105 WEST ADAMS STREET, CHICAGO IL 60603

LA SALLE STREET RE IMAGINED INVITATION FOR PROPOSALS

#### **PROJECT TEAM**

**DEVELOPER & ARCHITECT** 



General Contracting - Design Builder - Developer AN MBE CERTIFIED FIRM

### CONSULTANTS



AMSEY HISTORIC CONSULTANTS, INC. 105 WEST CHICAGO AVENUE, SUITE 201 • CHICAGO. ILLINOIS 60642 112) 421-1295 • WWW.RAMSEYHCINC.COM

A WBE CERTIFIED FIRM





AN MBE CERTIFIED FIRM







# THE CLARK ADAMS RENEWAL **CELADON PARTNERS**

**PROJECT TEAM** 

- FOUNDED IN 2008 AS AN AFFORDABLE HOUSING DEVELOPER
- OVER 2,000 REDEVELOPMENT AND LIHTC HOUSING UNITS
- PRINCIPALS HAVE OVER 50 YEARS OF EXPERIENCE IN HOUSING AND MIXED-USE DEVELOPMENT



### **NEW CITY SUPPORTIVE LIVING** CHICAGO IL

- 100 UNITS OF ASSISTED LIVING HOUSING FOR SENIORS
- HISTORIC RENOVTION OF FURNITURE STORE IN BACK OF THE YARDS NEIGHBORHOOD
- \$40M TOTAL DEVELOPMENT COSTS
- COMPLETED IN 2014



### MAYWOOD SUPPORTIVE LIVING

- 100 UNITS OF AFFORDABLE HOUSING FOR SENIORS
- LISTED ON THE ILLINOIS REGISTER OF HISTORIC PLACES
- \$60M TOTAL DEVELOPMENT COSTS
- COMPLETED IN SUMMER 2022



### MARIA ELENA SIFUENTES, CHICAGO IL

- 50 UNITS OF NEW AFFORDABLE AND WORKFORCE HOUSING
- GROUND FLOOR RETAIL PROGRAMMED FOR NON-PROFIT DAYCARE PROVIDER
- \$24M TOTAL DEVELOPMENT COSTS
- COMPLETED IN 2023





### WEST PULLMAN SCHOOL

- 60 UNITS OF AFFORDABLE HOUSING FOR SENIORS
- HISTORIC RENOVATION OF A CHICAGO PUBLIC SCHOOL **BUILDING IN WEST PULLMAN** NEIGHBORHOOD
- COMPLETED IN FALL 2019

## THE CLARK ADAMS RENEWAL **BLACKWOOD GROUP**

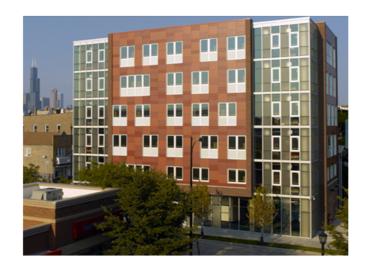
**PROJECT TEAM** 

- FOUNDED IN 2007 & CERTIFIED MBE FIRM CONSTRUCTION & DEVELOPMENT
- PRINCIPALS HAVE A COMBINED 55 YEARS OF ACTIVE CONSTRUCTION EXPERIENCE
- PRINCIPALS HAVE STRONG DIRECT CONNECTIONS TO HACIA - A MINORITY CONTRACTING ADVOCATE



### CASA QUERETARO – PILSEN

- ARCHITECT OF RECORD -DESIGNBRIDGE
- 2017 AN BEST OF DESIGN WINNER **GREEN BUILDING RESIDENTIAL**
- 2013 RICHARD H. DRIEHAUS FOUNDATION AWARD FOR ARCHITECTURAL EXCELLENCE IN COMMUNITY DESIGN



### LA CASA – PILSEN

- AFFORDABLE, 6-STORY, 33,000 SF STUDENT HOUSING.
- WINNER OF THE 2012 DRIEHAUS AWARD FOR DESIGN EXCELLENCE
- 2012 HACIA PROJECT OF THE YEAR
- THE 2013 CHICAGO BUILDING CONGRESS MERIT AWARD FOR **CONSTRUCTION UNDER \$15** MILLION

- THE YARDS
- IN CHICAGO NEIGHBORHOODS



### **ALBANY TERRACE & MCCOY GAINES HI-RISE APARTMENTS**

- COMPLETE INTERIOR & EXTERIOR **RENOVATION OF TWO 17 STORY HI-RISE BUILDINGS**
- 500 TOTAL RENOVATED UNITS



### PARTICIPATED IN BUILDING 50+ NSP II UNITS IN THE BACK OF

# STRONG CONNECTION TO NON-FOR-PROFIT ORGANIZATIONS

# **THE CLARK ADAMS RENEWAL** DESIGNBRIDGE

**PROJECT TEAM** 

- FOUNDED IN 1985
- AWARD WINNING COLLABORATIVE PRACTICE OF ARCHITECTS & CERTIFIED MBE FIRM
- EXTENSIVE AFFORDABLE HOUSING, MIXED USE AND COMMUNITY DEVELOPMENT EXPERIENCE
- OVER 2,000 UNITS OF AFFORDABLE MULTI-FAMILY HOUSING DESIGN

