CITY OF CHICAGO DEPARTMENT OF PURCHASES, CONTRACTS AND SUPPLIES ROOM 403, CITY HALL, 121 N. LaSALLE ST.

JUSTIFICATION FOR NON-COMPETITIVE PROCUREMENT

COMPLETE THIS SECTION IF NEW CONTRACT(S)

For contract(s) in this request, answer applicable questions in each of the 4 major subject areas below in accordance with the Instructions for Preparation of Non-Competitive Procurement Form on the reverse side.

Request that negotiations be conducted only with Federal APD for the product and/or services described herein. (Name of Person or Firm) This is a request for: _____ (One-Time Contract Per Requisition #_______, copy attached) or _X_ Term Agreement or ____ Delegate Agency (Check one). If Delegate Agency, this request is for "blanket approval" of all contracts within the _____(Attach List) Pre-Assigned Specification No._____ Pre-Assigned Contract No.____ (Program Name) COMPLETE THIS SECTION IF AMENDMENT OR MODIFICATION TO CONTRACT Describe in detail the change in terms of dollars, time period, scope of services, etc., is relationship to the original contract and the specific reasons for the change. Indicate both the original and the adjused contract amount and/or expiration date with this change, as applicable. Attach copy of all supporting documents. Request approval for a contract amendment or modification to the following: Contract #: Company, or Agency Name: Specification #: _____ Contract or I

Mod #: _____ (Attach List, if multiple) Contract or Program Description: Cem O John Aviation - Midway July 12, 2006 Erin O'Donnell (773) 838-0608
Originator Name Telephone Signature Department Indicate SEE ATTACHED in each box below if additional space needed: () PROCUREMENT HISTORY The Department of Aviation ("DOA") owns the parking facilities at Chicago Midway International Airport ("Midway"). DOA's current revenue control system at Midway is a Federal APD system that was procured in conjunction with the construction of the new Midway Terminal and parking garage in 1999. The system's software is proprietary to Federal APD. The most current version of Federal APD's system was installed in Midway's new economy garage and lots in 2005, at a cost of \$1,700,000. DOA wants to install the most current version of the Federal APD system in its other garage and lots at Midway. The cost would be approximately \$1,600,000. There are other revenue control systems, but none are compatible with Federal APD. DOA estimates that conducting a competitive bid to replace the entire system would result in a contract worth approximately \$3,500,000 or more for the system itself, and would mean that the \$1.7 million expended in 2005 was essentially wasted. In addition, there would also be costs to transition the database from Federal APD to the software of a new vendor. DOA's research of the available revenue control systems indicates that, as with many other software products, software compatibility issues will diminish in the future, making the prospect of procuring a future system through competitive means a more viable solution. () ESTIMATED COST The new equipment cost will be approximately \$1.6 million (see attached proposal). () SCHEDULE REQUIREMENTS The existing parking revenue control equipment is outdated and must be updated. Itis the Department goal to enter into contract for this equipment and have the equipment installed within 120 days. () EXCLUSIVE OR UNIQUE CAPABILITY Parking is the most significant source of non-airline revenue at Midway; receipts in 2005 were approximately \$25,700,000. Parking revenues pay for many of the costs incurred in the operation of Midway, which in turn helps the airline users at Midway control their costs, and continue to offer relatively low fares to travelers. DOA must have a current, homogenous revenue control system to manage the cash and credit card payments for parking as completely and accurately as possible. DOA and the airline

users at Midway cannot afford compatibility issues in the parking revenue control system, nor can they aford to simply write-off

the \$1.7 million sp these reasons, DO. from Federal APD	A asks t	005 to inst to be able to	ali the mo	e the cu	nt Federal rrent Fede	APD systemal APD sys	n in the new Midway ecc tem for the main parking	onomy garage as garageand lots	nd low. For directly
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APPROVED BY: _		EPARTMENT .	HEAD		DATE	17/06	BOARD CHAIRPERSON		DATE

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INSTRUCTIONS FOR PREPARATION OF NON-COMPETITIVE PROCUREMENT FORM (Rev 9/97)

If a City Department has determined that the purchase of supplies, equipment, work and/or services can not be done on a competitive basis, a sole source justification must, be prepared on this *Mustification for Non-Competitive Procurement Form in which procurement is requested on a non-bid or non-competitive basis in accordance with 65 ILCS 5/8-10-4 of the Illinois Compiled Statutes. All applicable questions in each Subject Area below must be answered. The information provided must be complete and in sufficient detail to allow for a decision to be made by the Non-Competitive Procurement Review Board. The Board will not consider justifications with incomplete information or documentation. Also, attach Form F-7 (if One Time Contract); F-8 (if Delegate Agency Contract) or F-26 (if Term Agreement) to obtain a pre-assigned Specification and Contract Number for each contract in this request.

PROCUREMEN'T HISTORY (INCLUDING FUTURE PROCUREMENT OBJECTIVES)

- Describe the requirement and how it evolved from initial planning to its present, status.
- Is this a first time requirement or a continuation of previous procurement from the same source? If so, explain the procurement history. 2.
- 3. Explain attempts made to competitively bid the requirement. (Attach copy of notices arid list of sources contacted).
- Describe any research done to find other sources (List other cities contacted, companies in the industry contacted, professional organizationsperiodicals and other 4. publications used).
- Explain future procurement objectives. Is this a one-time request or will future requests be made for doing business with the same source? 5.
- Explain whether or not future competitive bidding is possible. If not, why not?

ESTIMATED COST

- What is the estimated cost for this requirement (or for each contract, if multiple awards co ntemplated)? What is the funding source? 1.
- 2. What is the estimated cost by fiscal year, if the job, project or program covers multiple years?
- Explain the basis for estimating the cost and what assumptions were made and/or data used (ie. budgeted amount, previous contract price, current catalog or cost 3. proposal from firms solicited. engineering or in-house estimate, etc).
- Explain whether the proposed Contractor or the City has a substantial dollar investment in original design, tooling or other factors which would be, duplicated at 4. City expense if another source was considered. Describe cost savings or other measurable benefits to the City which may be achieved. 5.
- Explain what negotiation of price has occurred or will occur. Detail why the estimated cost is deemed reasonable.

