_	_	1,611	_	1,611	
Municipal investments	20,33	5	_	20,335	2,	569	4,056	3,041	_	9,666	
Client intermediation	1,35	2	910	442		88	_	_	56	144	
Investment funds	48	8	153	335		—	_	15	_	15	
Other	-	- [	_	_		_	_	<u> </u>	_	_	
Total	\$ 485,41	1 : \$	60,056	\$ 425,355	\$ 36,	581	\$ 5,643	\$ 13,783	\$ 118	\$ 56,125	

(1) The definition of maximum exposure to loss is included in the text that follows this table.

- Included on Citigroup's June 30, 2021 and December 31, 2020 Consolidated Balance Sheet. (2)
- A significant unconsolidated VIE is an entity in which the Company has any variable interest or continuing involvement considered to be significant, regardless of
- Citigroup mortgage securitizations also include agency and non-agency (private label) re-securitization activities. These SPEs are not consolidated. See "Resecuritizations" below for further discussion.
- Included within this line are loans to third-party sponsored private equity funds, which represent \$109 billion and \$78 billion in unconsolidated VIE assets and \$507 million and \$425 million in maximum exposure to loss as of June 30, 2021 and December 31, 2020, respectively.

The previous tables do not include:

- certain venture capital investments made by some of the Company's private equity subsidiaries, as the Company accounts for these investments in accordance with the Investment Company Audit Guide (codified in ASC 946);
- certain investment funds for which the Company provides investment management services and personal estate trusts for which the Company provides administrative, trustee and/or investment management services;
- certain third-party sponsored private equity funds to which the Company provides secured credit facilities. The Company has no decision-making power and does not consolidate these funds, some of which may meet the definition of a VIE. The Company's maximum exposure to loss is generally limited to a loan or lending-related commitment. As of June 30, 2021 and December 31, 2020, the Company's maximum exposure to loss related to these deals was \$59.6 billion and \$57.0 billion, respectively (for more information on these positions, see Note 13 to the Consolidated Financial Statements and Note 26 to the Consolidated Financial Statements in Citigroup's 2020 Annual Report on Form 10-K);
- certain VIEs structured by third parties in which the Company holds securities in inventory, as these investments are made on arm's-length terms;
- certain positions in mortgage- and asset-backed securities held by the Company, which are classified as *Trading* account assets or *Investments*, in which the Company has no other involvement with the related securitization entity deemed to be significant (for more information on these positions, see Notes 12 and 20 to the Consolidated Financial Statements);
- certain representations and warranties exposures in legacy ICG-sponsored mortgage- and asset-backed securitizations in which the Company has no variable interest or continuing involvement as servicer. The outstanding balance of mortgage loans securitized during 2005 to 2008 in which the Company has no variable interest or continuing involvement as servicer was approximately \$5.0 billion and \$5.2 billion at June 30, 2021 and December 31, 2020, respectively;
- certain representations and warranties exposures in Citigroup residential mortgage securitizations, in which the original mortgage loan balances are no longer outstanding; and
- VIEs such as trust preferred securities trusts used in connection with the Company's funding activities. The Company does not have a variable interest in these trusts.

The asset balances for consolidated VIEs represent the carrying amounts of the assets consolidated by the Company. The carrying amount may represent the amortized cost or the current fair value of the assets depending on the classification of the asset (e.g., loan or security) and the associated accounting model ascribed to that classification.

The asset balances for unconsolidated VIEs in which the Company has significant involvement represent the most current information available to the Company. In most cases, the asset balances represent an amortized cost basis without regard to impairments, unless fair value information is readily available to the Company.

The maximum funded exposure represents the balance sheet carrying amount of the Company's investment in the VIE. It reflects the initial amount of cash invested in the VIE, adjusted for any accrued interest and cash principal payments received. The carrying amount may also be adjusted for increases or declines in fair value or any impairment in value recognized in earnings. The maximum exposure of unfunded positions represents the remaining undrawn committed amount, including liquidity and credit facilities provided by the Company or the notional amount of a derivative instrument considered to be a variable interest. In certain transactions, the Company has entered into derivative instruments or other arrangements that are not considered variable interests in the VIE (e.g., interest rate swaps, crosscurrency swaps or where the Company is the purchaser of credit protection under a credit default swap or total return swap where the Company pays the total return on certain assets to the SPE). Receivables under such arrangements are not included in the maximum exposure amounts.

### Funding Commitments for Significant Unconsolidated VIEs—Liquidity Facilities and Loan Commitments

The following table presents the notional amount of liquidity facilities and loan commitments that are classified as funding commitments in the VIE tables above:

	June 30, 2021			December 31, 20		
In millions of dollars		Liquidity facilities	Loan/equity commitments	Liquidity facilities	Loan/equity commitments	
Non-agency-sponsored mortgage securitizations	\$	<b>— \$</b>	5	\$ —	\$ 2	
Asset-based financing		_	10,255		9,114	
Municipal securities tender option bond trusts (TOBs)		1,523	_	1,611	_	
Municipal investments		_	3,539	_	3,041	
Investment funds		_	13	_	15	
Other		_	_			
<b>Total funding commitments</b>	\$	1,523 \$	13,812	\$ 1,611	\$ 12,172	

### Significant Interests in Unconsolidated VIEs—Balance Sheet Classification

The following table presents the carrying amounts and classification of significant variable interests in unconsolidated VIEs:

In billions of dollars	June	e <b>30</b> , <b>2021</b> Dec	ember 31, 2020
Cash	\$	<b>-</b> \$	_
Trading account assets		1.4	2.0
Investments		9.6	10.6
Total loans, net of allowance		33.2	29.3
Other		0.7	0.3
Total assets	\$	44.9 \$	42.2

### Credit Card Securitizations

Substantially all of the Company's credit card securitization activity is through two trusts—Citibank Credit Card Master Trust (Master Trust) and Citibank Omni Master Trust (Omni

Trust), with the substantial majority through the Master Trust. These trusts are consolidated entities.

The following table reflects amounts related to the Company's securitized credit card receivables:

In billions of dollars	Jun	e 30, 2021 Decemb	per 31, 2020
Ownership interests in principal amount of trust credit card receivables			
Sold to investors via trust-issued securities	\$	11.0 \$	15.7
Retained by Citigroup as trust-issued securities		7.2	7.9
Retained by Citigroup via non-certificated interests		14.6	11.1
Total	\$	32.8 \$	34.7

The following tables summarize selected cash flow information related to Citigroup's credit card securitizations:

	Three Months Ended June 30,		
In billions of dollars	2	2021	2020
Proceeds from new securitizations	\$	<b>—</b> \$	_
Pay down of maturing notes	(1.1)		(3.2)

	Six Months Ended June 30,				
In billions of dollars	<b>2021</b> 2020				
Proceeds from new securitizations	\$	— \$	_		
Pay down of maturing notes		(4.7)	(3.2)		

### **Master Trust Liabilities (at Par Value)**

The weighted average maturity of the third-party term notes issued by the Master Trust was 3.6 years as of June 30, 2021 and 2.9 years as of December 31, 2020.

In billions of dollars	Jur	1. 30, 2021	Dε	ec. 31, 2020
Term notes issued to third parties	\$	9.7	\$	13.9
Term notes retained by Citigroup affiliates		2.2		2.7
<b>Total Master Trust liabilities</b>	\$	11.9	\$	16.6

### **Omni Trust Liabilities (at Par Value)**

The weighted average maturity of the third-party term notes issued by the Omni Trust was 1.8 years as of June 30, 2021 and 1.1 years as of December 31, 2020.

In billions of dollars	Jun	. 30, 2021	Dec	. 31, 2020
Term notes issued to third parties	\$	1.3	\$	1.8
Term notes retained by Citigroup affiliates		5.0		5.2
<b>Total Omni Trust liabilities</b>	\$	6.3	\$	7.0

#### Mortgage Securitizations

The following tables summarize selected cash flow information and retained interests related to Citigroup mortgage securitizations:

	Three Months Ended Ju				
	2021			2020	
In billions of dollars	spo	U.S. agency- sponsored mortgages Non-agency- sponsored mortgages		U.S. agency- sponsored mortgages	Non-agency- sponsored mortgages
Principal securitized	\$	1.9	\$ 7.1	\$ 2.4	\$ 0.9
Proceeds from new securitizations		1.9	7.2	2.6	0.9
Purchases of previously transferred financial assets		_	_	_	_

	Six Months Ended June 30,				
	2021			2020	
In billions of dollars	U.S. agency- sponsored sponsored mortgages mortgages		U.S. agency- sponsored mortgages	Non-agency- sponsored mortgages	
Principal securitized	\$	4.9	\$ 18.1	\$ 4.5	\$ 1.6
Proceeds from new securitizations		5.1	17.8	4.7	3.4
Purchases of previously transferred financial assets		0.1	_	0.1	_

Note: Excludes re-securitization transactions.

Gains recognized on the securitization of U.S. agency-sponsored mortgages were \$0.2 million and \$1.3 million for the three and six months ended June 30, 2021, respectively. For the three and six months ended June 30, 2021, gains recognized on the securitization of non-agency sponsored mortgages were \$135.6 million and \$301.7 million, respectively.

Gains recognized on the securitization of U.S. agency-sponsored mortgages were \$2 million and \$4 million for the three and six months ended June 30, 2020. Gains recognized on the securitization of non-agency sponsored mortgages were \$27 million and \$65 million for the three and six months ended June 30, 2020, respectively.

	June 30, 2021			De	ecember 31, 202	0
		Non-agency-sponsored mortgages <sup>(1)</sup>		_	Non-agenc mortg	y-sponsored tages <sup>(1)</sup>
In millions of dollars	U.S. agency- sponsored mortgages	Senior interests <sup>(2)</sup>	Subordinated interests	U.S. agency- sponsored mortgages	Senior interests	Subordinated interests
Carrying value of retained interests <sup>(3)</sup>	\$ 388	\$ 2,393	\$ 479	\$ 315 5	1,210	\$ 145

<sup>(1)</sup> Disclosure of non-agency-sponsored mortgages as senior and subordinated interests is indicative of the interests' position in the capital structure of the securitization.

<sup>(2)</sup> Senior interests in non-agency-sponsored mortgages include \$93 million related to personal loan securitizations at June 30, 2021.

<sup>(3)</sup> Retained interests consist of Level 2 and Level 3 assets depending on the observability of significant inputs. See Note 20 to the Consolidated Financial Statements for more information about fair value measurements.

Key assumptions used in measuring the fair value of retained interests at the date of sale or securitization of mortgage receivables were as follows:

	Three M	Three Months Ended June 30, 2021					
	·	Non-agency-sponsored mortgages <sup>(1)</sup>					
	U.S. agency- sponsored mortgages	Senior interests	Subordinated interests				
Weighted average discount rate	9.0 %	1.8 %	2.8 %				
Weighted average constant prepayment rate	4.2 %	<b>— %</b>	10.0 %				
Weighted average anticipated net credit losses <sup>(2)</sup>	NM	— %	1.0 %				
Weighted average life	7.8 years	6.7 years	5.7 years				

	Three Months Ended June 30, 2020					
		Non-agency-sponso	red mortgages <sup>(1)</sup>			
	U.S. agency- sponsored mortgages	Senior interests	Subordinated interests			
Weighted average discount rate	3.5 %	6.2 %	3.0 %			
Weighted average constant prepayment rate	28.7 %	<b>—</b> %	25.0 %			
Weighted average anticipated net credit losses <sup>(2)</sup>	NM	<u> </u>	0.5 %			
Weighted average life	4.1 years	9.8 years	2.3 years			

	Six Months Ended June 30, 2021						
		Non-agency-sponsored mortgages <sup>(1)</sup>					
	U.S. agency- sponsored mortgages	Senior interests	Subordinated interests				
Weighted average discount rate	8.9 %	0.4 %	2.9 %				
Weighted average constant prepayment rate	5.0 %	<u> </u>	10.3 %				
Weighted average anticipated net credit losses <sup>(2)</sup>	NM	0.4 %	1.1 %				
Weighted average life	7.8 years	3.4 years	5.5 years				

	Six Months Ended June 30, 2020					
		Non-agency-sponso	nsored mortgages <sup>(1)</sup>			
	U.S. agency- sponsored mortgages	Senior interests	Subordinated interests			
Weighted average discount rate	6.0 %	1.8 %	3.0 %			
Weighted average constant prepayment rate	27.1 %	<u> </u>	25.0 %			
Weighted average anticipated net credit losses <sup>(2)</sup>	NM	1.6 %	0.5 %			
Weighted average life	4.7 years	4.8 years	2.3 years			

<sup>(1)</sup> Disclosure of non-agency-sponsored mortgages as senior and subordinated interests is indicative of the interests' position in the capital structure of the securitization

<sup>(2)</sup> Anticipated net credit losses represent estimated loss severity associated with defaulted mortgage loans underlying the mortgage securitizations disclosed above. Anticipated net credit losses, in this instance, do not represent total credit losses incurred to date, nor do they represent credit losses expected on retained interests in mortgage securitizations.

NM Anticipated net credit losses are not meaningful due to U.S. agency guarantees.

The interests retained by the Company range from highly rated and/or senior in the capital structure to unrated and/or residual interests. Key assumptions used in measuring the fair value of retained interests in securitizations of mortgage receivables at period end were as follows:

		June 30, 2021					
		Non-agency-sponsored mortgages(1)					
	U.S. agency- sponsored mortgages	Senior interests	Subordinated interests				
Weighted average discount rate	6.4 %	7.9 %	3.0 %				
Weighted average constant prepayment rate	12.5 %	4.5 %	4.6 %				
Weighted average anticipated net credit losses <sup>(2)</sup>	NM	1.0 %	1.2 %				
Weighted average life	5.5 years	4.7 years	18.2 years				

	December 31, 2020					
	_	Non-agency-sponso	red mortgages <sup>(1)</sup>			
	U.S. agency- sponsored mortgages	Senior interests	Subordinated interests			
Weighted average discount rate	5.9 %	7.2 %	4.3 %			
Weighted average constant prepayment rate	22.7 %	5.3 %	4.7 %			
Weighted average anticipated net credit losses <sup>(2)</sup>	NM	1.2 %	1.4 %			
Weighted average life	4.5 years	5.3 years	4.7 years			

<sup>(1)</sup> Disclosure of non-agency-sponsored mortgages as senior and subordinated interests is indicative of the interests' position in the capital structure of the securitization.

The sensitivity of the fair value to adverse changes of 10% and 20% in each of the key assumptions is presented in the tables below. The negative effect of each change is calculated independently, holding all other assumptions constant. Because the key assumptions may not be independent, the net effect of simultaneous adverse changes in the key assumptions may be less than the sum of the individual effects shown below.

	June 30, 2021								
			Non-agency-sponsored mortgages						
In millions of dollars	spe	. agency- onsored ortgages	Senior interests	Subordinated interests					
Discount rate									
Adverse change of 10%	\$	(9) \$	— \$	(1)					
Adverse change of 20%		(18)	_	(2)					
Constant prepayment rate									
Adverse change of 10%		(20)	_	_					
Adverse change of 20%		(38)	_	_					
Anticipated net credit losses									
Adverse change of 10%		NM	_	_					
Adverse change of 20%		NM							

<sup>(2)</sup> Anticipated net credit losses represent estimated loss severity associated with defaulted mortgage loans underlying the mortgage securitizations disclosed above. Anticipated net credit losses, in this instance, do not represent total credit losses incurred to date, nor do they represent credit losses expected on retained interests in mortgage securitizations.

NM Anticipated net credit losses are not meaningful due to U.S. agency guarantees.

	December 31, 2020						
		1	Non-agency-sponsored mortgages				
In millions of dollars	spor	agency- nsored tgages	Senior interests	Subordinated interests			
Discount rate							
Adverse change of 10%	\$	(8) \$	— \$	(1)			
Adverse change of 20%		(15)	(1)	(1)			
Constant prepayment rate							
Adverse change of 10%		(21)	_	_			
Adverse change of 20%		(40)	_	_			
Anticipated net credit losses							
Adverse change of 10%		NM	_	_			
Adverse change of 20%		NM					

NM Anticipated net credit losses are not meaningful due to U.S. agency guarantees.

The following table includes information about loan delinquencies and liquidation losses for assets held in non-consolidated, non-agency-sponsored securitization entities:

									Liquidation losses							
	s	Securitized assets				90 days	pas	st due	T	hree Mo Jun				Six Mont June		
In billions of dollars, except liquidation losses in millions		ın. 30, 2021		ec. 31, 2020	J	un. 30, 2021	I	Dec. 31, 2020		2021		2020		2021		2020
Securitized assets																
Residential mortgages <sup>(1)</sup>	\$	28.7	\$	16.9	\$	0.4	\$	0.5	\$	5	\$	7	\$	6.6	\$	18
Commercial and other		25.8		23.9		_		_		_		_		_		_
Total	\$	54.5	\$	40.8	\$	0.4	\$	0.5	\$	5	\$	7	\$	6.6	\$	18

(1) Securitized assets include \$0.2 billion of personal loan securitizations as of June 30, 2021.

Mortgage Servicing Rights (MSRs)

The fair value of Citi's capitalized MSRs was \$419 million and \$345 million at June 30, 2021 and 2020, respectively. The MSRs correspond to principal loan balances of \$50 billion and \$57 billion as of June 30, 2021 and 2020, respectively. The following table summarizes the changes in capitalized MSRs:

	 Three Mon June		Six Months Ended June 30,			
In millions of dollars	2021	2020		2021	2020	
Balance, beginning of period	\$ 433	\$	367	\$ 336 \$	495	
Originations	25		24	68	56	
Changes in fair value of MSRs due to changes in inputs and assumptions	(21)		(26)	52	(169)	
Other changes <sup>(1)</sup>	(18)		(20)	(37)	(37)	
Sales of MSRs	_		_	_	_	
Balance, as of June 30	\$ 419	\$	345	\$ 419 \$	345	

(1) Represents changes due to customer payments and passage of time.

The fair value of the MSRs is primarily affected by changes in prepayments of mortgages that result from shifts in mortgage interest rates. Specifically, higher interest rates tend to lead to declining prepayments, which causes the fair value of the MSRs to increase. In managing this risk, Citigroup economically hedges a significant portion of the value of its

MSRs through the use of interest rate derivative contracts, forward purchase and sale commitments of mortgage-backed securities and purchased securities, all classified as *Trading account assets*.

The Company receives fees during the course of servicing previously securitized mortgages. The amounts of these fees were as follows:

	<b>T</b>	Three Months Ended June 30,				Six Months Ended June 30,					
In millions of dollars		2021		2020		2021		2020			
Servicing fees	\$	37	\$	34	\$	68	\$	73			
Late fees		_		1		1		3			
Ancillary fees		_		_		_		_			
<b>Total MSR fees</b>	\$	37	\$	35	\$	69	\$	76			

In the Consolidated Statement of Income these fees are primarily classified as *Commissions and fees*, and changes in MSR fair values are classified as *Other revenue*.

#### Re-securitizations

The Company engages in re-securitization transactions in which debt securities are transferred to a VIE in exchange for new beneficial interests. Citi did not transfer non-agency (private label) securities to re-securitization entities during the three months ended June 30, 2021 and 2020. These securities are backed by either residential or commercial mortgages and are often structured on behalf of clients.

As of June 30, 2021 and December 31, 2020, Citi held no retained interests in private label re-securitization transactions structured by Citi.

The Company also re-securitizes U.S. government-agency-guaranteed mortgage-backed (agency) securities. During the three and six months ended June 30, 2021, Citi transferred agency securities with a fair value of approximately \$11.4 billion and \$24.5 billion, respectively, to re-securitization entities compared to approximately \$12 billion and \$19.4 billion for the three and six months ended June 30, 2020, respectively.

As of June 30, 2021, the fair value of Citi-retained interests in agency re-securitization transactions structured by Citi totaled approximately \$1.2 billion (including \$410 million related to re-securitization transactions executed in 2021) compared to \$1.6 billion as of December 31, 2020 (including \$916 million related to re-securitization transactions executed in 2020), which is recorded in *Trading account assets*. The original fair values of agency re-securitization transactions in which Citi holds a retained interest as of June 30, 2021 and December 31, 2020 were approximately \$76 billion and \$83.6 billion, respectively.

As of June 30, 2021 and December 31, 2020, the Company did not consolidate any private label or agency resecuritization entities.

## Citi-Administered Asset-Backed Commercial Paper Conduits

At June 30, 2021 and December 31, 2020, the commercial paper conduits administered by Citi had approximately \$14.6 billion and \$16.7 billion of purchased assets outstanding, respectively, and had incremental funding commitments with clients of approximately \$20 billion and \$17.1 billion, respectively.

Substantially all of the funding of the conduits is in the form of short-term commercial paper. At June 30, 2021 and December 31, 2020, the weighted average remaining lives of the commercial paper issued by the conduits were approximately 52 and 54 days, respectively.

The primary credit enhancement provided to the conduit investors is in the form of transaction-specific credit enhancements described above. Each asset purchased by the conduit is structured with transaction-specific credit enhancement features provided by the third-party client seller, including over-collateralization, cash and excess spread collateral accounts, direct recourse or third-party guarantees. These credit enhancements are sized with the objective of approximating a credit rating of A or above, based on Citi's internal risk ratings. In addition to the transaction-specific credit enhancements, the conduits, other than the governmentguaranteed loan conduit, have obtained letters of credit from the Company, which equal at least 8% to 10% of the conduit's assets with a minimum of \$200 million. The letters of credit provided by the Company to the conduits total approximately \$1.3 billion and \$1.5 billion as of June 30, 2021 and December 31, 2020, respectively. The net result across multiseller conduits administered by the Company is that, in the event that defaulted assets exceed the transaction-specific credit enhancements described above, any losses in each conduit are allocated first to the Company and then to the commercial paper investors.

At June 30, 2021 and December 31, 2020, the Company owned \$5.6 billion and \$6.6 billion, respectively, of the commercial paper issued by its administered conduits. The Company's investments were not driven by market illiquidity and the Company is not obligated under any agreement to purchase the commercial paper issued by the conduits.

## Collateralized Loan Obligations (CLOs)

There were no new securitizations during the three months ended June 30, 2021 and 2020. The following table summarizes selected retained interests related to Citigroup CLOs:

In millions of dollars	un. 30, 2021	]	Dec. 31, 2020
Carrying value of retained interests	\$ 1,574	\$	1,611

All of Citi's retained interests were held-to-maturity securities as of June 30, 2021 and December 31, 2020.

## Asset-Based Financing

The primary types of Citi's asset-based financings, total assets of the unconsolidated VIEs with significant involvement and Citi's maximum exposure to loss are shown below. For Citi to realize the maximum loss, the VIE (borrower) would have to default with no recovery from the assets held by the VIE.

	<b>June 30, 2021</b>								
In millions of dollars	un	Maximum xposure to consolidated VIEs							
Type									
Commercial and other real estate	\$	33,341	\$	7,073					
Corporate loans		15,963		10,588					
Other (including investment funds, airlines and shipping)		198,866		22,985					
Total	\$	248,170	\$	40,646					

	 December 31, 2020							
In millions of dollars	Total exposure unconsolidated VIE assets VIEs							
Type								
Commercial and other real estate	\$ 34,570	\$	7,758					
Corporate loans	12,022		7,654					
Other (including investment funds, airlines and shipping)	167,613		20,442					
Total	\$ 214,205	\$	35,854					

## Municipal Securities Tender Option Bond (TOB) Trusts

At June 30, 2021 and December 31, 2020, none of the municipal bonds owned by non-customer TOB trusts were subject to a credit guarantee provided by the Company.

At June 30, 2021 and December 31, 2020, liquidity agreements provided with respect to customer TOB trusts totaled \$1.5 billion and \$1.6 billion, respectively, of which \$0.7 billion and \$0.8 billion, respectively, were offset by reimbursement agreements. For the remaining exposure related to TOB transactions, where the residual owned by the customer was at least 25% of the bond value at the inception of the transaction, no reimbursement agreement was executed.

The Company also provides other liquidity agreements or letters of credit to customer-sponsored municipal investment funds, which are not variable interest entities, and municipality-related issuers that totaled \$2.5 billion and \$3.6 billion as of June 30, 2021 and December 31, 2020, respectively. These liquidity agreements and letters of credit are offset by reimbursement agreements with various term-out provisions.

#### 19. DERIVATIVES

In the ordinary course of business, Citigroup enters into various types of derivative transactions. All derivatives are recorded in *Trading account assets/Trading account liabilities* on the Consolidated Balance Sheet. For additional information regarding Citi's use of and accounting for derivatives, see Note 22 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

Information pertaining to Citigroup's derivatives activities, based on notional amounts, is presented in the table below. Derivative notional amounts are reference amounts from which contractual payments are derived and do not represent a complete measure of Citi's exposure to derivative transactions. Citi's derivative exposure arises primarily from market fluctuations (i.e., market risk), counterparty failure (i.e., credit risk) and/or periods of high volatility or financial stress (i.e., liquidity risk), as well as any market valuation adjustments that may be required on the transactions. Moreover, notional amounts do not reflect the netting of offsetting trades. For example, if Citi enters into a receivefixed interest rate swap with \$100 million notional, and offsets this risk with an identical but opposite pay-fixed position with a different counterparty, \$200 million in derivative notionals is reported, although these offsetting positions may result in de minimis overall market risk.

In addition, aggregate derivative notional amounts can fluctuate from period to period in the normal course of business based on Citi's market share, levels of client activity and other factors.

## **Derivative Notionals**

	 Hedging instr ASC		Trading derivative instruments				
In millions of dollars	June 30, 2021	December 31, 2020		June 30, 2021		December 31, 2020	
Interest rate contracts							
Swaps	\$ 295,160	\$ 334,351	\$	19,629,538	\$	17,724,147	
Futures and forwards	_	_		4,381,531		4,142,514	
Written options	_	_		1,598,478		1,573,483	
Purchased options	_	_		1,472,341		1,418,255	
<b>Total interest rate contracts</b>	\$ 295,160	\$ 334,351	\$	27,081,888	\$	24,858,399	
Foreign exchange contracts							
Swaps	\$ 55,575	\$ 65,709	\$	6,495,324	\$	6,567,304	
Futures, forwards and spot	42,510	37,080		4,586,090		3,945,391	
Written options	24	47		796,584		907,338	
Purchased options	26	53		790,172		900,626	
Total foreign exchange contracts	\$ 98,135	\$ 102,889	\$	12,668,170	\$	12,320,659	
<b>Equity contracts</b>							
Swaps	\$ _	\$ _	\$	306,856	\$	274,098	
Futures and forwards	_	_		82,175		67,025	
Written options	_	_		525,671		441,003	
Purchased options		_		436,045		328,202	
Total equity contracts	\$ 	\$ _	\$	1,350,747	\$	1,110,328	
Commodity and other contracts							
Swaps	\$ _	\$ _	\$	90,785	\$	80,127	
Futures and forwards	1,929	924		168,072		143,175	
Written options	_			68,024		71,376	
Purchased options		_		64,810		67,849	
Total commodity and other contracts	\$ 1,929	\$ 924	\$	391,691	\$	362,527	
Credit derivatives <sup>(1)</sup>							
Protection sold	\$ _	\$ _	\$	563,906	\$	543,607	
Protection purchased	_	_		632,441		612,770	
Total credit derivatives	\$ 	\$ 	\$	1,196,347	\$	1,156,377	
Total derivative notionals	\$ 395,224	\$ 438,164	\$	42,688,843	\$	39,808,290	

<sup>(1)</sup> Credit derivatives are arrangements designed to allow one party (protection purchaser) to transfer the credit risk of a "reference asset" to another party (protection seller). These arrangements allow a protection seller to assume the credit risk associated with the reference asset without directly purchasing that asset. The Company enters into credit derivative positions for purposes such as risk management, yield enhancement, reduction of credit concentrations and diversification of overall risk.

The following tables present the gross and net fair values of the Company's derivative transactions and the related offsetting amounts as of June 30, 2021 and December 31, 2020. Gross positive fair values are offset against gross negative fair values by counterparty, pursuant to enforceable master netting agreements. Under ASC 815-10-45, payables and receivables in respect of cash collateral received from or paid to a given counterparty pursuant to a credit support annex are included in the offsetting amount if a legal opinion supporting the enforceability of netting and collateral rights has been obtained. GAAP does not permit similar offsetting for security collateral.