### DEPARTMENT OF HOUSING

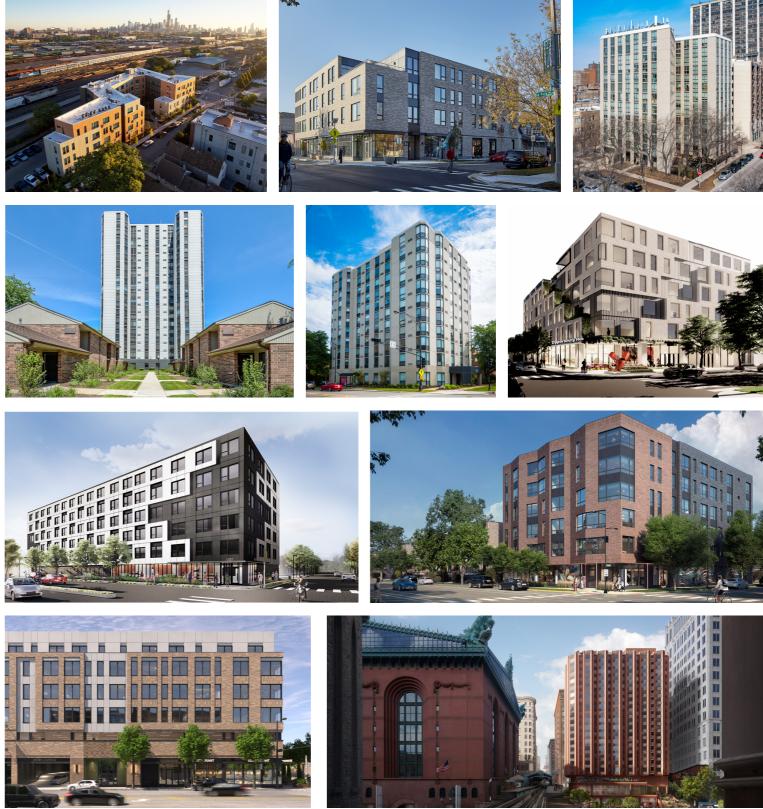
 EXPERIENCE IN WORKING WITH THE DEPARTMENT OF HOUSING AND DPD ACROSS MULTIPLE PROJECTS WITH A PLANNED TOTAL OF APPROXIMATELY 341 UNITS OF MIXED-INCOME AND AFFORDABLE HOUSING CURRENTLY UNDER CONSTRUCTION **OR BREAKING GROUND IN 2023.** 

**HI-RISE RENOVATIONS** 

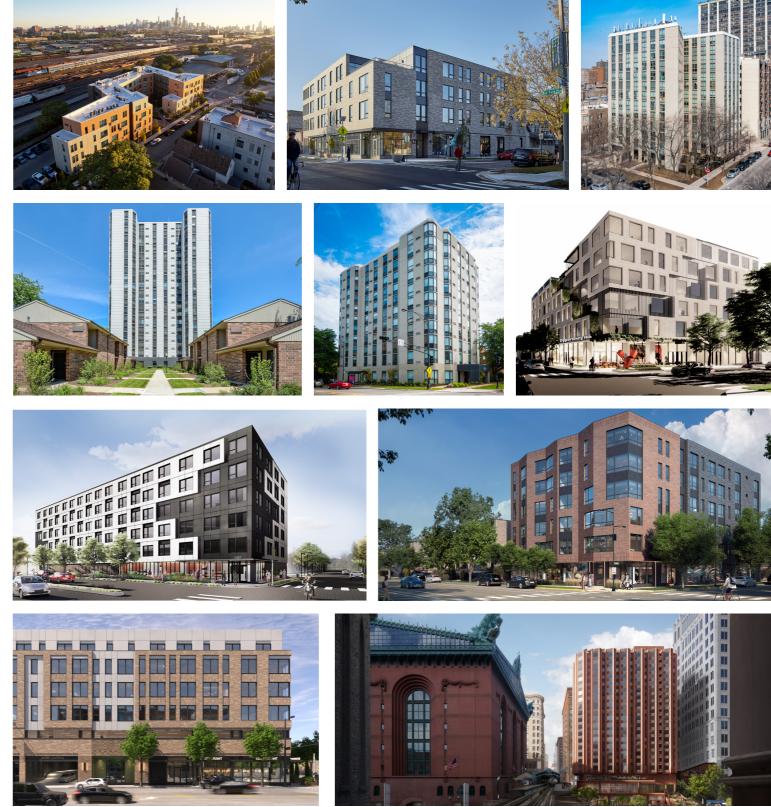
- VAN BUREN PARK APARTMENTS 19 STORY HI-RISE RENOVATION 220 UNITS
- CAMPBELL TERRACE 12 STORY HI-RISE 249 UNITS
- CLARENDON COURT 13 STORY HI-RISE 152 UNITS
- PETERSON PLAZA 11 STORY HI-RISE 100 UNITS

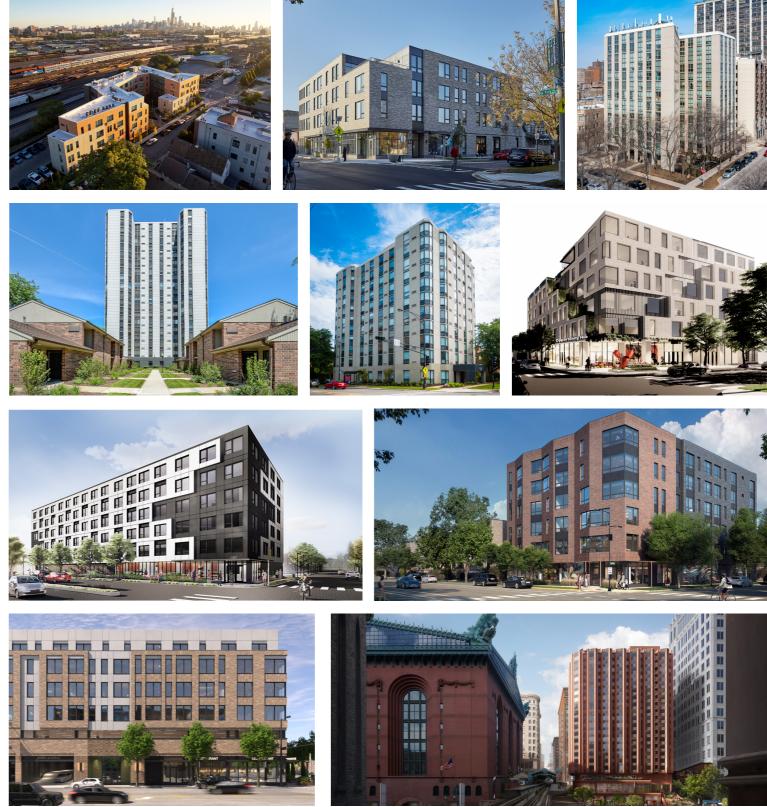
### PRESERVATION

 COMMITTED TO PRESERVATION WITH EXPERIENCE WORKING ON HISTORICALLY SIGNIFICANT STRUCTURES AND DISTRICTS THROUGHOUT THE CITY.











