

JUSTIFICATION FOR NON-COMPETITIVE PROCUREMENT

COMPLETE THIS SECTION IF NEW CONTRACT

For contract(s) in this request, answer applicable questions in each of the 4 major subject areas below in accordance with the Instructions for Preparation of Non-Competitive Procurement Form on the reverse side.

Request that negotiations be conducted only with B2Gnow for the product and/or services described herein.
(Name of Person or Firm)

This is a request for _____ (One-Time Contractor Requisition # _____, copy attached) or Term Agreement or _____ Delegate Agency (Check one). If Delegate Agency, this request is for "blanket approval" of all contracts within the _____ (Attach List) Pre-Assigned Specification No. _____
(Program Name) Pre-Assigned Contract No. _____

COMPLETE THIS SECTION IF AMENDMENT OR MODIFICATION TO CONTRACT

Describe in detail the change in terms of dollars, time period, scope of services, etc., its relationship to the original contract and the specific reasons for the change. Indicate both the original and the adjusted contract amount and/or expiration date with this change, as applicable. Attach copy of all supporting documents. Request approval for a contract amendment or modification to the following:

Contract #: _____ Company or Agency Name: _____
 Specification #: _____ Contract or Program Description: _____
 Mod. #: _____ (Attach List, if multiple)

Benjamin HO 4-4921 _____
Originator Name Telephone Signature Department Date

Indicate SEE ATTACHED in each box below if additional space needed:

<input checked="" type="checkbox"/> PROCUREMENT HISTORY See Attached	
<input checked="" type="checkbox"/> ESTIMATED COST See Attached	S.S.R.E. DATE <u>9/1/08</u> APPROVED <u>Recommend 30</u>
<input checked="" type="checkbox"/> SCHEDULE REQUIREMENTS See Attached	CONDITIONALLY APPROVED RETURN TO DEPT
<input checked="" type="checkbox"/> EXCLUSIVE OR UNIQUE CAPABILITY See Attached	DISAPPROVED
<input checked="" type="checkbox"/> OTHER see Attached	

APPROVED BY: Monica M. Sayle 8/15/08 Benjamin Ho 9/11/08
DEPARTMENT HEAD OR DESIGNEE DATE BOARD CHAIRPERSON DATE

Monica M. Sayle 9/22/08
490

INSTRUCTIONS FOR PREPARATION OF NON-COMPETITIVE PROCUREMENT FORM (Rev. 5/04)

If a City Department has determined that the purchase of supplies, equipment, work and/or services can not be done on a competitive basis, a sole source justification must be prepared on this "Justification for Non-Competitive Procurement Form" in which procurement is requested on a non-bid or non-competitive basis in accordance with 65 ILCS 5/8-10-4 of the Illinois Compiled Statutes. All applicable questions in each Subject Area below must be answered. The information provided must be complete and in sufficient detail to allow for a decision to be made by the Non-Competitive Procurement Review Board. Also attach a complete CPAC Project Checklist, and any other required forms (see Other #1, below). The Board will not consider justifications with incomplete information documentation

PROCUREMENT HISTORY (INCLUDING FUTURE PROCUREMENT OBJECTIVES)

1. Describe the requirement and how it evolved from initial planning to its present status.
2. Is this a first time requirement or a continuation of previous procurement from the same source? If so, explain the procurement history.
3. Explain attempts made to competitively bid the requirement. (Attach copy of notices and list of sources contacted)
4. Describe all research done to find other sources. (List other cities contacted, companies in the industry contacted, professional organizations, periodicals and other publications used).
5. Explain future procurement objectives. Is this a one-time request or will future requests be made for doing business with the same source?
6. Explain whether or not future competitive bidding is possible. If not, why not?

ESTIMATED COST{tc "ESTIMATED COST"}

{tc ""}

1. What is the estimated cost for this requirement (or for each contract, if multiple awards contemplated)? What is the funding source?
2. What is the estimated cost by fiscal year, if the job project or program covers multiple years?
3. Explain the basis for estimating the cost and what assumptions were made and/or data used (ie. budgeted amount, previous contract price, current catalog or cost proposal from firms solicited, engineering or in-house estimate, etc).
4. Explain whether the proposed Contractor or the City has a substantial dollar investment in original design, tooling or other factors which would be duplicated at City expense if another source was considered. Describe cost savings or other measurable benefits to the City which may be achieved.
5. Explain what negotiation of price has occurred or will occur. Detail why the estimated cost is deemed reasonable.

SCHEDULE REQUIREMENTS{tc "SCHEDULE REQUIREMENTS"}

1. Explain how the schedule was developed and at what point the specific dates were known.
2. Is lack of drawings and/or specifications a constraining factor to competitive bidding? If so, why is the proposed Contractor the only person or firm able to perform under these circumstances? Why are the drawings and specifications lacking? What is the lead time required to get drawings and specifications suitable for competition? If lack of drawings and specifications is not a constraining factor to competitive bidding, explain why only one person or firm can meet the required schedule.
3. Outline the required schedule by delivery or completion dates and explain the reasons why the schedule is critical.
4. Describe in detail what impact delays for competitive bidding would have on City operations, programs, costs and budgeted funds.

EXCLUSIVE OR UNIQUE CAPABILITY{tc "EXCLUSIVE OR UNIQUE CAPABILITY"}

1. If contemplating hiring a person or firm as a Professional Service Consultant, explain in detail what professional skills, expertise, qualifications, other factors make this person or firm exclusively or uniquely qualified for the project. Attach copy of cost proposal and scope of services.
2. Does the proposed firm have personnel considered unquestionably predominant in the particular field?
3. What prior experience of a highly specialized nature does the person or firm exclusively possess that is vital to the job, project or program?
4. What technical facilities or test equipment does the person or firm exclusively possess of a highly specialized nature which is vital to the job?
5. What other capabilities and/or capacity does the proposed firm possess which is necessary for the specific job, project or program which makes them the only source who can perform the work within the required time schedule without unreasonable costs to the City?
6. If procuring products or equipment, describe the intended use and explain any exclusive or unique capabilities, features and/or functions the items have which no other brands or models, etc. possess. Is compatibility with existing equipment critical from an operational standpoint? Explain why.
7. Is competition precluded because of the existence of patent rights, copyrights, trade secrets, technical data, or other proprietary data? Attach documentation verifying such.
8. If procuring replacement parts and/or maintenance services, explain whether or not replacement parts and/or services can be obtained from any other sources? If not, is the proposed firm the only authorized or exclusive dealer/distributor and/or service center? If so, attach letter from manufacturer.

MBE/WBE COMPLIANCE PLAN

1. All submissions must contain detailed information about how the proposed firm will comply with the requirements of the City's Minority and Women Owned Business program. All submissions must include a complete C-1 and D-1 form, which is available on the Procurement Services page on the City's intranet site.

OTHER{tc "OTHER"}

{tc ""}

1. Explain other related considerations and attach all applicable supporting documents (an approved Information Technology Strategy Committee (ITSC) form, an approved Request for Individual Contract Services form, etc.)

REVIEW AND APPROVAL{tc "REVIEW AND APPROVAL"}

{tc ""}

This form must be signed by both the Originator of the request and approved by the Department Head or authorized designee. After review and final disposition from the Board, this form will be stamped to indicate the final disposition and signed by the Chairperson of the Board of authorized designee. {tc "This form must be signed by both the Originator of the request and approved by the Department Head or authorized designee. After

Compliance and Certification FMPS Module (C2) Hosted Service

Justification for Non Competitive Procurement

Procurement History

- 1. Describe the requirement and how it evolved from initial planning to its present status.**

The Department of Procurement Services identified a need for an application to manage the Department's Certification and Compliance data. A Request for Services ("RFS") was issued under the City's Master Consulting Agreements for IT Management. After careful review and evaluation of the proposals, a task order was issued to the selected vendor, Los Alamos Technical Associates, Inc. ("LATA").

LATA's proposal included a hosted solution performed by their subcontractor, B2gnow, the company that owns the proprietary code that is being used for the C-2 program. LATA's proposed solution, including B2gnow, was evaluated as part of a competitive evaluation process and selected as best qualified to meet the City's requirement. The City's approved task order agreement with LATA contains a provision that annual hosted service will be contracted directly between the City and B2gnow.

B2gnow will retain ownership of the code and will continue to host the program once it goes live. DPS is working with B2gnow to enhance their standard code to meet our requirements. In addition, B2gnow has existing contracts with numerous other government and private entities, and any benefits given to these other entities in the future will also be made available to the City.

- 2. Is this a first time requirement or a continuation of previous procurement from the same source?**

This is a first time requirement.

- 3. Explain attempts made to competitively bid the requirement.**

Through a competitive evaluation process, the City selected B2gnow as part the winning proposal submitted by LATA as best qualified to meet the City's requirement. Once LATA has finished their project management services (including the services provided by B2gnow as LATA's subcontractor) the City's agreement with LATA will expire and the City requires a direct contract agreement with B2gnow for the hosted solution which is an integral part of LATA's winning proposal. This requirement is not suitable for competitive bidding because of the proprietary nature of the service and the necessity for ongoing hosting by B2gnow.

- 4. Describe all research done to find other sources.**

Because this is a proprietary code and hosting agreement, research does not apply.

5. **Explain future procurement objectives. Is this a one-time request or will future requests be made for doing business with the same source?**
This request is for a five-year contract with two renewal options (the first for three years and the second for two years), for a total of 10 years.
6. **Explain whether or not future competitive bidding is possible. If not, why not?**
Future competitive bidding is not possible for this particular requirement unless the proprietary nature of the code were to change in the future.

Estimated Cost

1. **What is the estimated cost for this requirement? What is the funding source?**
The cost was previously negotiated under the original LATA agreement. The total projected cost for the requirement is \$1,361,078.06. Please see the attached cost breakdown.

If the City chooses to add additional capacity, the cost would increase as shown in the attachment.

If the City chooses to add a Labor Compliance component for tracking construction contracts, the cost would increase as shown in the attachment.
2. **What is the estimated cost by fiscal year, if the job project or program covers multiple years?**

Please see attachment for estimated cost by fiscal year.
3. **Explain the basis for estimating the cost and what assumptions were made and/or data used (i.e. budgeted amount, previous contract price, current catalog or cost proposal from firms solicited, engineering or in-house estimate, etc.).**
The cost was negotiated under a previously approved competitively evaluated task order. See attachment for details.
4. **Explain whether the proposed Contractor or the City has a substantial dollar investment in original design, tooling or other factors which would be duplicated at City expense if another source was considered. Describe cost savings or other measurable benefits to the City which may be achieved.**
This program was evaluated through a competitive process and selected as the best and most cost effective solution to meeting the City's requirement. B2gnow is the owner of this proprietary code, and the sole source for procuring it. Other

proposals were considered during the competitive evaluation process and found to be less qualified. Requirements gathering and specification of enhancements cost \$160,000.00 in Phase I of the project. The additional cost for converting data would have to be duplicated if an alternative solution was considered.

5. Explain what negotiation of price has occurred or will occur. Detail why the estimated cost is deemed reasonable.

The cost was negotiated as part of a competitive evaluation process. Compared to the other proposals, the cost was deemed reasonable.

Schedule Requirements

1. Explain how the schedule was developed and at what point the specific dates were known.

A copy of the project schedule is attached. Specific dates were known as of September, 2007 when the project plan was finalized.

2. Is lack of drawings and/or specifications a constraining factor to competitive bidding? If so, why is the proposed Contractor the only person or firm able to perform under these circumstances? Why are the drawings and specifications lacking? What is the lead time required to get drawings and specifications suitable for competition? If lack of drawings and specifications is not a constraining factor to competitive bidding explain why only one person or firm can meet the required schedule.

N/A

3. Outline the required schedule by delivery or completion dates and explain the reasons why the schedule is critical.

Please see the attached project schedule. This schedule is critical in order to provide tracking of certified vendors and compliance as required by City ordinance.

4. Describe in detail what impact delays for competitive bidding would have on City operations, programs, costs and budgeted funds.

This program was selected through a competitive evaluation process. Competitive bidding was not possible because the solution was unknown to the City at the time the RFS was issued. The proposed solutions were evaluated competitively and this solution was selected as the most advantageous to the City.

Exclusive or Unique Capability

1. If contemplating hiring a person or firm as a Professional Service Consultant, explain in detail what professional skills, expertise, qualifications

other factors make this person or firm exclusive or uniquely qualified for the project. Attach a copy of cost proposal and scope of services.
Please see the attached proposal from B2gnow.

2. **Does the proposed firm have personnel considered unquestionably predominant in the particular field?**
Yes. Please see the attached resumes of B2gnow key personnel.
3. **What prior experience of a highly specialized nature does the person or firm exclusively possess that is vital to the job, project or program?**
B2gnow is the owner of the proprietary code which is integral to the program selected by the City through a competitive evaluation process to best meet the needs of the requirement.
4. **What technical facilities or test equipment does the person or firm exclusively possess of a highly specialized nature which is vital to the job?**
The competitively selected program is hosted remotely by B2gnow through their facility in Phoenix.
5. **What other capabilities and/or capacity does the proposed firm possess which is necessary for the specific job, project or program which makes them the only source who can perform the work within the required time schedule without unreasonable costs to the City?**
B2gnow is the owner of the code and no other vendor has access to this code.
6. **If procuring products or equipment, describe the intended use and explain any exclusive or unique capabilities, features and/or functions the items have which no other brands or models, etc. possess. Is compatibility with existing equipment critical from an operational standpoint? Explain why.**
This program was compared with all other proposals received and after careful evaluation, selected as best meeting the needs of the City for this requirement.
7. **Is competition precluded because of the existence of patent rights, copyrights, trade secrets, technical data, or other proprietary data? Attach documentation verifying such.**
Please see attached documentation.
8. **If procuring replacement parts and/or maintenance services, explain whether or not replacement parts and/or services can be obtained from any other sources? If not, is the proposed firm the only authorized or exclusive dealer/distributor and/or service center? If so, attach letter from manufacturer.**
N/A

MBE/WBE Compliance Plan

- 1. All submissions must contain detailed information about how the proposed firm will comply with the requirements of the City's Minority and Women Owned Business program. All submissions must include a complete C-1 and D-1 form, which is available on the Procurement Services page on the City's intranet site.**

Please see approved Request for Waiver, attached.

Other

- 1. Explain other related considerations and attach all applicable supporting documents (an approved Information Technology Strategy Committee (ITSC) form, an approved Request for Individual Contract Services form, etc.)**

See approved Information Technology Strategy Committee (ITSC) form, attached.

INFORMATION TECHNOLOGY STRATEGY COMMITTEE COMPUTER EXPENDITURES/SERVICES REVIEW FORM

Department requests for hardware/software and consulting services must be submitted to the Commissioner of Business and Information Services for review and approval prior to procurement of goods and/or services.

Procurement Services
Department Name

Compliance + Certification FMPS
Module (C2) Hosted Service
Program Name

08 / 14 / 08

Date request was initiated

Justification: Describe in detail; where products should shipped, PC imaging (if any), and why products or services needed.

Previously approved services by Los Alamos Technical Associates (LATA) are nearing completion. A hosted agreement with the owner of the code (BAGnow), a member of the original approved LATA team, is now required in order to implement + maintain the C2 program.

Requests will not be processed without valid funding strip.

FY	FUND	DEPT	ORGN	APPR	OBJT	ACTV	RPTG (Grants Only)	PROJECT # (Enotes Only)
07	C13	06	2005	1428	2200	0000		13124401

Funding Strip

Benjamin Hb
Originator's Name (Please Print)

744 - 4921
Originator's Phone Number

Deputy Procurement Officer
Originator's Job Title

Mary Piechal
ITSC Signature

APPROVALS

Monica M. Gayle
Department Head Signature (No Substitutes)

[Signature]
Commissioner of BIS Signature

/ /
ITS Committee Approval/Disapprove Date

(Assigned By BIS)
ITS Committee #

PG# For Order

CITY OF CHICAGO
DEPARTMENT OF PROCUREMENT SERVICES

REQUEST FOR SPECIAL APPROVAL (F-10)

INSTRUCTIONS: TO MAINTAIN UNIFORMITY AND EQUIPMENT COMPATIBILITY STANDARDS ESTABLISHED BY OTHER CITY DEPARTMENTS, THE PROCUREMENT DEPARTMENT WILL REQUIRE SPECIAL APPROVALS FROM THE DEPARTMENTS LISTED BELOW FOR EACH TYPE OF PROCUREMENT. USER DEPARTMENTS MUST OBTAIN SPECIAL APPROVALS PRIOR TO ENTERING A REQUISITION INTO THE FMPS SYSTEM. ANY REQUISITIONS RECEIVED BY THE PROCUREMENT DEPARTMENT WITHOUT ATTACHMENTS ARE SUBJECT TO CANCELLATION AFTER BEING HELD FOR (5) DAYS. ONCE A SIGNED COPY OF THIS FORM HAS BEEN RECEIVED FROM THE APPROVAL DEPARTMENT, THE USER DEPARTMENT SHOULD ENTER THE REQUISITION AND INSERT "ATTACHMENT: REQUISITION SPECIAL APPROVAL" INTO THE TEXT AREA ON THE REQUISITION.