SCHEDULE REQUIREMENTS

- Explain how the schedule was developed and at what point the specific dates were known.
- Is lack of drawings and/or specifications a constraining factor to competitive bidding? If so, why is the proposed Contractor the only person or firm able to perform under these circumstances? Why are the drawings and specifications lacking? What is the lead time required to get drawings and specifications suitable for competition? If lack of drawings and specifications is not a constraining factor to competitive bidding, explain why only one person or firm can meet the required schedule.
- Outline the required schedule by delivery or completion dates and explain the reasons why the schedule is critical. 3.
- Describe in detail what impact delays for competitive bidding would have on City operations, pro grams, costs and budgeted funds.

EXCLUSIVE OR UNIQUE CAPABILITY

- If contemplating hiring a person or firm as a Professional Service Consultant, explain in detail what professional skills, expertise, qualifications or other factors 1. make this person or firm exclusively or uniquely qualified for the project. Attach copy of cost proposal and scope of services.
- Does the proposed firm have personnel considered unquestionably predominant in the particular fiel d? 2.
- What prior experience of a highly specialized nature does the person or firm exclusively possess that is vital to the job, project or program? 3. 4.
- What technical facilities or test equipment does the person or firm exclusively possess of a highly specialized nature which is vital to the job? 5.
- What other capabilities and/or capacity does t-he proposed firm possess which is necessary for the specific job, project or program which makes them the only source who can perform the work within the required time schedule without unreasonable costs to the City?
- If procuring products or equipment, describe the intended use and explain any exclusive or unique capabilities, features and/or functions the items have which no 6. other brands or models, etc possess. Is compatibility with existing equipment critical from an operational standpoint? Explain why.
- Is competition precluded because of the existence of patent rights, copyrights, trade secrets, technical data, or other proprietary data? Attach documentation 7. verifying such.
- If procuring replacement parts and/or maintenance services, explain whether or not replacement parts and/or services can be obtained from any other sources? If not, .is the proposed firm the only authorized or exclusive dealer/distributor and/or service center? If so, attach letter from manufacturer.

OTHER

- Explain other related considerations and attach all applicable supporting documents (Information Technology Strategy Committee (ITSC) Approval form, etc.) 1.
- Explain what opportunities of direct/indirect involvement of Minority or Women BLLsines -s Enterprises have been discussed and/or are available 2. this contract-.

REV'IEW AND APPROVAL

This form must be signed by both the Originator of the request and approved by the Department Head or, authorized designee.



July 13, 2006

Mr. Greg McGhee Department of Aviation – Midway Airport 5757 S. Cicero Avenue Chicago, IL 60638

Dear Greg:

Thank your continued interest in Federal APD, Inc. The proposal previously submitted is for an enhancement to the existing system already in place at Midway Airport. Due to this and the proprietary nature of the equipment and software, this enhancement cannot be supplied by any other vendor.

I welcome the opportunity to discuss any of the proposed items in more detail.

Respectfully Submitted,

Thomas J. Brodfish

Thomas J. Bradfish

Eastern District Manager

Federal APD, Inc



June 27, 2006

Mr. Greg McGhee Department of Aviation – Midway Airport 5757 S. Cicero Avenue Chicago, IL 60638

Dear Greg:

Thank you for your continued interest in FAPD. We are very pleased to provide the following proposal that will greatly enhance your existing Parking and Revenue Control operation and provide you with a scalable, accessible and state of the art system that will support your needs well into the future. With this enhanced system, you will experience an increased level of automation, reduced manual intervention, a reduction in your operating costs and increased revenue through significant improvements in fraud detection. Your customers will appreciate a more enjoyable parking experience while the economic value of your investment grows in a most favorable positive direction.

Our proposal consists of four sections:

- Section A is to add LPR functionality to the Main Terminal Deck Garage with an option to add it to the Yellow Economy Lot as well.
- Section B is add I-Pass Toll Tag processing at both the Main Terminal and Economy Deck/Lot with an option to add it to the Yellow Lot
- Section C is for the Parking Vehicle Locator Kiosk System
- Section D is for the on site maintenance in one year increments for 5 years

Section A - LPR

The proposed solution is as follows:

- Terminal Garage: Kirkpatrick Street Entrance Add 2 lanes of LPR equipment at the level one. Both of these lanes will operate in Post Capture Mode due to lane layout restrictions. The LP Number and vehicle/plate images will be linked to the ticket number in ScanNet after the ticket is issued. The existing dual ticket dispensers will be replaced with single units capable of processing the LPR data. Uninterruptible Power Supplies (UPS) will be added to all lanes
- Terminal Garage: Main Entrance on Level 3 add 4 lanes of LPR and new single ticket dispenser. These entrance lanes will also operate in Post Capture Mode. Uninterruptible Power Supplies (UPS) will be added to all lanes

- Terminal Garage: Main Exit Add 7 lanes of LPR and two exit verifiers for unmanned operation. Included in the price is the civil work required to extend all lane islands for optimum operation of the LPR system. Each Booth will be equipped with a cube PC and image monitor. The existing fee computers will be modified and upgraded to add LPR functionality. Exit Verifies (patron inserts a ticket previously paid at an automatic pay station) will be added to two of the lanes to provide fully automated exits. The Exit Verifiers (and the Automatic Pay Stations) will be fully integrated to the LPR system. Uninterruptible Power Supplies (UPS) will be added to all lanes
- Yellow Economy Lot (Optional) Add two lanes of LRP as an option to the provide a complete LPR solution at Midway. The entry would be a Post-capture due to the geometry. A camera solid mounting protected by bollards would be provided in lieu of extending the island.
- Economy Lot/Garage Exit Exit Verifiers will be added to provide two LPR-integrated automated exits.

Note 1: The LPR system at the Yellow Economy Lot will require fiber installation to provide the necessary communication pathway for the LPR system to function as required. This is not included in this proposal and must be provided by others.