In addition, the following tables reflect rule changes adopted by clearing organizations that require or allow entities to treat certain derivative assets, liabilities and the related variation margin as settlement of the related derivative fair values for legal and accounting purposes, as opposed to presenting gross derivative assets and liabilities that are subject to collateral, whereby the counterparties would also record a related collateral payable or receivable. As a result, the tables reflect a reduction of approximately \$275 billion and \$280 billion as of June 30, 2021 and December 31, 2020, respectively, of derivative assets and derivative liabilities that previously would have been reported on a gross basis, but are now legally settled and not subject to collateral. The tables also present amounts that are not permitted to be offset, such as security collateral or cash collateral posted at third-party custodians, but which would be eligible for offsetting to the extent that an event of default has occurred and a legal opinion supporting enforceability of the netting and collateral rights has been obtained.

#### Derivative Mark-to-Market (MTM) Receivables/Payables

In millions of dollars at June 30, 2021

Derivatives classified in Trading account assets/liabilities<sup>(1)(2)</sup>

11. million of actual actual 20, 2021		210000000000000000000000000000000000000	
Derivatives instruments designated as ASC 815 hedges		Assets	Liabilities
Over-the-counter	\$	1,331	\$ 38
Cleared		88	148
Interest rate contracts	\$	1,419	\$ 186
Over-the-counter	\$	879 5	\$ 1,342
Cleared		_	3
Foreign exchange contracts	\$	879 \$	\$ 1,345
Total derivatives instruments designated as ASC 815 hedges	\$	2,298	\$ 1,531
Derivatives instruments not designated as ASC 815 hedges			
Over-the-counter	\$	172,044	\$ 157,764
Cleared		12,425	10,770
Exchange traded		89	21
Interest rate contracts	\$	184,558	\$ 168,555
Over-the-counter	\$	117,330 \$	\$ 115,100
Cleared		362	290
Foreign exchange contracts	\$	117,692	\$ 115,390
Over-the-counter	\$	28,687	\$ 40,156
Cleared		_	1
Exchange traded		19,828	19,770
<b>Equity contracts</b>	\$	48,515	\$ 59,927
Over-the-counter	\$	23,419	\$ 25,917
Exchange traded		1,778	2,269
Commodity and other contracts	\$	25,197	<u> </u>
Over-the-counter	\$	7,108	\$ 7,206
Cleared		2,744	3,271
Credit derivatives	\$	9,852 5	\$ 10,477
Total derivatives instruments not designated as ASC 815 hedges	\$	385,814	\$ 382,535
Total derivatives	\$	388,112	\$ 384,066
Cash collateral paid/received <sup>(3)</sup>	\$	22,104	\$ 17,965
Less: Netting agreements <sup>(4)</sup>		(293,047)	(293,047)
Less: Netting cash collateral received/paid <sup>(5)</sup>		(43,554)	(48,079)
Net receivables/payables included on the Consolidated Balance Sheet <sup>(6)</sup>	\$	73,615	\$ 60,905
Additional amounts subject to an enforceable master netting agreement, but offset on the Consolidated Balance Sheet	not		
Less: Cash collateral received/paid	\$	(982) 5	\$ (1,586)
Less: Non-cash collateral received/paid		(6,800)	(13,639)
Total net receivables/payables <sup>(6)</sup>	\$	65,833	\$ 45,680

- (1) The derivatives fair values are also presented in Note 20 to the Consolidated Financial Statements.
- (2) Over-the-counter (OTC) derivatives are derivatives executed and settled bilaterally with counterparties without the use of an organized exchange or central clearing house. Cleared derivatives include derivatives executed bilaterally with a counterparty in the OTC market, but then novated to a central clearing house, whereby the central clearing house becomes the counterparty to both of the original counterparties. Exchange-traded derivatives include derivatives executed directly on an organized exchange that provides pre-trade price transparency.
- (3) Reflects the net amount of the \$70,183 million and \$61,519 million of gross cash collateral paid and received, respectively. Of the gross cash collateral paid, \$48,079 million was used to offset trading derivative liabilities. Of the gross cash collateral received, \$43,554 million was used to offset trading derivative assets.
- (4) Represents the netting of balances with the same counterparty under enforceable netting agreements. Approximately \$262 billion, \$12 billion and \$19 billion of the netting against trading account asset/liability balances is attributable to each of the OTC, cleared and exchange-traded derivatives, respectively.
- (5) Represents the netting of cash collateral paid and received by counterparties under enforceable credit support agreements. Substantially all netting of cash collateral received and paid is against OTC derivative assets and liabilities, respectively.
- (6) The net receivables/payables include approximately \$12 billion of derivative asset and \$13 billion of derivative liability fair values not subject to enforceable master netting agreements, respectively.

In millions of dollars at December 31, 2020	1 rading account assets/flabilities.							
Derivatives instruments designated as ASC 815 hedges		Assets		Liabilities				
Over-the-counter	\$	1,781	\$	161				
Cleared		74		319				
Interest rate contracts	\$	1,855	\$	480				
Over-the-counter	\$	2,037	\$	2,042				
Foreign exchange contracts	\$	2,037	\$	2,042				
Total derivatives instruments designated as ASC 815 hedges	\$	3,892	\$	2,522				
Derivatives instruments not designated as ASC 815 hedges								
Over-the-counter	\$	228,519	\$	209,330				
Cleared		11,041		12,563				
Exchange traded		46		38				
Interest rate contracts	\$	239,606	\$	221,931				
Over-the-counter	\$	153,791	\$	152,784				
Cleared		842		1,239				
Exchange traded		_		1				
Foreign exchange contracts	\$	154,633	\$	154,024				
Over-the-counter	\$	29,244	\$	41,036				
Cleared		1		18				
Exchange traded		21,274		22,515				
<b>Equity contracts</b>	\$	50,519	\$	63,569				
Over-the-counter	\$	13,659	\$	17,076				
Exchange traded		879		1,017				
Commodity and other contracts	\$	14,538	\$	18,093				
Over-the-counter	\$	7,826	\$	7,951				
Cleared		1,963		2,178				
Credit derivatives	\$	9,789	\$	10,129				
Total derivatives instruments not designated as ASC 815 hedges	\$	469,085	\$	467,746				
Total derivatives	\$	472,977	\$	470,268				
Cash collateral paid/received <sup>(3)</sup>	\$	32,778	\$	8,196				
Less: Netting agreements <sup>(4)</sup>		(364,879)		(364,879)				
Less: Netting cash collateral received/paid <sup>(5)</sup>		(63,915)		(45,628)				
Net receivables/payables included on the Consolidated Balance Sheet <sup>(6)</sup>	\$	76,961	\$	67,957				
Additional amounts subject to an enforceable master netting agreement, but not offset on the Consolidated Balance Sheet								
Less: Cash collateral received/paid	\$	(1,567)	\$	(473)				
Less: Non-cash collateral received/paid		(7,408)		(13,087)				
Total net receivables/payables <sup>(6)</sup>	\$	67,986	\$	54,397				

- (1) The derivatives fair values are also presented in Note 20 to the Consolidated Financial Statements.
- (2) Over-the-counter (OTC) derivatives are derivatives executed and settled bilaterally with counterparties without the use of an organized exchange or central clearing house. Cleared derivatives include derivatives executed bilaterally with a counterparty in the OTC market, but then novated to a central clearing house, whereby the central clearing house becomes the counterparty to both of the original counterparties. Exchange-traded derivatives include derivatives executed directly on an organized exchange that provides pre-trade price transparency.
- (3) Reflects the net amount of the \$78,406 million and \$72,111 million of gross cash collateral paid and received, respectively. Of the gross cash collateral paid, \$45,628 million was used to offset trading derivative liabilities. Of the gross cash collateral received, \$63,915 million was used to offset trading derivative assets.
- (4) Represents the netting of balances with the same counterparty under enforceable netting agreements. Approximately \$336 billion, \$9 billion and \$20 billion of the netting against trading account asset/liability balances is attributable to each of the OTC, cleared and exchange-traded derivatives, respectively.
- (5) Represents the netting of cash collateral paid and received by counterparties under enforceable credit support agreements. Substantially all netting of cash collateral received and paid is against OTC derivative assets and liabilities, respectively.
- (6) The net receivables/payables include approximately \$6 billion of derivative asset and \$8 billion of derivative liability fair values not subject to enforceable master netting agreements, respectively.

For the three and six months ended June 30, 2021 and 2020, amounts recognized in *Principal transactions* in the Consolidated Statement of Income include certain derivatives not designated in a qualifying hedging relationship. Citigroup presents this disclosure by business classification, showing derivative gains and losses related to its trading activities together with gains and losses related to non-derivative instruments within the same trading portfolios, as this represents how these portfolios are risk managed. See Note 6 to the Consolidated Financial Statements for further information.

The amounts recognized in *Other revenue* in the Consolidated Statement of Income related to derivatives not designated in a qualifying hedging relationship are shown below. The table below does not include any offsetting gains (losses) on the economically hedged items to the extent that such amounts are also recorded in *Other revenue*.

	Gains (losses) included in Other revenue									
		Three I nded J			Six Months Ended June 30					
In millions of dollars		021	20	020	2	021	2020			
Interest rate contracts	\$	(15)	\$	19	\$	(75) \$	174			
Foreign exchange		(13)		(61)		(34)	(37)			
Total	\$	(28)	\$	(42)	\$	(109) \$	137			

#### **Fair Value Hedges**

## Hedging of Benchmark Interest Rate Risk

Citigroup's fair value hedges are primarily hedges of fixedrate long-term debt or assets, such as available-for-sale debt securities or loans.

For qualifying fair value hedges of interest rate risk, the changes in the fair value of the derivative and the change in the fair value of the hedged item attributable to the hedged risk are presented within *Interest revenue* or *Interest expense* based on whether the hedged item is an asset or a liability.

Citigroup has executed a last-of-layer hedge, which permits an entity to hedge the interest rate risk of a stated portion of a closed portfolio of prepayable financial assets that are expected to remain outstanding for the designated tenor of the hedge. In accordance with ASC 815, an entity may exclude prepayment risk when measuring the change in fair value of the hedged item attributable to interest rate risk under the last-of-layer approach. Similar to other fair value hedges, where the hedged item is an asset, the fair value of the hedged item attributable to interest rate risk will be presented in *Interest revenue* along with the change in the fair value of the hedging instrument.

#### Hedging of Foreign Exchange Risk

Citigroup hedges the change in fair value attributable to foreign exchange rate movements in available-for-sale debt securities and long-term debt that are denominated in currencies other than the functional currency of the entity holding the securities or issuing the debt. The hedging instrument is generally a forward foreign exchange contract or a cross-currency swap contract. Citigroup considers the premium associated with forward contracts (i.e., the differential between the spot and contractual forward rates) as the cost of hedging; this amount is excluded from the assessment of hedge effectiveness and is generally reflected directly in earnings over the life of the hedge. Citi also excludes changes in cross-currency basis associated with cross-currency swaps from the assessment of hedge effectiveness and records it in *Other comprehensive income*.

## Hedging of Commodity Price Risk

Citigroup hedges the change in fair value attributable to spot price movements in physical commodities inventories. The hedging instrument is a futures contract to sell the underlying commodity. In this hedge, the change in the value of the hedged inventory is reflected in earnings, which offsets the change in the fair value of the futures contract that is also reflected in earnings. Although the change in the fair value of the hedging instrument recorded in earnings includes changes in forward rates, Citigroup excludes the differential between the spot and the contractual forward rates under the futures contract from the assessment of hedge effectiveness, and it is generally reflected directly in earnings over the life of the hedge. Citi also excludes changes in forward rates from the assessment of hedge effectiveness and records it in *Other comprehensive income*.

The following table summarizes the gains (losses) on the Company's fair value hedges:

	Gains (losses) on fair value hedges <sup>(1)</sup>													
		Three Months Ended June 30,								Mo	nths E	nded J	lune	30,
		20	21			20	20		20	)21		2020		0
In millions of dollars	_	Other venue	in	Net terest venue		her enue	Net interes	- 1	Other revenue		Net iterest evenue	Othe reven		Net interest revenue
Gain (loss) on the hedging derivatives included in assessment of the effectiveness of fair value hedges														
Interest rate hedges	\$	_	\$	454	\$	_	\$ 23	9 8	<b>.</b> —	\$	(3,481)	\$	— \$	7,086
Foreign exchange hedges		220		_		434	-	-	10		-	(1,4	.77)	_
Commodity hedges		(277)	)	_		(381)	_	-	(566)	)	_	(	(91)	
Total gain (loss) on the hedging derivatives included in assessment of the effectiveness of fair value hedges	\$	(57)	\$	454	\$	53	\$ 23	9 8	(556)	\$	(3,481)	\$ (1,5	68) S	\$ 7,086
Gain (loss) on the hedged item in designated and qualifying fair value hedges														
Interest rate hedges	\$	_	\$	(559)	\$	_	\$ (31	3) \$	<b>.</b> —	\$	3,267	\$	\$	\$ (7,128)
Foreign exchange hedges		(220)	)	_	:	(434)	_	-	(10)	)	_	1,4	.77	
Commodity hedges		277		_		381	-	-	566		_		91	
Total gain (loss) on the hedged item in designated and qualifying fair value hedges	\$	57	\$	(559)	\$	(53)	\$ (31	3) \$	556	\$	3,267	\$ 1,5	68 5	\$ (7,128)
Net gain (loss) on the hedging derivatives excluded from assessment of the effectiveness of fair value hedges														
Interest rate hedges	\$	_	\$	1	\$		\$ (1	8) \$	<b>.</b> —	\$	(3)	\$	\$	\$ (23)
Foreign exchange hedges <sup>(2)</sup>		13		_		17	-	-	17		_	(	(41)	_
Commodity hedges		(53)	)	_		15	_	_	(75)	)		(	(10)	
Total net gain (loss) on the hedging derivatives excluded from assessment of the effectiveness of fair value hedges	\$	(40)	\$	1	\$	32	\$ (1	8) \$	5 (58)	\$	(3)	\$ (	(51) \$	\$ (23)

<sup>(1)</sup> Gain (loss) amounts for interest rate risk hedges are included in *Interest income/Interest expense*. The accrued interest income on fair value hedges is recorded in *Net interest revenue* and is excluded from this table.

<sup>(2)</sup> Amounts relate to the premium associated with forward contracts (differential between spot and contractual forward rates) that are excluded from the assessment of hedge effectiveness and are generally reflected directly in earnings. Amounts related to cross-currency basis, which are recognized in *AOCI*, are not reflected in the table above. The amount of cross-currency basis included in *AOCI* was \$(13) million and \$(26) million for the three and six months ended June 30, 2021 and \$16 million and \$49 million for the three and six months ended June 30, 2020, respectively.

## **Cumulative Basis Adjustment**

Upon electing to apply ASC 815 fair value hedge accounting, the carrying value of the hedged item is adjusted to reflect the cumulative changes in the hedged risk. This cumulative hedge basis adjustment becomes part of the carrying value of the hedged item until the hedged item is derecognized from the balance sheet. The table below presents the carrying amount of Citi's hedged assets and liabilities under qualifying fair value hedges at June 30, 2021 and December 31, 2020, along with the cumulative hedge basis adjustments included in the carrying value of those hedged assets and liabilities, that would reverse through earnings in future periods.

In millions of dollars

Balance sheet line item in which hedged	a	Carrying mount of dged asset/	C	adjustmen (decreasing)	ative fair value hedging justment increasing reasing) the carrying amount						
item is recorded	пс	liability		Active	De-designated						
As of June 30, 20	21										
Debt securities AFS <sup>(1)(3)</sup>	\$	78,108	\$	59	\$	126					
Long-term debt		159,712		2,563		4,177					
As of December 3	1, 20	020									
Debt securities AFS <sup>(2)(3)</sup>	\$	81,082	\$	28	\$	342					
Long-term debt		169,026		5,554		4,989					

- (1) These amounts include a cumulative basis adjustment of \$111 million for active hedges and \$(131) million for de-designated hedges as of June 30, 2021, related to certain prepayable financial assets previously designated as the hedged item in a fair value hedge using the last-of-layer approach. The Company designated approximately \$7 billion as the hedged amount (from a closed portfolio of prepayable financial assets with a carrying value of \$33 billion as of June 30, 2021) in a last-of-layer hedging relationship.
- (2) These amounts include a cumulative basis adjustment of \$(18) million for active hedges and \$62 million for de-designated hedges as of December 31, 2020, related to certain prepayable financial assets designated as the hedged item in a fair value hedge using the last-of-layer approach. The Company designated approximately \$3 billion as the hedged amount (from a closed portfolio of prepayable financial assets with a carrying value of \$19 billion as of December 31, 2020) in a last-of-layer hedging relationship.
- (3) Carrying amount represents the amortized cost.

#### **Cash Flow Hedges**

Citigroup hedges the variability of forecasted cash flows due to changes in contractually specified interest rates associated with floating-rate assets/liabilities and other forecasted transactions. These cash flow hedging relationships use either regression analysis or dollar-offset ratio analysis to assess whether the hedging relationships are highly effective at inception and on an ongoing basis.

For cash flow hedges, the entire change in the fair value of the hedging derivative is recognized in *AOCI* and then reclassified to earnings in the same period that the forecasted hedged cash flows impact earnings. The net gain (loss) associated with cash flow hedges expected to be reclassified from *AOCI* within 12 months of June 30, 2021 is approximately \$1 billion. The maximum length of time over which forecasted cash flows are hedged is 10 years.

The pretax change in *AOCI* from cash flow hedges is presented below. The after-tax impact of cash flow hedges on *AOCI* is shown in Note 17 to the Consolidated Financial Statements.

	,	Three Months	Ended June 3	0,	Six Months Ended June 30,						
In millions of dollars	2	021	202	20	20	)21	2020				
Amount of gain (loss) recognized in <i>AOCI</i> on derivatives											
Interest rate contracts	\$	39	\$	294	\$	(416)	\$	2,791			
Foreign exchange contracts		(3)	; ; ;	(5)		_		(16)			
Total gain (loss) recognized in <i>AOCI</i>	\$	36	\$	289	\$	(416)	\$	2,775			
	Other revenue	Net interest revenue	Other revenue	Net interest revenue	Other revenue	Net interest revenue	Other revenue	Net interest revenue			
Amount of gain (loss) reclassified from <i>AOCI</i> to earnings <sup>(1)</sup>			 								
Interest rate contracts	<b>\$</b> —	- \$ 266	\$	\$ 200	s —	\$ 544	\$ —	\$ 203			
Foreign exchange contracts	(1	l) —	(1)	_	(2)	_	(2)	_			
Total gain (loss) reclassified from <i>AOCI</i> into earnings	\$ (1	1) \$ 266	\$ (1)	\$ 200	\$ (2)	\$ 544	\$ (2)	\$ 203			
Net pretax change in cash flow hedges included within <i>AOCI</i>		\$ (229)		\$ 90		\$ (958)		\$ 2,574			

<sup>(1)</sup> All amounts reclassified into earnings for interest rate contracts are included in *Interest income/Interest expense (Net interest revenue)*. For all other hedges, the amounts reclassified to earnings are included primarily in *Other revenue* and *Net interest revenue* in the Consolidated Statement of Income.

## **Net Investment Hedges**

The pretax gain (loss) recorded in *Foreign currency translation adjustment* within *AOCI*, related to net investment hedges, was (\$426) million and \$131 million for the three and six months ended June 30, 2021 and \$(741) million and \$1,419 million for the three and six months ended June 30, 2020, respectively.

## **Credit Derivatives**

The following tables summarize the key characteristics of Citi's credit derivatives portfolio by counterparty and derivative form:

		Fair v	valı	ies	Notionals				
In millions of dollars at June 30, 2021	Receivable <sup>(1)</sup>			Payable <sup>(2)</sup>	Protection purchased		Protection sold		
By industry of counterparty									
Banks	\$	2,498	\$	3,167	\$ 107,848	\$	103,288		
Broker-dealers		1,817		1,124	45,629		41,188		
Non-financial		119		79	6,089		2,774		
Insurance and other financial institutions		5,418		6,107	472,875		416,656		
Total by industry of counterparty	\$	9,852	\$	10,477	\$ 632,441	\$	563,906		
By instrument									
Credit default swaps and options	\$	9,170	\$	9,784	\$ 615,504	\$	556,760		
Total return swaps and other		682		693	16,937		7,146		
Total by instrument	\$	9,852	\$	10,477	\$ 632,441	\$	563,906		
By rating of reference entity									
Investment grade	\$	4,192	\$	4,036	\$ 477,097	\$	421,549		
Non-investment grade		5,660		6,441	155,344		142,357		
Total by rating of reference entity	\$	9,852	\$	10,477	\$ 632,441	\$	563,906		
By maturity									
Within 1 year	\$	937	\$	1,479	\$ 132,426	\$	123,092		
From 1 to 5 years		6,157		6,323	441,620		396,219		
After 5 years		2,758		2,675	58,395		44,595		
Total by maturity	\$	9,852	\$	10,477	\$ 632,441	\$	563,906		

<sup>(1)</sup> The fair value amount receivable is composed of \$3,376 million under protection purchased and \$6,476 million under protection sold.

<sup>(2)</sup> The fair value amount payable is composed of \$7,228 million under protection purchased and \$3,249 million under protection sold.

	 Fair v	valı	ies	Notionals				
In millions of dollars at December 31, 2020	Receivable <sup>(1)</sup>	e <sup>(1)</sup> Payable <sup>(2)</sup>			Protection purchased	Protection sold		
By industry of counterparty								
Banks	\$ 2,902	\$	3,187	\$	117,685	\$	120,739	
Broker-dealers	1,770		1,215		46,928		44,692	
Non-financial	109		90		5,740		2,217	
Insurance and other financial institutions	5,008		5,637		442,417		375,959	
<b>Total by industry of counterparty</b>	\$ 9,789	\$	10,129	\$	612,770	\$	543,607	
By instrument								
Credit default swaps and options	\$ 9,254	\$	9,254	\$	599,633	\$	538,426	
Total return swaps and other	535		875		13,137		5,181	
<b>Total by instrument</b>	\$ 9,789	\$	10,129	\$	612,770	\$	543,607	
By rating of reference entity								
Investment grade	\$ 4,136	\$	4,037	\$	478,643	\$	418,147	
Non-investment grade	5,653		6,092		134,127		125,460	
Total by rating of reference entity	\$ 9,789	\$	10,129	\$	612,770	\$	543,607	
By maturity								
Within 1 year	\$ 914	\$	1,355	\$	134,080	\$	125,464	
From 1 to 5 years	6,022		5,991		421,682		374,376	
After 5 years	2,853		2,783		57,008		43,767	
Total by maturity	\$ 9,789	\$	10,129	\$	612,770	\$	543,607	

- The fair value amount receivable is composed of \$3,514 million under protection purchased and \$6,275 million under protection sold.
- The fair value amount payable is composed of \$7,037 million under protection purchased and \$3,092 million under protection sold.

#### **Credit Risk-Related Contingent Features in Derivatives**

Certain derivative instruments contain provisions that require the Company to either post additional collateral or immediately settle any outstanding liability balances upon the occurrence of a specified event related to the credit risk of the Company. These events, which are defined by the existing derivative contracts, are primarily downgrades in the credit ratings of the Company and its affiliates.

The fair value (excluding CVA) of all derivative instruments with credit risk-related contingent features that were in a net liability position at June 30, 2021 and December 31, 2020 was \$21 billion and \$25 billion, respectively. The Company posted \$19 billion and \$22 billion as collateral for this exposure in the normal course of business as of June 30, 2021 and December 31, 2020, respectively.

A downgrade could trigger additional collateral or cash settlement requirements for the Company and certain affiliates. In the event that Citigroup and Citibank were downgraded a single notch by all three major rating agencies as of June 30, 2021, the Company could be required to post an additional \$1.2 billion as either collateral or settlement of the derivative transactions. In addition, the Company could be required to segregate with third-party custodians collateral previously received from existing derivative counterparties in the amount of \$0.2 billion upon the single notch downgrade, resulting in aggregate cash obligations and collateral requirements of approximately \$1.4 billion.

#### **Derivatives Accompanied by Financial Asset Transfers**

For transfers of financial assets accounted for as a sale by the Company, and for which the Company has retained substantially all of the economic exposure to the transferred asset through a total return swap executed with the same counterparty in contemplation of the initial sale (and still outstanding), both the asset amounts derecognized and the gross cash proceeds received as of the date of derecognition were \$3.9 billion and \$2.0 billion as of June 30, 2021 and December 31, 2020, respectively.

At June 30, 2021, the fair value of these previously derecognized assets was \$3.9 billion. The fair value of the total return swaps as of June 30, 2021 was \$62 million recorded as gross derivative assets and \$21 million recorded as gross derivative liabilities. At December 31, 2020, the fair value of these previously derecognized assets was \$2.2 billion, and the fair value of the total return swaps was \$135 million recorded as gross derivative assets and \$7 million recorded as gross derivative liabilities.

The balances for the total return swaps are on a gross basis, before the application of counterparty and cash collateral netting, and are included primarily as equity derivatives in the tabular disclosures in this Note.

#### 20. FAIR VALUE MEASUREMENT

For additional information regarding fair value measurement at Citi, see Note 24 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

## **Market Valuation Adjustments**

The table below summarizes the credit valuation adjustments (CVA) and funding valuation adjustments (FVA) applied to the fair value of derivative instruments at June 30, 2021 and December 31, 2020:

	Credit and funding valuation adjustments contra-liability (contra-asset)							
In millions of dollars	June 30, Decembe 2021 2020							
Counterparty CVA	\$	(617)	\$ (800)					
Asset FVA		(434)	(525)					
Citigroup (own credit) CVA		335	403					
Liability FVA		78	67					
Total CVA—derivative instruments	\$	(638) 5	(855)					

The table below summarizes pretax gains (losses) related to changes in CVA on derivative instruments, net of hedges, FVA on derivatives and debt valuation adjustments (DVA) on Citi's own fair value option (FVO) liabilities for the periods indicated:

Credit/funding/debt valuation

		Cit		ain (loss)	101	•
	Tł	ree Mor June	s Ended 0,	Six Mont Jun		
In millions of dollars		2021	2020	2021		2020
Counterparty CVA	\$	34	\$ 45	\$ 43	\$	(238)
Asset FVA		25	632	94		(421)
Own credit CVA		(41)	(271)	(78)		262
Liability FVA		(13)	(214)	11		123
Total CVA— derivative instruments	\$	5	\$ 192	\$ 70	\$	(274)
DVA related to own FVO liabilities <sup>(1)</sup>	\$	(110)	\$ (2,935)	\$ (148)	\$	1,253
Total CVA and DVA	\$	(105)	\$ (2,743)	\$ (78)	\$	979

 See Notes 1 and 17 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

#### Fair Value Hierarchy

ASC 820-10 specifies a hierarchy of inputs based on whether the inputs are observable or unobservable. Observable inputs are developed using market data and reflect market participant assumptions, while unobservable inputs reflect the Company's market assumptions. These two types of inputs have created the following fair value hierarchy:

- Level 1: Quoted prices for identical instruments in active markets.
- Level 2: Inputs other than quoted prices included within
  Level 1 that are observable for the asset or liability, either
  directly or indirectly. These include quoted prices for
  similar instruments in active markets, quoted prices for
  identical or similar instruments in markets that are not
  active and model-derived valuations in which all
  significant inputs and significant value drivers are
  observable in the market.
- Level 3: Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are *unobservable*.

As required under the fair value hierarchy, the Company considers relevant and observable market inputs in its valuations where possible. The frequency of transactions, the size of the bid/ask spread and the amount of adjustment necessary when comparing similar transactions are all factors in determining the relevance of observed prices in those markets.