## THE CLARK ADAMS RENEWAL UNITED YARDS PROJECT TEAM SHARED EXPERIENCE

#### A. 1515 WEST 47TH STREET

- NEW HIGH QUALITY MIXED USE AFFORDABLE MULTI-FAMILY DEVELOPMENT
- 6-STORY BUILDING WITH 50 FAMILY UNITS, OUTDOOR TERRACE, AND SURFACE PARKING
- GROUND FLOOR "OPPORTUNITY HUB" FOR TECHNOLOGY-FOCUSED JOB TRAINING AND SMALL BUSINESS SUPPORT RESOURCES

#### **B. RAINBOW BUILDING**

4701 S. ASHLAND | DEPOSITOR'S BANK

- FULLY RESTORED HISTORIC BUILDING WITH APPROXIMATELY 70 UNITS OF RENOVATED SUPPORTIVE HOUSING AND PROGRAM SPACE
- NEW GROUND FLOOR USES INCLUDING RESIDENTIAL LOBBY AND IMPROVED EXISTING RETAIL ESTABLISHMENT AND HISTORIC FACADE

#### C. NEW CITY SUPPORTIVE LIVING

4700 S. MARSHFIELD "GOLDBLATTS" BUILDING

- BACK OF THE YARDS WORKS: OVER 15,000 SO FT OF RETAIL SPACE WITH SPACE FOR 5-6 LOCALLY OWNED SMALL BUSINESSES AND A HEALTH CARE CLINIC
- HISTORIC BLADE SIGN RE-PURPOSED WITH "NEW CITY" GATEWAY SIGNAGE
- NEW CITY SUPPORTIVE LIVING: EXISTING 101 UNITS OF AFFORDABLE SUPPORTIVE LIVING AND PROJECT AMENITIES TO REMAIN

### \* NEW CITY \* UNITED YARDS











A UNIQUE VISION FOR A REIMAGINED DOWNTOWN

- 100% WORKFORCE AND "MISSING MIDDLE" HOUSING TO SERVE HOUSEHOLDS ALREADY WORKING IN AND AROUND THE LOOP
  - PUBLIC EMPLOYEES, ESSENTIAL WORKERS, HOSPITALITY EMPLOYEES, AND ENTRY LEVEL
     WORKFORCE, AND OTHER SERVICE INDUSTRY STAFF
- 75% AFFORDABLE WITH APARTMENTS FOR INDIVIDUALS
  AND FAMILIES
- SERVICE-ENRICHED AMENITIES AND COMMUNITY SPACES
- VIBRANT AND ADAPTIVE RETAIL/GROCERY TO SERVICE 24-HOUR, 7-DAY/WEEK COMMUNITY
- REVITALIZED TO BREATHE LIFE INTO HISTORICALLY
  CRUCIAL BUILDING
- LONG-TERM OWNERSHIP COMMITMENT (30+ YEAR
  REQUIRED) FOR LONG-TERM AND STABLE STEWARDSHIP