SEND THIS FORM AND ALL OTHER ATTACHMENTS (IE. SPECIFICATIONS, DRAWINGS, ETC.) TO THE DEPARTMENT OF PROCUREMENT SERVICES, ROOM 403, CITY HALL, 121 N. LASALLE STREET, CHICAGO, ILLINOIS, 60602. CAUTION: NO ACTION WILL BE TAKEN BY THE PROCUREMENT DEPARTMENT ON REQUISITIONS UNTIL A SIGNED FORM F-10 IS RECEIVED FOR THE TYPES OF PROCUREMENTS LISTED BELOW:

TYPE OF PROCUREMENT

1. Vehicles, Motorcycles, Vans, Light, Medium and Heavy duty Trucks, etc.
2. Telecommunications
3. Computer Hardware, Software, Related Supplies, Consulting, Computer Maintenance/ Service and/or Lease/ Purchase Agreements.
4. Capital Equipment Note; Multi-Year Lease/ Purchase Agreements
5. Outside Printing Services
6. Video Equipment

APPROVAL DEPARTMENTS

1. Department of Fleet Management
2. Department of General Services
3. Department of Business and Information Services
4. Office of Budget and Management
5. Graphics and Reproduction Center
6. Office of Cable Communication

Compliance + Certification
DESCRIPTION: FMPS Module (C2) Hosted Service REQUISITION NO. _____

APPROPRIATIONS: FUND: 0013; DEPT: 06; ORGAN: 2005; APPROP: 1428; OBJ: 2200; RPT C: N/A ;
PROJECT: 1312440; BUDGET FISCAL YEAR (BFYR): 2007 ESTIMATED TOTAL COST: \$ _____

The undersigned hereby acknowledges that he/she has no objection to the procurement of the above requirement and hereby approves soliciting bids and/or proposals for this requirement:

REQUESTED BY: Benjamin H. for Montel Gayle
(Department Head Signature)

APPROVED BY: [Signature]
(Authorized Department Officer Signature)

DEPARTMENT: Procurement Services

DEPARTMENT: DOT

REQUEST DATE: 8/14/2008

APPROVAL DATE: 08/20/08

DATA ENTRY BY: _____

ENTRY DATE: _____



City of Chicago
Richard M. Daley, Mayor

Department of
Procurement Services

Montel M. Gayles
Chief Procurement Officer

City Hall, Room 403
121 North LaSalle Street
Chicago, Illinois 60602
(312) 744-4900
(312) 744-2949 (TTY)

<http://www.cityofchicago.org>

REQUEST FOR WAIVER

TO: Montel M. Gayles
Chief Procurement Officer

FROM: Joy Lindsay
Contract Negotiator

DATE: August 14, 2008

User Department: Procurement Services

Description of Services: Compliance and Certification FMPS Module (C2) Hosted Service

Specification No.: TBD

Contract No.: TBD

Vendor: B2Gnow – Non-competitive Procurement (Sole Source)

Contract Amount: \$1,361,078.06

Waiver Amount: **\$291,270.70**
(\$230,022.19= 16.9% MBE) (\$61,248.51= 4.5 %WBE)

COMPLIANCE WITH REQUIREMENT:

PROVIDED TIMELY NOTICE TO AN APPROPRIATE ASSOCIATION

REASON(S) PURSUANT TO ORDINANCE AND REGULATIONS FOR APPROVAL:

- SOLICITED APPROPRIATE NUMBER OF MBE/WBE's
- EXCESSIVELY COSTLY
- IMPRACTICABLE

This is a request for an annual service agreement with B2Gnow. The B2Gnow Diversity Management System, selected through a competitive evaluation process, is a proprietary system and will be provided as a hosted solution accessible via the internet. The servers and technology infrastructure providing the hosted system are owned and managed by B2Gnow at their facility in Phoenix, Arizona. Because of the proprietary nature of this service agreement, there is no direct subcontracting opportunity. Because the services will be provided in Arizona, indirect participation by MBE/WBE firms located in the Chicago area is not practicable.

CONCUR:
 NOT CONCUR: Monica Cardenas 8/15/08
Monica Cardenas Date
Deputy Procurement Officer

APPROVE:
 DISAPPROVE: Montel M. Gayles 8/15/08
Montel M. Gayles Date
Chief Procurement Officer



BUILDING CHICAGO TOGETHER





5025 N. Central Avenue, #494
Phoenix, AZ 85012
Voice: 602-325-9277
Fax: 602-325-9277

08 FEB 27 AM 11:20

December 12, 2007

City of Chicago
Attn: Joy Lindsay
121 N. LaSalle
Chicago, IL 60602

Re: AskReply / B2Gnow MBE/WBE Waiver Request

Dear Ms. Lindsay:

Thank you for choosing the B2Gnow Diversity Management System for the City of Chicago's "C2" project. Due to the nature of B2Gnow's annual service agreement we respectfully request a waiver of the City's MBE/WBE goals on this contract.

B2Gnow is committed to assisting in the growth of Chicago area MBE/WBE firms and will offer MBE/WBE subcontracting opportunities whenever possible. Unfortunately, this annual service contract does not provide for any.

The B2Gnow Diversity Management System is a proprietary system that has been developed exclusively by B2Gnow. No other company is qualified, authorized, or able to provide the annual maintenance and service that is required by the City of Chicago to use the system.

The B2Gnow Diversity Management System is being provided to the City as a hosted solution accessible via the Internet. The servers and technology infrastructure providing the hosted system are owned and managed exclusively by B2Gnow at their co-location facilities in Phoenix, AZ. The system is not provided, hosted or otherwise, by any other company.

Because of the proprietary nature of this service agreement, there is no direct subcontracting opportunity, MBE/WBE or otherwise, for B2Gnow to provide. Additionally, B2Gnow is located in Phoenix, AZ and the ability to use Chicago area MBW/WBE firms for indirect spending is limited.

If you have any questions, please don't hesitate to contact me directly at 602-325-9277.

Best Regards,

Frank Begalke
Chief Operating Officer
AskReply, Inc. (dba B2Gnow)



5025 N. Central Avenue, #494
Phoenix, AZ 85012
Voice: 602-325-9277
Fax: 602-325-9277

December 12, 2007

City of Chicago
Attn: Joy Lindsay
121 N. LaSalle
Chicago, IL 60602

Re: AskReply / B2Gnow "C2" Annual Service Agreement Proposal

Dear Ms. Lindsay:

Thank you for choosing the B2Gnow Diversity Management System for the City of Chicago "C2" project. B2Gnow proposes the following terms for the annual service agreement with the City of Chicago:

- Annual service level and fees as detailed in Attachment A of this proposal
- Annual service fee period will begin upon final sign-off and will be paid upon invoicing
- Ten (10) year term
- 3% annual service fee increases
- The City has the option to pay multiple years at one time to avoid annual service fee increases
- For early start-up of any module B2Gnow will pro-rate the annual service fee and invoice the City on a monthly basis until final sign-off

The B2Gnow Diversity Management System is a proprietary system that has been developed exclusively by B2Gnow and is hosted exclusively by B2Gnow. No other company is qualified, authorized, or able to provide the annual maintenance and service that is required by the City of Chicago to use the system.

If you have any questions regarding the B2Gnow annual service fee, please don't hesitate to contact me directly at 602-325-9277.

Best Regards,

A handwritten signature in black ink that reads "Frank Begalke". The signature is written in a cursive, flowing style.

Frank Begalke
Chief Operating Officer
AskReply, Inc. (dba B2Gnow)

Attachment A - B2Gnow Annual Service Agreement

Proposed Costs for Annual Service Level**

Vendor Management (Base + up to 7500 vendors)	3 units	9,900
Contract Compliance (up to 2000 contracts)	8 units	26,400
Certification Management (up to 2000 certs)	8 units	26,400
Outreach Management (up to 100 projects)	1 unit	3,300
Concession Compliance (up to 300 locations)	3 units	9,900
Labor Compliance (\$500-\$750M) *		36,000
LCPtracker Ad-Hoc Reporting Module	1 unit	6,000
Fax Communication (as-available throughput to USA)		3,600
Total Annual Service Level Fee		\$115,500.00

*** Units and costs estimated on information to date, subject to recommendations after completion of Phase 1 requirements assessment.*

<u>Additional capacity:</u>	<u>City Price</u>
Vendor Mgmt ±2500 vendors	± \$3,300
Contract Compliance ±250 contracts	± \$3,300
Certification Mgmt ±250 certifications	± \$3,300
Concession Compliance ±100 concession locations	± \$3,300
Outreach Mgmt ±100 outreach projects	± \$3,300

Labor Compliance * Construction level based upon annual construction contract value

Construction Level 1	\$50-\$100 million:	\$12,000 /yr
Construction Level 2	\$100-\$200 million:	\$18,000 /yr
Construction Level 3	\$200-\$350 million:	\$22,000 /yr
Construction Level 4	\$350-\$500 million:	\$26,000 /yr
Construction Level 5	\$500-\$750 million:	\$30,000 /yr
Construction Level 6	\$750-\$1000 million:	\$36,000 /yr
Construction Level 7	\$1-\$2 billion:	\$42,000 /yr
Construction Level 8	\$2-\$3 billion:	\$48,000 /yr
As-Hoc Reporting Module		\$6,000 /yr

Hosted Service Level

Includes:

- Software license
- Software maintenance
- Software upgrades & bug fixes
- Hardware & operating software
- System hosting and connectivity
- First level email support for vendors (username/password notices, system access)
- Email support for staff
- Limited phone support for staff
- Access to online help tools
- On-line video training, where available
- Up-to-date training manuals and quick guides
- Primary support hours of 9am CST – 5pm CST, Mon – Fri

Does not include (based on Industry Standards)

- Phone training
- Extensive phone support that is covered in system documentation
- Vendor phone support
- Vendor “content” support (e.g. contract compliance/certification issues)
- Ongoing availability of test/staging system

Software Escrow

Standard Iron Mountain pricing for escrowing code is \$2,250 for setup and \$1,700 annually. The annual fee includes unlimited deposits into escrow.

B2Gnow suggests quarterly deposits or after each full release. B2Gnow & LCPtracker would each charge \$250 per escrow deposit to cover their internal costs.

C2 Estimated Annual Cost

Year	Annual License Price	Software Escrow
2009	115,500.00	3,700.00
2010	118,965.00	3,700.00
2011	122,533.95	3,700.00
2012	126,209.97	3,700.00
2013	129,996.27	3,700.00
2014	133,896.16	3,700.00
2015	137,913.04	3,700.00
2016	142,050.43	3,700.00
2017	146,311.94	3,700.00
2018	150,701.30	3,700.00
Total	1,324,078.06	37,000.00
Grand Total	1,361,078.06	

Annual Price escalation is 3% per year



Additional Labor for Concessions Module Inclusion

Baseline review of concessions process and 49 CFR Part 23; use of module "as-is" with no customizations; staff loading of concessionaires, sub-concessionaires, current and historical data, existing reports, staff training, baseline testing.

Phase 1:	100 hours
Phase 2:	75 hours
Phase 3:	50 hours
Phase 4:	25 hours
Phase 5:	N/A
Phase 6:	<u>25 hours</u>
Total:	250 hours *

*****Phase 2 Update*****

Costs to complete the project must be identified in Attachment XV.

This cost proposal includes the following assumptions and terms:

1. LATA will be the Prime for Phase 2 of this project (through full deployment), and NOT for the ensuing years of annual Hosted Service by B2Gnow/LCPTracker.
2. Annual service will be contracted directly between the City and B2Gnow/LCPTracker beyond deployment.
3. All services and conditions for the "steady state" operation (beyond deployment) will be contracted directly with B2Gnow/LCPTracker.
4. LATA will be available to assist the City, and B2Gnow/LCPTracker, as a local presence on a T&M basis according to the rates for Phases 2.
5. The Cost Proposal is a Firm Fixed Price Proposal
- 6.

Proposed Costs for Annual Service Level**

Vendor Management (Base + up to 7500 vendors)	3 units	9,900
Contract Compliance (up to 2000 contracts)	8 units	26,400
Certification Management (up to 2000 certs)	8 units	26,400
Outreach Management (up to 100 projects)	1 unit	3,300
Concession Compliance (up to 300 locations)	3 units	9,900
Labor Compliance (\$500-\$750M) *		36,000
LCPTTracker Ad-Hoc Reporting Module	1 unit	6,000
Fax Communication (as-available throughput to USA)		<u>3,600</u>
Total Annual Service Level Fee		\$115,500.00

Setup in phase 2 includes: Customized notifications & portal, project management, current process review, project kick-off, accounts set up for all staff users, 3 hrs online training (per module).

** Units and costs estimated on information to date, subject to recommendations after completion of Phase 1 requirements assessment.



COMPLIANCE AND CERTIFICATION FMPS MODULE ("C2") PROJECT

Additional capacity:

		City Price
Vendor Mgmt	±2500 vendors	±\$3,300
Contract Compliance	±250 contracts	±\$3,300
Certification Mgmt	±250 certifications	±\$3,300
Concession Compliance	±100 concession locations	±\$3,300
Outreach Mgmt	±100 outreach projects	±\$3,300

Labor Compliance * Construction level based upon annual construction contract value

Construction Level 1	\$50-\$100 million:	\$12,000 /yr
Construction Level 2	\$100-\$200 million:	\$18,000 /yr
Construction Level 3	\$200-\$350 million:	\$22,000 /yr
Construction Level 4	\$350-\$500 million:	\$26,000 /yr
Construction Level 5	\$500-\$750 million:	\$30,000 /yr
Construction Level 6	\$750-\$1000 million:	\$36,000 /yr
Construction Level 7	\$1-\$2 billion:	\$42,000 /yr
Construction Level 8	\$2-\$3 billion:	\$48,000 /yr
Ad-Hoc Reporting Module		\$6000 /yr

Hosted Service Level

Includes:

- Software license
- Software maintenance
- Software upgrades & bug fixes
- Hardware & operating software
- System hosting and connectivity
- First level email support for vendors (username/password notices, system access)
- Email support for staff
- Limited phone support for staff
- Access to online help tools
- On-line video training, where available
- Up-to-date training manuals and quick guides
- Primary support hours of 9am CST – 5pm CST, Mon – Fri

Does not include (based on Industry Standards)

- Phone training
- Extensive phone support that is covered in system documentation
- Vendor phone support
- Vendor "content" support (e.g. contract compliance/certification issues)
- Ongoing available of test/staging system

Software Escrow

Standard Iron Mountain pricing for escrowing code is \$2,250 for setup and \$1,700 annually. The annual fee includes unlimited deposits into escrow.



COMPLIANCE AND CERTIFICATION FMPS MODULE ("C2") PROJECT

B2GNow suggest quarterly deposits or after each full release. B2Gnow & LCPTracker would each charge \$250 per escrow deposit to cover their internal costs.

***The maximum annual increase in the Annual Service Level Fees will be 3%.*

****The period for the annual service fee will begin upon Final Signoff and will be paid upon invoicing.*

COMPLIANCE AND CERTIFICATION FMPS MODULE (C2) PROJECT PLAN

Compliance and Certification FMPS Module

(“C2”)

Project Vanilla System and Iterative Development Phase

Project Plan

Date Accepted: Oct 17, 2007
City Sponsor Signature: Benjamin H.
LATA PM Signatures: Aline H.