## Items Measured at Fair Value on a Recurring Basis

The following tables present for each of the fair value hierarchy levels the Company's assets and liabilities that are measured at fair value on a recurring basis at June 30, 2021 and December 31, 2020. The Company may hedge positions

that have been classified in the Level 3 category with other financial instruments (hedging instruments) that may be classified as Level 3, but also with financial instruments classified as Level 1 or Level 2. The effects of these hedges are presented gross in the following tables:

## **Fair Value Levels**

In millions of dollars at June 30, 2021	]	Level 1		Level 2	I	evel 3		Gross ventory	N	etting <sup>(1)</sup>	b	Net alance
Assets												
Securities borrowed and purchased under agreements to resell	\$	_	\$	275,313	\$	211	\$	275,524	\$	(87,648)	\$	187,876
Trading non-derivative assets												
Trading mortgage-backed securities												
U.S. government-sponsored agency guaranteed		_		31,998		376		32,374		_		32,374
Residential		_		368		95		463		_:		463
Commercial		_		900		87		987		-		987
Total trading mortgage-backed securities	\$	_	\$	33,266	\$	558	\$	33,824	\$	i	\$	33,824
U.S. Treasury and federal agency securities	\$	60,491	\$	3,004		_		63,495			\$	63,495
State and municipal		_		1,540		70		1,610		!		1,610
Foreign government		60,726		30,205		141		91,072		_		91,072
Corporate		1,939		18,840		823		21,602		_ :		21,602
Equity securities		55,141		13,038		147		68,326		_		68,326
Asset-backed securities		_		1,016		692		1,708		_:		1,708
Other trading assets <sup>(2)</sup>		305		14,838		555		15,698		_ :		15,698
Total trading non-derivative assets	\$	178,602	\$	115,747	\$	2,986	\$	297,335	\$		\$ :	297,335
Trading derivatives												,
Interest rate contracts	\$	61	\$	183,139	\$	2,777	\$	185,977				
Foreign exchange contracts		_		118,018		553		118,571		į		
Equity contracts		_		46,973		1,542		48,515				
Commodity contracts		_		24,306		891		25,197				
Credit derivatives		_		8,994		858		9,852				
Total trading derivatives—before netting and collateral	\$	61	\$	381,430	\$	6,621	\$	388,112				
Cash collateral paid <sup>(3)</sup>			_	,	-	-,	\$	22,104				
Netting agreements								,	\$ (	293,047)		
Netting of cash collateral received									,	(43,554)		
Total trading derivatives—after netting and collateral	\$	61	\$	381,430	\$	6,621	\$	410,216	\$ (	336,601)	\$	73,615
Investments				,				,	. (	<u>, ,,</u>		
Mortgage-backed securities												
U.S. government-sponsored agency guaranteed	\$	_	\$	39,258	\$	52	\$	39,310	\$	_:	\$	39,310
Residential		_		404		_		404		_ :		404
Commercial		_		43		_		43		_		43
Total investment mortgage-backed securities	\$	_	\$	39,705	\$	52	\$	39,757	\$	_	\$	39,757
U.S. Treasury and federal agency securities	\$	126,147	_	_		_		126,147				126,147
State and municipal				2,331		748		3,079		_ !		3,079
Foreign government		66,557		52,703		957		120,217		_:		120,217
Corporate		4,358		3,441		104		7,903		_:		7,903
Marketable equity securities		129		66				195		_		195
Asset-backed securities				208		3		211		_		211
Other debt securities				5,663		_		5,663		_ :		5,663
Non-marketable equity securities <sup>(4)</sup>		_		69		382		451		_ i		451
Total investments	\$	197,191	\$	104,186	S	2,246	\$	303,623	\$	_ :	\$	303,623
1 Out In Collicity	Ψ	177,171	Ψ	107,100	φ	4,470	Ψ	202,023	Ψ		ψ.	202,023

In millions of dollars at June 30, 2021	Level 1		Level 2	]	Level 3	i	Gross nventory	Netting <sup>(1)</sup>	b	Net alance
Loans	\$ _	\$	7,278	\$		\$	7,707		\$	7,707
Mortgage servicing rights	_		_		419		419	_		419
Non-trading derivatives and other financial assets measured on a recurring basis	\$ 3,457	\$	7,571	\$	55	\$	11,083	s —	\$	11,083
Total assets	\$ 379,311	\$	891,525	\$	12,967	\$	1,305,907	\$ (424,249)	\$	881,658
Total as a percentage of gross assets <sup>(5)</sup>	29.5%		69.4%		1.0%					
Liabilities										
Interest-bearing deposits	\$ _	\$	2,595	\$	154	\$	2,749	\$ —	\$	2,749
Securities loaned and sold under agreements to repurchase	_		157,088		488		157,576	(80,871)		76,705
Trading account liabilities										
Securities sold, not yet purchased	91,879		21,740		168		113,787	_		113,787
Other trading liabilities	_		13		1		14	_		14
Total trading liabilities	\$ 91,879	\$	21,753	\$	169	\$	113,801	<b>s</b> —	\$	113,801
Trading derivatives										
Interest rate contracts	\$ 42	\$	167,686	\$	1,013	\$	168,741			
Foreign exchange contracts	2		115,996		737		116,735			
Equity contracts	_		55,835		4,092		59,927			
Commodity contracts	_		27,437		749		28,186			
Credit derivatives	_		9,578		899		10,477			
Total trading derivatives—before netting and collateral	\$ 44	\$	376,532	\$	7,490	\$	384,066			
Cash collateral received <sup>(6)</sup>						\$	17,965			
Netting agreements								\$ (293,047)		
Netting of cash collateral paid								(48,079)		
Total trading derivatives—after netting and collateral	\$ 44	\$	376,532	\$	7,490	\$	402,031	\$ (341,126)	\$	60,905
Short-term borrowings	\$ _	\$	7,317	\$	41	\$	7,358	s –	\$	7,358
Long-term debt	_		51,307		25,068		76,375	_		76,375
Total non-trading derivatives and other financial liabilities measured on a recurring basis	\$ 3,152	\$	123	\$	4	\$	3,279		\$	3,279
Total liabilities	\$ 95,075	\$	616,715	\$	33,414	\$	763,169	\$ (421,997)	\$	341,172
Total as a percentage of gross liabilities <sup>(5)</sup>	12.8 %	)	82.8 %	, D	4.5 %					

- (1) Represents netting of (i) the amounts due under securities purchased under agreements to resell and the amounts owed under securities sold under agreements to repurchase and (ii) derivative exposures covered by a qualifying master netting agreement and cash collateral offsetting.
- (2) Includes positions related to investments in unallocated precious metals, as discussed in Note 21 to the Consolidated Financial Statements. Also includes physical commodities accounted for at the lower of cost or fair value and unfunded credit products.
- (3) Reflects the net amount of \$70,183 million of gross cash collateral paid, of which \$48,079 million was used to offset trading derivative liabilities.
- (4) Amounts exclude \$0.1 billion of investments measured at net asset value (NAV) in accordance with ASU 2015-07, Fair Value Measurement (Topic 820): Disclosures for Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent).
- (5) Because the amount of the cash collateral paid/received has not been allocated to the Level 1, 2 and 3 subtotals, these percentages are calculated based on total assets and liabilities measured at fair value on a recurring basis, excluding the cash collateral paid/received on derivatives.
- (6) Reflects the net amount of \$61,519 million of gross cash collateral received, of which \$43,554 million was used to offset trading derivative assets.

**Fair Value Levels** 

In millions of dollars at December 31, 2020	Level 1	Level 2	L	evel 3	iı	Gross nventory	N	Netting <sup>(1)</sup>	Net balance
Assets									
Securities borrowed and purchased under agreements to resell	\$ _	\$ 335,073	\$	320	\$	335,393	\$	(150,189)	\$185,204
Trading non-derivative assets									
Trading mortgage-backed securities									
U.S. government-sponsored agency guaranteed	_	42,903		27		42,930		_	42,930
Residential	_	391		340		731		_	731
Commercial	_	893		136		1,029		<u> </u>	1,029
Total trading mortgage-backed securities	\$ _	\$ 44,187	\$	503	\$	44,690	\$	_	\$ 44,690
U.S. Treasury and federal agency securities	\$ 64,529	\$ 2,269	\$	_	\$	66,798	\$	_	\$ 66,798
State and municipal	_	1,224		94		1,318		_	1,318
Foreign government	68,195	15,143		51		83,389		_	83,389
Corporate	1,607	18,840		375		20,822		_	20,822
<b>Equity securities</b>	54,117	12,289		73		66,479		_	66,479
Asset-backed securities	_	776		1,606		2,382		_	2,382
Other trading assets <sup>(2)</sup>	_	11,295		945		12,240		_	12,240
Total trading non-derivative assets	\$ 188,448	\$ 106,023	\$	3,647	\$	298,118	\$	_	\$298,118
Trading derivatives									
Interest rate contracts	\$ 42	\$ 238,026	\$	3,393	\$	241,461			
Foreign exchange contracts	2	155,994		674		156,670			
Equity contracts	66	48,362		2,091		50,519			
Commodity contracts	_	13,546		992		14,538			
Credit derivatives	_	8,634		1,155		9,789			
Total trading derivatives—before netting and collateral	\$ 110	\$ 464,562	\$	8,305	\$	472,977			
Cash collateral paid <sup>(3)</sup>					\$	32,778			
Netting agreements							\$	(364,879)	
Netting of cash collateral received								(63,915)	
Total trading derivatives—after netting and collateral	\$ 110	\$ 464,562	\$	8,305	\$	505,755	\$	(428,794)	\$ 76,961
Investments									
Mortgage-backed securities									
U.S. government-sponsored agency guaranteed	\$ _	\$ 43,888	\$	30	\$	43,918	\$	_	\$ 43,918
Residential	_	571		_		571		_	571
Commercial	_	50		_		50		_	50
Total investment mortgage-backed securities	\$ _	\$ 44,509	\$	30	\$	44,539	\$	_	\$ 44,539
U.S. Treasury and federal agency securities	\$ 146,032	172		_		146,204			\$146,204
State and municipal		2,885		834		3,719		_	3,719
Foreign government	77,056	47,644		268		124,968		_	
Corporate	6,326	4,114		60		10,500		_	10,500
Marketable equity securities	287	228		_		515		_	515
Asset-backed securities	_	277		1		278		_	278
Other debt securities	_	4,876		_		4,876		_ :	4,876
Non-marketable equity securities <sup>(4)</sup>	_	50		349		399		_	399
Total investments	\$ 229,701	\$ 104,755	\$	1,542	\$	335,998	\$	_	\$335,998

In millions of dollars at December 31, 2020		Level 1		Level 2	]	Level 3	i	Gross nventory	Netting <sup>(2)</sup>	Net balance
Loans	\$	_	\$	4,869	\$	1,985	\$	6,854	s —	\$ 6,854
Mortgage servicing rights		_		_		336		336	_	336
Non-trading derivatives and other financial assets measured on a recurring basis	\$	6,230	\$	8,383	\$	_	\$	14,613	\$ —	\$ 14,613
Total assets	\$	424,489	\$1	1,023,665	\$	16,135	\$	1,497,067	\$ (578,983)	\$918,084
Total as a percentage of gross assets <sup>(5)</sup>		29.0%		69.9%		1.1%				!
Liabilities										
Interest-bearing deposits	\$	_	\$	1,752	\$	206	\$	1,958	\$ —	\$ 1,958
Securities loaned and sold under agreements to repurchase		_		156,644		631		157,275	(97,069)	60,206
Trading account liabilities										
Securities sold, not yet purchased		85,353		14,477		214		100,044	_	100,044
Other trading liabilities		_		_		26		26	_	26
Total trading liabilities	\$	85,353	\$	14,477	\$	240	\$	100,070	s —	\$100,070
Trading account derivatives										
Interest rate contracts	\$	25	\$	220,607	\$	1,779	\$	222,411		!
Foreign exchange contracts		3		155,441		622		156,066		
Equity contracts		53		58,212		5,304		63,569		
Commodity contracts		_		17,393		700		18,093		
Credit derivatives				9,022		1,107		10,129		<u> </u>
Total trading derivatives—before netting and collateral	\$	81	\$	460,675	\$	9,512	\$	470,268		<u> </u>
Cash collateral received <sup>(6)</sup>							\$	8,196	<b>*</b>	
Netting agreements									\$ (364,879)	
Netting of cash collateral paid	ø	0.1	<b></b>	460 675	ø	0.512	Φ	470.464	(45,628)	
Total trading derivatives—after netting and collateral Short-term borrowings	\$ \$	81	\$ \$	460,675 4,464	\$ \$	9,512 219	\$ \$	4,683	\$ (410,507) \$	
Long-term debt	Ф		Ф	41,853	Ф	25,210	Ф	67,063	φ —	67,063
Non-trading derivatives and other financial liabilities measured on	Φ.		Φ.	,	Ф.		Ф		Φ.	
a recurring basis	\$	6,762	\$	72	\$	1	\$	6,835		<del>                                     </del>
Total liabilities	\$	92,196		679,937		36,019		816,348	\$ (507,576)	\$308,772
Total as a percentage of gross liabilities <sup>(5)</sup>		11.4 %	)	84.1 %	ó	4.5 %	Ò			<u> </u>

<sup>(1)</sup> Represents netting of (i) the amounts due under securities purchased under agreements to resell and the amounts owed under securities sold under agreements to repurchase and (ii) derivative exposures covered by a qualifying master netting agreement and cash collateral offsetting.

<sup>(2)</sup> Includes positions related to investments in unallocated precious metals, as discussed in Note 21 to the Consolidated Financial Statements. Also includes physical commodities accounted for at the lower of cost or fair value and unfunded credit products.

<sup>(3)</sup> Reflects the net amount of \$78,406 million of gross cash collateral paid, of which \$45,628 million was used to offset trading derivative liabilities.

<sup>(4)</sup> Amounts exclude \$0.2 billion of investments measured at NAV in accordance with ASU 2015-07, Fair Value Measurement (Topic 820): Disclosures for Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent).

<sup>(5)</sup> Because the amount of the cash collateral paid/received has not been allocated to the Level 1, 2 and 3 subtotals, these percentages are calculated based on total assets and liabilities measured at fair value on a recurring basis, excluding the cash collateral paid/received on derivatives.

<sup>(6)</sup> Reflects the net amount of \$72,111 million of gross cash collateral received, of which \$63,915 million was used to offset trading derivative assets.

## **Changes in Level 3 Fair Value Category**

The following tables present the changes in the Level 3 fair value category for the three and six months ended June 30, 2021 and 2020. The gains and losses presented below include changes in the fair value related to both observable and unobservable inputs.

The Company often hedges positions with offsetting positions that are classified in a different level. For example,

the gains and losses for assets and liabilities in the Level 3 category presented in the tables below do not reflect the effect of offsetting losses and gains on hedging instruments that may be classified in the Level 1 or Level 2 categories. In addition, the Company hedges items classified in the Level 3 category with instruments also classified in Level 3 of the fair value hierarchy. The hedged items and related hedges are presented gross in the following tables:

## Level 3 Fair Value Rollforward

		et realized/( ains (losses)		Trans	sfers	_						Unrealized gains
In millions of dollars	Iar. 31, 2021	Principal ansactions	Other <sup>(1)(2)</sup>	nto vel 3	out of Level 3	Purchases	Issuan	ces	Sales	Settlements	Jun. 30, 2021	
Assets												
Securities borrowed and purchased under agreements to resell	\$ 262	\$ (2)	<b>s</b> –	\$ _	\$ (49)	\$ 43	\$	_ \$	_	\$ (43)	<b>\$ 21</b> 1	\$ 1
Trading non-derivative assets												
Trading mortgage- backed securities												
U.S. government- sponsored agency guaranteed	38	2	_	238	(7)	113		_	(8)	_	376	5 (12)
Residential	268	(1)	_	41	(65)	57		_	(205)	_	95	5 2
Commercial	59	16	_	60	(8)	11		_	(51)	_	87	3
Total trading mortgage- backed securities	\$ 365	\$ 17	<b>s</b> –	\$ 339	\$ (80)	\$ 181	\$	<b>— \$</b>	(264)	s —	\$ 558	3 \$ (7)
U.S. Treasury and federal agency securities	\$ _	\$ _	s –	\$ _	<b>s</b> —	s –	\$	<b>— \$</b>	_	<b>s</b> —	<b>s</b> –	- \$ —
State and municipal	94	_	_	_	(29)	5		_	_	_	70	_
Foreign government	81	4	_	125	(28)	14		_	(55)	_	141	1
Corporate	290	(15)	_	312	(50)	408		_	(122)	_	823	(36)
Marketable equity securities	89	2	_	80	(40)	23		_	(7)	_	147	15
Asset-backed securities	1,208	209	_	17	(148)	352		_	(946)	_	692	22
Other trading assets	571	62		31	(121)	201		_	(189)	_	555	5 4
Total trading non- derivative assets	\$ 2,698	\$ 279	s <u> </u>	\$ 904	\$ (496)	\$ 1,184	\$	_ \$	(1,583)	<b>s</b> —	\$ 2,986	5 \$ (1)
Trading derivatives, net <sup>(4)</sup>												
Interest rate contracts	\$ 1,229	\$ (126)	<b>\$</b>	\$ 218	\$ 321	\$ 2	\$	— \$	_	\$ 120	\$ 1,764	\$ (70)
Foreign exchange contracts	(86)	59	_	_	4	111		_	(282)	10	(184	(28)
Equity contracts	(2,876)	309	_	(634)	892	85		_	(94)	(232)	(2,550	) 349
Commodity contracts	732	236	_	(148)	(612)	28		_	(45)	(49)	142	(194)
Credit derivatives	71	(57)		(52)	(74)	_				71	(41	(107)
Total trading derivatives, net <sup>(4)</sup>	\$ (930)	\$ 421	<u> </u>	\$ (616)	\$ 531	\$ 226	\$	<b>— \$</b>	(421)	\$ (80)	\$ (869	9) \$ (50)

		Net realized/ gains (losses			Tr	an	sfers										ealized ains
In millions of dollars	ar. 31, 2021	Principal ansactions	0	ther <sup>(1)(2)</sup>	into Level	3	out of Level 3	Pu	ırchases	Is	ssuances	Sales	9	Settlements	ın. 30, 2021	(ld still	osses) held <sup>(3)</sup>
Investments																	
Mortgage-backed securities																	
U.S. government- sponsored agency guaranteed	\$ 30	\$ _	\$	2	\$ 2	2	<b>s</b> –	\$	3	\$	_	\$ (:	5) \$	s —	\$ 52	\$	(21)
Total investment mortgage-backed securities	\$ 30	\$ _	\$	2	\$ 2	2	<b>s</b> –	\$	3	\$	_	\$ (:	5) \$	s —	\$ 52	\$	(21)
U.S. Treasury and federal agency securities	\$ _	\$ _	\$	_	<b>\$</b> -	-	<b>s</b> —	\$	_	\$	_	<b>\$</b> -	- \$	S –	\$ _	\$	_
State and municipal	794	_		8	5	4	(108)		2		_	(2	2)	- <u> </u>	748		6
Foreign government	523	_		3	44	0	(289)		315		_	(3:	5)	_¦	957		3
Corporate	56	_		(7)	3	2	_		30		_	C	7)	_ <u> </u>	104		(1)
Asset-backed securities	4	_		(21)	3	3	_		_		_	(1.	3)	_ <u></u>	3		1
Non-marketable equity securities	352	_		30	_	_	_		_		_	_	-	_	382		2
Total investments	\$ 1,759	\$ _	\$	15	\$ 58	1	\$ (397)	\$	350	\$	_	\$ (62	2) \$	S —	\$ 2,246	\$	(10)
Loans	\$ 1,944	\$ _	\$	476	\$ 6	0	\$ (2,051)	\$	_	\$	_	\$ -	- \$	S -	\$ 429	\$	169
Mortgage servicing rights	433	_		(21)	-	-	_		_		25	_	-	(18)	419		(21)
Other financial assets measured on a recurring basis	_	_		_	5	5	_		_		_	_	_	_	55		_
Liabilities																	
Interest-bearing deposits	\$ 199	\$ _	\$	2	\$ -	_	\$ (44)	\$	_	\$	11	<b>\$</b> —	- \$	(10)	\$ 154	\$	
Securities loaned and sold under agreements to repurchase	977	22		_	_	_	(483)		80		_	_	_	(64)	488		_
Trading account liabilities														į			
Securities sold, not yet purchased	167	7		_	5	4	(21)		10		_	_	_	(35)	168		26
Other trading liabilities	6	5			_	_	_		_		_	_	-	_	1		4
Short-term borrowings	49	33		_	4	0	(32)		_		17	_	-	_ <u>_</u>	41		17
Long-term debt	26,337	(849)		_	3,93	7	(5,966)		_		1,825	_	-	(1,914)	25,068		(699)
Other financial liabilities measured on a recurring basis	8	_		_	_	_	(4)		_		_			_	4		_

<sup>(1)</sup> Net realized/unrealized gains (losses) are presented as increase (decrease) to Level 3 assets, and as (increase) decrease to Level 3 liabilities. Changes in fair value of available-for-sale debt securities are recorded in *AOCI*, unless related to credit impairment, while gains and losses from sales are recorded in *Realized gains* (losses) from sales of investments in the Consolidated Statement of Income.

<sup>(2)</sup> Unrealized gains (losses) on MSRs are recorded in Other revenue in the Consolidated Statement of Income.

<sup>(3)</sup> Represents the amount of total gains or losses for the period, included in earnings (and AOCI for changes in fair value of available-for-sale debt securities and DVA on fair value option liabilities), attributable to the change in fair value relating to assets and liabilities classified as Level 3 that are still held at June 30, 2021.

<sup>(4)</sup> Total Level 3 trading derivative assets and liabilities have been netted in these tables for presentation purposes only.

		Net realized/t gains (losses)		Trans	sfe	ers											ealized
In millions of dollars	ec. 31,	Principal ransactions	Other <sup>(1)(2)</sup>	into evel 3	(	out of	р	urchases	Iss	suances	Sales		Settle	ements	ın. 30, 2021	(lo	ains osses) held <sup>(3)</sup>
Assets		 unisaetrons	, tilei	 0.013		2010	Ì	arenases	100	dances	Sure		5000	i		Still	nera
Securities borrowed and purchased under agreements to resell	\$ 320	\$ (11)	\$ _	\$ _	\$	(49)	\$	276	\$	_	\$		\$	(325)	\$ 211	\$	1
Trading non-derivative assets																	
Trading mortgage- backed securities																	
U.S. government- sponsored agency guaranteed	27	1	_	252		(8)		114		_	(	10)		_ <u></u>	376		16
Residential	340	22	_	69		(68)		201		_	(4	69)		_	95		18
Commercial	136	21	_	76		(41)		24		_	(1:	29)		_	87		2
Total trading mortgage- backed securities	\$ 503	\$ 44	\$ _	\$ 397	\$	(117)	\$	339	\$	_	\$ (6	08)	\$	-	\$ 558	\$	36
U.S. Treasury and federal agency securities	\$ _	\$ _	\$ _	\$ _	\$	_	\$	_	\$	_	\$	_	\$	-	\$ _	\$	_
State and municipal	94	_	_	_		(29)		5		_		_		_ <u>_</u> _ j	70		1
Foreign government	51	5	_	136		(28)		71		_	(	94)		-	141		(6)
Corporate	375	75	_	318		(168)		475		_	(2:	52)		-	823		(7)
Marketable equity securities	73	47	_	84		(42)		35		_	(	50)		_	147		32
Asset-backed securities	1,606	248	_	35		(198)		934		_	(1,9	33)		_	692		8
Other trading assets	945	18	_	61		(129)		348		4	(6	88)		(4)	555		(5)
Total trading non- derivative assets	\$ 3,647	\$ 437	\$ _	\$ 1,031	\$	(711)	\$	2,207	\$	4	\$ (3,6	25)	\$	(4)	\$ 2,986	\$	59
Trading derivatives, net <sup>(4)</sup>														į			
Interest rate contracts	\$ 1,614	\$ (298)	\$ _	\$ 173	\$	321	\$	2	\$	(84)	\$	_	\$	36	\$ 1,764	\$	(197)
Foreign exchange contracts	52	(79)	_	8		4		134		_	(2	97)		(6)	(184)		(57)
Equity contracts	(3,213)	612	_	(598)		898		109		_	(1	17)		(241)	(2,550)		213
Commodity contracts	292	550	_	10		(617)		94		_	(1:	55)		(32)	142		280
Credit derivatives	48	(121)		15		(71)	_					_		88	(41)		(198)
Total trading derivatives, net <sup>(4)</sup>	\$ (1,207)	\$ 664	\$ _	\$ (392)	\$	535	\$	339	\$	(84)	\$ (5	69)	\$	(155)	\$ (869)	\$	41
Investments																	
Mortgage-backed securities																	
U.S. government- sponsored agency guaranteed	\$ 30	\$ _	\$ 2	\$ 22	\$	_ :	\$	3	\$	_	\$	(5)	\$	_	\$ 52	\$	(42)
Total investment mortgage-backed																	
securities	\$ 30	\$ 	\$ 2	\$ 22	\$		\$	3	\$		\$	(5)	\$		\$ 52	\$	(42)
U.S. Treasury and federal agency securities	\$ _	\$ _	\$ _	_	\$	_	\$	_	\$	_		_			\$ _	\$	
State and municipal	834	_	(10)	58		(108)		3		_		29)		_	748		(8)
Foreign government	268	_	1	440		(289)		645		_	•	08)		_	957		3
Corporate	60	_	(11)	32		_		30		_		(7)		-	104		(1)
Asset-backed securities	1	_	(21)	36		_		_		_	(	13)		_	3		(37)
Non-marketable equity securities	349	_	40	1		_		_		_		(8)		_	382		2
Total investments	\$ 1,542	\$ 	\$ 1	\$ 589	\$	(397)	\$	681	\$		\$ (1	70)	\$		\$ 2,246	\$	(83)

		_	Net realized/unrealized gains (losses) incl. in <sup>(1)</sup>					Tran	sfers										Unrealized gains
In millions of dollars	Dec. 202		Prin transa		Oth	ner <sup>(1)(2)</sup>		nto vel 3	out of Level 3		Purchases	Issu	iances	Sales	Se	ttlements		ın. 30, 2021	(losses) still held <sup>(3)</sup>
Loans	\$ 1,	,985	\$	_	\$	348	\$	271	\$ (2,051	<b>)</b> \$	· —	\$	1	\$ _	\$	(125)	\$	429	\$ 100
Mortgage servicing rights		336		_		52		_	_	-	_		68	_		(37)		419	59
Other financial assets measured on a recurring basis		_		_		_		55	_		_		_	_		_		55	_
Liabilities																			
Interest-bearing deposits	\$	206	\$	_	\$	18	\$	_	\$ (44	<b>(</b> ) \$	· —	\$	20	\$ _	\$	(10)	\$	154	\$ (45)
Securities loaned and sold under agreements to repurchase		631		7		_		_	(483	3)	488		_	_		(141)	\$	488	19
Trading account liabilities																			
Securities sold, not yet purchased		214		61		_		62	(25	5)	20		_	_		(42)	\$	168	(2)
Other trading liabilities		26		25		_		_	_	-	_		_	_		<u>-</u>	\$	1	_
Short-term borrowings		219		32		_		42	(44	)	_		25	_		(169)	\$	41	17
Long-term debt	25,	,210		1,773		_	4	1,869	(5,968	()	_		7,545	_		(4,815)	\$ 2	25,068	791
Other financial liabilities measured on a recurring basis		1		_		(3)		_	(4	<b>l</b> )	_		14	_		(10)	\$	4	_

<sup>(1)</sup> Net realized/unrealized gains (losses) are presented as increase (decrease) to Level 3 assets, and as (increase) decrease to Level 3 liabilities. Changes in fair value of available-for-sale debt securities are recorded in *AOCI*, unless related to other-than-temporary impairment, while gains and losses from sales are recorded in *Realized gains (losses) from sales of investments* in the Consolidated Statement of Income.

<sup>(2)</sup> Unrealized gains (losses) on MSRs are recorded in Other revenue in the Consolidated Statement of Income.

<sup>(3)</sup> Represents the amount of total gains or losses for the period, included in earnings (and AOCI for changes in fair value of available-for-sale debt securities and DVA on fair value option liabilities), attributable to the change in fair value relating to assets and liabilities classified as Level 3 that are still held at June 30, 2021.

<sup>(4)</sup> Total Level 3 trading derivative assets and liabilities have been netted in these tables for presentation purposes only.