### SUMMARY OF BUILDING USES

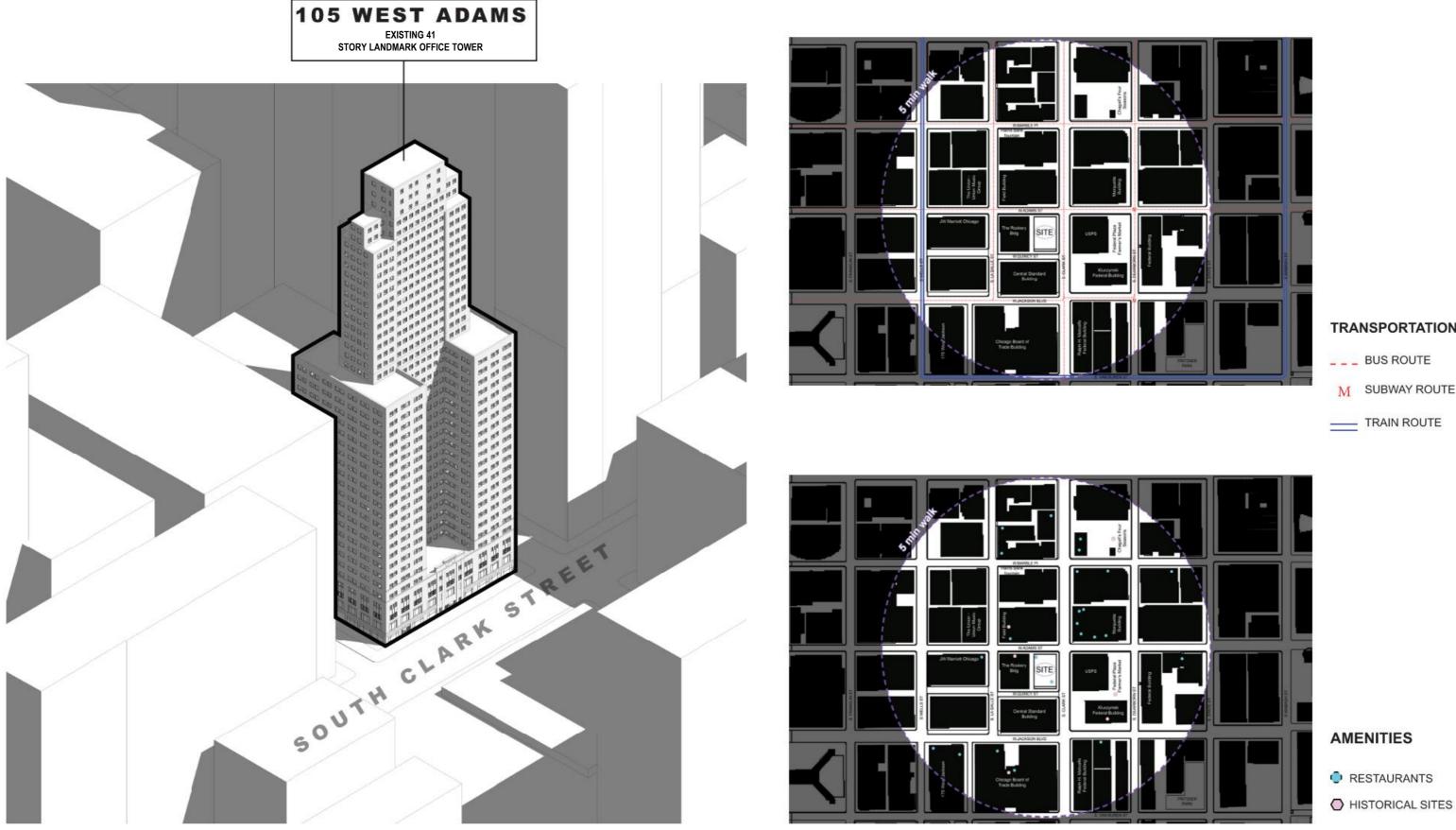
- CURRENTLY 100% OFFICE SPACE
- GROUND-FLOOR COFFEE SHOP
- FIRST AND SECOND FLOOR MARKET/KITCHEN FOR SEVEN-DAY, 16-HOUR SERVICE
- COMMUNITY SPACES TO INCLUDE:
  - MEETING ROOMS
  - WORKSPACES
  - GYM
  - LOUNGES
  - AFTER-SCHOOL PROGRAM SPACE
  - ROOF-DECKS

### SUMMARY OF USES RESIDENTIAL COMMUNITY OFFICE COMMERCIAL

UNIT MIX	TOTAL	% OF TOTAL	AMI TIER	RENT	AVG SQ FT
STUDIO	104	42%			625
AFFORDABLE	78	32%	60%	\$ 1,024	
UNRESTRICTED	26	11%	NONE	\$ 1,400	
ONE BEDROOM	81	33%			860
AFFORDABLE	62	25%	60%	\$ 1,102	
UNRESTRICTED	19	8%	NONE	\$ 1,500	
TWO BEDROOM	50	20%			1,075
AFFORDABLE	36	15%	60%	\$ 1,317	
UNRESTRICTED	14	6%	NONE	\$ 1,800	
THREE BEDROOM	12	5%			1,200
AFFORDABLE	9	4%	60%	\$ 1,516	
UNRESTRICTED	3	1%	NONE	\$ 2,100	

254,000 SQ FT 30,000 SQ FT 4,400 SQ FT 27,500 SQ FT

### SITE CONTEXT

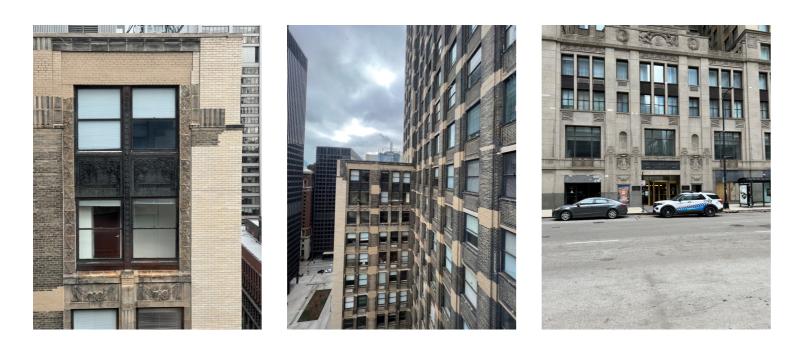


#### TRANSPORTATION

- \_ \_ \_ BUS ROUTE
- M SUBWAY ROUTE
- TRAIN ROUTE

THE CLARK & ADAMS BUILDING: "BANKER'S BUILDING"

- NEOCLASSICAL DESIGN BY THE BURNHAM BROTHERS COMPLETED IN 1927
  - 476 FT TALL
  - 41 STORIES
- ON FEDERAL HISTORIC REGISTRY
- WEST LOOP LASALLE STREET HISTORIC DISTRICT
- UNDER RECEIVERSHIP WHILE RAPIDLY DETERIORATING AND AT 20% OCCUPANCY





### CONCEPT RENDERINGS





### SITE PLAN

PROJECT LOCATION	
ROJECT LOCATION	105 W. ADAMS ST.
LOT AREA	23,837 SQFT
	REQUIRED:
ZONING:	EXISTING - DC-16
FAR:	16
MIN. LOT AREA:	
OFF-STREET PARKING:	1 PER DWELLING UNIT
ON-SITE BICYCLE STORAGE:	1 PER 4 DWELLING UNIT
FRONT YARD SETBACK:	EXISTING TO REMAIN
REAR YARD SETBACK:	EXISTING TO REMAIN
SIDE YARD SETBACK:	EXISTING TO REMAIN
BLDG OCCUPANCY TYPE:	RESIDENTIAL USE GROUP A OFFICE KK. & RETAIL PP.
BLDG CONSTRUCTION TYPE:	TYPEIC