Certification & Compliance (C2) Project Plan

ID	Task Name	Duration	Start	Finish	Resource	Late Fixed Price	Other City Direct Costs (Includes 75K Training)	Travel (LATA Fixed)	Total Project Cost
1	Certification & Compliance Implementation								
2	Release Roll-Out	571 days	Mon 7/30/07	Thu 10/15/09		804,065.00	198,000.00	30,458.00	1,032,541.00
3	Detailed Project Planning	571 days	Mon 7/30/07	Thu 10/15/09		804,065.00	198,000.00	30,458.00	1,032,541.00
4	City Approves C2 Project	20 days	Mon 8/13/07	Fri 8/24/07		0.00	0.00	0.00	0.00
5	City Approves Project Plan	16 days	Fri 8/17/07	Fri 9/7/07		0.00	0.00	0.00	0.00
6	Implement Vanilla Systems for B2GNow	1 day	Mon 10/15/07	Mon 10/15/07		0.00	0.00	0.00	0.00
7	Vanilla System Cost	69 days	Tue 10/16/07	Wed 1/2/08		234,420.00	0.00	0.00	234,420.00
8	Onsite Planning Meetings with B2GNow	50 days	Tue 10/16/07	Thu 1/3/08		234,420.00	0.00	0.00	234,420.00
9	Compliance Scoping	3 days	Tue 10/16/07	Thu 10/18/07		0.00	0.00	0.00	0.00
10	Certification Scoping	1 day	Tue 10/16/07	Tue 10/16/07		0.00	0.00	0.00	0.00
11	Concessions Scoping	1 day	Wed 10/17/07	Wed 10/17/07		0.00	0.00	0.00	0.00
12	Configure/Set-Up	1 day	Thu 10/18/07	Thu 10/18/07		0.00	0.00	0.00	0.00
13	B2GNow to Configure System modules	38 days	Tue 10/16/07	Mon 12/10/07		0.00	0.00	0.00	0.00
14	Baseline	14 days	Tue 10/16/07	Fri 11/2/07		0.00	0.00	0.00	0.00
15	Contract Compliance	14 days	Tue 10/16/07	Fri 11/2/07		0.00	0.00	0.00	0.00
16	Load test sample of certified directory	14 days	Tue 10/16/07	Fri 11/2/07		0.00	0.00	0.00	0.00
17	Certification	32 days	Tue 10/16/07	Fri 11/30/07		0.00	0.00	0.00	0.00
18	Concessions	20 days	Tue 10/16/07	Mon 11/12/07		0.00	0.00	0.00	0.00
19	Portal	20 days	Tue 10/16/07	Mon 11/12/07		0.00	0.00	0.00	0.00
20	Users/ User Roles	20 days	Tue 10/16/07	Mon 11/12/07		0.00	0.00	0.00	0.00
21	Tester Users	20 days	Tue 10/16/07	Mon 11/12/07		0.00	0.00	0.00	0.00
22	Walk Through Configuration (Not including Certification)	20 days	Tue 10/16/07	Mon 11/12/07		0.00	0.00	0.00	0.00
23	Walk Through (Configuration Certification)	20 days	Tue 10/16/07	Mon 11/12/07		0.00	0.00	0.00	0.00
24	Vanilla System Fully Configured	1 day	Mon 11/5/07	Mon 11/5/07		0.00	0.00	0.00	0.00
25	Pilot/ Test of Vanilla System	1 day	Mon 12/3/07	Mon 12/3/07		0.00	0.00	0.00	0.00
26	Business Process Reengineering (Internal)	5 days	Tue 12/4/07	Mon 12/10/07		0.00	0.00	0.00	0.00
27	Business Process Reengineering (external)	54 days	Tue 11/6/07	Wed 1/23/08		0.00	0.00	0.00	0.00
28	B2GNow to load subset of certification director into B2GNow	20 days	Tue 11/6/07	Wed 12/5/07		0.00	0.00	0.00	0.00
29	B2GNow to Train AAR on Baseline system	20 days	Tue 11/6/07	Wed 12/5/07		0.00	0.00	0.00	0.00
30	AAR to create test scripts and system test baseline	6 days	Tue 12/11/07	Tue 12/18/07		0.00	0.00	0.00	0.00
31	User Training (AAR and LATA to provide to City)	5 days	Wed 12/19/07	Wed 12/26/07		0.00	0.00	0.00	0.00
32	City to run test scripts	10 days	Thu 1/3/08	Wed 1/16/08		0.00	0.00	0.00	0.00
33	Complete Pilot/test Phase - City Sign-Off	9 days	Thu 1/7/08	Tue 1/29/08		0.00	0.00	0.00	0.00
34	Complete Iterative Development Enhancements	1 day	Wed 1/30/08	Wed 1/30/08		0.00	0.00	0.00	0.00
35	Iteration 1 - Certification Enhancements Group 1	255 days	Tue 10/16/07	Thu 10/16/08		334,376.00	0.00	0.00	334,376.00
36	Corresponding Reqs	35 days	Tue 10/16/07	Wed 12/5/07		33,437.50	0.00	0.00	33,437.50
37	Total Cost for iteration	5 days	Tue 10/16/07	Mon 10/22/07		33,437.50	0.00	0.00	33,437.50
38	CT045-System tracks receipt of payment for application fee by certification type.	0 days	Tue 10/16/07	Tue 10/16/07		0.00	0.00	0.00	0.00
39	CT046 e-Application fees must be tracked for MWBE's only. (No fee for DBE's, Only 1 fee for dual certs) Must track	0 days	Tue 10/16/07	Tue 10/16/07		0.00	0.00	0.00	0.00
40	CT053-System tracks City certification gross receipts thresholds, by certification type. MBE, WBE, BEPD (Construct	0 days	Tue 10/16/07	Tue 10/16/07		0.00	0.00	0.00	0.00
41	CT054-System tracks City certification Personal Net Worth thresholds, by certification type. MBE, WBE, BEPD (Construct	0 days	Tue 10/16/07	Tue 10/16/07		0.00	0.00	0.00	0.00
42	CT055-System tracks Federal certification gross receipts thresholds, by certification type. MBE/WBE/BEPD (Const	0 days	Tue 10/16/07	Tue 10/16/07		0.00	0.00	0.00	0.00
43	CT056-System tracks Federal certification Personal Net Worth thresholds, by certification type. DBE, ACDBE, etc	0 days	Tue 10/16/07	Tue 10/16/07		0.00	0.00	0.00	0.00
44	Scoping	0 days	Tue 10/16/07	Tue 10/16/07		0.00	0.00	0.00	0.00
45	Development	5 days	Tue 10/16/07	Mon 10/22/07		0.00	0.00	0.00	0.00
46	B2GNow Testing	15 days	Tue 10/23/07	Mon 11/12/07		0.00	0.00	0.00	0.00
47	TCG to testing	5 days	Tue 11/13/07	Mon 11/19/07		0.00	0.00	0.00	0.00
48	City UAT	5 days	Tue 11/20/07	Wed 11/29/07		0.00	0.00	0.00	0.00
49	Iteration 2-Certification Enhancements - Group 2	10 days	Tue 11/20/07	Wed 12/5/07		0.00	0.00	0.00	0.00
50	Corresponding Reqs	55 days	Tue 10/16/07	Thu 1/10/08		0.00	0.00	0.00	0.00
51	Total Cost for iteration	0 days	Wed 11/28/07	Wed 11/28/07		33,437.50	0.00	0.00	33,437.50
52	CT068-Electronically supports the Decertification Process, by certification type. MBE, WBE, DBE, BEPD, ACDBE	0 days	Wed 11/28/07	Wed 11/28/07		33,437.50	0.00	0.00	33,437.50
53	CT115-Allows definitions of ethnicity (defined as A-C)	0 days	Wed 11/28/07	Wed 11/28/07		0.00	0.00	0.00	0.00
54	CT034 Apply specific criteria for certification, by certification type: WBE, MBE, DBE, BEPD, ACDBE.	0 days	Wed 11/28/07	Wed 11/28/07		0.00	0.00	0.00	0.00

Certification & Compliance (C2) Project Plan

ID	Task Name	Duration	Start	Finish	Resource	Lata Fixed Price	Other City Direct Costs (Includes: T&K, Training)	Travel (LATA Fixed)	Total Project Cost
55	CT061-System includes data fields for Site Visit Conducted and Date of last Site Visit	0 days	Wed 11/28/07	Wed 11/28/07		0.00	0.00	0.00	0.00
56	CT114-System has the ability to indicate certification as Construction vs Non Construction	0 days	Wed 11/28/07	Wed 11/28/07		0.00	0.00	0.00	0.00
57	CT113-K-Certification database tracks these data fields: Ethnicity/gender	0 days	Wed 11/28/07	Wed 11/28/07		0.00	0.00	0.00	0.00
58	CT117-m-System allows user to search the database to review existing certified firms by Gender	0 days	Wed 11/28/07	Wed 11/28/07		0.00	0.00	0.00	0.00
59	TC033 - System integrates with Certification Database as follows: Description of Data Transferred: Vendor certification	0 days	Wed 11/28/07	Wed 11/28/07		0.00	0.00	0.00	0.00
60	CT117-m-System allows user to search the database to review existing certified firms by Ethnicity	0 days	Wed 11/28/07	Wed 11/28/07		0.00	0.00	0.00	0.00
61	Scoping	5 days	Tue 10/16/07	Mon 10/22/07		0.00	0.00	0.00	0.00
62	Development	15 days	Tue 11/20/07	Wed 12/12/07		0.00	0.00	0.00	0.00
63	B2GNow Testing	5 days	Thu 12/13/07	Wed 12/19/07		0.00	0.00	0.00	0.00
64	TCG to testing	5 days	Thu 12/20/07	Thu 1/3/08		0.00	0.00	0.00	0.00
65	City UAT	10 days	Thu 12/20/07	Thu 1/10/08		0.00	0.00	0.00	0.00
66	Business Process Reengineering (internal)	35 days	Tue 10/16/07	Wed 12/5/07	COC	0.00	0.00	0.00	0.00
67	Business Process Reengineering (external)	35 days	Tue 10/16/07	Wed 12/5/07	COC	0.00	0.00	0.00	0.00
68	Bug Fixes from previous iterations	35 days	Tue 10/16/07	Wed 12/5/07		0.00	0.00	0.00	0.00
69	Iteration 3 - Certification Enhancements - Group 3	35 days	Tue 10/16/07	Wed 12/5/07		0.00	0.00	0.00	0.00
70	Corresponding Reqs	0 days	Wed 12/19/07	Thu 2/14/08		33,437.50	0.00	0.00	33,437.50
71	Total Cost for Iteration	0 days	Wed 12/19/07	Wed 12/19/07		33,437.50	0.00	0.00	33,437.50
72	CT008-System downloads data generated from a system search (e.g., after conducting an Expiring Firms search, do	0 days	Wed 12/19/07	Wed 12/19/07		0.00	0.00	0.00	0.00
73	CT029 d-System records, tracks and saves MBE/WBE/DBE certification history transaction. Preliminary Denial	0 days	Wed 12/19/07	Wed 12/19/07		0.00	0.00	0.00	0.00
74	CT029 e-System records, tracks and saves MBE/WBE/DBE certification history transaction. Denial	0 days	Wed 12/19/07	Wed 12/19/07		0.00	0.00	0.00	0.00
75	Scoping	5 days	Thu 12/20/07	Thu 1/9/08		0.00	0.00	0.00	0.00
76	Development	15 days	Fri 1/4/08	Thu 1/24/08		0.00	0.00	0.00	0.00
77	B2GNow Testing	5 days	Fri 1/25/08	Thu 1/31/08		0.00	0.00	0.00	0.00
78	TCG to testing	5 days	Fri 2/1/08	Thu 2/7/08		0.00	0.00	0.00	0.00
79	City UAT	10 days	Fri 2/1/08	Thu 2/14/08		0.00	0.00	0.00	0.00
80	Business Process Reengineering (internal)	35 days	Thu 12/20/07	Thu 2/14/08	COC	0.00	0.00	0.00	0.00
81	Business Process Reengineering (external)	35 days	Thu 12/20/07	Thu 2/14/08	COC	0.00	0.00	0.00	0.00
82	Bug Fixes from previous iteration	35 days	Thu 12/20/07	Thu 2/14/08		0.00	0.00	0.00	0.00
83	Iteration 4 - Certification Enhancements - Group 4	35 days	Thu 12/20/07	Thu 2/14/08		0.00	0.00	0.00	0.00
84	Corresponding Reqs	0 days	Fri 2/1/08	Thu 2/20/08		33,437.50	0.00	0.00	33,437.50
85	Total Cost for Iteration	0 days	Thu 2/20/08	Thu 2/20/08		33,437.50	0.00	0.00	33,437.50
86	CT029 h-System records, tracks and saves MBE/WBE/DBE certification history transaction: Graduation	0 days	Thu 2/20/08	Thu 2/20/08		0.00	0.00	0.00	0.00
87	CT030 d-System records, tracks, saves and reports on DBE/AC/DBE certification history transaction: Withdrawal	0 days	Thu 2/20/08	Thu 2/20/08		0.00	0.00	0.00	0.00
88	CT030 e-System records, tracks, saves and reports on DBE/AC/DBE certification history transaction: Graduation	0 days	Thu 2/20/08	Thu 2/20/08		0.00	0.00	0.00	0.00
89	Scoping	5 days	Fri 2/1/08	Thu 2/20/08		0.00	0.00	0.00	0.00
90	Development	15 days	Fri 2/1/08	Thu 2/27/08		0.00	0.00	0.00	0.00
91	B2GNow Testing	5 days	Fri 2/29/08	Thu 3/6/08		0.00	0.00	0.00	0.00
92	TCG to testing	5 days	Fri 3/7/08	Thu 3/13/08		0.00	0.00	0.00	0.00
93	City UAT	10 days	Fri 3/7/08	Thu 3/20/08		0.00	0.00	0.00	0.00
94	Business Process Reengineering (internal)	35 days	Fri 2/1/08	Thu 3/20/08	COC	0.00	0.00	0.00	0.00
95	Business Process Reengineering (external)	35 days	Fri 2/1/08	Thu 3/20/08	COC	0.00	0.00	0.00	0.00
96	Bug Fixes for Previous iterations	35 days	Fri 2/1/08	Thu 3/20/08		0.00	0.00	0.00	0.00
97	Iteration 5 - Certification Enhancements - Group 5	35 days	Fri 2/1/08	Thu 3/20/08		0.00	0.00	0.00	0.00
98	Corresponding Reqs	0 days	Fri 3/7/08	Thu 4/24/08		33,437.50	0.00	0.00	33,437.50
99	Total Cost for Iteration	0 days	Thu 4/24/08	Thu 4/24/08		33,437.50	0.00	0.00	33,437.50
100	CT081-Certification Letter Templates	0 days	Thu 4/24/08	Thu 4/24/08		0.00	0.00	0.00	0.00
101	CT060-Summary & detail reports (A through N in the Requirements Spreadsheet)	0 days	Thu 4/24/08	Thu 4/24/08		0.00	0.00	0.00	0.00
102	Scoping	5 days	Thu 4/24/08	Thu 4/24/08		0.00	0.00	0.00	0.00
103	Development	15 days	Fri 3/7/08	Thu 3/13/08		0.00	0.00	0.00	0.00
104	B2GNow Testing	5 days	Fri 3/14/08	Thu 4/3/08		0.00	0.00	0.00	0.00
105	TCG to testing	5 days	Fri 4/4/08	Thu 4/10/08		0.00	0.00	0.00	0.00
106	City UAT	10 days	Fri 4/11/08	Thu 4/17/08		0.00	0.00	0.00	0.00
107	Business Process Reengineering (internal)	35 days	Fri 4/11/08	Thu 4/24/08		0.00	0.00	0.00	0.00
108	Business Process Reengineering (external)	35 days	Fri 4/11/08	Thu 4/24/08		0.00	0.00	0.00	0.00
109	Iteration 6 - Certification Enhancements - Group 6	30 days	Fri 3/7/08	Thu 4/17/08		0.00	0.00	0.00	0.00

Certification & Compliance (C2) Project Plan

Task Name	Duration	Start	Finish	Resource	Late Fixed Price	Other City Direct Costs (includes 75K Training)	Travel (LATA Fixed)	Total Project Cost
109								
110	35 days	Fri 3/7/08	Thu 4/24/08		0.00	0.00	0.00	0.00
111	35 days	Fri 4/11/08	Thu 5/29/08		33,437.50	0.00	0.00	33,437.50
112	0 days	Thu 5/29/08	Thu 5/29/08		33,437.50	0.00	0.00	33,437.50
113	0 days	Thu 5/29/08	Thu 5/29/08		33,437.50	0.00	0.00	33,437.50
114	0 days	Thu 5/29/08	Thu 5/29/08		0.00	0.00	0.00	0.00
115	0 days	Thu 5/29/08	Thu 5/29/08		0.00	0.00	0.00	0.00
116	0 days	Thu 5/29/08	Thu 5/29/08		0.00	0.00	0.00	0.00
117	5 days	Fri 4/11/08	Thu 4/17/08		0.00	0.00	0.00	0.00
118	15 days	Fri 4/18/08	Thu 5/9/08		0.00	0.00	0.00	0.00
119	5 days	Fri 5/9/08	Thu 5/15/08		0.00	0.00	0.00	0.00
120	5 days	Fri 5/16/08	Thu 5/22/08		0.00	0.00	0.00	0.00
121	10 days	Fri 5/16/08	Thu 5/29/08		0.00	0.00	0.00	0.00
122	35 days	Fri 4/11/08	Thu 5/29/08	COC	0.00	0.00	0.00	0.00
123	35 days	Fri 4/11/08	Thu 5/29/08	COC	0.00	0.00	0.00	0.00
124	35 days	Fri 4/11/08	Thu 5/29/08		0.00	0.00	0.00	0.00
125	35 days	Fri 4/11/08	Thu 5/29/08		0.00	0.00	0.00	0.00
126	35 days	Fri 5/16/08	Thu 7/3/08		33,437.50	0.00	0.00	33,437.50
127	0 days	Thu 7/3/08	Thu 7/3/08		33,437.50	0.00	0.00	33,437.50
128	0 days	Thu 7/3/08	Thu 7/3/08		33,437.50	0.00	0.00	33,437.50
129	0 days	Thu 7/3/08	Thu 7/3/08		0.00	0.00	0.00	0.00
130	0 days	Thu 7/3/08	Thu 7/3/08		0.00	0.00	0.00	0.00
131	0 days	Thu 7/3/08	Thu 7/3/08		0.00	0.00	0.00	0.00
132	0 days	Thu 7/3/08	Thu 7/3/08		0.00	0.00	0.00	0.00
133	0 days	Thu 7/3/08	Thu 7/3/08		0.00	0.00	0.00	0.00
134	5 days	Fri 5/16/08	Thu 5/22/08		0.00	0.00	0.00	0.00
135	15 days	Fri 5/23/08	Thu 6/12/08		0.00	0.00	0.00	0.00
136	5 days	Fri 6/13/08	Thu 6/19/08		0.00	0.00	0.00	0.00
137	5 days	Fri 6/20/08	Thu 6/26/08		0.00	0.00	0.00	0.00
138	10 days	Fri 6/20/08	Thu 7/3/08		0.00	0.00	0.00	0.00
139	35 days	Fri 5/16/08	Thu 7/3/08	COC	0.00	0.00	0.00	0.00
140	35 days	Fri 5/16/08	Thu 7/3/08	COC	0.00	0.00	0.00	0.00
141	35 days	Fri 5/16/08	Thu 7/3/08		0.00	0.00	0.00	0.00
142	35 days	Fri 5/16/08	Thu 7/3/08		0.00	0.00	0.00	0.00
143	35 days	Fri 5/16/08	Thu 7/3/08		0.00	0.00	0.00	0.00
144	0 days	Thu 6/19/08	Thu 6/19/08		33,437.50	0.00	0.00	33,437.50
145	0 days	Thu 6/19/08	Thu 6/19/08		33,437.50	0.00	0.00	33,437.50
146	0 days	Thu 6/19/08	Thu 6/19/08		33,437.50	0.00	0.00	33,437.50
147	5 days	Fri 6/20/08	Thu 6/26/08		0.00	0.00	0.00	0.00
148	15 days	Fri 6/27/08	Thu 7/17/08		0.00	0.00	0.00	0.00
149	5 days	Fri 7/18/08	Thu 7/24/08		0.00	0.00	0.00	0.00
150	5 days	Fri 7/25/08	Thu 7/31/08		0.00	0.00	0.00	0.00
151	10 days	Fri 7/25/08	Thu 8/7/08		0.00	0.00	0.00	0.00
152	35 days	Fri 6/20/08	Thu 8/7/08	COC	0.00	0.00	0.00	0.00
153	35 days	Fri 6/20/08	Thu 8/7/08	COC	0.00	0.00	0.00	0.00
154	35 days	Fri 6/20/08	Thu 8/7/08		0.00	0.00	0.00	0.00
155	35 days	Fri 6/20/08	Thu 8/7/08		0.00	0.00	0.00	0.00
156	35 days	Fri 7/25/08	Thu 9/11/08		33,437.50	0.00	0.00	33,437.50
157	0 days	Thu 9/11/08	Thu 9/11/08		33,437.50	0.00	0.00	33,437.50
158	0 days	Thu 9/11/08	Thu 9/11/08		33,437.50	0.00	0.00	33,437.50
159	0 days	Thu 9/11/08	Thu 9/11/08		0.00	0.00	0.00	0.00
160	0 days	Thu 9/11/08	Thu 9/11/08		0.00	0.00	0.00	0.00
161	0 days	Thu 9/11/08	Thu 9/11/08		0.00	0.00	0.00	0.00
162	0 days	Thu 9/11/08	Thu 9/11/08		0.00	0.00	0.00	0.00
163	0 days	Thu 9/11/08	Thu 9/11/08		0.00	0.00	0.00	0.00