		Net realized/unr gains (losses) in		Trans	fers										realized
In millions of dollars	Iar. 31, 2020	Principal	Other (1)(2)	into	out of Level 3	D111	rchases	Leen	ances	Sales	Settlements		un. 30, 2020	(lo	gains osses) I held <sup>(3)</sup>
Assets	2020	 ransactions C	Juici -	 7013	Level 3	1 4	Chases	1554	ances	Bailes	Settlements	:	2020	Still	nera
Securities borrowed or purchased under agreements to resell	\$ 300	\$ 34 \$	_	\$ _ :	\$ —	\$	42	\$	_	\$ —	\$ (50)	\$	326	\$	36
Trading non-derivative assets															
Trading mortgage- backed securities															
U.S. government- sponsored agency guaranteed	85	1	_	4	(6)		67		_	(55)	_		96		4
Residential	304	14	_	144	(39)		96		_	(86)	_	:	433		7
Commercial	44	4	_	140	(14)		62		_	(19)	_		217		11
Total trading mortgage- backed securities	\$ 433	\$ 19 \$	_	\$ 288	\$ (59)	\$	225	\$		\$ (160)	\$ —	\$	746	\$	22
U.S. Treasury and federal agency securities	\$ _	\$ _ \$	_	\$ _ :	\$ —	\$	_	\$	_	\$ —	\$ —	\$	_	\$	_
State and municipal	92	_	_	5	(1)		41		_	(20)	_		117		
Foreign government	39	57	_	2	(2)		18		_	(88)	_		26		54
Corporate	412	(12)	_	64	(78)		204		_	(185)	(6)		399		(71)
Equity securities	143	9	_	10	_		174		_	(244)			92		(3)
Asset-backed securities	1,561	67	_	257	(56)		272		_	(316)			1,785		46
Other trading assets	639	27		153	(15)		126		6	(134)	(5)	<u> </u>	797		1
Total trading non- derivative assets	\$ 3,319	\$ 167 \$		\$ 779	\$ (211)	\$	1,060	\$	6	\$ (1,147)	\$ (11)	\$	3,962	\$	49
Trading derivatives, net <sup>(4)</sup>					`					<u> </u>					
Interest rate contracts	\$ 1,755	\$ 24 \$	_	\$ 231	\$ 20	\$	1	\$	_	\$ —	\$ (63)	\$	1,968	\$	7
Foreign exchange contracts	2	(37)	_	(8)	2		5		_	(5)	15		(26)		(47)
Equity contracts	(1,836)	(354)	_	(104)	12		21		_	(5)	31		(2,235)		(349)
Commodity contracts	(542)	253	_	(1)	(14)		20		_	(10)	16		(278)		241
Credit derivatives	816	(367)		17	(72)						8	<u>:</u>	402		(367)
Total trading derivatives, net <sup>(4)</sup>	\$ 195	\$ (481) \$		\$ 135	\$ (52)	\$	47	\$	_	\$ (20)	\$ 7	\$	(169)	\$	(515)
Investments															
Mortgage-backed securities															
U.S. government- sponsored agency guaranteed	\$ 47	\$ _ \$	(19)	\$ 1	\$    —	\$	1	\$	_	\$ —	\$ —	\$	30	\$	(36)
Residential	_	_	_	_	_		_		_	_	_		_		_
Commercial	_	_	_	_	_				_	_	_		_		
Total investment mortgage-backed securities	\$ 47	\$ - \$	(19)	\$ 1 :	\$ —	\$	1	\$	_	\$ —	\$ —	\$	30	\$	(36)
U.S. Treasury and federal agency securities	\$ _	\$ — \$		_ :	\$ —	\$	_	\$	_	\$ —	\$ —	\$	_	\$	
State and municipal	687	_	24	172	(131)		95		_	(22)	_		825		21
Foreign government	225	_	7	_	(64)		61		_	(33)	_	1	196		6
Corporate	238	_	10	_	(152)		10		_	_	_		106		_
<b>Equity securities</b>	_	_	_	1	_		_		_	_	_		1		
Asset-backed securities	16	_	(2)	_	_		_		_	(8)	_		6		_
Other debt securities	_	_	_	_	_		_			_	_		_		
Non-marketable equity securities	354	_	21	_	_		2		_	_	(45)	_	332		25
Total investments	\$ 1,567	\$ _ \$	41	\$ 174	\$ (347)	\$	169	\$		\$ (63)	\$ (45)	\$	1,496	\$	16

			Net realized/ gains (losses		Traı	nsfers	_					Unrealized gains
In millions of dollars	Mar. 202		Principal transactions	Other <sup>(1)(2)</sup>	into Level 3	out of Level 3	Purchases	Issuances	Sales	Settlements	Jun. 30, 2020	(losses) still held <sup>(3)</sup>
Loans	\$	537	\$ —	\$ 447	\$ —	\$ (5)	\$	\$ —	\$ —	\$ (1)	\$ 978	\$ 355
Mortgage servicing rights		367	_	(26)	_	_	_	24	_	(20)	345	(14)
Other financial assets measured on a recurring basis		_	_	14	_	_	_	(6)	(4)	(4)	_	2
Liabilities												
Interest-bearing deposits	\$	491	\$	\$ (5)	\$ —	\$ (151)	\$	\$ 30	\$ —	\$ (138)	\$ 237	\$ (27)
Securities loaned or sold under agreements to repurchase		730	_	_	_	_	_	_	_	(105)	625	_
Trading account liabilities												
Securities sold, not yet purchased		200	(28)	_	43	(8)	· —	_	_	(159)	104	24
Other trading liabilities		_	_	_	_	_	_	_	_	-	_	_
Short-term borrowings		52	9	_	75	(6)	_	23	_	(7)	128	16
Long-term debt	19,	269	(1,691)	_	1,875	(1,475)	· —	2,527	_	(2,254)	21,633	(1,518)
Other financial liabilities measured on a recurring basis		_	_	_	_	_	_	_	_	_	_	_

<sup>(1)</sup> Net realized/unrealized gains (losses) are presented as increase (decrease) to Level 3 assets, and as (increase) decrease to Level 3 liabilities. Changes in fair value of available-for-sale investments are recorded in *AOCI*, unless related to credit impairment, while gains and losses from sales are recorded in *Realized gains* (losses) from sales of investments in the Consolidated Statement of Income.

<sup>(2)</sup> Unrealized gains (losses) on MSRs are recorded in Other revenue in the Consolidated Statement of Income.

<sup>(3)</sup> Represents the amount of total gains or losses for the period, included in earnings (and AOCI for changes in fair value of available-for-sale debt securities and DVA on fair value option liabilities), attributable to the change in fair value relating to assets and liabilities classified as Level 3 that are still held at June 30, 2020.

<sup>(4)</sup> Total Level 3 derivative assets and liabilities have been netted in these tables for presentation purposes only.

				Net realized/u gains (losses)			Tran	sfers												alized
I: II: £ J-II		ec. 31,		Principal	Other <sup>(1)(2)</sup>		into	out		D		T			0-1	C-441		un. 30,	ga: (los still h	ins ses)
In millions of dollars  Assets		2019	L)	ransactions	Otner	L	evel 3	Leve	31 3	Pui	rchases	188	suances	,	Sales	Settlements	Ξ	2020	Sun i	ieia
Securities borrowed and purchased under agreements to resell	\$	303	\$	14 :	\$	\$	_	\$	_ ;	\$	108	\$	_	\$	_	\$ (99)	\$	326	\$	39
Trading non-derivative assets																				
Trading mortgage- backed securities																				
U.S. government- sponsored agency guaranteed		10		(74)	_		16		(9)		208		_		(55)	_		96		5
Residential		123		6	_		204		(43)		274		_		(131)	_		433		_
Commercial		61		4	_		143		(17)		89		_		(63)	_	<u> </u>	217		(10)
Total trading mortgage- backed securities	\$	194	\$	(64)	\$	\$	363	\$	(69)	\$	571	\$		\$	(249)	\$	\$	746	\$	(5)
U.S. Treasury and federal agency securities	\$	_	\$	— :	\$ —	\$	_	\$	_	\$	_	\$	_	\$	_	\$ —	\$	_	\$	_
State and municipal		64		2	_		15		(3)		62		_		(23)	_		117		1
Foreign government		52		(28)	_		2		(2)		104		_		(102)	_	1	26		52
Corporate  Marketable equity		313		290	_		86		(70)		419		_		(633)	(6)	( 	399		(87)
securities		100		9	_		38		(3)		206		_		(258)	_		92		(19)
Asset-backed securities		1,117		(102)	_		496		(60)		740		14		(466)	(1.5)	i	1,785		(222)
Other trading assets		555		220			181	(	152)		231		14		(237)	(15)	<del>!</del>	797		(23)
Total trading non- derivative assets	\$	2,455	\$	327	\$	\$	1,181	\$ (	359)	\$	2,333	\$	14	\$	(1,968)	\$ (21)	\$	3,962	\$	(303)
Trading derivatives, net <sup>(4)</sup>	Ф	,	Ф	275	ው	ф	1.614	e.	(2)	er.	2	er.	5.0	d.	12	e (01)		1.060	Ф	207
Interest rate contracts	\$	1	\$	375	\$ —	\$	1,614	\$	(2)	\$	2	\$	56	\$	13	\$ (91)	i, \$ ¦	1,968	\$	387
Foreign exchange contracts		(5)		(52)	_		(33)		11		49		_		(13)	17		(26)		104
Equity contracts		(1,596)		(564)	_		(391)	:	236		24		_		(6)	62	į	(2,235)		(663)
Commodity contracts		(59)		(206)	_		37		(70)		66		_		(44)	(2)	į	(278)		(211)
Credit derivatives		(56)		579			171	(	358)							66	<u>:</u>	402		372
Total trading derivatives, net <sup>(4)</sup>	\$	(1,715)	\$	132	s —	\$	1,398	\$ (	183)	\$	141	\$	56	\$	(50)	\$ 52	\$	(169)	\$	(11)
Investments																	<u>:</u>			
Mortgage-backed securities																				
U.S. government- sponsored agency guaranteed	\$	32	\$	_ :	\$ (5)	\$	1	\$	1	\$	1	\$	_	\$	_	\$ —	\$	30	\$	(23)
Residential		_			_		_		_		_		_		_			_		_
Commercial		_		_	_		_		_		_		_		_	_		_		_
Total investment mortgage-backed securities	\$	32	\$	_ :	\$ (5)	\$	1	\$	1	\$	1	\$	_	\$	_	\$ —	\$	30	\$	(23)
U.S. Treasury and																				. ,
federal agency securities	\$	_	\$	_ :		\$			_	\$		\$	_	\$	_		\$		\$	_
State and municipal		623		_	(7)		310	,	131)		95		_		(65)			825		25
Foreign government Corporate		96 45		<u>—</u>	5		27 49		(64) 152)		208 162		_		(76)	<u>—</u>	L	196 106		(9)
Marketable equity		43		_	2		49	(	132)		102		_		_	_		100		_
securities		_		_	_		1		_				_		_	_	L	1		
Asset-backed securities		22		_	3		_		—		_		_		(19)	_		6		34
Other debt securities Non-marketable equity securities		441			(53)				_				_		(3)	(55)		332		22
Total investments	¢	1,259	¢		` '	¢	388	\$ (	346)	\$	468	\$		\$	(163)		<del>: -</del>	1,496	\$	49
1 otal investments	Φ	1,239	Ф		φ (33)	Ф	368	Φ (.	J40)	Φ	408	Φ		Φ	(103)	Ф (33 <sub>)</sub>	ıΦ	1,490	Φ	49

		_	Net realized/ gains (losses		,	Tran	sfers							Unrealized gains
In millions of dollars	Dec. 201		Principal transactions	Other <sup>(1)(2)</sup>	int Leve		out of Level 3	Purchases	Issuan	ces	Sales	Settlements	Jun. 30, 2020	(losses) still held <sup>(3)</sup>
Loans	\$ 4	102	\$	\$ 368	\$ 2	217	\$ (6)	\$ —	\$	- \$	_	\$ (3)	\$ 978	\$ 509
Mortgage servicing rights	4	195	_	(169)	)	_	_	_		56	_	(37)	345	(147)
Other financial assets measured on a recurring basis		1	_	14		_	_	_		(6)	(5)	(4)	_	16
Liabilities														
Interest-bearing deposits	\$ 2	215	\$ —	\$ (11)	) \$ 2	278	\$ (151)	\$ —	\$	30 \$	_	\$ (146)	\$ 237	\$ (6)
Securities loaned and sold under agreements to repurchase	7	757	27	_		_	_	_		_	_	(105)	625	(33)
Trading account liabilities														
Securities sold, not yet purchased		48	(129)	_		117	(18)	_		9	_	(181)	104	(7)
Other trading liabilities		—	_	_		—	_	_		_	_	_	_	_
Short-term borrowings		13	19	_		86	(6)	_		61	_	(7)	128	21
Long-term debt	17,1	69	(380)	_	5,0	063	(4,168)	_	6,	788	_	(3,600)	21,633	(746)
Other financial liabilities measured on a recurring basis		_	_	_		_	_	_		2	_	(2)	_	_

- (1) Net realized/unrealized gains (losses) are presented as increase (decrease) to Level 3 assets, and as (increase) decrease to Level 3 liabilities. Changes in fair value of available-for-sale debt securities are recorded in *AOCI*, unless related to credit impairment, while gains and losses from sales are recorded in *Realized gains* (losses) from sales of investments in the Consolidated Statement of Income.
- (2) Unrealized gains (losses) on MSRs are recorded in Other revenue in the Consolidated Statement of Income.
- (3) Represents the amount of total gains or losses for the period, included in earnings (and AOCI for changes in fair value of available-for-sale debt securities and DVA on fair value option liabilities), attributable to the change in fair value relating to assets and liabilities classified as Level 3 that are still held at June 30, 2020.
- (4) Total Level 3 trading derivative assets and liabilities have been netted in these tables for presentation purposes only.

#### Level 3 Fair Value Rollforward

The following were the significant Level 3 transfers for the period December 31, 2020 to June 30, 2021:

- During the three and six months ended June 30, 2021, transfers of *Loans* of \$2.1 billion from Level 3 to Level 2 were primarily driven by equity forward and volatility inputs that have been assessed as not significant to the overall valuation of certain hybrid loan instruments, including equity options and long dated equity call spreads.
- During the three and six months ended June 30, 2021, transfers of Long-term debt were \$3.9 billion and \$4.9 billion, respectively, from Level 2 to Level 3. Of the \$4.9 billion transfer in the six months ended June 30, 2021, approximately \$4.0 billion related to interest rate option volatility inputs becoming unobservable and/or significant relative to their overall valuation, and \$0.8 billion related to equity volatility inputs (in addition to other volatility inputs, e.g., interest rate volatility inputs) becoming unobservable and/or significant to their overall valuation. In other instances, market changes have resulted in some inputs becoming more observable, and some unobservable inputs becoming less significant to the overall valuation of the instruments (e.g., when an option becomes deep-in or deep-out of the money). This has primarily resulted in \$6.0 billion of certain structured long-term debt products being transferred from Level 3 to Level 2 during the three and six months ended June 30, 2021.

The following were the significant Level 3 transfers for the period December 31, 2019 to June 30, 2020:

- During the six months ended June 30, 2020, transfers of *Interest rate contracts* of \$1.6 billion from Level 2 to Level 3 were due to interest rate option volatility becoming an unobservable and/or significant input relative to the overall valuation of the related interest rate derivatives.
- During the three and six months ended June 30, 2020, \$1.9 billion and \$5.1 billion of Long-term debt containing embedded derivatives was transferred from Level 2 to Level 3, as a result of interest rate option volatility, equity correlation and credit derivative inputs becoming unobservable and/or significant relative to the overall valuation of certain structured long-term debt products. In other instances, market changes resulted in unobservable volatility inputs becoming insignificant to the overall valuation of the instrument (e.g., when an option becomes deep-in or deep-out of the money). This has resulted in \$1.5 billion and \$4.2 billion of certain structured long-term debt products being transferred from Level 3 to Level 2 during the three and six months ended June 30, 2020, respectively.

# Valuation Techniques and Inputs for Level 3 Fair Value Measurements

The following tables present the valuation techniques covering the majority of Level 3 inventory and the most significant unobservable inputs used in Level 3 fair value measurements. Differences between this table and amounts presented in the Level 3 Fair Value Rollforward table represent individually immaterial items that have been measured using a variety of valuation techniques other than those listed.

As of June 30, 2021	Fair value (in millions)		Input	]	Low <sup>(2)(3)</sup>	High <sup>(2)(3)</sup>	Weighted average <sup>(4)</sup>
Assets							
Securities borrowed and purchased under agreements to resell	\$ <b>21</b> 1	Model-based	Credit spread		15 bps	15 bps	15 bps
			Interest rate		0.30 %	0.30 %	0.30 %
Mortgage-backed securities		2 Yield analysis	Yield		1.64 %	17.78 %	7.31 %
	130	6 Price-based	Price	\$	4.00	\$ 120.68	\$ 91.67
State and municipal, foreign government, corporate and other debt securities	£ 200	Price-based	Price	\$	5.24	£ 1.027.67	\$ 213.01
debt securities	, ,			Ð		. ,	
Markathla and a samida (5)	973		Credit spread	Φ.	35 bps	583 bps	246 bps
Marketable equity securities <sup>(5)</sup>	\$ 139	Price-based	Price	\$	24.70.0/		\$ 25,976.84
	Ф 414	) D ' 1 1	Illiquidity discount	Φ.	24.70 %	25.00 %	24.87 %
Asset-backed securities	·	Price-based	Price	\$			\$ 68.96
		Yield analysis	Yield		2.29 %	15.40 %	6.35 %
Non-marketable equities		3 Comparables analysis			10.00 %	35.00 %	21.53 %
	97	Price-based	PE ratio		12.00x	31.00x	18.52x
			Adjustment factor		0.18x	0.80x	0.47x
			Price	\$	11.03	\$ 1,610.00	\$ 1,269.53
			EBITDA multiples		5.70x	19.40x	13.18x
			Revenue multiple		10.20x	15.30x	13.58x
Derivatives—gross <sup>(6)</sup>							
Interest rate contracts (gross)	\$ 3,740	Model-based	IR Normal volatility		0.10 %	0.75 %	0.55 %
			Inflation volatility		0.28 %	2.58 %	1.47 %
Foreign exchange contracts (gross)	\$ 1,240	Model-based	IR Normal volatility		0.11 %	0.58 %	0.51 %
			IR basis		(0.70)%	1.07 %	0.10 %
			FX volatility		5.00 %	28.55 %	9.94 %
Equity contracts (gross) <sup>(7)</sup>	\$ 5,608	Model-based	Equity volatility		<b>— %</b>	299.00 %	50.26 %
			Equity forward		57.00 %	125.00 %	89.82 %
Commodity and other contracts (gross)	\$ 1,640	Model-based	Commodity correlation		(49.00)%	92.00 %	18.34 %
			Commodity volatility		10.00 %	69.00 %	24.91 %
			Forward price		9.99 %	421.06 %	110.04 %
Credit derivatives (gross)	\$ 1,283	Model-based	Credit spread		4 bps	600 bps	52 bps
, , , , , , , , , , , , , , , , , , ,	460	Price-based	Recovery rate		25.00 %	75.00 %	46.24 %
			Upfront points		5.05 %	100.00 %	58.73 %
			Price	\$	15.06		\$ 72.48
Nontrading derivatives and other financial assets and liabilities measured on a recurring basis							
(gross)	\$ 17	Price-based	Price	\$	4.96	\$ 44.50	\$ 39.76
Loans and leases	\$ 335	Model-based	Equity volatility		22.06 %	63.96 %	30.76 %
	87	Price-based	Price	\$	35.23	\$ 409.11	\$ 111.37
Mortgage servicing rights	\$ 339	Cash flow	Yield		2.00 %	15.00 %	6.74 %

As of June 30, 2021	Fair value <sup>(1)</sup> (in millions)	Methodology	Input	Low <sup>(2)(3)</sup>	High <sup>(2)(3)</sup>	Weighted average <sup>(4)</sup>
	80	Model-based	WAL	3.15 years	6.32 years	<b>5.49 years</b>
Liabilities						
Interest-bearing deposits	\$ 154	Model-based	IR Normal volatility	0.13 %	0.75 %	0.61 %
Securities loaned and sold under agreements to repurchase	\$ 488	Model-based	Interest rate	0.06 %	2.04 %	1.25 %
Trading account liabilities						
Securities sold, not yet purchased and other trading liabilities	\$ 116	Model-based	IR Lognormal volatility	55.87 %	139.01 %	106.26 %
	52	Price-based	Price	<b>s</b> —	\$12,351.44	\$ 2,184.24
			Interest rate	0.17 %	0.23 %	0.20 %
Short-term borrowings and long-term debt	\$ 24,881	Model-based	IR Normal volatility	0.11 %	0.75 %	0.55 %
			Equity volatility	0.07 %	299.00 %	64.51 %
			Equity forward	57.00 %	125.00 %	89.78 %
			Equity-FX correlation	(81.00)%	80.00 %	(12.54)%
			FX volatility	<b>—</b> %	37.00 %	10.12 %

As of December 31, 2020	Fair value <sup>(1)</sup> (in millions)	Methodology	Input	-	Low <sup>(2)(3)</sup>		High <sup>(2)(3)</sup>	Weighted average <sup>(4)</sup>
Assets								
Securities borrowed and purchased under agreements to resell	\$ 320	Model-based	Credit spread		15 bps		15 bps	15 bps
			Interest rate		0.30 %		0.35 %	0.32 %
Mortgage-backed securities	\$ 344	Price-based	Price	\$	30	\$	111 \$	
	168	Yield analysis	Yield		2.63 %		21.80 %	10.13 %
State and municipal, foreign government, corporate and other debt securities	\$ 1,566	Price-based	Price	\$		\$	2,265 \$	90
	852	Model-based	Credit spread		35 bps		375 bps	226 bps
Marketable equity securities <sup>(5)</sup>	\$ 36	Model-based	Price	\$	_	\$	31,000 \$	5,132
	36	Price-based	WAL		1.48 years		1.48 years	1.48 years
			Recovery (in millions)	\$	5,733	\$	5,733 \$	5,733
Asset-backed securities	\$ 863	Price-based	Price	\$	2	\$	157 \$	59
	744	Yield analysis	Yield		3.77 %	,	21.77 %	9.01 %
Non-marketable equities	\$ 205	Comparables analysis	Illiquidity discount		10.00 %	)	45.00 %	25.29 %
			PE ratio		13.60x		28.00x	22.83x
	142	Price-based	Price	\$	136	\$	2,041 \$	1,647
			EBITDA multiples		3.30x		36.70x	15.10x
			Adjustment factor		0.20x		0.61x	0.25x
			Appraised value (in thousands)	\$	287	\$	39,745 \$	21,754
			Revenue multiple		2.70x		28.00x	8.92x
Derivatives—gross <sup>(6)</sup>								
Interest rate contracts (gross)	\$ 5,143	Model-based	Inflation volatility		0.27 %	,	2.36 %	0.78 %
			IR normal volatility		0.11 %	,	0.73 %	0.52 %
Foreign exchange contracts (gross)	\$ 1,296	Model-based	FX volatility		1.70 %	)	12.63 %	5.41 %
			Contingent event		100.00 %	1	100.00 %	100.00 %
			Interest rate		0.84 %		84.09 %	17.55 %
			IR normal volatility		0.11 %		0.52 %	0.46 %
			IR-FX correlation		40.00 %	1	60.00 %	50.00 %

As of December 31, 2020	value <sup>(1)</sup> millions)	Methodology	Input	Low <sup>(2)(3)</sup>	High <sup>(2)(3)</sup>	Weighted average <sup>(4)</sup>
			IR-IR correlation	(21.71)%	40.00 %	38.09 %
Equity contracts (gross) <sup>(7)</sup>	\$ 7,330	Model-based	Equity volatility	5.00 %	91.43 %	42.74 %
			Forward price	65.88 %	105.20 %	91.82 %
Commodity and other contracts						
(gross)	\$ 1,636	Model-based	Commodity correlation	(44.92)%	95.91 %	70.60 %
			Commodity volatility	0.16 %	80.17 %	23.72 %
			Forward price	15.40 %	262.00 %	98.53 %
Credit derivatives (gross)	\$ 1,854	Model-based	Credit spread	3.50 bps	352.35 bps	99.89 bps
	408	Price-based	Recovery rate	20.00 %	60.00 %	41.60 %
			Credit correlation	25.00 %	80.00 %	43.36 %
			Upfront points	— %	107.20 %	48.10 %
Loans and leases	\$ 1,804	Model-based	Equity volatility	24.65 %	83.09 %	58.23 %
Mortgage servicing rights	\$ 258	Cash flow	Yield	2.86 %	16.00 %	6.32 %
	78	Model-based	WAL	2.66 years	5.40 years	4.46 years
Liabilities						
Interest-bearing deposits	\$ 206	Model-based	IR Normal volatility	0.11 %	0.73 %	0.54 %
Securities loaned and sold under agreements to repurchase	\$ 631	Model-based	Interest rate	0.08 %	1.86 %	0.71 %
Trading account liabilities						_
Securities sold, not yet purchased	\$ 178	Model-based	IR lognormal volatility	52.06 %	128.87 %	89.82 %
	62	Price-based	Price	\$ —	\$ 866	\$ 80
			Interest rate	10.03 %	20.07 %	13.70 %
Short-term borrowings and						
long-term debt	\$ 24,827	Model-based	IR Normal volatility	0.11 %	0.73 %	0.51 %
			Forward price	15.40 %	262.00 %	92.48 %

<sup>(1)</sup> The tables above include the fair values for the items listed and may not foot to the total population for each category.

<sup>(2)</sup> Some inputs are shown as zero due to rounding.

<sup>(3)</sup> When the low and high inputs are the same, there is either a constant input applied to all positions, or the methodology involving the input applies to only one large position.

<sup>(4)</sup> Weighted averages are calculated based on the fair values of the instruments.

<sup>(5)</sup> For equity securities, the price inputs are expressed on an absolute basis, not as a percentage of the notional amount.

<sup>(6)</sup> Both trading and non-trading account derivatives—assets and liabilities—are presented on a gross absolute value basis.

<sup>(7)</sup> Includes hybrid products.

## Items Measured at Fair Value on a Nonrecurring Basis

Certain assets and liabilities are measured at fair value on a nonrecurring basis and, therefore, are not included in the tables above. These include assets measured at cost that have been written down to fair value during the periods as a result of an impairment. These also include non-marketable equity securities that have been measured using the measurement alternative and are either (i) written down to fair value during the periods as a result of an impairment or (ii) adjusted upward or downward to fair value as a result of a transaction observed during the periods for an identical or similar investment in the same issuer. In addition, these assets include loans held-forsale and other real estate owned that are measured at the lower of cost or market value.

The following tables present the carrying amounts of all assets that were still held for which a nonrecurring fair value measurement was recorded:

In millions of dollars	Fair value		Level 2	Level 3
June 30, 2021				
Loans HFS <sup>(1)</sup>	\$	587	\$ 212	\$ 375
Other real estate owned		22	_	22
Loans <sup>(2)</sup>		354	_	354
Non-marketable equity securities measured using the measurement				
alternative		487	152	335
Total assets at fair value on a nonrecurring basis	\$	1,450	\$ 364	\$ 1,086

In millions of dollars	Fa	air value	Level 2	Level 3
December 31, 2020				
Loans HFS <sup>(1)</sup>	\$	3,375	\$ 478	\$ 2,897
Other real estate owned		17	4	13
Loans <sup>(2)</sup>		1,015	679	336
Non-marketable equity securities measured using the measurement				
alternative		315	312	3
Total assets at fair value on a nonrecurring basis	\$	4,722	\$ 1,473	\$ 3,249

Net of fair value amounts on the unfunded portion of loans HFS recognized as Other liabilities on the Consolidated Balance Sheet.

<sup>(2)</sup> Represents impaired loans held for investment whose carrying amount is based on the fair value of the underlying collateral less costs to sell, primarily real estate.