Section B - I-PASS Integration

The proposed operation of the system would be as follows:

- 1. Customer would navigate to the Fly Chicago Website where they would find a link to register for the program.
- 2. Registering would require contact information, credit card information, email address and the ID number printed on their I-PASS toll tag.
- 3. When a registered patron pulls into the entry lane, the I-PASS ID will be read and account info verified by the ScanNet software system. The patron's License Plate and Vehicle Image will be recorded. If the tag is valid, the gate will vend without a ticket being issued. If invalid, the patron will be directed to take ticket from the Ticket Dispenser as in a normal transaction.
- 4. Upon Exit, the I-PASS tag will be read, LP# retrieved and verified against the entry image and fee calculated. The fee will be charged to the Credit Card on file based on the patrons initial account information.
- 5. The patron will have their receipt sent via email on file or can navigate to the website, locate the transaction and print a receipt.

Note 1: All transaction processing will be done via ScanNet and the current credit card clearing house. The system will not rely on the Illinois Toll Authority or any other 3rd party processing.

Note 2: Federal APD, Inc is not responsible for any legal indemnification that may arise from the development or use of this process as described.

The proposed solution would involve development and installation as follows:

- Software/firmware development for ScanNet software and reports, Auditor Power Pad Fee Computers, Ticket Dispensers and Exit Verifiers. This is to provide I-PASS functionality, integrate LPR and provide reporting.
- Web Applet development for customer account creation and maintenance
- Terminal Garage: add Mark IV Badger Readers (ceiling mount), Lane Kits and Field Cabinets for all six entries
- Terminal Garage: add Mark IV Badger Reader (overhead gantry mounted) Lane Kits and Field Cabinets for all seven exits
- Economy Lot/Garage: Entry Lanes
 - o Fabricate and Install overhead mounting Gantry
 - Add Mark IV Badger Readers (overhead gantry mounted) Lane Kits and Field Cabinet for all four Garage cross-over entries
- Economy Lot/Garage: Exit Lanes -
 - Add Mark IV Badger Readers (overhead gantry mounted) Lane Kits and Field Cabinets for all eight exit lanes

Section C - Parking Vehicle Locator Kiosk System

The proposed system will provide a customer service that will help parking patrons to quickly locate misplaced vehicles and to set the foundation for enabling other features and functions such as security check, reporting stolen vehicles, stolen plates, etc. Further software and hardware development could allow kiosks to use as Automatic Pay Stations. As proposed the operation would be as follows:

- Patron will be able to locate their information via one of three user interfaces:
 - Swipe the credit card used to register for the I-PASS web applet The
 customer name would be read, linked to the associated I-PASS ID and LPI
 data (location) for the vehicle would be retrieved.
 - Swipe a ticket that was issued from a FAPD Ticket Dispenser the LP# could be read directly from the ticket (LPR pre-capture) or the ticket number read and used to query the database for the LPI location data
 - Use the Touch Screen virtual keyboard to type in a partial or full license plate number
- Once retrieved, the vehicle location (lot, level, isle and row) would be displayed on the screen by a graphical map.
- Patron will have the option to print out the vehicle location via the kiosk's on-board printer.

The proposed solution would involve development and installation as follows:

- Application development, GUI screens, database look-up queries, graphical maps and interface to ScanNet for LPI data retrieval.
- Development of secure communication protocols
- Purchase, configuration and installation of 10 Kiosks

Note 1: FAPD shall not be responsible to provide the wireless network at Kiosk locations

Note 2: Kiosks assumed to be located indoors and within 6 feet of a standard electrical outlet

Note 3: Kiosk customer artwork design and production are not included in this proposal

Section D - Onsite System Maintenance and Warranty

FAPD currently provides two field service engineers and a vast supply of spare/replacement parts on site for Preventative Maintenance and Repair of the Parking System at Midway. The proposed rates take into account the addition of LRP to the Main Terminal Parking Facility, I-PASS at all locations as well as the Kiosks.

I welcome the opportunity to discuss any of the proposed items in more detail.

Respectfully Submitted,

Thoras J. Bradfish

Thomas J. Bradfish

Eastern District Manager

Federal APD, Inc



42775 Nine Mile Road • Novi, Michigan 48375 • U.S.A. Tel: (248) 374-9600 • Fax: (248) 374-9610

www.FederalAPD.com

Pages: Page 1 of 4 Quotation Price Quotation Number 16-2006-7 Please indicate this number when ordering 6/27/2006 MIDWAY LPR IPASS VER 5.1 Reference:

Customer/Buyer:	CHICAGO MIDWAY AIRPORT	Terms: SPECIAL PAYMENT	TERMS (See Notes
Company:	DEPARTMENT OF AVIATION - MIDWAY	FOB: Our Plant	Novi, M
Name:	MR. GREG MCGHEE	Destination	TBO
Address:	5757 S. CICERO AVENUE	Estimated Delivery:	TBC
	CHICAGO, IL 60638	Estimated Shipping Weight:	TBC
Tel:		Fax:	

Part No. Qty	Description	List	Extended	Net
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SECTION A - ADD LPR SYSTEM TO MAIN TERMINAL DECK WIOPTION FOR YELLOW ECONOMY

**** LPR SYSTEM FOR MAIN TERMINAL DECK GARAGE ****

83-20422W

REPLACE MG-1000 WITH MG-1500

6 MG-1500 Ticket Spitter w/ HP1 Trans. / 120V Base Unit

63-15713

6 Intercom Option

ADDITION OF EXIT VERIFERS

83-20423W

ML-3500 Exit Ver w/ HP1 Trans / 120V Base Unit 4

82-20522

ML 3500 Credit Card In/Out Operation (CICO)

63-15713

Intercom Option

LPR LANE EQUIPMENT AND ASSOCIATED HARDWARE

LPR-0064

13 P372 810 nm LEDIR/color overview Camera

LPR-0065 LPR-0066

13 P372 CABLE W/PLUG 13 P372 CABLE W/SOCKET

LPR-0049W

13 P372 INTERFACE ENCLOSURE ASSEMBLY

11-26244

13 18VDC 2A POWER SUPPLY

11-26245

13 AC POWER CORD

LPR-0036

13 OT sql assm w/reflector

90-11132 90-11302 Pedestal, 42" for surface mount on exit island Short pedestal 18" (for ceiling or TD mount)