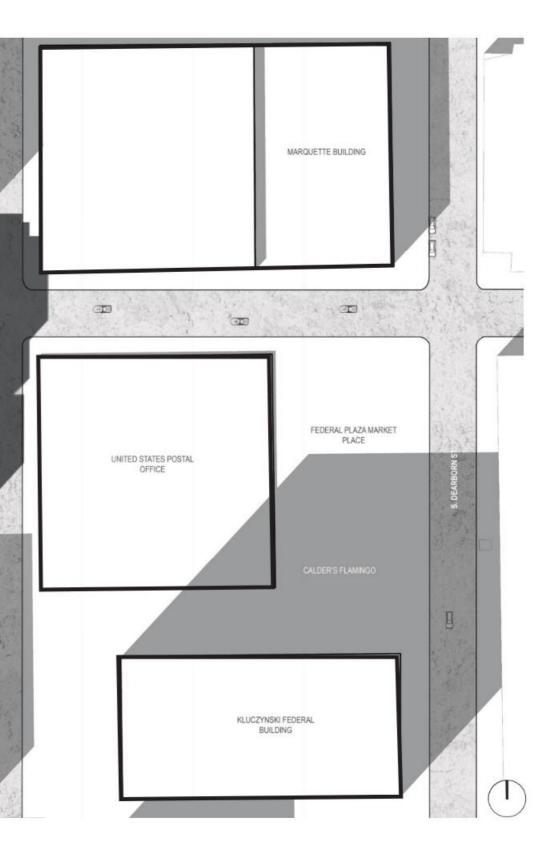
#### UNIT MIX FOR PROPOSED ADAPTIVE RE-USE

APARTMENT UNIT MIX													
	STUDIO	1 BEDROOM	2 BEDROOM	3 BEDROOM	тота								
**11TH THROUGH 12TH FLOOR	12	8	8	2	30								
13TH THROUGH 23TH FLOOR	60	40	40	10	150								
**24TH THROUGH 27TH FLOOR	6	6	2	-	14								
28TH THROUGH 37TH FLOOR	27	27			54								
TOTAL	105	81	50	12	248								

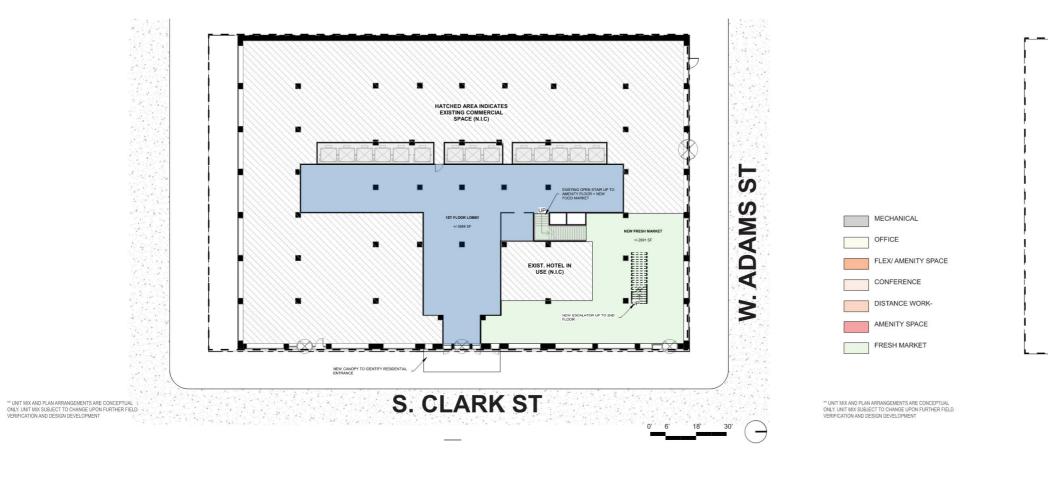
\*\* UNIT MIX AND PLAN ARRANGEMENTS ARE CONCEPTUAL ONLY. UNIT MIX SUBJECT TO CHANGE UPON FURTHER FIELD VERIFICATION AND DESIGN DEVELOPMENT



0' 65' 130' 195'



### GROUND & SECOND FLOOR PLAN



**GROUND FLOOR PLAN** 

### SECOND FLOOR PLAN





### TYPICAL RESIDENTIAL FLOOR (LEVEL 11-23)

#### UNIT MIX FOR PROPOSED ADAPTIVE RE-USE

	STUDIO	1 BEDROOM	2 BEDROOM	3 BEDROOM	TOTA
**11TH THROUGH 12TH FLOOR	12	8	8	2	30
13TH THROUGH 23TH FLOOR	60	40	40	10	150
**24TH THROUGH 27TH FLOOR	6	6	2		14
28TH THROUGH 37TH FLOOR	27	27			54
TOTAL	105	81	50	12	248

\*\* UNIT MIX AND PLAN ARRANGEMENTS ARE CONCEPTUAL ONLY. UNIT MIX SUBJECT TO CHANGE UPON FURTHER FIELD VERIFICATION AND DESIGN DEVELOPMENT