Certification & Compliance (C2) Project Plan

ID	Task Name	Duration	Start	Finish	Resource	Lata Fixed Price	Other City Direct Costs (Includes 75K Training)	Travel (LATA Flies)	Total Project Cost
163	Scoping	5 days	Fri 7/25/08	Thu 7/31/08		0.00	0.00	0.00	0.00
164	Development	15 days	Fri 8/1/08	Thu 8/21/08		0.00	0.00	0.00	0.00
165	B2GNow Testing	5 days	Fri 8/22/08	Thu 8/29/08		0.00	0.00	0.00	0.00
166	TCG to testing	5 days	Fri 8/28/08	Thu 9/4/08		0.00	0.00	0.00	0.00
167	City UAT	10 days	Fri 8/28/08	Thu 9/11/08		0.00	0.00	0.00	0.00
168	Business Process Reengineering (internal)	35 days	Fri 7/25/08	Thu 9/11/08	COC	0.00	0.00	0.00	0.00
169	Business Process Reengineering (external)	35 days	Fri 7/25/08	Thu 9/11/08	COC	0.00	0.00	0.00	0.00
170	Bug Fixes from previous iterations	35 days	Fri 7/25/08	Thu 9/11/08		0.00	0.00	0.00	0.00
171	Iteration 10- Compliance Enhancements - Group 5	35 days	Fri 8/29/08	Thu 10/16/08		33,437.50	0.00	0.00	33,437.50
172	Corresponding Reqs	0 days	Thu 10/16/08	Thu 10/16/08		33,437.50	0.00	0.00	33,437.50
173	Total Cost for Iteration	0 days	Thu 10/16/08	Thu 10/16/08		33,437.50	0.00	0.00	33,437.50
174	CP147-EEOCRO Analysis Worksheet, by Project	0 days	Thu 10/16/08	Thu 10/16/08		0.00	0.00	0.00	0.00
175	CP155-EEOCRO LCPTTracker Ad-hoc Reporting	0 days	Thu 10/16/08	Thu 10/16/08		0.00	0.00	0.00	0.00
176	TC020-FMPS Data Import: Contract Data	0 days	Thu 10/16/08	Thu 10/16/08		0.00	0.00	0.00	0.00
177	TC021-System integrates with Oracle ERP Suite (FMPS/CHPPS) Purchasing Module as follows: Description of Data	0 days	Thu 10/16/08	Thu 10/16/08		0.00	0.00	0.00	0.00
178	TC022-FMPS Data Import	0 days	Thu 10/16/08	Thu 10/16/08		0.00	0.00	0.00	0.00
179	TC031-System integrates with Timberline as follows: Description of Data Transferred: One-time import of existing AI	0 days	Thu 10/16/08	Thu 10/16/08		0.00	0.00	0.00	0.00
180	TC023 System integrates with Illinois Unified Certification Program as follows: Description of Data Transferred: Data	0 days	Thu 10/16/08	Thu 10/16/08		0.00	0.00	0.00	0.00
181	Scoping	5 days	Fri 8/29/08	Thu 9/4/08		0.00	0.00	0.00	0.00
182	Development	15 days	Fri 9/5/08	Thu 9/25/08		0.00	0.00	0.00	0.00
183	B2GNow Testing	5 days	Fri 9/26/08	Thu 10/2/08		0.00	0.00	0.00	0.00
184	TCG to testing	5 days	Fri 10/3/08	Thu 10/9/08		0.00	0.00	0.00	0.00
185	City UAT	10 days	Fri 10/3/08	Thu 10/16/08		0.00	0.00	0.00	0.00
186	Business Process Reengineering (internal)	35 days	Fri 8/29/08	Thu 10/16/08	COC	0.00	0.00	0.00	0.00
187	Business Process Reengineering (external)	35 days	Fri 8/29/08	Thu 10/16/08	COC	0.00	0.00	0.00	0.00
188	Bug Fixes from previous iterations	35 days	Fri 8/29/08	Thu 10/16/08		0.00	0.00	0.00	0.00
189		35 days	Fri 8/29/08	Thu 10/16/08		0.00	0.00	0.00	0.00
190	Data Integration	257 days	Fri 10/16/08	Thu 10/23/08		3,840.00	7,500.00	0.00	11,340.00
191	Review B2GNow data and formatting requirements & address any questions with B2GNow.	150 days	Fri 10/16/08	Tue 5/27/08		0.00	0.00	0.00	0.00
192	Determine internal data requirements within the scope of supported and required data elements.	150 days	Fri 10/16/08	Tue 5/27/08		0.00	0.00	0.00	0.00
193	Create sample data files following B2GNow data formatting requirements.	150 days	Fri 10/16/08	Tue 5/27/08		0.00	0.00	0.00	0.00
194	Provide B2GNow with standard file naming convention & file data decisions.	150 days	Fri 10/16/08	Tue 5/27/08		0.00	0.00	0.00	0.00
195	Submit sample files to B2GNow for Red/Yellow Analysis (email)	150 days	Fri 10/16/08	Tue 5/27/08		0.00	0.00	0.00	0.00
196	Complete Red/Yellow Analysis & Return Results to the Customer (email). 2 week	14 days	Wed 5/28/08	Mon 6/9/08		0.00	0.00	0.00	0.00
197	Provide Clean Data Set to B2GNow for final review and a sample load	10 days	Tue 6/17/08	Mon 6/30/08		0.00	0.00	0.00	0.00
198	Data Cleanup and Plan (3 months)	60 days	Tue 7/1/08	Mon 9/22/08		0.00	0.00	0.00	0.00
199	Provide Final Data Set to B2GNow (2 weeks)	10 days	Tue 9/23/08	Mon 10/6/08		0.00	0.00	0.00	0.00
200	File format is approved and locked for production. (1 day)	1 day	Tue 10/7/08	Tue 10/7/08		0.00	0.00	0.00	0.00
201	Load final data file to customer account	1 day	Fri 8/29/08	Mon 9/15/08		0.00	0.00	0.00	0.00
202	Report loading errors to Customer for correction	1 day	Fri 8/29/08	Fri 8/29/08		0.00	0.00	0.00	0.00
203	Correct file loading errors	5 days	Mon 9/1/08	Fri 9/5/08		0.00	0.00	0.00	0.00
204	Send corrected file to B2GNow	1 day	Mon 9/8/08	Mon 9/8/08		0.00	0.00	0.00	0.00
205	Re-load clean data file to customer test environment	5 days	Tue 9/9/08	Mon 9/15/08		0.00	0.00	0.00	0.00
206	Notify customer of successful data load. Ready for review and approval	1 day	Tue 9/16/08	Tue 9/16/08		0.00	0.00	0.00	0.00
207	Validate data load and report any errors or questions to B2GNow	7 days	Wed 9/17/08	Thu 9/25/08		0.00	0.00	0.00	0.00
208	Analyze data error reports and questions & determine resolution	5 days	Wed 9/17/08	Tue 9/23/08		0.00	0.00	0.00	0.00
209	Request corrections from customer & updated file, or make corrections	5 days	Wed 9/17/08	Tue 9/23/08		0.00	0.00	0.00	0.00
210	Provide updated file to B2GNow	1 day	Wed 9/24/08	Wed 9/24/08		0.00	0.00	0.00	0.00
211	Re-load data file to customer test environment	1 day	Thu 9/25/08	Thu 9/25/08		0.00	0.00	0.00	0.00
212	Finalize FTP Push/Pull	34 days	Tue 9/30/08	Fri 7/18/08		3,840.00	7,500.00	0.00	11,340.00
213	Technical	34 days	Tue 9/30/08	Fri 7/18/08		3,840.00	7,500.00	0.00	11,340.00
214	IWAS (SK place holder per David)	34 days	Tue 9/30/08	Mon 6/30/08	LCOC	0.00	0.00	0.00	0.00
215	Secure FTP (TC013)	34 days	Tue 9/30/08	Fri 7/18/08		0.00	2,500.00	0.00	2,500.00
216	Purchase Data Transmission / Network setup related pieces	20 days	Tue 9/30/08	Mon 6/30/08	COC, s	0.00	2,500.00	0.00	2,500.00
217	Chicago (Unisys) to pre-configure Nortel 221 VPN Router for connectivity, and ship to B2GNow.	20 days	Tue 9/30/08	Mon 6/30/08	U,COC	0.00	0.00	0.00	0.00

Certification & Compliance (C2) Project Plan

Task Name	Duration	Start	Finish	Resource	Lata Fixed Price	Other City Direct Costs (Includes 75K Training)	Travel (LATA Fixed)	Total Project Cost
B2Grow to install in server rack, connect to DMZ, and test connectivity to FTP server	5 days	Tue 7/1/06	Mon 7/7/06	B2G	0.00	0.00	0.00	0.00
Chicago to provide SFTP site and IP address.	5 days	Tue 7/4/06	Mon 7/14/06	COC	0.00	0.00	0.00	0.00
B2Grow to use SFTP client to connect to City's site (1 day) to download files.	2 days	Tue 7/15/06	Wed 7/16/06	B2G	1,920.00	0.00	0.00	1,920.00
B2Grow to use SFTP client to connect to LCPTracker (1 day) to download files.	2 days	Thu 7/17/06	Fri 7/18/06	LCP	1,920.00	0.00	0.00	1,920.00
Create login credentials and provide URL. 5 days	5 days	Mon 7/2/06	Fri 7/25/06		0.00	0.00	0.00	0.00
Confirm File Location, Naming Convention and Push / Pull Schedule	5 days	Mon 7/28/06	Fri 8/1/06		0.00	0.00	0.00	0.00
Test Push / Pull	5 days	Mon 8/4/06	Fri 8/8/06		0.00	0.00	0.00	0.00
Monitor successful completion of first scheduled file transfer and data load	5 days	Fri 10/17/06	Thu 10/23/06		0.00	0.00	0.00	0.00
SD001 - E2row								
Initial Set-Up	10 days	Fri 8/29/06	Thu 9/11/06		4,450.00	0.00	0.00	4,450.00
Annual Fee	10 days	Fri 9/29/06	Thu 9/11/06		2,250.00	0.00	0.00	2,250.00
Deposit Fee	10 days	Fri 8/29/06	Thu 9/11/06		1,700.00	0.00	0.00	1,700.00
Final System Testing and User Acceptance								
System Testing	36 days	Fri 10/17/06	Fri 12/5/06		500.00	0.00	0.00	500.00
Integration, Vulnerability and Stress Testing	10 days	Fri 10/17/06	Thu 10/30/06	ES	0.00	0.00	0.00	0.00
Deliverable - System Test Results	5 days	Fri 10/17/06	Thu 10/23/06	ES	0.00	0.00	0.00	0.00
Deliverable - Integration Test Results	0 days	Thu 10/30/06	Thu 10/30/06	ES	0.00	0.00	0.00	0.00
User Acceptance Testing	0 days	Thu 10/23/06	Thu 10/23/06	ES	0.00	0.00	0.00	0.00
End to End Test	15 days	Fri 10/31/06	Thu 11/23/06	COC	0.00	0.00	0.00	0.00
DPS Accepts System	10 days	Fri 11/21/06	Thu 12/4/06	COC	0.00	0.00	0.00	0.00
Production configuration	0 days	Thu 12/4/06	Thu 12/4/06		0.00	0.00	0.00	0.00
DPS to request email addresses of Vendors	1 day	Fri 12/5/06	Fri 12/5/06	B2G,LCP	0.00	0.00	0.00	0.00
Deliverable Training manuals - user and technical	1 day	Fri 10/17/06	Fri 10/17/06		0.00	0.00	0.00	0.00
Close Out Project								
Lessons Learned Meeting	1 day	Thu 11/20/06	Thu 11/20/06	ES	0.00	0.00	0.00	0.00
Final Training								
User Training/ Roll-Out	1 day	Mon 12/8/06	Mon 12/8/06		0.00	0.00	0.00	0.00
Technical Training/ Roll-Out	66 days	Fri 11/21/06	Thu 2/19/09		0.00	75,000.00	0.00	75,000.00
Train the Trainer Training (Conducted by City)	5 days	Fri 11/21/06	Thu 11/27/06	B2G	0.00	0.00	0.00	0.00
Vendor Training (Can be conducted by LATA for additional 75K)	5 days	Fri 11/21/06	Thu 11/27/06	B2G	0.00	0.00	0.00	0.00
Roll-out								
Temporary work-rounds	30 days	Fri 11/29/06	Thu 1/8/09	COC	0.00	0.00	0.00	0.00
Vendor Pilot	30 days	Thu 1/8/09	Thu 2/19/09		0.00	75,000.00	0.00	75,000.00
Deliverable - Roll-out Plan	1 day	Thu 11/27/06	Thu 11/27/06		0.00	0.00	0.00	0.00
Deliverable - Post Production Support Checklist	1 day	Fri 11/28/06	Fri 11/28/06	COC,AK	0.00	0.00	0.00	0.00
B2GNow Support for Rollout	1 day	Thu 11/27/06	Fri 11/28/06	COC,AK	0.00	0.00	0.00	0.00
LCPTracker Support for Rollout	0 days	Thu 11/27/06	Thu 11/27/06	B2G	0.00	0.00	0.00	0.00
TCG Support for Rollout	30 days	Fri 11/29/06	Thu 1/8/09	LCP	0.00	0.00	0.00	0.00
Temporary work-rounds	30 days	Fri 11/29/06	Thu 1/8/09	ES	0.00	0.00	0.00	0.00
Phase VI - Post production support								
Identify, setup and involve vendors	0 days	Thu 11/27/06	Thu 11/27/06	COC	0.00	0.00	0.00	0.00
B2G and LCP to setup Pilot Companies	20 days	Fri 11/28/06	Thu 12/25/06		0.00	0.00	0.00	0.00
Prime/Sub Support								
B2GNow Tech Support	20 days	Fri 11/28/06	Thu 12/25/06		0.00	0.00	0.00	0.00
Public/ Vendor Support	225 days	Fri 12/5/06	Thu 10/15/09	COC	0.00	115,500.00	0.00	115,500.00
311	225 days	Fri 12/5/06	Thu 10/15/09	B2G	0.00	0.00	0.00	0.00
City Internal Support	225 days	Fri 12/5/06	Thu 10/15/09	COC	0.00	0.00	0.00	0.00
4 data	225 days	Fri 12/5/06	Thu 10/15/09	COC	0.00	0.00	0.00	0.00
DPS	225 days	Fri 12/5/06	Thu 10/15/09	COC	0.00	0.00	0.00	0.00
On going vendor outreach	225 days	Fri 12/5/06	Thu 10/15/09	COC	0.00	115,500.00	0.00	115,500.00
BIS	225 days	Fri 12/5/06	Thu 10/15/09	COC	0.00	0.00	0.00	0.00
License and Maintenance for 1 Year (Includes LCPTracker Ad-Hoc Reporting License)	225 days	Fri 12/5/06	Thu 10/15/09	COC	0.00	0.00	0.00	0.00
Project Management								
Monitor and Control Project, Deliverable Assembly, Documentation, Quality Assurance, Scope Planning, Resource Planning, Project Plan Modification, Reporting, and Budgeting	371 days	Mon 7/30/07	Thu 1/8/09	1	0.00	115,500.00	0.00	115,500.00
	371 days	Mon 7/30/07	Thu 1/8/09	AK,MKM	222,000.00	0.00	30,468.00	257,468.00
								222,000.00

Certification & Compliance (C2) Project Plan

ID	Task Name	Duration	Start	Finish	Resource	Late Fixed Price	Other City Direct Costs (Includes 75K Training)	Travel (LATA Fixed)	Total Project Cost
270	Deliverable - Communication Plan	371 days	Mon 7/30/07	Thu 1/8/09	AK	222,000.00	0.00	0.00	222,000.00
271	Deliverable - Scope Plan	371 days	Mon 7/30/07	Thu 1/8/09	COC,AK	0.00	0.00	0.00	0.00
272	Deliverable - CIA Plan	371 days	Mon 7/30/07	Thu 1/8/09	COC,AK	0.00	0.00	0.00	0.00
273	Deliverable - Risk Register	371 days	Mon 7/30/07	Thu 1/8/09	COC,AK	0.00	0.00	0.00	0.00
274	Deliverable - Detailed Design Doc	371 days	Mon 7/30/07	Thu 1/8/09	COC,AK	0.00	0.00	0.00	0.00
275	Deliverable - System Test Plan & Scripts	371 days	Mon 7/30/07	Thu 1/8/09	I2G,MKM	0.00	0.00	0.00	0.00
276	Deliverable - Integration Test Plan	371 days	Mon 7/30/07	Thu 1/8/09	ES	0.00	0.00	0.00	0.00
277	Deliverable - Stress Test Plan	371 days	Mon 7/30/07	Thu 1/8/09	ES	0.00	0.00	0.00	0.00
278	Deliverable - Security Documentation	371 days	Mon 7/30/07	Thu 1/8/09	ES	0.00	0.00	0.00	0.00
279	Deliverable - Data Conversion Plan	371 days	Mon 7/30/07	Thu 1/8/09	B2G	0.00	0.00	0.00	0.00
280	Deliverable - Data Dictionary	371 days	Mon 7/30/07	Thu 1/8/09	AA	0.00	0.00	0.00	0.00
281	Deliverable - Data Dictionary	371 days	Mon 7/30/07	Thu 1/8/09	AA	0.00	0.00	0.00	0.00
282	System Engineer Tech Training Support	371 days	Mon 7/30/07	Thu 1/8/09	AA	0.00	0.00	0.00	0.00
283	General Project Implementation (includes status meeting attendance)	371 days	Mon 7/30/07	Thu 1/8/09	B2G,LCP	0.00	0.00	0.00	0.00
284	Admin Support of Project	371 days	Mon 7/30/07	Thu 1/8/09	SD	5,000.00	0.00	0.00	5,000.00
285	Trip	288 days	Tue 10/16/07	Fri 12/12/08		0.00	0.00	30,456.00	30,456.00
286	Trip for Vanilla System Configuration	5 days	Tue 10/16/07	Mon 10/22/07		0.00	0.00	5,076.00	5,076.00
287	Travel 1 Person B2G	5 days	Tue 10/16/07	Mon 10/22/07		0.00	0.00	1,692.00	1,692.00
288	Travel 1 Person B2G	5 days	Tue 10/16/07	Mon 10/22/07		0.00	0.00	1,692.00	1,692.00
289	Trip for LATA Training	5 days	Tue 10/16/07	Mon 10/22/07		0.00	0.00	1,692.00	1,692.00
290	Travel 1 Person AAR	5 days	Wed 12/18/07	Wed 12/18/07		0.00	0.00	1,692.00	1,692.00
291	Travel 1 Person LATA	5 days	Wed 12/18/07	Wed 12/18/07		0.00	0.00	1,692.00	1,692.00
292	Trip after Iteration 4	46 days	Fri 4/25/08	Fri 6/27/08		0.00	0.00	5,076.00	5,076.00
293	Travel 1 Person B2GNow	5 days	Fri 4/25/08	Thu 5/1/08		0.00	0.00	1,692.00	1,692.00
294	Travel 1 Person B2GNow	5 days	Fri 4/25/08	Thu 5/1/08		0.00	0.00	1,692.00	1,692.00
295	Travel 1 Person B2GNow	5 days	Mon 6/23/08	Fri 6/27/08		0.00	0.00	1,692.00	1,692.00
296	Trip after Iteration 7	5 days	Mon 6/23/08	Fri 6/27/08		0.00	0.00	1,692.00	1,692.00
297	Travel 1 Person B2G	5 days	Fri 6/27/08	Thu 8/14/08		0.00	0.00	1,692.00	1,692.00
298	Travel 1 Person B2G	5 days	Fri 6/27/08	Thu 8/14/08		0.00	0.00	1,692.00	1,692.00
299	Travel 1 Person B2G	5 days	Fri 6/27/08	Thu 8/14/08		0.00	0.00	1,692.00	1,692.00
300	Travel 1 Person LCP	5 days	Fri 6/27/08	Thu 8/14/08		0.00	0.00	1,692.00	1,692.00
301	Travel 1 Person LCP	5 days	Fri 6/27/08	Thu 8/14/08		0.00	0.00	1,692.00	1,692.00
302	Trip after final UAT	5 days	Fri 8/8/08	Thu 8/14/08		0.00	0.00	1,692.00	1,692.00
303	Travel 1 Person B2G	5 days	Mon 12/8/08	Fri 12/12/08		0.00	0.00	1,692.00	1,692.00
304	Travel 1 Person B2G	5 days	Mon 12/8/08	Fri 12/12/08		0.00	0.00	1,692.00	1,692.00
305	Travel 1 Person B2G	5 days	Mon 12/8/08	Fri 12/12/08		0.00	0.00	1,692.00	1,692.00
306	Travel 1 Person LCP	5 days	Mon 12/8/08	Fri 12/12/08		0.00	0.00	1,692.00	1,692.00
307	Travel 1 Person LCP	5 days	Mon 12/8/08	Fri 12/12/08		0.00	0.00	1,692.00	1,692.00