10-26042

7 VESA Display post base

10-26043

VESA Display post sgl pivot assm 7

10-26044

7 VESA Display 15in LCD

10-26045

VESA Display post 7

10-26041 LPR-0068

7 Cube PC w/Kybd & mouse for LPR Monitor

LPR-0067

AutoPark Booth Client Software W/ DONGLE KEY **IMAGE SERVER SOFTWARE**

LPR-0069

DONGLE KEY FOR SERVER 1

11-26206

ET (Ethernet Transceiver) 4 D-LINK 16 PORT 10/100

11-25099

INSTALLATION SERVICES

01-40009

1 Outside Labor - Electrical Installation

01-40005

FAPD Labor - Training Services

01-40006

1 FAPD Labor - Installation Services (Site Manager)

01-40007

FAPD Labor - Project Management

01-40013

FAPD Warranty Services

MISCELLANEOUS SERVICES

NPN

FREIGHT

NPN

BONDS

TOTAL PRICE TO ADD LPR TO MAIN TERMINAL DECK

783,750.91

OPTION TO ADD LPR SYSTEM TO YELLOW ECONOMY LOT (FIBER INSTALLATION IS BY OTHERS)

39,103.79

(Continued on Page #2)



42775 Nine Mile Road • Novi, Michigan 48375 • U.S.A. Tel: (248) 374-9600 • Fax: (248) 374-9610

Pages: Page 2 of 4

Quotation

Price Quotation Number 16-2006-7

Please indicate this number when ordering

Date: 6/27/2006 Reference: MIDWAY LPR IPASS VER 5.1

Part No. Qty Description List Extended Net

SECTION B - I-PASS INTEGRATION

MAIN DECK AND ECONOMY LOT I-PASS READERS, ASSOCIATED HARDWARE/FIRMWARE & INTEGRATION

NPN 29 MARK IV LANE KITS AND ANTENNAS (800122-TAB) NPN 7 MARK BADGE READER/MODULATOR (800750-TAB)

60-15691 7 FIELD CABINET (800127-TAB) 52-18443 29 G90 CD Passport 360 Gate Mount Kit

60-15691 29 Passport 360 controller

01-40004 Engineering Services (I-PASS Integration to MK IV per Spec)

01-40008 Outside Labor - MK IV LANE TESTING (4 hrs per lane) 1 Outside Labor - MK IV Service Vechicle per day 01-40008 16

01-40008 40

Outside Labor - MK IV Travel Time (NJ to Site and Back)

Outside Labor - Subcontracted Services (MK IV)TRAVEL/EXPENSE 01-40008

89-12508 ScanNet, C.A.M.P. (VALUEPASS) 1

NPN FRIEGHT (MK IV) NPN Mark IV (parts only) 1

01-40009 Outside Labor - Installation (Accord)

NPN LUM SUM TOTAL FROM SPARE PARTS TAB

FAPD Labor - Project Management 01-40007 1 01-40007 FAPD Labor - Project Management

11-11599 13 UPS, ASG 1250

TOTAL PRICE TO ADD I-PASS TO MAIN TERMINAL DECK 657,621.75 & NEW ECONOMY LOT

OPTION TO ADD I-PASS SYSTEM TO YELLOW ECONOMY LOT (FIBER INSTALLATION IS BY OTHERS)

\$ 27,581.90

SECTION C - PARKING VEHICLE LOCATOR KIOSKS

NPN 10 KIOSKS

01-40004 R & D FOR KIOSK DEVELOPMENT

01-40009 Outside Labor - Installation (Accord) (NOTE EXISTING POWER WITHIN 6 FEET)

TOTAL PRICE TO ADD PARKING LOCATOR KIOSKS

84,500.00

(Continued on Page #3)



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Pages: Page 3 of 4

Quotation
Price Quotation Number: 16-2006-77
Please indicate this number when ordering

Date: 6/27/2006
Reference: MIDWAY LPR IPASS VER 5.1

Part No. Qty	Description	List	Extended	Net
				······································

SECTION D - FIVE YEAR MIDWAY MAINTENANCE

THE FOLLOWING PRICING IS OR EXTENDED MAINTENANCE COVERING CURRENT MIDWAY AIRPOINT FACILITIES AND THE ADDITIONAL SYSTEMS OF THIS PROPOSAL UNDER THE SAME TERMS AND CONDITIONS OF THE EXISTING MAINTENANCE CONTRACT

2007 ANNUACMAINTENANCE EXTENSION 1/1/07 - 12/31/07 2008 ANNUAL MAINTENANCE EXTENSION 1/1/08 - 12/31/08 2001 ANNUAL MAINTENANCE EXTENSION 1/1/09 - 12/31/10 2010 ANNUAL MAINTENANCE EXTENSION 1/1/10 - 12/31/10 2011 ANNUAL MAINTENANCE EXTENSION 1/1/11 - 12/31/11

\$ 226,425.00 \$ 321,945.00 \$ 249,768.38 \$ 371,701.00 \$ 399,578.48

PROJECT NOTES COVERING ALL SECTIONS:

- 1) THE FEDERAL APD RESPONSE CONSISTS OF BOTH THIS QUOTATION AND THE ATTACHED COVER LETTER WHICH DETAILS THE OVERVIEW OF THE PROPOSED SYSTEM, LIMITS TO THE SCOPE OF WORK, AND OTHER NOTES THAT ARE PERTINENT TO THIS PROJECT.
- 2) INSTALLATION OF LPR AT YELLOW ECONOMY LOT WILL REQUIRE NEW FIBER. THE FIBER INSTALLATION IS NOT PART OF THIS PROPOSAL AND MUST BE INSTALLED BY OTHERS UNDER SEPARATE CONTRACT.
- 3) SPECIAL PAYMENT TERMS APPLY TO THIS PROPOSAL
 - 30% DOWN PAYMENT REQUIRED WITH PLACEMENT OF ORDER
 - MONTHLY PAYMENT APPLICATION BASED ON UPDATED SCHEDULE OF VALUES FOR EACH MONTH INDICATING THE WORK COMPLETED
 - PAYMENT IS REQUIRED WITHIN 30 DAYS OF RECEIPT OF APPLICATION
 - ALL MONTHLY PAYMENT APPLICATIONS WILL UTILIZE AIA DOCUMENTS G702 & G703 (SAMPLE COPIES ATTACHED)
 - RETAINAGE (IF ANY) IS DUE AND PAYABLE UPON SUBSTANTIAL COMPLETION DEFINED AS "BENEFICIAL USE OF EQUIPMENT"
- 4) PAYMENT BY OWNER (CITY) IS NOT A CONDITIONAL PRECEDENT FOR PAYMENT BY OPERATOR TO FEDERAL APD. PAYMENTS ARE DUE BASED UPON SUBMISSION OF PAYMENT APPLICATION

reserves the right to cancel any order resulting from this quotation in the expires in 30 days. Materials or products or other manufacturers or source guaranteed to Federal APD. Any or all engineering drawings, specification	especific shipment date is later than one year from date of order. Federal APD, (a subsidiary of Federal Signal Corporation) event no agreement is reached on the foregoing statement. Minimum billing per order is \$100.00 This quotation automatically be, used as a whole or in part as accessories to the Federal APD products, are guaranteed in the same manner as they are one, installation instructions or diagrams relative to Federal APD products are not guaranteed to be free from error. All order are a 10% down payment is required for all projects over \$100,000.00.
	it, software and/or services. Your signature of acceptance hereon constitutes your acceptance of this offer resulting in a binding in both the first and last page hereof. Please read these terms prior to accepting this offer as you will be bound by them upon your
Accepted Date:	Quotation By:

- 1. AGREEMENT AND LIMITATIONS. The agreement between Seller and Buyer (the "sales contract") with respect to the sale of goods (the "goods") described on the other side hereof shall consist of the terms appearing hereon and on the other side hereof together with any additions or revisions of such terms mutually agreed to in writing and signed by Seller and Buyer. Buyer agrees that by submitting an order to Selec for goods, Buyer agrees to the terms and conditions set forth herein. Selec objects to and shall not be bound by any additional or different terms, whether printed or otherwise, in Buyer's purchase order, or in any other communication from Buyer to Seller, unless specifically agreed to in writing and signed by Seller. NO REFERENCE TO BUYER'S PURCHASE ORDER OR OTHER COMMUNICATION FROM BUYER SHALL BE DEEMED TO INCORPORATE BY REFERENCE ANY TERMS APPEARING THEREIN. The sales contract shall be for the benefit of Seller and Buyer and not for the benefit of any other person. Prior courses of dealing, trade usage and verbal agreements not reduced to writing signed by Seller, to the extent they modify, add to, detract from, supplant or explain the ales contract, shall not be binding on Seller.
- 2. PACKING, MARKING, AND SHIPPING
- a. All equipment, systems and supplies shall be properly packed, marked and shipped in accordance with the requirements of the common carrier transporting such supplies
- h. Seller shall route shinments in accordance with the Buyer's instructions.
- c. All transportation charges paid by the Seller and to which the Seller is entitled to reimbursement shall be added to the Seller's invoice as a separate item.
- d. All shipments will be insured by the Seller at values established by Seller.
- e. Buyer has the responsibility of all claims due to shipment damage either visible or hidden; damage will be marked and claims made at the time of acceptance by Buyer with the shipping company. f. Each packing slip, Bill of Leding, and invoice shall bear the applicable purchase order number and the location of plant to which supplies are to be shipped.
- 3. TERMINATION OR MODIFICATION. The sales contract may be modified or terminated only upon Seller's written consent except that clarical errors are subject to correction by Seller or upon Seller's written consent. If Seller shall declare or consent to a termination of the Sales contract, in whole or in part, Buyer, in the absence of contrary written agreement signed by Seller, shall pay a 20% cancellation fee for all services rendered and any additional freight and handling charges incurred with the return of the goods. All orders for customized equipment which are cancelled and where such equipment is not reusable, shall be paid by Buyer in full to Seller. Prices are based on delivery dates scheduled at the time of acceptance of the order.
- 4. PAYMENTS, Buyer agrees to pay according to the terms on the invoice and pay interest on pest due amounts at a rate of 18% per annum of the highest rate permitted by applicable law. Buyer understands that this obligation to pay interest on delinquent payments does not in any way extend the payment terms set forth herein. In the event Seller incurs legal fees or other costs in attempting to collect past due payments, Buyer agrees to reimburse Seller for such fees.
- 5. ENGINEERING CHARGES, Additional engineering charges may be levied by the Seller to the Buyer in the event a Purchase Order requires a high level of customization of equipment and system. These charges for engineering, handling or customized purchases may not be evident in the quoting process, but become apparent during the manufacturing design and final assembly procedures. Buyer will be advised of such charges prior to invoicing.
- 6. INVOICING AND GENERAL. Invoices will be sent promptly to Buyer in duplicate. The Seller agrees to ship all goods FOB manufacturing plant to Buyer's place of business. No drop shipments outside of Buyer's or distributor's agreed trading area will be made. List prices for products are those in effect at the time of shipment and are subject to change by Seller without notice. All orders are received subject to acceptance by Selfer and shipment of an order constitutes such acceptance. Unless otherwise agreed in writing, Selfer reserves the right to ship goods in a single lot or in several lots. In such event, each shipment will be invoiced to Buyer and paid for separately. Standard payment terms for all products are 2%/10 Net 30 days from the date of invoice. However, Seller reserves the right to ship products on a COD basis if in Sellar's sole coinion it is unwiting to extend standard credit terms. In the event terms are extended and Seller is not paid when due, all overdue payments shall bear interest until paid at eighteen (18%) percent or at the highest rate permitted by applicable law from date payment is due.
- 7. EXTENSION OF CREDIT. Extension of credit terms greater than the standard credit terms shall be subject to such requirements as Seller may from time to time establish. To protect Seller when credit is extended, it is agreed that title to the products, with the right of repossession for default, shall remain in Seller (Federal APD) until the full purchase price shall be paid in cash.
- 8. DESIGN MODIFICATIONS. All products are subject to design and/or appearance modifications which are production standard at the time of shipment. Products shipped prior to a current production standard will be modified to current production standards when returned to Seller for any reason if in the sole opinion of Seller such modifications are necessary.
- 9. RISK OF LOSS. The risk of lose of goods or any part thereof shell pass to the Buyer upon delivery thereof by Seller to the carrier. Buyer shall have sole responsibility for processing and collection of any claim of loss against the carrier.
- 10. TAXES. Prices do not include taxes. Buyer shall pay Seller, in addition to the price of goods, any applicable excise, sales, use or other tax (however designated) imposed upon the sale, production, delivery or use of the goods ordered to the extent required or not forbidden by law to be collected by Seller from Buyer, whether or not so collected at the time of the sale, unless valid exemption certific acceptable to the taxing authorities are furnished to Seller before the date of invoice.
- 11. DELIVERY. Product to be delivered from stock is subject to prior sale. Deliver dates are not guaranteed but are estimated, in part, of the basis of immediate receipt by Seller of all information to be furnished by Buyer. Seller shall in good faith endeavor to meet estimated delivery dates but shall not be liable to Buyer for any damages including incidental, consequential or loss of profits as a result of failure to meet such estimated delivery dates.
- 12. DEDUCTIONS AND RETURNS, Deductions will not be honored unless covered by a credit memorandum. Goods shipped to the Buyer may be returned to Seller for credit only upon the Seller's prior written consent (such consent to be in the sole discretion of Seller) and upon terms specified by Seller, including prevailing cancellation and handling charges. Buyer assumes all risk of loss for such returned goods until actual receipt thereof by Seller. Agents of Seller are not authorized to accept returned goods or to grant allowances or adjustments with respect to Buyer's account.
- 13. INSPECTION. Buyer shall inspect the goods immediately upon the receipt thereof. All claims for any alleged defect in Seller's performance under this sales contract, capable of discovery upon reasonable inspection, must be fully set forth in writing and received by Seller within thirty days of Buyer's receipt of the goods. Failure to make any such claim within said thirty-day period shall constitute a waiver of such claim and an irrevocable acceptance of the goods by Buyer.
- 14. PATENTS. Seller shell hold Buyer harmless, to the extent herein provided against any rightful claim of any third person by way of infringement of any United States Letters Patent by such goods as are of Seller's manufacture, but if Buyer furnished specifications to Seller, Buyer shall hold Seller harmless against any such infringement claims which arise out of or relate to such specifications. Seller's agreement in this paragraph to hold Buyer harmless half not apply to any infringement consisting of the use of goods manufactured by Seller as part of any combination with goods manufactured by Buyer or others. In the event that any goods manufactured by Seller are in any suit held to be constitute infringement and their use is enjoined, Seller, if unable within a reasonable time to secure for Buyer the right to continue using such goods, either by suspension of the injunction, by securing for Buyer a license, or otherwise shall, at its own expense, either replace such goods with no-infringing goods or modify such goods so that they become non-infringing, or accept the return of the enjoined goods and refund the purchase price theretofore paid by Buyer less allowance for any period of actual use thereof. Except as in this peragraph provided, Seller makes no warranty that the goods will be delivered free of the rightful claim of any third person by way of infringement or the like and Buyer's remedies will be limited to those provided in this paragraph.
- 15. WARRANTIES. Seller warrants that all equipment, systems, covered by this order will conform with the specifications, drawing and models considered standard at the time of manufacturing and specifications. by the Seller subject to all of the limitations and exceptions set forth in Federal APD'S standard published Warranty and policies. No one has any authority to bind the Seller to any warranty beyond that extended havein. THERE ARE NO OTHER WARRANTIES, EXPRESSED OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, IN NO EVENT SHALL SELLER BE LIABLE FOR ANY LOST PROFITS OR ANY INDIRECT OR CONSEQUENTIAL DAMAGES RESULTING FROM THE PURCHASE OR USE OF THE EQUIPMENT.
- 16. LIMITATION OF REMEDIES. Federal APD's entire liability and your exclusive remedy shall be as follows:
- a. Any remedy published in the warranty and policy statements issued along with the shipment.
- b. In no event will Federal APD be liebte for any lost profits, lost savings, or any incidental damages or other economic consequential damages, even if Federal APD, its authorized dealer or its approved supplier has been adviced of the possibility of such damages, or for any damages claimed by you based on any third party claim.
- c. Instatlation. Equipment performance which is installation dependent, which has not been installed by Federal APD resulting in damage and/or non performance of the equipment due to improper installation, will void warranty and be the sole responsibility of the buyer.
- 17. CLAMS OR CONTROVERSIES. For any claim arising out of the Warrenty and policy statement or for any other claim whatsoever related to the subject matter of the agreement, shall be filed, tried and/or heard and decided in Michigan which Buyer and Seller agree is the most convenient forum for such purposes.
- 18. STATUE OF LIMITATIONS, ANY CLAIM FILED FOR BREACH OF AGREEMENT MUST BE FILED WITHIN ONE YEAR FROM THE DATE OF DELIVERY REGARDLESS OF WHAT ANY STATUTE OF LIMITATIONS MAY OTHERWISE PROVIDE, BUYER SPECIFICALLY AND EXPRESSLY HAVING WAIVED ANY LONGER TIME PERIOD THAT MIGHT BE AVAILABLE BY STATUTE
- 19. ASSIGNMENT AND DELEGATION. No right or interest in this sales contract shall be assigned by Buyer without Saller's prior written consent, and no delegation of any obligation owned, or of the performance of any obligation, by Buyer shall be made without Seller's prior written consent. Any attempted sestignment or delegation shall be void and totally ineffective for all purposed unless made in conformity with this paragraph. Notwithstanding the foregoing, if Buyer is an authorized distributor of the goods for Seller, then Seller's obligations under paragraphs 14 and 15 thereof, subject to all limitations of this sales contract, shall be extended to the original purchaser of the goods from Buyer
- 20. SEVERABILITY If any term, clause or provision contained in the sales contract is declared or held invalid by a court of competent jurisdiction, such declaration or holding shall not affect the validity of any other term, clause or provision herein contained.
- 21, GOVERNING LAW. The laws of the State of Michigan govern this Agreement.
- 22. WAIVER, Seller's failure to insist on performance of any of the terms or conditions herein or to exercise any right or privilege or Purchaser's waiver of any breach hereunder shall not thereafter waive any other terms. Conditions or privileges, whether of the same or similar type.