## Valuation Techniques and Inputs for Level 3 Nonrecurring Fair Value Measurements

The following tables present the valuation techniques covering the majority of Level 3 nonrecurring fair value measurements and the most significant unobservable inputs used in those measurements:

As of June 30, 2021	 r value <sup>(1)</sup> millions)	Methodology	Input		Low <sup>(2)</sup>	High	Weighted average <sup>(3)</sup>
Loans held-for-sale	\$ 375	Price-based	Price	\$	90.32	\$ 100.00	\$ 96.68
Other real estate owned	\$ 13	Recovery analysis	Appraised v	alue <sup>(4)</sup> \$	20,000	\$ 1,800,000	\$ 599,971
Loans (5)	\$ 224	Recovery analysis	Appraised v	alue <sup>(4)</sup> \$	4,000	\$ 21,240,661	\$ 4,002,656
	128	Price-based	Price		2.55	60.00	\$ 29.10
Non-marketable equity securities measured using the measurement alternative	\$ 331	Price-based	Price	\$	5.41	\$ 1,592.82	\$ 468.68

As of December 31, 2020	r value <sup>(1)</sup> millions)	Methodology	Input		Low <sup>(2)</sup>		High		Weighted average <sup>(3)</sup>
Loans held-for-sale	\$ 2,683	Price-based	Price	\$	79	\$	100	\$	98
Other real estate owned	\$ 7	Price-based	Appraised val	lue <sup>(4)</sup> \$	3,110,711	\$	4,241,357	\$	3,586,975
	4	Recovery analysis	Price		51		51		51
Loans <sup>(5)</sup>	\$ 147	Price-based	Price	\$	2	\$	49	\$	23
	73	Recovery analysis	Recovery rate	;	0.99	<b>6</b>	78.00 %	6	13.37 %
			Appraised val	lue <sup>(4)</sup> \$	34	\$	43,646,426	\$	17,762,950

- (1) The table above includes the fair values for the items listed and may not foot to the total population for each category.
- (2) Some inputs are shown as zero due to rounding.
- (3) Weighted averages are calculated based on the fair values of the instruments.
- (4) Appraised values are disclosed in whole dollars.
- (5) Represents impaired loans held for investment whose carrying amount is based on the fair value of the underlying collateral less costs to sell, primarily real estate.

## **Nonrecurring Fair Value Changes**

The following table presents total nonrecurring fair value measurements for the period, included in earnings, attributable to the change in fair value relating to assets that were still held:

	Three Months Ended June 30,			Six Mo	l June 30,	
In millions of dollars	2021		2020	2021		2020
Loans HFS	\$	(15) \$	32	\$	(17) \$	(198)
Other real estate owned		_	(1)		_	(1)
Loans <sup>(1)</sup>		49	(266)		60	(189)
Non-marketable equity securities measured using the measurement alternative		211	(52)		291	(29)
Total nonrecurring fair value gains (losses)	\$	245 \$	(287)	\$	334 \$	(417)

<sup>(1)</sup> Represents loans held for investment whose carrying amount is based on the fair value of the underlying collateral less costs to sell, primarily real estate.

## Estimated Fair Value of Financial Instruments Not Carried at Fair Value

The following tables present the carrying value and fair value of Citigroup's financial instruments that are not carried at fair value. The tables below therefore exclude items measured at fair value on a recurring basis presented in the tables above.

		June 3	0, 2021		Esti	mated fair v	/alue
In billions of dollars	C	arrying value	Estimated fair value	L	evel 1	Level 2	Level 3
Assets							
Investments, net of allowance	\$	181.9	\$ 183.4	\$	73.8	\$ 106.9	\$ 2.7
Securities borrowed and purchased under agreements to resell		121.2	121.2		_	120.9	0.3
Loans <sup>(1)(2)</sup>		649.3	665.2		_	_	665.2
Other financial assets <sup>(2)(3)</sup>		397.9	397.9		279.3	19.9	98.7
Liabilities							
Deposits	\$	1,307.5	\$ 1,308.3	\$	_	\$ 1,138.6	\$ 169.7
Securities loaned and sold under agreements to repurchase		145.1	145.1		_	145.0	0.1
Long-term debt <sup>(4)</sup>		188.2	203.1		_	184.0	19.1
Other financial liabilities <sup>(5)</sup>		114.8	114.8		_	19.6	95.2

	December 31, 2020				Estimated fair value				
In billions of dollars	(	Carrying value	Estimated fair value	I	Level 1	Level 2	Level 3		
Assets									
Investments, net of allowance	\$	110.3	\$ 113.	\$	23.3	\$ 87.0	\$ 2.9		
Securities borrowed and purchased under agreements to resell		109.5	109.	;		109.5	_		
Loans <sup>(1)(2)</sup>		643.3	663.	)	_	0.6	663.3		
Other financial assets <sup>(2)(3)</sup>		383.2	383.	2	291.5	18.1	73.6		
Liabilities									
Deposits	\$	1,278.7	\$ 1,278.	\$ \$	_	\$ 1,093.3	\$ 185.5		
Securities loaned and sold under agreements to repurchase		139.3	139	3	_	139.3	_		
Long-term debt <sup>(4)</sup>		204.6	221.	2	_	197.8	23.4		
Other financial liabilities <sup>(5)</sup>		102.4	102.	l l	_	19.2	83.2		

- (1) The carrying value of loans is net of the *Allowance for credit losses on loans* of \$19.2 billion for June 30, 2021 and \$25.0 billion for December 31, 2020. In addition, the carrying values exclude \$0.6 billion and \$0.7 billion of lease finance receivables at June 30, 2021 and December 31, 2020, respectively.
- (2) Includes items measured at fair value on a nonrecurring basis.
- (3) Includes cash and due from banks, deposits with banks, brokerage receivables, reinsurance recoverables and other financial instruments included in *Other assets* on the Consolidated Balance Sheet, for all of which the carrying value is a reasonable estimate of fair value.
- (4) The carrying value includes long-term debt balances under qualifying fair value hedges.
- (5) Includes brokerage payables, separate and variable accounts, short-term borrowings (carried at cost) and other financial instruments included in *Other liabilities* on the Consolidated Balance Sheet, for all of which the carrying value is a reasonable estimate of fair value.

The estimated fair values of the Company's corporate unfunded lending commitments at June 30, 2021 and December 31, 2020 were off-balance liabilities of \$6.7 billion and \$7.3 billion, respectively, substantially all of which are classified as Level 3. The Company does not estimate the fair values of consumer unfunded lending commitments, which are generally cancellable by providing notice to the borrower.

## 21. FAIR VALUE ELECTIONS

The Company may elect to report most financial instruments and certain other items at fair value on an instrument-by-instrument basis with changes in fair value reported in earnings, other than DVA (see below). The election is made upon the initial recognition of an eligible financial asset, financial liability or firm commitment or when certain specified reconsideration events occur. The fair value election may not otherwise be revoked once an election is made. The

changes in fair value are recorded in current earnings. Movements in DVA are reported as a component of *AOCI*. Additional discussion regarding the applicable areas in which fair value elections were made is presented in Note 20 to the Consolidated Financial Statements.

The Company has elected fair value accounting for its mortgage servicing rights (MSRs). See Note 18 to the Consolidated Financial Statements for additional details on Citi's MSRs.

The following table presents the changes in fair value of those items for which the fair value option has been elected:

In millions of dollars	Changes in fair value—gains (losses)				
	Three Months Ended June 30,			Six Months Ended June 30,	
		2021	2020	2021	2020
Assets					
Securities borrowed and purchased under agreements to resell	\$	(8) \$	(48) \$	(36) \$	44
Trading account assets		52	373	153	(461)
Loans					
Certain corporate loans		539	(154)	668	(1,017)
Certain consumer loans		_	(1)	_	_
Total loans	\$	539 \$	(155) \$	668 \$	(1,017)
Other assets					
MSRs	\$	(21) \$	(26) \$	52 \$	(169)
Certain mortgage loans HFS <sup>(1)</sup>		47	72	44	134
Total other assets	\$	26 \$	46 \$	96 \$	(35)
Total assets	\$	609 \$	216 \$	881 \$	(1,469)
Liabilities					
Interest-bearing deposits	\$	(130) \$	(164) \$	6 (93) \$	(52)
Securities loaned and sold under agreements to repurchase		5	196	18	(92)
Trading account liabilities		8	44	10	(17)
Short-term borrowings <sup>(2)</sup>		327	(259)	192	997
Long-term debt <sup>(2)</sup>		(2,441)	(5,402)	(433)	1,963
Total liabilities	\$	(2,231) \$	(5,585) \$	306) \$	2,799

<sup>(1)</sup> Includes gains (losses) associated with interest rate lock commitments for those loans that have been originated and elected under the fair value option.

<sup>(2)</sup> Includes DVA that is included in AOCI. See Notes 17 and 20 to the Consolidated Financial Statements.

#### Own Debt Valuation Adjustments (DVA)

Own debt valuation adjustments are recognized on Citi's liabilities for which the fair value option has been elected using Citi's credit spreads observed in the bond market. Changes in fair value of fair value option liabilities related to changes in Citigroup's own credit spreads (DVA) are reflected as a component of *AOCI*.

Among other variables, the fair value of liabilities for which the fair value option has been elected (other than non-recourse debt and similar liabilities) is impacted by the narrowing or widening of the Company's credit spreads.

The estimated changes in the fair value of these non-derivative liabilities due to such changes in the Company's own credit spread (or instrument-specific credit risk) were a loss of \$110 million and a loss of \$2,935 million for the three months ended June 30, 2021 and 2020, and a loss of \$148 million and a gain of \$1,253 million for the six months ended June 30, 2021 and 2020, respectively. Changes in fair value resulting from changes in instrument-specific credit risk were estimated by incorporating the Company's current credit spreads observable in the bond market into the relevant valuation technique used to value each liability as described above.

# The Fair Value Option for Financial Assets and Financial Liabilities

Selected Portfolios of Securities Purchased Under Agreements to Resell, Securities Borrowed, Securities Sold Under Agreements to Repurchase, Securities Loaned and Certain Uncollateralized Short-Term Borrowings

The Company elected the fair value option for certain portfolios of fixed income securities purchased under agreements to resell and fixed income securities sold under agreements to repurchase, securities borrowed, securities loaned and certain uncollateralized short-term borrowings held primarily by broker-dealer entities in the United States, the United Kingdom and Japan. In each case, the election was made because the related interest rate risk is managed on a portfolio basis, primarily with offsetting derivative instruments that are accounted for at fair value through earnings.

Changes in fair value for transactions in these portfolios are recorded in *Principal transactions*. The related interest revenue and interest expense are measured based on the contractual rates specified in the transactions and are reported as *Interest revenue* and *Interest expense* in the Consolidated Statement of Income.

### Certain Loans and Other Credit Products

Citigroup has also elected the fair value option for certain other originated and purchased loans, including certain unfunded loan products, such as guarantees and letters of credit, executed by Citigroup's lending and trading businesses. None of these credit products are highly leveraged financing commitments. Significant groups of transactions include loans and unfunded loan products that are expected to be either sold or securitized in the near term, or transactions where the economic risks are hedged with derivative instruments, such as purchased credit default swaps or total return swaps where the Company pays the total return on the underlying loans to a third party. Citigroup has elected the fair value option to mitigate accounting mismatches in cases where hedge accounting is complex and to achieve operational simplifications. Fair value was not elected for most lending transactions across the Company.

The following table provides information about certain credit products carried at fair value:

	June 30, 2021			December 3	31, 2	:020	
In millions of dollars	Trad	ling assets	]	Loans	Trading assets	I	Loans
Carrying amount reported on the Consolidated Balance Sheet	\$	8,594	\$	7,707	\$ 8,063	\$	6,854
Aggregate unpaid principal balance in excess of (less than) fair value		(203)		(197)	(915)		(14)
Balance of non-accrual loans or loans more than 90 days past due		_		17	_		4
Aggregate unpaid principal balance in excess of (less than) fair value for non-accrual loans or loans more than 90 days past due		_		(15)			_

In addition to the amounts reported above, \$763 million and \$1,068 million of unfunded commitments related to certain credit products selected for fair value accounting were outstanding as of June 30, 2021 and December 31, 2020, respectively.

Changes in the fair value of funded and unfunded credit products are classified in *Principal transactions* in Citi's Consolidated Statement of Income. Related interest revenue is measured based on the contractual interest rates and reported as *Interest revenue* on *Trading account assets* or loan interest depending on the balance sheet classifications of the credit products. The changes in fair value for the six months ended June 30, 2021 and 2020 due to instrument-specific credit risk totaled to losses of \$2 million and \$40 million, respectively.

#### Certain Investments in Unallocated Precious Metals

Citigroup invests in unallocated precious metals accounts (gold, silver, platinum and palladium) as part of its commodity and foreign currency trading activities or to economically hedge certain exposures from issuing structured liabilities. Under ASC 815, the investment is bifurcated into a debt host contract and a commodity forward derivative instrument. Citigroup elects the fair value option for the debt host contract, and reports the debt host contract within *Trading account assets* on the Company's Consolidated Balance Sheet. The total carrying amount of debt host contracts across unallocated precious metals accounts was approximately \$0.4 billion and \$0.5 billion at June 30, 2021 and December 31, 2020, respectively. The amounts are expected to fluctuate based on trading activity in future periods.

As part of its commodity and foreign currency trading activities, Citi trades unallocated precious metals investments and executes forward purchase and forward sale derivative contracts with trading counterparties. When Citi sells an unallocated precious metals investment, Citi's receivable from its depository bank is repaid and Citi derecognizes its investment in the unallocated precious metal. The forward purchase or sale contract with the trading counterparty indexed to unallocated precious metals is accounted for as a derivative, at fair value through earnings. As of June 30, 2021, there were approximately \$5.0 billion and \$5.0 billion of notional amounts of such forward purchase and forward sale derivative contracts outstanding, respectively.

# Certain Investments in Private Equity and Real Estate Ventures

Citigroup invests in private equity and real estate ventures for the purpose of earning investment returns and for capital appreciation. The Company has elected the fair value option for certain of these ventures, because such investments are considered similar to many private equity or hedge fund activities in Citi's investment companies, which are reported at fair value. The fair value option brings consistency in the accounting and evaluation of these investments. All investments (debt and equity) in such private equity and real estate entities are accounted for at fair value. These investments are classified as *Investments* on Citigroup's Consolidated Balance Sheet.

Changes in the fair values of these investments are classified in *Other revenue* in the Company's Consolidated Statement of Income.

## Certain Mortgage Loans Held-for-Sale (HFS)

Citigroup has elected the fair value option for certain purchased and originated prime fixed-rate and conforming adjustable-rate first mortgage loans HFS. These loans are intended for sale or securitization and are hedged with derivative instruments. The Company has elected the fair value option to mitigate accounting mismatches in cases where hedge accounting is complex and to achieve operational simplifications.

The following table provides information about certain mortgage loans HFS carried at fair value:

In millions of dollars	June 30, 2021	De	ecember 31, 2020
Carrying amount reported on the Consolidated Balance Sheet	\$ 1,681	\$	1,742
Aggregate fair value in excess of (less than) unpaid principal balance	52		91
Balance of non-accrual loans or loans more than 90 days past due	_		_
Aggregate unpaid principal balance in excess of fair value for non-accrual loans or loans more than 90 days past due			

The changes in the fair values of these mortgage loans are reported in *Other revenue* in the Company's Consolidated Statement of Income. There was no net change in fair value during the six months ended June 30, 2021 and 2020 due to instrument-specific credit risk. Related interest income continues to be measured based on the contractual interest rates and reported as *Interest revenue* in the Consolidated Statement of Income.

#### Certain Debt Liabilities

The Company has elected the fair value option for certain debt liabilities. The Company elected the fair value option because these exposures are considered to be trading-related positions and, therefore, they are managed on a fair value basis. These positions will continue to be classified as debt, deposits or derivatives classified as *Trading account liabilities* on the Company's Consolidated Balance Sheet according to their legal form.

The following table provides information about the carrying value of notes carried at fair value, disaggregated by type of risk:

In billions of dollars	June 30, 2021	December 31, 2020
Interest rate linked	\$ 38.9	\$ 34.5
Foreign exchange linked	0.6	1.2
Equity linked	31.3	27.3
Commodity linked	2.9	1.4
Credit linked	2.7	2.6
Total	\$ 76.4	\$ 67.0

The portion of the changes in fair value attributable to changes in Citigroup's own credit spreads (DVA) is reflected as a component of *AOCI* while all other changes in fair value are reported in *Principal transactions*. Changes in the fair value of these liabilities include accrued interest, which is also included in the change in fair value reported in *Principal transactions*.

The following table provides information about long-term debt carried at fair value:

In millions of dollars	Jı	une 30, 2021	December 31, 2020
Carrying amount reported on the Consolidated Balance Sheet	\$	76,375	\$ 67,063
Aggregate unpaid principal balance in excess of (less than) fair value		(4,638)	(5,130)

The following table provides information about short-term borrowings carried at fair value:

In millions of dollars	June	e 30, 2021 Decemb	per 31, 2020
Carrying amount reported on the Consolidated Balance Sheet	\$	7,358 \$	4,683
Aggregate unpaid principal balance in excess of (less than) fair value		_	68

#### 22. GUARANTEES, LEASES AND COMMITMENTS

Citi provides a variety of guarantees and indemnifications to its customers to enhance their credit standing and enable them to complete a wide variety of business transactions. For certain contracts meeting the definition of a guarantee, the guarantor must recognize, at inception, a liability for the fair value of the obligation undertaken in issuing the guarantee.

In addition, the guarantor must disclose the maximum potential amount of future payments that the guarantor could be required to make under the guarantee, if there were a total default by the guaranteed parties. The determination of the maximum potential future payments is based on the notional

amount of the guarantees without consideration of possible recoveries under recourse provisions or from collateral held or pledged. As such, Citi believes such amounts bear no relationship to the anticipated losses, if any, on these guarantees.

For additional information regarding Citi's guarantees and indemnifications included in the tables below, as well as its other guarantees and indemnifications excluded from these tables, see Note 26 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

The following tables present information about Citi's guarantees at June 30, 2021 and December 31, 2020:

	_			
In billions of dollars at June 30, 2021	 re within l year	Expire after 1 year	Total amount outstanding	Carrying value (in millions of dollars)
Financial standby letters of credit	\$ 24.3	\$ 68.2	\$ 92.5	\$ 882
Performance guarantees	6.8	5.9	12.7	48
Derivative instruments considered to be guarantees	16.1	58.5	74.6	304
Loans sold with recourse	_	1.7	1.7	16
Securities lending indemnifications <sup>(1)</sup>	134.4	_	134.4	_
Credit card merchant processing <sup>(2)</sup>	110.9	_	110.9	4
Credit card arrangements with partners	_	0.8	0.8	7
Custody indemnifications and other		24.2	24.2	37
Total	\$ 292.5	\$ 159.3	\$ 451.8	\$ 1,298

	Ma	ximum potent			
In billions of dollars at December 31, 2020		Expire within Expire at 1 year 1 year		Total amount outstanding	Carrying value (in millions of dollars)
Financial standby letters of credit	\$	25.3 \$	68.4	\$ 93.7	\$ 1,407
Performance guarantees		7.3	6.0	13.3	72
Derivative instruments considered to be guarantees		20.0	60.9	80.9	671
Loans sold with recourse		_	1.2	1.2	9
Securities lending indemnifications <sup>(1)</sup>		112.2	_	112.2	_
Credit card merchant processing <sup>(2)</sup>		101.9	_	101.9	3
Credit card arrangements with partners		0.2	0.8	1.0	7
Custody indemnifications and other		_	37.3	37.3	35
Total	\$	266.9 \$	174.6	\$ 441.5	\$ 2,204

<sup>(1)</sup> The carrying values of securities lending indemnifications were not material for either period presented, as the probability of potential liabilities arising from these guarantees is minimal.

<sup>(2)</sup> At June 30, 2021 and December 31, 2020, this maximum potential exposure was estimated to be \$111 billion and \$102 billion, respectively. However, Citi believes that the maximum exposure is not representative of the actual potential loss exposure based on its historical experience. This contingent liability is unlikely to arise, as most products and services are delivered when purchased and amounts are refunded when items are returned to merchants.

#### Loans Sold with Recourse

Loans sold with recourse represent Citi's obligations to reimburse the buyers for loan losses under certain circumstances. Recourse refers to the clause in a sales agreement under which a seller/lender will fully reimburse the buyer/investor for any losses resulting from the purchased loans. This may be accomplished by the sellers taking back any loans that become delinquent.

In addition to the amounts shown in the tables above, Citi has recorded a repurchase reserve for its potential repurchases or make-whole liability regarding residential mortgage representation and warranty claims related to its whole loan sales to U.S. government-sponsored agencies and, to a lesser extent, private investors. The repurchase reserve was approximately \$32 million and \$31 million at June 30, 2021 and December 31, 2020, respectively, and these amounts are included in *Other liabilities* on the Consolidated Balance Sheet.

# Credit Card Arrangements with Partners

Citi, in one of its credit card partner arrangements, provides guarantees to the partner regarding the volume of certain customer originations during the term of the agreement. To the extent that such origination targets are not met, the guarantees serve to compensate the partner for certain payments that otherwise would have been generated in connection with such originations.

## Other Guarantees and Indemnifications

# Credit Card Protection Programs

Citi, through its credit card businesses, provides various cardholder protection programs on several of its card products, including programs that provide insurance coverage for rental cars, coverage for certain losses associated with purchased products, price protection for certain purchases and protection for lost luggage. These guarantees are not included in the table, since the total outstanding amount of the guarantees and Citi's maximum exposure to loss cannot be quantified. The protection is limited to certain types of purchases and losses, and it is not possible to quantify the purchases that would qualify for these benefits at any given time. Citi assesses the probability and amount of its potential liability related to these programs based on the extent and nature of its historical loss experience. At June 30, 2021 and December 31, 2020, the actual and estimated losses incurred and the carrying value of Citi's obligations related to these programs were immaterial.

Value-Transfer Networks (Including Exchanges and Clearing Houses) (VTNs)

Citi is a member of, or shareholder in, hundreds of value-transfer networks (VTNs) (payment, clearing and settlement systems as well as exchanges) around the world. As a condition of membership, many of these VTNs require that members stand ready to pay a pro rata share of the losses incurred by the organization due to another member's default on its obligations. Citi's potential obligations may be limited to its membership interests in the VTNs, contributions to the VTN's funds, or, in certain narrow cases, to the full pro rata share. The maximum exposure is difficult to estimate as this

would require an assessment of claims that have not yet occurred; however, Citi believes the risk of loss is remote given historical experience with the VTNs. Accordingly, Citi's participation in VTNs is not reported in the guarantees tables above, and there are no amounts reflected on the Consolidated Balance Sheet as of June 30, 2021 or December 31, 2020 for potential obligations that could arise from Citi's involvement with VTN associations.

Long-Term Care Insurance Indemnification
In 2000, Travelers Life & Annuity (Travelers), then a subsidiary of Citi, entered into a reinsurance agreement to transfer the risks and rewards of its long-term care (LTC) business to GE Life (now Genworth Financial Inc., or Genworth), then a subsidiary of the General Electric Company (GE). As part of this transaction, the reinsurance obligations were provided by two regulated insurance subsidiaries of GE Life, which funded two collateral trusts with securities. Presently, as discussed below, the trusts are referred to as the Genworth Trusts.

As part of GE's spin-off of Genworth in 2004, GE retained the risks and rewards associated with the 2000 Travelers reinsurance agreement by providing a reinsurance contract to Genworth through GE's Union Fidelity Life Insurance Company (UFLIC) subsidiary that covers the Travelers LTC policies. In addition, GE provided a capital maintenance agreement in favor of UFLIC that is designed to assure that UFLIC will have the funds to pay its reinsurance obligations. As a result of these reinsurance agreements and the spin-off of Genworth, Genworth has reinsurance protection from UFLIC (supported by GE) and has reinsurance obligations in connection with the Travelers LTC policies. As noted below, the Genworth reinsurance obligations now benefit Brighthouse Financial, Inc. (Brighthouse). While neither Brighthouse nor Citi are direct beneficiaries of the capital maintenance agreement between GE and UFLIC, Brighthouse and Citi benefit indirectly from the existence of the capital maintenance agreement, which helps assure that UFLIC will continue to have funds necessary to pay its reinsurance obligations to Genworth.

In connection with Citi's 2005 sale of Travelers to MetLife Inc. (MetLife), Citi provided an indemnification to MetLife for losses (including policyholder claims) relating to the LTC business for the entire term of the Travelers LTC policies, which, as noted above, are reinsured by subsidiaries of Genworth. In 2017, MetLife spun off its retail insurance business to Brighthouse. As a result, the Travelers LTC policies now reside with Brighthouse. The original reinsurance agreement between Travelers (now Brighthouse) and Genworth remains in place and Brighthouse is the sole beneficiary of the Genworth Trusts. The Genworth Trusts are designed to provide collateral to Brighthouse in an amount equal to the statutory liabilities of Brighthouse in respect of the Travelers LTC policies. The assets in the Genworth Trusts are evaluated and adjusted periodically to ensure that the fair value of the assets continues to provide collateral in an amount equal to these estimated statutory liabilities, as the liabilities change over time.

If both (i) Genworth fails to perform under the original Travelers/GE Life reinsurance agreement for any reason,

including its insolvency or the failure of UFLIC to perform under its reinsurance contract or GE to perform under the capital maintenance agreement, and (ii) the assets of the two Genworth Trusts are insufficient or unavailable, then Citi, through its LTC reinsurance indemnification, must reimburse Brighthouse for any losses incurred in connection with the LTC policies. Since both events would have to occur before Citi would become responsible for any payment to Brighthouse pursuant to its indemnification obligation, and the likelihood of such events occurring is currently not probable, there is no liability reflected on the Consolidated Balance Sheet as of June 30, 2021 and December 31, 2020 related to this indemnification. However, if both events become reasonably possible (meaning more than remote but less than probable), Citi will be required to estimate and disclose a reasonably possible loss or range of loss to the extent that such an estimate could be made. In addition, if both events become probable, Citi will be required to accrue for such liability in accordance with applicable accounting principles.

Citi continues to closely monitor its potential exposure under this indemnification obligation, given GE's 2018 LTC and other charges and the September 2019 AM Best credit ratings downgrade for the Genworth subsidiaries.

# Futures and Over-the-Counter Derivatives Clearing

Citi provides clearing services on central clearing parties (CCP) for clients that need to clear exchange-traded and overthe-counter (OTC) derivative contracts with CCPs. Based on all relevant facts and circumstances, Citi has concluded that it acts as an agent for accounting purposes in its role as clearing member for these client transactions. As such, Citi does not reflect the underlying exchange-traded or OTC derivatives contracts in its Consolidated Financial Statements. See Note 19 for a discussion of Citi's derivatives activities that are reflected in its Consolidated Financial Statements.

As a clearing member, Citi collects and remits cash and securities collateral (margin) between its clients and the respective CCP. In certain circumstances, Citi collects a higher amount of cash (or securities) from its clients than it needs to remit to the CCPs. This excess cash is then held at depository institutions such as banks or carry brokers.

There are two types of margin: initial and variation. Where Citi obtains benefits from or controls cash initial margin (e.g., retains an interest spread), cash initial margin collected from clients and remitted to the CCP or depository institutions is reflected within *Brokerage payables* (payables to customers) and *Brokerage receivables* (receivables from brokers, dealers and clearing organizations) or *Cash and due from banks*, respectively.

However, for exchange-traded and OTC-cleared derivative contracts where Citi does not obtain benefits from or control the client cash balances, the client cash initial margin collected from clients and remitted to the CCP or depository institutions is not reflected on Citi's Consolidated Balance Sheet. These conditions are met when Citi has contractually agreed with the client that (i) Citi will pass through to the client all interest paid by the CCP or depository institutions on the cash initial margin, (ii) Citi will not utilize its right as a clearing member to transform cash margin into other assets, (iii) Citi does not guarantee and is not liable to

the client for the performance of the CCP or the depository institution and (iv) the client cash balances are legally isolated from Citi's bankruptcy estate. The total amount of cash initial margin collected and remitted in this manner was approximately \$16.8 billion and \$16.6 billion as of June 30, 2021 and December 31, 2020, respectively.