B2GNow

SOFTWARE FOR GOVERNMENT

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B2Gnow software is easy to use, with intuitive graphical interfaces developed with input from a wide range of government users. Yet the software is powerful, secure, and scalable. B2Gnow builds its products to support thousands of simultaneous users and transactions in a completely secure, robust environment. Any of our products can be deployed on a single server, but easily scale to an enterprise-class multiple-server environment. They can be implemented within a client's organization, or can be deployed as an ASP-hosted application; in either case, the features are identical.

We partner with industry-leading systems integrators for implementation of our system, or can assist clients in an in-house implementation approach. The products are designed to easily interface and integrate with existing financial, ERP, CRM, asset management, and HR applications. Our products' modular design and simple customization make it easily configurable to your needs - our implementation is much less labor-intensive than that of the competition with deployments measured in weeks, rather than months or years.

About B2Gnow

B2Gnow provides efficient, effective enterprise software for governments. The company's goal is to use technology to improve government's internal and external functions. Our flagship products provide powerful, cost-effective, user-friendly solutions to today's pressing dilemmas in public-sector operations.

Governments are good at what they do, and B2Gnow's philosophy is evolutionary change and gradual optimization. Our deep knowledge of government is unsurpassed. Since the company's founding in 1999, we have provided software exclusively to governments. We understand government processes and procedures inside-out, and know how to work with our clients to make implementing and using our software effortless.

Each of our executives has worked on both sides of the public-private divide; this gives us a unique blend of government and industry insights. We continuously work with our clients to gain extensive expertise in the latest developments in government operations, while searching out and incorporating the latest software technologies into the products we provide to our clients.



Our software products are implemented in cooperation with the industry's leading systems integrators and value-added resellers, allowing our clients to deal with the information technology firms they already know.

B2Gnow is a privately held corporation headquartered in Phoenix, Arizona.

Sandra Kennedy, B2Gnow Chairwoman

- Arizona State Senator (92-00)
- Arizona State Representative (86-92)
- Phoenix Union High School Board (90-94)
- Member, National Black Conference of State Legislators
- Member, National Conference of State Legislators
- Outstanding Young Woman of America (84)

Diversity Management Software

B2Gnow's Diversity Management software is the only web-based, enterprise-class solution for managing diversity-based:

Contract management and compliance

- Track construction, service, supply, and professional service contracts.
- Maintain compliance with the United States Department of Transportation federal regulation 49 CFR Part 26.
- Contractors submit monthly/quarterly utilization reports online, and automatically track MWDBE goals.
- Automatic MWDBE verification of payments.

Concession management and compliance

- Track retail, food/beverage, parking, and rental car concession contracts.
- Maintain compliance with the United States Department of Transportation federal regulation 49 CFR Part 23 (updated to April 2005 changes).
- Concessionaires and suppliers/subcontractors submit monthly/quarterly utilization reports online, and automatically track ACDBE goals.
- Automatic ACDBE verification of payments.

Certification processing and tracking

- Track MWDBE/ACDBE certification applications from submission to approval.
- Search the online business directory, with owner, keyword, commodity code, and description search capabilities.

All software products

- Communicate with contractors by email and fax regarding compliance issues.
- Flexible reporting capabilities.

Governments track, certify, and audit contractors, concessionaires, subcontractors, and suppliers with a few clicks of the mouse. Vendors input and manage contract information through simple web-based forms, which integrate seamlessly with government databases and reports.

The system replicates traditional paper-based diversity management processes, but streamlines them, reducing initial learning time to just a few hours - and producing significant time and cost savings for governments and contractors alike. The software's basic functionality is complemented by advanced reporting, workflow, search, and XML capabilities, making it an enterprise product, at a desktop price.

The software uses XML to exchange data with existing financial, procurement, ERP, or other pre-existing systems on an open-standards basis. Combined with vendor account self-management and entry of audit data, the data workload on staff is significantly reduced, allowing more time for more important issues.

MWDBE.com
DBEsystem
ConcessionSystem



JUSTIN TALBOT-STERN
Project Manager

B2Gnow

B2Gnow; Phoenix, AZ

Chief Executive Officer & Co-Founder

1999 to Present

- Oversaw all business activities and provided company-wide leadership.
- Managed development of the company's competitive strategy, selection of company executives, advisors and other managers.
- Contracted first large client; identified and developed strategic partnerships with large systems integration firms (Maximus, Siemens, GTSI) and other small and minority consulting groups.
- Raised investment capital from several investors.
- Developed and managed company's main software products, B2Gnow (1,000,000 lines of software code), designed to facilitate government procurement and manage vendor diversity.
- Managed team for largest implementations, including City of Houston and DFW Airport.

Massachusetts Institute of Technology; Boston, MA

Lean Aerospace Initiative, Graduate Research Assistant

1998 to 1999

- Applied principles of "Lean Thinking" to spacecraft on-orbit operations.
- Developed strategies for improving the military's space operations programs.
- Visited industry facilities (Hughes, Lockheed Martin, TRW, NASA, Boeing) to assess their programs.

NASA Johnson Space Center; Houston, TX

Mars Exploration Engineer

1998

- Developed parametric Mars rover design module and contributed to human mission design studies.
- Implemented Internet-based review of planned human Mars missions. Over 500,000 online visitors.

University of Sydney; Sydney, Australia

Aeronautical Engineering Department, Research Assistant

1996 to 1998

- Performed research in the area of molecular aerodynamics, working with the field's founder in expanding the method's applicability to new scenarios.
- Lectured and tutored undergraduate classes.

Qantas Airways & Ansett Australia Airlines; Sydney, Australia

Aeronautical Engineer

1994 to 1996

- Developed first multi-component aircraft analysis and acquisition software planning tool for Qantas.
- Researched potential city-pair routes for financial, operational and political viability.
- Managed integration of information technology systems and departmental processes.



EDUCATION

University of Sydney; Sydney, Australia

- Doctor of Philosophy candidate in Aeronautics (2004 – present).

Massachusetts Institute of Technology; Cambridge, MA

- Master of Science candidate in Astronautics (1998-99). GPA: 5.0/5.0.

University of Sydney; Sydney, Australia

- Doctor of Philosophy candidate (2003-present).
- Master of Engineering by Research in Aeronautics, awarded 1999.
- Bachelor of Engineering in Aeronautics, awarded 1997. First Class Honors with University Medal; class valedictorian.

**CITY OF CHICAGO
ECONOMIC DISCLOSURE STATEMENT
AND AFFIDAVIT**

SECTION I -- GENERAL INFORMATION

A. Legal name of Disclosing Party submitting this EDS. Include d/b/a/ if applicable:

AskReply, Inc (dba BZGnow)

Check ONE of the following three boxes:

Indicate whether Disclosing Party submitting this EDS is:

1. the Applicant
OR

2. a legal entity holding a direct or indirect interest in the Applicant. State the legal name of the Applicant in which Disclosing Party holds an interest: _____
OR

3. a specified legal entity with a right of control (see Section II.B.1.b.) State the legal name of the entity in which Disclosing Party holds a right of control: _____

B. Business address of Disclosing Party:

5025 N. Central Ave #494
Phoenix, AZ 85012

C. Telephone: 602-325-9277 Fax: 866- _____ Email: feb@bzgnow.com

D. Name of contact person: Frank Begalke

E. Federal Employer Identification No. (if you have one): 33-0897731

F. Brief description of contract, transaction or other undertaking (referred to below as the "Matter") to which this EDS pertains. (Include project number and location of property, if applicable):

G. Which City agency or department is requesting this EDS? _____

If the Matter is a contract being handled by the City's Department of Procurement Services, please complete the following:

Specification # _____ and Contract # _____

SECTION II -- DISCLOSURE OF OWNERSHIP INTERESTS

A. NATURE OF DISCLOSING PARTY

1. Indicate the nature of the Disclosing Party:

- | | |
|---|--|
| <input type="checkbox"/> Person | <input type="checkbox"/> Limited liability company* |
| <input type="checkbox"/> Publicly registered business corporation | <input type="checkbox"/> Limited liability partnership* |
| <input checked="" type="checkbox"/> Privately held business corporation | <input type="checkbox"/> Joint venture* |
| <input type="checkbox"/> Sole proprietorship | <input type="checkbox"/> Not-for-profit corporation |
| <input type="checkbox"/> General partnership* | (Is the not-for-profit corporation also a 501(c)(3))? |
| <input type="checkbox"/> Limited partnership* | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| <input type="checkbox"/> Trust | <input type="checkbox"/> Other (please specify) |

* Note B.1.b below.

2. For legal entities, the state (or foreign country) of incorporation or organization, if applicable:

Arizona

3. For legal entities not organized in the State of Illinois: Has the organization registered to do business in the State of Illinois as a foreign entity?

- Yes No N/A

B. IF THE DISCLOSING PARTY IS A LEGAL ENTITY:

1.a. List below the full names and titles of all executive officers and all directors of the entity. For not-for-profit corporations, also list below all members, if any, which are legal entities. If there are no such members, write "no members." For trusts, estates or other similar entities, list below the legal titleholder(s).

Name	Title
<u>Justin Talbot-Stern</u>	<u>CEO / Director</u>
<u>Frank Begalke</u>	<u>COO / Director</u>
<u>Robert Talbot-Stern</u>	<u>Director</u>

1.b. If you checked "General partnership," "Limited partnership," "Limited liability company," "Limited liability partnership" or "Joint venture" in response to Item A.1. above (Nature of Disclosing Party), list below the name and title of each general partner, managing member, manager or

any other person or entity that controls the day-to-day management of the Disclosing Party. **NOTE:** Each legal entity listed below must submit an EDS on its own behalf.

Name	Title
Not Applicable	

2. Please provide the following information concerning each person or entity having a direct or indirect beneficial interest (including ownership) in excess of 7.5% of the Disclosing Party. Examples of such an interest include shares in a corporation, partnership interest in a partnership or joint venture, interest of a member or manager in a limited liability company, or interest of a beneficiary of a trust, estate or other similar entity. If none, state "None." **NOTE:** Pursuant to Section 2-154-030 of the Municipal Code of Chicago ("Municipal Code"), the City may require any such additional information from any applicant which is reasonably intended to achieve full disclosure.

Name	Business Address	Percentage Interest in the Disclosing Party
Justin Talbot-Stern	5025 N. Central Ave #494 Phoenix, AZ 85012	61%
Venturefyg, Inc	3847 Lakeview DR Galena, OH 43021	35%

SECTION III -- BUSINESS RELATIONSHIPS WITH CITY ELECTED OFFICIALS

Has the Disclosing Party had a "business relationship," as defined in Chapter 2-156 of the Municipal Code, with any City elected official in the 12 months before the date this EDS is signed?

[] Yes [] No

If yes, please identify below the name(s) of such City elected official(s) and describe such relationship(s):

SECTION IV -- DISCLOSURE OF SUBCONTRACTORS AND OTHER RETAINED PARTIES

The Disclosing Party must disclose the name and business address of each subcontractor, attorney, lobbyist, accountant, consultant and any other person or entity whom the Disclosing Party has retained or expects to retain in connection with the Matter, as well as the nature of the relationship, and the total

amount of the fees paid or estimated to be paid. The Disclosing Party is not required to disclose employees who are paid solely through the Disclosing Party's regular payroll.

“Lobbyist” means any person or entity who undertakes to influence any legislative or administrative action on behalf of any person or entity other than: (1) a not-for-profit entity, on an unpaid basis, or (2) himself. “Lobbyist” also means any person or entity any part of whose duties as an employee of another includes undertaking to influence any legislative or administrative action.

If the Disclosing Party is uncertain whether a disclosure is required under this Section, the Disclosing Party must either ask the City whether disclosure is required or make the disclosure.

Name (indicate whether retained or anticipated to be retained)	Business Address	Relationship to Disclosing Party (subcontractor, attorney, lobbyist, etc.)	Fees (indicate whether paid or estimated)
---	---------------------	---	--

Not Applicable

(Add sheets if necessary)

Check here if the Disclosing party has not retained, nor expects to retain, any such persons or entities.

SECTION V -- CERTIFICATIONS

A. COURT-ORDERED CHILD SUPPORT COMPLIANCE

Under Municipal Code Section 2-92-415, substantial owners of business entities that contract with the City must remain in compliance with their child support obligations throughout the term of the contract.

Has any person who directly or indirectly owns 10% or more of the Disclosing Party been declared in arrearage on any child support obligations by any Illinois court of competent jurisdiction?

Yes

No

No person owns 10% or more of the Disclosing Party.

If “Yes,” has the person entered into a court-approved agreement for payment of all support owed and is the person in compliance with that agreement?

Yes

No

N/A

B. FURTHER CERTIFICATIONS

1. The Disclosing Party and, if the Disclosing Party is a legal entity, all of those persons or entities identified in Section II.B.1. of this EDS:
 - a. are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from any transactions by any federal, state or local unit of government;
 - b. have not, within a five-year period preceding the date of this EDS, been convicted of a criminal offense, adjudged guilty, or had a civil judgment rendered against them in connection with: obtaining, attempting to obtain, or performing a public (federal, state or local) transaction or contract under a public transaction; a violation of federal or state antitrust statutes; fraud; embezzlement; theft; forgery; bribery; falsification or destruction of records; making false statements; or receiving stolen property;
 - c. are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (federal, state or local) with commission of any of the offenses enumerated in clause B.1.b. of this Section V;
 - d. have not, within a five-year period preceding the date of this EDS, had one or more public transactions (federal, state or local) terminated for cause or default; and
 - e. have not, within a five-year period preceding the date of this EDS, been convicted, adjudged guilty, or found liable in a civil proceeding, or in any criminal or civil action, including actions concerning environmental violations, instituted by the City or by the federal government, any state, or any other unit of local government.
2. The certifications in subparts 2, 3 and 4 concern:
 - the Disclosing Party;
 - any "Applicable Party" (meaning any party participating in the performance of the Matter, including but not limited to any persons or legal entities disclosed under Section IV, "Disclosure of Subcontractors and Other Retained Parties");
 - any "Affiliated Entity" (meaning a person or entity that, directly or indirectly: controls the Disclosing Party, is controlled by the Disclosing Party, or is, with the Disclosing Party, under common control of another person or entity. Indicia of control include, without limitation: interlocking management or ownership; identity of interests among family members, shared facilities and equipment; common use of employees; or organization of a business entity following the ineligibility of a business entity to do business with federal or state or local government, including the City, using substantially the same management, ownership, or principals as the ineligible entity); with respect to Applicable Parties, the term Affiliated Entity means a person or entity that directly or indirectly controls the Applicable Party, is controlled by it, or, with the Applicable Party, is under common control of another person or entity;

- any responsible official of the Disclosing Party, any Applicable Party or any Affiliated Entity or any other official, agent or employee of the Disclosing Party, any Applicable Party or any Affiliated Entity, acting pursuant to the direction or authorization of a responsible official of the Disclosing Party, any Applicable Party or any Affiliated Entity (collectively "Agents").