APPLICATION AND CERTIFICATION FOR P	ATION FOR PAYMEN	ÆF	AIA DOCUMENT G702	STATE STATE
TO OWNER:	PROJECT:		APPLICATION NO:	Distribution to:
FROM CONTRACTOR:	VIA ARCHITECT:		PERÌOD TO:	OWNER ARCHITECT CONTRACTOR
CONTRACT FOR			PROJECT NOS:]
CONTRACTOR'S APPLICATION FOR PAYME Application is made for payment, as shown below, in connection with the Contract Continuation Sheet, AIA Document G703, is attached.	N FOR PAYMEN nection with the Contract.		CONTRACT DATE: The undersigned Contractor certifies that to the best of the Contractor's knowledge, information and belief the Work covered by this Application for Payment has been completed in accordance with the Contract Documents, that all amounts have been paid by the Contractor for Work for which previous Certificates for Payment were issued and	the Contractor's knowledge, ation for Payment has been that all amounts have been paid by for Payment were issued and
1. ORKGINAL CONTRACT SUM 2. Net change by Change Ordens 3. CONTRACT SUM TO DATE (Line 1 ± 2) 4. TOTAL COMPLETED & STORED TO DATE (Column G on G703) 5. RETAINAGE:	• · · · · · · · · · · · · · · · · · · ·	\$0	payments received from the Owner, and that current payment shown herein is now due. CONTRACTOR: By:	rment shown herein is now due. Date:
a. 10 (Column D + E on G703) b. 10 (Column F on G703) Total Retainage (Lines 5a + 5b or			State of: Subscribed and sworn to before me this Notary Public: My Commission expires:	County of: day of
Total in Column I of G703) 6. TOTAL EARNED LESS RETAINAGE (Line 4 Less Line 5 Total) 7. LESS PREVIOUS CERTIFICATES FOR PAYMENT (Line 6 from prior Certificate) 8. CURRENT PAYMENT DUE 9. BALLANCE TO FINISH, INCLUDING RETAINAGE		\$0 \$0 \$0 \$0 \$0	ARCHITECT'S CERTIFICATE FOR PAYMEN In accordance with the Contract Documents, based on on-site observations and the data comprising the application, the Architect certifies to the Owner that to the best of the Architect's knowledge, information and belief the Work has progressed as indicated, the quality of the Work is in accordance with the Contract Documents, and the Contractor is entitled to payment of the AMOUNT CERTIFIED.	-OR PAYMEN n-site observations and the data Owner that to the best of the thas progressed as indicated, ct Documents, and the Contractor
(Line 3 less Line b)			AMOUNT CERTIFIEDs	
CHANGE ORDER SUMMARY Total changes approved in previous months by Owner	ADDITIONS	DEDUCTIONS	(Attach explanation if amount certified differs from the amount applied. Initial all figures on this Application and onthe Continuation Sheet that are changed to conform with the amount certified.)	mount applied. Initial all figures on this ged to conform with the amount certified.)
Total approved this Morah			ANCHIECI: By:	рате:
NET CHANGES by Change Order	\$0.00	\$0.00	This Certificate is not negotiable. The AMOUNT CERTIFIED is payable only to the Contractor named herein. Issuance, payment and acceptance of payment are without prejudice to any rights of the Owner or Contractor under this Connect.	'IFIED is payable only to the noce of payment are without
AN DOCIMENT STIZ: APPLICATION AND CERTIFICATION FOR PAYMENT: 1992 EDITION: AN - 61192 Users may obtain validation of this document by requesting a completed A	MENT - 1982 EDITION - AIA - 611922 requesting a completed AL	A Document D401 - Cerl	-61092 THE AMERICAN INSTITUTE OF ARCHITECTS, 1735 NEW YORK AVE., N.W., WASHINGTON, DC 20008-5292 AND ALA Document D401 - Certification of Document's Authenticity from the Licensee.	N.W., WASHINGTON, DC 20008-5292

G703-1992

CONTINUATION SHEET

AIA Document G702, APPLICATION AND CERTIFICATION FOR PAYMENT, containing

Contractor's signed certification is attached.

In tabulations below, amounts are stated to the nearest dollar.

Use Column I on Contracts where variable retainage for line items may apply.

PERIOD TO: APPLICATION NO: APPLICATION DATE:

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PAGE OF PAGES

AIA DOCUMENT G703

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CONTINUATION SHEET

AIA DOCUMENT G703

0 PAGE OF PAGES APPLICATION NO:

Contractor's signed certification is attached.

AIA Document G702, APPLICATION AND CERTIFICATION FOR PAYMENT, containing

In tabulations below, amounts are stated to the nearest dollar.

PERIOD TO:

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Use Column I on Contracts where variable retainage for line items may apply.

RETAINAGE (IF VARIABLE BALANCE TO FINISH (C · G) ARCHITECT'S PROJECT NO: (G + C) TOTAL COMPLETED AND STORED MATERIALS PRESENTLY STORED THIS PERIOD D WORK COMPI FROM PREVIOUS APPLICATION

RATE) 10%

> Users may obtain validation of this document by requesting of the license a completed AIA Document D491 - Certification of Document's Authenticity TO DATE (D+E+F) (NOT IN DORE)

(D + E)

SCHEDULED VALUE

B DESCRIPTION OF WORK

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DPS PROJECT CHECKLIST

	For DPS Use	Only
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IMPORTANT: PLEASE READ AND FOLLOW THE INSTRUCTIONS FOR COMPLETING THE PROJECT CHECKLIST AND CONTACT THE APPROPRIATE UNIT MANAGER IF YOU HAVE ANY FURTHER QUESTIONS. ALL INFORMATION SHOULD BE COMPLETED, ATTACH ALL REQUIRED MATERIALS AND SUBMIT FOR HANDLING TO THE DEPARTMENT OF PROCUREMENT SERVICES, ROOM 483, CITY HALL, 121 N. LABALLE BTREET, CHICAGO, ILLINOIS 80502.