Variation margin due from clients to the respective CCP, or from the CCP to clients, reflects changes in the value of the client's derivative contracts for each trading day. As a clearing member, Citi is exposed to the risk of non-performance by clients (e.g., failure of a client to post variation margin to the CCP for negative changes in the value of the client's derivative contracts). In the event of non-performance by a client, Citi would move to close out the client's positions. The CCP would typically utilize initial margin posted by the client and held by the CCP, with any remaining shortfalls required to be paid by Citi as clearing member. Citi generally holds incremental cash or securities margin posted by the client, which would typically be expected to be sufficient to mitigate Citi's credit risk in the event the client fails to perform.

As required by ASC 860-30-25-5, securities collateral posted by clients is not recognized on Citi's Consolidated Balance Sheet.

# Carrying Value—Guarantees and Indemnifications

At June 30, 2021 and December 31, 2020, the total carrying amounts of the liabilities related to the guarantees and indemnifications included in the tables above amounted to approximately \$1.3 billion and \$2.2 billion, respectively. The carrying value of financial and performance guarantees is included in *Other liabilities*. For loans sold with recourse, the carrying value of the liability is included in *Other liabilities*.

# Collateral

Cash collateral available to Citi to reimburse losses realized under these guarantees and indemnifications amounted to \$64.6 billion and \$51.6 billion at June 30, 2021 and December 31, 2020, respectively. Securities and other marketable assets held as collateral amounted to \$94.1 billion and \$80.1 billion at June 30, 2021 and December 31, 2020, respectively. The majority of collateral is held to reimburse losses realized under securities lending indemnifications. In addition, letters of credit in favor of Citi held as collateral amounted to \$4.5 billion and \$6.6 billion at June 30, 2021 and December 31, 2020, respectively. Other property may also be available to Citi to cover losses under certain guarantees and indemnifications; however, the value of such property has not been determined.

# Performance Risk

Presented in the tables below are the maximum potential amounts of future payments that are classified based on internal and external credit ratings. The determination of the maximum potential future payments is based on the notional amount of the guarantees without consideration of possible recoveries under recourse provisions or from collateral held or pledged. As such, Citi believes such amounts bear no relationship to the anticipated losses, if any, on these guarantees.

	Maximum potential amount of future payments							ents
In billions of dollars at June 30, 2021	Investment grade			Non- investment grade		Not rated		Total
Financial standby letters of credit	\$	77.7	\$	14.7	\$	0.1	\$	92.5
Performance guarantees		10.1		2.6		_		12.7
Derivative instruments deemed to be guarantees		_		_		74.6		74.6
Loans sold with recourse		_		_		1.7		1.7
Securities lending indemnifications		_		_		134.4		134.4
Credit card merchant processing		_		_		110.9		110.9
Credit card arrangements with partners		_		_		0.8		0.8
Custody indemnifications and other		11.6		12.6		_		24.2
Total	\$	99.4	\$	29.9	\$	322.5	\$	451.8

	Maximum potential amount of future payments							
In billions of dollars at December 31, 2020		estment i	Non- investment grade	Not rated	Total			
Financial standby letters of credit	\$	78.5 \$	14.6 \$	0.6 \$	93.7			
Performance guarantees		9.8	3.0	0.5	13.3			
Derivative instruments deemed to be guarantees		_	_	80.9	80.9			
Loans sold with recourse		_	_	1.2	1.2			
Securities lending indemnifications		_	_	112.2	112.2			
Credit card merchant processing		_	_	101.9	101.9			
Credit card arrangements with partners		_	_	1.0	1.0			
Custody indemnifications and other		24.9	12.4	_	37.3			
Total	\$	113.2 \$	30.0 \$	298.3 \$	441.5			

# Leases

The Company's operating leases, where Citi is a lessee, include real estate such as office space and branches and various types of equipment. These leases have a weighted-average remaining lease term of approximately six years as of June 30, 2021. The operating lease ROU asset and lease liability were \$2.8 billion and \$3.0 billion, respectively, as of June 30, 2021, compared to an operating lease ROU asset of \$2.8 billion and lease liability of \$3.1 billion as of December 31, 2020. The Company recognizes fixed lease costs on a straight-line basis throughout the lease term in the Consolidated Statement of Income. In addition, variable lease costs are recognized in the period in which the obligation for those payments is incurred.

## **Credit Commitments and Lines of Credit**

The table below summarizes Citigroup's credit commitments:

In millions of dollars	U.S.	Outside of U.S.	June 30, 2021	December 31, 2020
Commercial and similar letters of credit	\$ 929	\$ 4,840 \$	5,769	\$ 5,221
One- to four-family residential mortgages	1,823	2,520	4,343	5,002
Revolving open-end loans secured by one- to four-family residential properties	7,687	1,154	8,841	9,626
Commercial real estate, construction and land development	14,959	1,507	16,466	12,867
Credit card lines	605,944	102,007	707,951	710,399
Commercial and other consumer loan commitments	214,023	120,988	335,011	322,458
Other commitments and contingencies	5,278	524	5,802	5,715
Total	\$ 850,643	\$ 233,540 \$	1,084,183	\$ 1,071,288

The majority of unused commitments are contingent upon customers maintaining specific credit standards. Commercial commitments generally have floating interest rates and fixed expiration dates and may require payment of fees. Such fees (net of certain direct costs) are deferred and, upon exercise of the commitment, amortized over the life of the loan or, if exercise is deemed remote, amortized over the commitment period.

# Other Commitments and Contingencies

Other commitments and contingencies include all other transactions related to commitments and contingencies not reported on the lines above.

# Unsettled Reverse Repurchase and Securities Borrowing Agreements and Unsettled Repurchase and Securities Lending Agreements

In addition, in the normal course of business, Citigroup enters into reverse repurchase and securities borrowing agreements, as well as repurchase and securities lending agreements, which settle at a future date. At June 30, 2021 and December 31, 2020, Citigroup had approximately \$92.4 billion and \$71.8 billion of unsettled reverse repurchase and securities borrowing agreements, and approximately \$38.2 billion and \$62.5 billion of unsettled repurchase and securities lending agreements, respectively. For a further discussion of securities purchased under agreements to resell and securities borrowed, and securities sold under agreements to repurchase and securities loaned, including the Company's policy for offsetting repurchase and reverse repurchase agreements, see

# **Restricted Cash**

Citigroup defines restricted cash (as cash subject to withdrawal restrictions) to include cash deposited with central banks that must be maintained to meet minimum regulatory requirements, and cash set aside for the benefit of customers or for other purposes such as compensating balance arrangements or debt retirement. Restricted cash includes minimum reserve requirements with the Federal Reserve Bank and certain other central banks and cash segregated to satisfy rules regarding the protection of customer assets as required by Citigroup broker-dealers' primary regulators, including the United States Securities and Exchange Commission (SEC), the Commodity Futures Trading Commission and the United Kingdom's Prudential Regulation Authority.

Restricted cash is included on the Consolidated Balance Sheet within the following balance sheet lines:

In millions of dollars	•	June 30, 2021	De	cember 31, 2020
Cash and due from banks	\$	4,001	\$	3,774
Deposits with banks, net of allowance		13,750		14,203
Total	\$	17,751	\$	17,977

In response to the COVID-19 pandemic, the Federal Reserve Bank and certain other central banks eased regulations related to minimum required cash deposited with central banks.

# 23. CONTINGENCIES

The following information supplements and amends, as applicable, the disclosure in Note 23 to the Consolidated Financial Statements in Citi's First Quarter of 2021 Form 10-Q and Note 27 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K. For purposes of this Note, Citigroup, its affiliates and subsidiaries and current and former officers, directors, and employees, are sometimes collectively referred to as Citigroup and Related Parties.

In accordance with ASC 450, Citigroup establishes accruals for contingencies, including any litigation, regulatory, or tax matters disclosed herein, when Citigroup believes it is probable that a loss has been incurred and the amount of the loss can be reasonably estimated. Once established, accruals are adjusted from time to time, as appropriate, in light of additional information. The amount of loss ultimately incurred in relation to those matters may be substantially higher or lower than the amounts accrued for those matters.

If Citigroup has not accrued for a matter because the matter does not meet the criteria for accrual (as set forth above), or Citigroup believes an exposure to loss exists in excess of the amount accrued for a particular matter, in each case assuming a material loss is reasonably possible but not probable, Citigroup discloses the matter. In addition, for such matters, Citigroup discloses an estimate of the aggregate reasonably possible loss or range of loss in excess of the amounts accrued for those matters for which an estimate can be made. At June 30, 2021, Citigroup estimates that the reasonably possible unaccrued loss for these matters ranges up to approximately \$1.4 billion in the aggregate.

As available information changes, the matters for which Citigroup is able to estimate will change, and the estimates themselves will change. In addition, while many estimates presented in financial statements and other financial disclosures involve significant judgment and may be subject to significant uncertainty, estimates of the range of reasonably possible loss arising from litigation, regulatory, tax, or other matters are subject to particular uncertainties. For example, at the time of making an estimate, Citigroup may only have preliminary or incomplete information about the facts underlying the claim; its assumptions about the future rulings of the court or other tribunal on significant issues, or the behavior and incentives of adverse parties, regulators, or tax authorities may prove to be wrong; and the outcomes it is attempting to predict are often not amenable to the use of statistical or other quantitative analytical tools. In addition, from time to time an outcome may occur that Citigroup had not accounted for in its estimates because it had deemed such an outcome to be remote. For all these reasons, the amount of loss in excess of accruals ultimately incurred for the matters as to which an estimate has been made could be substantially higher or lower than the range of loss included in the estimate.

Subject to the foregoing, it is the opinion of Citigroup's management, based on current knowledge and after taking into account its current accruals, that the eventual outcome of all matters described in this Note would not be likely to have a material adverse effect on the consolidated financial condition of Citigroup. Nonetheless, given the substantial or indeterminate amounts sought in certain of these matters and

the inherent unpredictability of such matters, an adverse outcome in certain of these matters could, from time to time, have a material adverse effect on Citigroup's consolidated results of operations or cash flows in particular quarterly or annual periods.

For further information on ASC 450 and Citigroup's accounting and disclosure framework for contingencies, including for any litigation, regulatory, and tax matters disclosed herein, see Note 27 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

#### **Foreign Exchange Matters**

Antitrust and Other Litigation: On May 21, 2021, in ALLIANZ GLOBAL INVESTORS GMBH AND OTHERS v. BARCLAYS BANK PLC AND OTHERS, Citigroup, Citibank, and other defendants filed amended defenses. Additional information concerning this action is publicly available in court filings under the docket number CL-2018-000840.

# Interbank Offered Rates-Related Litigation and Other Matters

Antitrust and Other Litigation: On March 24, 2021, in IN RE ICE LIBOR ANTITRUST LITIGATION, the United States Court of Appeals for the Second Circuit granted DYJ Holdings, LLC's motion to intervene as a plaintiff and denied defendants' motion to dismiss for lack of subject matter jurisdiction. Additional information concerning this action is publicly available in court filings under the docket number 19 Civ. 439 (S.D.N.Y.) (Daniels, J.) and 20-1492 (2d Cir.).

On May 24, 2021, in MCCARTHY, ET AL. v. INTERCONTINENTAL EXCHANGE, INC., ET AL., plaintiffs filed a motion for an order to show cause why an injunction should not issue in connection with the LIBOR setting process. On June 3, 2021, the court issued an order denying defendants' motion to transfer the case to the United States District Court for the Southern District of New York. Additional information concerning this action is publicly available in court filings under the docket number 20 Civ. 5832 (N.D. Cal.) (Donato, J.).

# **Revlon-related Wire Transfer Litigation**

On May 12, 2021, the district court denied Citibank's motion to extend the temporary restraining orders pending appeal but extended the temporary restraining orders to allow for Citibank to file a motion for an injunction with the United States Court of Appeals for the Second Circuit, which Citibank did on May 19, 2021. Additional information concerning this action is publicly available in court filings under docket numbers 20-CV-6539 (S.D.N.Y.) (Furman, J.) and 21-487 (2d Cir.).

# Shareholder Derivative and Securities Litigation

On June 4, 2021, defendants moved to dismiss the consolidated amended complaint, in IN RE CITIGROUP SECURITIES LITIGATION. Additional information concerning this action is publicly available in court filings under the docket number 1:20-CV-9132 (S.D.N.Y.) (Nathan, J.).

#### **Sovereign Securities Matters**

Antitrust and Other Litigation: On May 14, 2021, in IN RE TREASURY SECURITIES AUCTION ANTITRUST LITIGATION, plaintiffs filed an amended consolidated complaint. On June 14, 2021, certain defendants, including Citigroup Global Markets Inc., moved to dismiss the amended complaint. Additional information concerning this action is publicly available in court filings under the docket number 15-MD-2673 (S.D.N.Y.) (Gardephe, J.).

On April 21, 2021, in STATE OF LOUISIANA v. BANK OF AMERICA, N.A., ET AL., CITY OF BATON ROUGE, ET AL. v. BANK OF AMERICA, N.A., ET AL., LOUISIANA ASSET MANAGEMENT POOL v. BANK OF AMERICA CORPORATION, ET AL., and CITY OF NEW ORLEANS, ET AL. v. BANK OF AMERICA CORPORATION, ET AL., plaintiffs filed notices of settlement, and on June 9, 2021, the parties filed stipulations of dismissal and the court dismissed the actions with prejudice. Additional information concerning these actions is publicly available in court filings under the docket numbers 19 Civ. 638 (M.D. La.) (Dick, C.J.), 19 Civ. 725 (M.D. La.) (Dick, C.J.), 21 Civ. 0003 (M.D. La.) (Dick, C.J.), and 21 Civ. 147 (M.D. La.) (Dick, C.J.).

On May 20, 2021, in IN RE MEXICAN GOVERNMENT BONDS ANTITRUST LITIGATION, plaintiffs moved for reconsideration of the court's order granting defendants' motion to dismiss for lack of personal jurisdiction. Additional information concerning this action is publicly available in court filings under the docket number 18 Civ. 2830 (S.D.N.Y.) (Oetken, J.).

# Variable Rate Demand Obligation Litigations

On June 2, 2021, the Board of Directors of the San Diego Association of Governments, acting as the San Diego County Regional Transportation Commission, filed a putative class action similar to and against the same defendants named in the already pending nationwide consolidated class action captioned CITY OF PHILADELPHIA v. BANK OF AMERICA CORP., ET AL. and MAYOR AND CITY COUNCIL OF BALTIMORE v. BANK OF AMERICA CORP., ET AL. Additional information concerning these actions is publicly available in court filings under the docket numbers 21-CV-4893 (S.D.N.Y.) (Furman, J.), 19-CV-1608 (S.D.N.Y.) (Furman, J.), and 19-CV-2667 (S.D.N.Y.) (Furman, J.).

### Wind Farm Litigations

On April 8, 2021, the motion for a preliminary injunction filed by the Stephens Ranch plaintiffs was denied. On April 19, 2021, plaintiffs filed a notice of appeal of that decision. On May 20, 2021, temporary injunction motions were denied in the actions commenced by the Shannon, Flat Top, and Midway projects, and on June 29, 2021, defendants filed motions to dismiss the complaints. Additional information concerning these actions is publicly available in court filings under docket numbers 652078/2021 (Sup. Ct. N.Y. Cnty.) (Reed, J.), 2021-01387 (1st Dep't), 652312/2021 (Sup. Ct. N.Y. Cnty.) (Reed, J.), and 2021-23588 (District Court Harris County TX) (Schaffer, J.).

# **Settlement Payments**

Payments required in settlement agreements described above have been made or are covered by existing litigation or other accruals.

# 24. CONDENSED CONSOLIDATING FINANCIAL STATEMENTS

Citigroup previously amended its Registration Statement on Form S-3 on file with the SEC (File No. 33-192302), which added its wholly owned subsidiary, Citigroup Global Markets Holdings Inc. (CGMHI), as a co-registrant. Any securities issued by CGMHI under the Form S-3 will be fully and unconditionally guaranteed by Citigroup.

The following are the Condensed Consolidating Statements of Income and Comprehensive Income for the three and six months ended June 30, 2021 and 2020, Condensed Consolidating Balance Sheet as of June 30, 2021 and December 31, 2020 and Condensed Consolidating Statement of Cash Flows for the six months ended June 30, 2021 and 2020 for Citigroup Inc., the parent holding company (Citigroup parent company), CGMHI, other Citigroup subsidiaries and eliminations and total consolidating adjustments. "Other Citigroup subsidiaries and eliminations" includes all other subsidiaries of Citigroup, intercompany eliminations and income (loss) from discontinued operations. "Consolidating adjustments" includes Citigroup parent company elimination of distributed and undistributed income of subsidiaries and investment in subsidiaries.

These Condensed Consolidating Financial Statements have been prepared and presented in accordance with SEC Regulation S-X Rule 3-10, "Financial Statements of Guarantors and Issuers of Guaranteed Securities Registered or Being Registered."

These Condensed Consolidating Financial Statements are presented for purposes of additional analysis, but should be considered in relation to the Consolidated Financial Statements of Citigroup taken as a whole.

	Three Months Ended June 30, 2021								
In millions of dollars	p	tigroup arent mpany		ССМНІ		ther Citigroup Ibsidiaries and eliminations	Consolidating adjustments	CC	Citigroup onsolidated
Revenues									
Dividends from subsidiaries	\$	3,700	\$	_	\$	_	\$ (3,700)	\$	_
Interest revenue		_		1,014		11,449	_		12,463
Interest revenue—intercompany		954		136		(1,090)	_		_
Interest expense		1,209		221		834	_		2,264
Interest expense—intercompany		94		330		(424)	_		_
Net interest revenue	\$	(349)	\$	599	\$	9,949	<b>\$</b> —	\$	10,199
Commissions and fees	\$	_	\$	1,836	\$	1,538	<b>s</b> —	\$	3,374
Commissions and fees—intercompany		(1)		88		(87)	_		_
Principal transactions		(892)		919		2,277	_		2,304
Principal transactions—intercompany		910		(110)		(800)	_		_
Other revenue		(4)		139		1,462	_		1,597
Other revenue—intercompany		3		(8)		5	_		_
Total non-interest revenues	\$	16	\$	2,864	\$	4,395	<b>s</b> —	\$	7,275
Total revenues, net of interest expense	\$	3,367	\$	3,463	\$	14,344	\$ (3,700)	\$	17,474
Provisions for credit losses and for benefits and claims	\$	2	\$	3	\$	(1,071)	<b>s</b> —	\$	(1,066)
Operating expenses									
Compensation and benefits	\$	_	\$	1,303	\$	4,679	<b>\$</b>	\$	5,982
Compensation and benefits—intercompany		24		_		(24)	_		_
Other operating		14		680		4,516	_		5,210
Other operating—intercompany		3		808		(811)	_		_
Total operating expenses	\$	41	\$	2,791	\$	8,360	<b>\$</b>	\$	11,192
Equity in undistributed income of subsidiaries	\$	2,567	\$	_	\$	_	\$ (2,567)	\$	_
Income (loss) from continuing operations before income									
taxes	\$	5,891	\$	669	\$	7,055	\$ (6,267)	\$	7,348
Provision (benefit) for income taxes		(302)		(119)		1,576	_		1,155
Income (loss) from continuing operations	\$	6,193	\$	788	\$		\$ (6,267)	\$	6,193
Income (loss) from discontinued operations, net of taxes				_		10			10
Net income before attribution of noncontrolling interests	\$	6,193	\$	788	\$	5,489	\$ (6,267)	\$	6,203
Noncontrolling interests		_		_		10	_		10
Net income (loss)	\$	6,193	\$	788	\$	5,479	\$ (6,267)	\$	6,193
Comprehensive income									
Add: Other comprehensive income (loss)	\$	(109)	\$	7	\$	(1,966)	\$ 1,959	\$	(109)
Total Citigroup comprehensive income (loss)	\$	6,084	\$	795	\$	3,513	\$ (4,308)	\$	6,084
Add: Other comprehensive income attributable to noncontrolling interests	\$	_	\$	_	\$	18	<b>s</b> —	\$	18
Add: Net income attributable to noncontrolling interests		_		_		10	_		10
Total comprehensive income (loss)	\$	6,084	\$	795	\$	3,541	\$ (4,308)	\$	6,112

	Six Months Ended June 30, 2021											
In millions of dollars	Citigroup parent company			ССМНІ	Other Citigroup subsidiaries and eliminations		onsolidating Idjustments		Citigroup nsolidated			
Revenues		<u> </u>					<b>.</b>					
Dividends from subsidiaries	\$	3,800	\$	_	<b>s</b> —	\$	(3,800)	\$	_			
Interest revenue				1,985	23,012		_		24,997			
Interest revenue—intercompany		1,912		281	(2,193)		_		_			
Interest expense		2,421		444	1,767		_		4,632			
Interest expense—intercompany		178		659	(837)		_		_			
Net interest revenue	\$	(687)	\$	1,163	\$ 19,889	\$	_	\$	20,365			
Commissions and fees	\$	_	\$	3,997	\$ 3,047	\$	_	\$	7,044			
Commissions and fees—intercompany		(27)		135	(108)		_		_			
Principal transactions		877		6,577	(1,237)		_		6,217			
Principal transactions—intercompany		(968)		(4,348)	5,316		_		_			
Other revenue		51		242	2,882		_		3,175			
Other revenue—intercompany		(61)		(28)	89				_			
Total non-interest revenues	\$	(128)	\$	6,575	\$ 9,989	\$		\$	16,436			
Total revenues, net of interest expense	\$	2,985	\$	7,738	\$ 29,878	\$	(3,800)	\$	36,801			
Provisions for credit losses and for benefits and claims	\$	2	\$	7	\$ (3,130)	\$		\$	(3,121)			
Operating expenses												
Compensation and benefits	\$	28	\$	2,637	\$ 9,318	\$	_	\$	11,983			
Compensation and benefits—intercompany		48		_	(48)		_		_			
Other operating		25		1,322	8,935		_		10,282			
Other operating—intercompany		6		1,488	(1,494)		_		_			
Total operating expenses	\$	107	\$	5,447	\$ 16,711	\$		\$	22,265			
Equity in undistributed income of subsidiaries	\$	10,740	\$		<b>\$</b>	\$	(10,740)	\$	_			
Income (loss) from continuing operations before income taxes	\$	13,616	\$	2,284	\$ 16,297	\$	(14,540)	\$	17,657			
Provision (benefit) for income taxes	Ψ	(519)	Ψ	333	3,673	Ψ	(14,540)	Ψ	3,487			
Income (loss) from continuing operations	\$	14,135	\$	1,951	\$ 12,624	\$	(14,540)	\$	14,170			
Income (loss) from discontinued operations, net of taxes	Ψ		Ψ		8	Ψ	(11,510)	Ψ.	8			
Net income before attribution of noncontrolling interests	\$	14,135	\$	1,951	\$ 12,632	\$	(14,540)	\$	14,178			
Noncontrolling interests	_	_		_	43		_		43			
Net income (loss)	\$	14,135	\$	1,951	\$ 12,589	\$	(14,540)	\$	14,135			
Comprehensive income					ŕ				,			
Add: Other comprehensive income (loss)	\$	(3,062)	\$	(43)	\$ (1,429)	\$	1,472	\$	(3,062)			
Total Citigroup comprehensive income (loss)	\$	11,073	\$	1,908	\$ 11,160	\$	(13,068)	\$	11,073			
Add: Other comprehensive income attributable to noncontrolling interests	\$	_	\$	_	\$ (40)	\$	_	\$	(40)			
Add: Net income attributable to noncontrolling interests					43				43			
Total comprehensive income (loss)	\$	11,073	\$	1,908	\$ 11,163	\$	(13,068)	\$	11,076			

	Three Months Ended June 30, 2020												
In millions of dollars	J	tigroup parent ompany	(	ССМНІ	su	ther Citigroup obsidiaries and eliminations	Consolidating adjustments		Con	itigroup Isolidated			
Revenues													
Dividends from subsidiaries	\$	_	\$	_	\$	_	\$	_	\$	_			
Interest revenue		_		1,309		13,280		_		14,589			
Interest revenue—intercompany		1,067		282		(1,349)		_					
Interest expense		1,265		380		1,864		_		3,509			
Interest expense—intercompany		142		621		(763)		_		_			
Net interest revenue	\$	(340)	\$	590	\$	10,830	\$	_	\$	11,080			
Commissions and fees	\$	_	\$	1,771	\$	1,162	\$	_	\$	2,933			
Commissions and fees—intercompany		_		73		(73)		_		_			
Principal transactions		(258)		(2,993)		7,408		_		4,157			
Principal transactions—intercompany		62		4,890		(4,952)		_		_			
Other revenue		(14)		211		1,399		_		1,596			
Other revenue—intercompany		8		13		(21)		_		_			
Total non-interest revenues	\$	(202)	\$	3,965	\$	4,923	\$	_	\$	8,686			
Total revenues, net of interest expense	\$	(542)	\$	4,555	\$	15,753	\$	_	\$	19,766			
Provisions for credit losses and for benefits and claims	\$	_	\$	1	\$	8,196	\$	_	\$	8,197			
Operating expenses													
Compensation and benefits	\$	105	\$	1,345	\$	4,174	\$	_	\$	5,624			
Compensation and benefits—intercompany		1		_		(1)		_		_			
Other operating		9		594		4,233		_		4,836			
Other operating—intercompany		4		375		(379)		_		_			
Total operating expenses	\$	119	\$	2,314	\$	8,027	\$	_	\$	10,460			
Equity in undistributed income of subsidiaries	\$	1,847	\$	_	\$	_	\$	(1,847)	\$	_			
Income (loss) from continuing operations before income													
taxes	\$	1,186	\$	2,240	\$	(470)	\$	(1,847)	\$	1,109			
Provision (benefit) for income taxes		130		715		(793)		_		52			
Income (loss) from continuing operations	\$	1,056	\$	1,525	\$	323	\$	(1,847)	\$	1,057			
<b>Income (loss) from discontinued operations, net of taxes</b>		_		_		(1)		_		(1)			
Net income (loss) before attribution of noncontrolling interests	\$	1,056	\$	1,525	\$	322	\$	(1,847)	\$	1,056			
Noncontrolling interests										_			
Net income (loss)	\$	1,056	\$	1,525	\$	322	\$	(1,847)	\$	1,056			
Comprehensive income													
Add: Other comprehensive income (loss)	\$	(824)	\$	(1,429)	\$	(1,223)	\$	2,652	\$	(824)			
Total Citigroup comprehensive income (loss)	\$	232	\$	96	\$	(901)	\$	805	\$	232			
Add: Other comprehensive income attributable to noncontrolling interests	\$		\$		\$	39	\$	_	\$	39			
Add: Net income attributable to noncontrolling interests													
Total comprehensive income (loss)	\$	232	\$	96	\$	(862)	\$	805	\$	271			