#### 105 WEST ADAMS - GSF PER FLOOR

MATRIX			
TYPE	LEVEL	GROSS (SQF)	VACANT (SQF)
OFFICE	41ST FLOOR	3075	900
OFFICE	40TH FLOOR	3075	1530
OFFICE	39TH FLOOR	3075	1963
HOUSING	38TH FLOOR	4286	1972
HOUSING	37TH FLOOR	4286	2782
HOUSING	36TH FLOOR	5924	4438
HOUSING	35TH FLOOR	5924	5019
HOUSING	34TH FLOOR	5924	4413
HOUSING	33RD FLOOR	5924	4423
HOUSING	32ND FLOOR	5924	4514
HOUSING	31ST FLOOR	5924	4433
HOUSING	30TH FLOOR	5924	4430
HOUSING	29TH FLOOR	5924	4446
HOUSING	28TH FLOOR	5924	4509
HOUSING	27TH FLOOR	6247	4215
HOUSING	26TH FLOOR	6247	4367
HOUSING	25TH FLOOR	6247	3757
MECHANICAL	24TH FLOOR	7216	5359
HOUSING	23RD FLOOR	17860	15626
HOUSING	22ND FLOOR	17860	15398
HOUSING	21ST FLOOR	17860	15650
HOUSING	20TH FLOOR	17860	15576
HOUSING	19TH FLOOR	17860	15238
HOUSING	18TH FLOOR	17860	15658
HOUSING	17TH FLOOR	17860	15612
HOUSING	16TH FLOOR	17860	15218
HOUSING	15TH FLOOR	17860	15658
HOUSING	14TH FLOOR	17860	15769
HOUSING	13TH FLOOR	17860	15054
HOUSING	12TH FLOOR	17860	13644
HOUSING	11TH FLOOR	17860	14086
HOTEL	10TH FLOOR	17860	14661
HOTEL	9TH FLOOR	17860	
HOTEL	8TH FLOOR	17860	
HOTEL	7TH FLOOR	17860	
HOTEL	6TH FLOOR	17860	
HOTEL	5TH FLOOR	17860	
HOTEL	4TH FLOOR	22412	
HOTEL	3RD FLOOR	22412	
AMENITY	2ND FLOOR	22412	16251
COMMERCIAL SPACES	1ST FLOOR	22412	19880
TOTAL		526058	316449

\*\*VACANT SQUARE FOOTAGE EXCLUDES MECHANICAL, ELECTRICAL ROOMS, VERTICAL CIRCULATION SUCH AS STAIRS AND ELEVATORS.





AMENITY FLOOR (LEVEL 24)



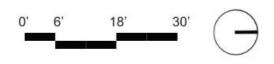


MECHANICAL

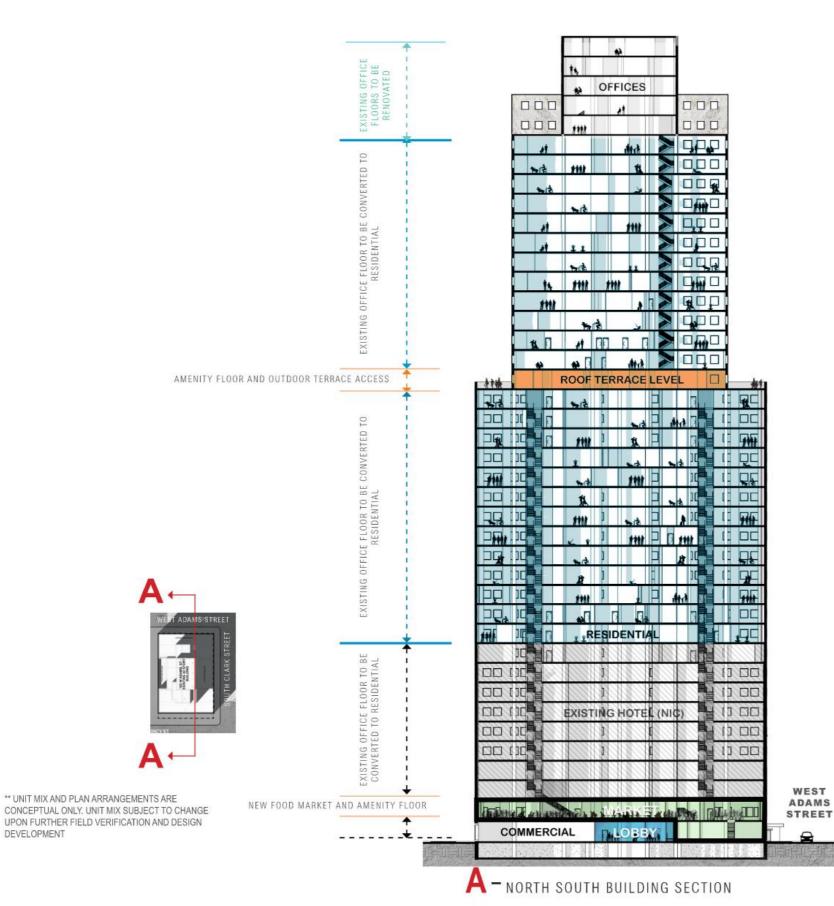
FITNESS CENTER

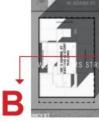
\*\* NOTE: AREAS SHOWN ARE CONCEPTUAL ONLY. USABLE AREAS ARE SUBJECT TO CHANGE WITH FURTHER DESIGN DEVELOPMENT

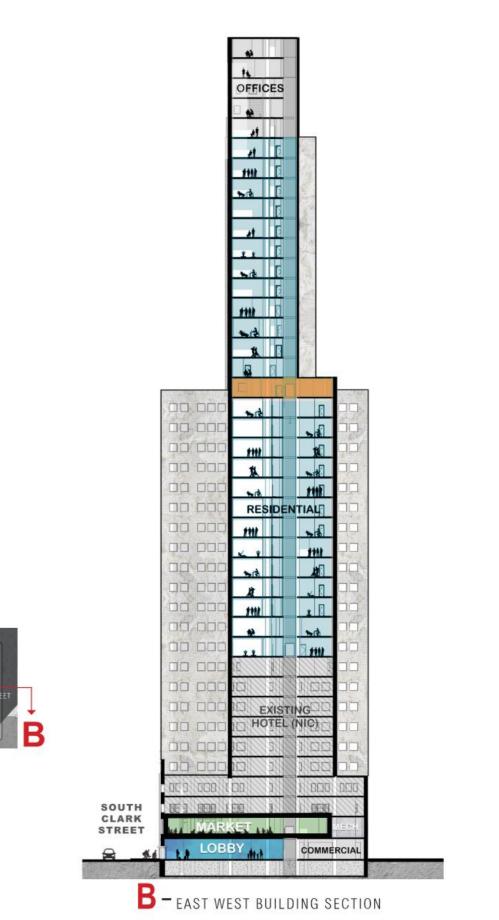
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### **BUILDING SECTION**