City: Corporate Bond Enterprise Grant* Other Other State: IDOT/Transit IDOT/Highway FAA Grant* Other Other Other Federal: FHWA FTA Grant* Other Other Other Other FAA Grant* Other Other Other Other FAA Grant* Other Other Other FAA Grant* Other Other Other Other FAA GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED "IF GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED "IF GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED "IF GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED "IF GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED "IF GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED "IF GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED "IF GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED "IF GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED "IF GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED "IF GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED "IF GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED "IF GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED "IF GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED "IF GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED "IF GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED "IF GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED "IF GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED "IF GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE RECURRED "IF GRANT	Date: REQ N Specific PO No. Modific Project I	7-/3 o.: 28 cation No.: (if know stion No. Descript	855 Nn):		Soulle		IOC	rax	: E.	mail:	N 01335@Cri
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Additached is a Detailed Scope of Services and/or Specification PROPOSITE ATTACKED MPORTANT: This is a Critical Portion of Your Submittal. In order for the specification: Output The specific Scope requirements as set forth in the supplemental checklist for that unit. The following is a general description of what should be included in a Scope of Services or Specification: Clear description of all anticipated services and products, including: time frame for completion, special qualifications of respective veridors, special requirements or needs of the project, locations, anticipated participating user departments, attorn of any applicable City ordinance or state/federal regulation or statute. PPE OF PROCUREMENT REQUESTED (check all that apply): MOD/AMENDMENT Standard Agreement Scope Change/Price Increase/Additional Line Item(s) Other (specify): ORMS: Requested Term (number of months):		06	0750	0854	820	5129	0000	220	540		AMOUNT
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CITY OF CHICAGO PURCHASE REQUISITION

Copy (Department)

DELIVER TO:

085- O'HARE

REQUISITION: 28855

PAGE:

DEPARTMENT: 85 - DEPT OF AVIATION

PREPARER:

Denise Hudson

NEEDED:

APPROVED: 7/13/2006

REQUISITION DESCRIPTION

O'HARE AIRPORT

Chicago, IL 60666

New Sole Source for PARCS System at MDW. Cost of \$1,600,000.000

SPECIFICATION NUMBER: 49029

COMMODITY INFORMATION

LINE ITEM **UNIT COST** QUANTITY UOM **TOTAL COST** 20890 **!########**## USD 0.00 0.00 New Sole Source For PARCS System at MDW

SUGGESTED VENDOR: **REQUESTED BY:** Denise Hudson

DIST BFY FUND COST CTR APPR ACCNT **ACTV** PROJECT RPT CAT GENRL FUTR Dist. Amt. 1 006 0750 0854020 5129 220540 0000 0000000 000000 00000 0000 0.00 0.00

LINE TOTAL:

REQUISITION TOTAL:

0.00



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arbara A. Lumpkin hief Procurement Officer

ity Hall, Room 403 21 North LaSalle Street hicago, Illinois 60602 12-744-4900 12-744-2949 (TTY)

ttp:/www.cityofchicago.org

NON-COMPETITIVE PROCUREMENT REVIEW BOARD

PROJECT: PARCS System at MDW VENDOR: Federal APD E-MAIL: **Denise Hudson, Aviation Department** Below are the results of the Non-Competitive Review Board Meeting on Thursday, July 20, 2006. [] Approved [] Approved w/Contingencies [x] Not Approved **CONTINGENCY LIST** Original vendor quote/proposal on letterhead dated and signed to include detail scope, total compensation and contract term, contract start date must be the date of contract execution. [] M/WBE compliance must be addressed. [] Vendor letter requesting "No Stated Goals" Department memo, concurring with the request from vendor on "No Stated Goals Requisition

Your department must submit the above document to Christine Smith, Room 403 by the close of business day, Friday, July 28, 2006.

does not approve sub-contractor's agreements.

Request is for a sub-contractor's agreement; the Board

[x]

From:

VALERIE WALKER

To:

Nur, Lourdes; O'DONNELL, ERIN

Date:

7/5/2006 11:23:47 AM

Subject:

Re: Parking Management RFP

Lourdes,

No, DOA does not want a separate contract. If the SSRB approves, we will prepare the addendum to include the Contractor approved by the SSRB.

Thank you,

Val

>>> Lourdes Nur 07/05/06 11:11 AM >>> Hi Valerie.

Just to clarify, if the Sole Source is approved, the current RFP can remain the same except that the selected vendor will be required to implement that which was approved by the Non-Competitive Review Board. A separate contract for these items will not be necessary as long as an addendum is issued advising the prospective vendors that they need to factor into their proposal the what was approved by the Non-Competitive Review Board. However, if what DOA wants is a separate contract for the sole source, that can be accommodated also.

Thanks, Lourdes

>>> VALERIE WALKER 7/5/2006 11:06 AM >>> Erin,

I spoke with David and Lourdes at our weekly meeting last Firday, June 30, 2006. It appears that there was a misunderstanding on how to proceed. Per David and Lourdes, we will proceed as follows:

If the Sole Source Review Board approves the sole source request, we will proceed to do a sole source contract for the kiosks and revenue control system. We will leave the RFP as-is and simply remove those components from the scope during negotiations. The RFP is being extended thru 8-3-06, to allow a response from SSRB Committee.

If the SSRB denies the request, we will need to do an addendum to the current Parking Management RFP to remove the systems from the scope. We will then need to do a separate RFP for the vehicle locator system and revenue control system. The selected parking manager will not be able to purchase the systems as part of their scope.

Val

CC:

HUDSON, DENISE; WINTERS, DAVID