Neither the Disclosing Party, nor any Applicable Party, nor any Affiliated Entity of either the Disclosing Party or any Applicable Party nor any Agents have, during the five years before the date this EDS is signed, or, with respect to an Applicable Party, an Affiliated Entity, or an Affiliated Entity of an Applicable Party during the five years before the date of such Applicable Party's or Affiliated Entity's contract or engagement in connection with the Matter:

- a. bribed or attempted to bribe, or been convicted or adjudged guilty of bribery or attempting to bribe, a public officer or employee of the City, the State of Illinois, or any agency of the federal government or of any state or local government in the United States of America, in that officer's or employee's official capacity;
- b. agreed or colluded with other bidders or prospective bidders, or been a party to any such agreement, or been convicted or adjudged guilty of agreement or collusion among bidders or prospective bidders, in restraint of freedom of competition by agreement to bid a fixed price or otherwise; or
- c. made an admission of such conduct described in a. or b. above that is a matter of record, but have not been prosecuted for such conduct; or
- d. violated the provisions of Municipal Code Section 2-92-610 (Living Wage Ordinance).

3. Neither the Disclosing Party, Affiliated Entity or Applicable Party, or any of their employees, officials, agents or partners, is barred from contracting with any unit of state or local government as a result of engaging in or being convicted of (1) bid-rigging in violation of 720 ILCS 5/33E-3; (2) bid-rotating in violation of 720 ILCS 5/33E-4; or (3) any similar offense of any state or of the United States of America that contains the same elements as the offense of bid-rigging or bid-rotating.

4. Neither the Disclosing Party nor any Affiliated Entity is listed on any of the following lists maintained by the Office of Foreign Assets Control of the U.S. Department of the Treasury or the Bureau of Industry and Security of the U.S. Department of Commerce or their successors: the Specially Designated Nationals List, the Denied Persons List, the Unverified List, the Entity List and the Debarred List.

5. The Disclosing Party understands and shall comply with (1) the applicable requirements of the Governmental Ethics Ordinance of the City, Title 2, Chapter 2-156 of the Municipal Code; and (2) all the applicable provisions of Chapter 2-56 of the Municipal Code (Office of the Inspector General).

6. If the Disclosing Party is unable to certify to any of the above statements in this Part B (Further Certifications), the Disclosing Party must explain below:

NA

If the letters "NA," the word "None," or no response appears on the lines above, it will be conclusively presumed that the Disclosing Party certified to the above statements.

C. CERTIFICATION OF STATUS AS FINANCIAL INSTITUTION

For purposes of this Part C, under Municipal Code Section 2-32-455(b), the term "financial institution" means a bank, savings and loan association, thrift, credit union, mortgage banker, mortgage broker, trust company, savings bank, investment bank, securities broker, municipal securities broker, securities dealer, municipal securities dealer, securities underwriter, municipal securities underwriter, investment trust, venture capital company, bank holding company, financial services holding company, or any licensee under the Consumer Installment Loan Act, the Sales Finance Agency Act, or the Residential Mortgage Licensing Act. However, "financial institution" specifically shall not include any entity whose predominant business is the providing of tax deferred, defined contribution, pension plans to public employees in accordance with Sections 403(b) and 457 of the Internal Revenue Code. (Additional definitions may be found in Municipal Code Section 2-32-455(b).)

1. CERTIFICATION

The Disclosing Party certifies that the Disclosing Party (check one)

is is not

a "financial institution" as defined in Section 2-32-455(b) of the Municipal Code.

2. If the Disclosing Party IS a financial institution, then the Disclosing Party pledges:

"We are not and will not become a predatory lender as defined in Chapter 2-32 of the Municipal Code. We further pledge that none of our affiliates is, and none of them will become, a predatory lender as defined in Chapter 2-32 of the Municipal Code. We understand that becoming a predatory lender or becoming an affiliate of a predatory lender may result in the loss of the privilege of doing business with the City."

If the Disclosing Party is unable to make this pledge because it or any of its affiliates (as defined in Section 2-32-455(b) of the Municipal Code) is a predatory lender within the meaning of Chapter

2-32 of the Municipal Code, explain here (attach additional pages if necessary):

NA

If the letters "NA," the word "None," or no response appears on the lines above, it will be conclusively presumed that the Disclosing Party certified to the above statements.

D. CERTIFICATION REGARDING INTEREST IN CITY BUSINESS

Any words or terms that are defined in Chapter 2-156 of the Municipal Code have the same meanings when used in this Part D.

1. In accordance with Section 2-156-110 of the Municipal Code: Does any official or employee of the City have a financial interest in his or her own name or in the name of any other person or entity in the Matter?

Yes

No

NOTE: If you checked "Yes" to Item D.1., proceed to Items D.2. and D.3. If you checked "No" to Item D.1., proceed to Part E.

2. Unless sold pursuant to a process of competitive bidding, or otherwise permitted, no City elected official or employee shall have a financial interest in his or her own name or in the name of any other person or entity in the purchase of any property that (i) belongs to the City, or (ii) is sold for taxes or assessments, or (iii) is sold by virtue of legal process at the suit of the City (collectively, "City Property Sale"). Compensation for property taken pursuant to the City's eminent domain power does not constitute a financial interest within the meaning of this Part D.

Does the Matter involve a City Property Sale?

Yes

No

3. If you checked "Yes" to Item D.1., provide the names and business addresses of the City officials or employees having such interest and identify the nature of such interest:

Name

Business Address

Nature of Interest

4. The Disclosing Party further certifies that no prohibited financial interest in the Matter will be acquired by any City official or employee.

E. CERTIFICATION REGARDING SLAVERY ERA BUSINESS

The Disclosing Party has searched any and all records of the Disclosing Party and any and all predecessor entities for records of investments or profits from slavery, the slave industry, or slaveholder insurance policies from the slavery era (including insurance policies issued to slaveholders that provided coverage for damage to or injury or death of their slaves) and has disclosed in this EDS any and all such records to the City. In addition, the Disclosing Party must disclose the names of any and all slaves or slaveholders described in those records. Failure to comply with these disclosure requirements may make the Matter to which this EDS pertains voidable by the City.

Please check either 1. or 2. below. If the Disclosing Party checks 2., the Disclosing Party must disclose below or in an attachment to this EDS all requisite information as set forth in that paragraph 2.

1. The Disclosing Party verifies that (a) the Disclosing Party has searched any and all records of the Disclosing Party and any and all predecessor entities for records of investments or profits from slavery, the slave industry, or slaveholder insurance policies, and (b) the Disclosing Party has found no records of investments or profits from slavery, the slave industry, or slaveholder insurance policies and no records of names of any slaves or slaveholders.

2. The Disclosing Party verifies that, as a result of conducting the search in step 1(a) above, the Disclosing Party has found records relating to investments or profits from slavery, the slave industry, or slaveholder insurance policies and/or the names of any slaves or slaveholders. The Disclosing Party verifies that the following constitutes full disclosure of all such records:

SECTION VI -- CERTIFICATIONS FOR FEDERALLY-FUNDED MATTERS

NOTE: If the Matter is federally funded, complete this Section VI. If the Matter is not federally funded, proceed to Section VII.

A. CERTIFICATION REGARDING LOBBYING

1. List below the names of all persons or entities registered under the federal Lobbying Disclosure Act of 1995 who have made lobbying contacts on behalf of the Disclosing Party with respect to the Matter: (Begin list here, add sheets as necessary):

Not Applicable

(If no explanation appears or begins on the lines above, or if the letters "NA" or if the word "None" appear, it will be conclusively presumed that the Disclosing Party means that NO persons or entities registered under the Lobbying Disclosure Act of 1995 have made lobbying contacts on behalf of the Disclosing Party with respect to the Matter.)

2. The Disclosing Party has not spent and will not expend any federally appropriated funds to pay any person or entity listed in Paragraph A.1. above for his or her lobbying activities or to pay any person or entity to influence or attempt to influence an officer or employee of any agency, as defined by applicable federal law, a member of Congress, an officer or employee of Congress, or an employee of a member of Congress, in connection with the award of any federally funded contract, making any federally funded grant or loan, entering into any cooperative agreement, or to extend, continue, renew, amend, or modify any federally funded contract, grant, loan, or cooperative agreement.

3. The Disclosing Party will submit an updated certification at the end of each calendar quarter in which there occurs any event that materially affects the accuracy of the statements and information set forth in paragraphs A.1. and A.2. above.

If the Matter is federally funded and any funds other than federally appropriated funds have been or will be paid to any person or entity for influencing or attempting to influence an officer or employee of any agency (as defined by applicable federal law), a member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with the Matter, the Disclosing Party must complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions. The form may be obtained online from the federal Office of Management and Budget (OMB) web site at <http://www.whitehouse.gov/omb/grants/sfillin.pdf>, linked on the page http://www.whitehouse.gov/omb/grants/grants_forms.html.

4. The Disclosing Party certifies that either: (i) it is not an organization described in section 501(c)(4) of the Internal Revenue Code of 1986; or (ii) it is an organization described in section 501(c)(4) of the Internal Revenue Code of 1986 but has not engaged and will not engage in "Lobbying Activities".

5. If the Disclosing Party is the Applicant, the Disclosing Party must obtain certifications equal in form and substance to paragraphs A.1. through A.4. above from all subcontractors before it awards any subcontract and the Disclosing Party must maintain all such subcontractors' certifications for the duration of the Matter and must make such certifications promptly available to the City upon request.

B. CERTIFICATION REGARDING EQUAL EMPLOYMENT OPPORTUNITY

If the Matter is federally funded, federal regulations require the Applicant and all proposed subcontractors to submit the following information with their bids or in writing at the outset of negotiations.

Is the Disclosing Party the Applicant?

Yes

No

If "Yes," answer the three questions below:

1. Have you developed and do you have on file affirmative action programs pursuant to applicable federal regulations? (See 41 CFR Part 60-2.)

Yes

No

2. Have you filed with the Joint Reporting Committee, the Director of the Office of Federal Contract Compliance Programs, or the Equal Employment Opportunity Commission all reports due under the applicable filing requirements?

Yes

No

3. Have you participated in any previous contracts or subcontracts subject to the equal opportunity clause?

Yes

No

If you checked "No" to question 1. or 2. above, please provide an explanation:

SECTION VII -- ACKNOWLEDGMENTS, CONTRACT INCORPORATION, COMPLIANCE, PENALTIES, DISCLOSURE

The Disclosing Party understands and agrees that:

A. By completing and filing this EDS, the Disclosing Party acknowledges and agrees, on behalf of itself and the persons or entities named in this EDS, that the City may investigate the creditworthiness of some or all of the persons or entities named in this EDS.

B. The certifications, disclosures, and acknowledgments contained in this EDS will become part of any contract or other agreement between the Applicant and the City in connection with the Matter, whether procurement, City assistance, or other City action, and are material inducements to the City's execution of any contract or taking other action with respect to the Matter. The Disclosing Party understands that it must comply with all statutes, ordinances, and regulations on which this EDS is based.

C. The City's Governmental Ethics and Campaign Financing Ordinances, Chapters 2-156 and 2-164 of the Municipal Code, impose certain duties and obligations on persons or entities seeking City contracts, work, business, or transactions. The full text of these ordinances and a training program is available on line at www.cityofchicago.org/Ethics, and may also be obtained from the City's Board of Ethics, 740 N. Sedgwick St., Suite 500, Chicago, IL 60610, (312) 744-9660. The Disclosing Party must comply fully with the applicable ordinances.

D. If the City determines that any information provided in this EDS is false, incomplete or inaccurate, any contract or other agreement in connection with which it is submitted may be rescinded or be void or voidable, and the City may pursue any remedies under the contract or agreement (if not rescinded, void or voidable), at law, or in equity, including terminating the Disclosing Party's participation in the Matter and/or declining to allow the Disclosing Party to participate in other transactions with the City. Remedies at law for a false statement of material fact may include incarceration and an award to the City of treble damages.

E. It is the City's policy to make this document available to the public on its Internet site and/or upon request. Some or all of the information provided on this EDS and any attachments to this EDS may be made available to the public on the Internet, in response to a Freedom of Information Act request, or otherwise. By completing and signing this EDS, the Disclosing Party waives and releases any possible rights or claims which it may have against the City in connection with the public release of information contained in this EDS and also authorizes the City to verify the accuracy of any information submitted in this EDS.

F. The information provided in this EDS must be kept current. In the event of changes, the Disclosing Party must supplement this EDS up to the time the City takes action on the Matter. If the Matter is a contract being handled by the City's Department of Procurement Services, the Disclosing Party must update this EDS as the contract requires.

The Disclosing Party represents and warrants that:

G. The Disclosing Party has not withheld or reserved any disclosures as to economic interests in the Disclosing Party, or as to the Matter, or any information, data or plan as to the intended use or purpose for which the Applicant seeks City Council or other City agency action.

For purposes of the certifications in H.1. and H.2. below, the term "affiliate" means any person or entity that, directly or indirectly: controls the Disclosing Party, is controlled by the Disclosing Party, or is, with the Disclosing Party, under common control of another person or entity. Indicia of control include, without limitation: interlocking management or ownership; identity of interests among family members; shared facilities and equipment; common use of employees; or organization of a business entity following the ineligibility of a business entity to do business with the federal government or a state or local government, including the City, using substantially the same management, ownership, or principals as the ineligible entity.

H.1. The Disclosing Party is not delinquent in the payment of any tax administered by the Illinois Department of Revenue, nor are the Disclosing Party or its affiliates delinquent in paying any fine, fee, tax or other charge owed to the City. This includes, but is not limited to, all water charges, sewer charges, license fees, parking tickets, property taxes or sales taxes.

H.2. If the Disclosing Party is the Applicant, the Disclosing Party and its affiliates will not use, nor permit their subcontractors to use, any facility on the U.S. EPA's List of Violating Facilities in connection with the Matter for the duration of time that such facility remains on the list.

H.3 If the Disclosing Party is the Applicant, the Disclosing Party will obtain from any contractors/subcontractors hired or to be hired in connection with the Matter certifications equal in form and substance to those in H.1. and H.2. above and will not, without the prior written consent of the City, use any such contractor/subcontractor that does not provide such certifications or that the Disclosing Party has reason to believe has not provided or cannot provide truthful certifications.

NOTE: If the Disclosing Party cannot certify as to any of the items in H.1., H.2. or H.3. above, an explanatory statement must be attached to this EDS.

CERTIFICATION

Under penalty of perjury, the person signing below: (1) warrants that he/she is authorized to execute this EDS on behalf of the Disclosing Party, and (2) warrants that all certifications and statements contained in this EDS are true, accurate and complete as of the date furnished to the City.

AskReply, Inc (dba BZGnow)
(Print or type name of Disclosing Party)

Date: 12/03/07

By:

Frank Begalke
(sign here)

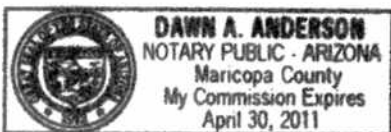
Frank Begalke
(Print or type name of person signing)

Chief Operating Officer
(Print or type title of person signing)

Signed and sworn to before me on (date) 12/03/07, by Frank Begalke,
at Maricopa County, Arizona (state).

Dawn Anderson Notary Public.

Commission expires: 4/30/2011.



**CITY OF CHICAGO
ECONOMIC DISCLOSURE STATEMENT
AND AFFIDAVIT**

SECTION I -- GENERAL INFORMATION

A. Legal name of Disclosing Party submitting this EDS. Include d/b/a/ if applicable:

Venture Refuge Incorporated

Check ONE of the following three boxes:

Indicate whether Disclosing Party submitting this EDS is:

1. the Applicant

OR

2. a legal entity holding a direct or indirect interest in the Applicant. State the legal name of the Applicant in which Disclosing Party holds an interest: AskReply, Inc (dba B2Gnow)

OR

3. a specified legal entity with a right of control (see Section II.B.1.b.) State the legal name of the entity in which Disclosing Party holds a right of control: _____

B. Business address of Disclosing Party:

3847 Lakeview Drive
Galena, OH 43021

C. Telephone: _____ Fax: _____ Email: vfe@venturerefuge.com

D. Name of contact person: Justin Talbot-Stern

E. Federal Employer Identification No. (if you have one): 522250721

F. Brief description of contract, transaction or other undertaking (referred to below as the "Matter") to which this EDS pertains. (Include project number and location of property, if applicable):

G. Which City agency or department is requesting this EDS? _____

If the Matter is a contract being handled by the City's Department of Procurement Services, please complete the following:

Specification # _____ and Contract # _____

SECTION II -- DISCLOSURE OF OWNERSHIP INTERESTS

A. NATURE OF DISCLOSING PARTY

1. Indicate the nature of the Disclosing Party:

- | | |
|---|--|
| <input type="checkbox"/> Person | <input type="checkbox"/> Limited liability company* |
| <input type="checkbox"/> Publicly registered business corporation | <input type="checkbox"/> Limited liability partnership* |
| <input checked="" type="checkbox"/> Privately held business corporation | <input type="checkbox"/> Joint venture* |
| <input type="checkbox"/> Sole proprietorship | <input type="checkbox"/> Not-for-profit corporation |
| <input type="checkbox"/> General partnership* | (Is the not-for-profit corporation also a 501(c)(3))? |
| <input type="checkbox"/> Limited partnership* | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| <input type="checkbox"/> Trust | <input type="checkbox"/> Other (please specify) |
-

* Note B.1.b below.

2. For legal entities, the state (or foreign country) of incorporation or organization, if applicable:

Delaware (Forefeited)

3. For legal entities not organized in the State of Illinois: Has the organization registered to do business in the State of Illinois as a foreign entity?

- Yes No N/A

B. IF THE DISCLOSING PARTY IS A LEGAL ENTITY:

1.a. List below the full names and titles of all executive officers and all directors of the entity. For not-for-profit corporations, also list below all members, if any, which are legal entities. If there are no such members, write "no members." For trusts, estates or other similar entities, list below the legal titleholder(s).

Name	Title
<u>None</u>	

1.b. If you checked "General partnership," "Limited partnership," "Limited liability company," "Limited liability partnership" or "Joint venture" in response to Item A.1. above (Nature of Disclosing Party), list below the name and title of each general partner, managing member, manager or

any other person or entity that controls the day-to-day management of the Disclosing Party. **NOTE:** Each legal entity listed below must submit an EDS on its own behalf.

Name	Title

2. Please provide the following information concerning each person or entity having a direct or indirect beneficial interest (including ownership) in excess of 7.5% of the Disclosing Party. Examples of such an interest include shares in a corporation, partnership interest in a partnership or joint venture, interest of a member or manager in a limited liability company, or interest of a beneficiary of a trust, estate or other similar entity. If none, state "None." **NOTE:** Pursuant to Section 2-154-030 of the Municipal Code of Chicago ("Municipal Code"), the City may require any such additional information from any applicant which is reasonably intended to achieve full disclosure.