### SUSTAINABILITY

#### 

THE PATH TO ATTAIN 50 POINTS IS STILL TO BE DETERMINED BASED UPON FURTHER DESIGN DEVELOPMENT. COMPLIANCE MAY INVOLVE EARNING A SUSTAINABILITY CERTIFICATION, OR IT MAY BE ACHIEVED THROUGH THE MENU APPROACH. THIS IS TO BE DETERMINED, BUT THE INTENTION FOR THE CLARK ADAMS RENEWAL IS TO DELIVER A STATE OF THE ART ADAPTIVE RE-USE PROJECT WHICH INTEGRATES BUILDING SYSTEMS WITH THE HIGHEST EFFICIENCY, TO MAXIMIZE INDOOR AIR QUALITY, AS WELL AS TO INTEGRATE TARGETED BUILDING ENVELOPE IMPROVEMENTS THAT MINIMIZE ENERGY USE.

### Chicago Sustainable Development Policy 2017.01.12

Compliance Options	Point	ts Required															Susta	inable S	trategies	Menu								
			Health			Choo	Energy se one		Choos	e one		Choose on	5	nwater				Lands	scapes			Roofs		se one			Tr	ransporta
		숺									_										-							
Compliance Paths	Starting Points	Number of Optional Points Required New Construction / Substantial Rehab	1.1 Achieve WELL Building Standard	2.1 Designed to earn the Energy Star	2.2 Exceed Energy Code (5%)	2.3 Exeed Energy Code (10%)	2.4 Exeed Energy Code (25%)	2.5 Exeed Energy Code (40%)	2.6 Onsite Renewable Energy (3%)	2.7 Onsite Renewable Energy (5%)	3.1 Exceed Stormwater Ordinance by 25%	3.2 Exceed Stormwater Ordinance by 50%	3.3 100% Stormwater Infiltration	3.4 Sump Pump Capture & Reuse	3.5 100-year detention for lot-to-lot buildings	3.6 100-year Detention for Bypass	4.1 Working Landscapes	4.2 Natural Landscapes	4.3 Tree Planting	4.4 Achieve Sustainable Sites Certification	5.1 Green Roof 50-100%	5.2 Green Roof 100%	6.1 Indoor Water Use Reduction (25%)	6.2 Indoor Water Use Reduction (40%)	7.1 Proximity to Transit Service	7.2 Bikeshare Sponsorship	7.3 Bike Parking Residential	7.4 Bike Parking Commercial & Industrial
Options Without Certification	07	4.6					14	19	14	(1	(7)	(7)	(9)		(7)	(7)	N.	Ā	4	- Y	4)	4)			2	~		
Il Options Available	0	100 / 50 / 25	40	30	20	30	40	50	10	20	10	20	40	5	5	5	5	5	5	20	10	20	10	20	5	5	5	5
Options With Certification																					1							
EED Platinum	95	5/0/0	40	NA	NA	NA	NA	NA	NA	NA	10	20	40	5	5	5	NA	NA	NA	20	10	20	NA	NA	NA	5	NA	NA
EED Gold	90	10/0/0	40	NA	NA	NA	NA	50	10	20	10	20	40	5	5	5	5	NA	5	20	10	20	NA	NA	NA	5	NA	NA
EED Silver	80	20/0/0	40	NA	NA	NA	40	50	10	20	10	20	40	5	5	5	5	5	5	20	10	20	NA	20	NA	5	NA	NA
Green Globes 4-Globes	90	10/0/0	40	NA	NA	NA	NA	50	10	20	10	20	40	5	5	5	5	NA	5	20	10	20	NA	NA	NA	5	NA	NA
Green Globes 3-Globes	80	20/0/0	40	NA	NA	NA	40	50	10	20	10	20	40	5	5	5	5	NA	5	20	10	20	NA	NA	NA	5	NA	NA
Green Globes 2-Globes	70	30/0/0	40	NA	NA	NA	40	50	10	20	10	20	40	5	5	5	5	5	5	20	10	20	NA	20	NA	5	NA	NA
iving Building Challenge	100	0/0/0	40	NA	NA	NA	NA	NA	NA	NA	10	20	40	5	5	5	NA	NA	NA	20	NA	NA	NA	NA	NA	NA	NA	NA
iving Building Challenge Petal	90	10/0/0	40	NA	20	30	40	50	NA	NA	10	20	40	5	5	5	5	NA	5	20	10	20	10	20	NA	5	NA	NA
nterprise Green Communities*	80	20/00	40	NA	NA	NA	NA	NA	10	20	10	20	40	5	5	5	5	5	5	20	10	20	1	20	5	-	NA	NA
PassiveHouse	70	30/0/0	40	NA	NA	NA	NA	NA	10	20	10	20	40	5	5	5	5	5	5	20	10	20	10	20	5	4	5	5

Planned Development Projects (PD) - New Construction	100 points required
TIF Funded Development Projects (TIF) - New Construction*	100 points required
DPD Housing, Multi-family (>5 units) Projects (DPD-H MF) - New Construction	100 points required
PD, TIF, DPD-H MF and Class L - Renovation Projects*	
Moderate Renovation Projects	25 points required
Substantial Renovation Projects	50 points required

\*does not apply to TIF assistance of less than \$1M (including but not limited to TIF-NIP, TIF Purchase Rehab, Streamlined TIF and SBIF programs)