	Six Months Ended June 30, 2020											
In millions of dollars	]	itigroup parent ompany		ССМНІ		Other Citigroup ubsidiaries and eliminations		onsolidating djustments		itigroup isolidated		
Revenues		лирану	`	COMIN		Chimhations		iujustinents		Isonuateu		
Dividends from subsidiaries	\$	105	\$	_	\$		\$	(105)	s	_		
Interest revenue	Ψ	_	Ψ.	3,212	4	28,516		_	Ψ	31,728		
Interest revenue—intercompany		2,211		623		(2,834)		_		_		
Interest expense		2,408		1,521		5,227		_		9,156		
Interest expense—intercompany		390		1,403		(1,793)		_		_		
Net interest revenue	\$	(587)	\$	911	\$		\$	_	\$	22,572		
Commissions and fees	\$		\$	3,321	\$	2,633	\$	_	\$	5,954		
Commissions and fees—intercompany		(19)		237		(218)		_		_		
Principal transactions		(930)		3,261		7,087		_		9,418		
Principal transactions—intercompany		564		499		(1,063)		_		_		
Other revenue		66		260		2,227		_		2,553		
Other revenue—intercompany		(62)		26		36		_		_		
Total non-interest revenues	\$	(381)	\$	7,604	\$	10,702	\$	_	\$	17,925		
Total revenues, net of interest expense	\$	(863)	\$	8,515	\$	32,950	\$	(105)	\$	40,497		
Provisions for credit losses and for benefits and claims	\$	_	\$	_	\$	15,157	\$	_	\$	15,157		
Operating expenses												
Compensation and benefits	\$	133	\$	2,641	\$	8,504	\$	_	\$	11,278		
Compensation and benefits—intercompany		75		_		(75)		_		_		
Other operating		32		1,192		8,601		_		9,825		
Other operating—intercompany		8		857		(865)				_		
Total operating expenses	\$	248	\$	4,690	\$	16,165	\$		\$	21,103		
Equity in undistributed income of subsidiaries	\$	4,229	\$		\$		\$	(4,229)	\$	_		
Income (loss) from continuing operations before income taxes	\$	3,118	\$	3,825	\$	1,628	\$	(4,334)	\$	4,237		
Provision (benefit) for income taxes		(474)		1,052		54		_		632		
Income (loss) from continuing operations	\$	3,592	\$	2,773	\$	1,574	\$	(4,334)	\$	3,605		
Income (loss) from discontinued operations, net of taxes		_		_		(19)		_		(19)		
Net income (loss) before attribution of noncontrolling interests	\$	3,592	\$	2,773	\$	1,555	\$	(4,334)	\$	3,586		
Noncontrolling interests		_				(6)		_		(6)		
Net income (loss)	\$	3,592	\$	2,773	\$		\$	(4,334)	\$	3,592		
Comprehensive income												
Add: Other comprehensive income (loss)	\$	2,973	\$	328	\$	12,236	\$	(12,564)	\$	2,973		
Total Citigroup comprehensive income (loss)	\$	6,565	\$	3,101	\$	13,797	\$	(16,898)	\$	6,565		
Add: Other comprehensive income attributable to noncontrolling interests	\$	_	\$	_	\$	(12)	\$	_	\$	(12)		
Add: Net income attributable to noncontrolling interests		_		_		(6)		_		(6)		
Total comprehensive income (loss)	\$	6,565	\$	3,101	\$	13,779	\$	(16,898)	\$	6,547		

# **Condensed Consolidating Balance Sheet**

	June 30, 2021											
In millions of dollars		Citigroup parent ompany	(	ССССССССССССССССССССССССССССССССССССССС	sı	Other Citigroup absidiaries and iminations		nsolidating ljustments		Citigroup nsolidated		
Assets												
Cash and due from banks	\$	_	\$	723	\$	26,394	\$	_	\$	27,117		
Cash and due from banks—intercompany		16		5,919		(5,935)		_		_		
Deposits with banks, net of allowance		_		7,398		264,723		_		272,121		
Deposits with banks—intercompany		3,000		8,915		(11,915)		_		_		
Securities borrowed and purchased under resale agreements		_		251,864		57,183		_		309,047		
Securities borrowed and purchased under resale agreements—intercompany		_		25,247		(25,247)		_		_		
Trading account assets		264		222,808		147,878		_		370,950		
Trading account assets—intercompany		1,069		9,759		(10,828)		_		_		
Investments, net of allowance		1		265		486,797		_		487,063		
Loans, net of unearned income		_		3,135		673,699		_		676,834		
Loans, net of unearned income—intercompany		_		_		_		_		_		
Allowance for credit losses on loans (ACLL)						(19,238)				(19,238)		
Total loans, net	\$		\$	3,135	\$	654,461	\$		\$	657,596		
Advances to subsidiaries	\$	153,845	\$	_	\$	(153,845)	\$	_	\$	_		
Investments in subsidiaries		220,810		_		_		(220,810)		_		
Other assets, net of allowance <sup>(1)</sup>		11,302		74,398		118,274		_		203,974		
Other assets—intercompany		3,354		58,861		(62,215)						
Total assets	\$	393,661	\$	669,292	\$	1,485,725	\$	(220,810)	\$	2,327,868		
Liabilities and equity												
Deposits	\$	_	\$	_	\$	1,310,281	\$	_	\$	1,310,281		
Deposits—intercompany		_		_		_		_		_		
Securities loaned and sold under repurchase agreements		_		203,715		18,102		_		221,817		
Securities loaned and sold under repurchase agreements—intercompany		_		48,508		(48,508)		_		_		
Trading account liabilities		19		125,785		48,902		_		174,706		
Trading account liabilities—intercompany		564		8,578		(9,142)		_		_		
Short-term borrowings		_		15,681		15,781		_		31,462		
Short-term borrowings—intercompany		_		18,337		(18,337)		_		_		
Long-term debt		174,366		56,087		34,122		_		264,575		
Long-term debt—intercompany		_		77,668		(77,668)		_		_		
Advances from subsidiaries		13,747		_		(13,747)		_		_		
Other liabilities, including allowance		2,806		61,526		57,785		_		122,117		
Other liabilities—intercompany		_		16,004		(16,004)		_		_		
Stockholders' equity		202,159		37,403		184,158		(220,810)		202,910		
Total liabilities and equity	\$	393,661	\$	669,292	\$	1,485,725	\$	(220,810)	\$	2,327,868		

<sup>(1)</sup> Other assets for Citigroup parent company at June 30, 2021 included \$42.0 billion of placements to Citibank and its branches, of which \$31.8 billion had a remaining term of less than 30 days.

# **Condensed Consolidating Balance Sheet**

					Dec	cember 31, 2	020	)		
		Citigroup parent			su	Other Citigroup Ibsidiaries and		onsolidating		Citigroup
In millions of dollars	С	ompany		CGMHI	el	iminations	a	djustments	CO	nsolidated
Assets	ď		ø	(20	d)	25.721	¢.		0	26.240
Cash and the from banks	\$	16	\$	628	\$	25,721	\$	_	\$	26,349
Cash and due from banks—intercompany		16		6,081		(6,097)		_		292.266
Deposits with banks, net of allowance		4.500		5,224		278,042		<del>-</del>		283,266
Deposits with banks—intercompany		4,500		8,179		(12,679)		_		204.712
Securities borrowed and purchased under resale agreements		_		238,718		55,994		_		294,712
Securities borrowed and purchased under resale agreements—intercompany		_		24,309		(24,309)		_		_
Trading account assets		307		222,278		152,494		_		375,079
Trading account assets—intercompany		723		9,400		(10,123)		_		_
Investments, net of allowance		1		374		446,984		_		447,359
Loans, net of unearned income		_		2,524		673,359		_		675,883
Loans, net of unearned income—intercompany		_		_		_		_		_
Allowance for credit losses on loans (ACLL)		_		_		(24,956)		_		(24,956)
Total loans, net	\$	_	\$	2,524	\$	648,403	\$	_	\$	650,927
Advances to subsidiaries	\$	152,383	\$		\$	(152,383)	\$	_	\$	_
Investments in subsidiaries		213,267		_		_		(213,267)		_
Other assets, net of allowance <sup>(1)</sup>		12,156		60,273		109,969		_		182,398
Other assets—intercompany		2,781		51,489		(54,270)		_		_
Total assets	\$	386,134	\$	629,477	\$	1,457,746	\$	(213,267)	\$	2,260,090
Liabilities and equity										
Deposits	\$	_	\$	_	\$	1,280,671	\$	_	\$	1,280,671
Deposits—intercompany		_		_		_		_		_
Securities loaned and sold under repurchase agreements		_		184,786		14,739		_		199,525
Securities loaned and sold under repurchase agreements—intercompany		_		76,590		(76,590)		_		_
Trading account liabilities		_		113,100		54,927		_		168,027
Trading account liabilities—intercompany		397		8,591		(8,988)		_		_
Short-term borrowings		_		12,323		17,191		_		29,514
Short-term borrowings—intercompany		_		12,757		(12,757)		_		_
Long-term debt		170,563		47,732		53,391		_		271,686
Long-term debt—intercompany		_		67,322		(67,322)		_		_
Advances from subsidiaries		12,975		· —		(12,975)		_		_
Other liabilities, including allowance		2,692		55,217		52,558		_		110,467
Other liabilities—intercompany		65		15,378		(15,443)		_		
Stockholders' equity		199,442		35,681		178,344		(213,267)		200,200
Total liabilities and equity	\$	386,134	\$	629,477	\$	1,457,746	\$	(213,267)	\$	2,260,090

<sup>(1)</sup> Other assets for Citigroup parent company at December 31, 2020 included \$29.5 billion of placements to Citibank and its branches, of which \$24.3 billion had a remaining term of less than 30 days.

# **Condensed Consolidating Statement of Cash Flows**

	Six Months Ended June 30, 2021										
In millions of dollars	1	tigroup parent	,	ССССССССССССССССССССССССССССССССССССССС	su	Other Citigroup Ibsidiaries and Iminations	Consolidating adjustments		Citigroup onsolidated		
Net cash provided by operating activities of continuing		mpany					Ů				
operations	\$	1,429	\$	5,912	\$	16,222	<u> </u>	\$	23,563		
Cash flows from investing activities of continuing operations  Purchases of investments	<b>C</b>		<b>C</b>		<b>C</b>	(201 5(7)	<b>©</b>	•	(201 5(7)		
Proceeds from sales of investments	\$	_	\$	_	\$	(201,567)	<b>5</b> —	\$	(201,567) 66,477		
Proceeds from maturities of investments		<u> </u>		<u> </u>		66,477 75,195	_		75,195		
Change in loans						(3,088)	_		(3,088)		
Proceeds from sales and securitizations of loans						869			869		
Change in securities borrowed and purchased under agreements to		_		_		007	_		007		
resell		_		(14,084)		(251)	_		(14,335)		
Changes in investments and advances—intercompany		(2,424)		(7,360)		9,784	_		_		
Other investing activities				(15)		(1,647)	<u> </u>		(1,662)		
Net cash used in investing activities of continuing operations	\$	(2,424)	\$	(21,459)	\$	(54,228)	<b>\$</b>	\$	(78,111)		
Cash flows from financing activities of continuing operations											
Dividends paid	\$	(2,663)	\$	(187)	\$	187	<b>\$</b>	\$	(2,663)		
Issuance of preferred stock		2,300		_		_	_		2,300		
Redemption of preferred stock		(3,785)		_		_	_		(3,785)		
Treasury stock acquired		(4,381)		_		_	_		(4,381)		
Proceeds (repayments) from issuance of long-term debt, net		7,576		8,446		(16,405)	_		(383)		
Proceeds (repayments) from issuance of long-term debt—intercompany, net		_		11,040		(11,040)	_		_		
Change in deposits		_		_		29,610	_		29,610		
Change in securities loaned and sold under agreements to repurchase		_		(9,152)		31,444	_		22,292		
Change in short-term borrowings		_		3,358		(1,410)	_		1,948		
Net change in short-term borrowings and other advances—intercompany		772		4,885		(5,657)	_		_		
Other financing activities		(324)					_		(324)		
Net cash provided by (used in) financing activities of continuing operations	\$	(505)	\$	18,390	\$	26,729	<b>\$</b> —	\$	44,614		
Effect of exchange rate changes on cash and due from banks	\$		\$		\$	(443)	<b>\$</b>	\$	(443)		
Change in cash and due from banks and deposits with banks	\$	(1,500)	\$	2,843	\$	(11,720)	<b>\$</b>	\$	(10,377)		
Cash and due from banks and deposits with banks at beginning of period		4,516		20,112		284,987			309,615		
Cash and due from banks and deposits with banks at end of period	\$	3,016	\$	22,955	\$	273,267	<b>\$</b>	\$	299,238		
Cash and due from banks	\$	16	\$	6,642	\$	20,459	<b>\$</b>	\$	27,117		
Deposits with banks, net of allowance		3,000		16,313		252,808	_		272,121		
Cash and due from banks and deposits with banks at end of period	\$	3,016	\$	22,955	\$	273,267	<b>s</b> —	\$	299,238		
Supplemental disclosure of cash flow information for continuing operations	_										
Cash paid (received) during the period for income taxes	\$	(1,437)	\$	649	\$	2,964	<b>s</b> —	\$	2,176		
Cash paid during the period for interest		1,287		1,197		2,061	_		4,545		
Non-cash investing activities											
Transfers to loans HFS from loans	\$		\$		\$	961	<b>\$</b>	\$	961		

# **Condensed Consolidating Statement of Cash Flows**

	Six Months Ended June 30, 2020									
In millions of dollars	]	itigroup parent ompany	(	ССССССССССССССССССССССССССССССССССССССС	su	Other Citigroup Ibsidiaries and iminations		onsolidating ljustments	Ç0	Citigroup onsolidated
Net cash provided by (used in) operating activities of continuing operations	\$	2,857	\$	(53,782)	\$	31,717	\$	_	\$	(19,208)
Cash flows from investing activities of continuing operations	•	,		<u> </u>		,	•			( ) )
Purchases of investments	\$	_	\$	_	\$	(207,701)	\$	_	\$	(207,701)
Proceeds from sales of investments		_		_		86,191		_		86,191
Proceeds from maturities of investments		_		_		53,909		_		53,909
Change in loans		_		_		7,943		_		7,943
Proceeds from sales and securitizations of loans		_		_		826		_		826
Change in securities borrowed and purchased under agreements to resell		_		(29,475)		(2,120)		_		(31,595)
Changes in investments and advances—intercompany		(7,371)		(4,890)		12,261		_		_
Other investing activities						(1,262)		_		(1,262)
Net cash used in investing activities of continuing operations	\$	(7,371)	\$	(34,365)	\$	(49,953)	\$	_	\$	(91,689)
Cash flows from financing activities of continuing operations										
Dividends paid	\$	(2,679)	\$	_	\$	_	\$	_	\$	(2,679)
Issuance of preferred stock		1,500		_		_		_		1,500
Redemption of preferred stock		(1,500)		_		_		_		(1,500)
Treasury stock acquired		(2,925)		_		_		_		(2,925)
Proceeds (repayments) from issuance of long-term debt, net		17,353		8,907		(86)		_		26,174
Proceeds (repayments) from issuance of long-term debt—intercompany, net		_		6,815		(6,815)		_		_
Change in deposits		_		_		163,070		_		163,070
Change in securities loaned and sold under agreements to repurchase		_		68,650		(19,267)		_		49,383
Change in short-term borrowings		_		1,074		(5,967)		_		(4,893)
Net change in short-term borrowings and other advances—intercompany		(6,826)		3,035		3,791		_		_
Other financing activities		(407)		(118)		118				(407)
Net cash provided by financing activities of continuing	\$	4,516	\$	88,363	\$	134,844	\$		¢	227,723
Effect of exchange rate changes on cash and due from banks	\$	4,510	\$	88,303	\$	(972)			\$	(972)
Change in cash and due from banks and deposits with banks	\$	2	\$	216	\$	, ,	\$		\$	115,854
Cash and due from banks and deposits with banks at beginning of period	Ψ	3,021	Ψ	16,441	Ψ	174,457	Ψ	_		193,919
Cash and due from banks and deposits with banks at end of period	\$	3,023	\$	16,657	\$	290,093	\$	_	\$	309,773
Cash and due from banks	\$	23	\$	3,728	\$	19,138	\$	_	\$	22,889
Deposits with banks, net of allowance		3,000		12,929		270,955		_		286,884
Cash and due from banks and deposits with banks at end of period	\$	3,023	\$	16,657	\$	290,093	\$	_	\$	309,773
Supplemental disclosure of cash flow information for continuing operations										
Cash paid during the period for income taxes	\$	39	\$	174	\$	2,330	\$	_	\$	2,543
Cash paid during the period for interest		1,757		3,006		3,988				8,751
Non-cash investing activities										
Transfers to loans HFS from loans	\$	_	\$	_	\$	1,036	\$		\$	1,036

# UNREGISTERED SALES OF EQUITY SECURITIES, REPURCHASES OF EQUITY SECURITIES AND DIVIDENDS

# **Unregistered Sales of Equity Securities** None.

# **Equity Security Repurchases**

Based on measures announced by the Federal Reserve Board in March 2021, Citi and other large U.S. banks were permitted to repurchase shares during the second quarter of 2021, subject to the average of net income for the four preceding calendar quarters, in addition to common dividends paid. These limitations on capital distributions were lifted by the Federal Reserve Board, commencing as of the third quarter of 2021. All large banks, including Citi, remain subject to limitations on capital distributions in the event of a breach of any regulatory capital buffers, including the Stress Capital Buffer, with the degree of such restrictions based upon the extent to which the buffers are breached. For additional information, see "Capital Resources—Regulatory Capital Buffers" and "Risk Factors—Strategic Risks" in Citi's 2020 Annual Report on Form 10-K.

Citi repurchased an aggregate of \$3.0 billion during the second quarter of 2021, as indicated in the table below. All shares repurchased were added to treasury stock.

The following table summarizes Citi's common share repurchases:

In millions, except per share amounts	Total shares purchased	Average price paid per share
April 2021		
Open market repurchases	<b>— \$</b>	_
Employee transactions <sup>(1)</sup>	_	_
May 2021		
Open market repurchases	14.3	76.79
Employee transactions <sup>(1)</sup>	_	_
June 2021		
Open market repurchases	26.1	72.88
Employee transactions <sup>(1)</sup>	_	_
Total for 2Q21	40.4 \$	74.26

During the second quarter, pursuant to Citigroup's Board of Directors' authorization, Citi withheld 7,003 shares (at an average price of \$64.91) of common stock, added to treasury stock, related to activity on employee stock programs to satisfy the employee tax requirements.

### **Dividends**

Consistent with the regulatory capital framework, Citi declared common dividends of \$0.51 per share for the third quarter of 2021 on July 22, 2021. As previously announced, Citi intends to maintain its planned capital actions, which include a quarterly common dividend of at least \$0.51 per share, subject to financial and macroeconomic conditions as well as Board of Directors' approval.

As discussed above, Citi's ability to pay common stock dividends also remains subject to limitations on capital distributions in the event of a breach of any regulatory capital buffers, including the Stress Capital Buffer, with the degree of such restrictions based upon the extent to which the buffers are breached. For additional information, see "Capital Resources—Regulatory Capital Buffers" and "Risk Factors—Strategic Risks" in Citi's 2020 Annual Report on Form 10-K.

Any dividend on Citi's outstanding common stock would also need to be in compliance with Citi's obligations on its outstanding preferred stock.

For information on the ability of Citigroup's subsidiary depository institutions to pay dividends, see Note 18 to the Consolidated Financial Statements in Citi's 2020 Annual Report on Form 10-K.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the 4th day of August, 2021.

# CITIGROUP INC.

(Registrant)

By /s/ Mark A. L. Mason
Mark A. L. Mason
Chief Financial Officer
(Principal Financial Officer)

By /s/ Johnbull E. Okpara
Johnbull E. Okpara
Controller and Chief Accounting Officer
(Principal Accounting Officer)

# **EXHIBIT INDEX**

Exhibit Number	Description of Exhibit
<u>3.01+</u>	Restated Certificate of Incorporation of Citigroup, as amended, as in effect on the date hereof.
31.01+	Certification of principal executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.02+	Certification of principal financial officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley
32.01+	Act of 2002.
99.01+	List of Securities Registered Pursuant to Section 12(b) of the Securities Exchange Act of 1934, formatted in Inline XBRL.
101.01+	Financial statements from the Quarterly Report on Form 10-Q of Citigroup for the quarter ended June 30, 2021, filed on August 4, 2021, formatted in Inline XBRL: (i) the Consolidated Statement of Income, (ii) the Consolidated Balance Sheet, (iii) the Consolidated Statement of Changes in Shareholders' Equity, (iv) the Consolidated Statement of Cash Flows and (v) the Notes to the Consolidated Financial Statements.

The total amount of securities authorized pursuant to any instrument defining rights of holders of long-term debt of the Company does not exceed 10% of the total assets of the Company and its consolidated subsidiaries. The Company will furnish copies of any such instrument to the SEC upon request.

See the cover page of this Quarterly Report on Form 10-Q, formatted in Inline XBRL.

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<sup>\*</sup> Denotes a management contract or compensatory plan or arrangement.

<sup>+</sup> Filed herewith.

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# **FORM 10-Q**

			_	
(Mark One)				
X	QUARTERLY REPORT	F PURSUANT TO SECT	ION 13 OR 15(d) OF THE OF 1934	SECURITIES EXCHANGE ACT
		For the quarterly perio	d ended September 30, 202	1
			OR	
	TRANSITION REPORT	PURSUANT TO SECTI	ON 13 OR 15(d) OF THE OF 1934	SECURITIES EXCHANGE ACT
		For the transition	on period from to	
		Commission f	file number 1-9924	
		Citigr	oup Inc.	
		0	ant as specified in its charter)	
		Delaware	5′	2-1568099
	(State or other jurisdicti	on of incorporation or organiz		yer Identification No.)
	· · · · · · · · · · · · · · · · · · ·	n Street, New York NY	, , , ,	10013
	(Address of p	rincipal executive offices)	(	Zip code)
			) 559-1000	
		(Registrant's telephone	number, including area code)	
Securities 1	registered pursuant to Section	n 12(b) of the Securities Exc	hange Act of 1934 formatted in	n Inline XBRL: See Exhibit 99.01
Act of 1934		nths (or for such shorter per	riod that the registrant was rec	ion 13 or 15(d) of the Securities Exchange quired to file such reports), and (2) has
Rule 405 of		this chapter) during the pro		a File required to be submitted pursuant to a shorter period that the registrant was
an emergin		lefinitions of "large accelera		on-accelerated filer, smaller reporting, or "smaller reporting company" and
Large a	accelerated filer 🗵	Accelerated filer □	Non-accelerated filer	Smaller reporting company □
J				Emerging growth company
			strant has elected not to use th ursuant to Section 13(a) of the	e extended transition period for complying Exchange Act. Yes □
Indicate by	check mark whether the reg	gistrant is a shell company (a	as defined in Rule 12b-2 of the	Exchange Act). Yes □ No ☑
	Number of shares o	f Citigroup Inc. common sto	ock outstanding on September	30, 2021: 1,984,267,239
		Available on the wo	eb at www.citigroup.com	

# CITIGROUP'S THIRD QUARTER 2021—FORM 10-Q

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# **OVERVIEW**

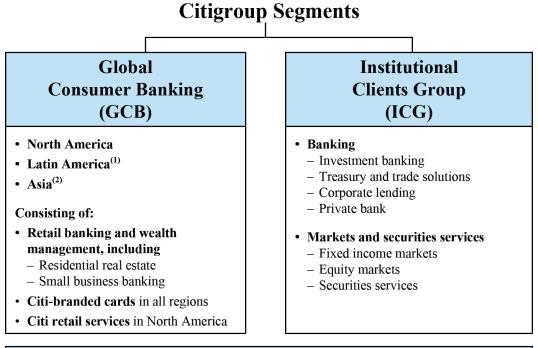
This Quarterly Report on Form 10-Q should be read in conjunction with Citigroup's Annual Report on Form 10-K for the year ended December 31, 2020 (2020 Annual Report on Form 10-K) and Citigroup's Quarterly Reports on Form 10-Q for the quarter ended March 31, 2021 (First Quarter of 2021 Form 10-Q) and for the quarter ended June 30, 2021 (Second Quarter of 2021 Form 10-Q).

Additional information about Citigroup is available on Citi's website at <a href="www.citigroup.com">www.citigroup.com</a>. Citigroup's annual reports on Form 10-K, quarterly reports on Form 10-Q and proxy statements, as well as other filings with the U.S. Securities and Exchange Commission (SEC), are available and accessible free of charge on Citi's website by clicking on the "Investors" tab and selecting "SEC Filings," then "Citigroup Inc." The SEC's website also contains current reports on Form 8-K and other information regarding Citi at <a href="www.sec.gov">www.sec.gov</a>.

Certain reclassifications and updates have been made to the prior periods' financial statements and disclosures to conform to the current period's presentation. For additional information, see footnote 1 to "Summary of Selected Financial Data" and "Segment and Business—Income (Loss) and Revenues" below and Notes 1 and 3 to the Consolidated Financial Statements.

Throughout this report, "Citigroup," "Citi" and "the Company" refer to Citigroup Inc. and its consolidated subsidiaries.

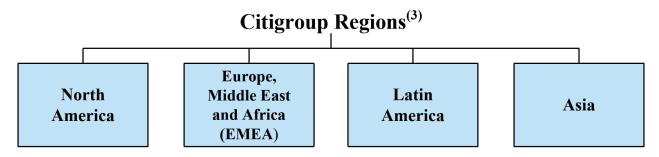
Please see "Risk Factors" in Citi's 2020 Annual Report on Form 10-K for a discussion of material risks and uncertainties that could impact Citigroup's businesses, results of operations and financial condition. Citigroup is managed pursuant to two business segments: Global Consumer Banking and Institutional Clients Group, with the remaining operations in Corporate/Other.



# Corporate/Other

- Corporate Treasury
- · Operations and technology
- · Global staff functions and other corporate expenses
- Legacy non-core assets:
  - Consumer loans
- Certain portfolios of securities, loans and other assets
- Discontinued operations

The following are the four regions in which Citigroup operates. The regional results are fully reflected in the segment and *Corporate/Other* results above.



- (1) Latin America GCB consists of Citi's consumer banking business in Mexico.
- (2) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.
- (3) North America includes the U.S., Canada and Puerto Rico, Latin America includes Mexico and Asia includes Japan.

As previously disclosed, Citi will focus its consumer banking franchise in *Asia* and *EMEA* on four wealth centers—Singapore, Hong Kong, the United Arab Emirates (UAE) and London—and is pursuing exits of its consumer franchises in 13 markets across the two regions. *ICG* will continue to serve clients, including its commercial banking clients, in all of these markets. For additional information, see "Executive Summary" and "*Asia GCB*" below and Note 2 to the Consolidated Financial Statements. For information regarding risks related to Citi's exits from the 13 markets, see "Forward-Looking Statements" below.

In conjunction with its strategic refresh, Citi is assessing its current operating segment and reporting unit structure along with potential changes to management reporting used to assist in decisions about resources and capital allocation, and assess business performance.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **EXECUTIVE SUMMARY**

# Third Quarter of 2021—Results Demonstrated Continued Progress Across the Franchise

As described further throughout this Executive Summary, during or since the third quarter of 2021:

- Citi's earnings increased significantly versus the prioryear period, largely reflecting an allowance for credit loss (ACL) release of \$1.2 billion as a result of a continued improvement in portfolio credit quality, partially offset by higher expenses.
- Citi's revenues declined 1% versus the prior-year period. Excluding a pretax loss of approximately \$680 million (\$580 million after-tax) related to the sale of Citi's Australia consumer banking business in Asia Global Consumer Banking (GCB) (see "Citigroup" below), revenues increased 3%, as strength in investment banking, equity markets and securities services in Institutional Clients Group (ICG) was partially offset by normalization in market activity in fixed income markets within ICG as well as lower card loans and deposit spreads across GCB.
- Citi continued to invest in its transformation, including infrastructure supporting its risk and control environment, and make business-led investments.
- Citi had deposit growth across ICG and GCB, reflecting continued engagement across both corporate clients and consumers
- Citi returned approximately \$4 billion of capital to its common shareholders in the form of \$1 billion in dividends and \$3 billion in common share repurchases, totaling approximately 43 million common shares, while maintaining robust regulatory capital ratios. Year-to-date, Citi returned nearly \$11 billion of capital to its common shareholders.
- Citi submitted its plans to address the consent orders issued to Citigroup and Citibank by the Federal Reserve Board and Office of the Comptroller of the Currency, respectively (for additional information, see "Citi's Consent Order Compliance" in Citi's 2020 Annual Report on Form 10-K).
- On November 8, 2021, Citi filed an amended Current Report on Form 8-K/A with the SEC disclosing that, in connection with the previously disclosed wind-down plan of its Korea consumer banking business, Citi expects to incur total estimated cash charges ranging from approximately \$1.2 billion to \$1.5 billion, related to voluntary termination benefits and related costs. Citi does not expect to recognize these charges all at once, but over time through the remainder of 2021 and 2022, as voluntary retirements are phased and irrevocably accepted in order to minimize business and operational impacts.

For a discussion of trends, uncertainties and risks that will or could impact Citi's businesses, results of operations and financial condition during the remainder of 2021, see each respective business's results of operations and "Forward-

Looking Statements" below, and "COVID-19 Pandemic Overview," "Risk Factors" and "Managing Global Risk" in Citi's 2020 Annual Report on Form 10-K.