Name	Business Address	Percentage Interest in the Disclosing Party
Philip Liang	108 Lincoln St Boston, MA 02111	49.6 %
Justin Falbot-Stern	5025 N. Central Ave #494 Phoenix, AZ 85012	14.9 %
Konrad Siewierski	3847 Lakewood Rd Glenview, OH 43021	14.9 %

SECTION III -- BUSINESS RELATIONSHIPS WITH CITY ELECTED OFFICIALS

Has the Disclosing Party had a "business relationship," as defined in Chapter 2-156 of the Municipal Code, with any City elected official in the 12 months before the date this EDS is signed?

Yes No

If yes, please identify below the name(s) of such City elected official(s) and describe such relationship(s):

N/A

SECTION IV -- DISCLOSURE OF SUBCONTRACTORS AND OTHER RETAINED PARTIES

The Disclosing Party must disclose the name and business address of each subcontractor, attorney, lobbyist, accountant, consultant and any other person or entity whom the Disclosing Party has retained or expects to retain in connection with the Matter, as well as the nature of the relationship, and the total

amount of the fees paid or estimated to be paid. The Disclosing Party is not required to disclose employees who are paid solely through the Disclosing Party's regular payroll.

“Lobbyist” means any person or entity who undertakes to influence any legislative or administrative action on behalf of any person or entity other than: (1) a not-for-profit entity, on an unpaid basis, or (2) himself. “Lobbyist” also means any person or entity any part of whose duties as an employee of another includes undertaking to influence any legislative or administrative action.

If the Disclosing Party is uncertain whether a disclosure is required under this Section, the Disclosing Party must either ask the City whether disclosure is required or make the disclosure.

Name (indicate whether retained or anticipated to be retained)	Business Address	Relationship to Disclosing Party (subcontractor, attorney, lobbyist, etc.)	Fees (indicate whether paid or estimated)
N/A			

(Add sheets if necessary)

Check here if the Disclosing party has not retained, nor expects to retain, any such persons or entities.

SECTION V -- CERTIFICATIONS

A. COURT-ORDERED CHILD SUPPORT COMPLIANCE

Under Municipal Code Section 2-92-415, substantial owners of business entities that contract with the City must remain in compliance with their child support obligations throughout the term of the contract.

Has any person who directly or indirectly owns 10% or more of the Disclosing Party been declared in arrearage on any child support obligations by any Illinois court of competent jurisdiction?

Yes No No person owns 10% or more of the Disclosing Party.

If “Yes,” has the person entered into a court-approved agreement for payment of all support owed and is the person in compliance with that agreement?

Yes No

B. FURTHER CERTIFICATIONS

1. The Disclosing Party and, if the Disclosing Party is a legal entity, all of those persons or entities identified in Section II.B.1. of this EDS:
 - a. are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from any transactions by any federal, state or local unit of government;
 - b. have not, within a five-year period preceding the date of this EDS, been convicted of a criminal offense, adjudged guilty, or had a civil judgment rendered against them in connection with: obtaining, attempting to obtain, or performing a public (federal, state or local) transaction or contract under a public transaction; a violation of federal or state antitrust statutes; fraud; embezzlement; theft; forgery; bribery; falsification or destruction of records; making false statements; or receiving stolen property;
 - c. are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (federal, state or local) with commission of any of the offenses enumerated in clause B.1.b. of this Section V;
 - d. have not, within a five-year period preceding the date of this EDS, had one or more public transactions (federal, state or local) terminated for cause or default; and
 - e. have not, within a five-year period preceding the date of this EDS, been convicted, adjudged guilty, or found liable in a civil proceeding, or in any criminal or civil action, including actions concerning environmental violations, instituted by the City or by the federal government, any state, or any other unit of local government.
2. The certifications in subparts 2, 3 and 4 concern:
 - the Disclosing Party;
 - any "Applicable Party" (meaning any party participating in the performance of the Matter, including but not limited to any persons or legal entities disclosed under Section IV, "Disclosure of Subcontractors and Other Retained Parties");
 - any "Affiliated Entity" (meaning a person or entity that, directly or indirectly: controls the Disclosing Party, is controlled by the Disclosing Party, or is, with the Disclosing Party, under common control of another person or entity. Indicia of control include, without limitation: interlocking management or ownership; identity of interests among family members, shared facilities and equipment; common use of employees; or organization of a business entity following the ineligibility of a business entity to do business with federal or state or local government, including the City, using substantially the same management, ownership, or principals as the ineligible entity); with respect to Applicable Parties, the term Affiliated Entity means a person or entity that directly or indirectly controls the Applicable Party, is controlled by it, or, with the Applicable Party, is under common control of another person or entity;

- any responsible official of the Disclosing Party, any Applicable Party or any Affiliated Entity or any other official, agent or employee of the Disclosing Party, any Applicable Party or any Affiliated Entity, acting pursuant to the direction or authorization of a responsible official of the Disclosing Party, any Applicable Party or any Affiliated Entity (collectively "Agents").

Neither the Disclosing Party, nor any Applicable Party, nor any Affiliated Entity of either the Disclosing Party or any Applicable Party nor any Agents have, during the five years before the date this EDS is signed, or, with respect to an Applicable Party, an Affiliated Entity, or an Affiliated Entity of an Applicable Party during the five years before the date of such Applicable Party's or Affiliated Entity's contract or engagement in connection with the Matter:

- a. bribed or attempted to bribe, or been convicted or adjudged guilty of bribery or attempting to bribe, a public officer or employee of the City, the State of Illinois, or any agency of the federal government or of any state or local government in the United States of America, in that officer's or employee's official capacity;
- b. agreed or colluded with other bidders or prospective bidders, or been a party to any such agreement, or been convicted or adjudged guilty of agreement or collusion among bidders or prospective bidders, in restraint of freedom of competition by agreement to bid a fixed price or otherwise; or
- c. made an admission of such conduct described in a. or b. above that is a matter of record, but have not been prosecuted for such conduct; or
- d. violated the provisions of Municipal Code Section 2-92-610 (Living Wage Ordinance).

3. Neither the Disclosing Party, Affiliated Entity or Applicable Party, or any of their employees, officials, agents or partners, is barred from contracting with any unit of state or local government as a result of engaging in or being convicted of (1) bid-rigging in violation of 720 ILCS 5/33E-3; (2) bid-rotating in violation of 720 ILCS 5/33E-4; or (3) any similar offense of any state or of the United States of America that contains the same elements as the offense of bid-rigging or bid-rotating.

4. Neither the Disclosing Party nor any Affiliated Entity is listed on any of the following lists maintained by the Office of Foreign Assets Control of the U.S. Department of the Treasury or the Bureau of Industry and Security of the U.S. Department of Commerce or their successors: the Specially Designated Nationals List, the Denied Persons List, the Unverified List, the Entity List and the Debarred List.

5. The Disclosing Party understands and shall comply with (1) the applicable requirements of the Governmental Ethics Ordinance of the City, Title 2, Chapter 2-156 of the Municipal Code; and (2) all the applicable provisions of Chapter 2-56 of the Municipal Code (Office of the Inspector General).

6. If the Disclosing Party is unable to certify to any of the above statements in this Part B (Further Certifications), the Disclosing Party must explain below:

N/A

If the letters "NA," the word "None," or no response appears on the lines above, it will be conclusively presumed that the Disclosing Party certified to the above statements.

C. CERTIFICATION OF STATUS AS FINANCIAL INSTITUTION

For purposes of this Part C, under Municipal Code Section 2-32-455(b), the term "financial institution" means a bank, savings and loan association, thrift, credit union, mortgage banker, mortgage broker, trust company, savings bank, investment bank, securities broker, municipal securities broker, securities dealer, municipal securities dealer, securities underwriter, municipal securities underwriter, investment trust, venture capital company, bank holding company, financial services holding company, or any licensee under the Consumer Installment Loan Act, the Sales Finance Agency Act, or the Residential Mortgage Licensing Act. However, "financial institution" specifically shall not include any entity whose predominant business is the providing of tax deferred, defined contribution, pension plans to public employees in accordance with Sections 403(b) and 457 of the Internal Revenue Code. (Additional definitions may be found in Municipal Code Section 2-32-455(b).)

1. CERTIFICATION

The Disclosing Party certifies that the Disclosing Party (check one)

is

is not

a "financial institution" as defined in Section 2-32-455(b) of the Municipal Code.

2. If the Disclosing Party IS a financial institution, then the Disclosing Party pledges:

"We are not and will not become a predatory lender as defined in Chapter 2-32 of the Municipal Code. We further pledge that none of our affiliates is, and none of them will become, a predatory lender as defined in Chapter 2-32 of the Municipal Code. We understand that becoming a predatory lender or becoming an affiliate of a predatory lender may result in the loss of the privilege of doing business with the City."

If the Disclosing Party is unable to make this pledge because it or any of its affiliates (as defined in Section 2-32-455(b) of the Municipal Code) is a predatory lender within the meaning of Chapter

2-32 of the Municipal Code, explain here (attach additional pages if necessary):

N/A

If the letters "NA," the word "None," or no response appears on the lines above, it will be conclusively presumed that the Disclosing Party certified to the above statements.

D. CERTIFICATION REGARDING INTEREST IN CITY BUSINESS

Any words or terms that are defined in Chapter 2-156 of the Municipal Code have the same meanings when used in this Part D.

1. In accordance with Section 2-156-110 of the Municipal Code: Does any official or employee of the City have a financial interest in his or her own name or in the name of any other person or entity in the Matter?

[] Yes

No

NOTE: If you checked "Yes" to Item D.1., proceed to Items D.2. and D.3. If you checked "No" to Item D.1., proceed to Part E.

2. Unless sold pursuant to a process of competitive bidding, or otherwise permitted, no City elected official or employee shall have a financial interest in his or her own name or in the name of any other person or entity in the purchase of any property that (i) belongs to the City, or (ii) is sold for taxes or assessments, or (iii) is sold by virtue of legal process at the suit of the City (collectively, "City Property Sale"). Compensation for property taken pursuant to the City's eminent domain power does not constitute a financial interest within the meaning of this Part D.

Does the Matter involve a City Property Sale?

[] Yes

No

3. If you checked "Yes" to Item D.1., provide the names and business addresses of the City officials or employees having such interest and identify the nature of such interest:

Name

Business Address

Nature of Interest

N/A

4. The Disclosing Party further certifies that no prohibited financial interest in the Matter will be acquired by any City official or employee.

E. CERTIFICATION REGARDING SLAVERY ERA BUSINESS

The Disclosing Party has searched any and all records of the Disclosing Party and any and all predecessor entities for records of investments or profits from slavery, the slave industry, or slaveholder insurance policies from the slavery era (including insurance policies issued to slaveholders that provided coverage for damage to or injury or death of their slaves) and has disclosed in this EDS any and all such records to the City. In addition, the Disclosing Party must disclose the names of any and all slaves or slaveholders described in those records. Failure to comply with these disclosure requirements may make the Matter to which this EDS pertains voidable by the City.

Please check either 1. or 2. below. If the Disclosing Party checks 2., the Disclosing Party must disclose below or in an attachment to this EDS all requisite information as set forth in that paragraph 2.

1. The Disclosing Party verifies that (a) the Disclosing Party has searched any and all records of the Disclosing Party and any and all predecessor entities for records of investments or profits from slavery, the slave industry, or slaveholder insurance policies, and (b) the Disclosing Party has found no records of investments or profits from slavery, the slave industry, or slaveholder insurance policies and no records of names of any slaves or slaveholders.

2. The Disclosing Party verifies that, as a result of conducting the search in step 1(a) above, the Disclosing Party has found records relating to investments or profits from slavery, the slave industry, or slaveholder insurance policies and/or the names of any slaves or slaveholders. The Disclosing Party verifies that the following constitutes full disclosure of all such records:

N/A

SECTION VI -- CERTIFICATIONS FOR FEDERALLY-FUNDED MATTERS

NOTE: If the Matter is federally funded, complete this Section VI. If the Matter is not federally funded, proceed to Section VII.

A. CERTIFICATION REGARDING LOBBYING

1. List below the names of all persons or entities registered under the federal Lobbying Disclosure Act of 1995 who have made lobbying contacts on behalf of the Disclosing Party with respect to the Matter: (Begin list here, add sheets as necessary):

N/A

(If no explanation appears or begins on the lines above, or if the letters "NA" or if the word "None" appear, it will be conclusively presumed that the Disclosing Party means that NO persons or entities registered under the Lobbying Disclosure Act of 1995 have made lobbying contacts on behalf of the Disclosing Party with respect to the Matter.)

2. The Disclosing Party has not spent and will not expend any federally appropriated funds to pay any person or entity listed in Paragraph A.1. above for his or her lobbying activities or to pay any person or entity to influence or attempt to influence an officer or employee of any agency, as defined by applicable federal law, a member of Congress, an officer or employee of Congress, or an employee of a member of Congress, in connection with the award of any federally funded contract, making any federally funded grant or loan, entering into any cooperative agreement, or to extend, continue, renew, amend, or modify any federally funded contract, grant, loan, or cooperative agreement.

3. The Disclosing Party will submit an updated certification at the end of each calendar quarter in which there occurs any event that materially affects the accuracy of the statements and information set forth in paragraphs A.1. and A.2. above.

If the Matter is federally funded and any funds other than federally appropriated funds have been or will be paid to any person or entity for influencing or attempting to influence an officer or employee of any agency (as defined by applicable federal law), a member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with the Matter, the Disclosing Party must complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions. The form may be obtained online from the federal Office of Management and Budget (OMB) web site at <http://www.whitehouse.gov/omb/grants/sflllin.pdf>, linked on the page http://www.whitehouse.gov/omb/grants/grants_forms.html.

4. The Disclosing Party certifies that either: (i) it is not an organization described in section 501(c)(4) of the Internal Revenue Code of 1986; or (ii) it is an organization described in section 501(c)(4) of the Internal Revenue Code of 1986 but has not engaged and will not engage in "Lobbying Activities".

5. If the Disclosing Party is the Applicant, the Disclosing Party must obtain certifications equal in form and substance to paragraphs A.1. through A.4. above from all subcontractors before it awards any subcontract and the Disclosing Party must maintain all such subcontractors' certifications for the duration of the Matter and must make such certifications promptly available to the City upon request.

B. CERTIFICATION REGARDING EQUAL EMPLOYMENT OPPORTUNITY

If the Matter is federally funded, federal regulations require the Applicant and all proposed subcontractors to submit the following information with their bids or in writing at the outset of negotiations.

Is the Disclosing Party the Applicant?

Yes

No

If "Yes," answer the three questions below:

1. Have you developed and do you have on file affirmative action programs pursuant to applicable federal regulations? (See 41 CFR Part 60-2.)

Yes

No

2. Have you filed with the Joint Reporting Committee, the Director of the Office of Federal Contract Compliance Programs, or the Equal Employment Opportunity Commission all reports due under the applicable filing requirements?

Yes

No

3. Have you participated in any previous contracts or subcontracts subject to the equal opportunity clause?

Yes

No

If you checked "No" to question 1. or 2. above, please provide an explanation:

SECTION VII -- ACKNOWLEDGMENTS, CONTRACT INCORPORATION, COMPLIANCE, PENALTIES, DISCLOSURE

The Disclosing Party understands and agrees that:

A. By completing and filing this EDS, the Disclosing Party acknowledges and agrees, on behalf of itself and the persons or entities named in this EDS, that the City may investigate the creditworthiness of some or all of the persons or entities named in this EDS.

B. The certifications, disclosures, and acknowledgments contained in this EDS will become part of any contract or other agreement between the Applicant and the City in connection with the Matter, whether procurement, City assistance, or other City action, and are material inducements to the City's execution of any contract or taking other action with respect to the Matter. The Disclosing Party understands that it must comply with all statutes, ordinances, and regulations on which this EDS is based.

C. The City's Governmental Ethics and Campaign Financing Ordinances, Chapters 2-156 and 2-164 of the Municipal Code, impose certain duties and obligations on persons or entities seeking City contracts, work, business, or transactions. The full text of these ordinances and a training program is available on line at www.cityofchicago.org/Ethics, and may also be obtained from the City's Board of Ethics, 740 N. Sedgwick St., Suite 500, Chicago, IL 60610, (312) 744-9660. The Disclosing Party must comply fully with the applicable ordinances.

D. If the City determines that any information provided in this EDS is false, incomplete or inaccurate, any contract or other agreement in connection with which it is submitted may be rescinded or be void or voidable, and the City may pursue any remedies under the contract or agreement (if not rescinded, void or voidable), at law, or in equity, including terminating the Disclosing Party's participation in the Matter and/or declining to allow the Disclosing Party to participate in other transactions with the City. Remedies at law for a false statement of material fact may include incarceration and an award to the City of treble damages.

E. It is the City's policy to make this document available to the public on its Internet site and/or upon request. Some or all of the information provided on this EDS and any attachments to this EDS may be made available to the public on the Internet, in response to a Freedom of Information Act request, or otherwise. By completing and signing this EDS, the Disclosing Party waives and releases any possible rights or claims which it may have against the City in connection with the public release of information contained in this EDS and also authorizes the City to verify the accuracy of any information submitted in this EDS.

F. The information provided in this EDS must be kept current. In the event of changes, the Disclosing Party must supplement this EDS up to the time the City takes action on the Matter. If the Matter is a contract being handled by the City's Department of Procurement Services, the Disclosing Party must update this EDS as the contract requires.

The Disclosing Party represents and warrants that:

G. The Disclosing Party has not withheld or reserved any disclosures as to economic interests in the Disclosing Party, or as to the Matter, or any information, data or plan as to the intended use or purpose for which the Applicant seeks City Council or other City agency action.

For purposes of the certifications in H.1. and H.2. below, the term "affiliate" means any person or entity that, directly or indirectly: controls the Disclosing Party, is controlled by the Disclosing Party, or is, with the Disclosing Party, under common control of another person or entity. Indicia of control include, without limitation: interlocking management or ownership; identity of interests among family members; shared facilities and equipment; common use of employees; or organization of a business entity following the ineligibility of a business entity to do business with the federal government or a state or local government, including the City, using substantially the same management, ownership, or principals as the ineligible entity.

