



City of Chicago
Richard M. Daley, Mayor

Department of Water Management

John F. Spatz, Jr.
Commissioner

Bureau of Administrative Support

Beverly J. Ingram
Deputy Commissioner

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<http://www.cityofchicago.org/watermanagement>

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Labor/Employee Relations
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Payroll Section
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(312) 747-0228 (FAX)

Procurement Section
(312) 747-0871
(312) 745-4588 (FAX)

MEMORANDUM

DATE: May 21, 2008
TO: Montel Gayles
Chief Procurement Officer
Department of Procurement Services
FROM: 
John F. Spatz, Commissioner
Department of Water Management
SUBJECT: Request for 3rd Emergency Authorization (Rx 38422)
Hydrofluosilicic Acid

08 MAY 22 PM 1:14

OK to proceed
Montel M Gayles
5/22/08

The Department of Water Management is requesting a third emergency contract for Hydrofluosilicic Acid. On April 15, 2008, the Department of Procurement Services approved a second emergency contract for Liquid Hydrofluosilicic Acid with Torry Contract Services, Inc. On May 20, 2008, Torry Contract Services advised Water Management via attached letter, that due to a conflict with their supplier, Pennco, they would be unable to deliver the last five truckloads of Hydrofluosilicic Acid scheduled to be delivered the weeks of May 26th and June 2nd.

As previously stated in our previous emergency request, the Department of Water Management is mandated by EPA guidelines to have a 30 days supply of Liquid Hydrofluosilicic Acid. Currently, we are below the 30 day supply and if we are unable to receive deliveries the week of May 26, 2008 and continuous deliveries until the new term agreement is in place, Water Management stands at a critical point of not having any fluoride for our water supply.

We have again solicited three vendors who provide the equivalent or like services. We are recommending that award be made to Pennco Inc., the lowest quote supplied. Attached is the DPS checklist, requisition 38422 and quotations from Pennco Inc. and Lucier Chemicals, Inc. Solvay Fluorides LLC was not able to provide us a quote for this emergency contract request.

Thank you in advance for your assistance. If you have any questions, please contact Felicia Rawlings, Supervisor of Contracts at 745-0581.



PENCCO, INC.
Pioneer Engineering Chemical Company

Quote

Date: May 20, 2008

To: City of Chicago
Attn: Felicia Rawlings

Email: Felicia.rawlings@cityofchicago.org

From: Monica Avila

Re: HFS Price

Pencco can offer the following price for the supply of Hydrofluorosilicic Acid (Fluoride):

Price: * \$524.06/ton
Basis: **23% adjusted basis**
Payment Terms: Net 30 Days
Pricing Validity: Effective 5/22/08 – 7/31/08
Usage: 450 tons approximately
Delivery Amt.: 22 ton minimum - short load fee to apply if smaller quantities are ordered
F.O.B.: Chicago, IL
A.R.O.: 5-10 days approx. – may require additional time to reposition equipment
Demurrage: 1st stop - 2 hours free unloading; thereafter, 80.00 per hour
Add. stops - \$100 per stop, includes 1 hr unloading; thereafter, \$80.00 per hr.
* *This price offer is valid for 15 days.*

Please give me a call if you have any questions.

Thank you,

Monica Avila

Monica Avila

If this quote meets your approval, please sign below and fax to 979.885.3208 or email to monica@pencco.com.
Signed quote must be returned prior to ordering.

The above price, terms and conditions are accepted by:

Name and Title of Authorized Rep. (Print)

Signature

Date

info@pencco.com

• P.O. Box 600
979/885-0005 •

• San Felipe, Texas 77473-0600
FAX 979/885-3208