# Third Quarter of 2021 Results Summary

### Citigroup

Citigroup reported net income of \$4.6 billion, or \$2.15 per share, compared to net income of \$3.1 billion, or \$1.36 per share, in the prior-year period. The increase in net income was driven by lower cost of credit, partially offset by higher expenses and lower revenues. Citigroup's effective tax rate was 20% in the current quarter, largely unchanged from the third quarter of 2020. Earnings per share increased 58%, reflecting the increase in net income, as well as a slight decline in average diluted shares outstanding.

Citigroup revenues of \$17.2 billion in the third quarter of 2021 decreased 1% from the prior-year period. Excluding the Australia loss on sale, Citigroup revenues increased 3%, as higher revenues in *ICG*, along with growth in *Corporate/Other*, were partially offset by lower revenues in *GCB*.

As previously disclosed, the Australia loss on sale primarily reflects the impact of a currency translation adjustment (CTA) loss (net of hedges) already reflected in the Accumulated other comprehensive income (AOCI) component of equity. Upon closing, the CTA-related balance would be removed from the AOCI component of equity, resulting in a neutral impact from CTA to Citi's Common Equity Tier 1 Capital. Ultimately, the sale is expected to result in an improvement in Citi's Common Equity Tier 1 Capital ratio due to the reduction in associated risk-weighted assets. (As used throughout this Form 10-Q, Citi's results of operations and financial condition excluding the impact of the Australia loss on sale are non-GAAP financial measures. Citi believes the presentation of its results of operations and financial condition excluding the impact of the Australia sale provides a meaningful depiction of the underlying fundamentals of its broader results and Asia GCB business's results for investors, industry analysts and others.)

Citigroup's end-of-period loans were \$665 billion, largely unchanged from the prior-year period. Excluding the impact of foreign currency translation into U.S. dollars for reporting purposes (FX translation), Citigroup's end-of-period loans decreased 1%. On this basis and excluding the impact of heldfor-sale accounting as a result of the Australia sale (totaling approximately \$9 billion of loans), loans increased 1%, driven by active client engagement in treasury and trade solutions, the private bank and markets, partially offset by lower loans in GCB and Corporate/Other. Citigroup's end-of-period deposits increased 7% to \$1.3 trillion. Excluding the impact of FX translation, Citigroup's end-of-period deposits increased 6%, primarily driven by growth across both ICG and GCB. (As used throughout this Form 10-Q, Citi's results of operations and financial condition excluding the impact of FX translation are non-GAAP financial measures.)

#### Expenses

Citigroup operating expenses of \$11.5 billion increased 5% from the prior-year period. Excluding the impact of FX translation, expenses increased 4%, reflecting continued investments in Citi's transformation, as well as business-led investments and revenue-related expenses, partially offset by efficiency savings.

# Cost of Credit

Citi's total provisions for credit losses and for benefits and claims was a benefit of \$0.2 billion, compared to a cost of \$2.4 billion in the prior-year period, primarily driven by a net ACL reserve release of \$1.2 billion (versus a build of \$436 million in the prior-year period) as well as lower net credit losses. Citi's net ACL release primarily reflected a continued improvement in portfolio credit quality. For additional information on Citi's ACL, see "Significant Accounting Policies and Significant Estimates—Citi's Allowance for Credit Losses (ACL)" below.

Net credit losses of \$1.0 billion decreased 50% from the prior-year period. Consumer net credit losses of \$0.9 billion decreased 42%, primarily reflecting lower loan volumes and improved delinquencies in the *North America* cards portfolios. Corporate net credit losses decreased 88% to \$39 million from \$325 million in the prior-year period, driven by improvements in portfolio credit quality.

For additional information on Citi's consumer and corporate credit costs, see each respective business's results of operations and "Credit Risk" below.

#### Capital

Citigroup's Common Equity Tier 1 (CET1) Capital ratio was 11.7% as of September 30, 2021, based on the Basel III Standardized Approach for determining risk-weighted assets, unchanged from the prior-year period, based on the Basel III Advanced Approaches framework for determining risk-weighted assets.

Citigroup's Supplementary Leverage ratio as of September 30, 2021 was 5.8%, compared to 6.8% as of September 30, 2020. The decrease was primarily driven by the expiration of temporary relief granted by the Federal Reserve Board. For additional information on Citi's capital ratios, see "Capital Resources" below.

## Global Consumer Banking

GCB net income of \$1.3 billion compared to net income of \$920 million in the prior-year period, reflecting lower cost of credit, partially offset by lower revenues and higher expenses. GCB operating expenses of \$4.6 billion increased 7% from the prior-year period. Excluding the impact of FX translation, expenses increased 5%, reflecting continued investments in Citi's transformation, as well as business-led investments and volume-related expenses, partially offset by efficiency savings.

GCB revenues of \$6.3 billion decreased 13%. Excluding the impact of FX translation and the Australia loss on sale, revenues decreased 5%, as continued solid deposit growth and momentum in investment management were more than offset by lower card loans and lower deposit spreads.

North America GCB revenues of \$4.3 billion decreased 4%, with lower revenues across Citi-branded cards, Citi retail services and retail banking. Citi-branded cards revenues of \$2.0 billion decreased 1%, reflecting continued higher payment rates. Citi retail services revenues of \$1.3 billion decreased 6%, reflecting lower average loans and continued higher payment rates. Retail banking revenues of \$1.0 billion decreased 7%, as the benefit of stronger deposit growth was more than offset by lower deposit spreads, as well as lower mortgage revenues.

Year-over-year, *North America GCB* average deposits of \$208 billion increased 14%, assets under management of \$85 billion increased 16% and average retail banking loans of \$50 billion decreased 7%. Average Citi-branded card loans of \$82 billion increased 1%, while average Citi retail services loans of \$42 billion decreased 5%. Citi-branded card purchase sales of \$106 billion increased 24% and Citi retail services purchase sales of \$23 billion increased 14%, reflecting a continued recovery in sales activity from the pandemic-related low levels in the prior-year period. For additional information on the results of operations of *North America GCB* for the third quarter of 2021, see "*Global Consumer Banking—North America GCB*" below.

International GCB revenues (consisting of Latin America GCB and Asia GCB (which includes the results of operations in certain EMEA countries)) of \$1.9 billion decreased 27% versus the prior-year period. Excluding the impact of FX translation and the Australia loss on sale, international GCB revenues declined 5%. Excluding the impact of FX translation, Latin America GCB revenues declined 7%, driven by lower lending volumes and deposit spreads, partially offset by growth in assets under management. Excluding the impact of FX translation and the Australia loss on sale, Asia GCB revenues decreased 4%, reflecting lower loans and lower deposit spreads, partially offset by higher investment revenues. For additional information on the results of operations of Latin America GCB and Asia GCB for the third quarter of 2021, including the impact of FX translation, see "Global Consumer Banking—Latin America GCB" and "Global Consumer Banking—Asia GCB" below. For additional information on Citi's consumer banking business in Australia, including the impact of the reclassification of deposits and loans to held-for-sale, see "Global Consumer Banking—Asia GCB" below and Note 2 to the Consolidated Financial Statements.

Year-over-year, excluding the impact of FX translation, international *GCB* average deposits of \$145 billion increased 3%, average retail banking loans of \$71 billion decreased 5% (primarily reflecting the impact of held-for-sale accounting as a result of the Australia sale) and assets under management of \$144 billion increased 10%. On this basis, international *GCB* average card loans of \$19 billion decreased 15%, primarily reflecting the impact of held-for-sale accounting as a result of the Australia sale, as well as higher payment rates, while card purchase sales of \$24 billion increased 8%, reflecting a continued recovery in purchase sales activity from the pandemic-related low levels in the prior-year period.

#### Institutional Clients Group

*ICG* net income of \$3.4 billion increased 21%, as lower cost of credit and higher revenues more than offset higher expenses. *ICG* operating expenses increased 9% to \$6.4 billion, reflecting continued investments in Citi's transformation, business-led investments and higher revenue-related expenses, partially offset by efficiency savings.

*ICG* revenues of \$10.8 billion increased 4%, primarily reflecting a 12% increase in *Banking* revenues, partially offset by a 4% decrease in *Markets and securities services* revenues. The increase in *Banking* revenues included the impact of \$47 million of losses on loan hedges related to corporate lending and the private bank, compared to losses of \$124 million related to corporate lending and the private bank in the prioryear period.

Excluding the impact of losses on loan hedges, *Banking* revenues of \$5.8 billion increased 11%, as higher revenues in investment banking, corporate lending and the private bank were partially offset by lower revenues in treasury and trade solutions. Investment banking revenues of \$1.9 billion increased 39%, reflecting strong growth across products. Advisory revenues increased significantly to \$539 million, equity underwriting revenues increased 5% to \$507 million and debt underwriting revenues increased 19% to \$877 million. (As used throughout this Form 10-Q, Citi's results of operations and financial condition excluding the impact of gains (losses) on loan hedges are non-GAAP financial measures.)

Treasury and trade solutions revenues of \$2.3 billion declined 4%, or 5% excluding the impact of FX translation, as higher fee revenues, including a recovery in commercial card revenues, as well as growth in trade were more than offset by the impact of lower deposit spreads. Private bank revenues increased 4% to \$1.0 billion. Excluding the impact of losses on loan hedges, private bank revenues also increased 4%, driven by higher fees and lending volumes, reflecting momentum with both new and existing clients, partially offset by lower deposit spreads. Corporate lending revenues of \$588 million increased 39%. Excluding the impact of losses on loan hedges, corporate lending revenues of \$631 million increased 17%, primarily due to lower cost of funds and a modest gain on sale, partially offset by lower loan volumes.

Markets and securities services revenues of \$5.0 billion decreased 4%. Fixed income markets revenues of \$3.2 billion decreased 16%, reflecting the continued normalization in market activity across rates and spread products. Equity markets revenues of \$1.2 billion increased 40%, driven by growth in derivatives, prime finance and cash equities, reflecting solid client activity and favorable market conditions. Securities services revenues of \$692 million increased 10%. Excluding the impact of FX translation, securities services revenues increased 9%, driven by strong growth in fee revenues with both new and existing clients, including growth in assets under custody and settlement volumes, partially offset by lower deposit spreads. For additional information on the results of operations of *ICG* for the third quarter of 2021, see "Institutional Clients Group" below.

### Corporate/Other

Corporate/Other net loss was \$111 million in the third quarter of 2021, compared to a net loss of \$607 million in the prioryear period, primarily driven by higher revenues and lower expenses, partially offset by a lower net ACL release on Citi's residual legacy portfolio. Operating expenses of \$519 million decreased 37%, primarily driven by the absence of a prior-year period civil money penalty, partially offset by an increase in expenses related to Citi's transformation.

Corporate/Other revenues of \$108 million increased from \$(224) million in the prior-year period, largely reflecting higher net revenue from the investment portfolio. For additional information on the results of operations of Corporate/Other for the third quarter of 2021, see "Corporate/Other" below.

# **COVID-19 PANDEMIC**

Although economic growth and employment rates have continued to recover from pandemic-related lows, particularly in the U.S., the pandemic has continued to adversely impact certain industries and regions. Notwithstanding these impacts, Citi has maintained strong capital and liquidity positions with consistently strong business operations.

Following a U.S. presidential executive order issued in September 2021 mandating vaccination for government contractors that will apply to a significant number of Citi employees, Citi announced a requirement that U.S.-domiciled employees must be vaccinated, subject to legally required accommodations.

For information on Citi's support of its colleagues, customers and communities and its management of pandemic risks, see "COVID-19 Pandemic Overview" in Citigroup's 2020 Annual Report on Form 10-K.

# **RESULTS OF OPERATIONS**

# SUMMARY OF SELECTED FINANCIAL DATA

Citigroup Inc. and Consolidated Subsidiaries

	 Third Qu	ıarter					
In millions of dollars, except per share amounts	2021	2020(1)	% Change	2	2021	2020(1)	% Change
Net interest revenue	\$ 10,398 \$	10,493	(1)%	\$	30,763	\$ 33,065	(7)%
Non-interest revenue	6,756	6,809	(1)		23,192	24,734	(6)
Revenues, net of interest expense	\$ 17,154 \$	17,302	(1)%	\$	53,955	\$ 57,799	(7)%
Operating expenses	11,484	10,964	5		33,749	32,067	5
Provisions for credit losses and for benefits and claims	(192)	2,384	NM		(3,313)	17,541	NM
Income from continuing operations before income taxes	\$ 5,862 \$	3,954	48 %	\$	23,519	\$ 8,191	NM
Income taxes	1,193	777	54		4,680	1,409	NM
Income from continuing operations	\$ 4,669 \$	3,177	47 %	\$	18,839	\$ 6,782	NM
Income (loss) from discontinued operations, net of taxes	(1)	(7)	86		7	(26)	NM
Net income before attribution of noncontrolling interests	\$ 4,668 \$	3,170	47 %	\$	18,846	\$ 6,756	NM
Net income attributable to noncontrolling interests	24	24	_		67	18	NM
Citigroup's net income	\$ 4,644 \$	3,146	48 %	\$	18,779	\$ 6,738	NM
Earnings per share							
Basic							
Income from continuing operations	\$ 2.17 \$	1.37	58 %	\$	8.70	\$ 2.82	NM
Net income	2.17	1.37	58		8.70	2.81	NM
Diluted							
Income from continuing operations	\$ 2.15 \$	1.36	58 %	\$	8.64	\$ 2.81	NM
Net income	2.15	1.36	58		8.65	2.80	NM
Dividends declared per common share	0.51	0.51	_		1.53	1.53	<u> </u>
Common dividends	\$ 1,040 \$	1,074	(3)%	\$	3,176	\$ 3,226	(2)%
Preferred dividends <sup>(2)</sup>	266	284	(6)		811	828	(2)
Common share repurchases	3,000		NM		7,600	2,925	NM

Table continues on the next page, including footnotes.

# **SUMMARY OF SELECTED FINANCIAL DATA** (Continued)

Citigroup Inc. and Consolidated Subsidiaries

To millions of Julium and an about any design of the second and th		hird Q	uarter		Nine		
In millions of dollars, except per share amounts, ratios and direct staff	2021	l	2020(1)	% Change	2021	2020(1)	% Change
At September 30:							
Total assets	\$2,361,8	76	\$2,234,459	6 %			
Total deposits	1,347,5	28	1,262,623	7			
Long-term debt	258,2	74	273,254	(5)			
Citigroup common stockholders' equity	182,8	80	175,896	4			
Total Citigroup stockholders' equity	200,8	75	193,876	4			
Average assets	2,346,0	25	2,259,472	4	\$2,334,876	\$2,202,132	6 %
Direct staff (in thousands)	2:	20	209	5 %			
Performance metrics							
Return on average assets	0.	79 %	0.55 %	)	1.08 %	6 0.41 %	ó
Return on average common stockholders' equity <sup>(3)</sup>	9	.5	6.5		13.2	4.5	
Return on average total stockholders' equity <sup>(3)</sup>	9	.1	6.5		12.5	4.7	
Return on tangible common equity (RoTCE) <sup>(4)</sup>	11	.0	7.6		15.4	5.3	
Efficiency ratio (total operating expenses/total revenues, net)	66	5.9	63.4		62.6	55.5	
Basel III ratios							
Common Equity Tier 1 Capital <sup>(5)</sup>	11.	65 %	11.66 %	)			
Tier 1 Capital <sup>(5)</sup>	13.	15	13.15				
Total Capital <sup>(5)</sup>	15.	37	15.54				
Supplementary Leverage ratio	5.5	80	6.82				
Citigroup common stockholders' equity to assets	7.	74 %	7.87 %	)			
Total Citigroup stockholders' equity to assets	8.:	50	8.68				
Dividend payout ratio <sup>(6)</sup>		24	38		18 %	55 %	ó
Total payout ratio <sup>(7)</sup>	9	92	38		60	104	
Book value per common share	\$ 92.	16	\$ 84.48	9 %			
Tangible book value (TBV) per share <sup>(4)</sup>	79.	07	71.95	10			

- (1) In the fourth quarter of 2020, Citi revised the 2020 second quarter accounting conclusion for its variable post-charge-off third-party collection costs from a "change in accounting estimate effected by a change in accounting principle," to a "change in accounting principle," which required an adjustment to January 1, 2020 opening retained earnings, rather than 2020 net income. As a result, Citi's full-year and quarterly results for 2020 were revised to reflect this change as if it were effective as of January 1, 2020, as follows: an increase to beginning retained earnings on January 1, 2020 of \$330 million and a decrease of \$443 million in the allowance for credit losses on loans, as well as a \$113 million decrease in other assets related to income taxes; a decrease of \$18 million to provisions for credit losses on loans in the first quarter and increases of \$339 million and \$122 million to provisions for credit losses on loans in the second and third quarters, respectively; and increases in operating expenses of \$49 million and \$45 million with a corresponding decrease in net credit losses, in the first and second quarters, respectively. See Note 1 to the Consolidated Financial Statements for additional information.
- (2) Certain series of preferred stock have semiannual payment dates. See Note 9 to the Consolidated Financial Statements.
- (3) The return on average common stockholders' equity is calculated using net income less preferred stock dividends divided by average common stockholders' equity. The return on average total Citigroup stockholders' equity is calculated using net income divided by average Citigroup stockholders' equity.
- (4) RoTCE and TBV are non-GAAP financial measures. For information on RoTCE and TBV, see "Capital Resources—Tangible Common Equity, Book Value Per Share, Tangible Book Value Per Share and Return on Equity" below.
- (5) Citi's reportable Common Equity Tier 1 Capital and Tier 1 Capital ratios were derived under the Basel III Standardized Approach framework as of September 30, 2021, and under the Basel III Advanced Approaches framework as of September 30, 2020, whereas Citi's reportable Total Capital ratio was derived under the Basel III Advanced Approaches framework for both periods presented.
- (6) Dividend payout ratio is calculated as dividends declared per common share as a percentage of net income per diluted share.
- (7) Total payout ratio is calculated as total common dividends declared plus common share repurchases as a percentage of net income available to common shareholders (*Net income* less preferred dividends). See "Consolidated Statement of Changes in Stockholders' Equity," Note 9 to the Consolidated Financial Statements and "Equity Security Repurchases" below for the component details.

NM Not meaningful

# SEGMENT AND BUSINESS—INCOME AND REVENUES

# **CITIGROUP INCOME**

	Third (	Qua	arter	_	Nine I	_	
In millions of dollars	2021		2020	% Change	2021	2020	% Change
Income (loss) from continuing operations <sup>(1)</sup>							
Global Consumer Banking							
North America	\$ 1,448	\$	661	NM	\$ 4,614	\$ (1,014)	NM
Latin America	228		108	NM	632	75	NM
Asia <sup>(2)</sup>	(342)		151	NM	91	370	(75)%
Total	\$ 1,334	\$	920	45 %	\$ 5,337	\$ (569)	NM
Institutional Clients Group							
North America	\$ 854	\$	1,023	(17)%	\$ 4,886	\$ 2,509	95 %
EMEA .	1,035		880	18	3,657	2,389	53
Latin America	665		102	NM	1,907	427	NM
Asia	889		852	4	2,760	2,928	(6)
Total	\$ 3,443	\$	2,857	21 %	\$ 13,210	\$ 8,253	60 %
Corporate/Other	(108)		(600)	82	292	(902)	NM
Income from continuing operations	\$ 4,669	\$	3,177	47 %	\$ 18,839	\$ 6,782	NM
Discontinued operations	\$ (1)	\$	(7)	86 %	\$ 7	\$ (26)	NM
Less: Net income attributable to noncontrolling interests	24		24	_	67	18	NM
Citigroup's net income	\$ 4,644	\$	3,146	48 %	\$ 18,779	\$ 6,738	NM

<sup>(1)</sup> During the first quarter of 2021, Citi changed its classification of certain recurring expenses related to investments in infrastructure and risk controls, allocating them from *Corporate/Other* to *GCB* and *ICG*. This allocation change had no impact on Citi's earnings before income taxes (EBIT) or *Net income* for any period. Prior-period amounts have been reclassified to conform to the current period's presentation. See Note 3 to the Consolidated Financial Statements.

NM Not meaningful

# **CITIGROUP REVENUES**

		Third Qua	arter			Nine M			
In millions of dollars	2021		2020	% Change	2021		2020		% Change
Global Consumer Banking									
North America	\$	4,338 \$	4,527	(4)%	\$	12,967	\$	14,493	(11)%
Latin America		1,038	1,027	1		3,099		3,276	(5)
$Asia^{(1)}$		884	1,619	(45)		4,051		4,917	(18)
Total	\$	6,260 \$	7,173	(13)%	\$	20,117	\$	22,686	(11)%
Institutional Clients Group									
North America	\$	4,145 \$	3,920	6 %	\$	12,761	\$	13,854	(8)%
EMEA		3,095	3,085	_		10,061		9,947	1
Latin America		1,261	1,141	11		3,571		3,766	(5)
Asia		2,285	2,207	4		7,000		7,407	(5)
Total	\$	10,786 \$	10,353	4 %	\$	33,393	\$	34,974	(5)%
Corporate/Other		108	(224)	NM		445		139	NM
<b>Total Citigroup net revenues</b>	\$	17,154 \$	17,302	(1)%	\$	53,955	\$	57,799	(7)%

<sup>(1)</sup>  $Asia\ GCB$  includes the results of operations of GCB activities in certain EMEA countries. NM Not meaningful

<sup>(2)</sup> Asia GCB includes the results of operations of GCB activities in certain EMEA countries.

# SEGMENT BALANCE SHEET<sup>(1)</sup>—SEPTEMBER 30, 2021

In millions of dollars	$\mathbf{C}$	Global Consumer Banking		Institutional Clients Group		Corporate/Other and consolidating eliminations (2)		Citigroup ent company- ed long-term debt and ockholders' equity <sup>(3)</sup>	Total Citigroup consolidated	
Assets										
Cash and deposits with banks, net of allowance	\$	7,753	\$	99,060	\$	216,995	\$	_	\$ 323,808	
Securities borrowed and purchased under agreements to resell, net of allowance		305		337,166		225		_	337,696	
Trading account assets		1,370		328,361		13,183		_	342,914	
Investments, net of allowance		1,244		132,623		366,982		_	500,849	
Loans, net of unearned income and allowance for credit losses on loans		245,477		397,458		4,114		_	647,049	
Other assets, net of allowance		48,848		118,248		42,464		_	209,560	
Net inter-segment liquid assets <sup>(4)</sup>		137,285		406,563		(543,848)		_		
<b>Total assets</b>	\$	442,282	\$	1,819,479	\$	100,115	\$	_	\$ 2,361,876	
Liabilities and equity										
Total deposits	\$	354,437	\$	986,215	\$	6,876	\$	_	\$ 1,347,528	
Securities loaned and sold under agreements to repurchase		2,180		207,003		1		_	209,184	
Trading account liabilities		845		177,958		483		_	179,286	
Short-term borrowings		17		29,324		342		_	29,683	
Long-term debt <sup>(3)</sup>		530		85,457		2,183		170,104	258,274	
Other liabilities, net of allowance		28,978		89,474		17,859		_	136,311	
Net inter-segment funding (lending) <sup>(3)</sup>		55,295		244,048		71,636		(370,979)	_	
Total liabilities	\$	442,282	\$	1,819,479	\$	99,380	\$	(200,875)	\$ 2,160,266	
Total stockholders' equity <sup>(5)</sup>		_		_		735		200,875	201,610	
Total liabilities and equity	\$	442,282	\$	1,819,479	\$	100,115	\$		\$ 2,361,876	

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<sup>(1)</sup> The supplemental information presented in the table above reflects Citigroup's consolidated GAAP balance sheet by reportable segment and *Corporate/Other*. The respective information depicts the assets and liabilities managed by each segment and *Corporate/Other* as of such date.

<sup>(2)</sup> Consolidating eliminations for total Citigroup and Citigroup parent company assets and liabilities are recorded within Corporate/Other.

<sup>(3)</sup> The total stockholders' equity and the majority of long-term debt of Citigroup are reflected on the Citigroup parent company balance sheet. Citigroup allocates stockholders' equity and long-term debt to its businesses through inter-segment allocations as shown above.

<sup>(4)</sup> Represents the attribution of Citigroup's liquid assets (primarily consisting of cash, marketable equity securities and available-for-sale debt securities) to the various businesses based on Liquidity Coverage ratio (LCR) assumptions.

<sup>(5)</sup> Corporate/Other equity represents noncontrolling interests.

# **GLOBAL CONSUMER BANKING**

Global Consumer Banking (GCB) consists of consumer banking businesses in North America, Latin America (consisting of Citi's consumer banking business in Mexico) and Asia. GCB provides traditional banking services to retail customers through retail banking, Citi-branded cards and, in the U.S., Citi retail services. GCB is focused on markets in the U.S., Mexico and Asia. As of September 30, 2021, GCB had 2,157 branches in 19 countries and jurisdictions with \$442 billion in assets and \$354 billion in retail banking deposits (excluding approximately \$7 billion of deposits and \$9 billion of loans reclassified to held-for-sale as a result of Citi's agreement to sell its consumer banking business in Australia).

GCB's strategy is to leverage its global footprint and digital capabilities to develop multiproduct relationships with customers, both in and out of Citi's branch footprint. To achieve this, GCB strives to optimize its clients' experiences across lending, payments and wealth management through continued digitization, new partnerships and innovation. For information on Citi's previously announced strategic actions, including its pursuit of exits of its consumer franchises in 13 markets across Asia and EMEA, see "Executive Summary" above, "Asia GCB" below and Note 2 to the Consolidated Financial Statements.

	 Third Quarter			Nine	_			
In millions of dollars, except as otherwise noted	2021		2020	% Change	2021		2020	% Change
Net interest revenue	\$ 5,963	\$	6,251	(5)%	\$ 17,763	\$	19,857	(11)%
Non-interest revenue	297		922	(68)	2,354		2,829	(17)
Total revenues, net of interest expense	\$ 6,260	\$	7,173	(13)%	\$ 20,117	\$	22,686	(11)%
Total operating expenses	\$ 4,567	\$	4,287	7 %	\$ 13,517	\$	12,884	5 %
Net credit losses on loans	\$ 944	\$	1,598	(41)%	\$ 3,777	\$	5,374	(30)%
Credit reserve build (release) for loans	(1,031)		34	NM	(4,235)		5,144	NM
Provision (release) for credit losses on unfunded lending commitments	1		5	(80)	2		4	(50)
Provisions for benefits and claims, HTM debt securities and other assets	21		45	(53)	65		103	(37)
Provisions (releases) for credit losses and for benefits and claims (PBC)	\$ (65)	\$	1,682	NM	\$ (391)	\$	10,625	NM
Income (loss) from continuing operations before taxes	\$ 1,758	\$	1,204	46 %	\$ 6,991	\$	(823)	NM
Income taxes (benefits)	424		284	49	1,654		(254)	NM
Income (loss) from continuing operations	\$ 1,334	\$	920	45 %	\$ 5,337	\$	(569)	NM
Noncontrolling interests	(2)		_	NM	(7)		(3)	NM
Net income (loss)	\$ 1,336	\$	920	45 %	\$ 5,344	\$	(566)	NM
Balance Sheet data and ratios								
EOP assets (in billions of dollars)	\$ 442	\$	435	2 %				
Average assets (in billions of dollars)	441		434	2	\$ 439	\$	419	5 %
Return on average assets	1.20 %	o	0.84 %	)	1.63 %	ó	(0.18)%	
Efficiency ratio	73		60		67		57	
Average retail banking deposits (in billions of dollars)	\$ 353	\$	320	10	\$ 351	\$	304	15
Net credit losses as a percentage of average loans	1.42 %	o	2.33 %	)	1.89 %	ó	2.58 %	
Revenue by business								
Retail banking	\$ 2,146	\$	2,916	(26)%	\$ 7,792	\$	8,798	(11)%
Cards <sup>(1)</sup>	4,114		4,257	(3)	12,325		13,888	(11)
Total	\$ 6,260	\$	7,173	(13)%	\$ 20,117	\$	22,686	(11)%
Income (loss) from continuing operations by business								
Retail banking	\$ (326)	\$	264	NM	\$ 205	\$	384	(47)%
Cards <sup>(1)</sup>	1,660		656	NM	5,132		(953)	NM
Total	\$ 1,334	\$	920	45 %	\$ 5,337	\$	(569)	NM

Table continues on the next page, including footnotes.