Moderate Renovation Projects = projects including partial or minor upgrades to building systems and minor repairs to the exterior envelope Substantial Renovation Projects = projects including new and/or upgraded building systems and extensive repairs to the exterior envelope

#### EXAMPLE POTENTIAL A LA CARTE PATH (

POTENTIAL CERTIFICATION PATH (TBD)



rtati	on			Solid Waste	Work Force	Wil	dlife
						Choo	se one
	7.5 EV Charging Stations	7.6 EV Charger Readiness	7.7 CTA Digital Displays	8.1 80% Waste Diversion	8.2 Workforce Development	9.1 Bird Protection (Basic)	9.2 Bird Protection (Enhanced)
	č.						
	10	5	5	10	10	5	10
	NA	5	5	NA	10	5	10
	10	5	5 5	10	10	5 5	10
	10	5	5	10	10	5	10
	10	5	5 5 5	10	10	5	10 10 10
	10	5	5	10	10	5 5 5 5	10
	10	5	5	10	10	5	10
	10	5	NA	NA	10	5	10
	10	5 5 5 5 5 5	5	10	10	5	10
	10	5	5	10	10	5	10
	10	5	5	10	10	5	10

### PROJECT TIMELINE

- BUILDING ACQUISITION: JULY 2023
- PART II APPROVAL: OCTOBER 2023
- COMMUNITY ENGAGEMENT PROCESS COMPLETED: NOVEMBER 2023
- ZONING APPROVAL: JANUARY 2024
- PERMITS: MARCH 2024
- CONSTRUCTION START: APRIL 2024
- CONSTRUCTION COMPLETION: DECEMBER 2025
- QUALIFIED OCCUPANCY: OCTOBER 2026



SOURCES & USES

USES	TOT	AL	PER UNIT	SOURCES	ΤΟΤΑ	L	PEF	RUNIT
ACQUISITION	\$	28,500,000	\$ 115,385	TAX CREDIT EQUITY	\$	77,700,000	\$ 2	200,405
HARD COSTS	\$	123,000,000	\$ 497,976	FIRST MORTGAGE	\$	25,200,000	\$ <sup>^</sup>	102,024
SOFT COSTS	\$	4,800,000	\$ 19,433	TIF	\$	60,000,000	\$ 2	242,915
CONTINGENCIES	\$	16,600,000	\$ 67,206	CITY OF CHICAGO CAPITAL	\$	15,000,000	\$	60,729
FINANCING COSTS	\$	8,900,000	\$ 36,032	DONATION TAX CREDIT EQUITY	\$	8,100,000	\$	32,794
DEVELOPER FEE	\$	2,500,000	\$ 10,121	OTHER GRANTS	\$	1,200,000	\$	4,858
RESERVES	\$	3,800,000	\$ 15,385	OWNER EQUITY/ DEFERRED FEE	\$	900,000	\$	3,644
TOTAL COSTS	\$	188,100,000	\$ 761,538	TOTAL SOURCES	\$	188,100,000	\$ 7	761,538

ECONOMIC IMPACT & PUBLIC BENEFIT

- NEARLY \$190 MILLION IN PRIVATE AND PUBLIC INVESTMENT
- 247 NEW RESIDENTIAL UNITS; OF WHICH **185 UNITS WILL BE** INCOME RESTRICTED FOR WORKFORCE HOUSING
- 75% OF THE TOTAL UNITS TO BE AFFORDABLE WORKFORCE HOUSING
- REVITALIZATION AND RESTORATION OF A LARGELY VACANT AND DETERIORATING BUILDING
- 300 CONSTRUCTION JOBS
- 35 PERMANENT JOBS; NOT INCLUDING EXISTING HOTEL OR NEW GROCER
- CONTINUATION OF INVEST/SOUTHWEST MODEL OF
  ADVANCING DIVERSE MINORITY CENTERED TEAM
- COMMITMENT OF 40% MBE & 12%WBE ; BLACKWOOD AND CELADON HAVE A PROVEN TRACK RECORD OF MAXIMIZING PARTICIPATION



**CLOSING COMMENTS** 

- WE ARE THE ONLY TEAM DEEPLY ROOTED IN STRUCTURING AND EXECUTING **AFFORDABLE HOUSING** DEALS.
- LONG TERM OWNERSHIP & STEWARDSHIP STRATEGY WITH 30 YEAR
  COMPLIANCE COMMITMENT
- CLARK ADAMS RENEWAL TEAM IS INHERENTLY DIVERSE WITH MBE'S AND WBE'S AT ALL LEVELS; OWNERSHIP, DESIGN, CONSTRUCTION, AND MANAGEMENT.
- OUR TEAM IS PROPOSING A LOW-RISK PROPOSITION, BY STRUCTURING THE DEAL WITH AFFORDABLE HOUSING FUNDING SOURCES THAT MINIMIZES LEVERAGED DEBT, AND ENSURING LONG TERM SUCCESS. DEFAULT RATE ON AFFORDABLE HOUSING DEALS IS THE LOWEST AMONGST ALL REAL ESTATE CLASSES ACCORDING TO AFFORDABLE HOUSING FINANCE.
- OUR DEAL PROVIDES THE **HIGHEST PERCENTAGE OF AFFORDABLE** HOUSING UNITS; FOCUSED ON MAXIMIZING THE
  OPPORTUNITIES THAT ARE SO SORELY NEEDED IN THE
  DOWNTOWN DISTRICT.
- OUR RECENT PROVEN SUCCESS AND UNQUESTIONED COMMITMENT IN FULLY ENGAGING THE **COMMUNITY ENGAGEMENT** PROCESS; WITH THE END RESULT OF PROVIDING A THRIVING AND SUCCESSFUL **COMMUNITY DRIVEN DEVELOPMENT.**