H.1. The Disclosing Party is not delinquent in the payment of any tax administered by the Illinois Department of Revenue, nor are the Disclosing Party or its affiliates delinquent in paying any fine, fee, tax or other charge owed to the City. This includes, but is not limited to, all water charges, sewer charges, license fees, parking tickets, property taxes or sales taxes.

H.2. If the Disclosing Party is the Applicant, the Disclosing Party and its affiliates will not use, nor permit their subcontractors to use, any facility on the U.S. EPA's List of Violating Facilities in connection with the Matter for the duration of time that such facility remains on the list.

H.3 If the Disclosing Party is the Applicant, the Disclosing Party will obtain from any contractors/subcontractors hired or to be hired in connection with the Matter certifications equal in form and substance to those in H.1. and H.2. above and will not, without the prior written consent of the City, use any such contractor/subcontractor that does not provide such certifications or that the Disclosing Party has reason to believe has not provided or cannot provide truthful certifications.

NOTE: If the Disclosing Party cannot certify as to any of the items in H.1., H.2. or H.3. above, an explanatory statement must be attached to this EDS.

CERTIFICATION

Under penalty of perjury, the person signing below: (1) warrants that he/she is authorized to execute this EDS on behalf of the Disclosing Party, and (2) warrants that all certifications and statements contained in this EDS are true, accurate and complete as of the date furnished to the City.

Philip Liang + JUSTIN TALBOT-STERN Date: 12/21/07
(Print or type name of Disclosing Party)

By:

[Signature]
(sign here)

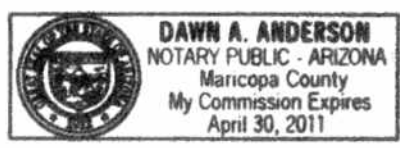
Philip Liang + JUSTIN TALBOT-STERN
(Print or type name of person signing)

SHAREHOLDER(s)
(Print or type title of person signing)

Signed and sworn to before me on (date) January 2, 2008, by ~~Justin~~ Justin Talbot-Stern
at Phoenix County, Arizona (state).
Maricopa

[Signature] Notary Public.

Commission expires: 4/30/2011.



DPS PROJECT CHECKLIST

For DPS Use Only

Date Received _____
Date Returned _____
Date Accepted _____
CA/CN's Name _____

IMPORTANT: PLEASE READ AND FOLLOW THE INSTRUCTIONS FOR COMPLETING THE PROJECT CHECKLIST AND CONTACT THE APPROPRIATE UNIT MANAGER IF YOU HAVE ANY FURTHER QUESTIONS. ALL INFORMATION SHOULD BE COMPLETED, ATTACH ALL REQUIRED MATERIALS AND SUBMIT FOR HANDLING TO THE DEPARTMENT OF PROCUREMENT SERVICES, ROOM 403, CITY HALL, 121 N. LASALLE STREET, CHICAGO, ILLINOIS 60602.

GENERAL INFORMATION:

Date: 8-25-08
REQ No.: TBD

Contact Person: Joy Lindsay
Tel: 744-6204 Fax: 744-9687 E-mail: jlindsay@cityofchicago.org

Specification No.: (if known): TBD
PO No.: (if known): TBD

Project Manager: Eric Tenfelde
Tel: 742-3765 Fax: E-mail: eric.tenfelde@cityofchicago.org

Modification No.: (if known): N/A

Previous PO No.: (if known): N/A

Project Description: Compliance and certification FMPS Module (C2) Hosted Service

FUNDING:

City: Corporate Bond Enterprise Grant* Other
State: IDOT/Transit IDOT/Highway Grant* Other
Federal: FHWA FTA FAA Grant* Other

LINE	FY	FUND	DEPT	ORGN	APPR	ACTV	OBJT	PROJECT	RPTG	\$ DOLLAR AMOUNT
01	07	C13	06	2005	1428	0000	2200	13124401	N/A	1,361,078

Estimated Value \$1,361,078.00

*IF GRANT FUNDED, A COPY OF THE APPROVED GRANT AND APPLICATION ARE REQUIRED and any other Terms and Conditions that may apply.

SCOPE STATEMENT:

Attached is a Detailed Scope of Services and/or Specification

IMPORTANT: THIS IS A CRITICAL PORTION OF YOUR SUBMITTAL. IN ORDER FOR DPS TO ACCEPT YOUR SUBMITTAL YOU MUST COMPLETE THE SPECIFIC SCOPE REQUIREMENTS AS SET FORTH IN THE SUPPLEMENTAL CHECKLIST FOR THAT UNIT.

The following is a general description of what should be included in a Scope of Services or Specification:

A clear description of all anticipated services and products, including: time frame for completion, special qualifications of prospective vendors, special requirements or needs of the project, locations, anticipated participating user departments, citation of any applicable City ordinance or state/federal regulation or statute.

TYPE OF PROCUREMENT REQUESTED (check all that apply):

NEW REQUEST

Blanket Agreement
 Standard Agreement
 Small Orders

MOD/AMENDMENT

Time Extension
 Vendor Limit Increase
 Scope Change/Price Increase/Additional Line Item(s)
 Other (specify):

FORMS: Requisition Special Approvals Non-Competitive Review Board (NCRB)

CONTRACT TERM: 10 Requested Term (number of months): 120
years

DPS PROJECT CHECKLIST

PRE BID/SUBMITTAL REQUIREMENTS:

Requesting Pre Bid/Submittal Conference? Yes No Requesting Site Visit? Yes No

ARCHITECTURAL/ENGINEERING SUPPLEMENTAL CHECKLIST

Required Attachments: Scope of Services, including location, description of project, services required, deliverables, and other information as required

Risk Management

Will services be performed within 50 feet of CTA train or other railroad property? Yes No

Will services be performed on or near a waterway? Yes No

If applicable, Pre-Qualification Category No. Category Description:

For Pre-Qualification Program, attach list of suggested firms to be solicited

Other Agency Concurrence Required: None State Federal Other (fill in)

AVIATION CONSTRUCTION SUPPLEMENTAL CHECKLIST

DOA sign-off for final design documents: Yes No

Required Attachments:

Copy of Draft Contract Documents and Detailed Specifications.

Risk Management:

Current Insurance Requirements prepared/approved by Risk Management: Yes No

Will work be performed within 50 feet of CTA or ATS structure or property? Yes No

Will work be performed airside? Yes No

***NOTE:** Any non-construction Aviation request, complete the applicable section.

COMMODITIES SUPPLEMENTAL CHECKLIST

Required Attachments: Detailed Specifications (Scope of Services) including detailed description of the product, delivery location, user department contact, price escalation considerations, Bidder's qualification, contract term and extension options, Contractor's qualifications, citation of any applicable City/State/Federal statutes or regulations, citation of any applicable technical standards and Price Lists/Catalogs, technical drawings and other exhibits and attachments as appropriate.

If Modification request, please verify and provide the following:

Contractor's Name:

Contractor's Address:

Contractor's e-mail Address:

Contractor's Phone Number:

Contractor's Contact Person:

CONSTRUCTION SUPPLEMENTAL CHECKLIST

Required attachments:

Copy of Draft (80% Completion), Contract Documents and Detailed Specifications

Risk Management

Will services be performed within 50 feet of CTA train or other railroad property? Yes No

Will services be performed on or near a waterway? Yes No

DPS PROJECT CHECKLIST

VEHICLES/HEAVY EQUIPMENT SUPPLEMENTAL CHECKLIST

Required Attachments:

- Detailed Specifications including detailed description of the vehicle(s) or equipment, mounted equipment, if any, and options/accessories.
- Special Provisions (Delivery, Warranty, Manuals, Training, Additional Unit Purchase Options, Bid Submittal Information, etc.)
- Delivery Location(s)
- Technical Literature
- Drawings, if any
- Part Number List (Manufacturer; or Dealer; or Other Source:)
- Current Price List(s)/Catalog(s)
- Special Approval Form
- Exhibits and Attachments

If Modification request, please verify and provide the following:

Contractor's Name:

Contractor's Address:

Contractor's e-mail Address:

Contractor's Phone Number:

Contractor's Contact Person:

PROFESSIONAL SERVICES SUPPLEMENTAL CHECKLIST

- Detailed description of project listing obligations of each party.
- The Schedule of Compensation
- Deliverables
- Request for individual contract services (if applicable)
- The appropriate EPS form
- ITSC (approved by BIS)
- OBM (approved by Budget form/memo)
- Grant document attached

Attach any documentation indicating any previous purchase activity to assist in the procurement process

TELECOMMUNICATIONS AND UTILITIES SUPPLEMENTAL CHECKLIST

Required Attachments: Detailed Scope of Services/Specification which sets forth all of the anticipated services and products the user department wants provided, including time frame for completion, special qualifications of prospective vendors, special requirements or needs of the project, locations, anticipated participating user departments, citation of any applicable City ordinance or state/federal regulation or statute.

Has the project been reviewed by BIS? Yes No

Attach copy of BIS Recommendation; Reservation(s); or participate under current contract.

Does the project include software? Yes No

If yes, is signed ITSC form attached? Yes No

Does the location involve:

A public way? Yes No

Any concession in the City's facilities? Yes No

Is it anticipated City Council approval of the project or contract will be required? Yes No

DPS PROJECT CHECKLIST

WORK SERVICES/FACILITY MAINTENANCE SUPPLEMENTAL CHECKLIST

Required Attachments: Detailed Specifications (Scope of Services) including detailed description of the work, locations (with supporting detail), user department contacts, work hours/days, laborer/supervisor mix, compensation and price escalation considerations, Bidder's qualification, contract term and extension options, Contractor's qualifications, citation of any applicable City/State/Federal statutes or regulations, citation of any applicable technical standards and Price Lists/Catalogs, technical drawings and other exhibits and attachments as appropriate.

Risk Management:

Will services be performed within 50 feet (50') of CTA train or other railroad property? Yes No

Will services be performed on or near a waterway? Yes No

Will services require the handling of hazardous/bio-waste material? Yes No

Will services require the blocking of streets or sidewalks which may affect public safety? Yes No

If Modification or Amendment request, please verify and provide the following:

Contractor's Name:

Contractor's Address:

Contractor's e-mail Address:

Contractor's Phone Number:

Contractor's Contact Person:

**CITY OF CHICAGO
 PURCHASE REQUISITION**

Copy (Department)

DELIVER TO: 035- ADMIN OFF 121 N. LA SALLE ST. ROOM 403 Chicago, IL 60602	REQUISITION: 39878 PAGE: 1 DEPARTMENT: 35 - DEPT OF PROCUREMENT SERVICES PREPARER: Peter J Sitkowski NEEDED: APPROVED: 8/28/2008
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REQUISITION DESCRIPTION

Certification & Compliance (C2) FMPS Module Hosted Service
 SPECIFICATION NUMBER: 68442

COMMODITY INFORMATION

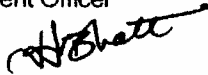
LINE	ITEM	QUANTITY	UOM	UNIT COST	TOTAL COST						
1	91829 Computer Software	1,361,078.00	USD	0.00	0.00						
SUGGESTED VENDOR: AskReply, Inc (dba B2GNOW)		REQUESTED BY: Peter J Sitkowski									
DIST	BFY	FUND	COST CTR	APPR	ACCNT	ACTV	PROJECT	RPT CAT	GENRL	FUTR	Dist. Amt.
1	008	0C13	0062005	1428	220000	0000	13124401	000000	00000	0000	0.00
LINE TOTAL:											0.00
REQUISITION TOTAL:											0.00

Where a commodity is for a particular or unique use other than standard quality, grades, color, size or other characteristics, give details of how it will be and for what purpose. Requisitions prepared incorrectly will be returned to the using department.

Memo

To: Barbara A. Lumpkin, Chief Procurement Officer

Hardik Bhatt, Chief Information Officer



From: Evaluation Committee

By: Jai Rajagopalan, Assistant Procurement Officer

Date: September 28, 2006

Re: Compliance and Certification FMPS Module

Specification No. 25470

RFS No. 2006 FMPS 1

A Request for Service (RFS) was sent on April 17, 2006, to vendors with Oracle expertise who had awarded and released MCA agreements on that date. A pre-proposal meeting was held on May 2, 2006. An addendum and a clarification were issued on May 8, 2006. Responses were received on the due date of May 16, 2006.

Proposals were received from the following vendors and evaluated:-

1. Viva USA, Inc.
2. System Guru Inc.
3. System Development Integration (**no bid**)
4. Applications Software Technology Corp.
5. Dunn Solutions Group
6. Blackwell Consulting Svcs.
7. Catalyst Consulting Group, Inc.
8. Enterpulse
9. ITQ Lata
10. Electronic Knowledge Interchange

The evaluation committee consisted of the following members:-

1. Monica Cardenas, Deputy Procurement Officer, Compliance
2. Benjamin Ho, Deputy Procurement Officer, Infrastructure
3. Lori Lypson, Deputy Procurement Officer, Certification
4. Cody Moran, Deputy Chief Information Officer
5. Michele Price, Managing Deputy Comptroller
6. Valerie Walker, Assistant Commissioner, Aviation
7. Jai Rajagopalan, Assistant Procurement Officer, Infrastructure (Non-voting facilitator)

There were three types of solutions proposed - Oracle Extension (3 proposals), Portlet (4 proposals), and Hosted (2 proposals).

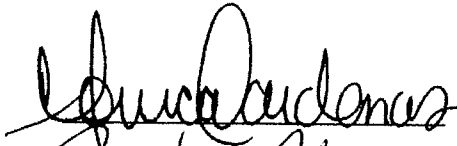

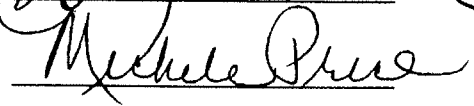

A shortlist of 5 vendors was developed, taking the best candidates from each type of solution. Appendix 1 details the criteria and scores. All evaluation criteria, except cost, were individually scored and averaged to produce the combined score. The score for cost was unanimously agreed upon and decreased with increase in cost. The exception to this rule was Viva USA Inc., who was determined to have quoted an improbably low rate - indicating a lack of understanding of the complexity of the project and the caliber of personnel required to bring it to successful completion - and was awarded the lowest score. The short-listed vendors were invited to make oral presentations of their proposed solution:-

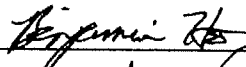
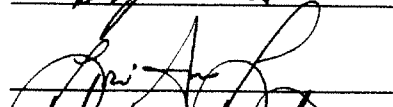
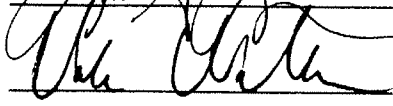
1. Applications Software Technology Corp.
2. Dunn Solutions Group
3. Catalyst Consulting Group, Inc.
4. ITQ Lata
5. Electronic Knowledge Interchange

The vendors were ranked 1 to 5 (worst to best) for each evaluation criterion based on their proposals, oral presentation and responses to questions. As demonstrated in Appendix 2, ITQ Lata clearly had the best solution to offer. In addition to the high scores awarded to this vendor in the various evaluation criteria, the proposal of an off-the-shelf product with a small amount of customization will reduce significantly the risk of cost and time overruns. Catalyst Consulting Group, Inc. had the next best solution.

Your approval is requested to begin negotiations with ITQ Lata. Furthermore, your approval is sought to negotiate with Catalyst Consulting Group, Inc. in the event of an inability to arrive at a agreement with ITQ Lata.

Signatures:-







Concurred with by Barbara A. Lumpkin, Chief Procurement Officer:



Concurred with by Hardik Bhatt, Chief Information Officer:



Appendix 2

Category/Item	OE - Oracle Extension	P - Portlet	H - Hosted	Unweighted Rankings		OE	P	OE	H	P
				AST	Dunn	Catalyst	ITQ Lata	EKI		
1. Technical Proposal										
1.1 Functional Requirements	5 - Best			1.33	3.00	2.67	5.00	2.67		
1.2 Proposed Hardware & Software	1 - Worst			1.67	3.17	3.50	4.17	2.33		
1.3 Application Performance Measures				1.50	3.00	3.50	4.67	2.17		
1.4 Quality Control Process				1.17	3.17	2.83	4.83	2.83		
1.5 Ongoing Support Requirements				2.33	3.00	2.33	4.83	2.33		
1.6 Additional Information				1.00	3.80	3.00	4.60	2.20		
2. Project Management & Schedule of Work & Deliverables				1.17	3.33	3.17	4.50	2.50		
3. Project Team- qualification and experience of key personnel				2.67	2.50	3.00	4.67	2.00		
4. Previous Project Experience/References				2.50	2.83	2.67	4.33	2.50		
5. Cost Proposal/Budget				3.50	3.00	3.50	3.00	1.00		

Category/Item	Weights			AST	Dunn	Catalyst	ITQ Lata	EKI
	Category Weight	Item Weight	Line Item Weight					
1. Technical Proposal	25.00%							
1.1 Functional Requirements		40.00%	10.00%	0.13	0.30	0.27	0.50	0.27
1.2 Proposed Hardware & Software		20.00%	5.00%	0.08	0.16	0.18	0.21	0.12
1.3 Application Performance Measures		10.00%	2.50%	0.04	0.08	0.09	0.12	0.05
1.4 Quality Control Process		10.00%	2.50%	0.03	0.08	0.07	0.12	0.07
1.5 Ongoing Support Requirements		10.00%	2.50%	0.06	0.08	0.06	0.12	0.06
1.6 Additional Information		10.00%	2.50%	0.03	0.10	0.08	0.12	0.06
2. Project Management & Schedule of Work & Deliverables	20.00%			0.23	0.67	0.63	0.90	0.50
3. Project Team- qualification and experience of key personnel	20.00%			0.53	0.50	0.60	0.93	0.40
4. Previous Project Experience/References	15.00%			0.38	0.43	0.40	0.65	0.38
5. Cost Proposal/Budget	20.00%			3.00	2.00	4.00	5.00	1.00
Total	100.00%			4.51	4.37	6.37	8.67	2.90